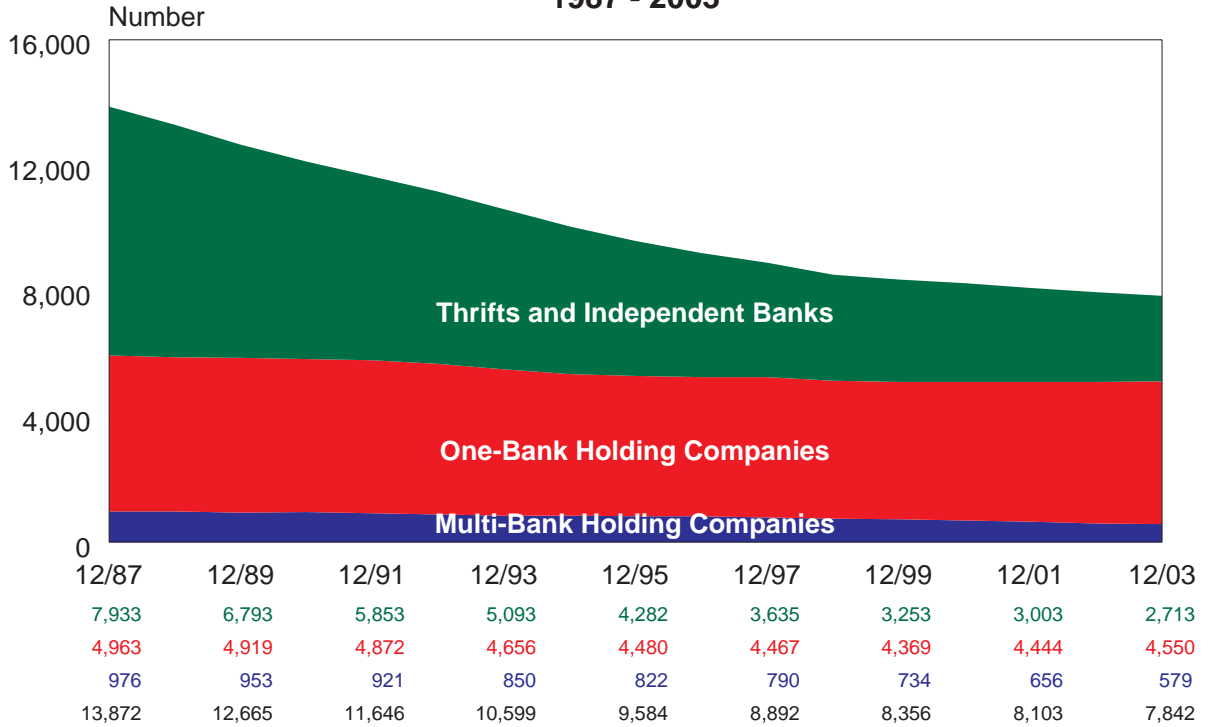


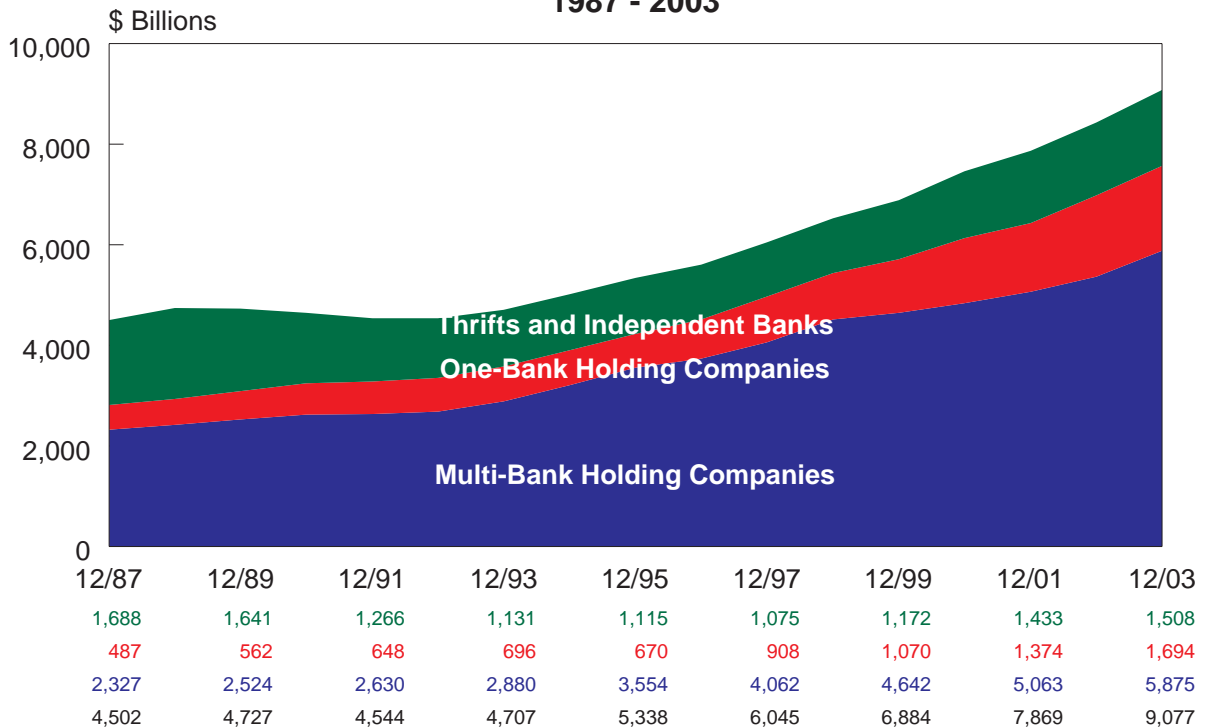
## Number of FDIC-Insured Banking Organizations

1987 - 2003



## Assets of FDIC-Insured Banking Organizations

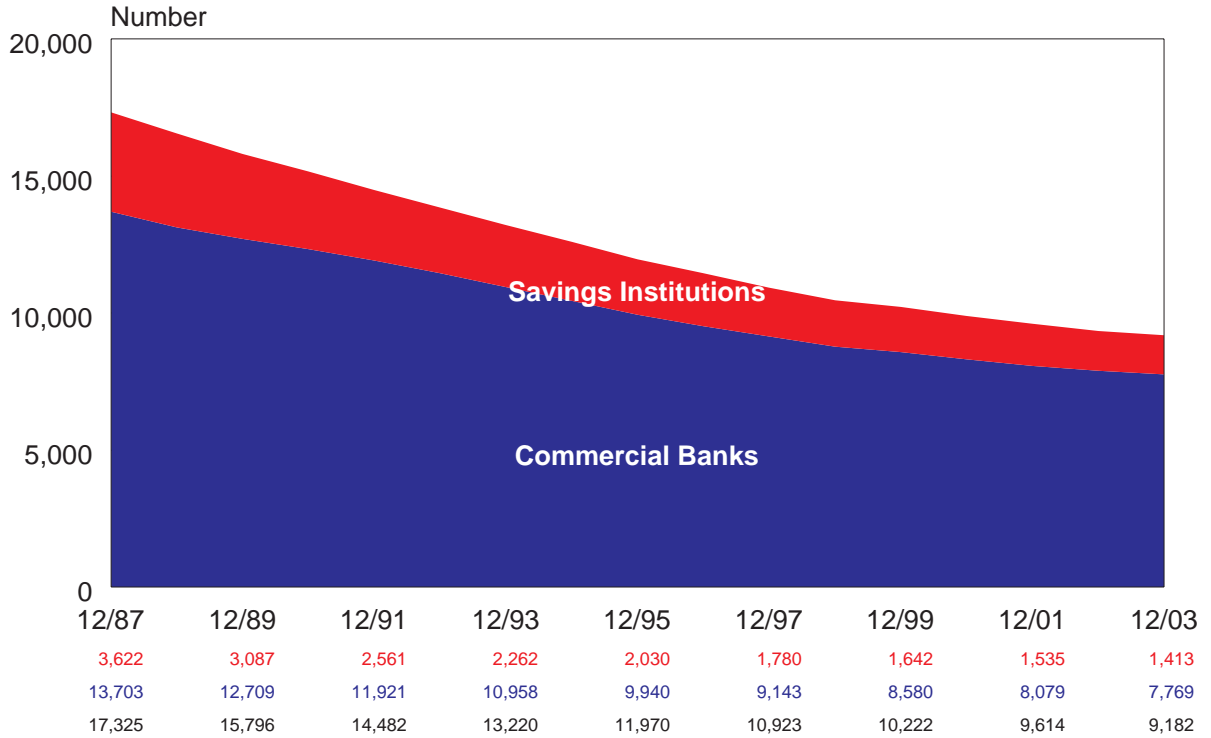
1987 - 2003



\* Includes thrifts owned by unitary thrift holding companies or multi-thrift holding companies.

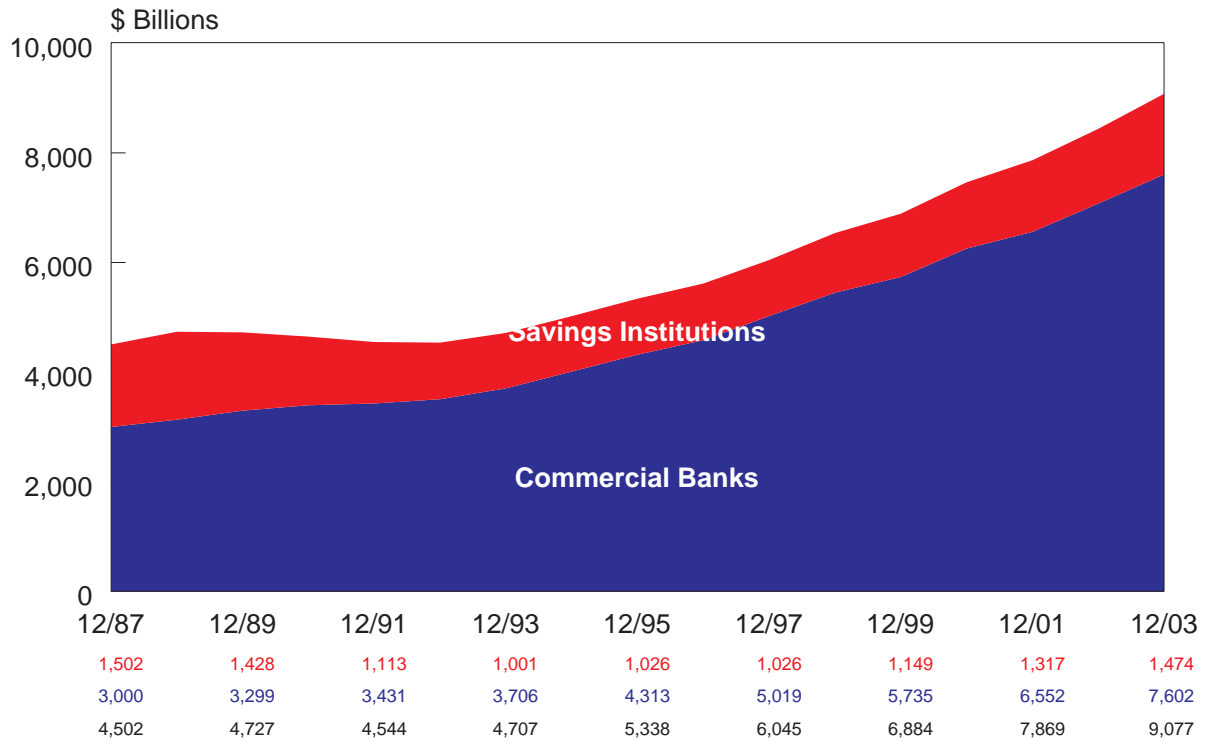
## Number of FDIC-Insured Institutions

1987 - 2003



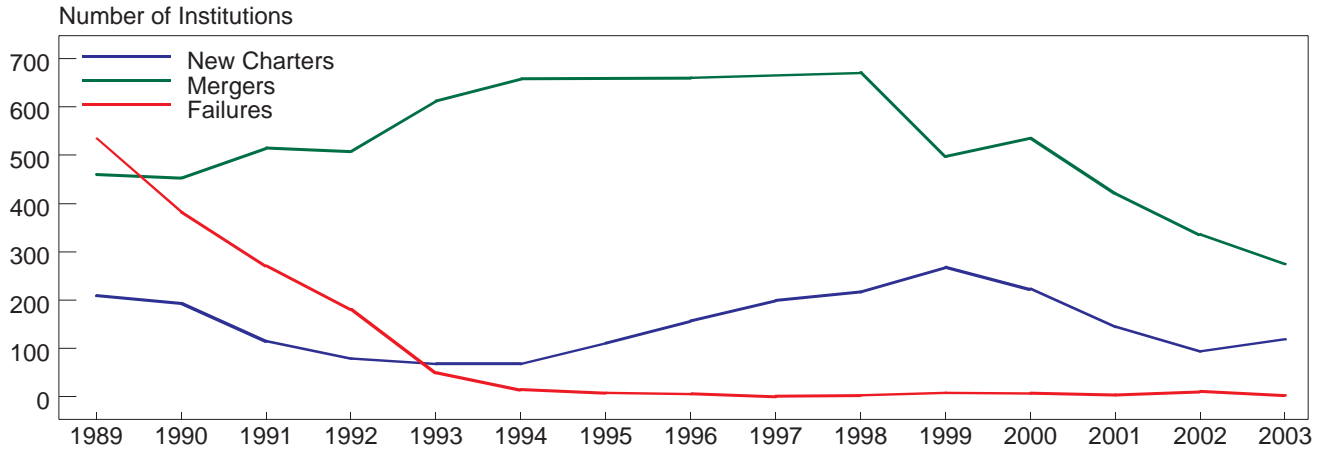
## Assets of FDIC-Insured Institutions

1987 - 2003



## Changes in the Number of FDIC-Insured Institutions

1989 - 2003

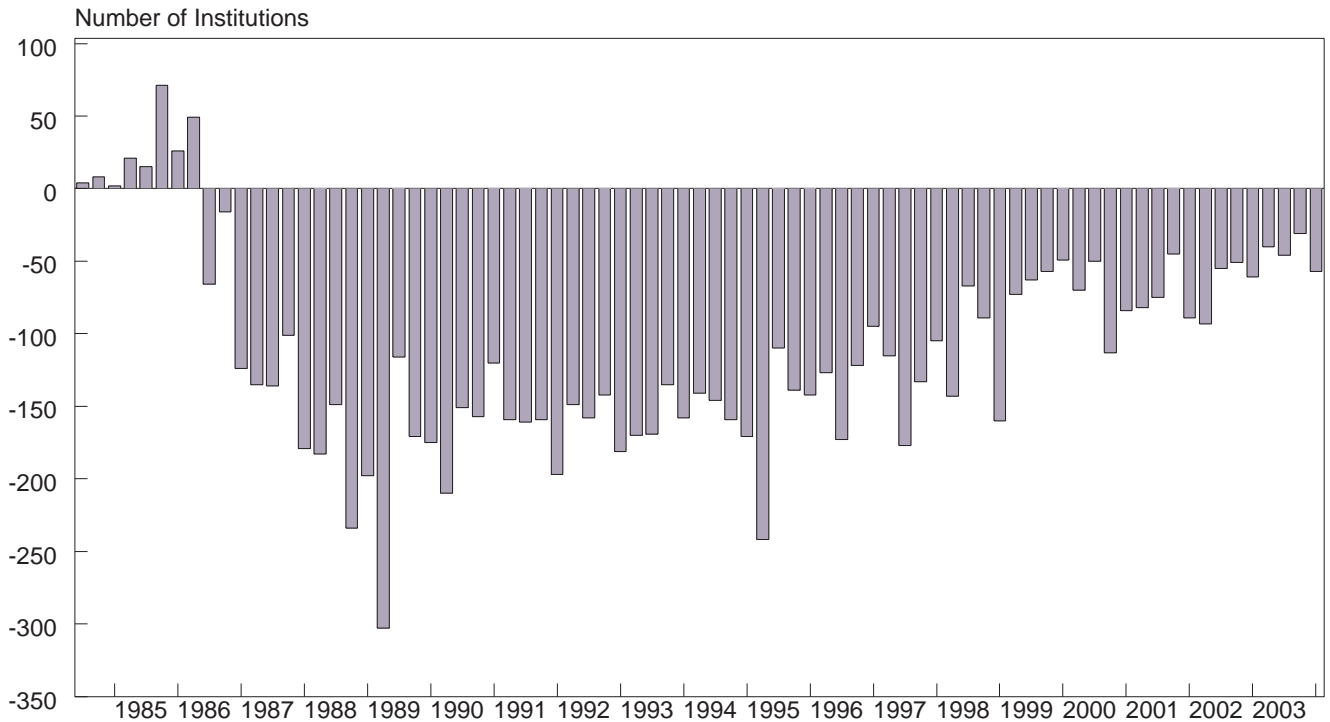


	1989	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003
<b>New Charters</b>	209	193	115	79	68	68	111	157	199	217	268	223	145	94	119
<b>Mergers</b>	460	453	515	508	612	658	722	660	725	671	497	535	421	336	275
<b>Failures</b>	534	382	271	181	50	15	8	6	1	3	8	7	4	11	3
<b>Other Changes, Net*</b>	20	4	-5	-20	-38	-12	-14	-9	-3	-2	-6	5	-13	-6	-13
<b>No. of Institutions at end of year</b>	15,796	15,158	14,482	13,852	13,220	12,603	11,970	11,452	10,922	10,463	10,221	9,904	9,613	9,354	9,182

\* Includes charter conversions, voluntary liquidations, adjustments for open-bank assistance transactions and other changes.

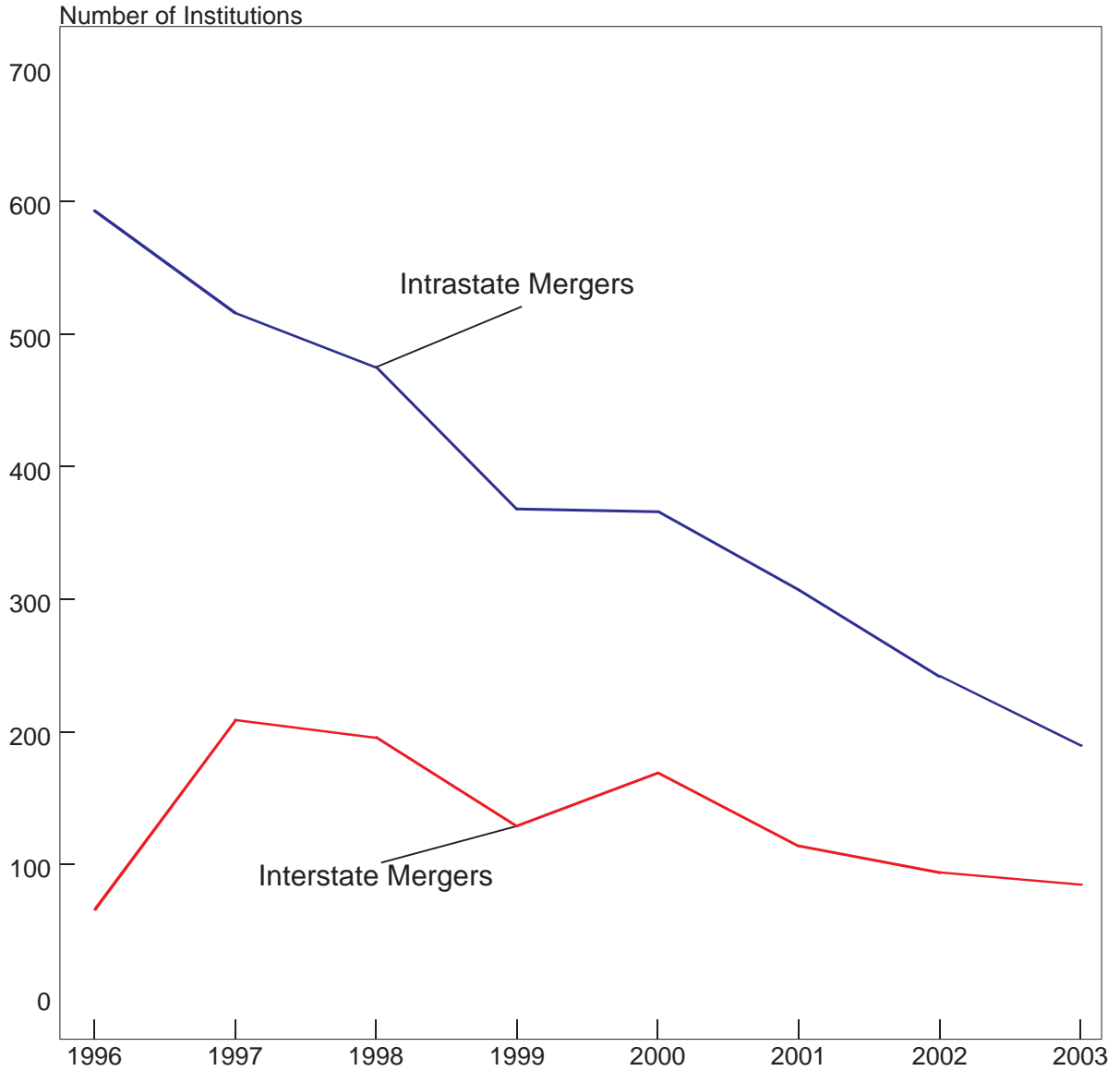
## Quarterly Change in the Number of FDIC-Insured Institutions

1984-2003



# Institution Mergers: Interstate vs. Intrastate

1996 - 2003

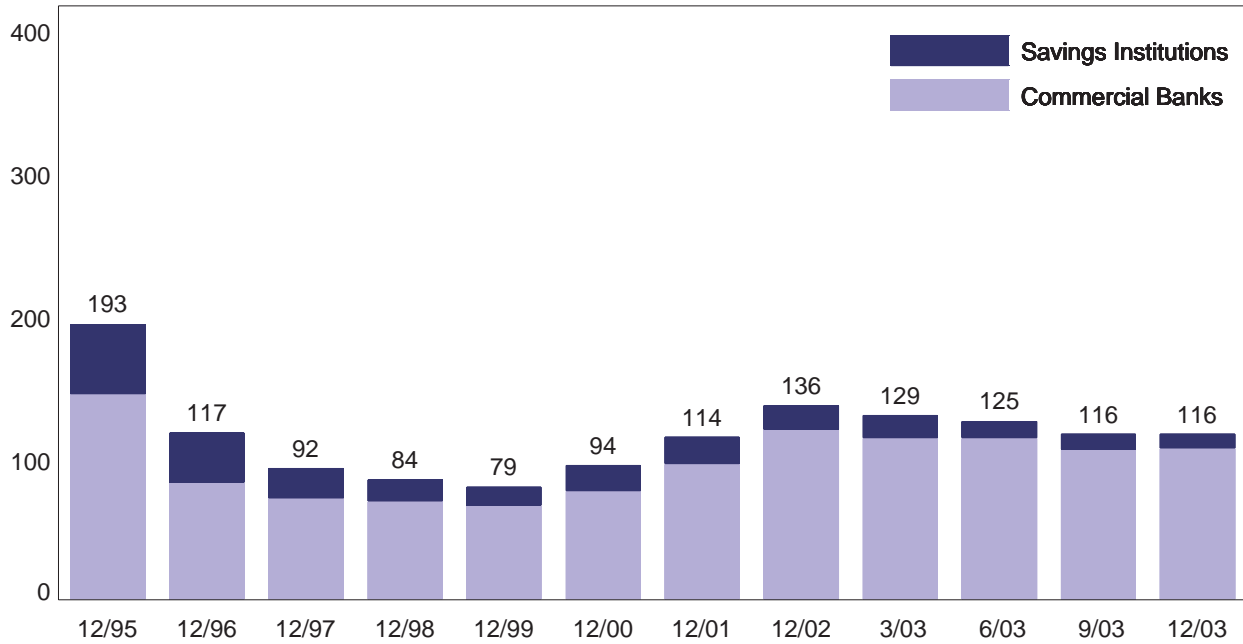


<b>Intrastate Mergers</b>	<b>593</b>	<b>516</b>	<b>475</b>	<b>368</b>	<b>366</b>	<b>307</b>	<b>242</b>	<b>190</b>
<b>Interstate Mergers</b>	<b>66</b>	<b>209</b>	<b>196</b>	<b>129</b>	<b>169</b>	<b>114</b>	<b>94</b>	<b>85</b>

## Number of FDIC-Insured "Problem" Institutions

1995-2003

Number of Institutions



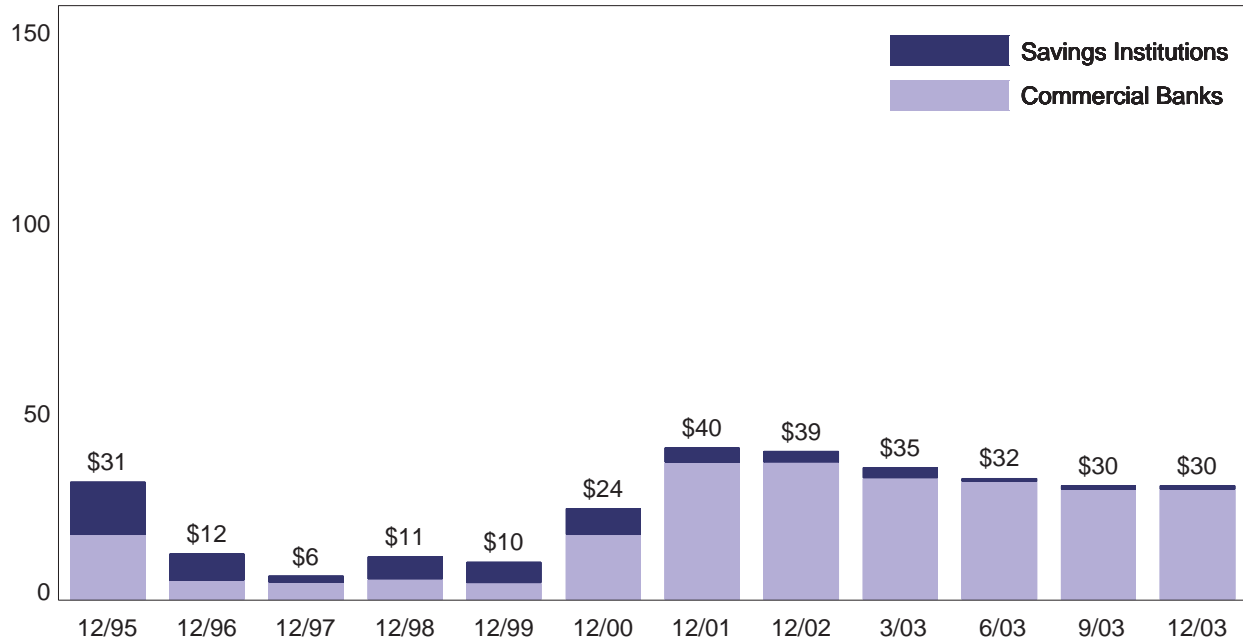
**Savings Institutions**  
**Commercial Banks**

12/95	49	35	21	15	13	18	19	17	16	12	11	10
12/96	144	82	71	69	66	76	95	119	113	113	105	106

## Assets of FDIC-Insured "Problem" Institutions

1995-2003

\$ Billions

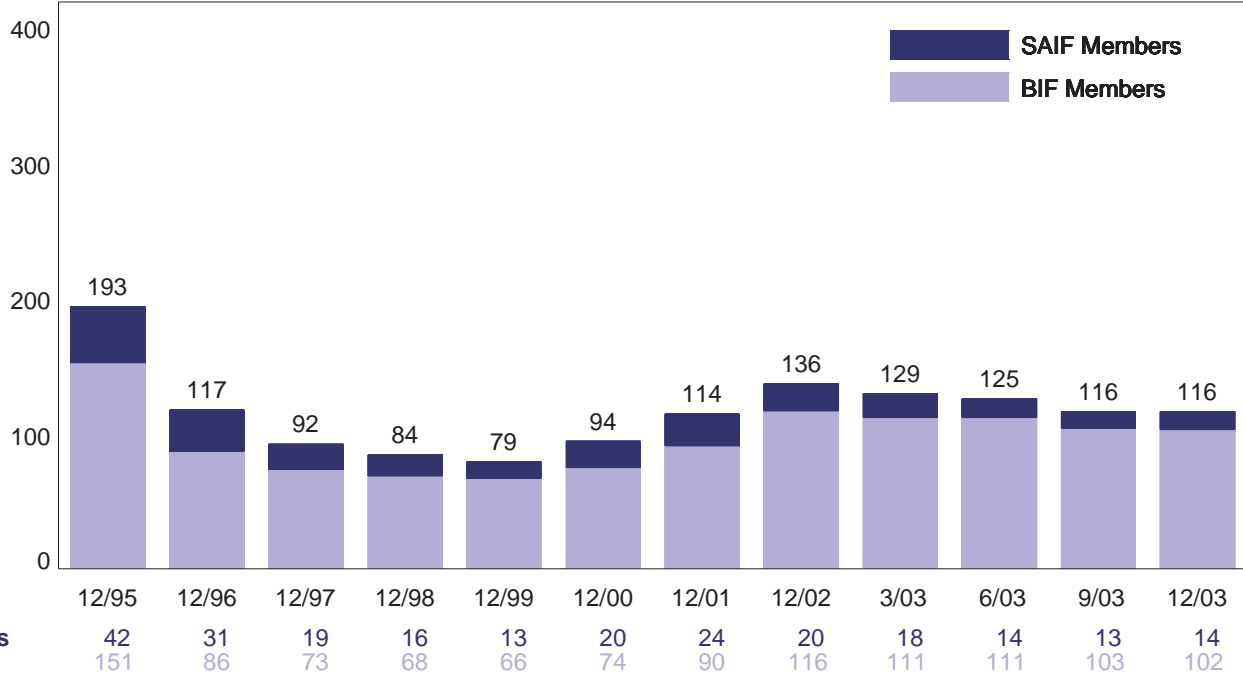


**Savings Institutions**  
**Commercial Banks**

12/95	14	7	2	6	6	7	4	3	3	1	1	1
12/96	17	5	5	5	4	17	36	36	32	31	29	29

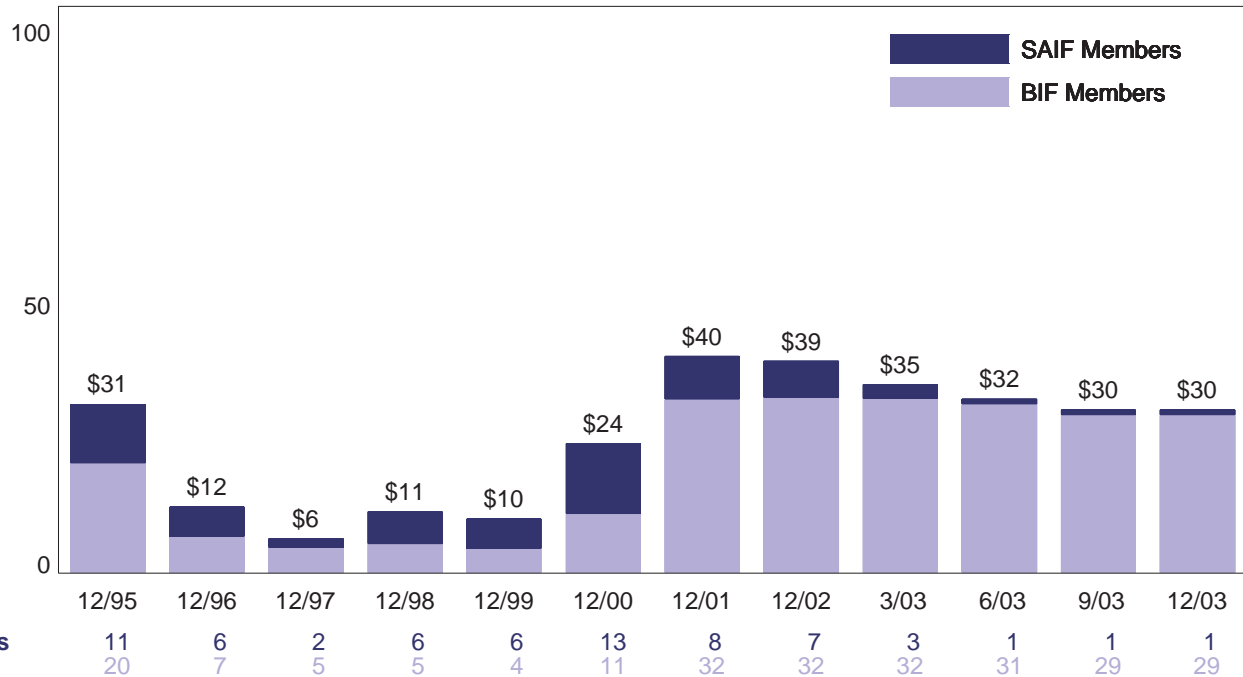
## Number of FDIC-Insured "Problem" Institutions By Insurance Fund

Number of Institutions 1995-2003



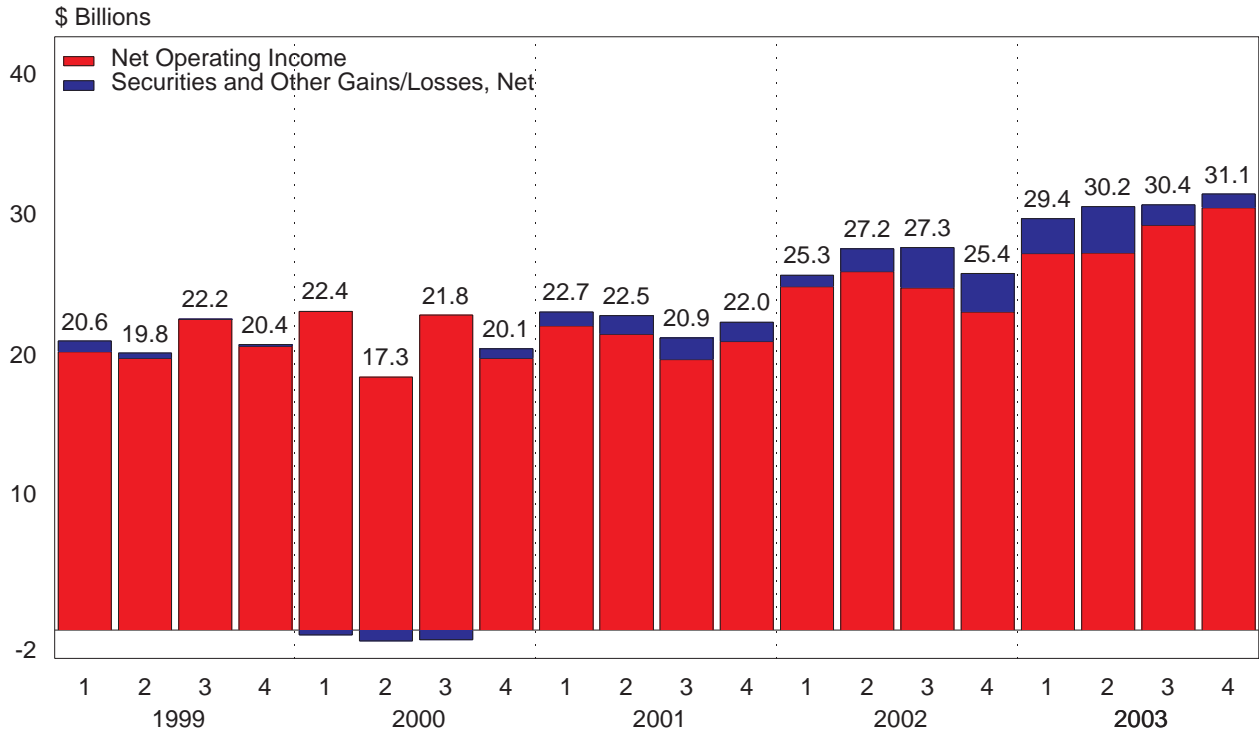
## Assets of FDIC-Insured "Problem" Institutions By Insurance Fund

\$ Billions 1995-2003



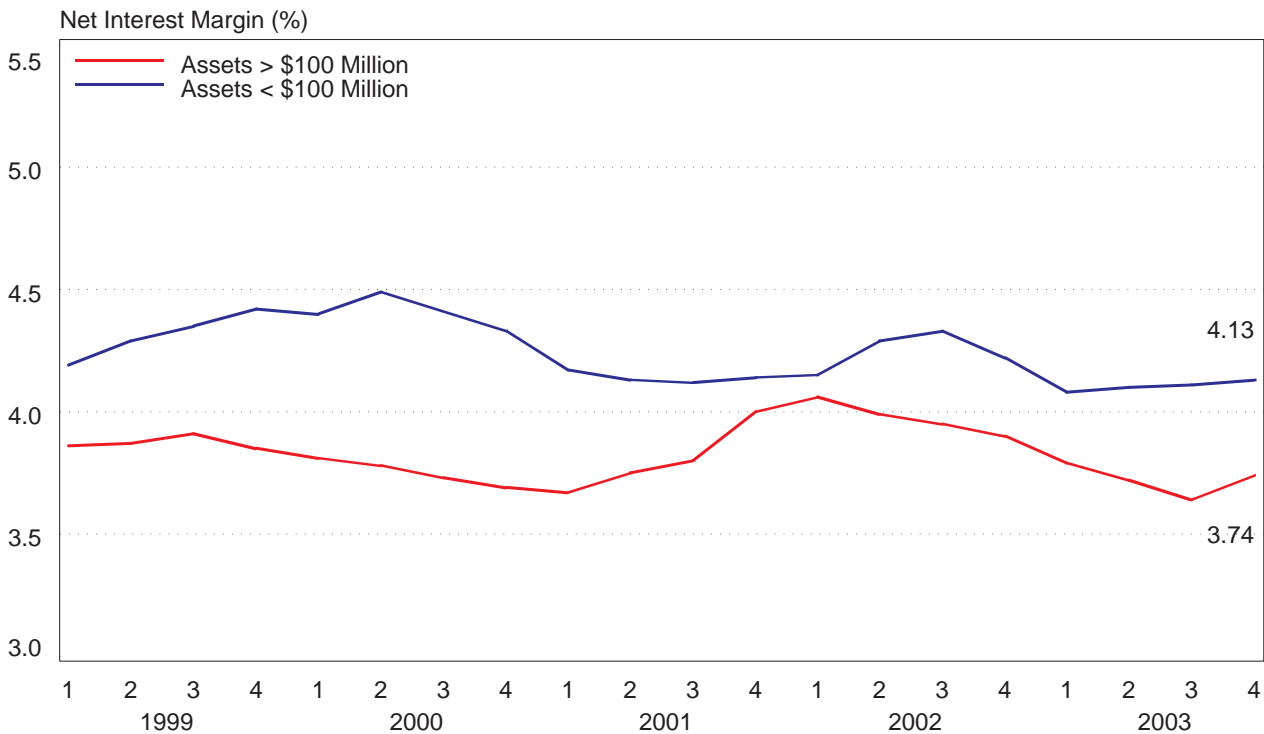
## Quarterly Net Income

1999 - 2003



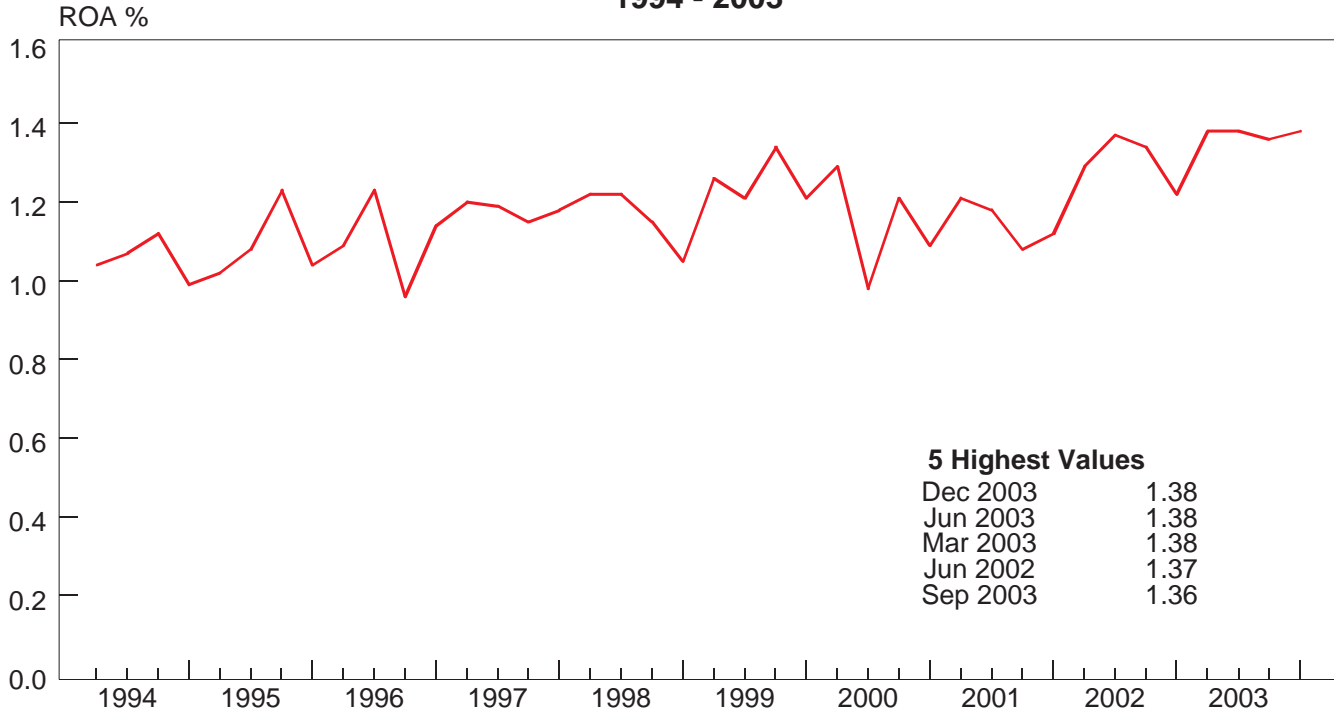
## Quarterly Net Interest Margins, Annualized

1999 - 2003



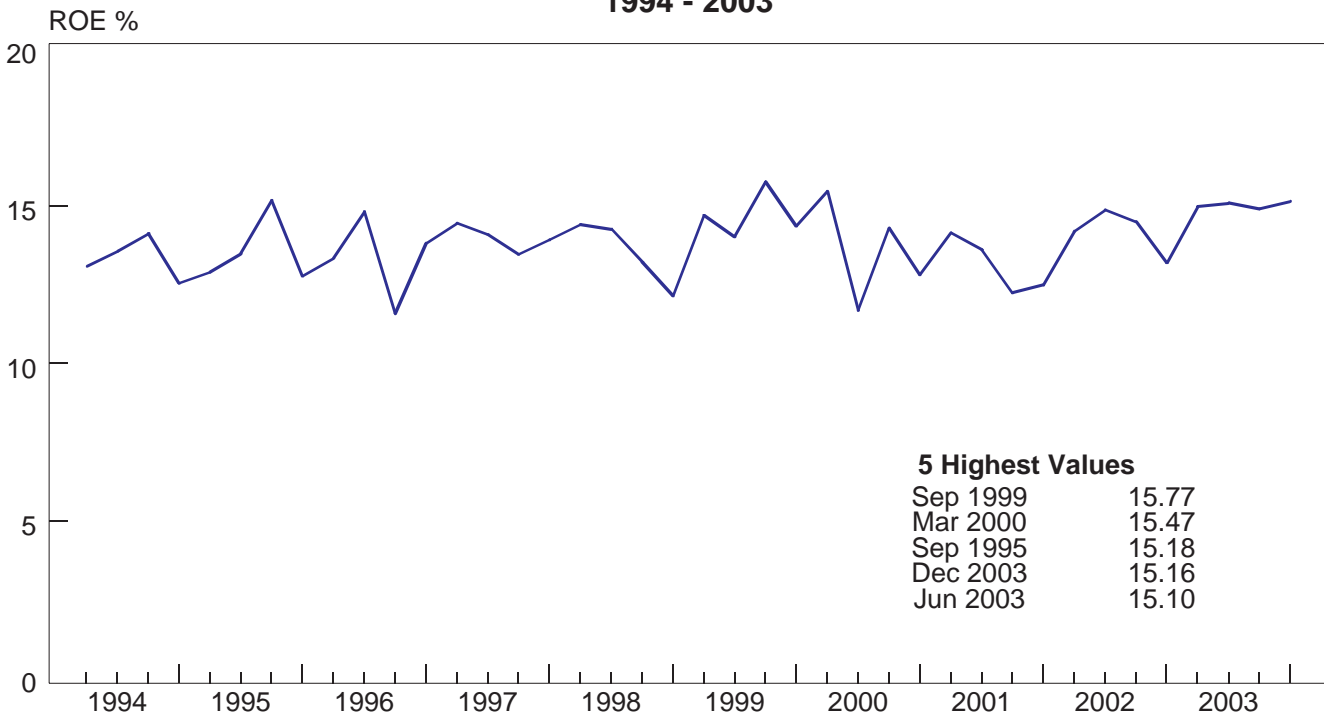
## Quarterly Return on Assets (ROA), Annualized

1994 - 2003



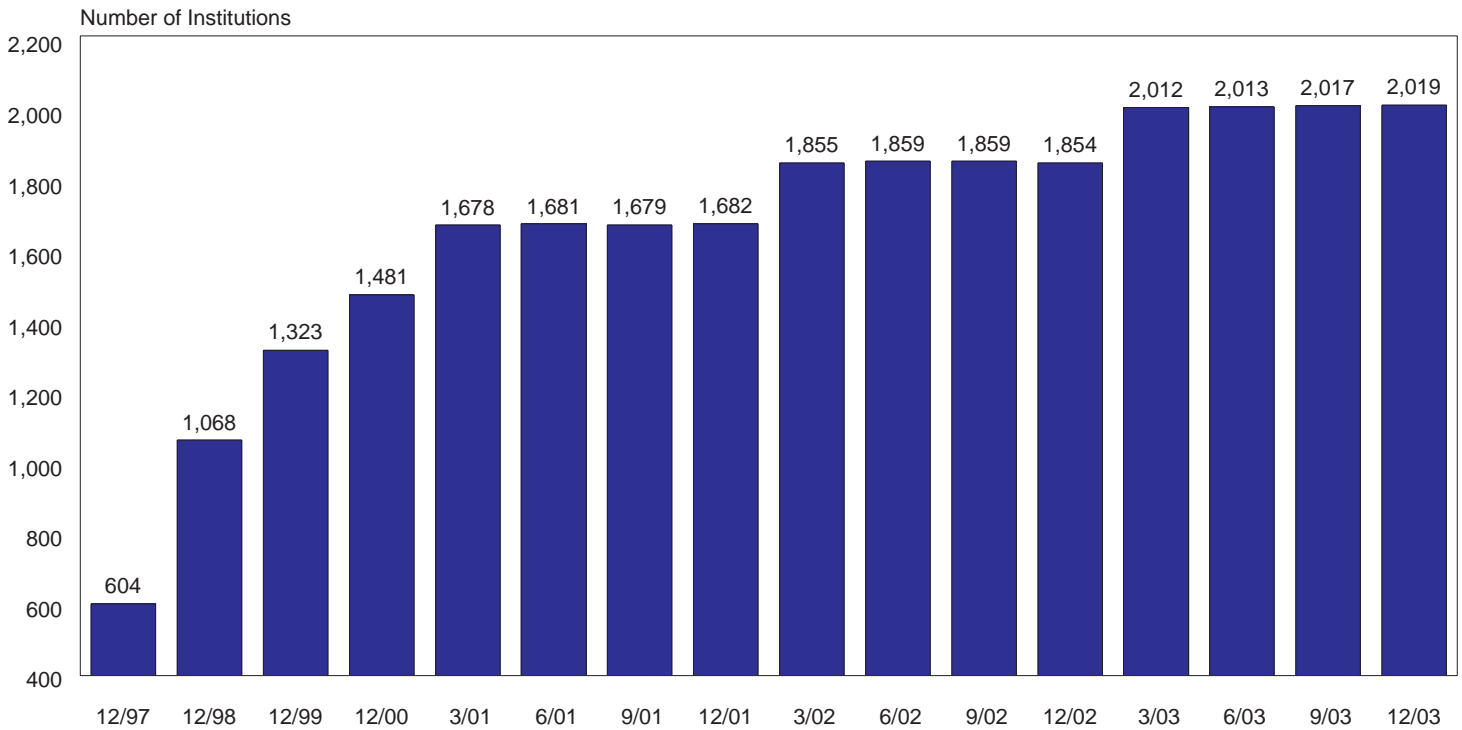
## Quarterly Return on Equity (ROE), Annualized

1994 - 2003

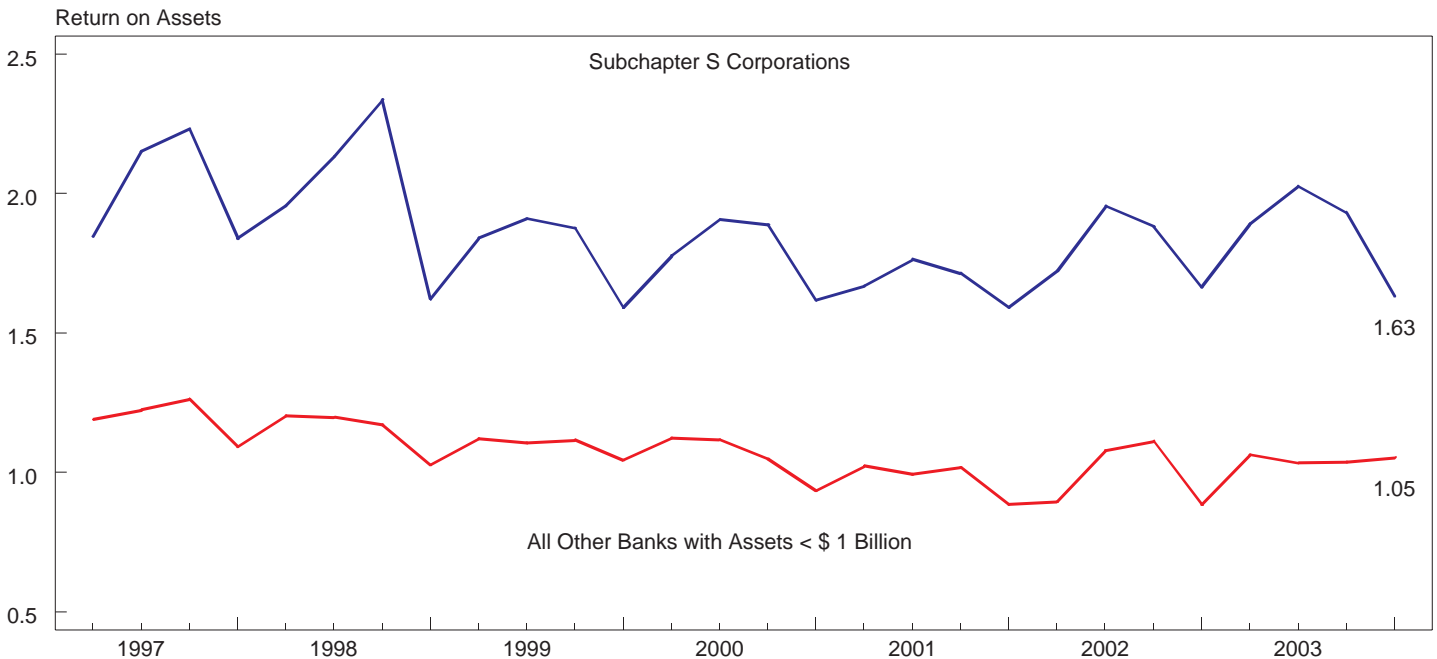




## Number of Subchapter S Corporations 1997-2003

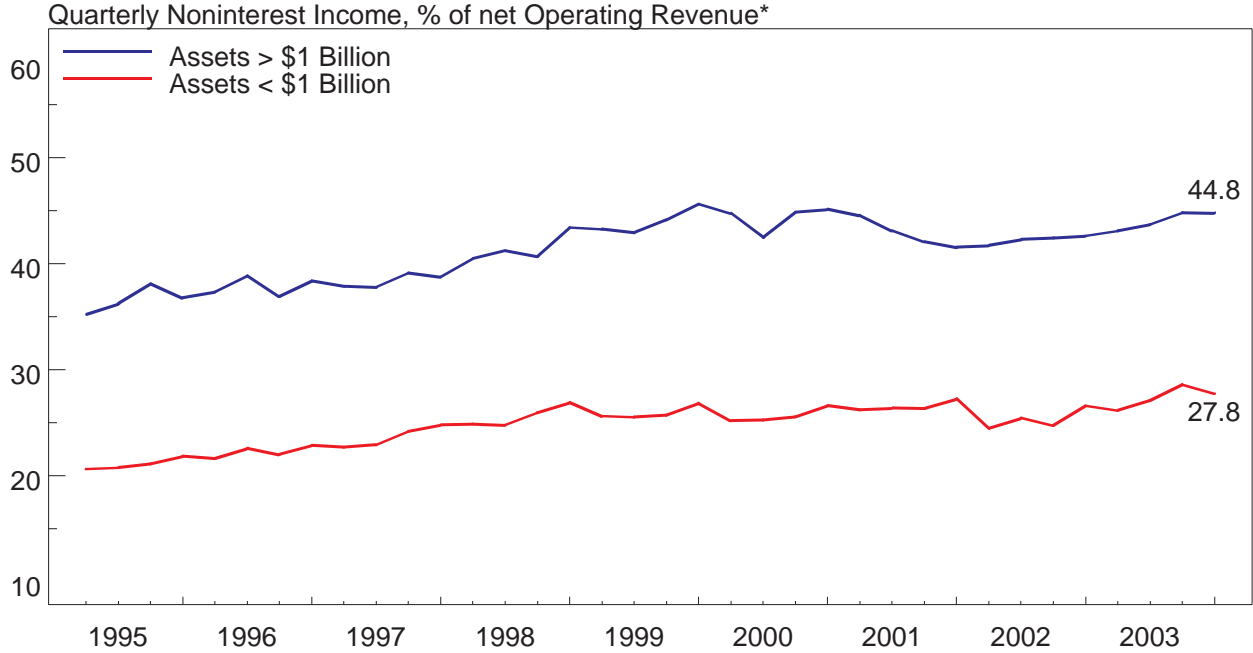


## Return on Assets of Subchapter S Corporations vs. Other Banks 1997-2003



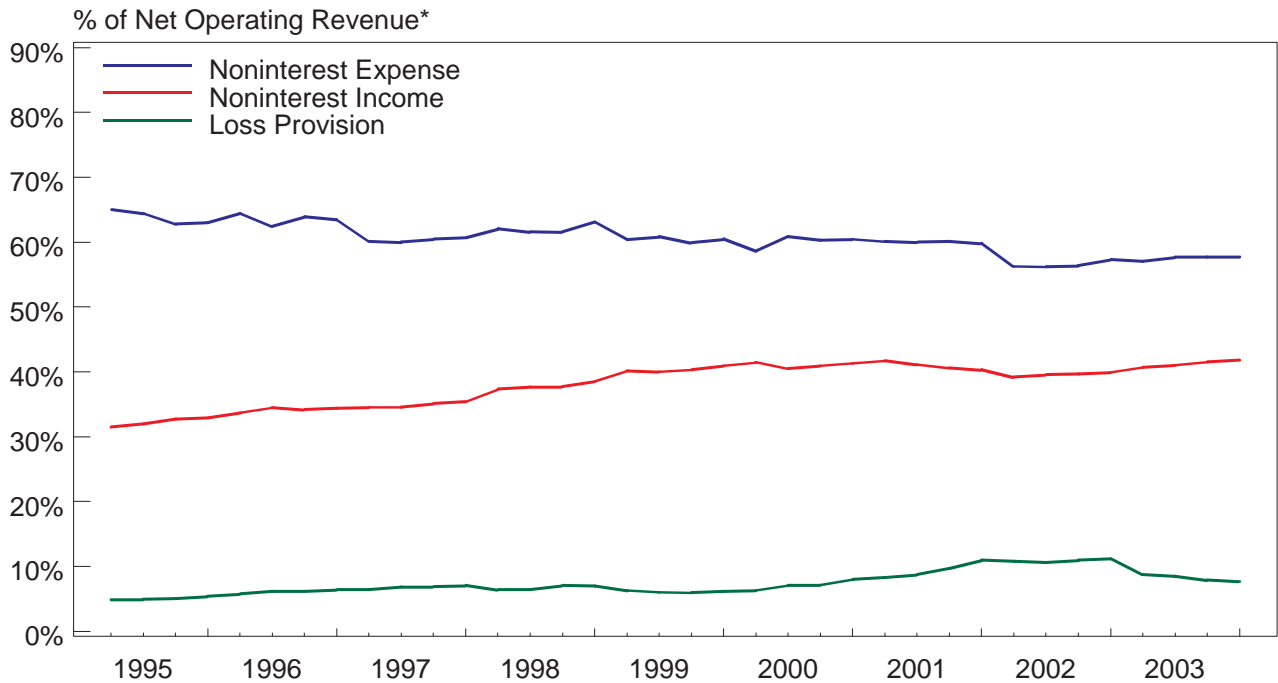
## Noninterest Income as a Percentage of Net Operating Revenue\*

1995 - 2003



## Trends in FDIC-Insured Institutions Income & Expenses

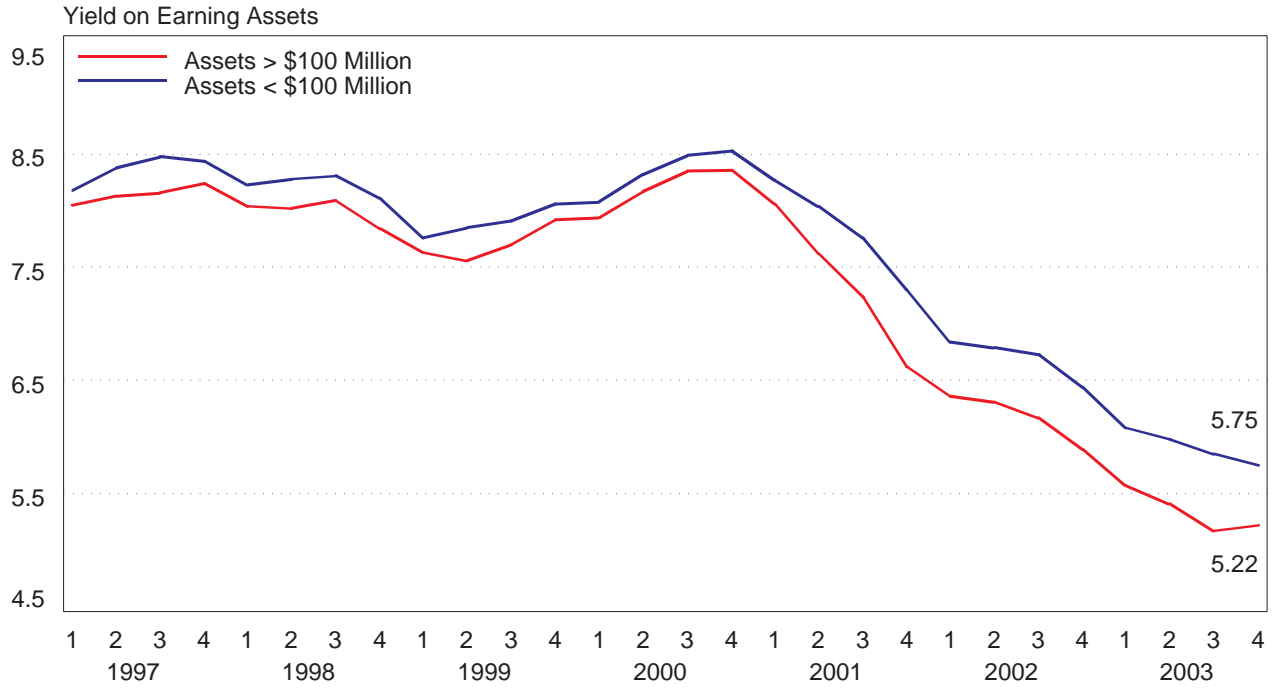
1995 - 2003



\*Net operating revenue equals net interest income plus total noninterest income.

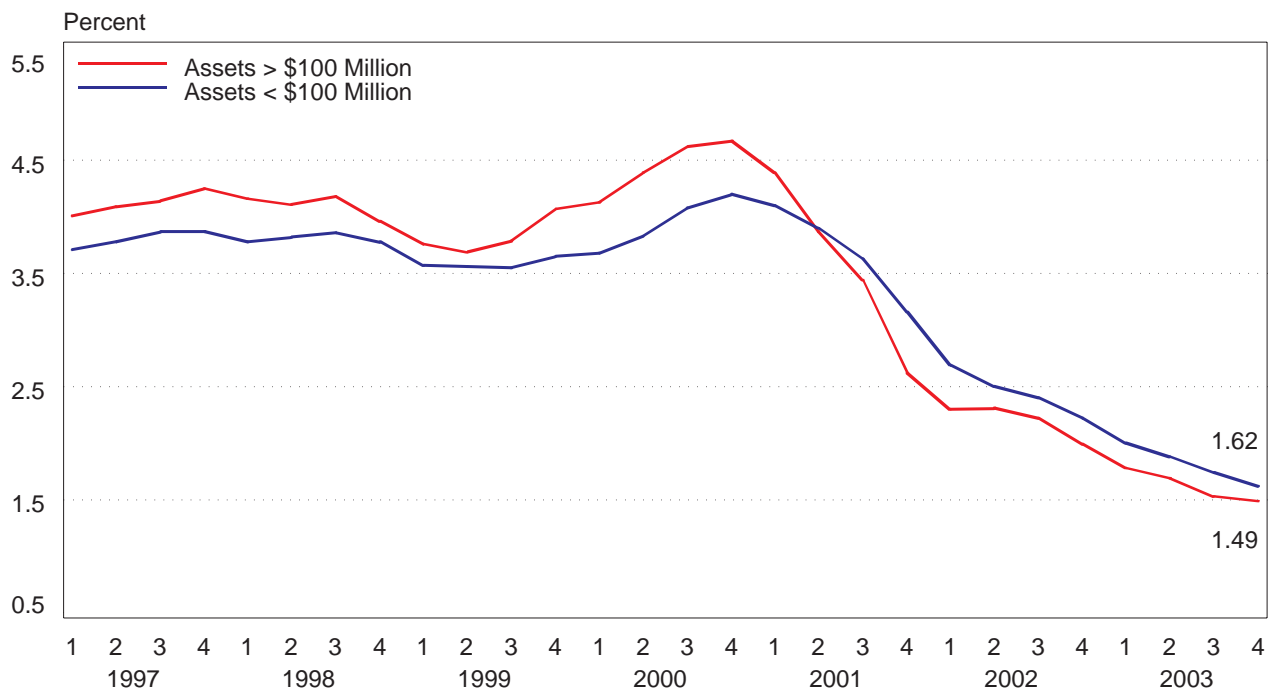
## Quarterly Yield on Earning Assets

1997 - 2003



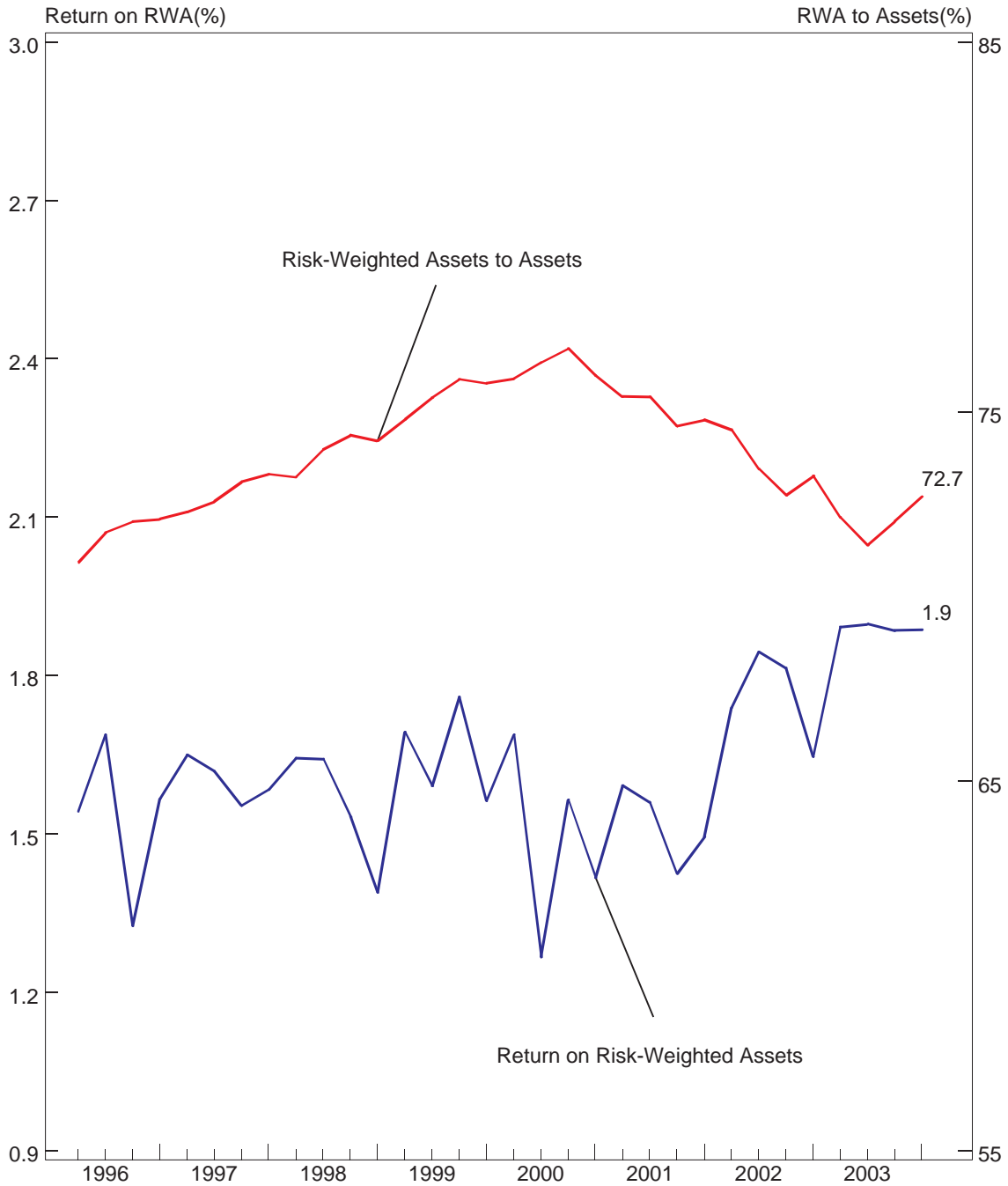
## Quarterly Cost of Funding Earning Assets

1997 - 2003



## Quarterly Return on Risk-Weighted Assets (RWA)\* and RWA to Total Assets

1996 - 2003

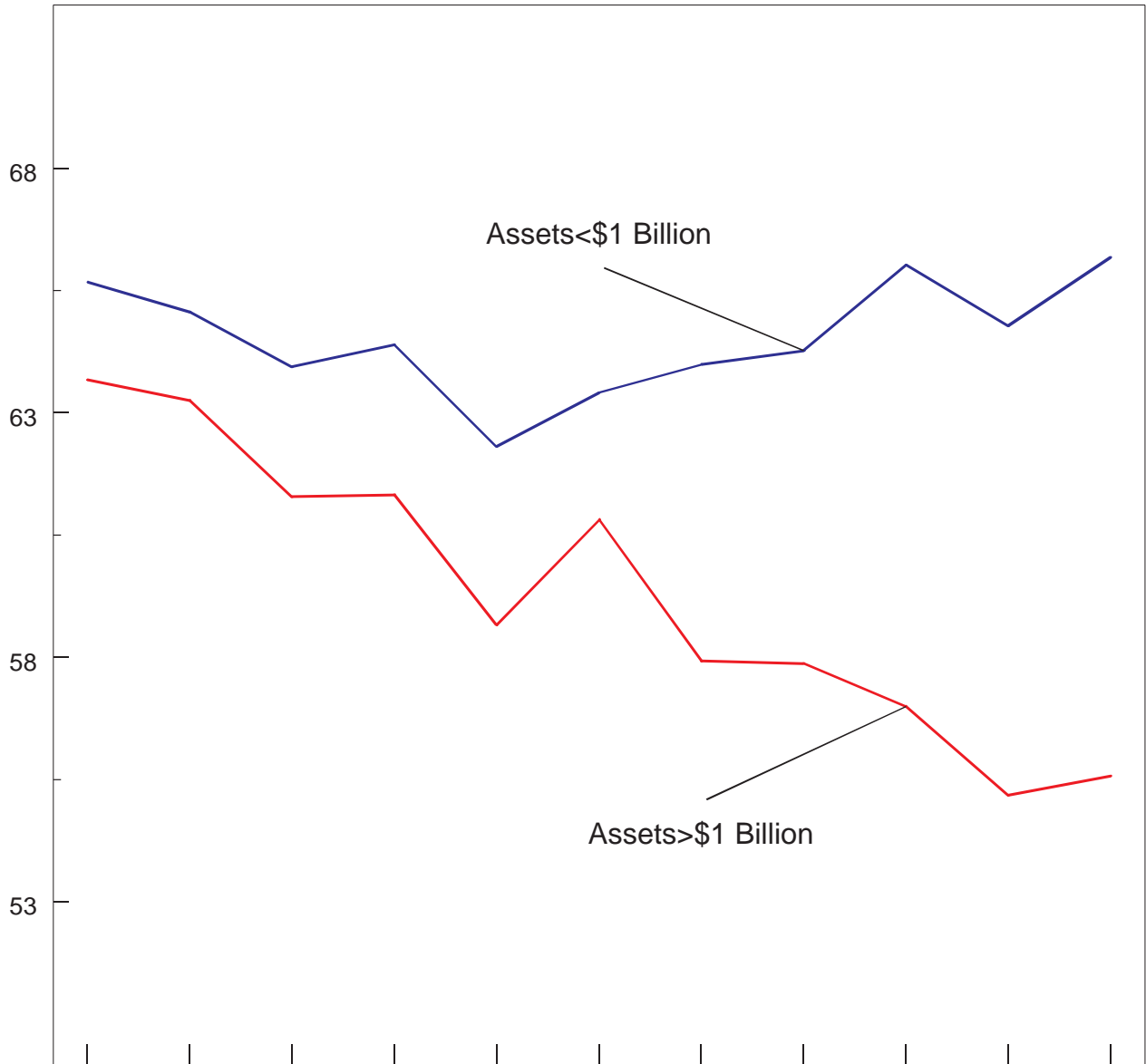


\* Assets weighted according to risk categories used in regulatory capital computations.

# Annual Efficiency Ratios\*

1993 - 2003

Efficiency Ratio (%)

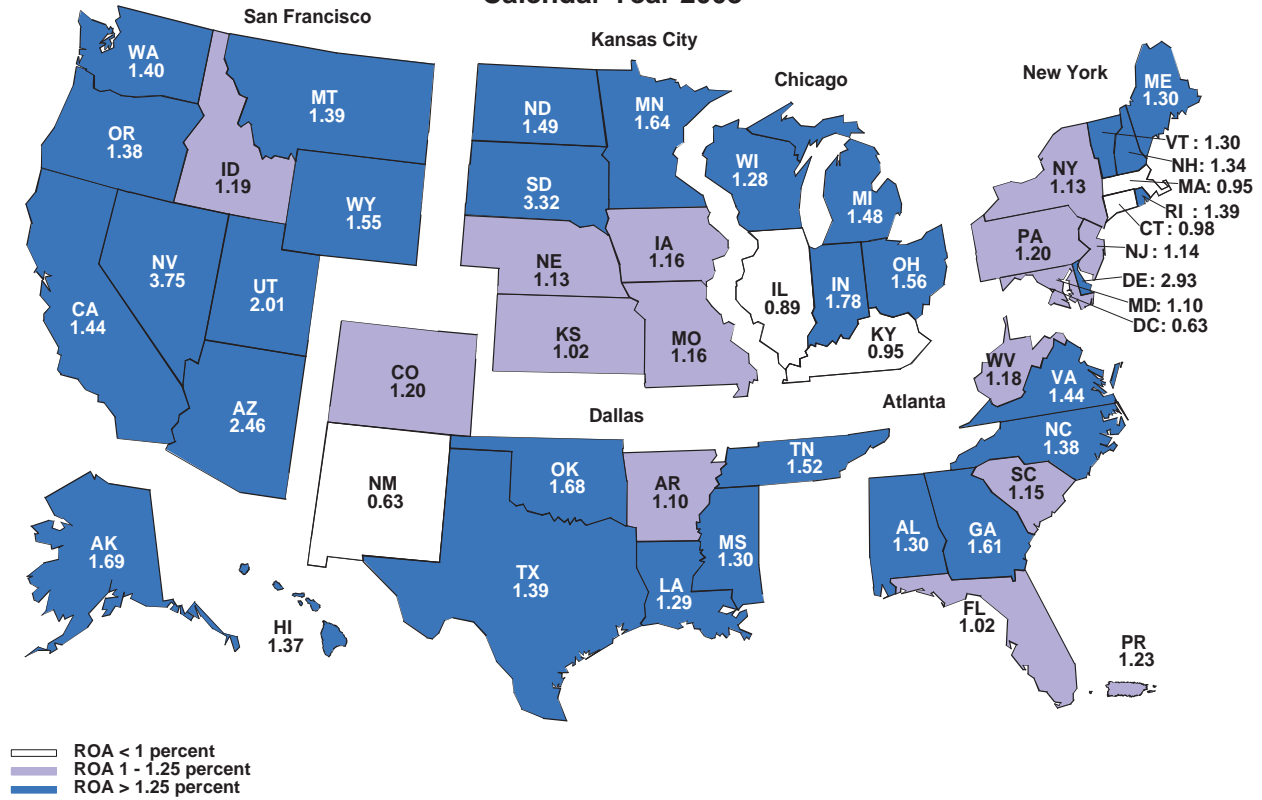


	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003
Assets<\$1 Billion	65.18	64.57	63.45	63.90	61.82	62.92	63.50	63.78	65.53	64.29	65.69
Assets>\$1 Billion	63.18	62.76	60.79	60.83	58.17	60.32	57.43	57.38	56.50	54.68	55.08
Total	63.72	63.23	61.43	61.51	58.93	60.80	58.48	58.40	57.88	56.11	56.59

\*Noninterest expenses less amortization of intangible assets as a percent of net interest income plus noninterest income.

# Return on Assets (ROA)

Calendar Year 2003



## ROA Rankings by State

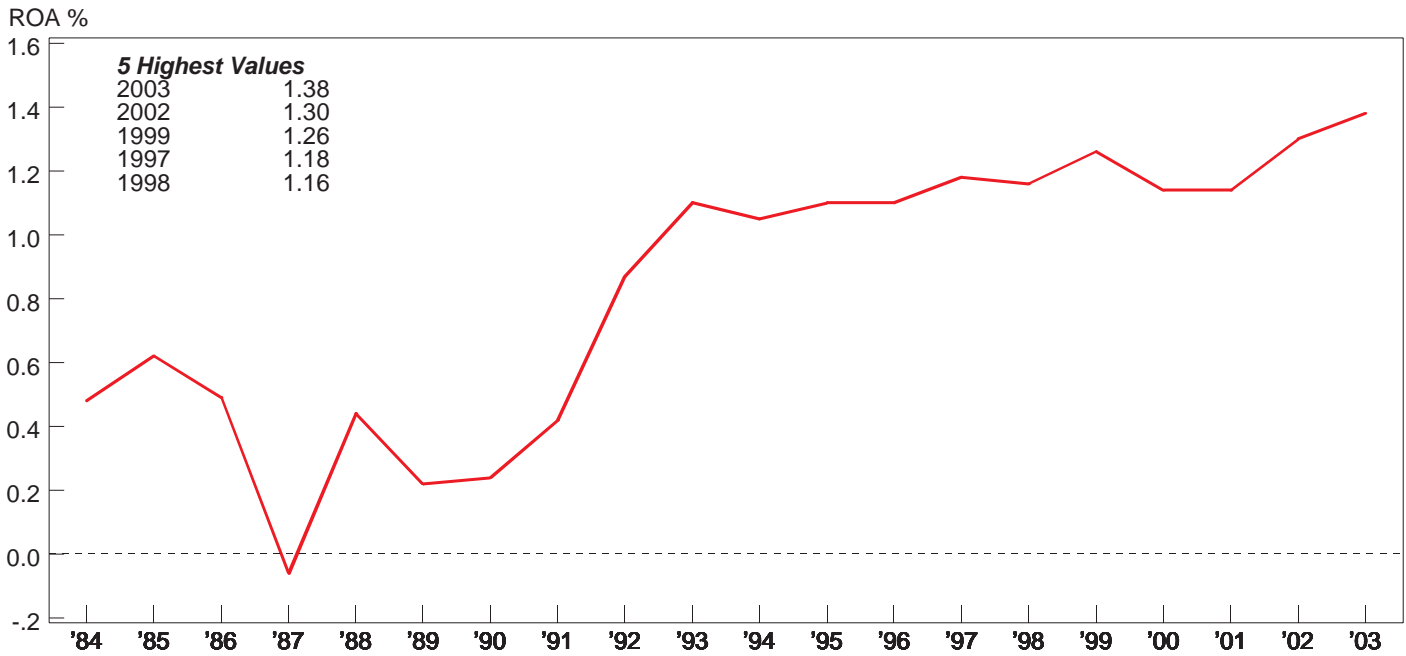
	No. of Inst. as of 12/31/03	2003	2002	Change*		No. of Inst. as of 12/31/03	2003	2002	Change*
1 Nevada	37	3.75	5.11	(136)	28 Mississippi	103	1.30	1.25	5
2 South Dakota	94	3.32	2.80	52	29 Vermont	19	1.30	1.31	(1)
3 Delaware	34	2.93	2.85	8	30 Louisiana	170	1.29	1.31	(2)
4 Arizona	50	2.46	2.62	(16)	31 Wisconsin	311	1.28	1.29	(1)
5 Utah	64	2.01	1.74	27	32 Puerto Rico	11	1.23	1.15	8
6 Indiana	206	1.78	1.42	36	33 Colorado	180	1.20	1.55	(35)
7 Alaska	7	1.69	1.26	43	34 Pennsylvania	270	1.20	1.28	(8)
8 Oklahoma	278	1.68	1.48	20	35 Idaho	18	1.19	1.03	16
9 Minnesota	486	1.64	1.64	0	36 West Virginia	74	1.18	1.07	11
10 Georgia	345	1.61	1.34	27	37 Iowa	422	1.16	1.29	(13)
11 Ohio	304	1.56	1.56	0	38 Missouri	377	1.16	1.13	3
12 Wyoming	46	1.55	1.75	(20)	39 South Carolina	97	1.15	1.18	(3)
13 Tennessee	208	1.52	1.54	(2)	40 New Jersey	146	1.14	1.24	(10)
14 North Dakota	104	1.49	1.69	(20)	41 Nebraska	270	1.13	1.14	(1)
15 Michigan	178	1.48	1.36	12	42 New York	206	1.13	0.84	29
16 California	318	1.44	1.37	7	43 Arkansas	170	1.10	1.12	(2)
17 Virginia	141	1.44	1.49	(5)	44 Maryland	122	1.10	1.20	(10)
18 Washington	100	1.40	1.25	15	45 Florida	304	1.02	0.94	8
19 Montana	80	1.39	1.25	14	46 Kansas	380	1.02	1.16	(14)
20 Rhode Island	15	1.39	1.15	24	47 Connecticut	63	0.98	1.00	(2)
21 Texas	698	1.39	1.40	(1)	48 Kentucky	243	0.95	1.00	(5)
22 North Carolina	104	1.38	1.36	2	49 Massachusetts	209	0.95	1.17	(22)
23 Oregon	38	1.38	1.95	(57)	50 Illinois	769	0.89	0.97	(8)
24 Hawaii	8	1.37	1.25	12	51 District of Col.	5	0.63	0.97	(34)
25 New Hampshire	31	1.34	1.28	6	52 New Mexico	60	0.63	1.18	(55)
26 Alabama	162	1.30	1.34	(4)					
27 Maine	40	1.30	1.25	5	U.S. and Terr.	9,182	1.38	1.30	8

\*ROA minus ROA for the same period one year ago equals change in basis points. Basis point = 1/100 of a percent.

Results for four of the states with the highest ROAs (SD, NV, DE, & NH) were significantly influenced by the presence of large credit card operators.

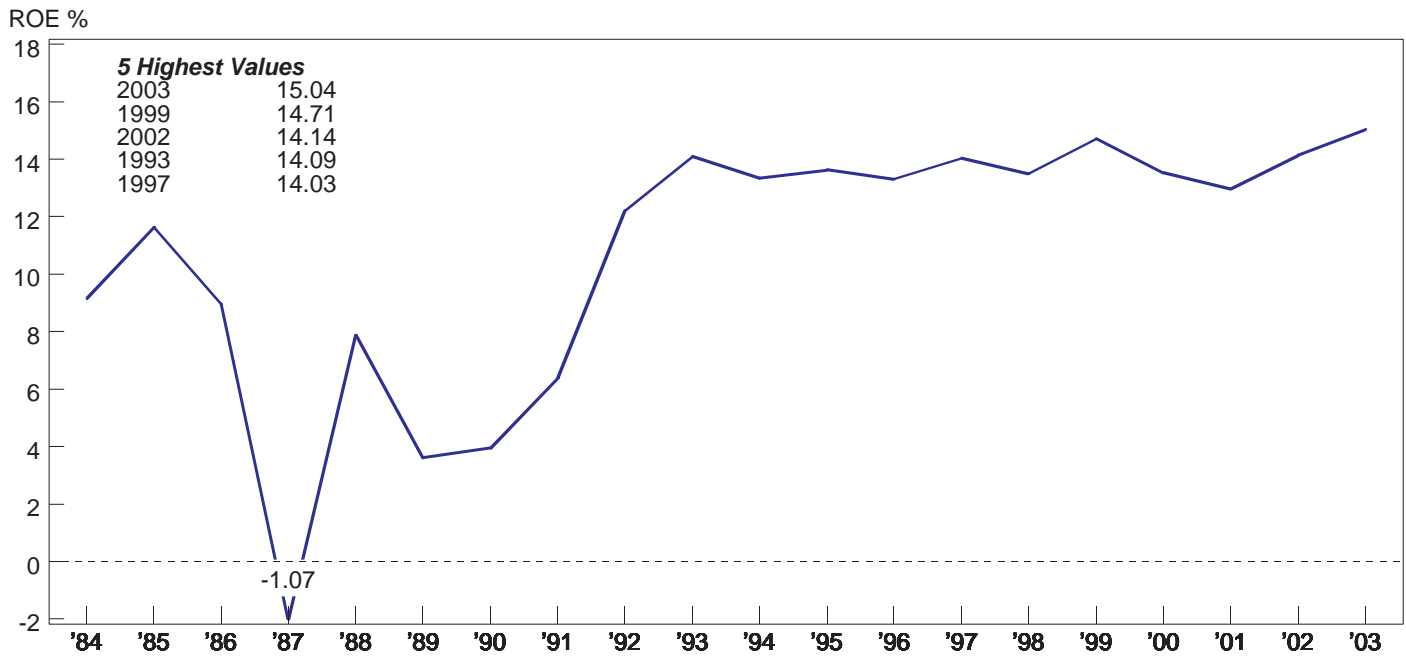
## Annual Return on Assets (ROA)

1984-2003



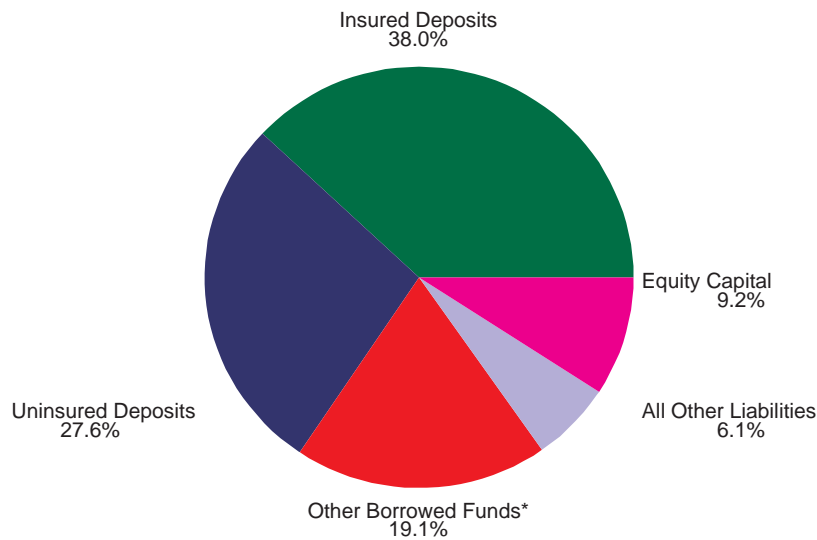
## Annual Return on Equity (ROE)

1984-2003



## Total Liabilities and Equity Capital

December 31, 2003



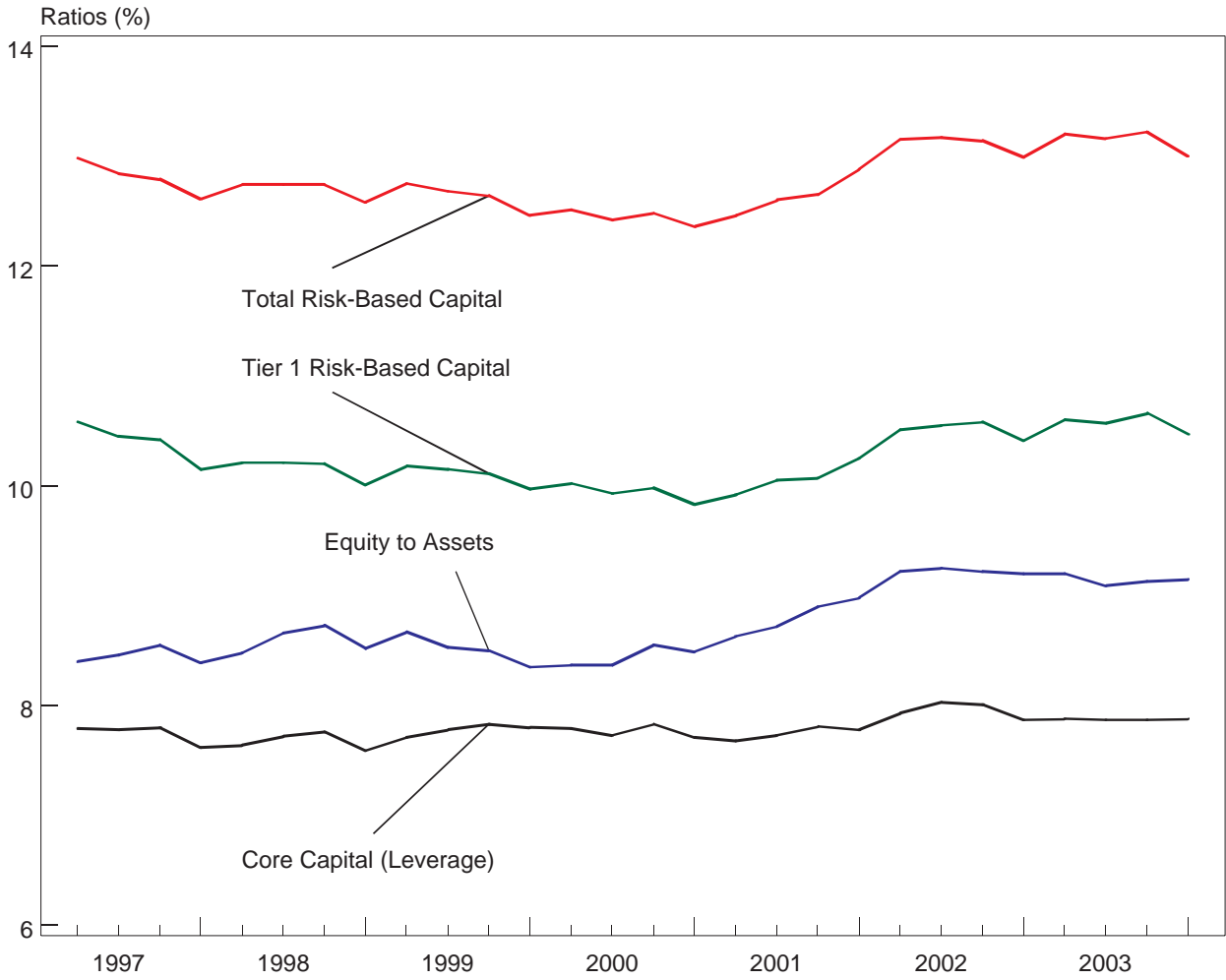
(\$ Billions)	12/31/02	12/31/03	% Change
<b>Insured Deposits (estimated)</b>	<b>3,382</b>	<b>3,450</b>	<b>2.0</b>
BIF - Insured	2,524	2,555	1.2
SAIF - Insured	859	896	4.3
<b>Uninsured Deposits</b>	<b>2,186</b>	<b>2,504</b>	<b>14.5</b>
In Foreign Offices	658	741	12.6
<b>Other Borrowed Funds*</b>	<b>1,571</b>	<b>1,736</b>	<b>10.5</b>
<b>All Other Liabilities</b>	<b>521</b>	<b>556</b>	<b>6.7</b>
Subordinated Debt	99	107	8.1
<b>Equity Capital</b>	<b>776</b>	<b>831</b>	<b>7.1</b>
<b>Total Liabilities and Equity Capital</b>	<b>8,436</b>	<b>9,077</b>	<b>7.6</b>

\* Other borrowed funds include federal funds purchased, securities sold under agreement to repurchase, FHLB and FRB borrowings and indebtedness.



# Capital Ratios

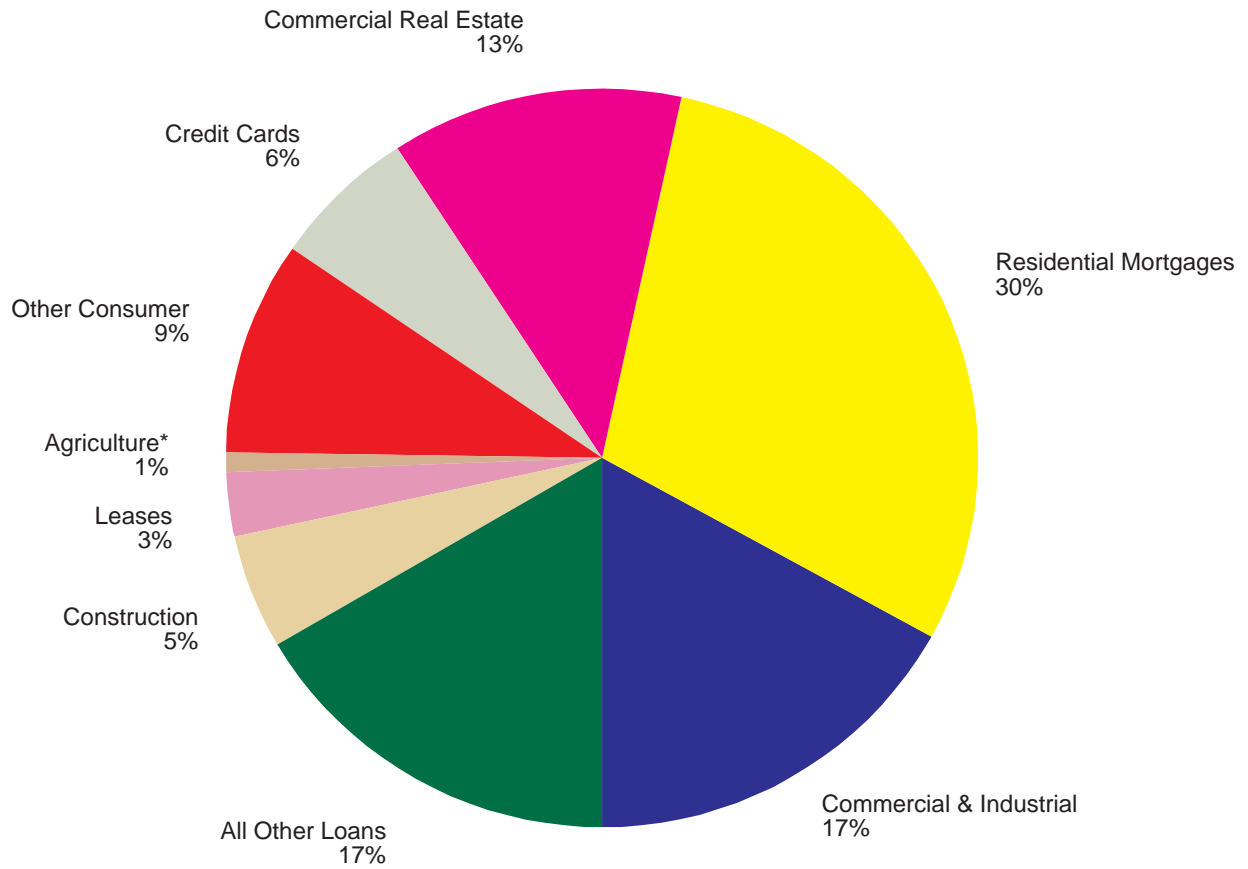
1997 - 2003



	12/97	12/98	12/99	12/00	12/01	12/02	12/03
<b>Total Risk-Based Capital</b>	<b>12.61</b>	<b>12.58</b>	<b>12.46</b>	<b>12.36</b>	<b>12.88</b>	<b>12.99</b>	<b>13.00</b>
<b>Tier 1 Risk-Based Capital</b>	<b>10.15</b>	<b>10.01</b>	<b>9.97</b>	<b>9.83</b>	<b>10.25</b>	<b>10.41</b>	<b>10.47</b>
<b>Equity to Assets</b>	<b>8.39</b>	<b>8.52</b>	<b>8.35</b>	<b>8.49</b>	<b>8.98</b>	<b>9.20</b>	<b>9.15</b>
<b>Core Capital (Leverage)</b>	<b>7.62</b>	<b>7.59</b>	<b>7.80</b>	<b>7.71</b>	<b>7.78</b>	<b>7.87</b>	<b>7.88</b>

# Loan Portfolio Composition

December 31, 2003

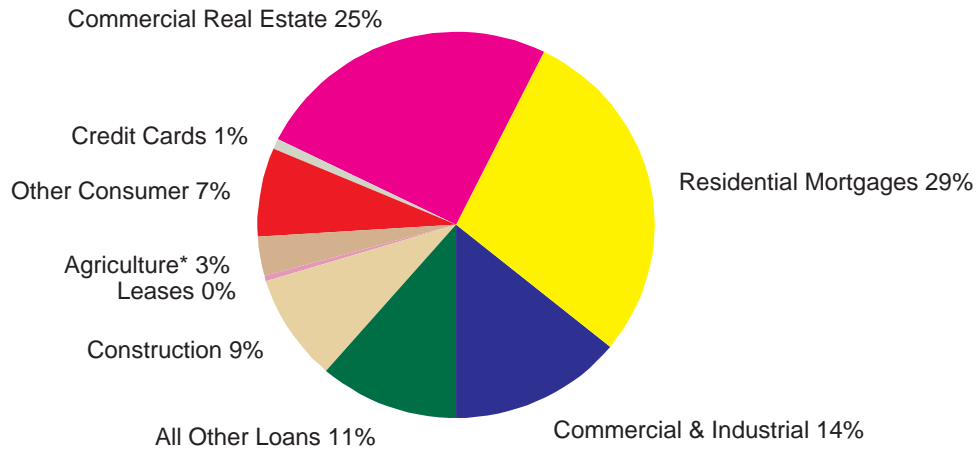


\* OTS - Supervised Savings Associations do not identify agricultural loans.

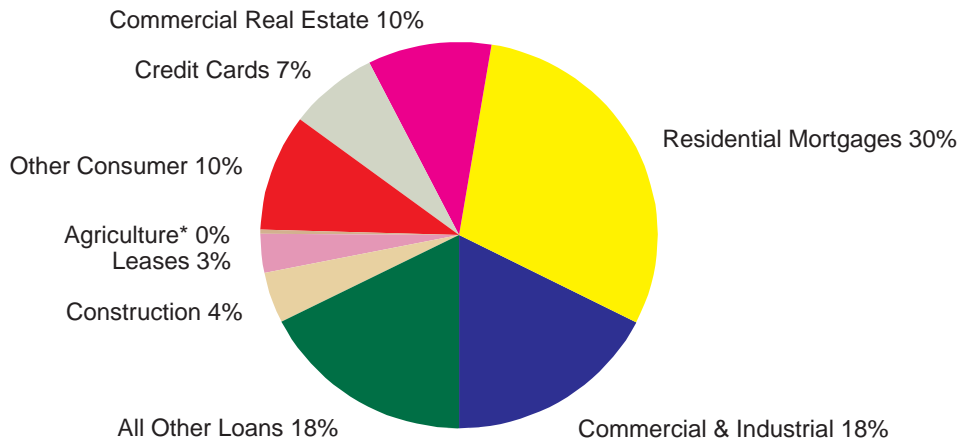
# Loan Portfolio Composition by Asset Size

December 31, 2003

## Assets < \$1 Billion



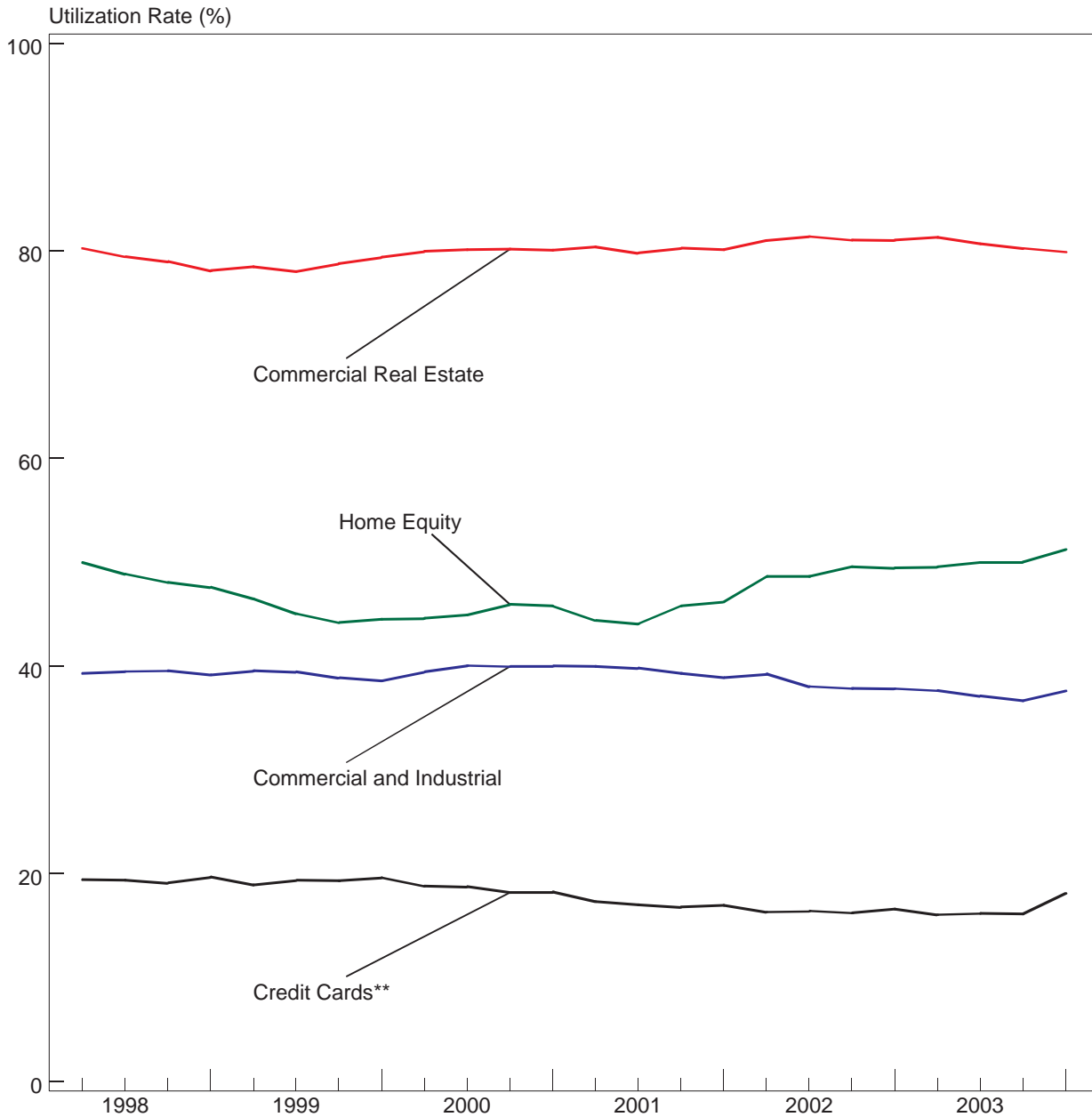
## Assets > \$1 Billion



\* OTS - Supervised Savings Associations do not identify agricultural loans.

## Utilization Rates of Loan Commitments\*

1998-2003

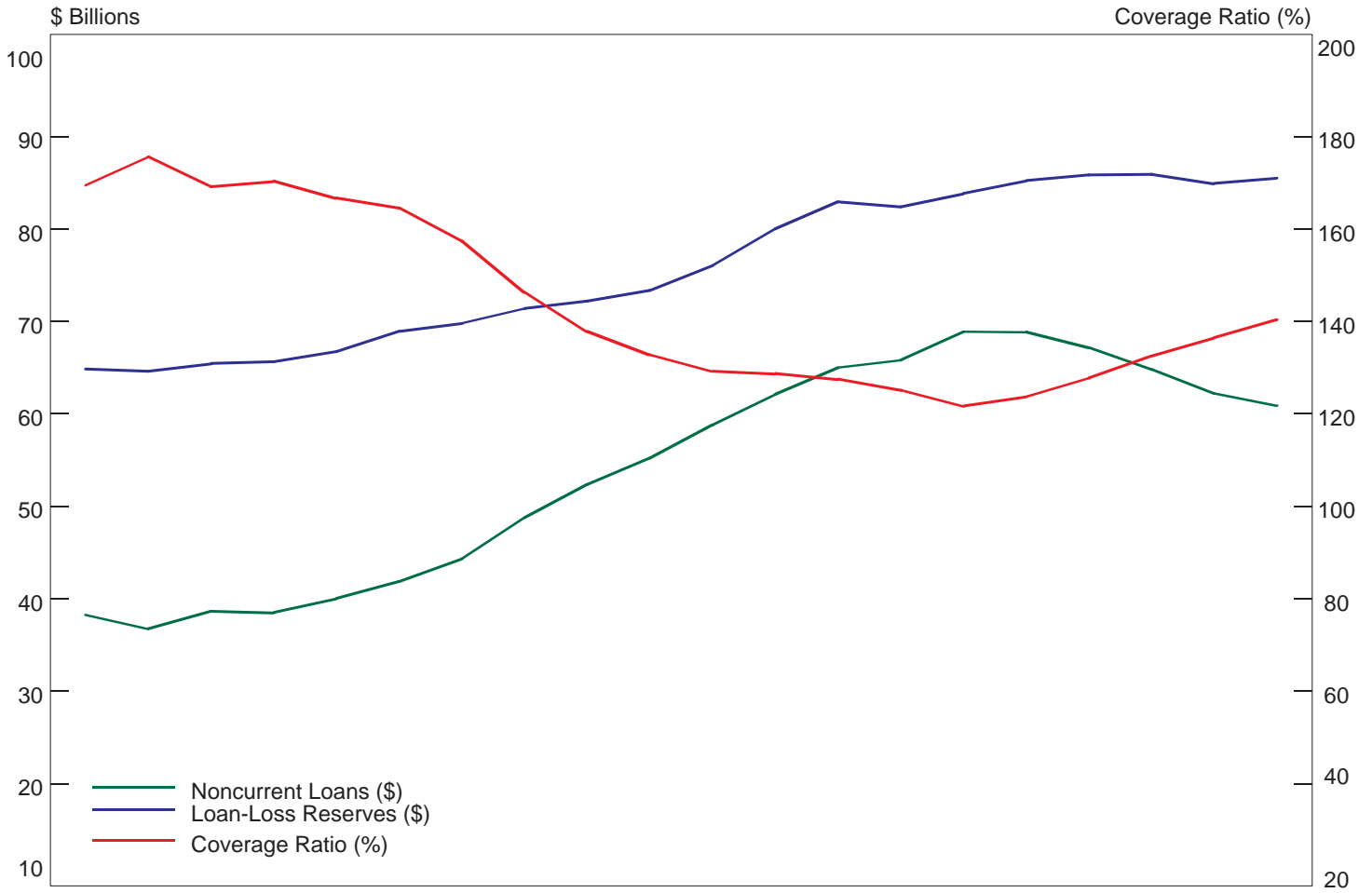


\* Utilization rates represent outstanding loan amounts as a percentage of unused loan commitments plus outstanding loan amounts.

\*\* Includes on-balance-sheet loans and off-balance-sheet securitized receivables.

# Reserve Coverage Ratio\*

1999-2003



## Noncurrent Loans (\$ Billions)

38.3 36.8 38.7 38.5 40.0 41.9 44.3 48.8 52.4 55.2 58.8 62.1 65.0 65.8 68.9 68.9 67.2 64.8 62.2 60.9

## Loan-Loss Reserves (\$ Billions)

64.9 64.6 65.5 65.7 66.8 69.0 69.8 71.4 72.2 73.4 76.1 80.0 83.0 82.4 83.9 85.2 85.9 85.9 84.9 85.5

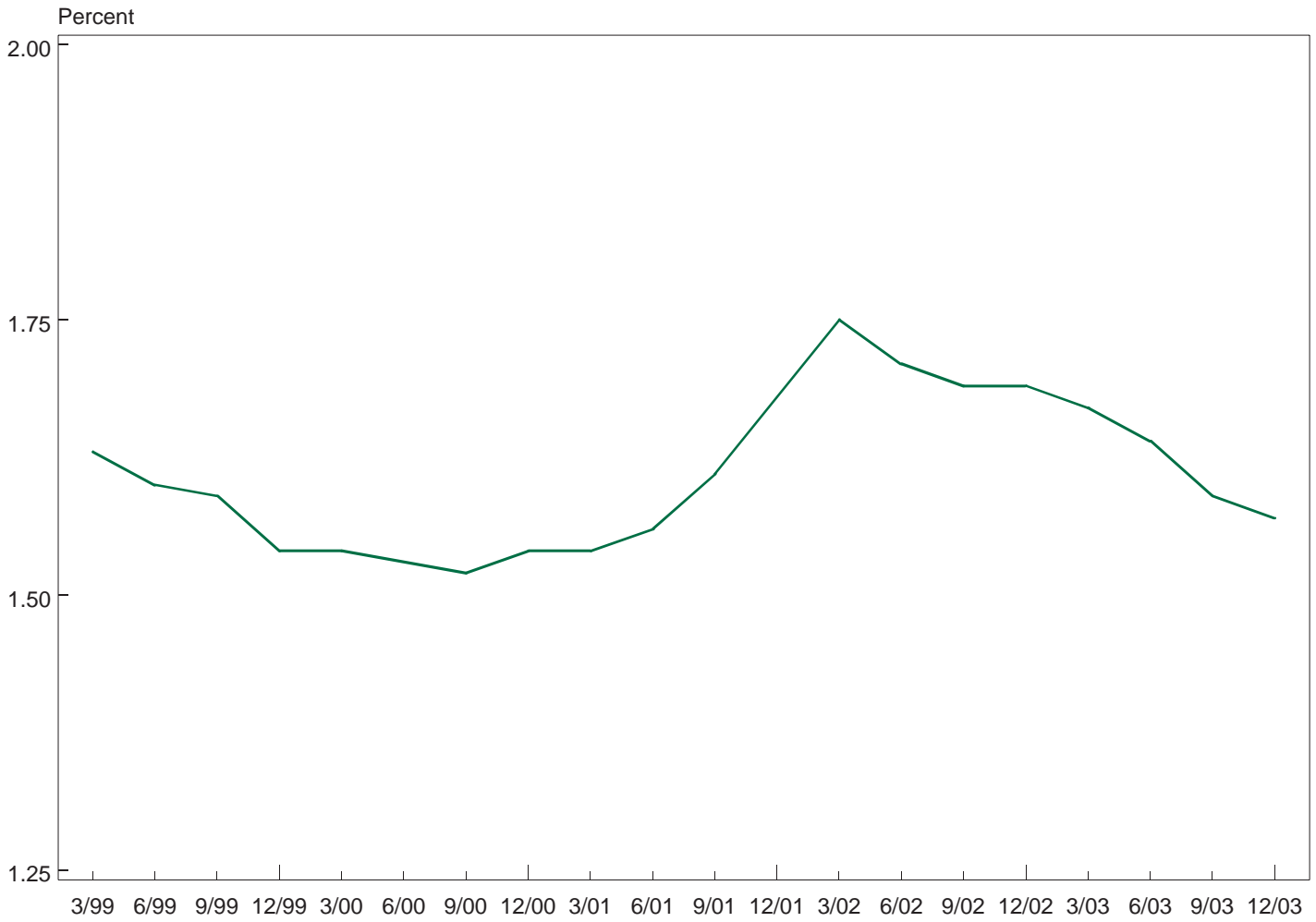
## Coverage Ratio (%)

169 176 169 170 167 165 157 146 138 133 129 129 128 125 122 124 128 133 137 140

\* Loan-loss reserves to noncurrent loans.

## Loss Allowance To Loans and Leases

1999-2003

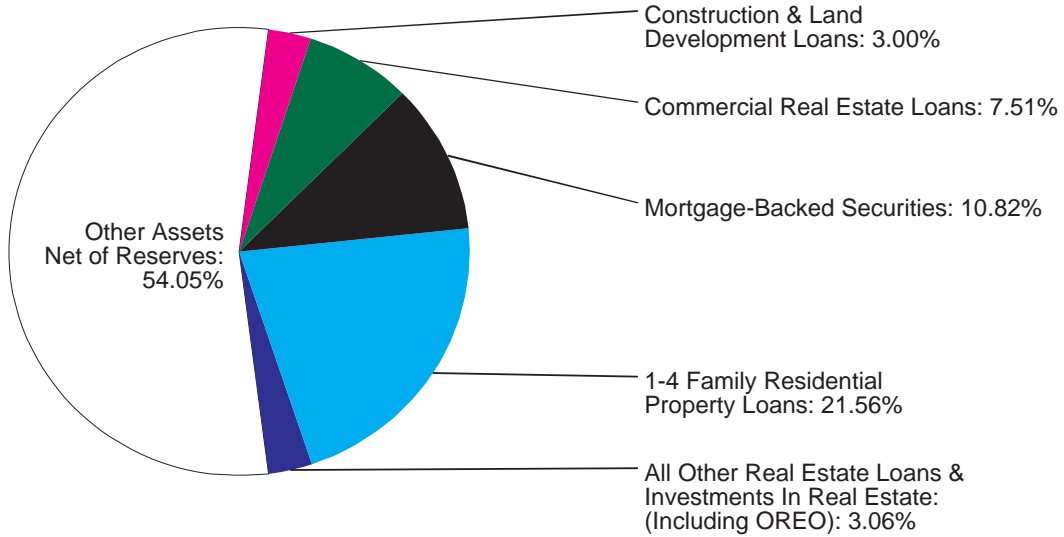


**Loss Allowance To Loans and Leases**

1.63 1.60 1.59 1.54 1.54 1.53 1.52 1.54 1.54 1.56 1.61 1.68 1.75 1.71 1.69 1.69 1.67 1.64 1.59 1.57

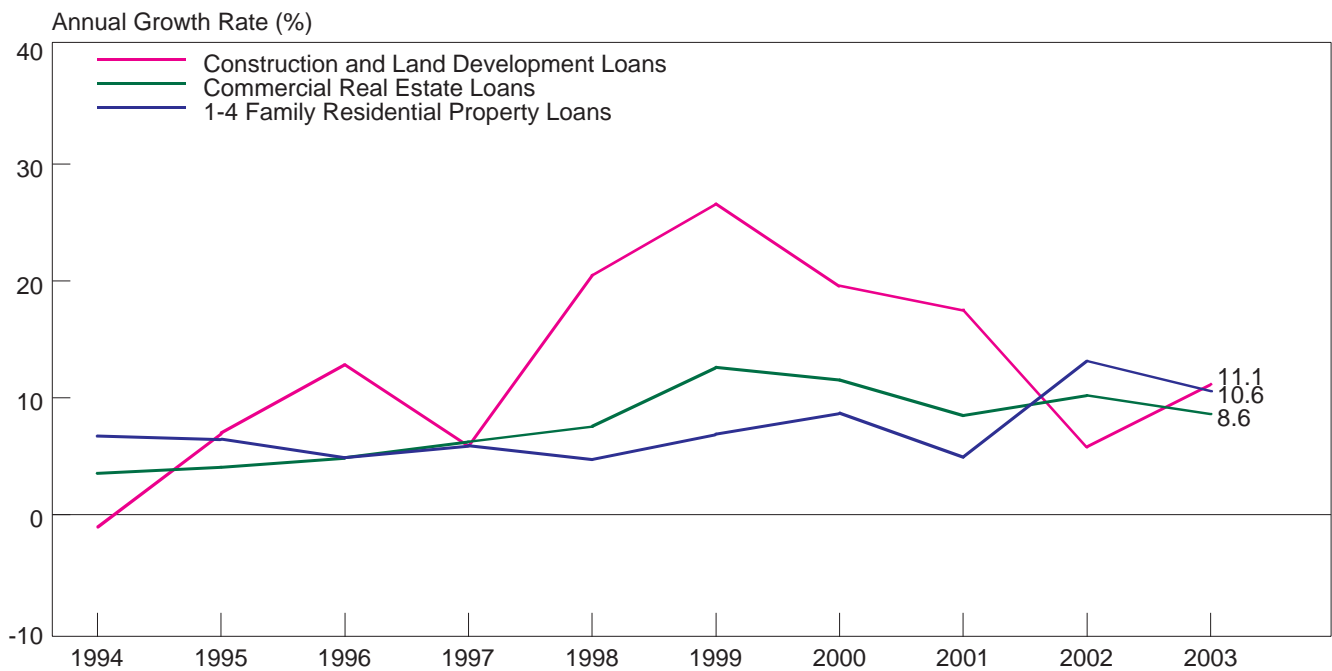
## Real Estate Assets as a Percent of Total Assets

December 31, 2003



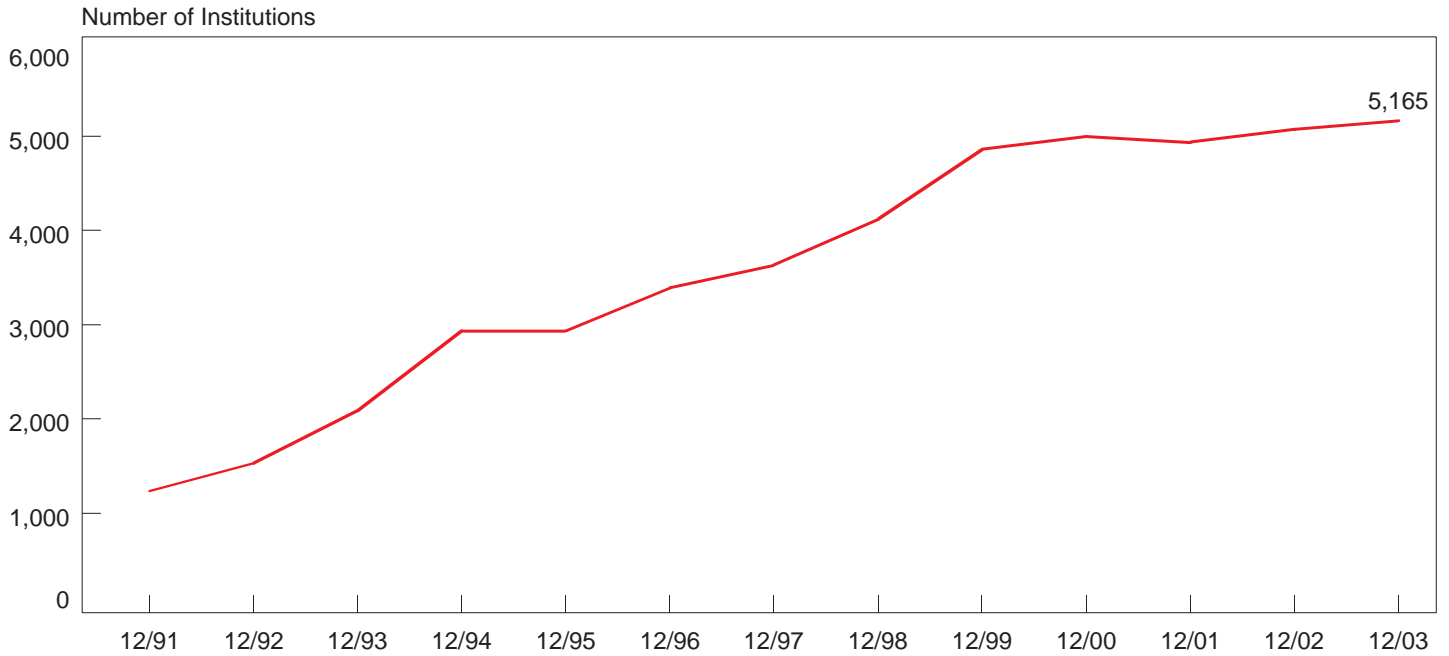
## Real Estate Loan Growth Rates

1994-2003



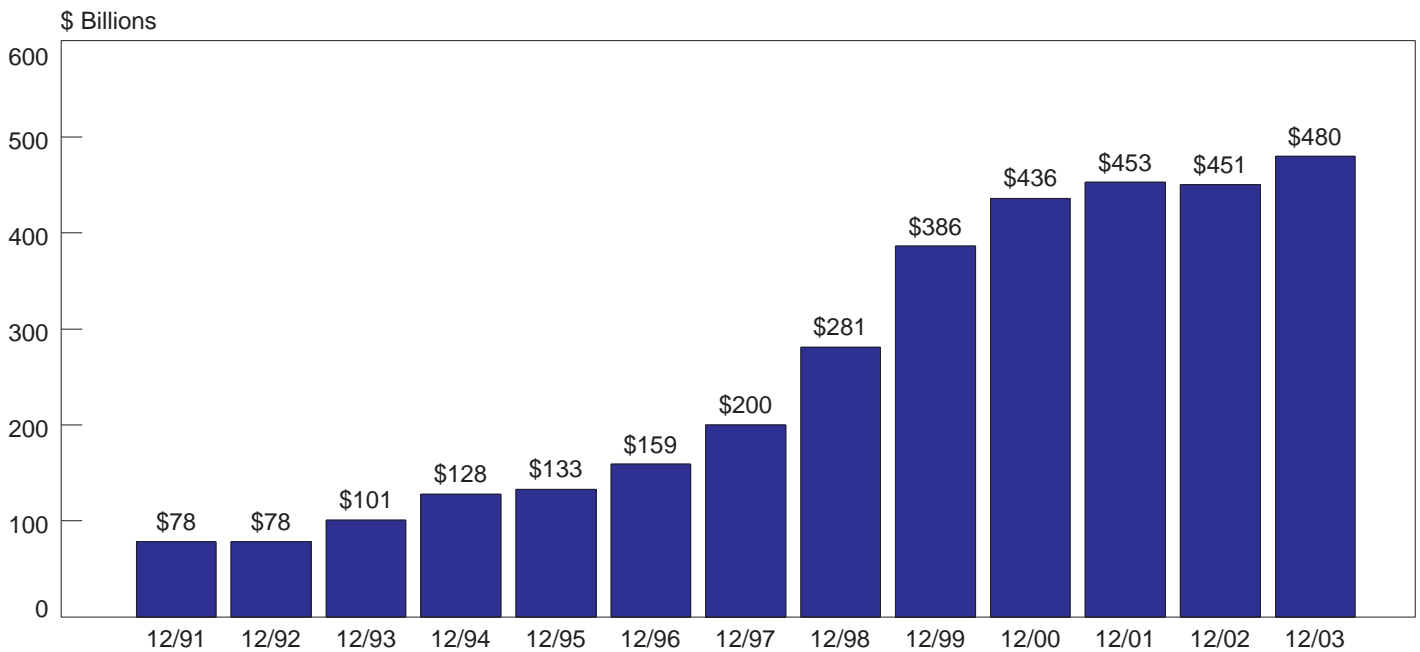
## Number of Institutions with FHLB Advances\*

1991 - 2003



## Amount of FHLB Advances Outstanding\*

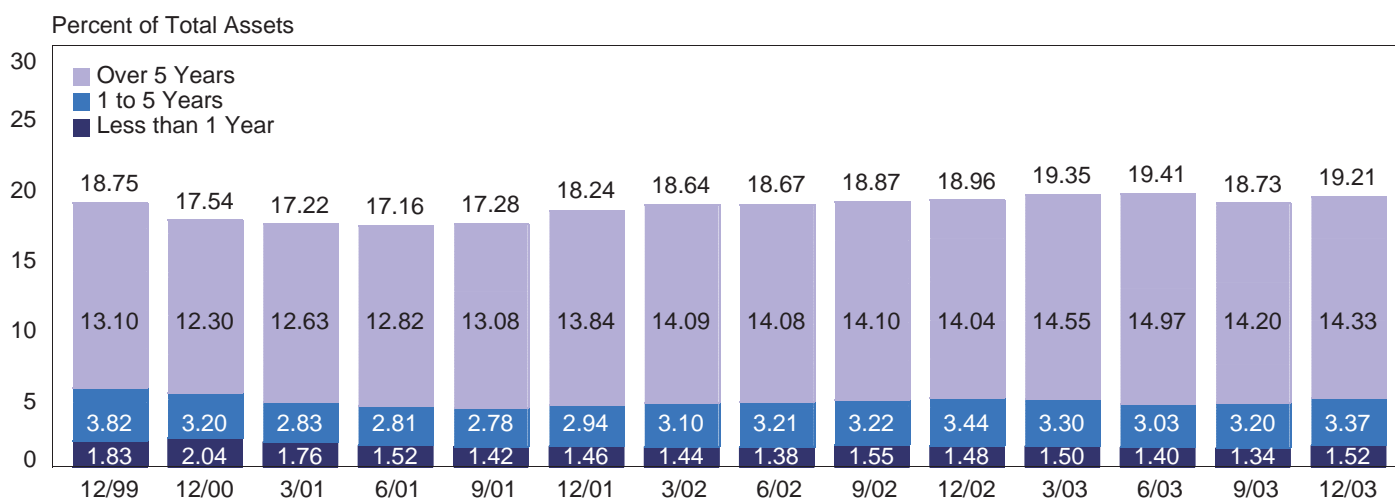
1991 - 2003



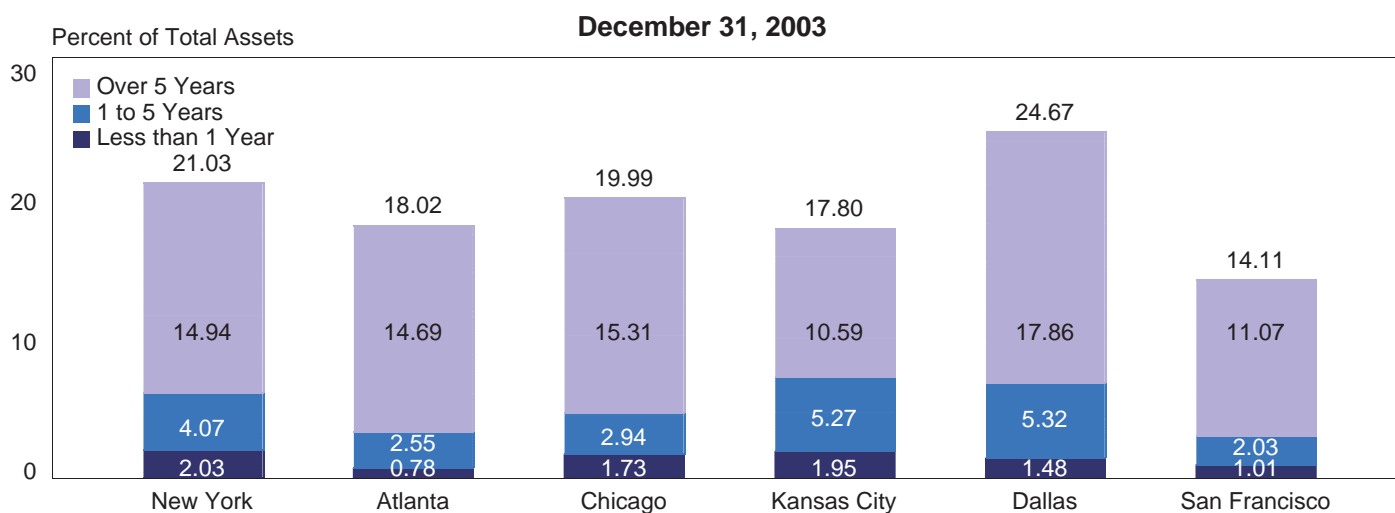
\*Source: Call Report, Thrift Financial Report and FHLB prior to 3/31/01.



## Debt Securities by Maturity or Repricing Frequency...



## ...and by Region



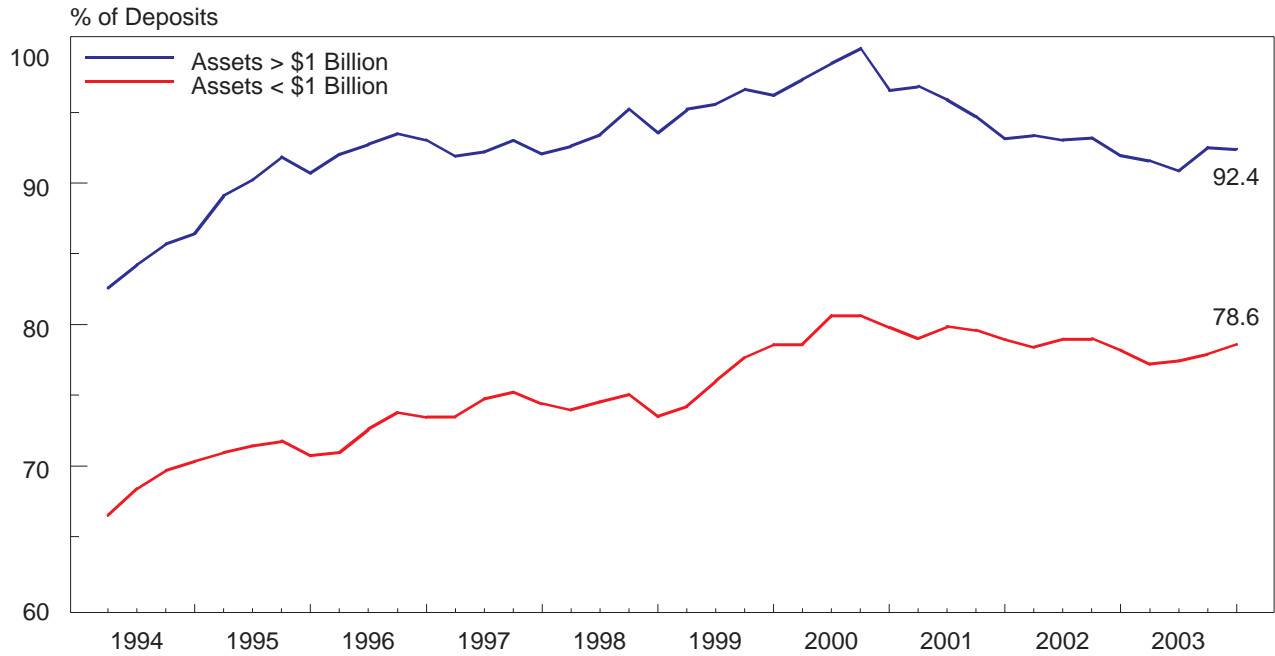
## Total Securities (Debt and Equity)

(\$ Billions)

	12/01	3/02	6/02	9/02	12/02	3/03	6/03	9/03	12/03
U.S. Government Obligations:									
U.S. Treasury	48	54	56	58	67	67	64	72	77
U.S. Agencies	6	6	7	7	7	7	8	10	10
Government Sponsored Enterprises	202	212	218	230	246	246	254	264	276
Mortgage Pass-through Securities	497	494	548	573	578	615	674	618	639
Collateralized Mortgage Obligations	313	320	307	329	335	365	361	330	343
State, County, Municipal Obligations	101	101	103	106	108	110	115	117	117
Asset Backed Securities	109	101	98	103	106	98	93	96	105
Other Debt Securities	157	169	163	153	153	158	162	168	178
Equity Securities	31	32	31	29	34	29	31	27	27
<b>Total Securities</b>	<b>\$1,465</b>	<b>\$1,488</b>	<b>\$1,530</b>	<b>\$1,589</b>	<b>\$1,633</b>	<b>\$1,695</b>	<b>\$1,763</b>	<b>\$1,702</b>	<b>\$1,771</b>

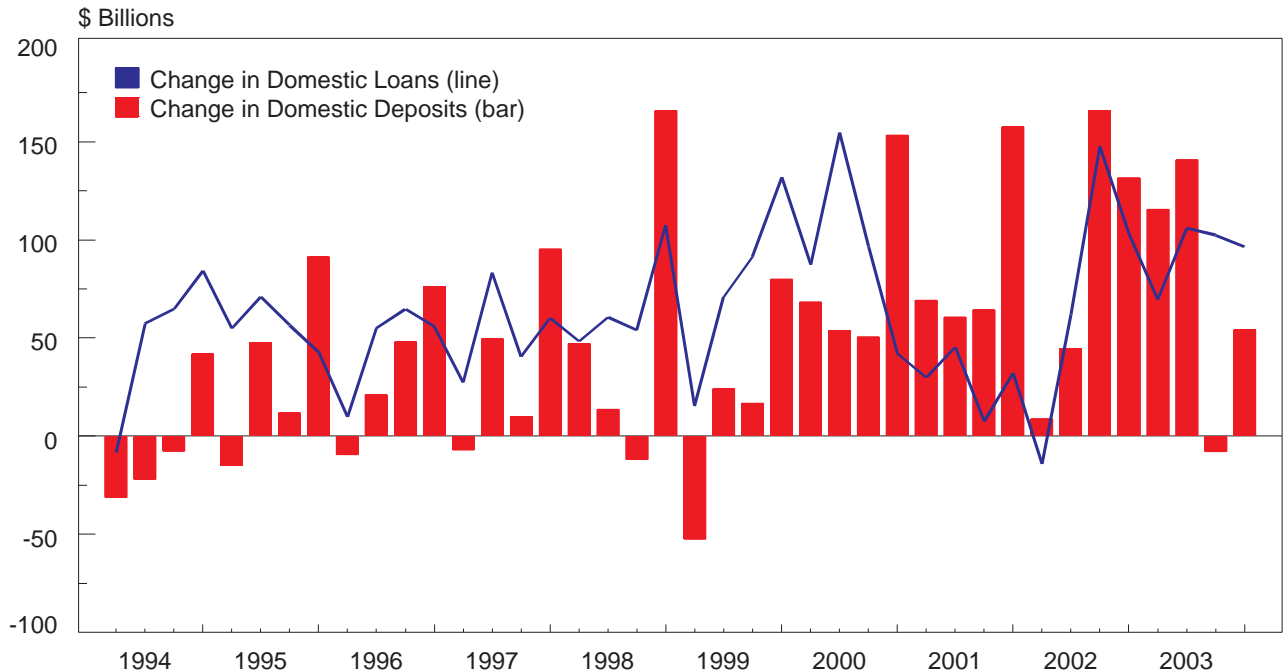
## Net Loans and Leases to Deposits (Domestic and Foreign)

1994 - 2003

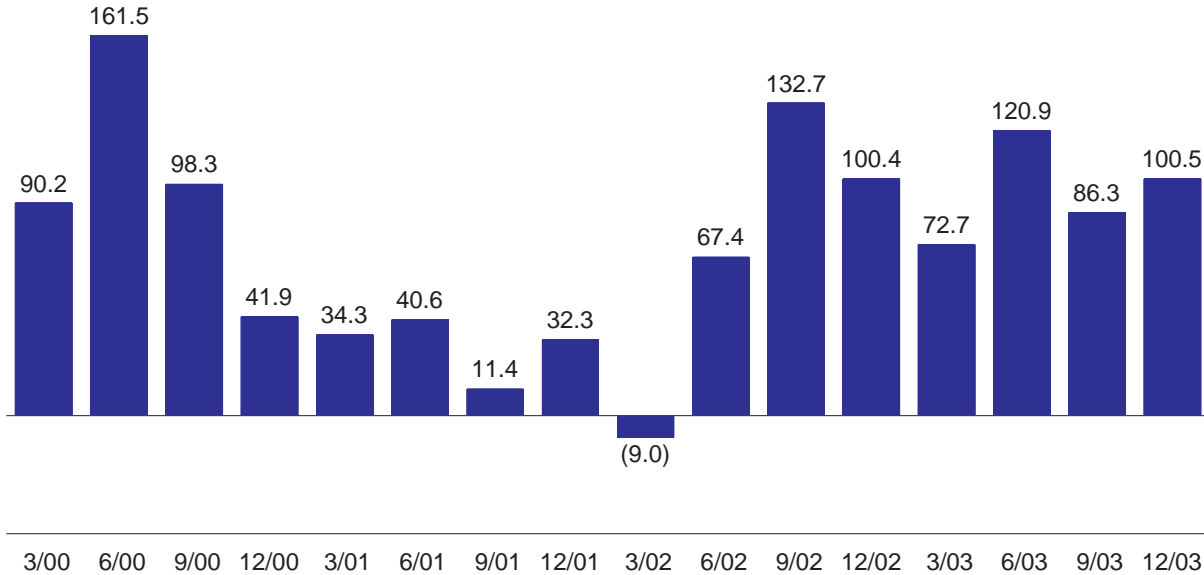


## Quarterly Change in Domestic Loans vs Domestic Deposits

1994 - 2003

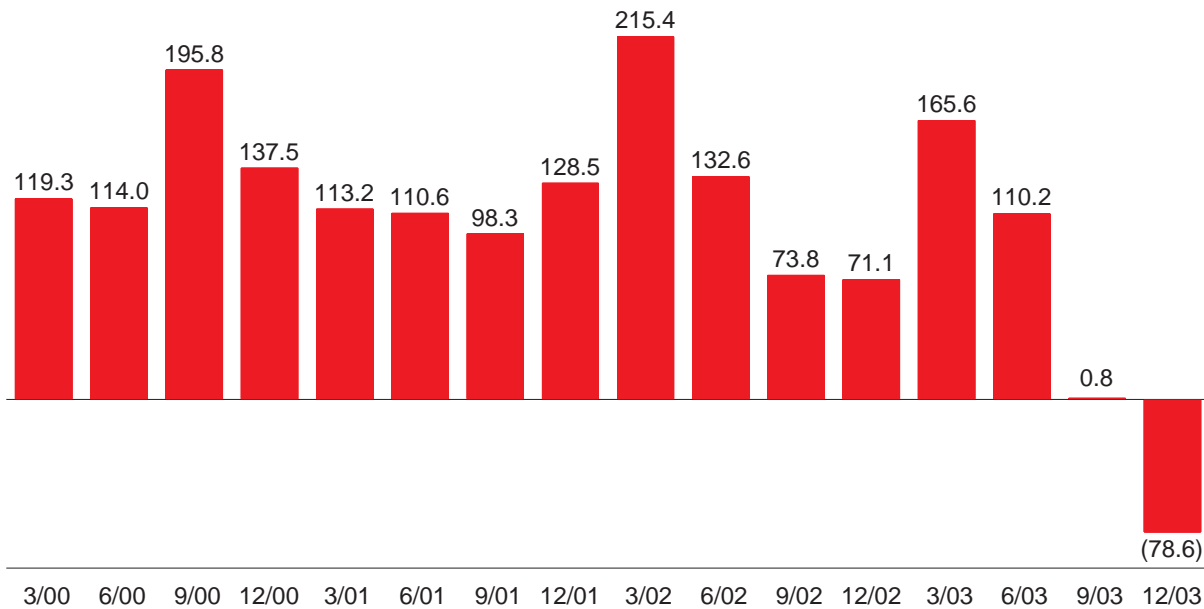


## Quarterly Change in Reported Loans Outstanding (\$ Billions)



In the fourth quarter of 2003, real estate loans increased by \$18 billion and consumer loans increased by \$76 billion, while commercial and industrial loans decreased by \$9.2 billion.

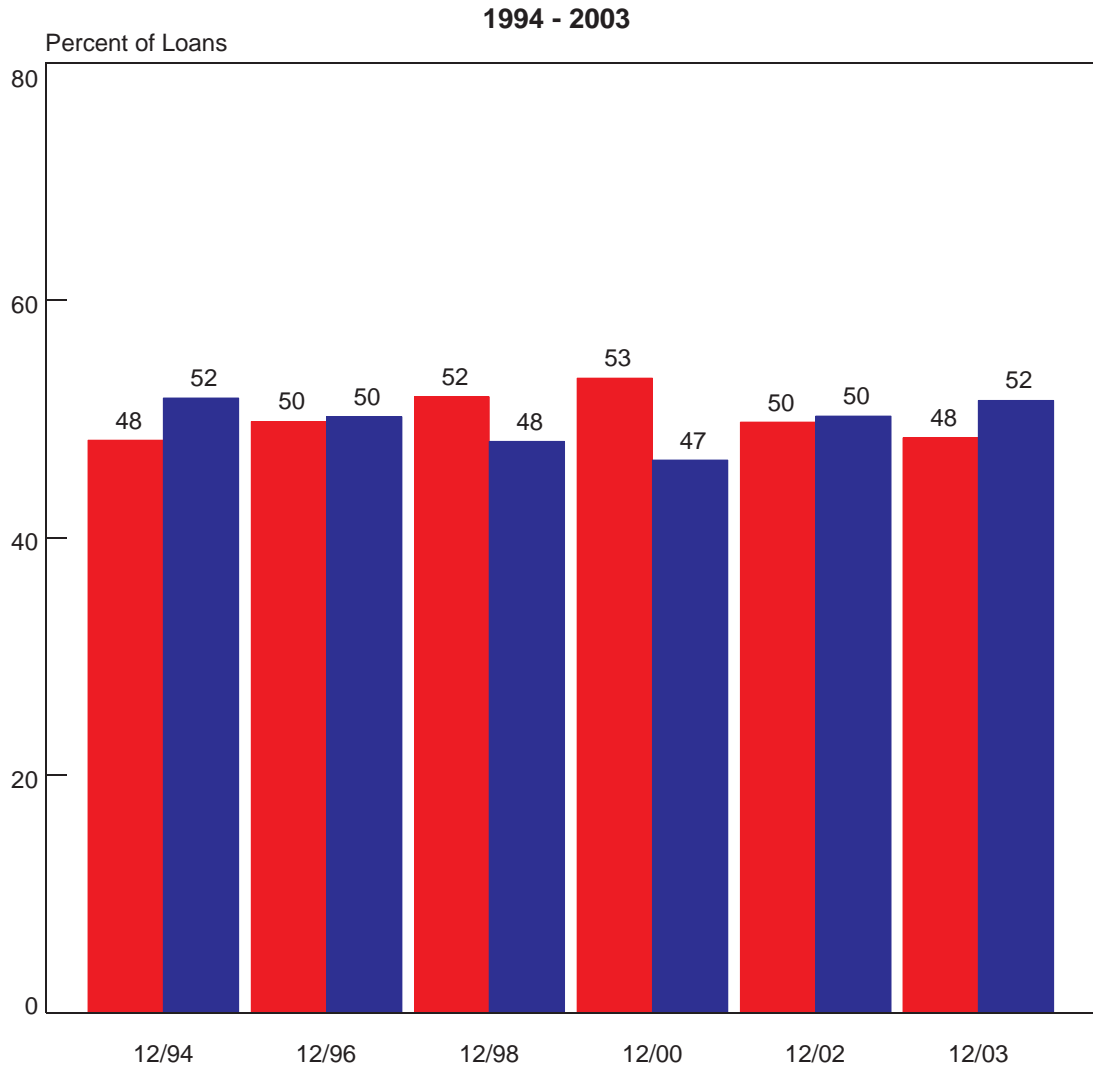
## Quarterly Change in Unused Loan Commitments (\$ Billions)



In the fourth quarter of 2003, unused credit card commitments and unused commitments for loans to businesses decreased by \$74 billion and \$79 billion respectively.

## Credit Risk Diversification

### Consumer Loans versus Loans to Commercial Borrowers (as a Percent of Total Loans)



**Loans (\$ Billions):**

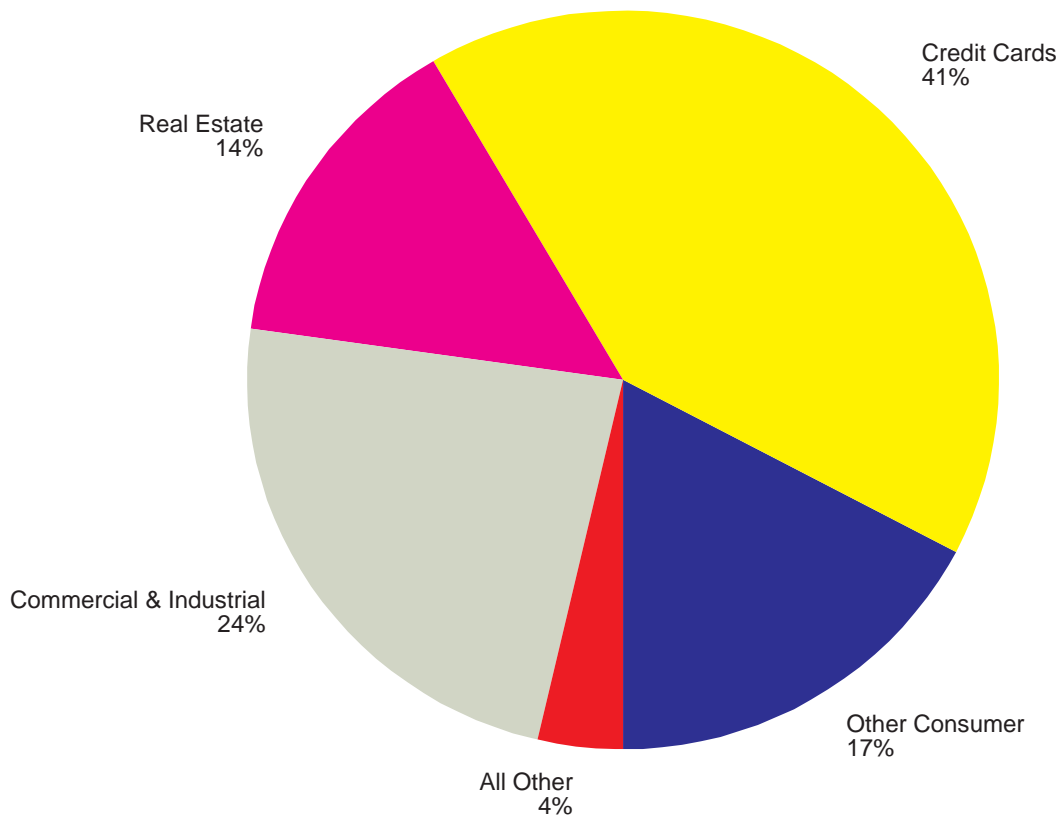
■ Commercial Borrowers	\$1,455	\$1,751	\$2,057	\$2,484	\$2,515	\$2,632
■ Consumer Loans	1,563	1,765	1,907	2,163	2,542	2,805

**Loans to Commercial Borrowers (Credit Risk Concentrated)** — These are loans that can have relatively large balances at risk to a single borrower. A single loan may represent a significant portion of an institution's capital or income. Therefore, a relatively small number of defaults could impair an institution's capital or income. These loans include commercial and industrial loans, commercial real estate, construction loans, and agricultural loans.

**Consumer Loans (Credit Risk Diversified)** — These are loans that typically have relatively small balances spread among a large number of borrowers. A number of defaults are likely but typically do not impair an institution's capital or income. These loans include consumer and credit card loans, 1-4 family residential mortgages and home equity loans.

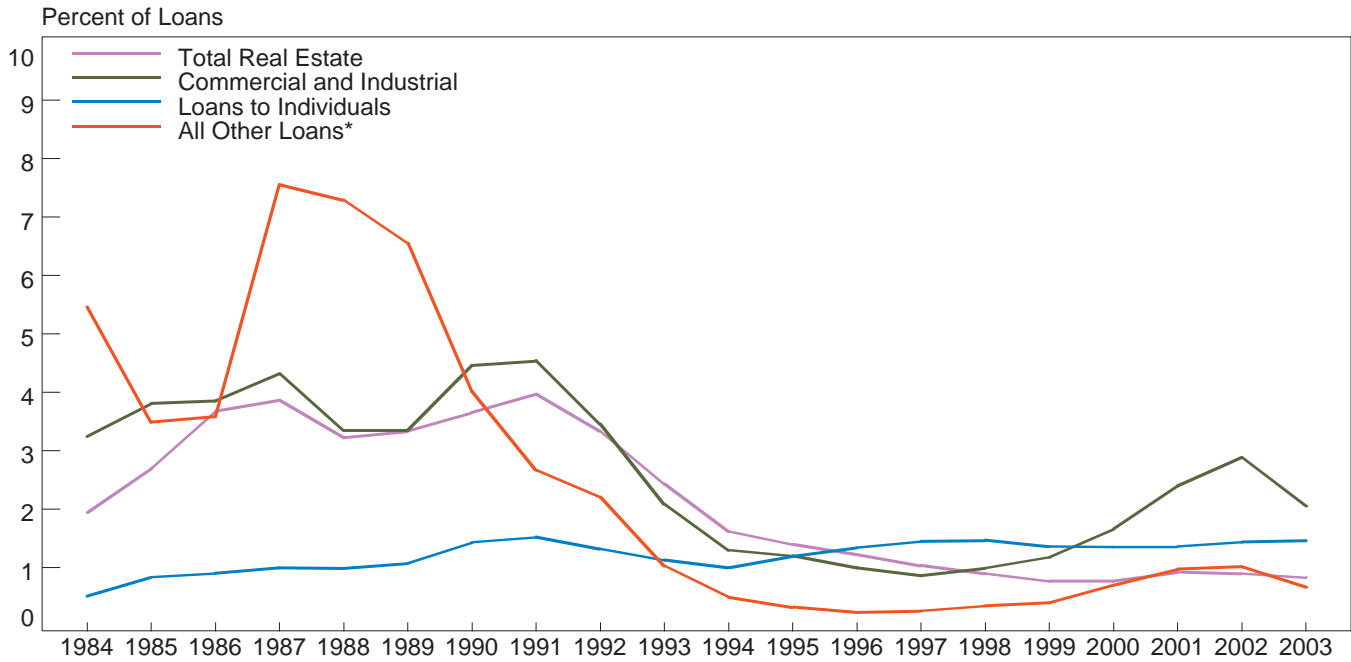
# Composition of FDIC-Insured Institutions' Loan Charge-offs

Fourth Quarter, 2003



## Noncurrent Loan Rates at Year-end

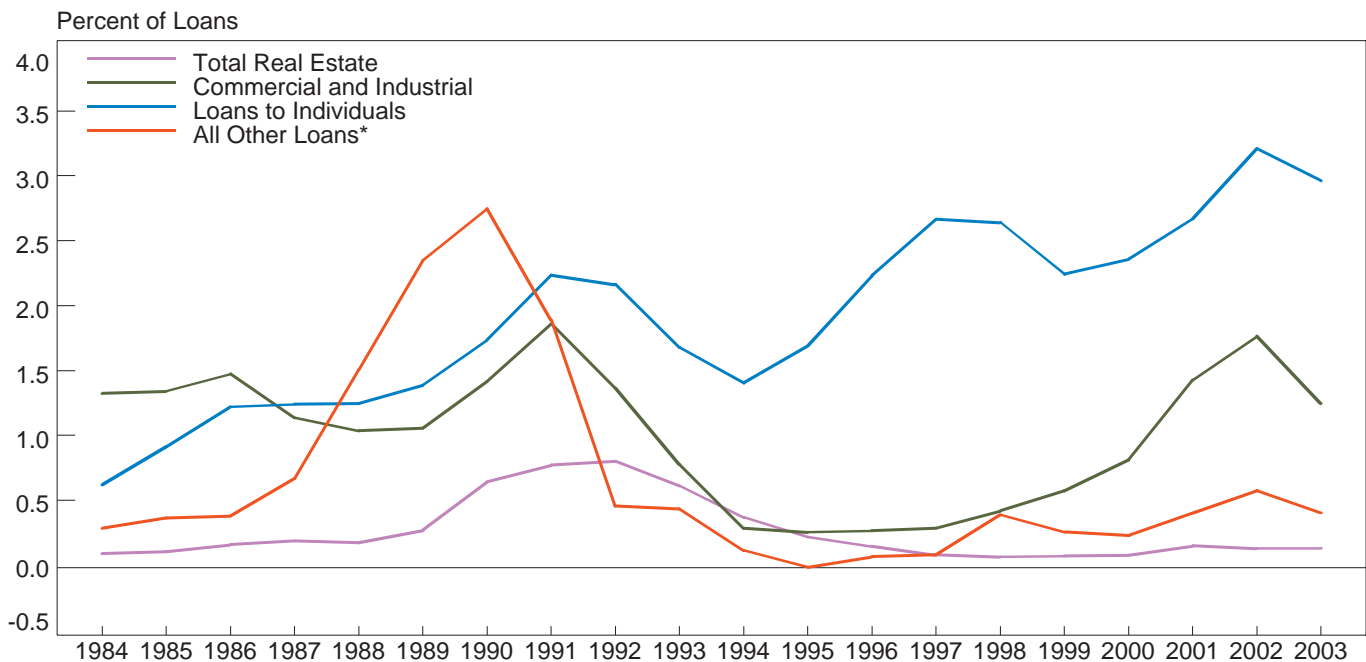
1984-2003



Note: Noncurrent loan rates represent the percentage of loans that are past due 90 days or more or in nonaccrual status.

## Annual Net Charge-off Rates on Loans

1984-2003

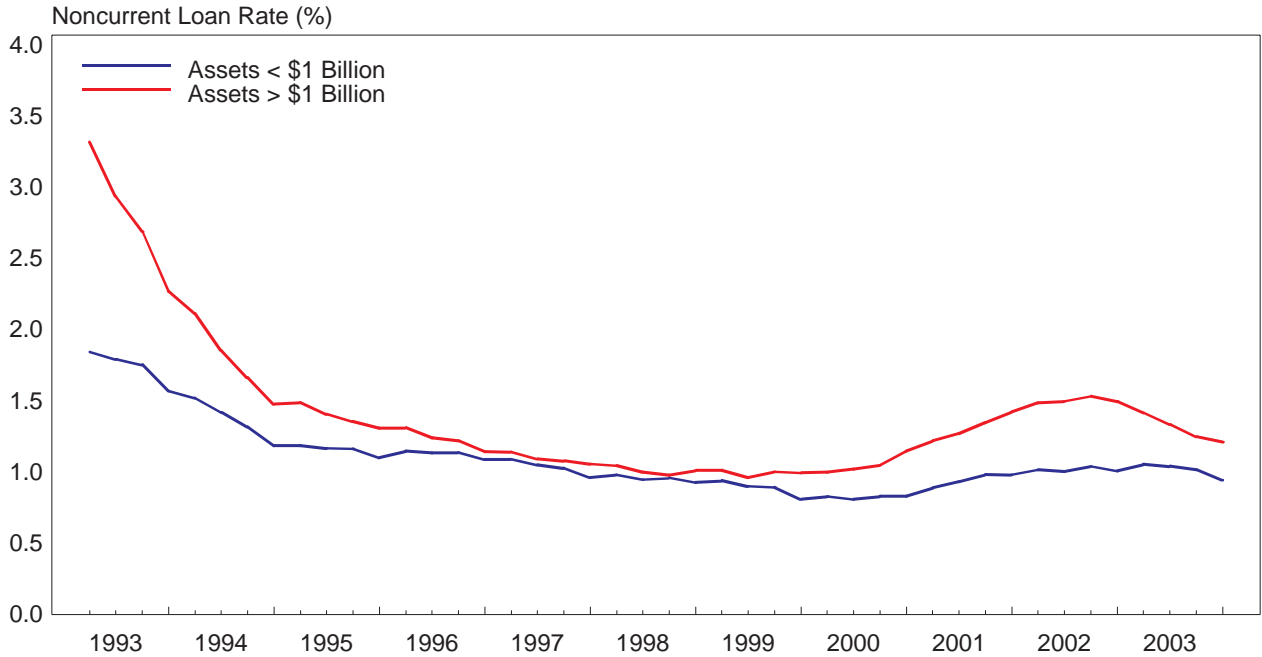


\* Includes loans to foreign governments, depository institutions and lease receivables.

## Noncurrent Loan Rates

### By Asset Size

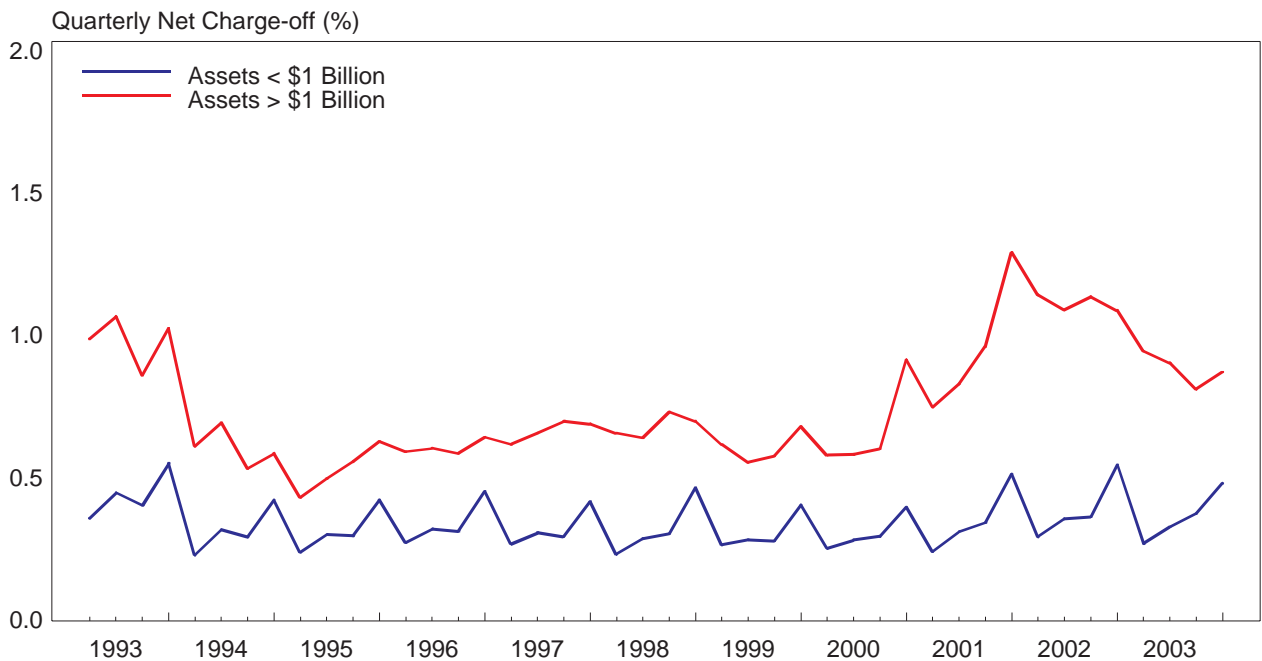
1993 - 2003



## Quarterly Net Charge-off Rates

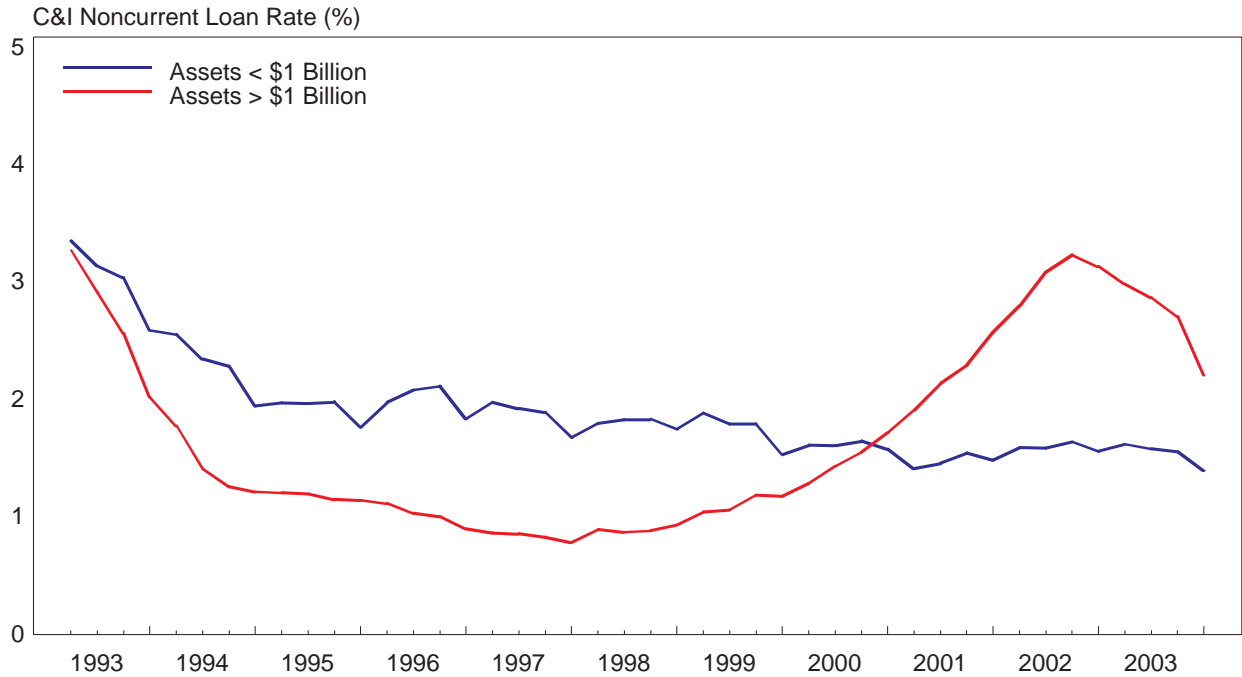
### By Asset Size

1993 - 2003



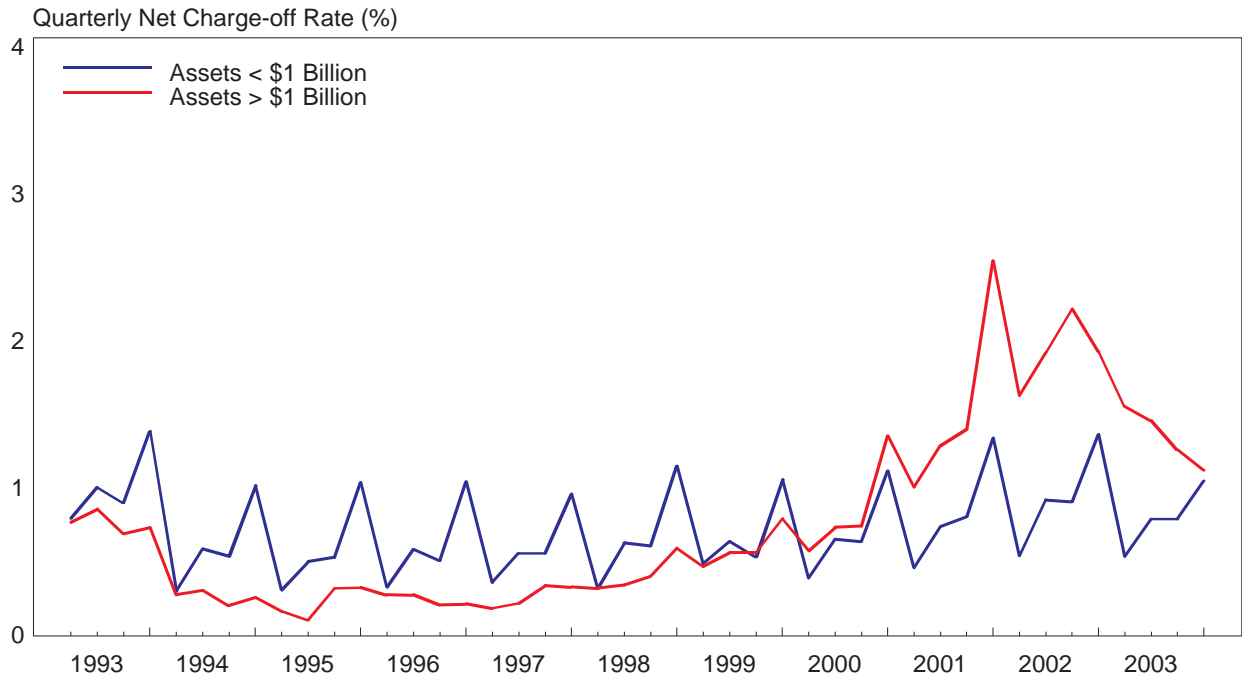
## Noncurrent C & I Loan Rates By Asset Size

1993 - 2003



## Quarterly Net Charge-off Rates on C & I Loans By Asset Size

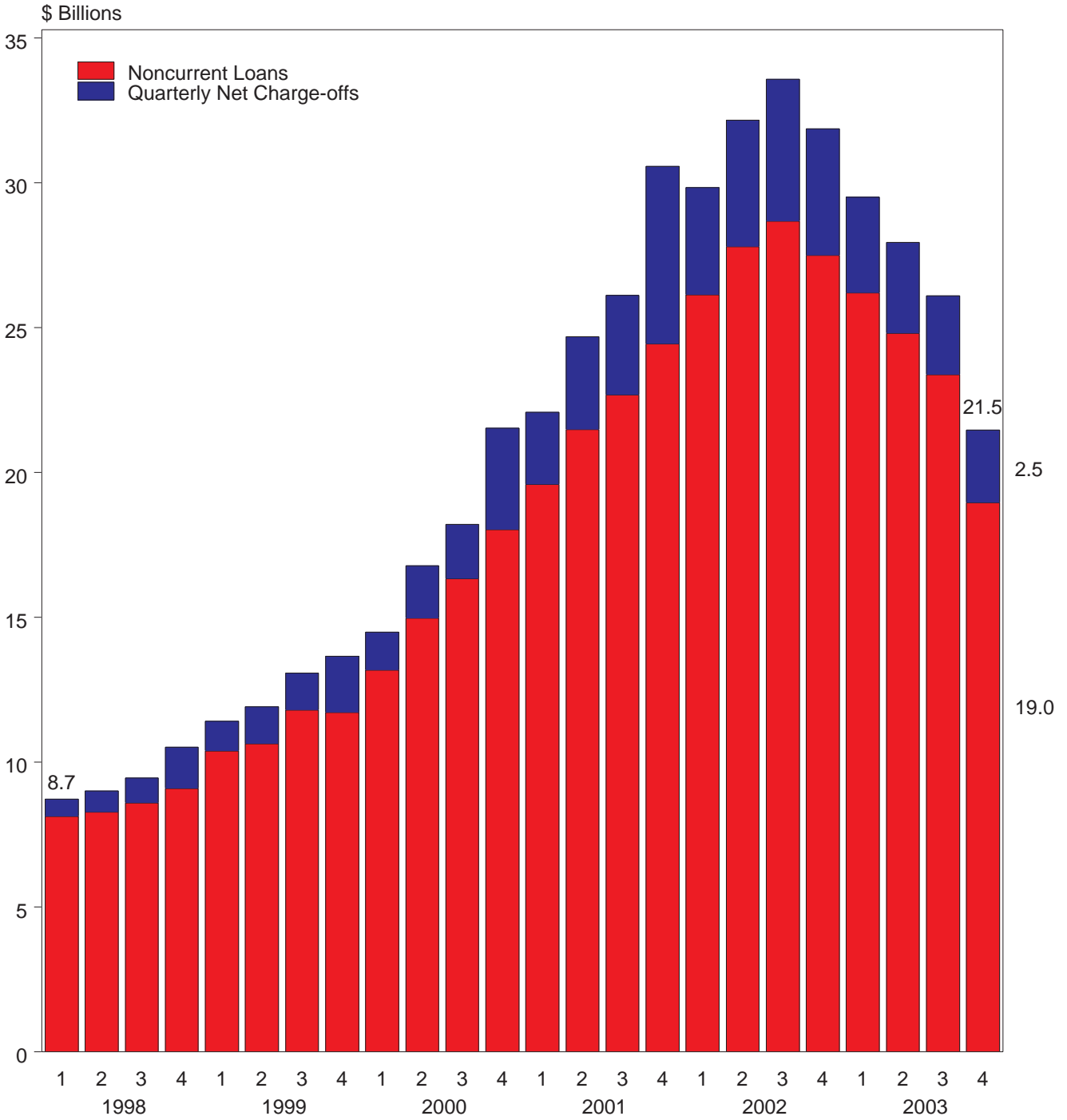
1993 - 2003





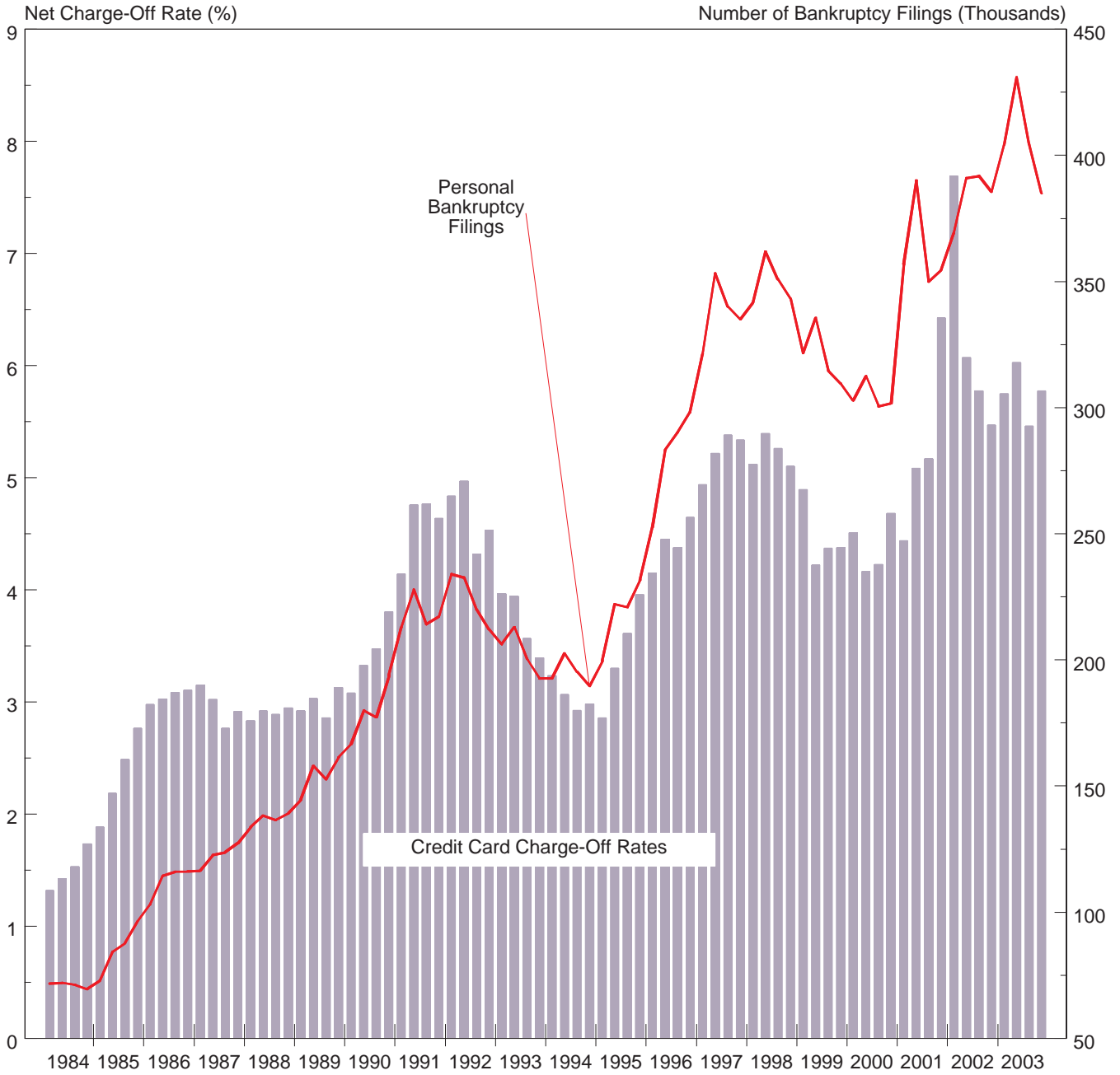
# Credit Quality of C & I Loans

1998 - 2003



# Credit Card Loss Rates and Personal Bankruptcy Filings

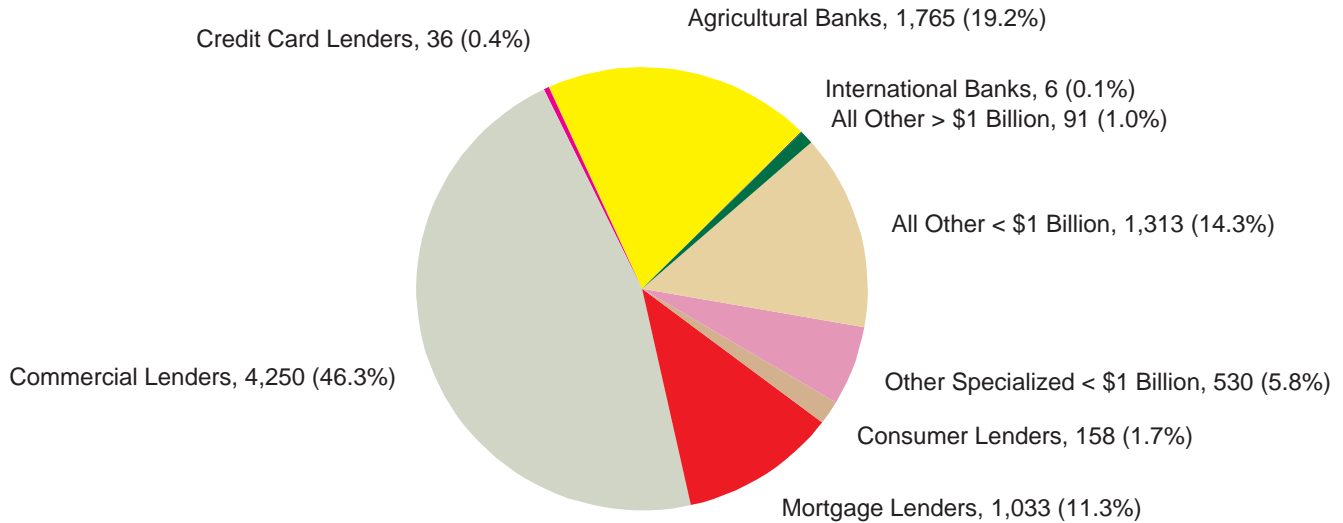
## 1984-2003



Sources: Bankruptcies - Administrative Offices of the United States Courts  
 Charge-Off Rates - Commercial Bank Call Reports

## Number of Institutions By Asset Concentration Group

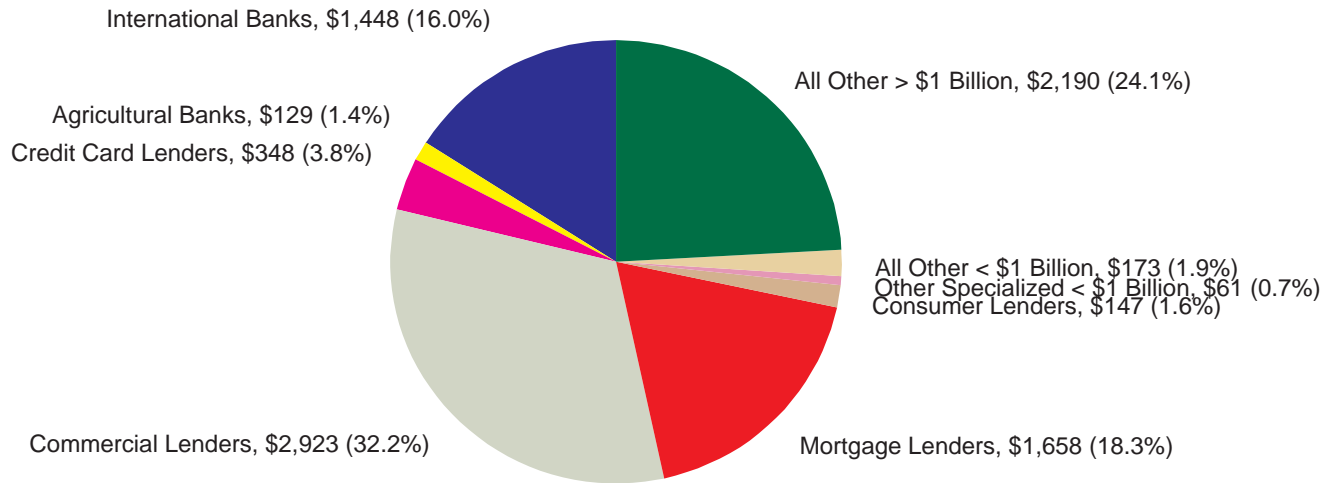
December 31, 2003



	International Banks	Agricultural Banks	Credit Card Lenders	Commercial Lenders	Mortgage Lenders	Consumer Lenders	Other Specialized < \$1 Billion	All Other < \$1 Billion	All Other > \$1 Billion
12/03	6	1,765	36	4,250	1,033	158	530	1,313	91
12/02	5	1,823	40	4,070	1,107	196	488	1,525	100
12/01	5	1,875	56	3,968	1,242	228	477	1,662	101
12/00	7	1,977	56	3,954	1,266	288	512	1,755	89
12/99	8	2,113	64	3,784	1,356	304	562	1,942	89
12/98	11	2,279	69	3,372	1,452	273	652	2,264	92
12/97	11	2,377	74	3,437	1,615	338	611	2,365	95
12/96	11	2,476	80	3,484	1,732	354	688	2,529	99
12/95	11	2,646	71	3,322	1,825	370	797	2,805	123
12/94	11	2,838	70	3,394	2,029	379	916	2,836	132
12/93	11	2,952	61	3,305	2,153	323	1,224	3,109	145
12/92	11	3,022	66	3,342	2,327	319	1,388	3,315	143
12/91	10	3,120	73	3,668	2,395	379	1,371	3,426	131
12/90	10	3,114	73	4,147	2,338	463	1,396	3,678	117
12/89	12	3,186	66	4,590	2,367	519	1,429	3,810	95
12/88	13	3,261	51	4,768	2,364	550	1,523	3,940	91
12/87	13	3,364	58	5,157	2,315	505	1,719	4,096	98
12/86	13	3,548	50	5,236	2,168	459	1,810	4,474	118
12/85	14	3,736	33	5,066	2,350	471	1,681	4,554	128

## Industry Assets By Asset Concentration Group

December 31, 2003

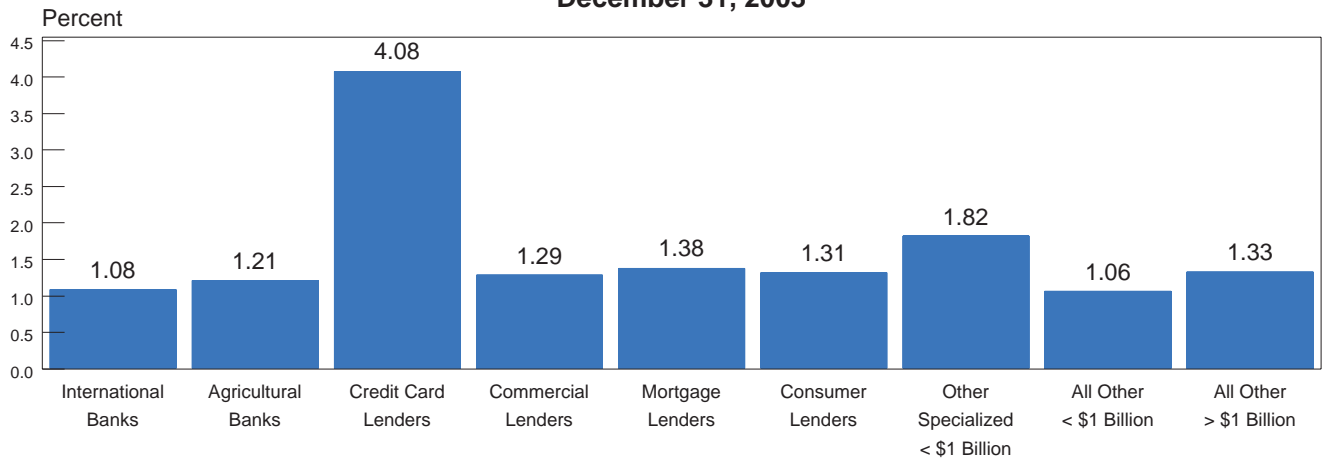


	International Banks	Agricultural Banks	Credit Card Lenders	Commercial Lenders	Mortgage Lenders	Consumer Lenders	Other Specialized < \$1 Billion	All Other < \$1 Billion	All Other > \$1 Billion
<b>12/03</b>	1,448	129	348	2,923	1,658	147	61	173	2,190
<b>12/02</b>	1,274	124	299	2,960	1,342	166	60	197	2,013
<b>12/01</b>	1,176	120	335	3,539	1,179	141	50	203	1,127
<b>12/00</b>	1,229	120	295	3,823	1,000	88	51	205	651
<b>12/99</b>	1,179	121	254	3,392	1,045	101	56	225	509
<b>12/98</b>	1,444	125	258	2,786	1,079	81	68	270	420
<b>12/97</b>	1,383	120	217	2,019	967	118	65	279	876
<b>12/96</b>	1,197	117	219	2,166	932	134	70	291	480
<b>12/95</b>	1,046	118	166	1,922	935	114	82	315	641
<b>12/94</b>	960	119	132	1,675	926	92	92	306	719
<b>12/93</b>	831	120	101	1,561	920	85	119	329	663
<b>12/92</b>	754	117	93	1,666	861	60	131	342	551
<b>12/91</b>	637	114	94	1,989	798	65	112	333	446
<b>12/90</b>	625	108	87	2,206	828	61	102	329	381
<b>12/89</b>	712	102	82	2,264	854	82	100	317	305
<b>12/88</b>	699	99	67	2,224	858	75	102	315	298
<b>12/87</b>	711	100	50	2,010	847	62	119	325	278
<b>12/86</b>	720	103	35	1,888	726	65	120	365	305
<b>12/85</b>	717	105	25	1,560	692	68	109	365	352

## Performance Ratios By Asset Concentration Group

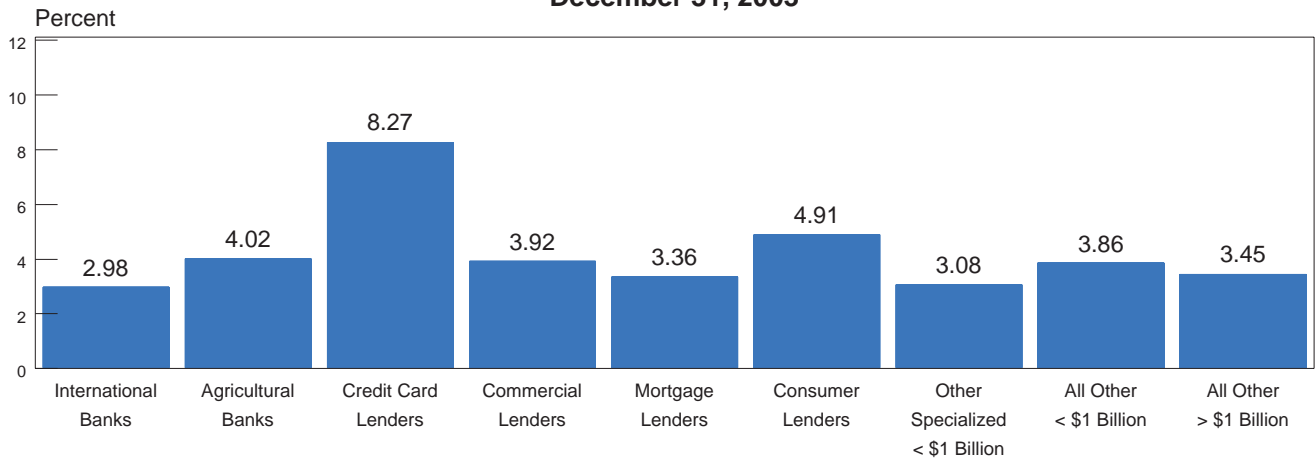
### Return on Assets (YTD)

December 31, 2003



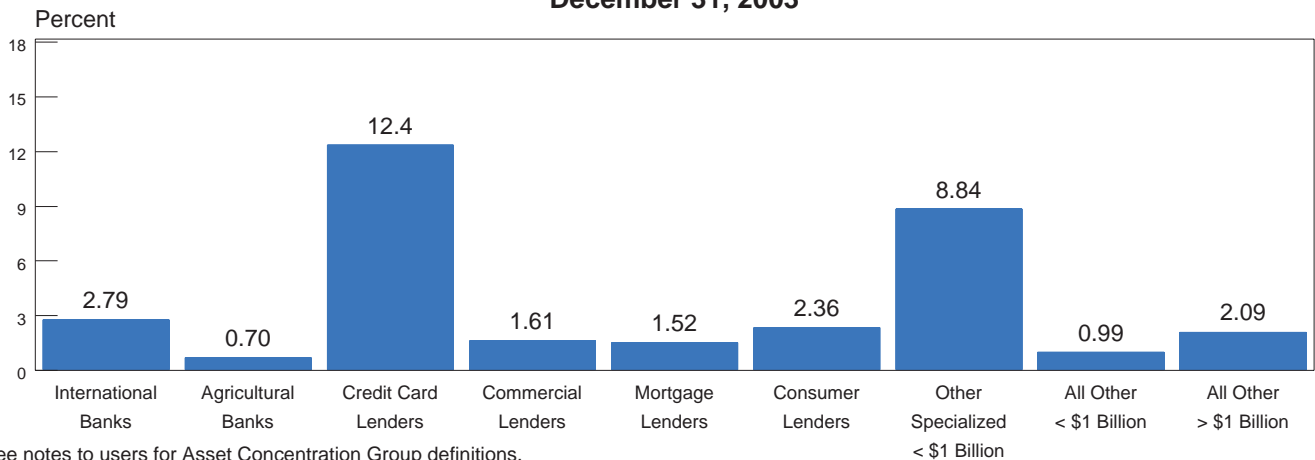
### Net Interest Margin (YTD)

December 31, 2003



### Noninterest Income to Assets (YTD)

December 31, 2003

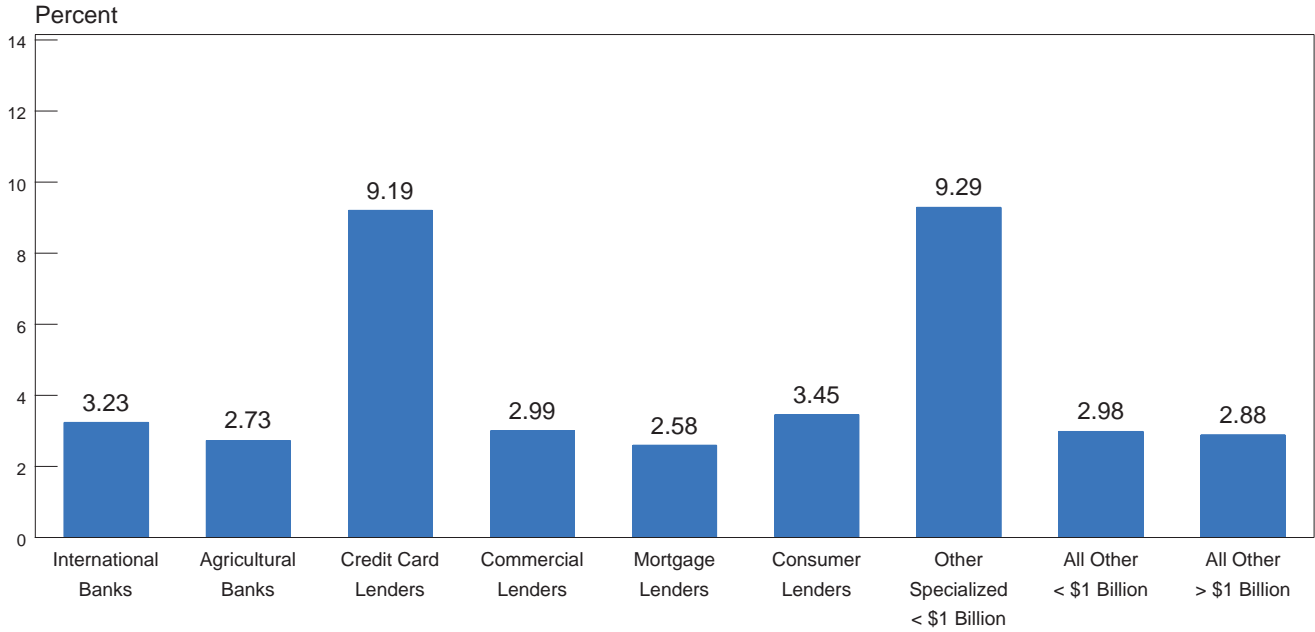


Note: See notes to users for Asset Concentration Group definitions.

## Performance Ratios By Asset Concentration Group

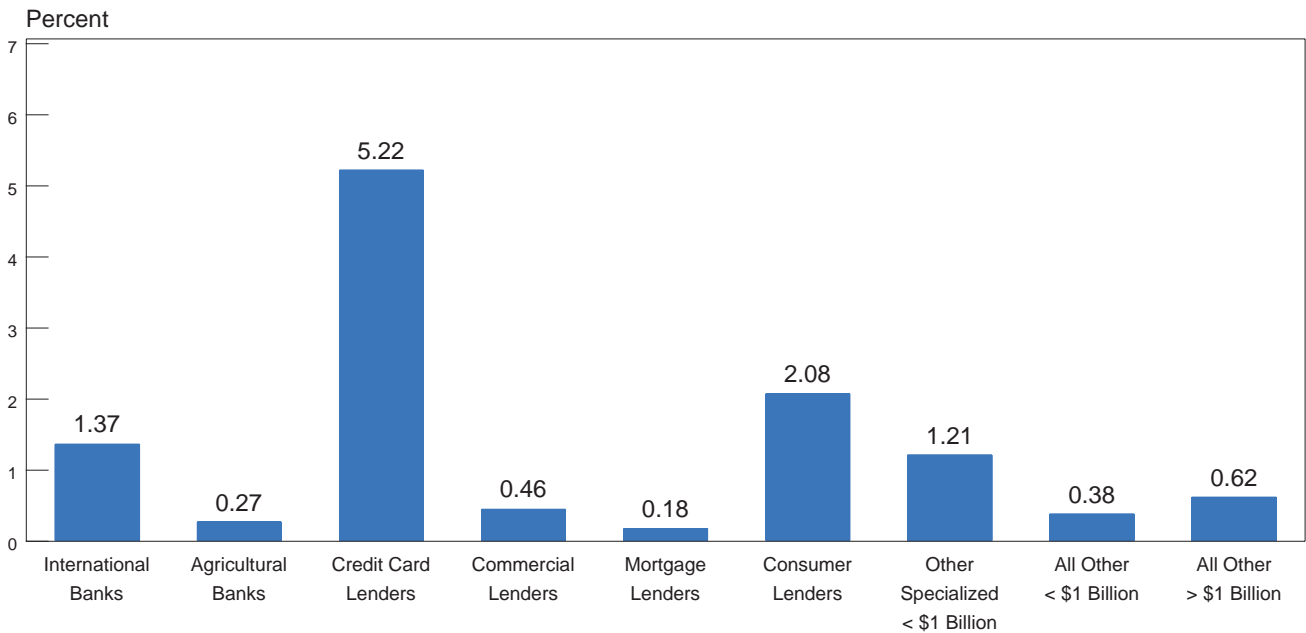
### Noninterest Expense to Assets (YTD)

December 31, 2003



## Net Charge-offs to Loans and Leases (YTD)

December 31, 2003

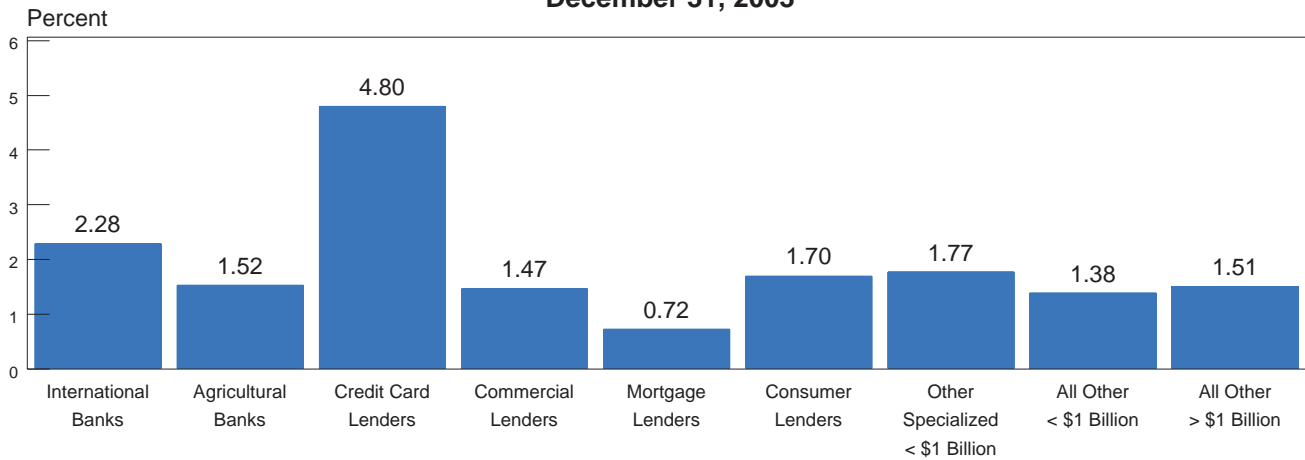


Note: See notes to users for Asset Concentration Group definitions.

## Condition Ratios By Asset Concentration Group

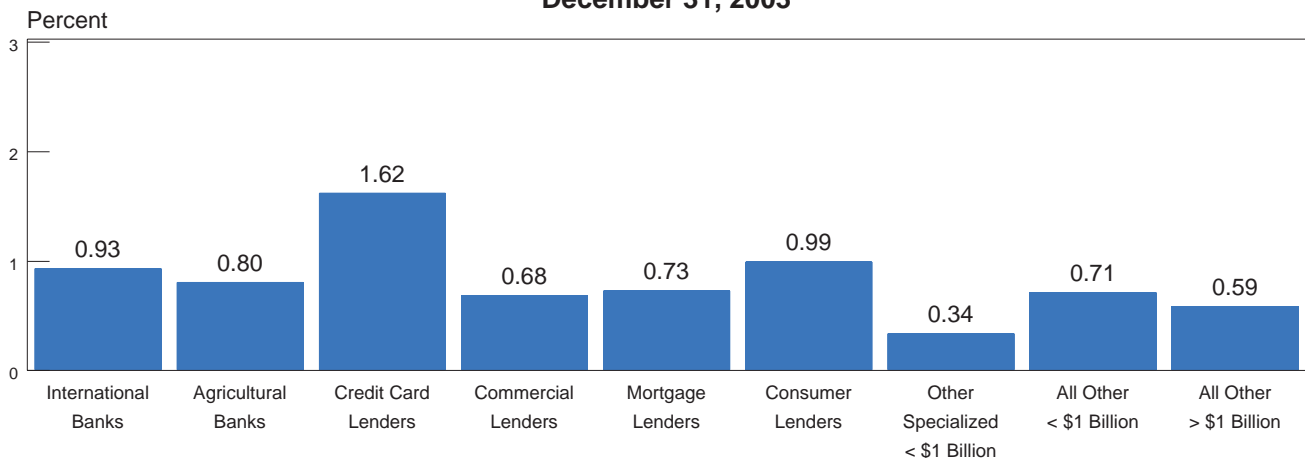
### Loss Allowance To Loans and Leases

December 31, 2003



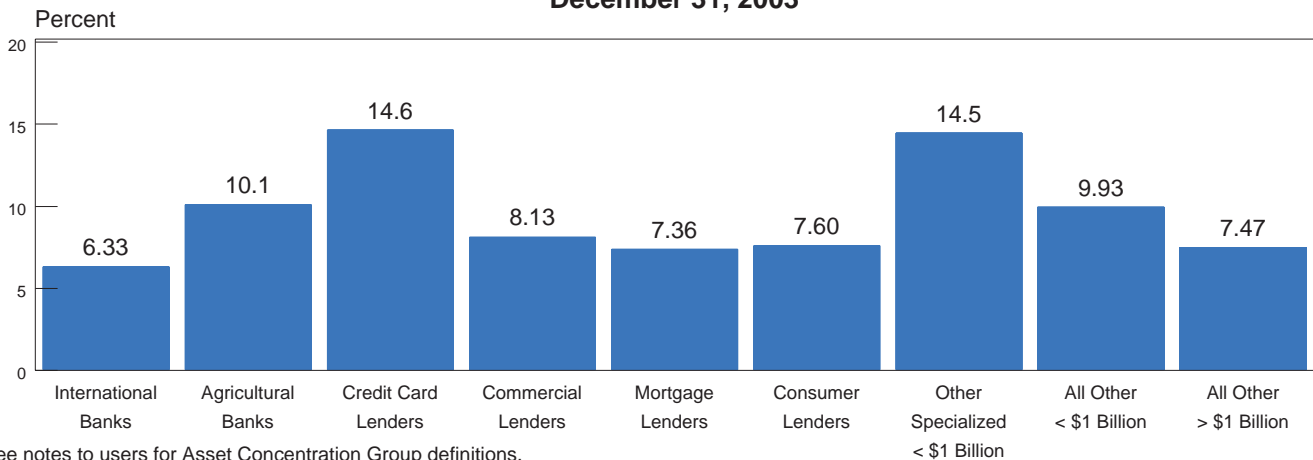
## Noncurrent Assets Plus Other Real Estate Owned To Assets

December 31, 2003



## Core Capital (Leverage) Ratio

December 31, 2003



Note: See notes to users for Asset Concentration Group definitions.

## Return On Average Assets By Asset Concentration Group

1985 - 2003

Year to Date	International Banks	Agricultural Banks	Credit Card Lenders	Commercial Lenders	Mortgage Lenders	Consumer Lenders	Other Specialized < \$1 Billion	All Other < \$1 Billion	All Other > \$1 Billion
12/03	1.08	1.21	4.08	1.29	1.38	1.31	1.82	1.06	1.33
12/02	0.74	1.24	3.61	1.30	1.32	1.35	1.08	1.14	1.33
12/01	0.84	1.12	2.92	1.11	1.05	1.29	1.84	1.04	1.09
12/00	1.06	1.22	3.00	1.12	0.96	1.09	1.42	1.13	0.91
12/99	0.93	1.18	3.52	1.27	1.03	1.36	1.67	1.27	1.26
12/98	0.60	1.20	2.88	1.29	1.05	1.25	1.70	1.13	1.40
12/97	0.93	1.25	2.06	1.31	0.96	1.27	1.66	1.23	1.23
12/96	0.91	1.20	1.95	1.25	0.68	1.27	1.39	1.22	1.17
12/95	0.82	1.18	2.60	1.21	0.81	1.27	1.22	1.20	1.14
12/94	0.86	1.18	3.66	1.10	0.64	1.31	0.81	1.18	1.19
12/93	1.03	1.25	3.76	0.97	0.72	1.45	0.98	1.21	1.09
12/92	0.67	1.23	2.86	0.62	0.76	1.05	1.06	1.07	0.93
12/91	0.38	1.06	2.17	0.10	0.41	0.64	0.85	0.86	0.56
12/90	0.38	1.02	2.26	-0.17	-0.09	0.50	0.33	0.72	0.33
12/89	-0.36	1.03	1.88	0.04	-0.31	-0.86	0.56	0.65	0.24
12/88	1.03	0.92	1.66	0.27	0.22	0.63	0.21	0.57	0.34
12/87	-0.88	0.66	1.68	-0.17	0.26	0.35	0.10	0.64	0.47
12/86	0.47	0.39	1.36	0.24	0.75	0.63	0.79	0.80	0.94
12/85	0.47	0.44	1.32	0.59	0.51	0.69	1.11	0.89	0.84

Note: See notes to users for Asset Concentration Group definitions.



## Net Interest Margin By Asset Concentration Group

1985 - 2003

Year to Date	International Banks	Agricultural Banks	Credit Card Lenders	Commercial Lenders	Mortgage Lenders	Consumer Lenders	Other Specialized < \$1 Billion	All Other < \$1 Billion	All Other > \$1 Billion
12/03	2.98	4.02	8.27	3.92	3.36	4.91	3.08	3.86	3.45
12/02	3.30	4.16	8.74	4.19	3.39	4.69	3.40	4.11	3.64
12/01	2.80	4.03	7.84	4.08	3.17	4.79	3.44	3.99	3.16
12/00	2.79	4.19	7.37	4.09	2.78	4.20	3.83	4.11	3.39
12/99	2.98	4.17	7.65	4.17	3.05	4.68	3.67	4.19	3.68
12/98	3.01	4.23	7.93	4.25	3.09	4.63	3.86	4.29	3.86
12/97	3.03	4.32	7.88	4.55	3.20	5.18	3.80	4.43	4.01
12/96	3.21	4.31	7.71	4.39	3.21	4.93	3.82	4.42	4.09
12/95	3.41	4.35	8.16	4.35	3.11	4.95	3.83	4.47	4.07
12/94	3.49	4.37	8.89	4.45	3.30	5.16	3.77	4.51	4.23
12/93	3.53	4.39	9.55	4.38	3.48	5.57	3.81	4.58	4.35
12/92	3.51	4.42	9.53	4.29	3.49	5.02	3.86	4.62	4.24
12/91	3.14	4.19	9.26	3.85	2.89	4.54	3.62	4.30	3.75
12/90	2.92	4.09	8.73	3.62	2.39	4.51	3.45	4.15	2.69
12/89	3.13	4.15	8.23	3.57	1.92	3.73	3.36	4.07	2.15
12/88	3.31	4.10	8.53	3.55	2.13	4.18	3.36	4.00	2.28
12/87	2.96	4.03	9.35	3.54	2.26	4.19	3.23	4.01	3.03
12/86	3.10	4.07	9.97	3.46	2.15	3.78	3.57	4.08	3.13
12/85	3.22	4.31	9.90	3.59	1.73	3.33	3.79	4.21	3.05

Note: See notes to users for Asset Concentration Group definitions.

## Net Charge-offs as a Percent of Average Loans and Leases By Asset Concentration Group

1985 - 2003

Year to Date	International Banks	Agricultural Banks	Credit Card Lenders	Commercial Lenders	Mortgage Lenders	Consumer Lenders	Other Specialized < \$1 Billion	All Other < \$1 Billion	All Other > \$1 Billion
12/03	1.37	0.27	5.22	0.46	0.18	2.08	1.21	0.38	0.62
12/02	1.77	0.29	6.12	0.65	0.20	1.07	1.36	0.35	0.81
12/01	0.88	0.36	4.52	0.68	0.19	1.39	0.50	0.33	0.75
12/00	0.51	0.23	3.72	0.50	0.11	0.49	1.62	0.28	0.62
12/99	0.62	0.28	3.84	0.40	0.12	0.62	1.32	0.26	0.46
12/98	0.58	0.24	4.35	0.36	0.19	0.65	0.83	0.35	0.60
12/97	0.25	0.23	4.72	0.38	0.18	0.97	0.30	0.29	0.56
12/96	0.29	0.26	3.94	0.34	0.29	0.77	0.47	0.30	0.50
12/95	0.35	0.20	3.32	0.35	0.28	0.58	0.31	0.23	0.41
12/94	0.61	0.16	2.88	0.40	0.44	0.61	0.21	0.19	0.37
12/93	1.20	0.23	3.65	0.75	0.57	0.72	0.52	0.34	0.64
12/92	1.84	0.36	4.66	1.04	0.48	0.77	0.72	0.51	1.08
12/91	2.47	0.41	4.73	1.33	0.50	0.93	0.51	0.65	1.17
12/90	2.16	0.44	3.85	1.22	0.42	0.59	1.21	0.61	1.03
12/89	1.76	0.59	3.55	0.77	0.05	0.39	0.96	0.62	0.55
12/88	0.83	0.77	3.61	0.78	0.02	0.42	0.88	0.62	0.40
12/87	0.81	1.38	3.93	0.68	0.02	0.42	0.95	0.66	0.46
12/86	0.88	2.48	4.17	0.68	0.02	0.35	1.13	0.80	0.41
12/85	0.78	2.42	3.13	0.59	0.00	0.28	0.66	0.66	0.47

Note: See notes to users for Asset Concentration Group definitions.

## Percent of Loans Noncurrent By Asset Concentration Group

1985 - 2003

	International Banks	Agricultural Banks	Credit Card Lenders	Commercial Lenders	Mortgage Lenders	Consumer Lenders	Other Specialized < \$1 Billion	All Other < \$1 Billion	All Other > \$1 Billion
12/03	2.24	1.15	2.03	0.88	0.95	1.07	0.97	1.06	0.95
12/02	2.76	1.20	2.15	1.15	0.95	1.46	1.59	1.01	1.29
12/01	1.95	1.16	1.94	1.27	0.88	1.49	0.88	0.97	1.24
12/00	1.40	0.98	1.92	1.02	0.62	1.36	0.72	0.82	1.01
12/99	1.34	1.05	1.94	0.79	0.63	1.27	0.92	0.77	0.93
12/98	1.14	1.13	2.16	0.82	0.75	1.23	0.94	0.88	0.87
12/97	0.96	1.01	2.16	0.92	0.90	1.26	1.08	0.84	0.89
12/96	1.01	1.15	1.97	1.00	1.11	1.66	1.27	0.91	0.92
12/95	1.63	1.03	1.67	1.09	1.23	1.25	1.20	0.89	1.03
12/94	1.98	0.97	1.38	1.32	1.32	1.09	1.36	0.88	0.98
12/93	3.24	1.16	1.80	2.13	1.76	1.27	1.92	1.14	1.74
12/92	5.48	1.40	1.90	3.14	2.24	1.91	2.35	1.43	2.36
12/91	6.30	1.65	2.16	4.23	2.56	2.10	2.40	1.78	2.93
12/90	6.39	1.74	2.05	4.24	2.43	1.94	2.25	1.78	2.48
12/89	5.47	2.00	1.95	3.43	2.68	2.22	3.81	2.10	6.24
12/88	5.69	2.34	1.76	3.02	2.23	1.61	3.34	2.16	5.43
12/87	5.85	3.16	1.88	4.20	2.70	2.28	4.05	2.29	2.35
12/86	3.62	4.33	2.18	3.75	2.79	1.99	2.63	2.24	1.66
12/85	3.34	4.59	1.86	3.04	2.33	1.59	2.07	1.99	1.77

Note: See notes to users for Asset Concentration Group definitions.

## Core Capital as a Percent of Total Assets By Asset Concentration Group

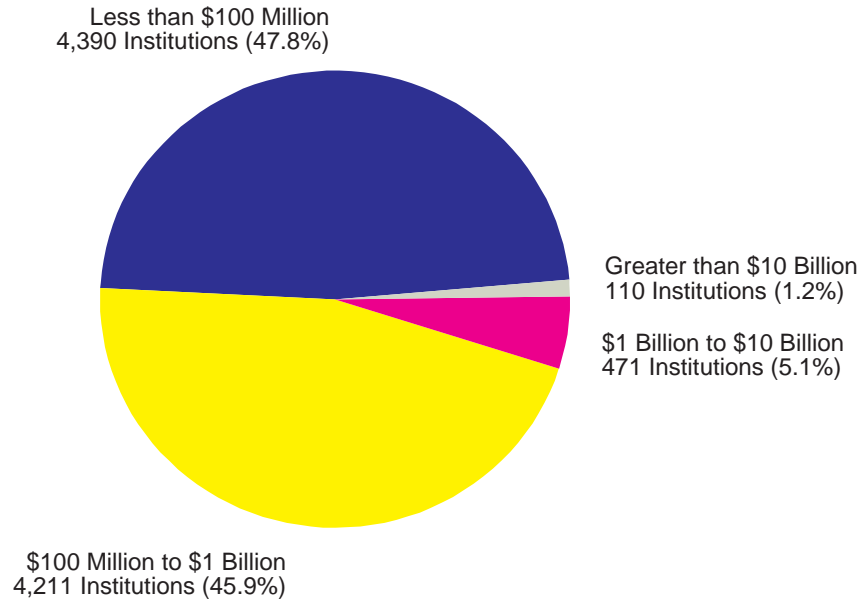
1985 - 2003

	International Banks	Agricultural Banks	Credit Card Lenders	Commercial Lenders	Mortgage Lenders	Consumer Lenders	Other Specialized < \$1 Billion	All Other < \$1 Billion	All Other > \$1 Billion
12/03	6.33	10.11	14.64	8.13	7.36	7.60	14.45	9.93	7.47
12/02	6.33	10.10	15.02	8.09	7.54	7.41	15.08	9.82	7.16
12/01	6.44	10.03	12.42	7.92	7.46	7.76	15.60	9.91	6.88
12/00	6.64	10.22	11.72	7.57	7.65	7.82	14.66	9.99	7.13
12/99	6.59	10.25	12.12	7.54	7.55	8.58	14.29	9.83	8.41
12/98	6.11	10.32	12.21	7.56	7.56	7.76	13.16	9.55	7.48
12/97	6.10	10.52	12.23	7.92	7.74	8.10	13.16	9.76	6.58
12/96	6.14	10.55	10.91	7.73	7.64	8.11	13.08	9.45	7.11
12/95	6.20	10.50	10.39	7.71	7.75	7.66	12.14	9.49	7.06
12/94	6.21	10.47	11.30	7.78	7.56	7.93	10.96	9.19	7.09
12/93	6.54	10.19	11.00	7.41	7.35	7.90	8.88	8.82	6.82
12/92	5.93	9.84	9.96	6.80	6.84	7.27	8.67	8.22	6.68
12/91	4.82	9.54	8.80	5.74	5.99	6.89	9.29	8.08	5.98
12/90	4.59	9.50	7.87	4.82	4.81	6.71	8.14	7.38	4.93
12/89	4.49	9.60	6.50	5.99	6.34	7.39	9.63	8.14	6.74
12/88	4.93	9.43	5.97	6.03	6.88	7.55	9.46	8.00	6.10
12/87	4.15	9.11	8.38	5.84	7.16	7.64	9.15	8.05	5.83
12/86	5.21	8.91	8.21	6.10	6.51	8.12	9.07	7.98	5.99
12/85	5.01	8.97	8.23	6.08	7.04	6.83	9.99	7.73	5.53

Note: See notes to users for Asset Concentration Group definitions.

## Number of Institutions By Asset Size

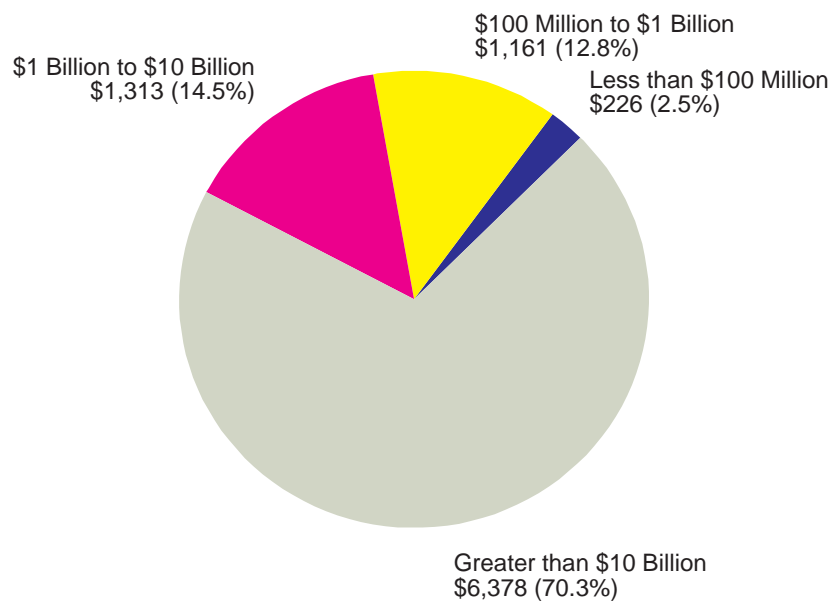
December 31, 2003



## Industry Assets By Asset Size

December 31, 2003

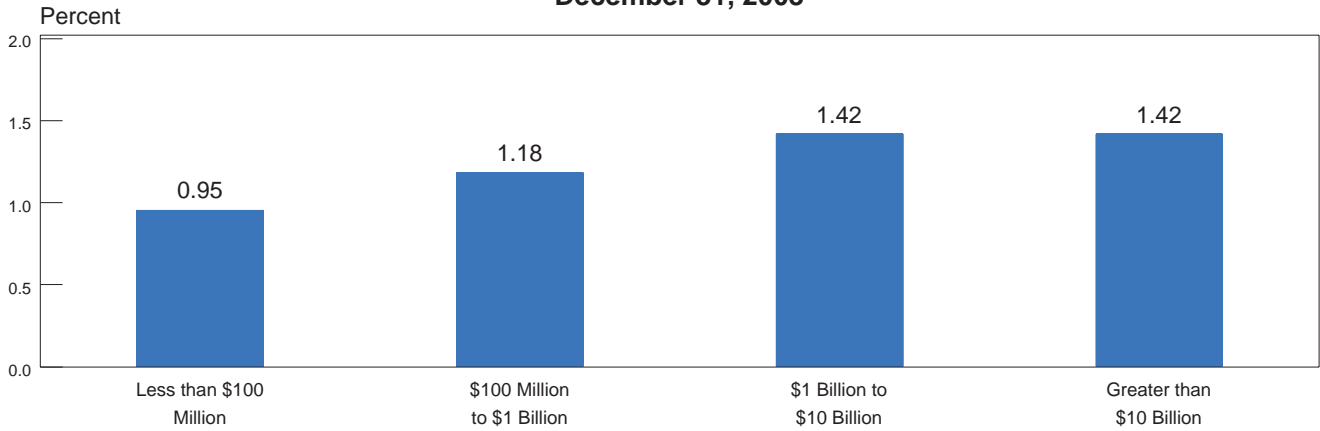
(\$ Billions)



## Performance Ratios By Asset Size

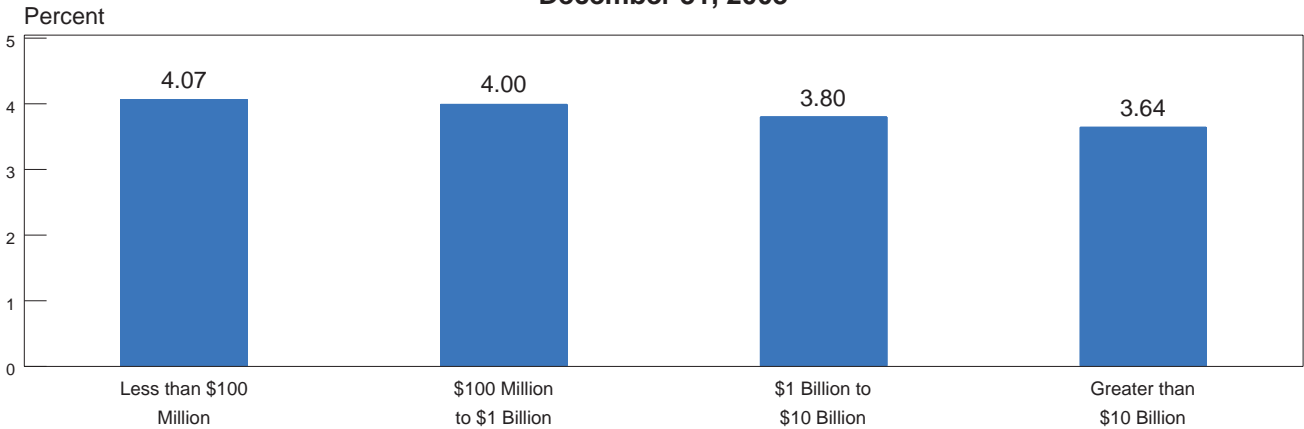
### Return on Assets (YTD)

December 31, 2003



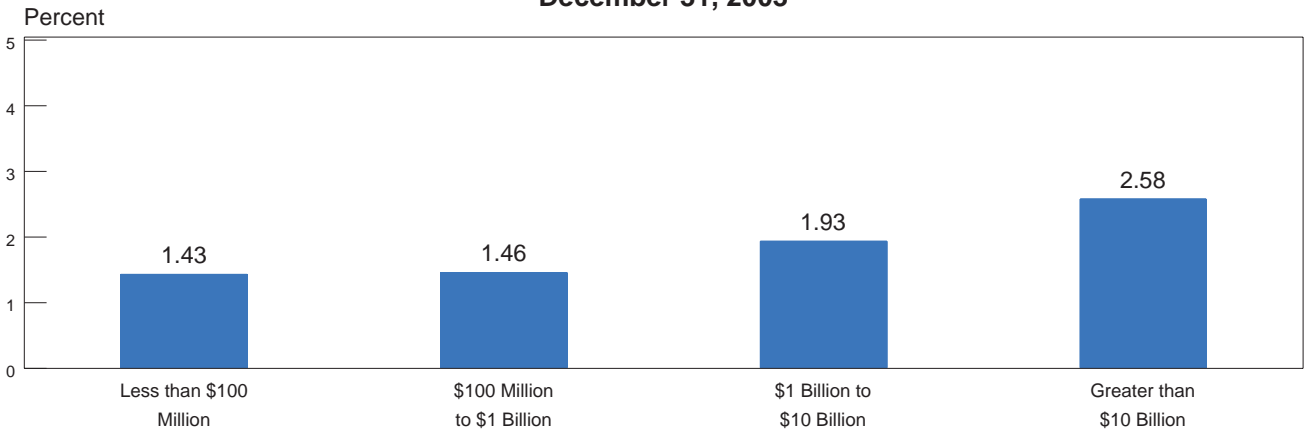
### Net Interest Margin (YTD)

December 31, 2003



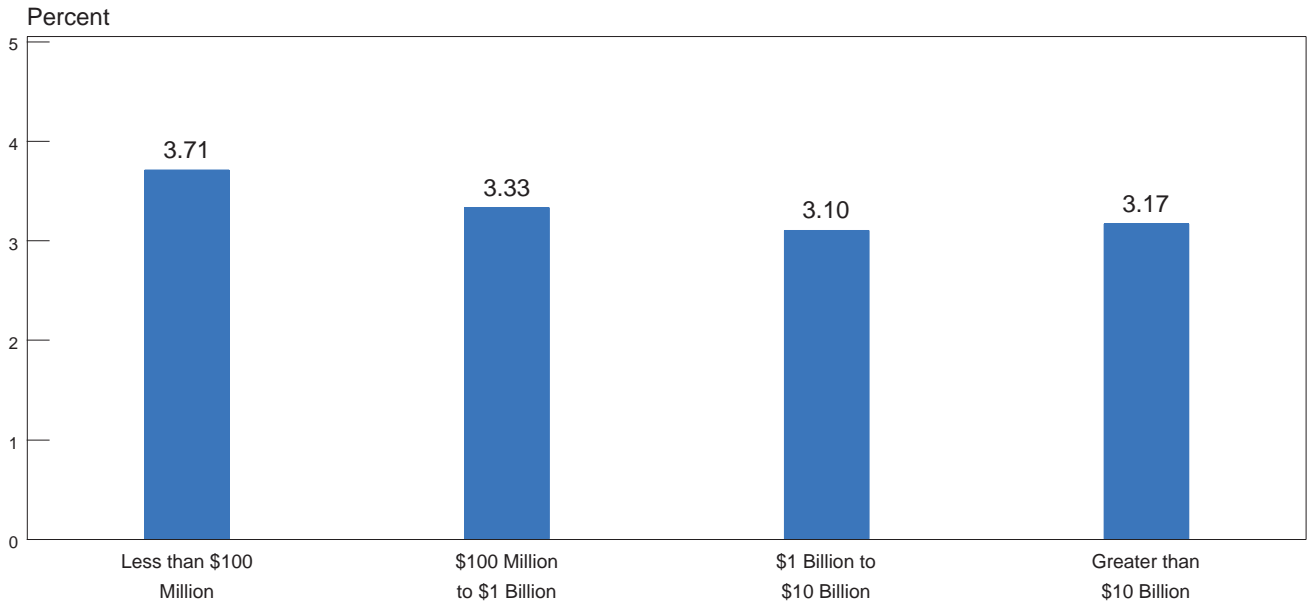
### Noninterest Income to Assets (YTD)

December 31, 2003



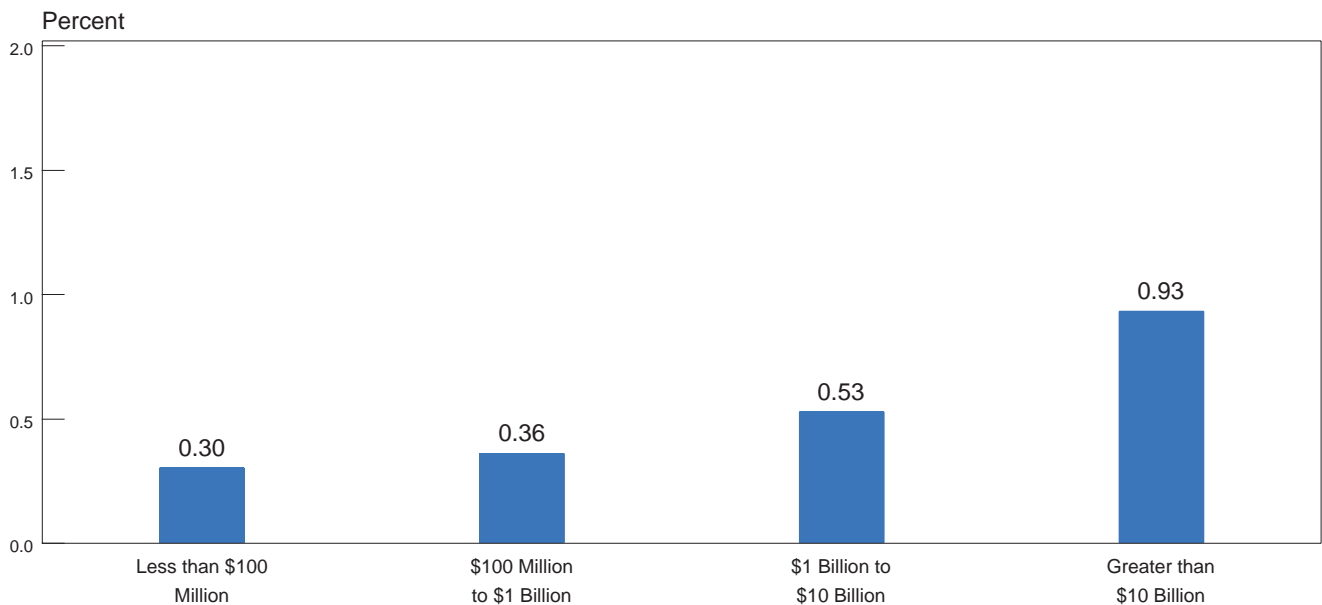
## Performance Ratios By Asset Size Noninterest Expense to Assets (YTD)

December 31, 2003



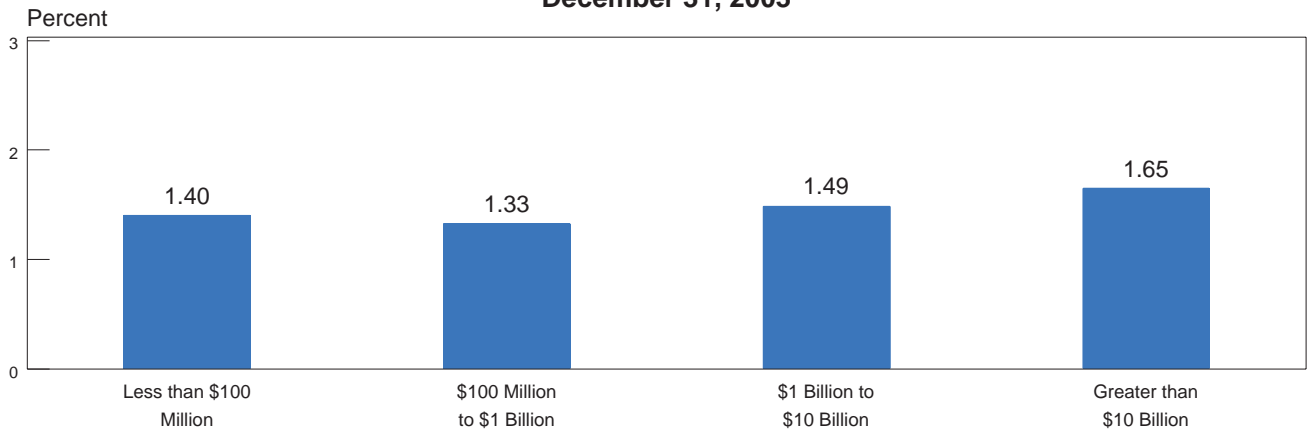
## Net Charge-offs to Loans and Leases (YTD)

December 31, 2003



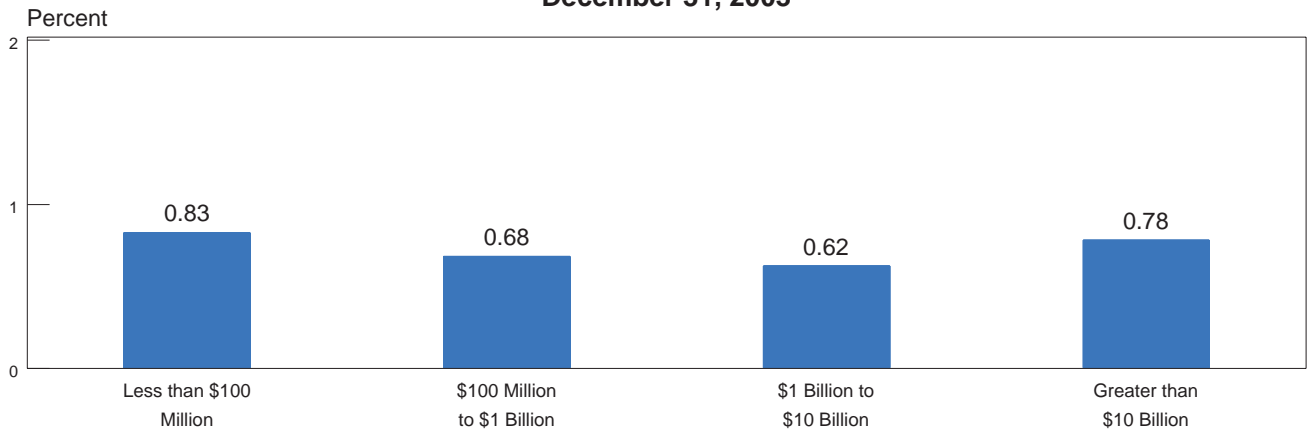
## Condition Ratios By Asset Size Loss Allowance To Loans and Leases

December 31, 2003



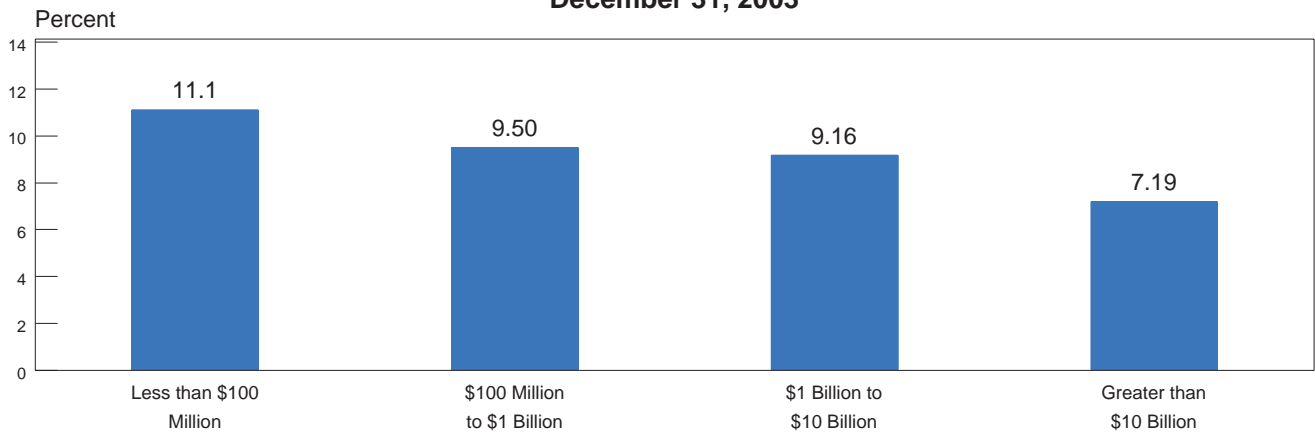
## Noncurrent Assets Plus Other Real Estate Owned To Assets

December 31, 2003



## Core Capital (Leverage) Ratio

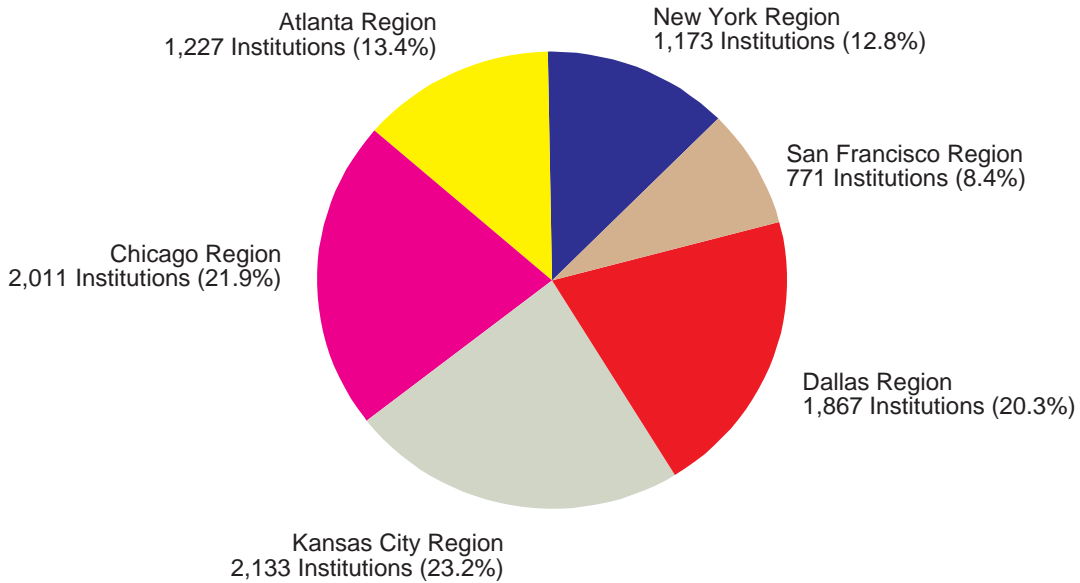
December 31, 2003





## Geographic Distribution of FDIC-Insured Institutions

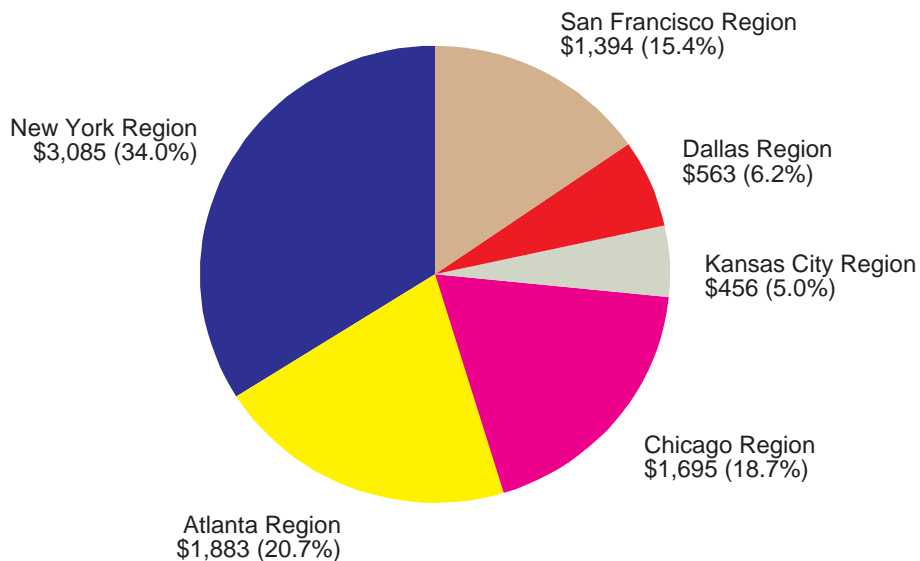
December 31, 2003



## Geographic Distribution of Industry Assets

December 31, 2003

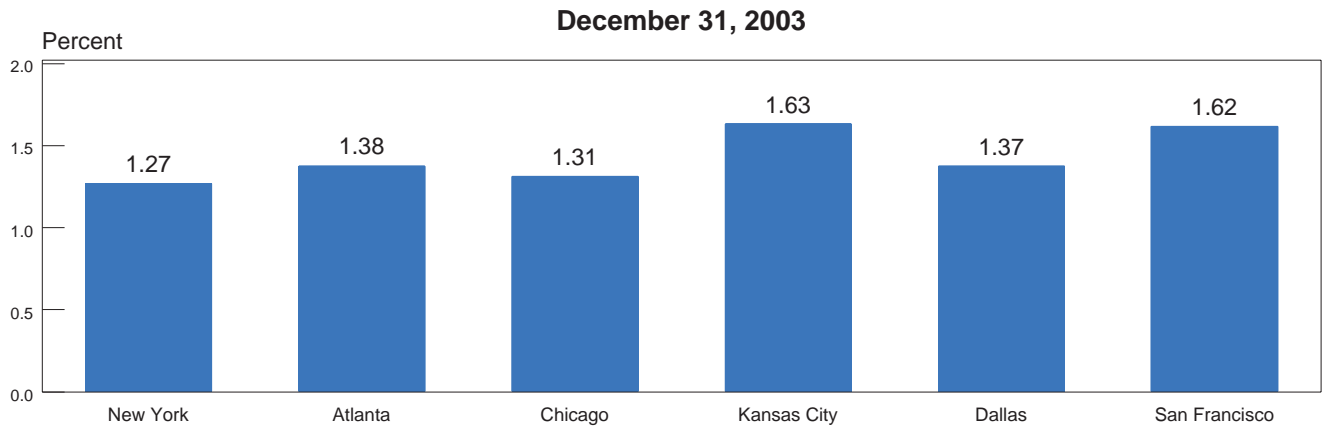
(\$ Billions)



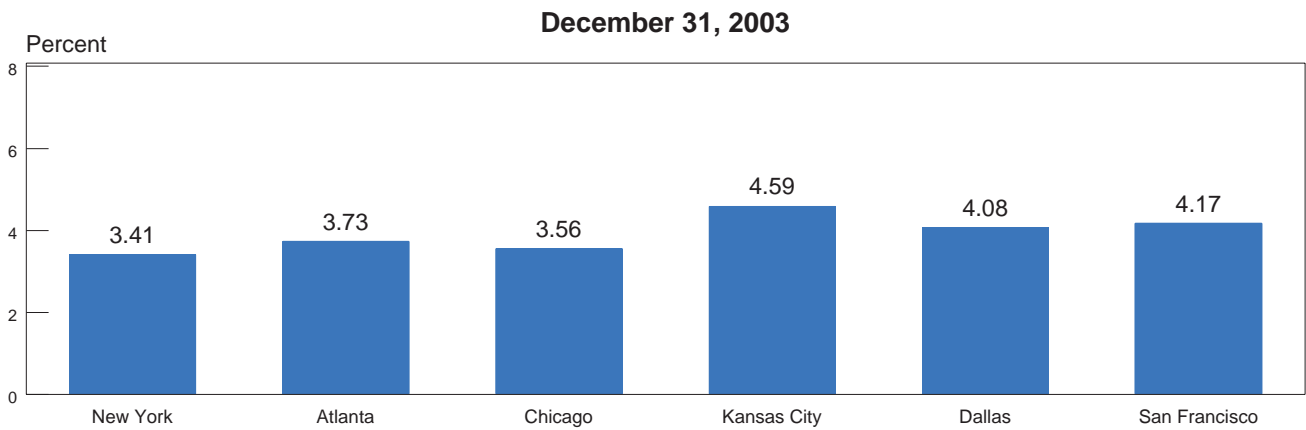
Note: Region is based on location of main office.  
See notes to users for Geographic Region definitions.

## Performance Ratios By Geographic Regions

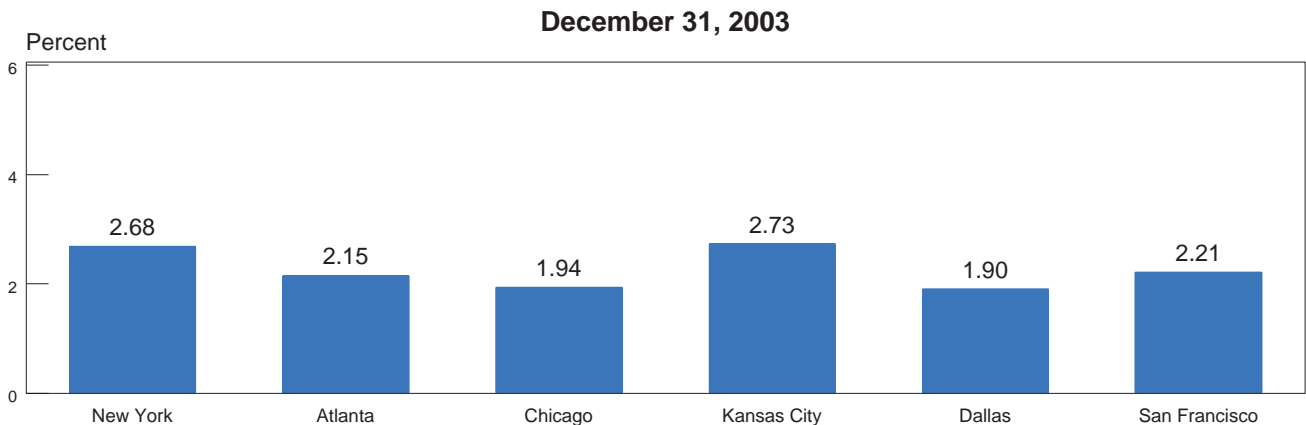
### Return on Assets (YTD)



### Net Interest Margins (YTD)



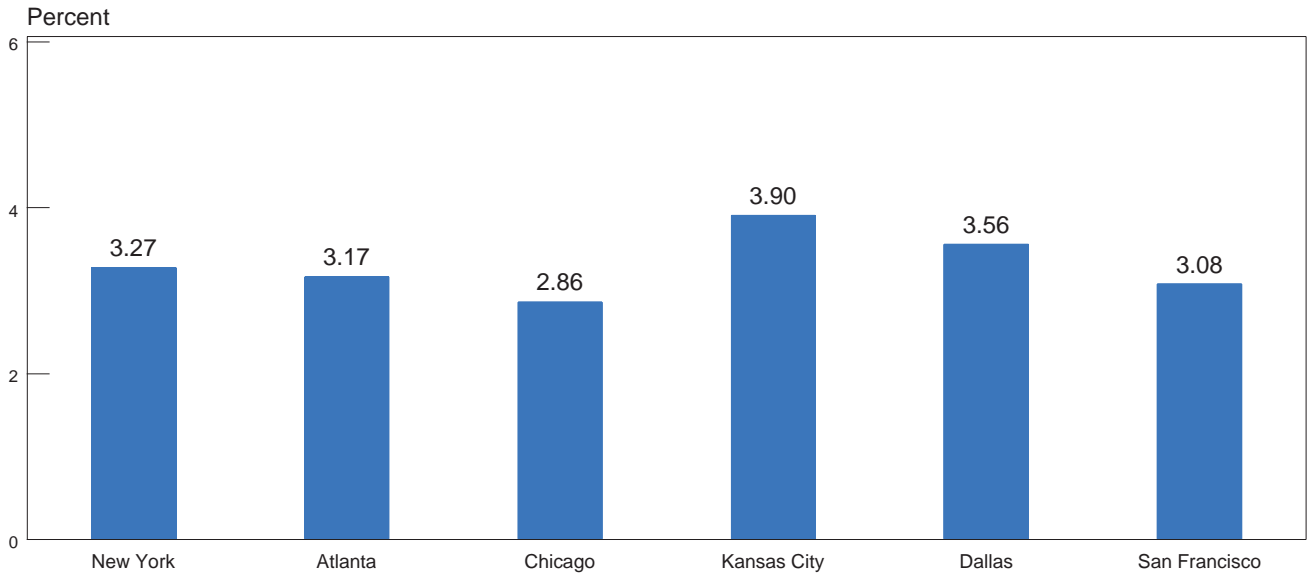
### Noninterest Income to Assets (YTD)



Note: Region is based on location of main office.  
 Note: See notes to users for Geographic Region definitions.

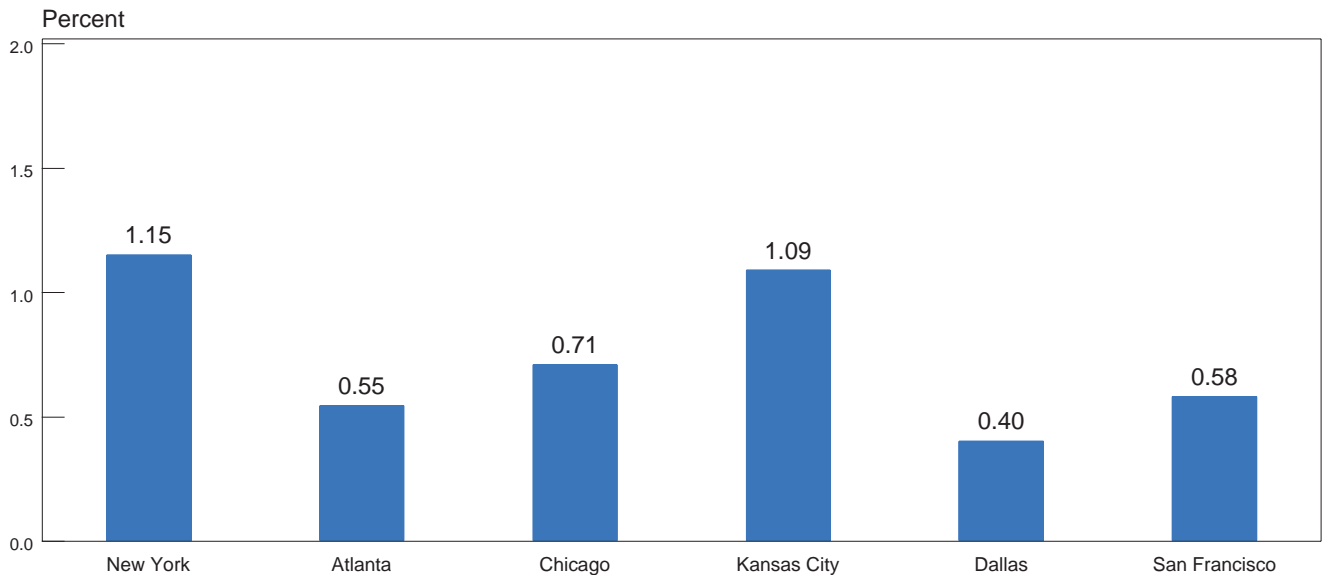
## Performance Ratios By Geographic Region Noninterest Expense to Assets (YTD)

December 31, 2003



## Net Charge-offs to Loans and Leases (YTD)

December 31, 2003

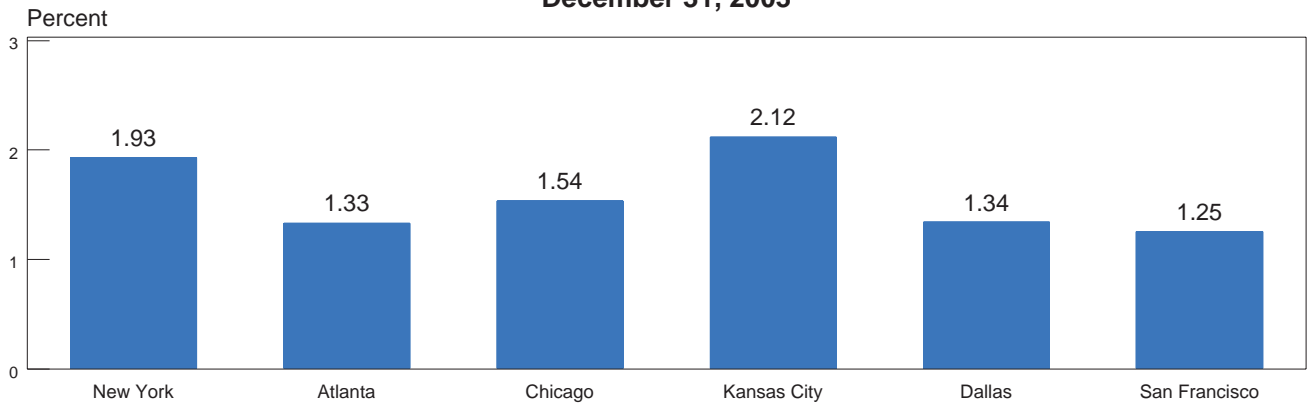


Note: Region is based on location of main office.  
Note: See notes to users for Geographic Region definition.

## Condition Ratios By Geographic Regions

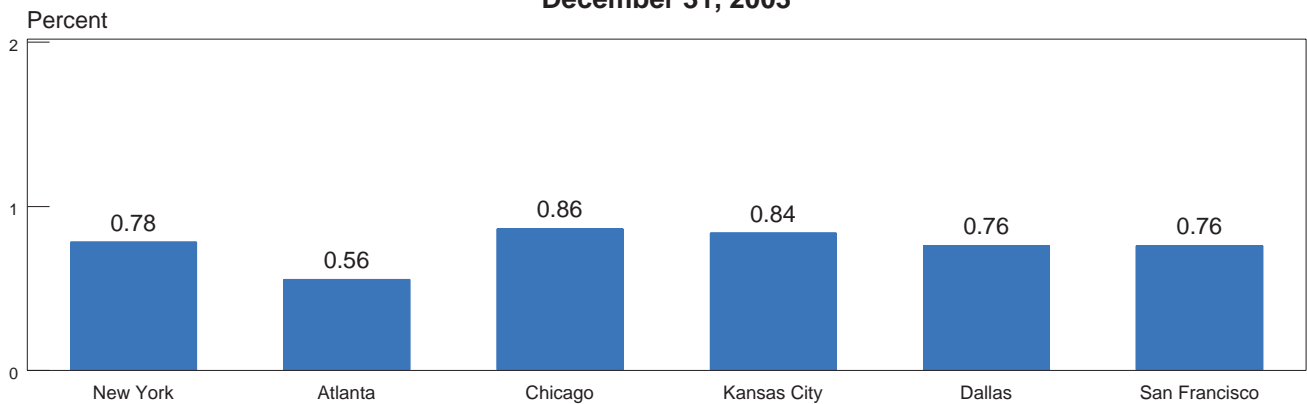
### Loss Allowance To Loans and Leases

December 31, 2003



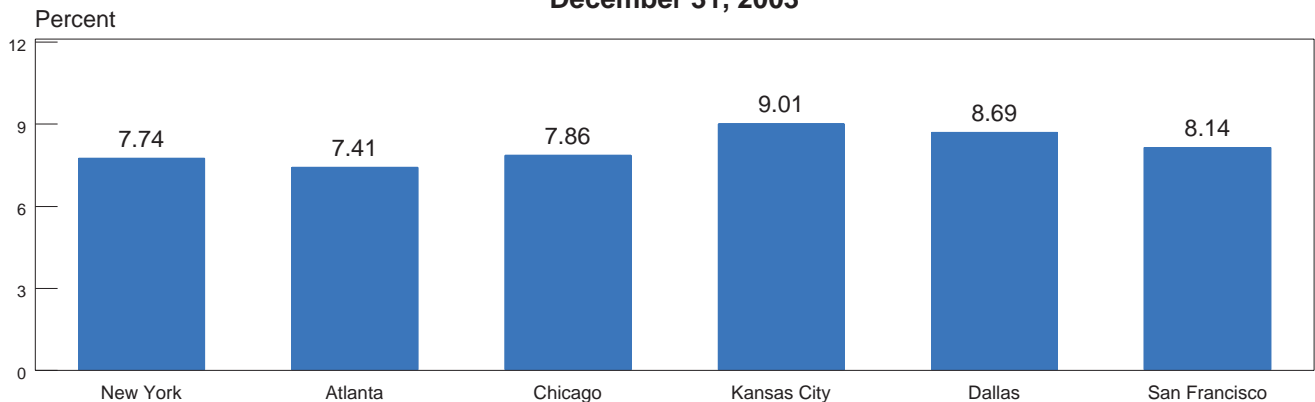
### Noncurrent Assets Plus Other Real Estate Owned To Assets

December 31, 2003



### Core Capital (Leverage) Ratio

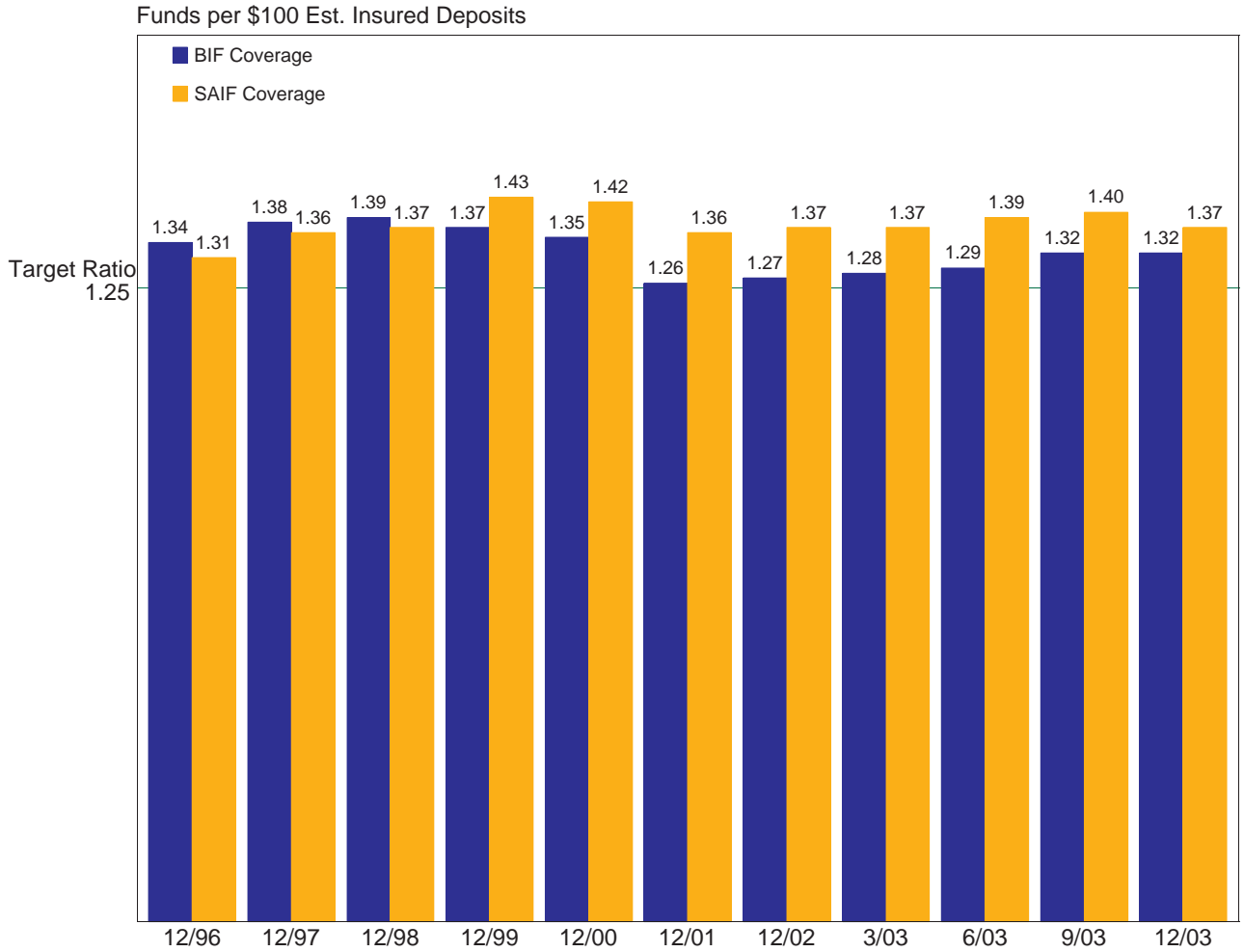
December 31, 2003



Note: Region is based on location of main office.  
 Note: See notes to users for Geographic Region definitions.

# Insurance Fund Reserve Ratios

December 31, 1996 - December 31, 2003



**(\$ Billions)**

**BIF**

Fund Balance	26.9	28.3	29.6	29.4	31.0	30.4	32.1	32.4	32.8	33.5	33.8
Est. Insured Deposits	2,007.0	2,056.6	2,134.4	2,151.5	2,299.9	2,408.3	2,524.5	2,531.3	2,547.1	2,542.8	2,554.6

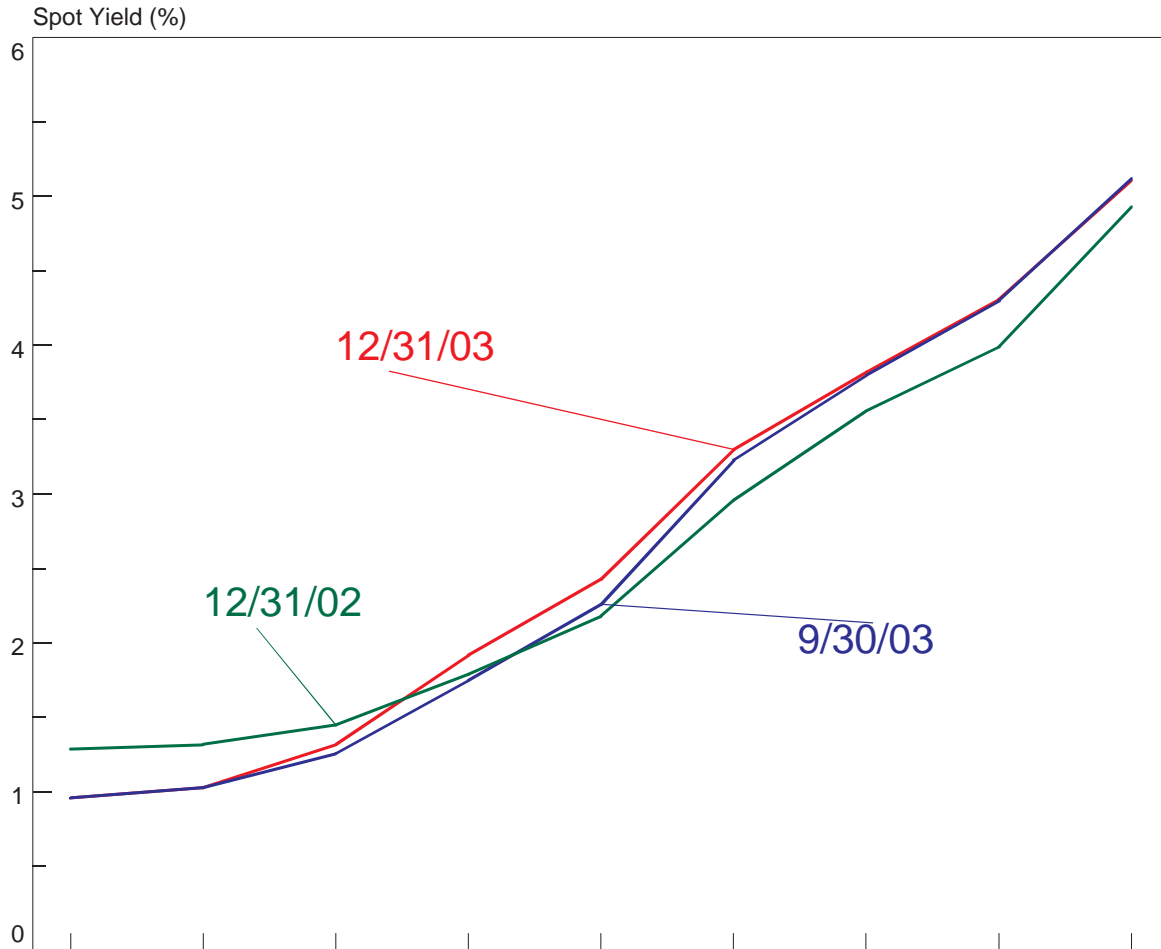
**SAIF**

Fund Balance	8.9	9.4	9.8	10.3	10.8	10.9	11.7	11.9	12.1	12.2	12.2
Est. Insured Deposits	683.4	689.9	716.0	717.6	755.2	802.4	859.2	867.9	871.5	872.1	896.5

Note: Includes insured branches of foreign banks. 2003 fund balances are unaudited. Insured deposits for prior periods may reflect adjustments.

# U.S. Treasury Yield Curves

September 30, 2002 - December 31, 2003



Maturity	3-Month	6-Month	1 Year	2 Year	3 Year	5 Year	7 Year	10 Year	30 Year
12/31/03	96	1.03	1.32	1.92	2.43	3.30	3.82	4.31	5.11*
9/30/03	96	1.03	1.26	1.75	2.26	3.23	3.80	4.30	5.12
6/30/03	1.05	1.07	1.15	1.39	1.74	2.54	3.11	3.61	4.60
3/31/03	1.17	1.17	1.25	1.59	2.00	2.83	3.38	3.85	4.85
12/31/02	1.29	1.32	1.45	1.79	2.18	2.96	3.56	3.99	4.93

Source: Federal Reserve's H.15 Statistical Release. The quarterly average rates shown above represent a 3-month average of the monthly average rates published by the Federal Reserve.

\* Source: 3 month average daily closes of CBOE 30 year T-Bond index (from Yahoo, Commodity Systems, Inc.).

## Capital Category Distribution

### December 31, 2003

#### BIF-Member Institutions

	Institutions		Assets	
	Number of	Percent of Total	In Billions	Percent of Total
Well Capitalized	7,906	98.9%	\$7,882.6	99.8%
Adequately Capitalized	83	1.0%	\$16.2	0.2%
Undercapitalized	4	0.1%	\$0.4	0.0%
Significantly Undercapitalized	1	0.0%	\$0.0	0.0%
Critically Undercapitalized	2	0.0%	\$0.0	0.0%

#### SAIF-Member Institutions

	Institutions		Assets	
	Number of	Percent of Total	In Billions	Percent of Total
Well Capitalized	1,175	99.1%	\$1,169.2	99.3%
Adequately Capitalized	9	0.8%	\$8.1	0.7%
Undercapitalized	1	0.1%	\$0.0	0.0%
Significantly Undercapitalized	1	0.1%	\$0.0	0.0%
Critically Undercapitalized	0	0.0%	\$0.0	0.0%

Note: One institution classified as critically undercapitalized with assets of \$2 million was assumed by an insured institution.  
Excludes U.S. branches of foreign banks.

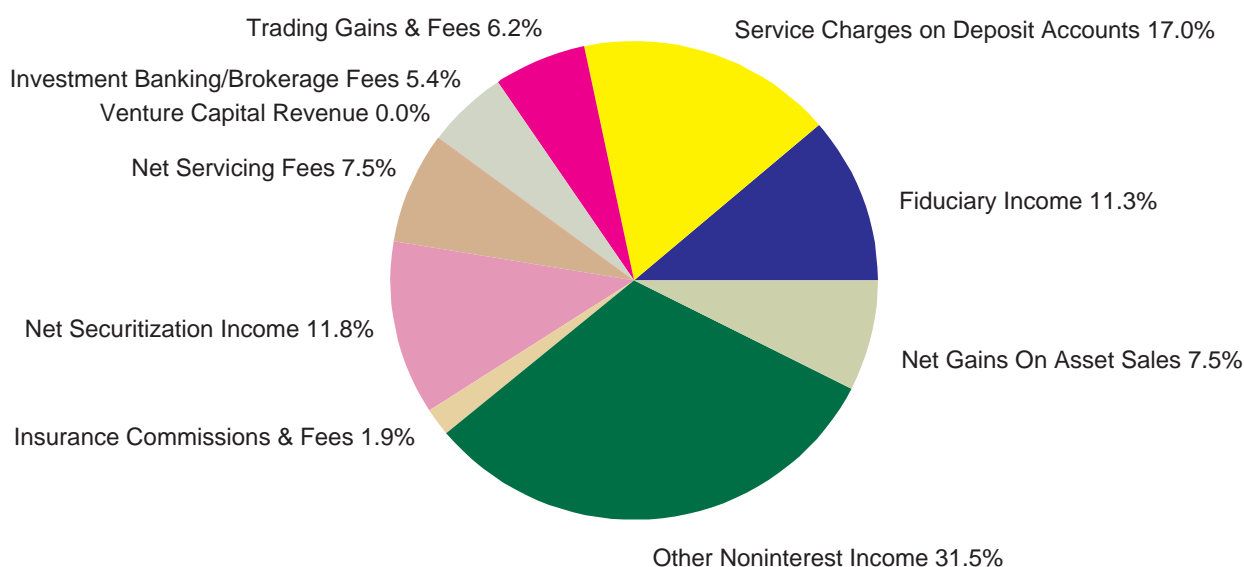
#### Capital Category Definitions

	Total Risk-Based Capital*		Tier 1 Risk-Based Capital*		Tier 1 Leverage		Tangible Equity
Well Capitalized	>=10%	and	>=6%	and	>=5%		--
Adequately Capitalized	>=8%	and	>=4%	and	>=4%		--
Undercapitalized	>=6%	and	>=3%	and	>=3%		--
Significantly Undercapitalized	<6%	or	<3%	or	<3%	and	>2%
Critically Undercapitalized	--		--		--		<=2%

\* As a percentage of risk-weighted assets.

## Composition of Commercial Banks' Noninterest Income

December 31, 2003

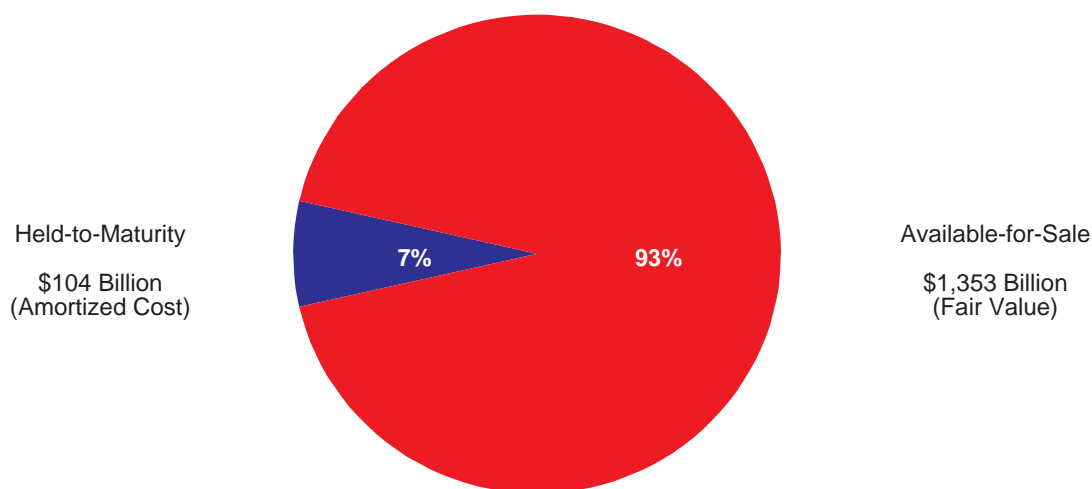


Noninterest Income Source	Noninterest Income \$ Millions	Number of Banks Reporting Non-Zero Balances	Percent of All Banks
Fiduciary Income	\$21,035	1,576	20.1%
Service Charges on Deposit Accounts	\$31,733	7,599	96.9%
Trading Gains & Fees	\$11,472	153	2.0%
Investment Banking/Brokerage Fees	\$10,063	2,160	27.5%
Venture Capital Revenue	\$50	54	0.7%
Net Servicing Fees	\$14,016	1,780	22.7%
Net Securitization Income	\$21,929	75	1.0%
Insurance Commissions & Fees	\$3,457	3,934	50.1%
Net Gains On Asset Sales			
Net Gains/Losses On Loan Sales	\$13,358	2,039	26.0%
Net Gains/Losses On OREO Sales	-\$8	2,439	31.1%
Net Gains/Losses On Sales Of Other Assets	\$548	2,497	31.8%
Other Noninterest Income	\$58,823	7,687	98.0%
<b>Total Noninterest Income</b>	<b>186,480</b>	<b>7,741</b>	<b>98.7%</b>



## Commercial Bank Total Securities\*

December 31, 2003



## Commercial Bank Total Securities\*

December 31, 2003

### Held for Trading

	Held-to-Maturity		Available-for-Sale		Total Securities	Fair Value to Amortized Cost (%)
	Amortized Cost	Fair Value to Amortized Cost (%)	Fair Value	Fair Value to Amortized Cost (%)		
U.S. Government Obligations						
U.S. Treasury	\$4,971	100.2	\$68,971	100.1	\$73,942	100.1
U.S. Government Agencies	2,429	100.0	6,927	100.8	9,356	100.6
Government Sponsored Enterprises	30,905	100.4	223,231	100.3	254,136	100.3
Mortgage Pass-through Securities	20,213	101.3	492,320	100.4	512,533	100.4
Collateralized Mortgage Obligations	17,525	99.3	245,552	100.4	263,076	100.3
State, County, Municipal Obligations	22,164	103.8	88,003	104.5	110,166	104.4
Asset Backed Securities	1,172	100.4	103,044	100.5	104,216	100.5
Other Debt Securities	4,148	103.4	108,264	104.5	112,412	116.2
Equity Securities	**	**	16,452	111.2	16,452	111.2
<b>Total Securities</b>	<b>\$103,526</b>	<b>101.2</b>	<b>\$1,352,764</b>	<b>100.8</b>	<b>\$1,456,290</b>	<b>100.8</b>
Memoranda***						
Structured Notes	17,585		17,447			99.2

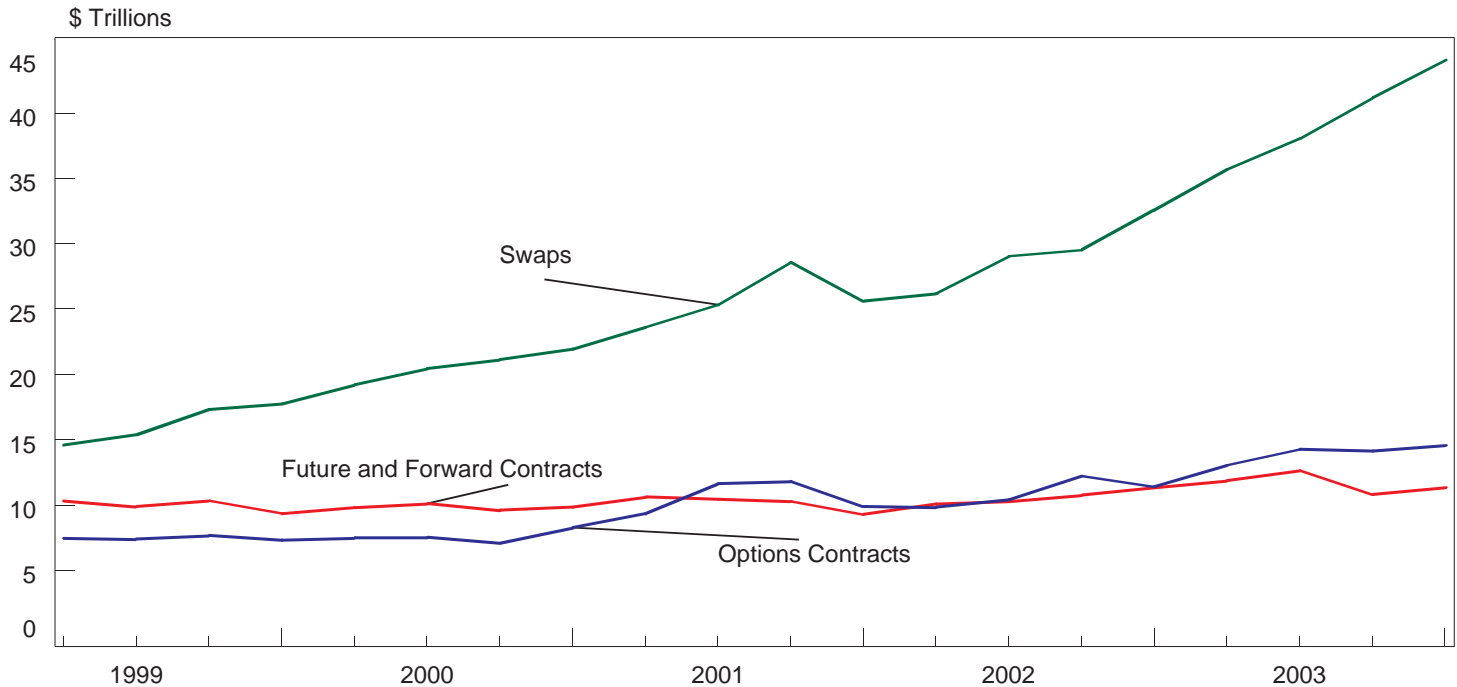
\* Excludes trading account assets.

\*\* Equity Securities are classified as 'Available-for-Sale'.

\*\*\* Structured notes are included in the 'Held-to-Maturity' or 'Available-for-Sale' accounts.

## Commercial Bank Derivatives

1999 - 2003 (Notional Amounts)



	12/99	12/00	12/01	12/02	3/03	6/03	9/03	12/03
<b>Total Derivatives</b> (Notional Amounts, in billions of dollars)	\$34,533	\$40,144	\$44,905	\$55,437	\$60,714	\$65,036	\$66,244	\$70,081
<b>Futures and Forward Contracts</b>	<b>9,390</b>	<b>9,877</b>	<b>9,335</b>	<b>11,376</b>	<b>11,911</b>	<b>12,658</b>	<b>10,859</b>	<b>11,393</b>
Interest rate contracts	5,096	5,302	5,330	7,380	8,034	8,344	6,890	7,210
Foreign exchange rate contracts	4,175	4,425	3,864	3,866	3,752	4,225	3,864	4,078
Other futures and forwards*	119	150	142	130	124	88	105	105
<b>Option Contracts</b>	<b>7,361</b>	<b>8,300</b>	<b>9,924</b>	<b>11,455</b>	<b>13,089</b>	<b>14,305</b>	<b>14,179</b>	<b>14,605</b>
Interest rate options	5,795	6,744	8,487	9,783	11,169	12,107	11,960	12,539
Foreign currency options	965	774	743	911	1,158	1,430	1,420	1,298
Other option contracts*	601	782	693	761	761	768	800	768
<b>Swaps</b>	<b>17,781</b>	<b>21,968</b>	<b>25,646</b>	<b>32,607</b>	<b>35,714</b>	<b>38,074</b>	<b>41,205</b>	<b>44,083</b>
Interest rate swaps	16,884	20,920	24,402	31,189	34,244	36,481	39,424	42,107
Foreign exchange rate swaps	774	899	1,129	1,299	1,333	1,438	1,627	1,805
Other swaps*	123	148	115	118	137	155	154	170
<b>Memoranda</b>								
Spot Foreign Exchange Contracts	66	189	111	196	465	609	652	273
Credit Derivatives	287	426	421	642	710	802	869	1,001
Number of banks reporting derivatives	418	401	369	445	494	537	575	574
Replacement cost of interest rate and foreign exchange rate contracts**	361	449	598	1,120	1,161	1,353	1,217	1,121

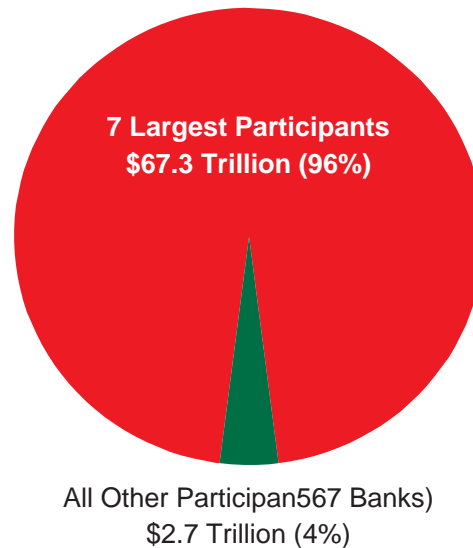
\* Not reported by banks with less than \$300 million in assets.

\*\* Reflects replacement cost of interest rate and foreign exchange contracts covered by risk-based-capital requirements. Does not include foreign exchange rate contracts with an original maturity of 14 days or less or futures contracts.

## Concentration of Commercial Bank Derivatives\*

Notional Amounts

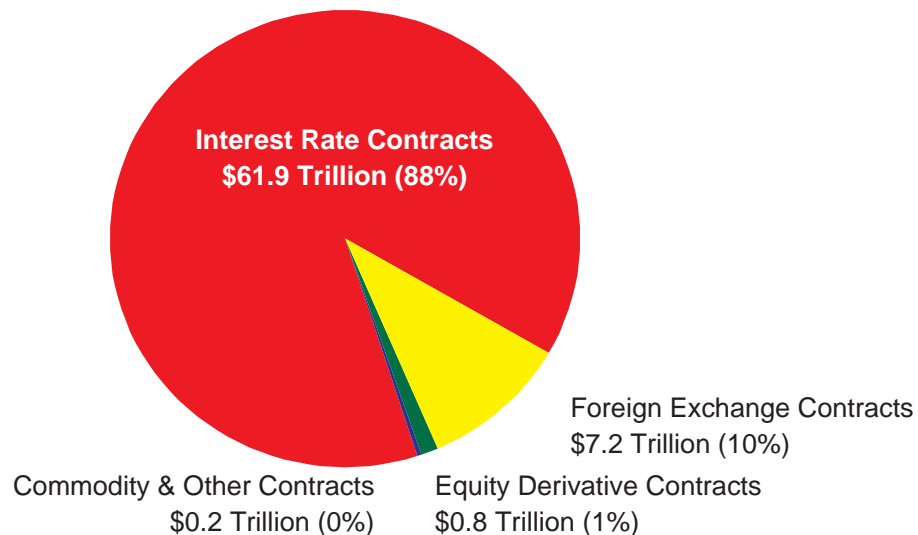
December 31, 2003



## Composition of Commercial Bank Derivatives\*

Notional Amounts

December 31, 2003



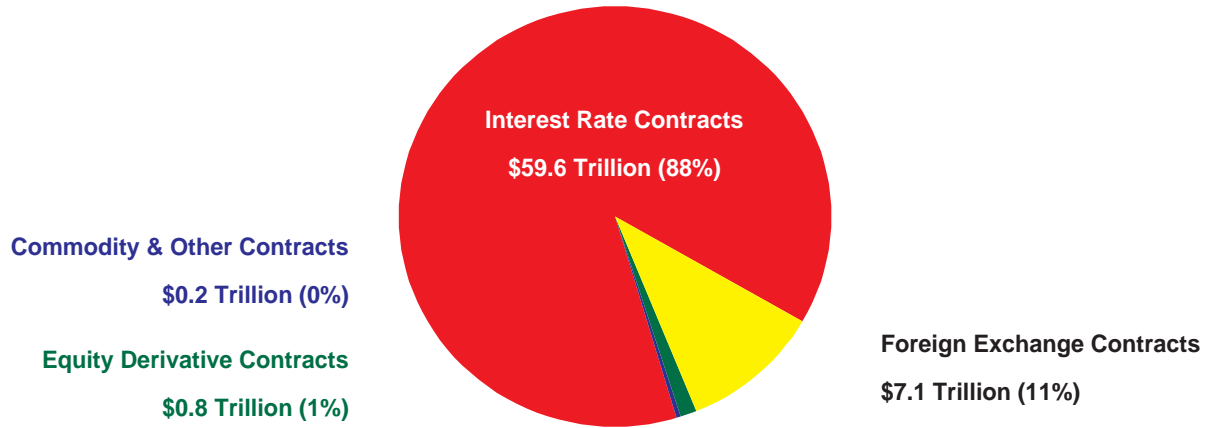
\*Amounts do not represent either the net market position or the credit exposure of banks' derivative activities. They represent the gross value of all contracts written. Spot foreign exchange contracts of \$250 billion for the seven largest participants and \$23 billion for all others are not included.

## Purpose of Commercial Bank Derivatives\*

### Held for Trading

#### Notional Amounts

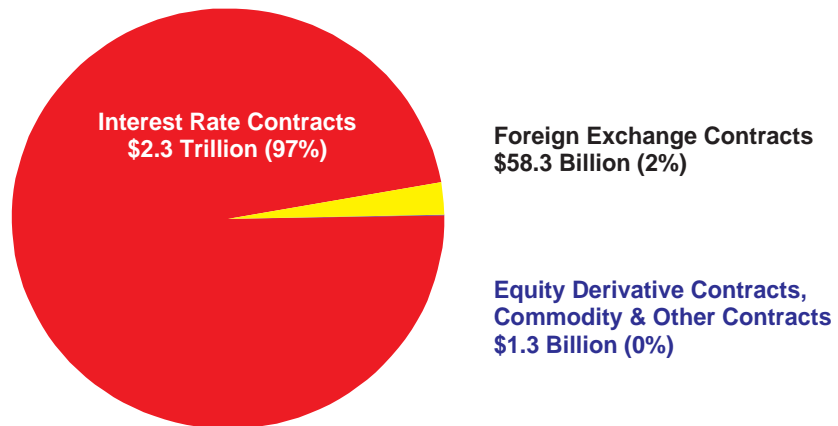
December 31, 2003



### Not Held for Trading

#### Notional Amounts

December 31, 2003



\* Notional amounts do not represent either the net market position or the credit exposure of banks' derivative activities. They represent the gross value of all contracts written. Spot foreign exchange contracts of \$273 billion are not included.

## Position of Commercial Bank Derivatives

### Gross Fair Values

December 31, 2003  
(\$ Millions)

#### Held for Trading

101 Banks Held Derivative Contracts for Trading  
7 Largest Participants Held 98% of Total (Notional Amount)  
(Marked to Market)

	Interest Rate	Foreign Exchange	Equity Derivatives	Commodity & Other	Total	Net
<b>Seven Largest Participants</b>						
Gross positive fair value	883,545	190,182	37,283	12,481	1123492	18,920
Gross negative fair value	866,338	193,782	31,816	12,636	1104571	
<b>All other participants</b>						
Gross positive fair value	10,680	11,024	1,430	775	23,909	961
Gross negative fair value	10,083	10,495	1,555	815	22,948	
<b>Total</b>						
Gross positive fair value	894,225	201,206	38,713	13,257	1147400	19,881
Gross negative fair value	876,421	204,277	33,370	13,451	1127519	

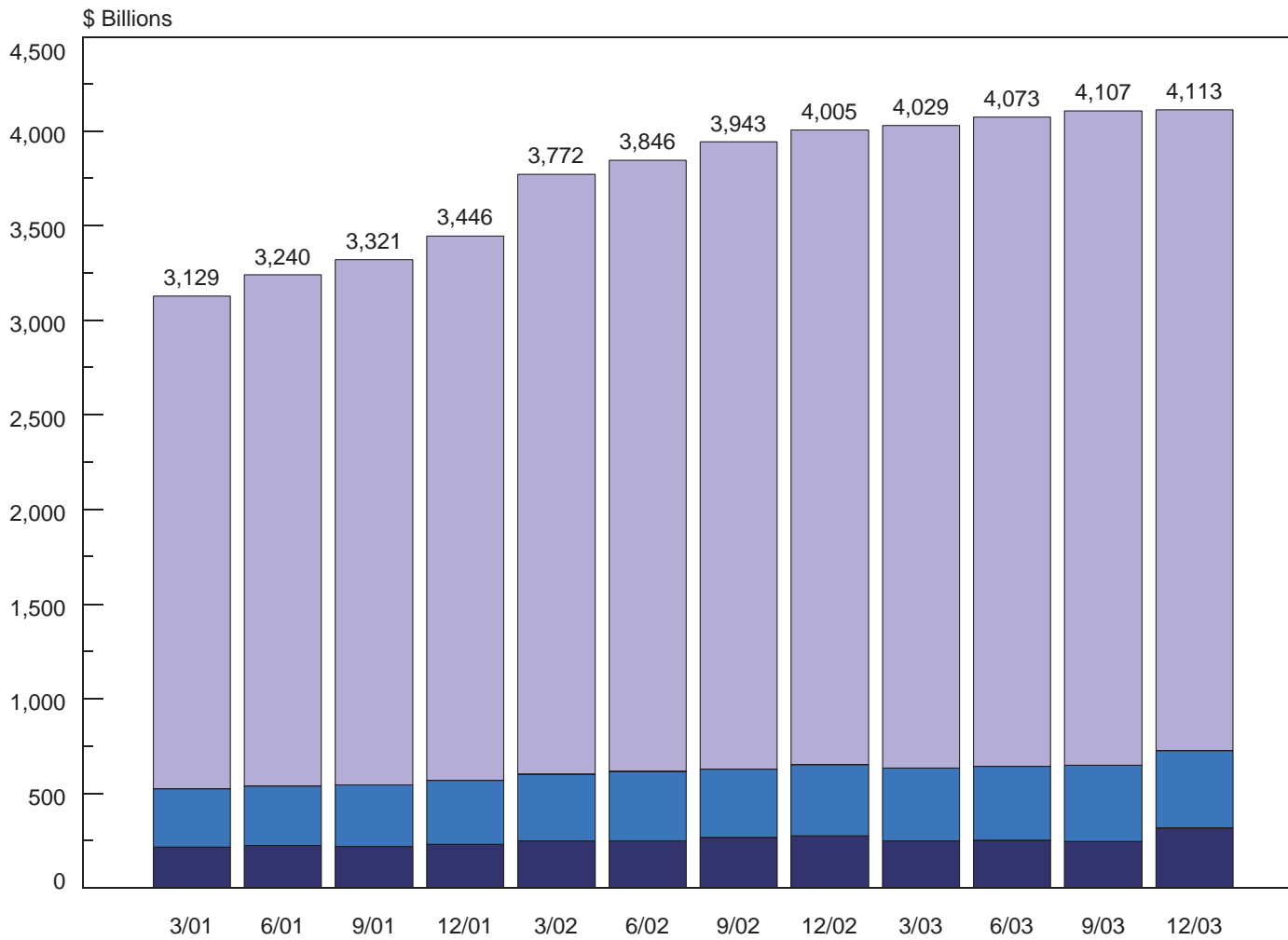
#### Held for Trading

541 Banks Held Derivative Contracts for Purposes Other than Trading  
7 Largest Participants Held 76% of Total (Notional Amount)

	Interest Rate	Foreign Exchange	Equity Derivatives	Commodity & Other	Total	Net
<b>Seven Largest Participants</b>						
Gross positive fair value	18,312	556	0	0	18,868	4,030
Gross negative fair value	13,481	1,357	0	0	14,838	
<b>All other participants</b>						
Gross positive fair value	6,253	695	34	0	6,982	(904)
Gross negative fair value	6,587	1,243	57	0	7,887	
<b>Total</b>						
Gross positive fair value	24,565	1,251	34	0	25,850	3,126
Gross negative fair value	20,068	2,600	57	0	22,725	

## Expansion of Commercial Bank Credit Card Lines

2001 - 2003



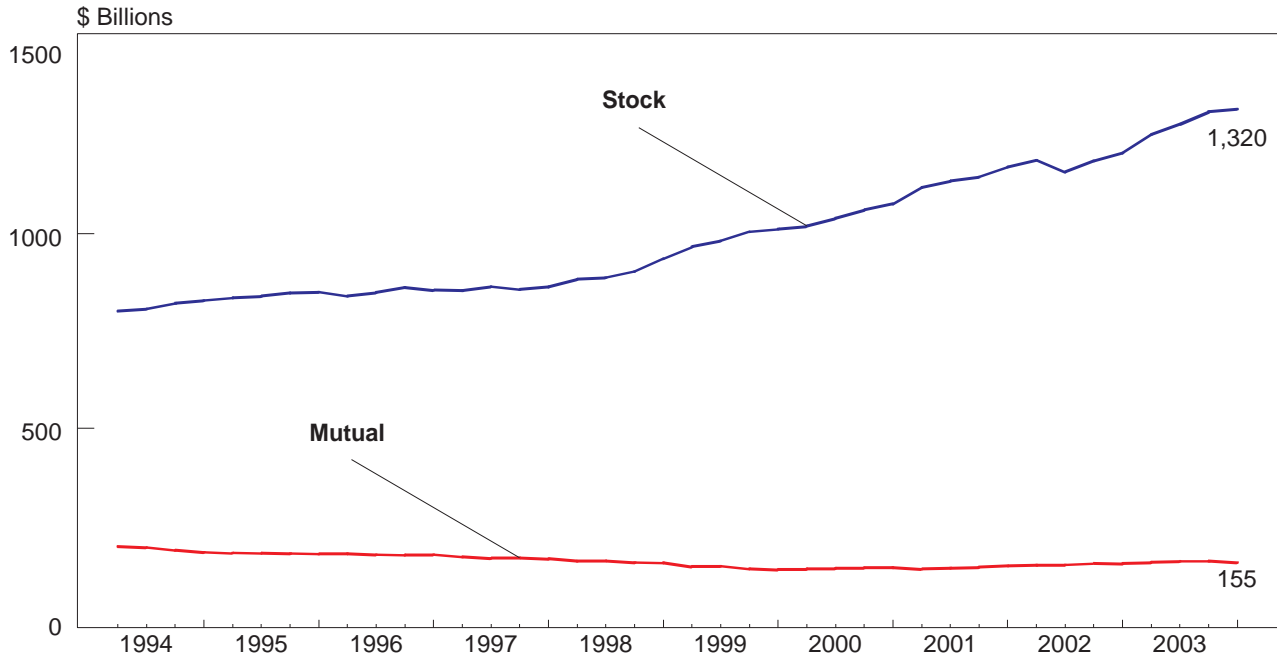
Loans outstanding (\$Billions)

■ Held on-balance-sheet	216.5	226.4	218.5	232.4	247.8	250.4	267.6	276.0	250.4	251.1	247.5	316.0
■ Securitized & sold *	308.2	312.6	326.1	338.0	354.4	367.1	361.0	376.5	384.3	393.2	400.6	410.9
■ Unused Commitments *	2,604.5	2,700.7	2,776.8	2,875.9	3,170.3	3,228.6	3,314.2	3,352.6	3,394.3	3,428.7	3,459.3	3,385.8
<b>Total</b>	<b>3,129.2</b>	<b>3,239.7</b>	<b>3,321.4</b>	<b>3,446.4</b>	<b>3,772.5</b>	<b>3,846.1</b>	<b>3,942.9</b>	<b>4,005.1</b>	<b>4,029.1</b>	<b>4,073.0</b>	<b>4,107.4</b>	<b>4,112.7</b>

\* Off-balance-sheet

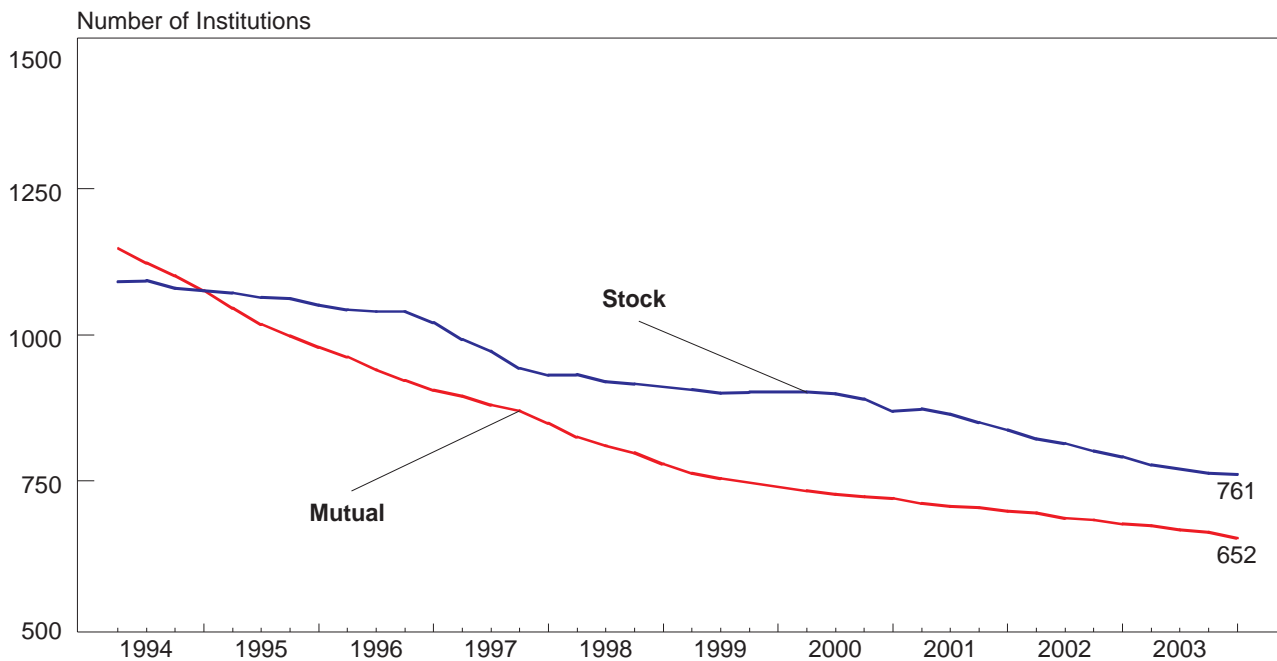
## Assets of Mutual and Stock Savings Institutions

1994 - 2003



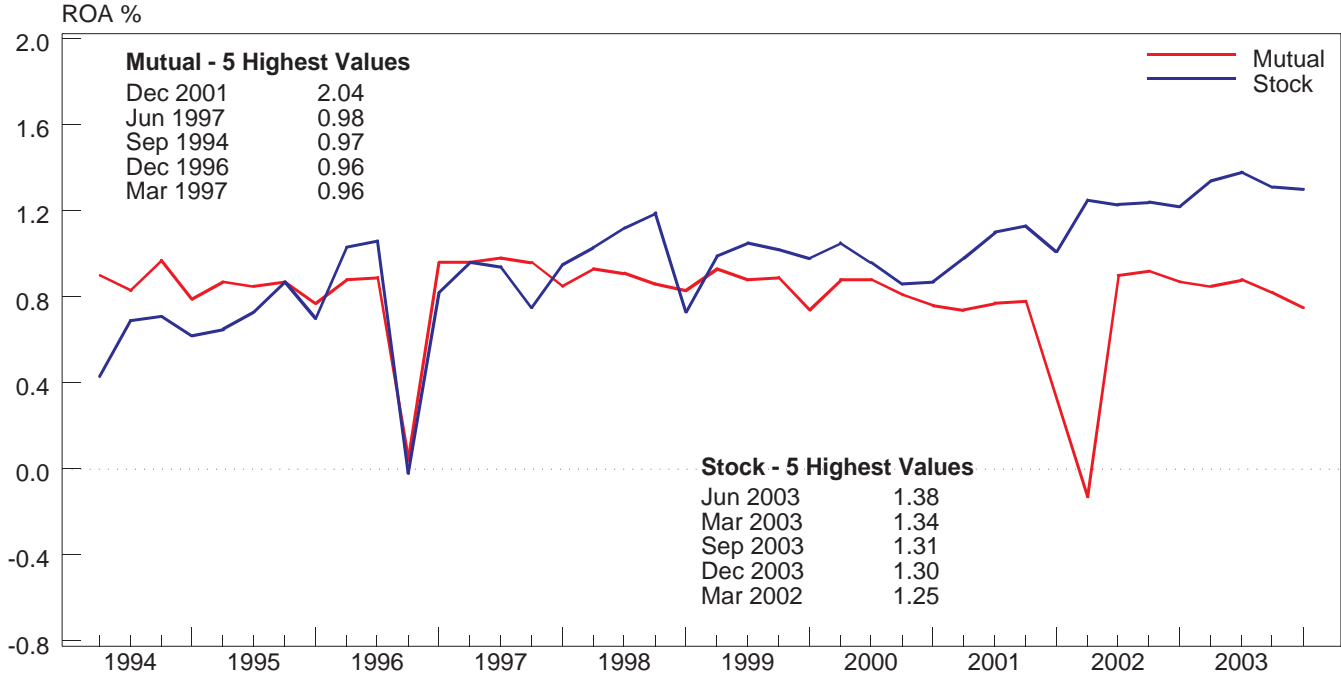
## Number of Mutual and Stock Savings Institutions

1994 - 2003



## Quarterly Return on Assets (ROA), Annualized Mutual and Stock Savings Institutions

1994-2003



## Quarterly Return on Equity (ROE), Annualized Mutual and Stock Savings Institutions

1994-2003

