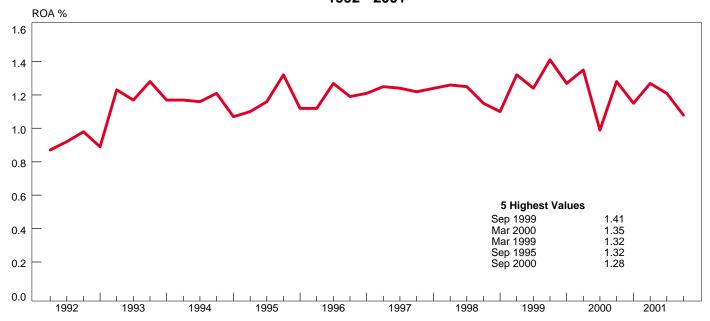
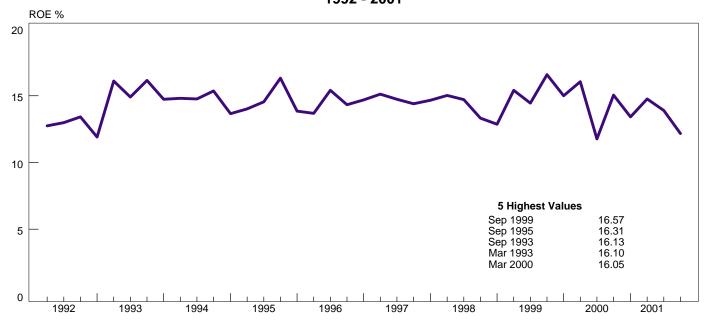
#### Click on a title to view an individual graph

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## Quarterly Return on Assets (ROA), Annualized 1992 - 2001

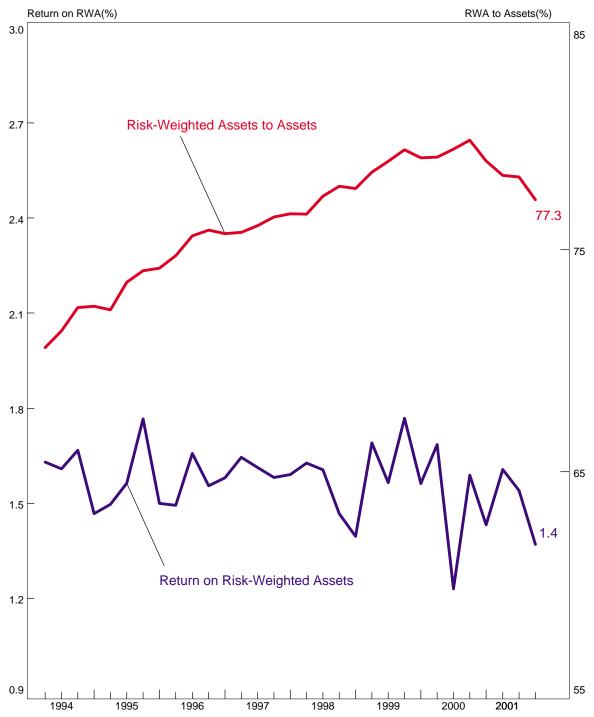


## Quarterly Return on Equity (ROE), Annualized 1992 - 2001



# Quarterly Return on Risk-Weighted Assets (RWA),\* and RWA to Total Assets

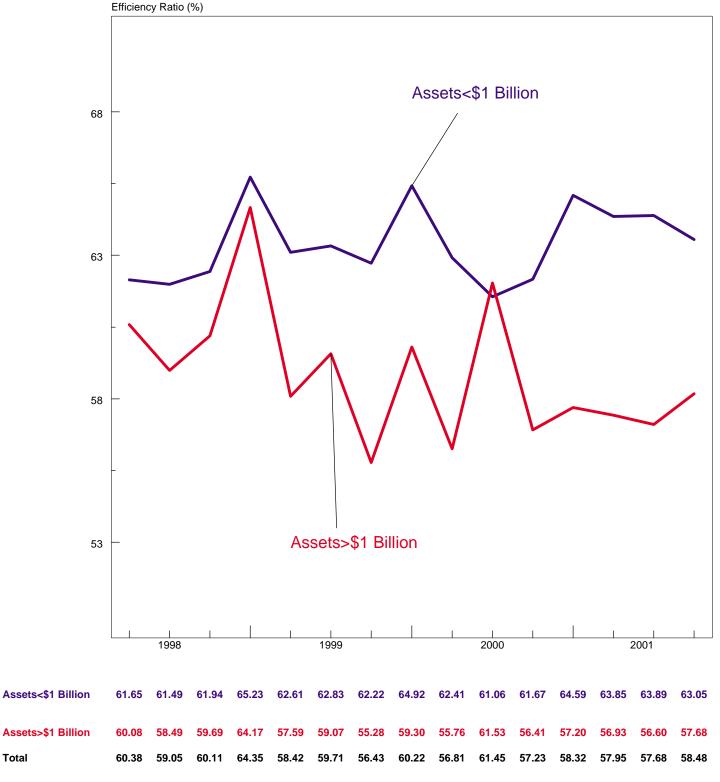
1994 - 2001



<sup>\*</sup> Assets weighted according to risk categories used in regulatory capital computations.

## **Quarterly Efficiency Ratios\***

1998 - 2001



<sup>\*</sup>Noninterest expense less amortization of intangible assets as a percent of net interest income plus noninterest income.

# Noninterest Income as a Percentage of Net Operating Revenue\* 1993 - 2001

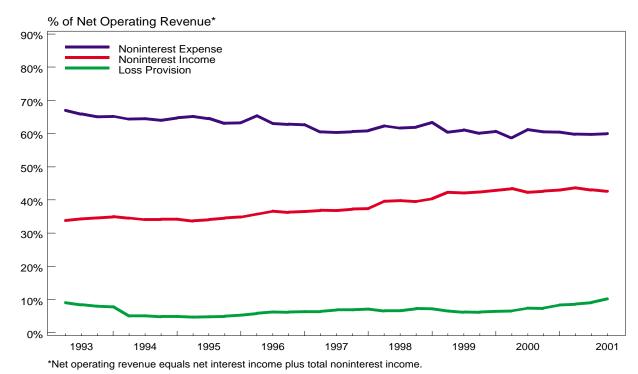
Quarterly Noninterest Income, % of net Operating Revenue\*

Assets>\$1 Billion

Assets<\$1 Billion

Assets<\$1 Billion

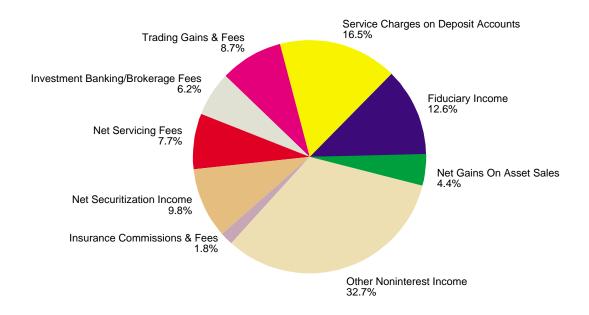
## Trends in Commercial Bank Income & Expenses 1993 - 2001



\*Net operating revenue equals net interest income plus noninterest income.

## **Composition of Noninterest Income**

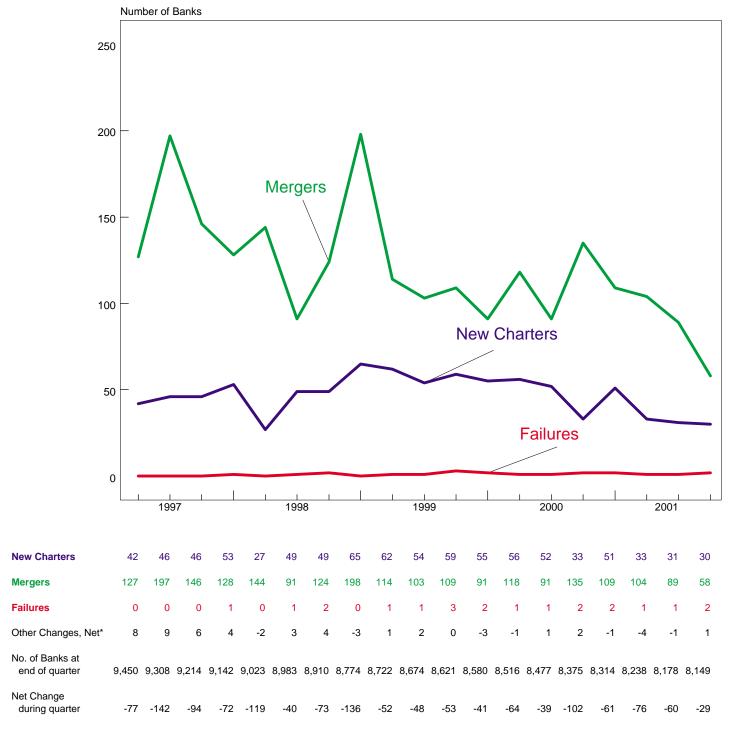
#### **September 30, 2001**



	Noninterest Income	Number of Banks Reporting	Percent of
Noninterest Income Source	\$ Millions	Non-Zero Balances	All Banks
Fiduciary Income	\$14,727	1,608	19.6%
Service Charges on Deposit Accounts	\$19,360	7,970	97.0%
Trading Gains & Fees	\$10,222	166	2.0%
Investment Banking/Brokerage Fees	\$7,286	2,146	26.1%
Venture Capital Revenue	\$-536	54	0.7%
Net Servicing Fees	\$9,016	1,631	19.9%
Net Securitization Income	\$11,435	92	1.1%
Insurance Commissions & Fees	\$2,069	3,905	47.5%
Net Gains On Asset Sales			
Net Gains On Loan Sales	\$3,099	1,670	20.3%
Net Gains On OREO Sales	\$17	1,795	21.9%
Net Gains On Sales Of Other Assets	\$2,067	1,937	23.6%
Other Noninterest Income	\$38,296	8,031	97.8%
Total Noninterest Income	\$117,059	8,115	98.8%

## Changes in the Number of FDIC-Insured Commercial Banks

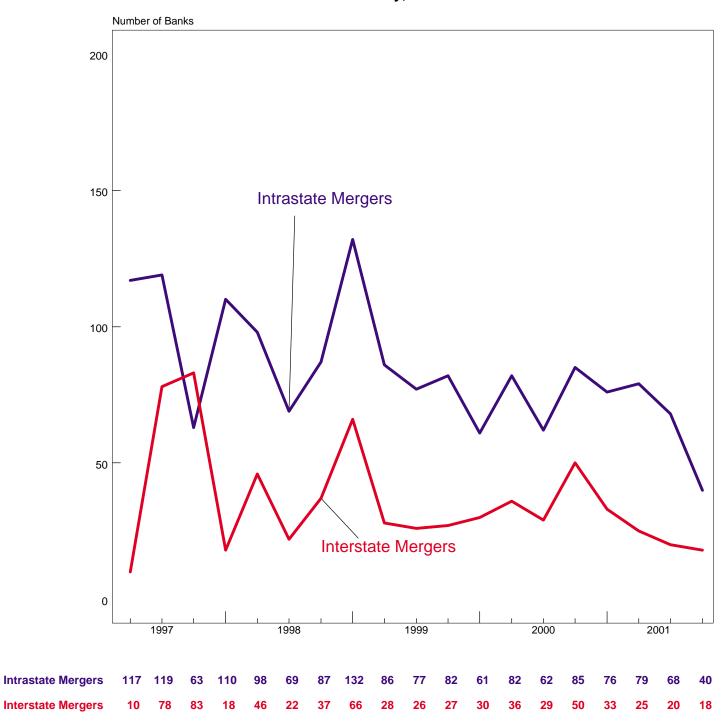
**Quarterly, 1997 - 2001** 



<sup>\*</sup> Includes charter conversions, voluntary liquidations, adjustments for open-bank assistance transactions and other changes.

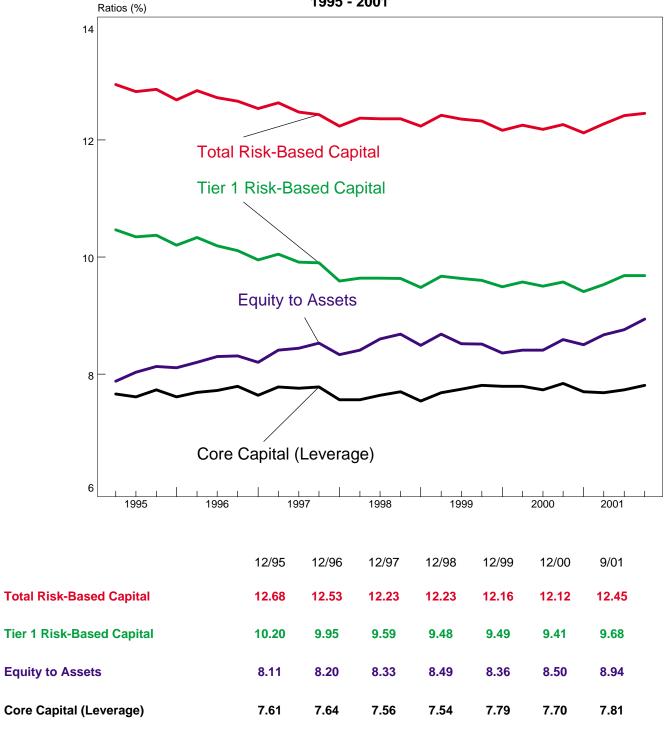
### **Bank Mergers: Interstate vs. Intrastate**

**Quarterly, 1997 - 2001** 

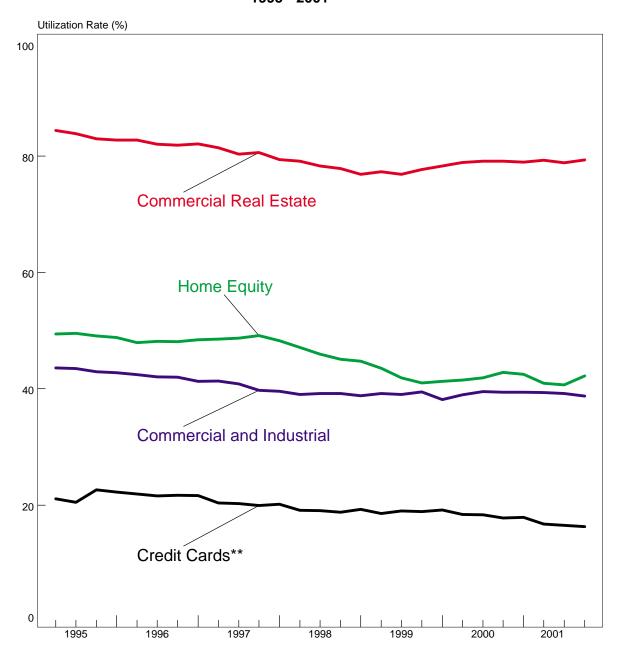


### **Capital Ratios**

1995 - 2001



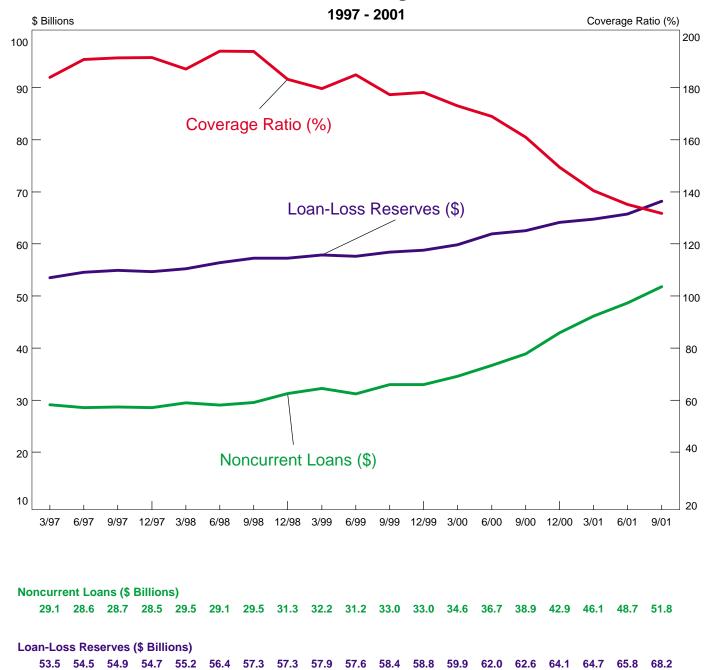
## Utilization Rates of Loan Commitments\* 1995 - 2001



<sup>\*</sup> Utilization rates represent outstanding loan amounts as a percentage of unused loan commitments plus outstanding loan amounts.

<sup>\*\*</sup> Includes on-balance-sheet loans and off-balance-sheet securitized receivables. For 1st, 2nd, and 4th quarter Call data before 1996, loans securitized and sold are estimated using amounts reported as of 9/30.





Coverage Ratio (%) 

62.6

64.1

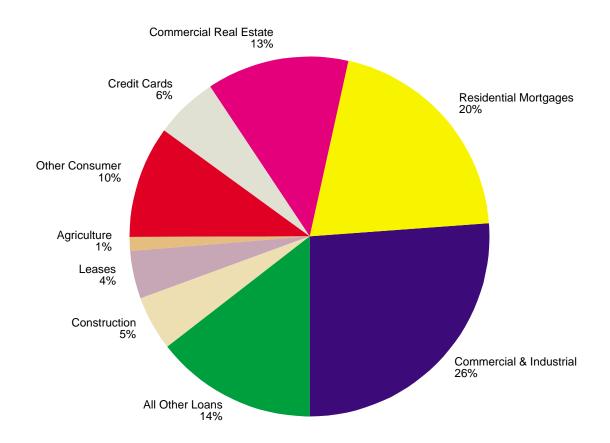
64.7

65.8 68.2

<sup>\*</sup>Loan-loss reserves to noncurrent loans.

## **Composition of Commercial Banks' Loan Portfolios**

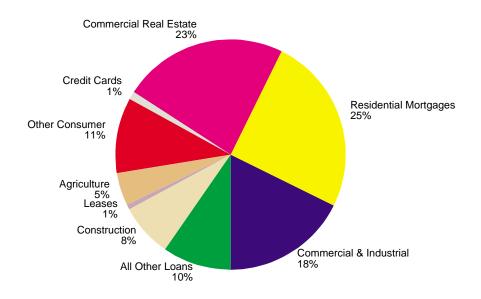
#### **September 30, 2001**



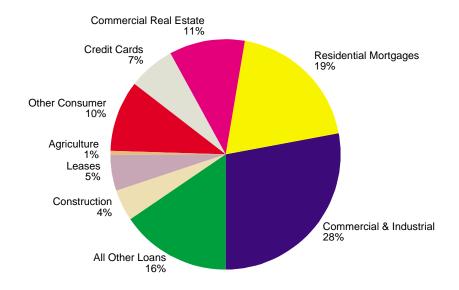
### **Loan Portfolio Composition of Insured Commercial Banks**

#### **September 30, 2001**

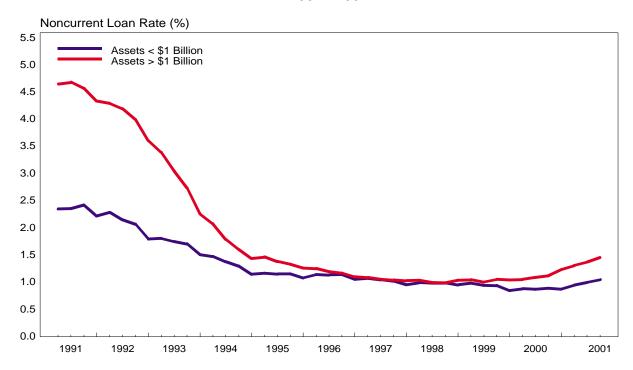
#### Assets < \$1 Billion



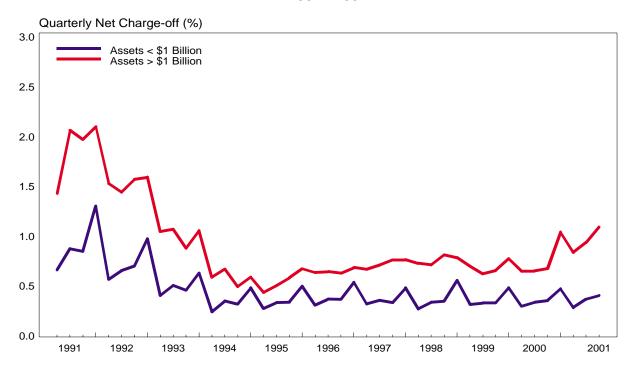
#### Assets > \$1 Billion



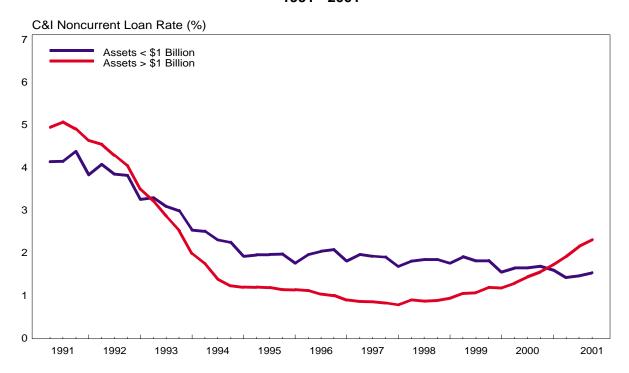
#### Noncurrent Loan Rates By Asset Size 1991 - 2001



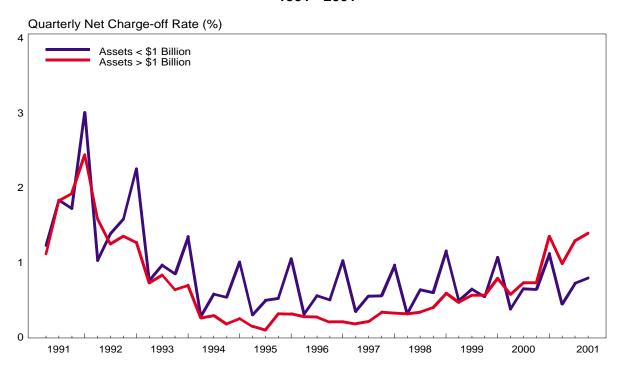
### Quarterly Net Charge-off Rates By Asset Size 1991 - 2001



#### Noncurrent C&I Loan Rates By Asset Size 1991 - 2001

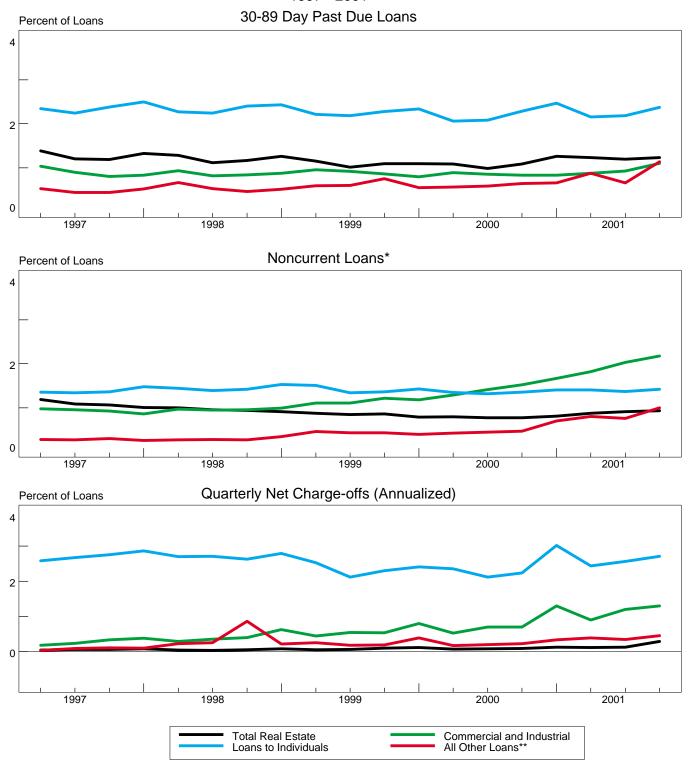


#### Quarterly Net Charge-off Rates on C&I Loans By Asset Size 1991 - 2001



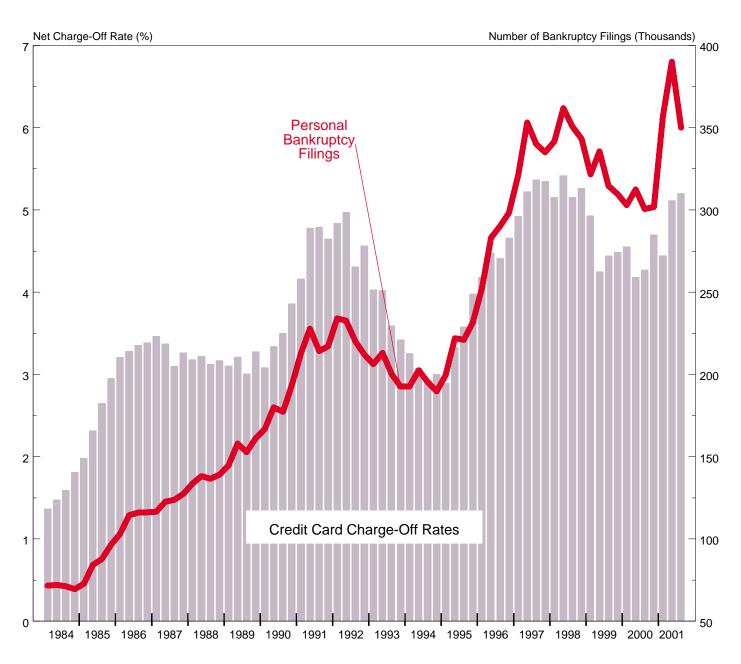
### **Loan Quality**

1997 - 2001



<sup>\*</sup>Loans past due 90 or more days or in nonaccrual status.
\*\*Includes loans to foreign governments, depository institutions and lease receivables.

### Credit Card Loss Rates and Personal Bankruptcy Filings 1984 - 2001



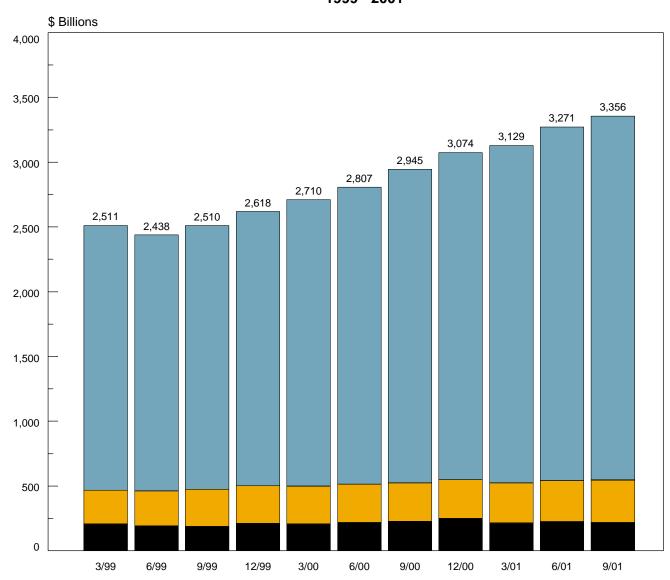
Sources: Bankruptcies - Administrative Office of the United States Courts Charge-Off Rates - Commercial Bank Call Reports

### Credit Card Loss Rates and Personal Bankruptcy Filings 1984 - 2001

	Net	Number of
	Charge-Off	Bankruptcy
Date	Rate	Filings
3/31/84	1.37	71,697
6/30/84	1.48	71,955
9/30/84	1.59	71,201
12/31/84	1.81	69,554
3/31/85	1.98	72,887
6/30/85	2.31	84,243
9/30/85	2.65	87,727
12/31/85	2.95	96,376
3/31/86	3.21	103,088
6/30/86	3.28	114,384
9/30/86	3.35	116,037
12/31/86	3.38	116,204
3/31/87	3.46	116,578
6/30/87	3.37	122,689
9/30/87	3.10	123,868
12/31/87	3.26	127,409
3/31/88	3.18	133,712
6/30/88	3.22	138,245
9/30/88	3.12	136,561
12/31/88	3.17	139,215
3/31/89	3.10	144,711
6/30/89	3.21	157,955
9/30/89	3.01	152,696
12/31/89	3.28	161,404
3/31/90	3.08	166,694
6/30/90	3.34	179,943
9/30/90	3.50	177,351
12/31/90	3.86	193,872
3/31/91	4.16	212,913
6/30/91	4.78	227,853
9/30/91	4.79	214,174
12/31/91	4.64	217,160
3/31/92	4.84	233,973
6/30/92	4.97	232,657
9/30/92	4.31	220,021
12/31/92	4.57	212,112

	Net	Number of
	Charge-Off	Bankruptcy
Date	Rate	Filings
3/31/93	4.03	206,271
6/30/93	4.02	212,982
9/30/93	3.59	200,329
12/31/93	3.42	192,617
3/31/94	3.25	192,707
6/30/94	3.07	202,596
9/30/94	2.93	195,308
12/31/94	3.00	189,695
3/31/95	2.89	199,503
6/30/95	3.33	222,086
9/30/95	3.58	220,945
12/31/95	3.98	231,603
3/31/96	4.18	252,761
6/30/96	4.48	283,170
9/30/96	4.41	290,111
12/31/96	4.66	298,244
3/31/97	4.92	321,242
6/30/97	5.22	353,177
9/30/97	5.37	340,059
12/31/97	5.34	335,032
3/31/98	5.15	341,708
6/30/98	5.42	361,908
9/30/98	5.15	350,859
12/31/98	5.26	343,220
3/31/99	4.93	321,604
6/30/99	4.25	335,578
9/30/99	4.44	314,564
12/31/99	4.48	309,614
3/31/00	4.55	302,879
6/30/00	4.18	312,486
9/30/00	4.27	300,507
12/31/00	4.70	301,756
3/31/01	4.44	356,836
6/30/01	5.11	390,064
9/30/01	5.20	349,981

## Expansion of Credit Card Lines 1999 - 2001



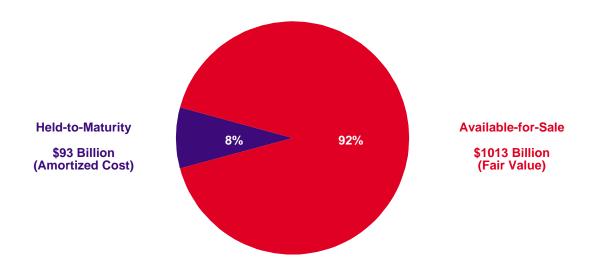
#### Loans outstanding (\$ Billions)

■ Held on-balance	ce-sheet * 208.0	192.9	189.3	212.1	207.6	219.0	228.7	249.4	216.4	226.3	218.4
Securitized & s	sold ** 258.7	270.3	285.7	290.5	291.8	296.4	295.7	300.6	308.2	315.0	328.7
■ Unused commitm	nents ** 2,044.4	1,975.0	2,034.7	2,115.6	2,210.6	2,291.6	2,420.2	2,523.9	2,604.5	2,729.8	2,809.0
Total	2,511.1	2,438.2	2,509.7	2,618.1	2,710.1	2,807.0	2,944.5	3,073.8	3,129.1	3,271.1	3,356.2

<sup>\*</sup> Includes check credit and other revolving credit plans before 3/31/01.

<sup>\*\*</sup> Off-balance-sheet

## Total Securities\* September 30, 2001



Total Securities\*
September 30, 2001
(\$ Millions)

	Held-	to-Maturity	Availa	ble-for-Sale		
		Fair Value		Fair Value		Fair Value
	Amortized	to Amortized	Fair	to Amortized	Total	to Amortized
	Cost	Cost (%)	Value	Cost (%)	Securities	Cost (%)
U.S. Government Obligations						
U.S. Treasury	\$5,292	102.0	\$42,633	102.2	\$47,925	102.2
U.S. Government Agencies	885	101.5	3,266	100.7	4,151	100.9
Government Sponsored Enterprises	25,822	101.9	154,825	102.6	180,647	102.5
Mortgage Pass-through Securities	16,877	102.7	348,091	102.0	364,968	102.1
Collateralized Mortgage Obligations	15,583	102.1	179,723	102.1	195,306	102.1
State, County, Municipal Obligations	22,367	103.3	73,306	103.4	95,673	103.3
Asset Backed Securities	511	101.2	93,849	101.2	94,361	101.2
Other Debt Securities	6,023	100.2	99,391	102.6	105,414	117.4
Equity Securities	**	**	18,371	107.3	18,371	107.3
Total Securities	\$93,360	102.3	\$1,013,456	102.0	\$1,106,816	102.1
Memoranda***						
Structured Notes	3,104		3,125			100.7

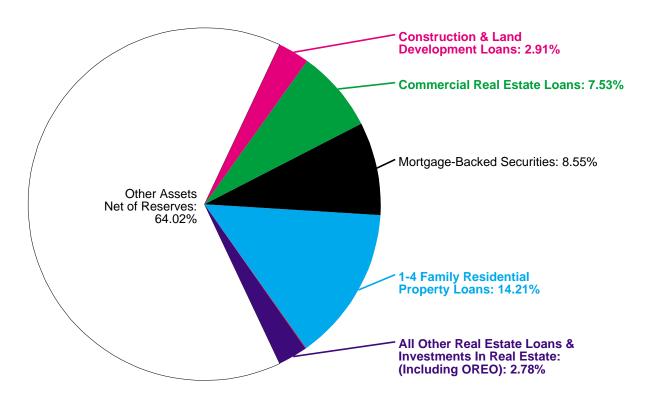
<sup>\*</sup> Excludes trading account assets.

<sup>\*\*</sup> Equity Securities are classified as 'Available-for-Sale'.

<sup>\*\*\*</sup> Structured notes are included in the 'Held-to-Maturity' or 'Available-for-Sale' accounts.

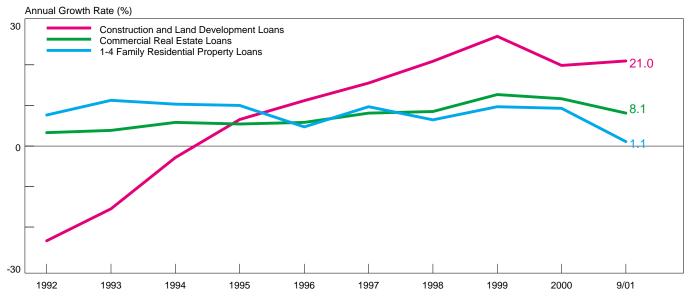
#### Real Estate Assets as a Percent of Total Assets

**September 30, 2001** 



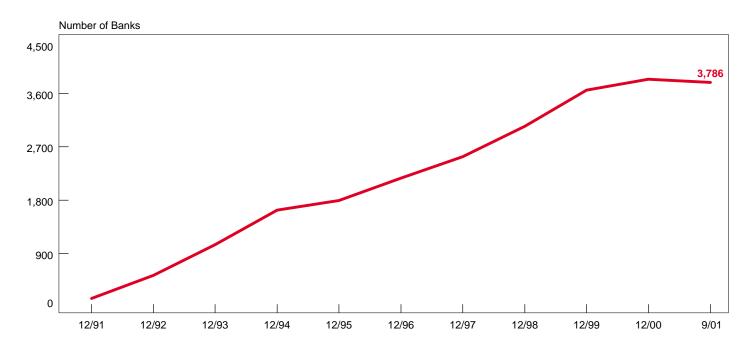
### **Real Estate Loan Growth Rates\***

1992 - 2001

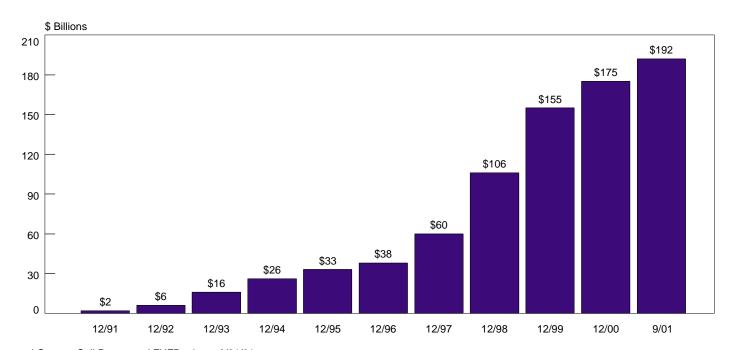


<sup>\*</sup> Growth rate for most recent twelve-month period.

## Number of Commercial Banks with FHLB Advances\* 1991 - 2001

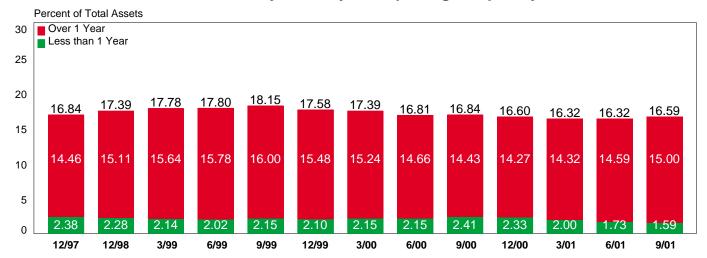


Amount of FHLB Advances Outstanding\* 1991 - 2001

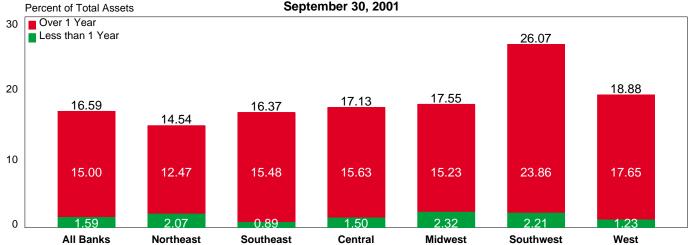


 $<sup>^{\</sup>star}$  Source: Call Report and FHFB prior to 3/31/01.

#### Debt Securities by Maturity or Repricing Frequency . . .



#### ... and by Region September 30, 2001



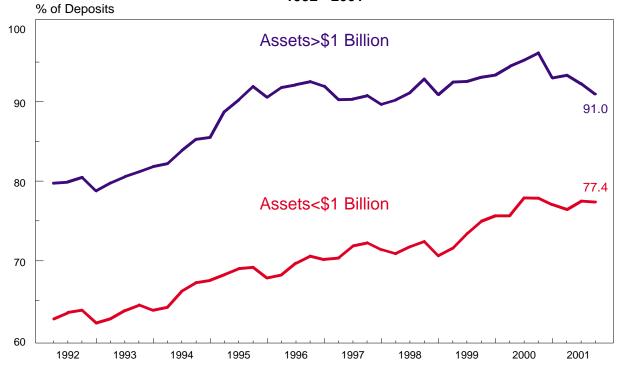
## Total Securities (Debt and Equity) (\$ Billions)

	9/99	12/99	3/00	6/00	9/00	12/00	3/01	6/01	9/01
U.S. Government Obligations:									
U.S. Treasury	115	113	109	102	94	76	56	55	48
U.S. Agencies	5	5	5	5	5	5	6	4	4
Government Sponsored Enterprises	200	203	214	219	229	225	204	183	181
Mortgage Pass-through Securities	285	285	286	285	284	296	317	330	365
Collateralized Mortgage Obligations	170	170	175	168	166	175	178	188	195
State, County, Municipal Obligations	89	89	89	90	90	93	94	94	96
Asset Backed Securities	*	*	*	*	*	*	71	78	94
Other Debt Securities	*	*	*	*	*	*	107	105	105
Equity Securities	34	37	39	40	40	41	18	18	<u>18</u>
Total Securities	\$1,036	\$1,047	\$1,057	\$1,047	\$1,062	\$1,079	\$1,049	\$1,056	\$1,107

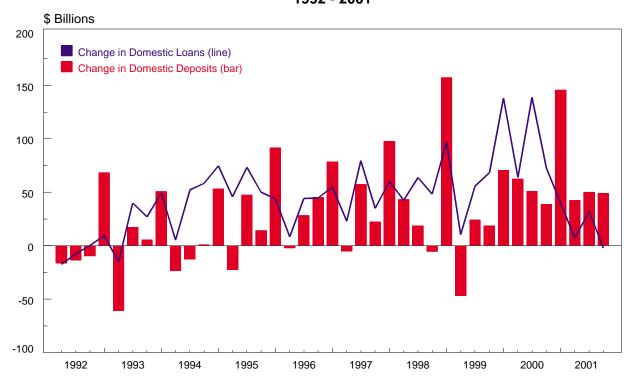
<sup>\*</sup> Not reported prior to 3/01

## Net Loans and Leases to Deposits (Domestic and Foreign)

1992 - 2001



### Quarterly Change in Domestic Loans vs Domestic Deposits 1992 - 2001

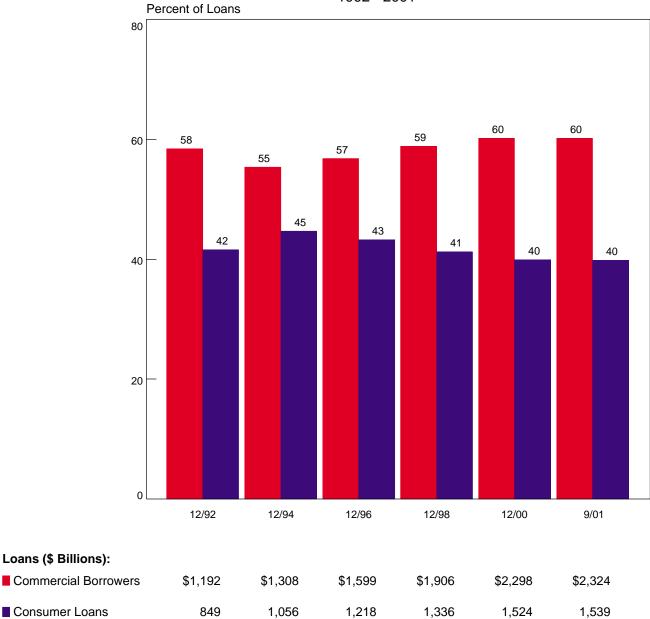


24

#### **Credit Risk Diversification**

#### **Consumer Loans versus Loans to Commercial Borrowers** (as a Percent of Total Loans)

1992 - 2001



Loans to Commercial Borrowers (Credit Risk Concentrated). - These are loans that can have relatively large balances at risk to a single borrower. A single loan may represent a significant portion of an institution's capital or income. Therefore, a relatively small number of defaults could impair an institution's capital or income. These loans include commercial and industrial loans, commercial real estate, construction loans, and agricultural loans.

Consumer Loans (Credit Risk Diversified). - These are loans that typically have relatively small balances spread among a large number of borrowers. A number of defaults are likely but typically do not impair an institution's capital or income. These loans include consumer and credit card loans, 1-4 family residential mortgages and home equity loans.

Loans (\$ Billions):

■ Consumer Loans

## Quarterly Change in Reported Loans Outstanding (\$ Billions)



In the third quarter of 2001, commercial and industrial loans decreased by \$15.1 billion, 1-4 family loans decreased by \$12.1 billion, and credit card loans decreased by \$7.9 billion.

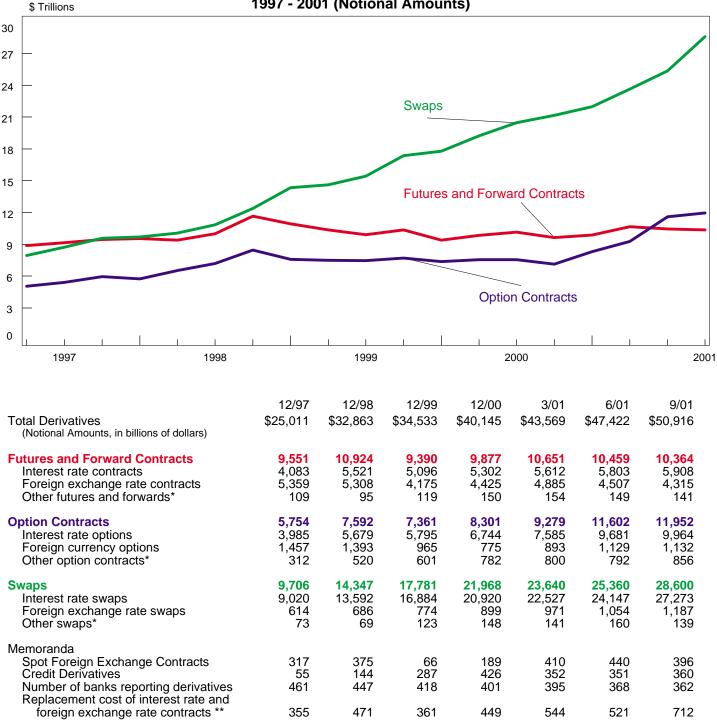
## Quarterly Change in Unused Loan Commitments (\$ Billions)



In the third quarter of 2001, unused credit card commitments increased by \$79.2 billion, while unused commitments for loans to businesses increased by \$7.7 billion.

#### **Derivatives**

#### 1997 - 2001 (Notional Amounts)

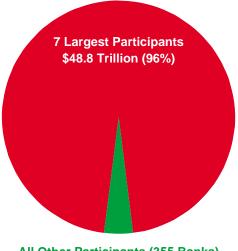


<sup>\*</sup> Not reported by banks with less than \$300 million in assets.

<sup>\*\*</sup> Reflects replacement cost of interest rate and foreign exchange contracts covered by risk-based-capital requirements. Does not include foreign exchange rate contracts with an original maturity of 14 days or less or futures contracts.

#### Concentration of Derivatives\*

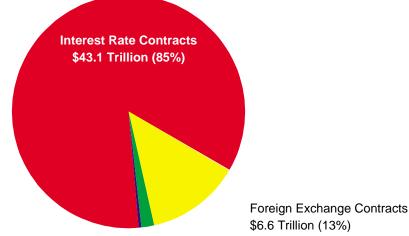
Notional Amounts September 30, 2001



All Other Participants (355 Banks) \$2.1 Trillion (4%)

### **Composition of Derivatives\***

Notional Amounts September 30, 2001



Commodity & Other Contracts \$0.2 Trillion (0%)

Equity Derivative Contracts \$0.9 Trillion (2%)

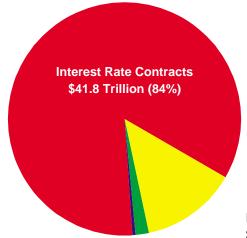
\*Amounts do not represent either the net market position or the credit exposure of banks' derivative activities.

They represent the gross value of all contracts written. Spot foreign exchange contracts of \$346 billion for the seven largest participants and \$50 billion for all others are not included.

# Purpose of Derivatives\* Held for Trading

#### **Notional Amounts**

September 30, 2001



Commodity & Other Contracts \$0.2 Trillion (0%)

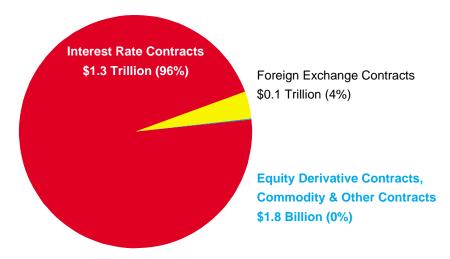
Equity Derivative Contracts \$0.9 Trillion (2%)

Foreign Exchange Contracts \$6.6 Trillion (13%)

#### **Not Held for Trading**

#### **Notional Amounts**

September 30, 2001



<sup>\*</sup> Notional amounts do not represent either the net market position or the credit exposure of banks' derivative activities. They represent the gross value of all contracts written. Spot foreign exchange contracts of \$396 billion are not included.

### Positions of Off-Balance-Sheet Derivatives Gross Fair Values

September 30, 2001 (\$ Millions)

### **Held for Trading**

99 Banks Held Derivative Contracts for Trading

7 Largest Participants Held 97% of Total (Notional Amount)

(Marked to Market)

		Interest	Foreign	Equity	Commodity		
		Rate	Exchange	Derivatives	& Other	Total	Net
Sev	en Largest Participants						
	Gross positive fair value Gross negative fair value	548,340 517,476	113,508 124,053	39,156 39,463	17,316 14,881	718,320 695,873	22,448
All	other participants						
	Gross positive fair value Gross negative fair value	13,239 12,554	6,820 6,825	1,089 1,006	1,653 1,609	22,801 21,994	807
Tota	al						
	Gross positive fair value Gross negative fair value	561,580 530,030	120,328 130,878	40,245 40,469	18,969 16,490	741,121 717,866	23,255

### **Held for Purposes Other than Trading**

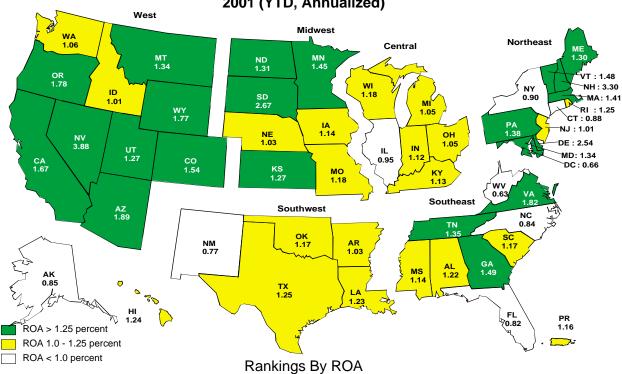
308 Banks Held Derivative Contracts for Purposes Other than Trading

7 Largest Participants Held 64% of Total (Notional Amount)

	Interest	Foreign	Equity	Commodity		
	Rate	Exchange	Derivatives	& Other	Total	Net
Seven Largest Participants						
Gross positive fair value	13,036	7,766	94	0	20,896	12,924
Gross negative fair value	7,478	396	98	0	7,972	
All other participants						
Gross positive fair value	8,836	264	22	0	9,122	2,076
Gross negative fair value	6,557	410	79	0	7,046	
Total						
Gross positive fair value	21,872	8,030	117	0	30,018	15,000
Gross negative fair value	14,036	805	177	0	15,018	

#### **Return On Assets (ROA)**

#### 2001 (YTD, Annualized)



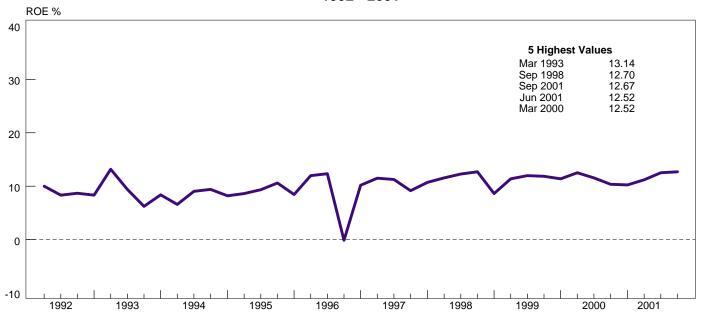
	No. of Inst.			3-	•		No. of Inst.			
	as of 9/30/01		YTD 2000	Change*			as of 9/30/01	YTD 2001	YTD 2000	Change*
1 Nevada	33	3.88	3.59	29	28	Missouri	352	1.18	1.24	(6)
2 New Hampshire	15	3.30	3.25	5	29	Wisconsin	283	1.18	0.88	30
3 South Dakota	93	2.67	2.43	24	30	Oklahoma	282	1.17	1.14	3
4 Delaware	33	2.54	1.73	81	31	South Carolina	77	1.17	1.13	4
5 Arizona	44	1.89	1.29	60	32	Puerto Rico	12	1.16	1.07	9
6 Virginia	144	1.82	1.77	5	33	lowa	423	1.14	1.17	(3)
7 Oregon	40	1.78	1.25	53	34	Mississippi	100	1.14	1.18	(4)
8 Wyoming	46	1.77	2.36	(59)	35	Kentucky	229	1.13	1.26	(13)
9 California	302	1.67	1.25	42	36	Indiana	156	1.12	0.88	24
10 Colorado	178	1.54	1.16	38	37	Washington	77	1.06	1.29	(23)
11 Georgia	330	1.49	2.10	(61)	38	Michigan	162	1.05	1.46	(41)
12 Vermont	18	1.48	1.50	(2)	39	Ohio	206	1.05	1.24	(19)
13 Minnesota	484	1.45	1.43	2	40	Arkansas	182	1.03	1.10	(7)
14 Massachusetts	42	1.41	1.10	31	41	Nebraska	275	1.03	1.18	(15)
15 Pennsylvania	181	1.38	1.44	(6)	42	Idaho	17	1.01	1.18	(17)
16 Tennessee	191	1.35	1.22	13	43	New Jersey	81	1.01	1.17	(16)
17 Maryland	72	1.34	1.33	1	44	Illinois	702	0.95	0.76	19
18 Montana	82	1.34	1.44	(10)	45	New York	143	0.90	1.19	(29)
19 North Dakota	107	1.31	1.38	(7)	46	Connecticut	24	0.88	1.53	(65)
20 Maine	15	1.30	1.23	7	47	Alaska	6	0.85	0.96	(11)
21 Kansas	372	1.27	1.42	(15)	48	North Carolina	78	0.84	0.81	3
22 Utah	56	1.27	1.60	(33)	49	Florida	261	0.82	1.09	(27)
23 Rhode Island	7	1.25	1.57	(32)	50	New Mexico	52	0.77	0.33	44
24 Texas	692	1.25	1.13	12	51	District of Col.	5	0.66	0.56	10
25 Hawaii	8	1.24	1.01	23	52	West Virginia	72	0.63	0.82	(19)
26 Louisiana	143	1.23	1.05	18						
27 Alabama	158	1.22	1.08	14		U.S. and Terr.	8,149	1.17	1.20	(3)

<sup>\*</sup>YTD ROA minus ROA for the same period one year ago equals change in basis points. Basis point=1/100 of a percent. Results for four of the states with the highest ROAs (SD, NV, DE, & NH) were significantly influenced by the presence of large credit card operations.

## Quarterly Return on Assets (ROA), Annualized 1992 - 2001

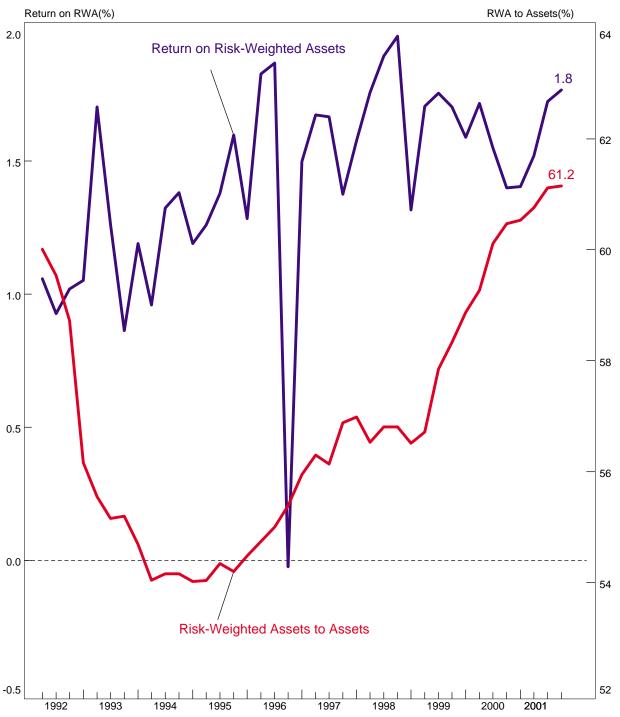


## Quarterly Return on Equity (ROE), Annualized 1992 - 2001



# Quarterly Return on Risk-Weighted Assets (RWA)\* and RWA to Total Assets

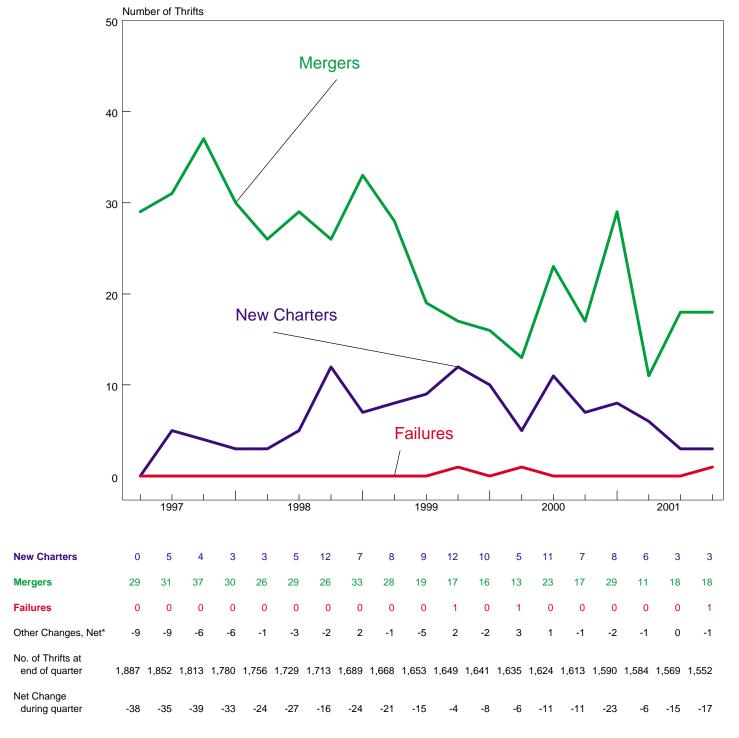
1992 - 2001



<sup>\*</sup> Assets weighted according to risk categories used in regulatory capital computations.

# Changes in the Number of FDIC-Insured Savings Institutions

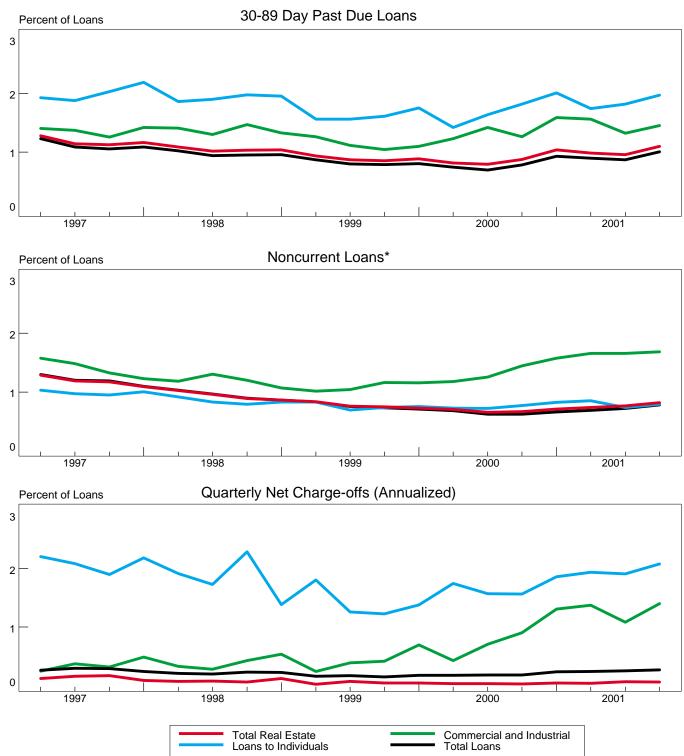
Quarterly, 1997 - 2001



<sup>\*</sup> Includes charter conversions, voluntary liquidations, adjustments for open-bank assistance transactions and other changes.

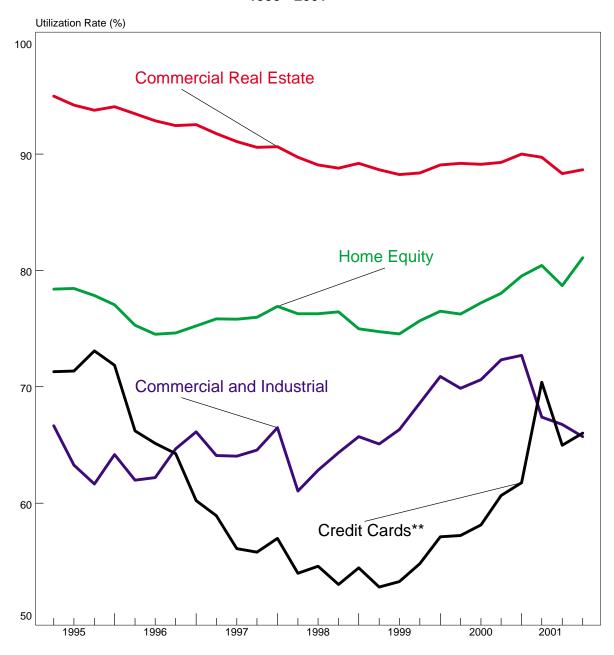
### **Loan Quality**

1997 - 2001



<sup>\*</sup>Loans past due 90 or more days or in nonaccrual status.

## Utilization Rates of Loan Commitments\* 1995 - 2001



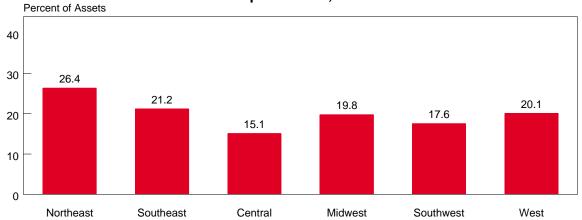
<sup>\*</sup> Utilization rates represent outstanding loan amounts as a percentage of unused loan commitments plus outstanding loan amounts.

36

<sup>\*\*</sup> Includes on-balance-sheet loans and off-balance-sheet securitized receivables. For 1st, 2nd, and 4th quarter Call data before 1996, loans securitized and sold are estimated using amounts reported as of 9/30.

### Total Securities\* as a Percent of Assets

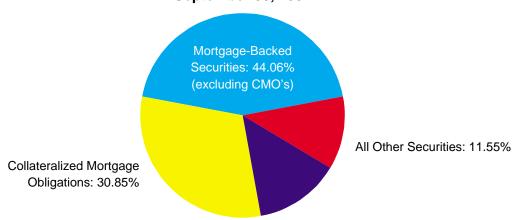
**September 30, 2001** 



# Total Securities\* (\$ Billions)

	9/99	12/99	3/00	6/00	9/00	12/00	3/01	6/01	9/01
U.S. Government Obligations (non-mortgage)	\$42	\$41	\$41	\$40	\$39	\$40	\$41	\$41	\$37
Mortgage-Backed Securities (excluding CMO's)	122	122	117	116	115	118	122	122	121
Collateralized Mortgage Obligations	91	99	102	95	93	95	89	86	85
All Other Securities	28	28	_23	28	28	29	28	_30	_32
Total Securities	284	291	283	279	276	282	280	279	276
Securities as a Percent of Assets	24.82%	25.37%	24.45%	23.64%	22.96%	23.16%	22.27%	21.91%	21.42%
Memoranda:									
Amortized Cost of Total Held-to-Maturity Sec.	89	95	92	95	93	94	72	71	68
Fair Value of Total Available-for-Sale Sec.	194	197	191	184	182	188	208	208	208

## Total Securities\* September 30, 2001

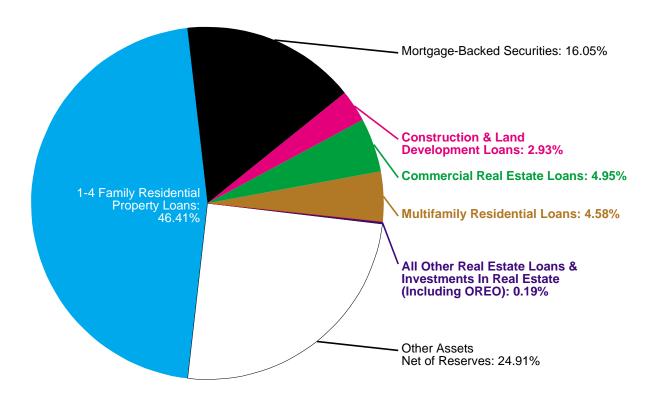


U.S. Government Obligations (non-mortgage): 13.54%

<sup>\*</sup>Excludes trading account assets for savings institutions filing a Call Report. Trading account assets for savings institutions filing a TFR are netted out of "All Other Securities".

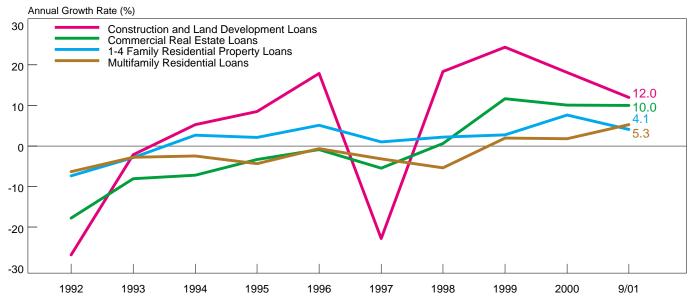
## Real Estate Assets as a Percent of Total Assets

**September 30, 2001** 



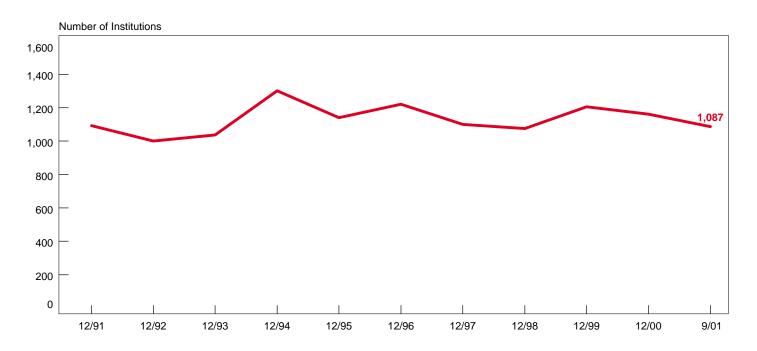
## **Real Estate Loan Growth Rates\***

1992 - 2001

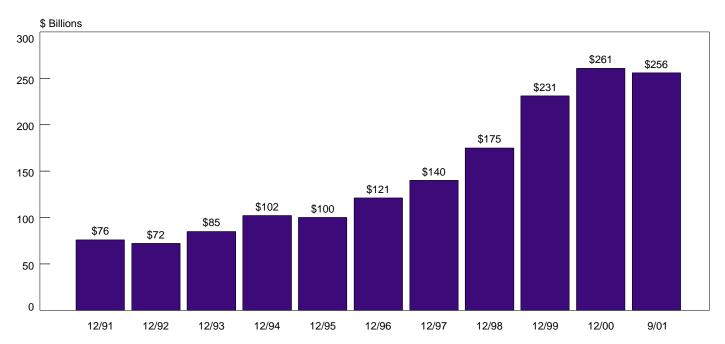


<sup>\*</sup>Beginning in March 1997, TFR filers report balances net of loans in process.

# Number of Savings Institutions with FHLB Advances\* 1991 - 2001



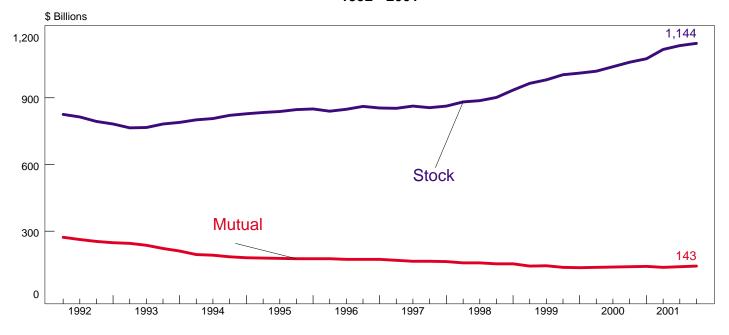
Amount of FHLB Advances Outstanding\* 1991 - 2001



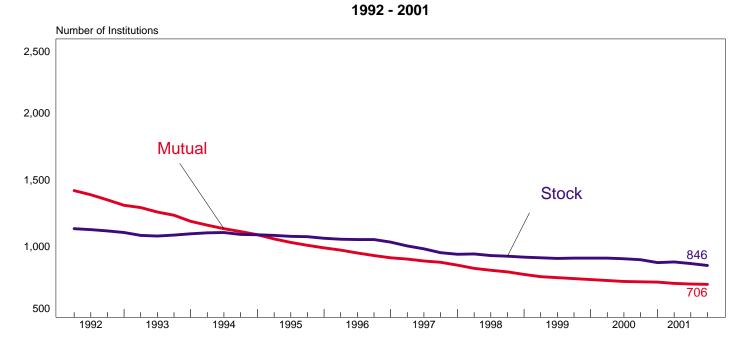
<sup>\*</sup> Source: TFR and Call Reports, FHFB prior to 3/31/01.

## **Assets of Mutual and Stock Savings Institutions**

1992 - 2001

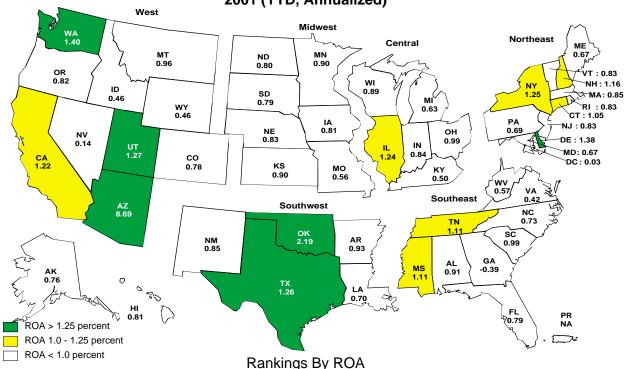


## **Number of Mutual and Stock Savings Institutions**



## **Return on Assets (ROA)**

## 2001 (YTD, Annualized)



		•		R	lankings E	Зу
		No. of Inst. as of 9/30/01		YTD 2000	Change*	
1	Arizona	4	8.69	1.67	702	2
2	Oklahoma	8	2.19	2.06	13	2
3	Washington	22	1.40	0.84	56	3
4	Delaware	7	1.38	1.55	(17)	3
5	Utah	4	1.27	0.96	31	3
6	Texas	49	1.26	0.97	29	3
7	New York	80	1.25	1.03	22	3
8	Illinois	115	1.24	1.44	(20)	3
9	California	45	1.22	1.07	15	3
10	New Hampshire	19	1.16	0.93	23	3
11	Mississippi	8	1.11	0.05	106	3
12	Tennessee	23	1.11	1.07	4	3
13	Connecticut	44	1.05	1.08	(3)	4
14	Ohio	123	0.99	0.98	1	4
15	South Carolina	27	0.99	0.80	19	4
16	Montana	4	0.96	0.87	9	4
17	Arkansas	9	0.93	0.93	0	4
18	Alabama	12	0.91	1.02	(11)	4
19	Kansas	17	0.90	0.89	1	4
20	Minnesota	23	0.90	0.80	10	4
21	Wisconsin	41	0.89	0.72	17	4
22	Massachusetts	183	0.85	0.95	(10)	4
	New Mexico	10	0.85	0.88	(3)	5
24	Indiana	64	0.84	0.92	(8)	5
25	Nebraska	15	0.83	0.39	44	5

70

6

0.83

0.83

		No. of Inst.			
		as of 9/30/01	YTD 2001	YTD 2000	Change*
28	Vermont	5	0.83	0.76	7
29	Oregon	5	0.82	0.69	13
30	Hawaii	2	0.81	0.76	5
31	lowa	24	0.81	0.82	(1)
32	North Dakota	3	0.80	0.69	11
33	Florida	45	0.79	0.72	7
34	South Dakota	4	0.79	2.22	(143)
35	Colorado	10	0.78	0.81	(3)
36	Alaska	2	0.76	0.72	4
37	North Carolina	41	0.73	0.78	(5)
38	Louisiana	33	0.70	0.76	(6)
39	Pennsylvania	114	0.69	0.51	18
40	Maine	24	0.67	0.78	(11)
41	Maryland	60	0.67	0.85	(18)
42	Michigan	20	0.63	0.58	5
43	West Virginia	7	0.57	0.76	(19)
44	Missouri	36	0.56	0.58	(2)
45	Kentucky	31	0.50	0.78	(28)
46	Idaho	3	0.46	1.12	(66)
47	Wyoming	4	0.46	0.68	(22)
48	Virginia	18	0.42	0.52	(10)
49	Nevada	2	0.14	0.19	(5)
50	District of Col.	1	0.03	0.57	(54)
51	Georgia	24	(0.39)	(0.13)	(26)
52	Puerto Rico	0	NA	NA	NM
	U.S. and Terr.	1,552	1.05	0.94	11

<sup>\*</sup>YTD ROA minus ROA for the same period one year ago equals change in basis points. Basis point = 1/100 of a percent.

(15)

(42)

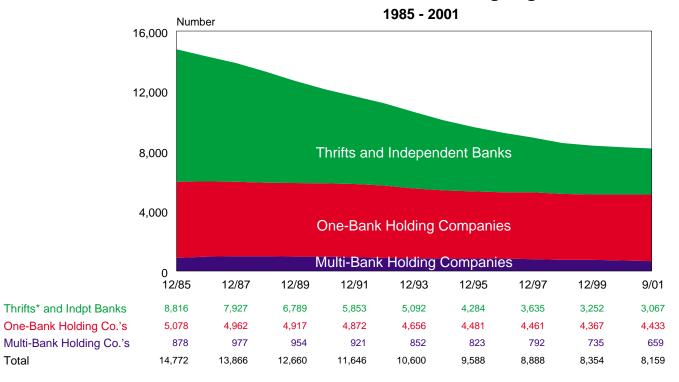
0.98

1.25

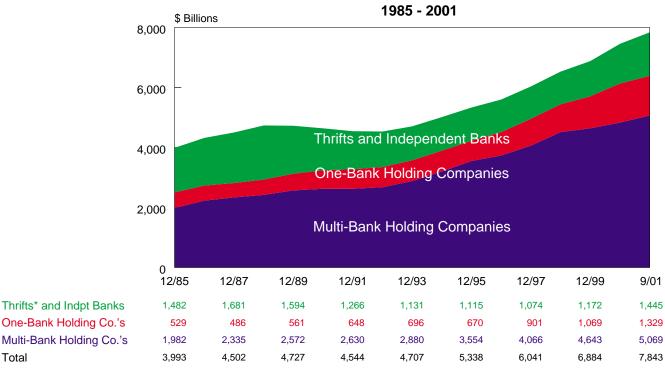
26 New Jersey

27 Rhode Island

## **Number of FDIC-Insured Banking Organizations**

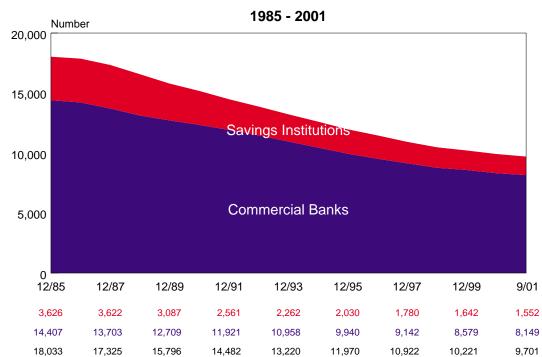


## **Assets of FDIC-Insured Banking Organizations**



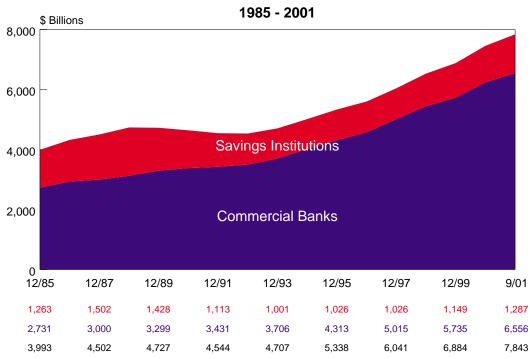
<sup>\*</sup> Includes thrifts owned by unitary thrift holding companies or multi-thrift holding companies.

#### **Number of FDIC-Insured Institutions**



Savings Institutions Commercial Banks Total

## Assets of FDIC-Insured Institutions



Savings Institutions

**Commercial Banks** 

Total

## **Capital Category Distribution**

September 30, 2001

#### **BIF-Member Institutions**

	Institutions		As	sets	
	Number	Number Percent of		Percent of	
	of	Total	Billions	Total	
Well Capitalized	8,202	97.7%	\$6,789.3	99.3%	
Adequately Capitalized	180	2.1%	\$44.6	0.7%	
Undercapitalized	9	0.1%	\$2.1	0.0%	
Significantly Undercapitalized	4	0.0%	\$1.2	0.0%	
Critically Undercapitalized	3	0.0%	\$1.7	0.0%	

#### **SAIF-Member Institutions**

	Institutions			Assets	
	Number	Number Percent of		In	Percent of
	of	Total	Ві	Billions	
Well Capitalized	1,276	97.9%	\$9	97.5	99.4%
Adequately Capitalized	24	1.8%		\$5.8	0.6%
Undercapitalized	2	0.2%		\$0.1	0.0%
Significantly Undercapitalized	1	0.1%		\$0.3	0.0%
Critically Undercapitalized	0	0.0%		\$0.0	0.0%

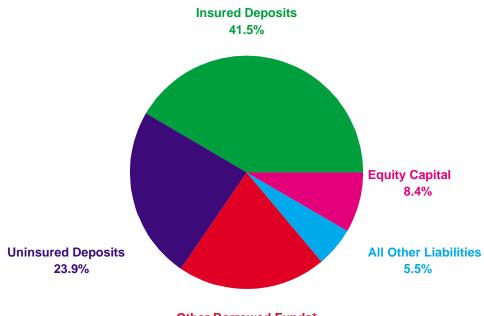
Note: Excludes U.S. branches of foreign banks.

### **Capital Category Definitions**

	Total		Tier 1				
	Risk-Based		Risk-Based		Tier 1		Tangible
	Capital*		Capital*		Leverage		Equity
Well Capitalized	>=10%	and	>=6%	and	>=5%		
Adequately Capitalized	>=8%	and	>=4%	and	>=4%		
Undercapitalized	>=6%	and	>=3%	and	>=3%		
Significantly Undercapitalized	<6%	or	<3%	or	<3%	and	>2%
Critically Undercapitalized							<=2%

<sup>\*</sup> As a percentage of risk-weighted assets.

## **Total Liabilities and Equity Capital**



Other Borrowed Funds\* 20.6%

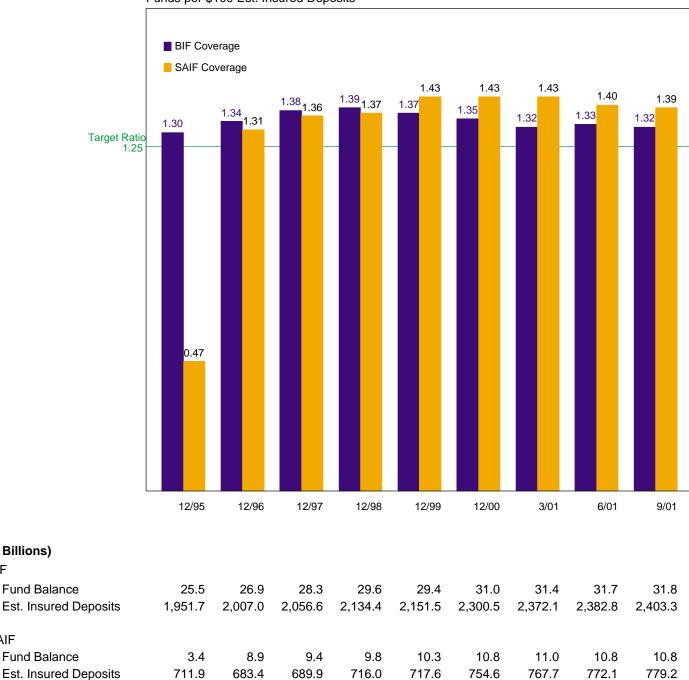
(\$ Billions)	9/30/00	9/30/01	% Change
Insured Deposits (estimated)	3,007	3,180	5.8
BIF - Insured	2,266	2,402	6.0
SAIF - Insured	741	779	5.1
Uninsured Deposits	1,742	1,903	9.2
In Foreign Offices	694	681	-1.9
Other Borrowed Funds*	1,482	1,525	2.9
All Other Liabilities	416	536	28.8
Subordinated Debt	87	96	10.3
Equity Capital	621	698	12.4
Total Liabilities and Equity Capital	7,268	7,843	7.9

<sup>\*</sup> Other borrowed funds include federal funds purchased, securites sold under agreement to repurchase, FHLB and FRB borrowings and other indebtedness.

#### **Insurance Fund Reserve Ratios**

December 31, 1995 - September 30, 2001

Funds per \$100 Est. Insured Deposits



Note: Includes insured branches of foreign banks. 2001 fund balances are unaudited. Insured deposits for prior periods may reflect adjustments.

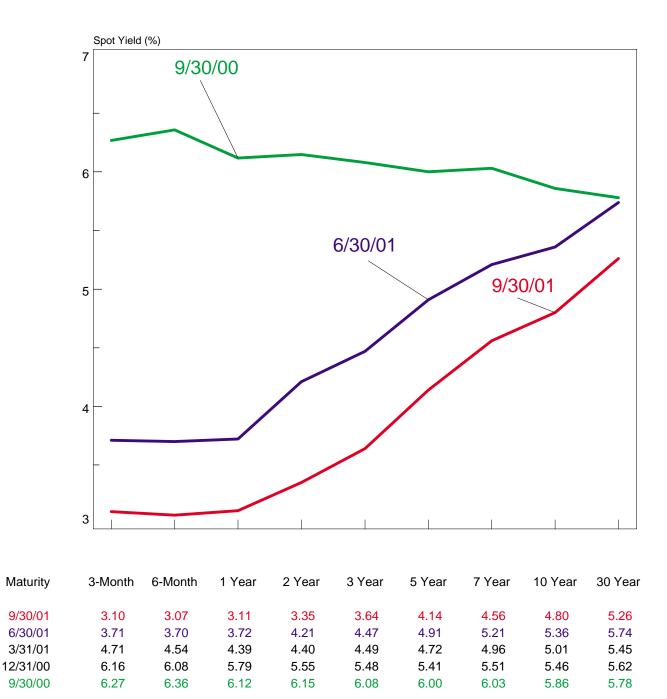
(\$ Billions)

BIF

SAIF

## **U.S. Treasury Yield Curve**

September 30, 2000 - September 30, 2001



Source: Federal Reserve's H.15 Statistical Release. The quarterly average rates shown above represent a 3-month average of the monthly average rates published by the Federal Reserve.

#### **NOTES TO USERS**

This publication contains financial data and other information for depository institutions insured by the Federal Deposit Insurance Corporation (FDIC). These notes are an integral part of this publication and provide information regarding the comparability of source data and reporting differences over time. The information presented in the *FDIC Quarterly Banking Profile* is divided into the following groups of institutions:

#### **FDIC-Insured Commercial Banks**

This section covers commercial banks insured by the FDIC either through the Bank Insurance Fund (BIF) or through the Savings Association Insurance Fund (SAIF). These institutions are regulated by and submit financial reports to one of the three federal commercial bank regulators (the Board of Governors of the Federal Reserve System, the FDIC or the Office of the Comptroller of the Currency).

#### **FDIC-Insured Savings Institutions**

This section covers savings institutions insured by either BIF or SAIF that operate under state or federal banking codes applicable to thrift institutions. Savings institutions in conservatorships, are excluded from these tables while in conservatorship, where applicable. The institutions covered in this section are regulated by and submit financial reports to one of two Federal regulators the FDIC or the Office of Thrift Supervision (OTS).

#### **FDIC-Insured Institutions by Insurance Fund**

Summary balance-sheet and earnings data are provided for commercial banks and savings institutions according to insurance fund membership. BIF-member institutions may acquire SAIF-insured deposits, resulting in institutions with some deposits covered by both insurance funds. Also, SAIF members may acquire BIF-insured deposits. The insurance fund membership does not necessarily reflect which fund insures the largest percentage of an institution's deposits. Therefore, the BIF-member and the SAIF-member tables each include deposits from both insurance funds. Depository institutions that are not insured by the FDIC through either the BIF or SAIF are not included in the FDIC Quarterly Banking Profile. U.S. branches of institutions headquartered in foreign countries and nondeposit trust companies are not included unless otherwise indicated. Efforts are made to obtain financial reports for all active institutions. However, in some cases, final financial reports are not available for institutions that have closed or converted their charter.

#### **DATA SOURCES**

The financial information appearing in this publication is obtained primarily from the Federal Financial Institutions Examination Council (FFIEC) *Call Reports* and the OTS *Thrift Financial Reports* submitted by all FDIC-insured depository institutions. This information is stored on and retrieved from the FDIC's Research Information System (RIS) data base.

#### **COMPUTATION METHODOLOGY**

Certain adjustments are made to the OTS *Thrift Financial Reports* to provide closer conformance with the reporting and accounting requirements of the FFIEC *Call Reports*. Parent institutions are required to file consolidated reports, while their

subsidiary financial institutions are still required to file separate reports. Data from subsidiary institution reports are included in the *Quarterly Banking Profile* tables, which can lead to double-counting. No adjustments are made for any double-counting of subsidiary data.

All asset and liability figures used in calculating performance ratios represent average amounts for the period (beginning-of-period amount plus end-of-period amount plus any interim periods, divided by the total number of periods). For "pooling-of-interest" mergers, the assets of the acquired institution(s) are included in average assets since the year-to-date income includes the results of all merged institutions. No adjustments are made for "purchase accounting" mergers. Growth rates represent the percentage change over a 12-month period in totals for institutions in the base period to totals for institutions in the current period.

All data are collected and presented based on the location of each reporting institution's main office. Reported data may include assets and liabilities located outside of the reporting institution's home state. In addition, institutions may change their charters, resulting in an inter-industry migration, e.g., savings institutions can convert to commercial banks or commercial banks may convert to savings institutions. These situations can affect state and regional statistics.

#### **RECENT ACCOUNTING CHANGES**

FASB Statement No. 133 Accounting for Derivative Instruments and Hedging Activities — establishes new accounting and reporting standards. Derivatives were previously off-balance sheet items, but beginning in 2001 all banks must recognize derivatives as either assets or liabilities on the balance sheet, measured at fair value. A derivative may be specifically designated as a "fair value hedge," a "cash flow hedge," or a hedge of a foreign currency exposure. The accounting for changes in the value of a derivative (gains and losses) depends on the intended use of the derivative, its resulting designation, and the effectiveness of the hedge. Derivatives held for purposes other than trading are reported as "other assets" (positive fair values) or "other liabilities" (negative fair values). For a fair value hedge, the gain or loss is recognized in earnings and "effectively" offsets loss or gain on the hedged item attributable to the risk being hedged. Any ineffectiveness of the hedge could result in a net gain or loss on the income statement. Accumulated net gains (losses) on cash flow hedges are recorded on the balance sheet as "accumulated other comprehensive income" and the periodic change in the accumulated net gains (losses) for cash flow hedges is reflected directly in equity as the value of the derivative changes.

Initial transition adjustments upon adoption of FAS 133 are reported as adjustments to net income in the income statement as extraordinary items. Upon implementing FAS 133, a bank may transfer any debt security categorized as held-to-maturity into the available-for-sale category or the trading category. Unrealized gains (losses) on transferred held-to-maturity debt securities on the date of initial application must be reflected as an adjustment to net income if transferred to the trading category or an adjustment to equity if transferred to the available-for-sale category.

**Subchapter S Corporations** –The Small Business Job Protection Act of 1996 changed the Internal Revenue Code to allow financial institutions to elect Subchapter S corporation status, beginning in 1997. A Subchapter S corporation is treated as a pass-through entity, similar to a partnership, for federal income tax purposes. It is generally not subject to any federal income taxes at the corporate level. Its taxable income flows through to its shareholders in proportion to their stock ownership, and the shareholders generally pay federal income taxes on their share of this taxable income. This can have the effect of reducing institutions' reported taxes and increasing their after-tax earnings.

The election of Subchapter S status may result in an increase in shareholders' personal tax liability. Therefore, some S corporations may increase the amount of earnings distributed as dividends to compensate for higher personal taxes.

#### **DEFINITIONS** (in alphabetical order)

**BIF-insured deposits** (estimated) – the amount of deposits in accounts of less than \$100,000 insured by the BIF. For SAIF-member "Oakar" institutions, it represents the adjusted attributable amount acquired from BIF members.

**Construction and development loans** – includes loans for all property types under construction, as well as loans for land acquisition and development.

Derivative contracts, gross fair values (positive/negative) – are reported separately and represent the amount at which a contract could be exchanged in a transaction between willing parties, other than in a forced or liquidation sale. If a quoted market price is available for a contract, the fair value reported for that contract is calculated using this market price. If quoted market prices are not available, the reporting banks use the best estimate of fair value based on quoted market prices of similar contracts or on valuation techniques such as discounted cash flows. This information is reported only by banks with assets greater than \$100 million.

**Derivatives (notional amount)** – represents the sum of the following: interest-rate contracts (defined as the "notional" value of interest-rate swap, futures, forward and option contracts), foreign-exchange-rate contracts, commodity contracts and equity contracts (defined similarly to interest-rate contracts).

Futures and forward contracts – a contract in which the buyer agrees to purchase and the seller agrees to sell, at a specified future date, a specific quantity of an underlying variable or index at a specified price or yield. These contracts exist for a variety of variables or indices, (traditional agricultural or physical commodities, as well as currencies and interest rates). Futures contracts are standardized and are traded on organized exchanges which set limits on counterparty credit exposure. Forward contracts do not have standardized terms and are traded over the counter.

**Option contracts** – a contract in which the buyer acquires the right to buy from or sell to another party some specified amount of an underlying variable or index at a stated price (strike price) during a period or on a specified future date, in return for compensation (such as a fee or premium). The seller is obligated to purchase or sell the variable or index at the discretion of the buyer of the contract.

**Swaps** – an obligation between two parties to exchange a series of cash flows at periodic intervals (settlement dates),

for a specified period. The cash flows of a swap are either fixed, or determined for each settlement date by multiplying the quantity (notional principal) of the underlying variable or index by specified reference rates or prices. Except for currency swaps, the notional principal is used to calculate each payment but is not exchanged.

**Efficiency Ratio** – Noninterest expense less amortization of intangible assets as a percent of net interest income plus noninterest income. This ratio measures the proportion of net operating revenues that are absorbed by overhead expenses, so that a lower value indicates greater efficiency.

**Loans secured by real estate** – includes home equity loans, junior liens secured by 1-4 family residential properties and all other loans secured by real estate.

**Loans to individuals** – includes outstanding credit card balances and other secured and unsecured consumer loans.

**Mortgage-backed securities** – certificates of participation in pools of residential mortgages and collateralized mortgage obligations issued or guaranteed by government-sponsored or private enterprises. Also, see "Securities", below.

**Net charge-offs** – total loans and leases charged off (removed from balance sheet because of uncollectibility), less amounts recovered on loans and leases previously charged off.

**Net interest margin** – the difference between interest and dividends earned on interest-bearing assets and interest paid to depositors and other creditors, expressed as a percentage of average earning assets. No adjustments are made for interest income that is tax exempt.

**Net operating income** – income excluding discretionary transactions such as gains (or losses) on the sale of investment securities and extraordinary items. Income taxes subtracted from operating income have been adjusted to exclude the portion applicable to securities gains (or losses).

**Noncurrent assets** – the sum of loans, leases, debt securities and other assets that are 90 days or more past due, or in nonaccrual status.

**Noncurrent loans & leases** – the sum of loans and leases 90 days or more past due, and loans and leases in nonaccrual status.

**Other real estate owned** – primarily foreclosed property. Direct and indirect investments in real estate ventures are excluded. The amount is reflected net of valuation allowances. For institutions that file a *Thrift Financial Report (TFR)*, the valuation allowance subtracted also includes allowances for other repossessed assets. Also, for *TFR* filers the components of other real estate owned are reported gross of valuation allowances.

"Problem" institutions – federal regulators assign a composite rating to each financial institution, based upon an evaluation of financial and operational criteria. The rating is based on a scale of 1 to 5 in ascending order of supervisory concern. "Problem" institutions are those institutions with financial, operational, or managerial weaknesses that threaten their continued financial viability. Depending upon the degree of risk and supervisory concern, they are rated either a "4" or "5". For all BIF-member institutions, and for all SAIF-member institutions

for which the FDIC is the primary federal regulator, FDIC composite ratings are used. For all SAIF-member institutions whose primary federal regulator is the OTS, the OTS composite rating is used.

Reserves for losses – the allowance for loan and lease losses on a consolidated basis. Prior to March 31, 2001 reserves for losses included the allocated transfer risk reserve, which is no longer included as part of the loss reserve, but netted from loans and leases.

**Return on assets** – net income (including gains or losses on securities and extraordinary items) as a percentage of average total assets. The basic yardstick of bank profitability.

**Return on equity** – net income (including gains or losses on securities and extraordinary items) as a percentage of average total equity capital.

**Risk-weighted assets** – assets adjusted for risk-based capital definitions which include on-balance-sheet as well as off-balance-sheet items multiplied by risk-weights that range

from zero to 100 percent. A conversion factor is used to assign a balance sheet equivalent amount for selected off-balance-sheet accounts.

**SAIF-insured deposits (estimated)** – the amount of deposits in accounts of less than \$100,000 insured by the SAIF. For BIF-member "Oakar" institutions, it represents the adjusted attributable amount acquired from SAIF members.

**Securities** – excludes securities held in trading accounts. Banks' securities portfolios consist of securities designated as "held-to-maturity", which are reported at amortized cost (book value), and securities designated as "available-forsale", reported at fair (market) value.

**Troubled real estate asset rate** – noncurrent real estate loans plus other real estate owned as a percent of total real estate loans and other real estate owned.

#### **REGIONS**

Northeast — Connecticut, Delaware, District of Columbia, Maine, Maryland, Massachusetts, New Hampshire, New Jersey, New York, Pennsylvania, Puerto Rico, Rhode Island, Vermont, U.S. Virgin Islands

Southeast — Alabama, Florida, Georgia, Mississippi, North Carolina, South Carolina, Tennessee, Virginia, West Virginia

Central — Illinois, Indiana, Kentucky, Michigan, Ohio, Wisconsin

Midwest — Iowa, Kansas, Minnesota, Missouri, Nebraska, North Dakota, South Dakota

**Southwest** — Arkansas, Louisiana, New Mexico, Oklahoma, Texas

West — Alaska, Arizona, California, Colorado, Hawaii, Idaho, Montana, Nevada, Oregon, Pacific Islands, Utah, Washington, Wyoming