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#### SECOND-QUARTER AND FIRST-HALF HIGHLIGHTS

Second-Quarter Bank Earnings of \$16.1 Billion Set New Quarterly Record

For the sixth consecutive quarter, commercial bank earnings reached a new record high. Industry profits exceeded the previous quarter's record by \$210 million, and were \$1.5 billion (10.2 percent) more than banks earned in the second quarter of 1997. The largest contribution to the improvement came from noninterest income, which was \$1.5 billion (5.0 percent) higher than in the first quarter and \$5.4 billion (21.3 percent) higher than in the second quarter of 1997.

Bank Earnings Exceed \$32 Billion in First Six Months of 1998

Commercial banks earned \$32.0 billion in the first half of 1998, an increase of \$2.9 billion (9.9 percent) over the first half of 1997. The industry's annualized return on assets (ROA) for the first half was 1.25 percent, unchanged from a year ago. Almost two-thirds of all commercial banks – 63.4 percent – reported earnings higher than a year ago, and more than two-thirds – 68.8 percent – reported first-half ROAs of 1 percent or higher.

• Asset Quality Shows Few Signs of Deterioration

Noncurrent loans declined by \$413 million in the second quarter, to 0.94 percent of total loans. This is the lowest level for the noncurrent rate in the 17 years that noncurrent loan data have been reported. Noncurrent loans to foreign borrowers increased by \$167 million in the second quarter, and have risen by \$1.1 billion in the 12 months ended June 30. Net loan charge-offs in the second quarter totaled \$4.9 billion, an increase of \$507 million (11.5 percent) from the second quarter of 1997. Credit-card loans accounted for \$3.0 billion (61.8 percent) of all loan charge-offs in the quarter; loans to foreign borrowers accounted for \$299 million (6.1 percent) of the total.

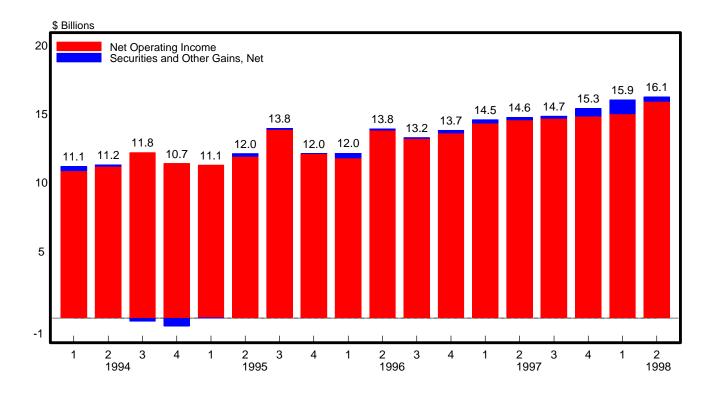
• Savings Institutions Set Quarterly Record With \$2.8 Billion in Earnings

Savings institutions' second-quarter earnings were \$234 million higher than in the first quarter, because of a tax benefit recognized by one large institution. As a result of this benefit, the thrift industry's income tax expenses were \$218 million lower than in the first quarter. The industry's annualized ROA of 1.09 percent for the second quarter also set a record. Smaller thrifts continue to lag behind larger institutions in profitability, because of lower net interest margins.

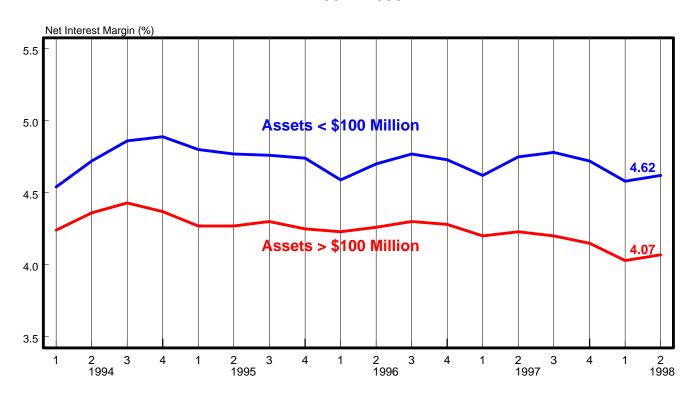
BIF Reserve Ratio Rises to 1.40 Percent; SAIF Ratio Increases to 1.38 Percent

At midyear, the Bank Insurance Fund had a balance of \$28.9 billion, up from \$28.3 billion on March 31. Deposits insured by the fund fell by \$4.4 billion during the quarter, and these developments combined to produce an increase in the ratio of the fund to insured deposits from 1.38 percent to 1.40 percent. This is the highest level for the fund's reserve ratio since 1965. The Savings Association Insurance Fund increased from \$9.5 billion to \$9.6 billion in the second quarter. SAIF-insured deposits fell by \$3.8 billion during that period, and the fund's reserve ratio rose to 1.38 percent from 1.35 percent at the end of March.

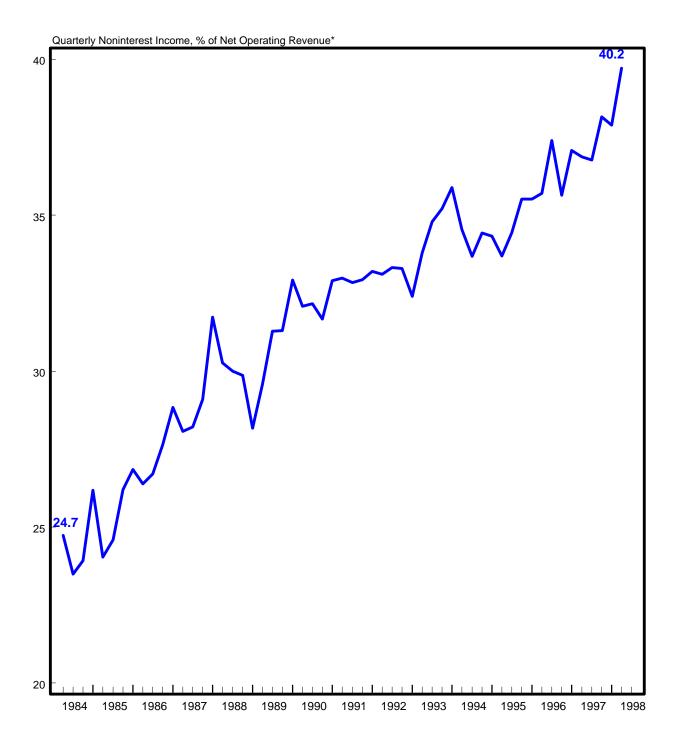
### Quarterly Net Income 1994 - 1998



**Quarterly Net Interest Margins, Annualized**1994 - 1998

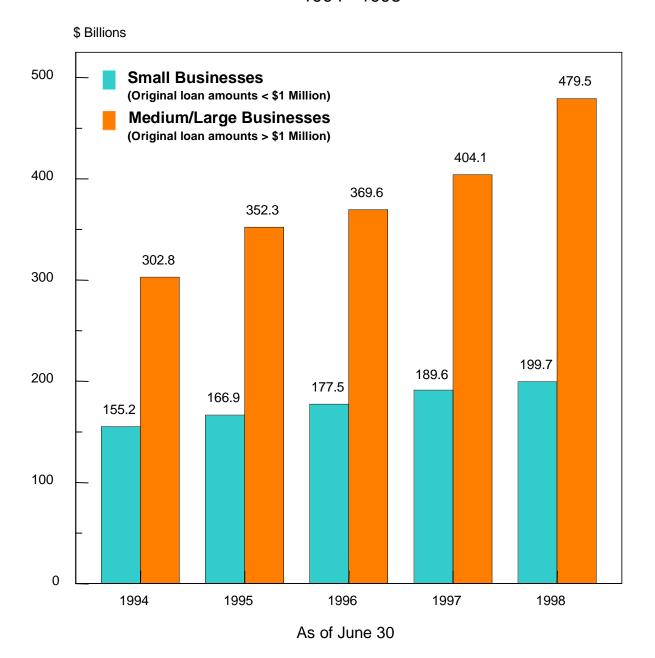


### Noninterest Income Provides a Growing Proportion of Bank Revenue

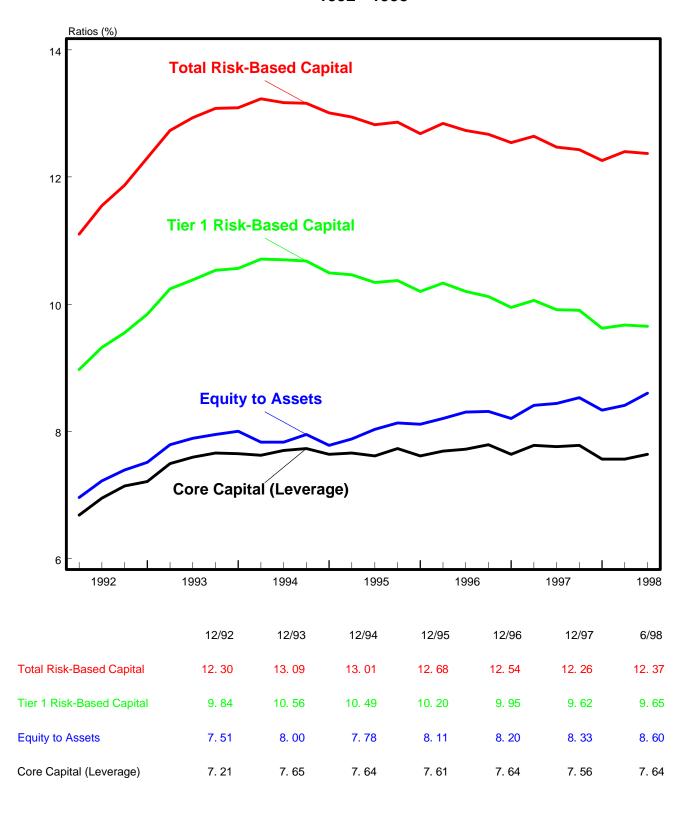


<sup>\*</sup>Net operating revenue equals net interest income plus noninterest income.

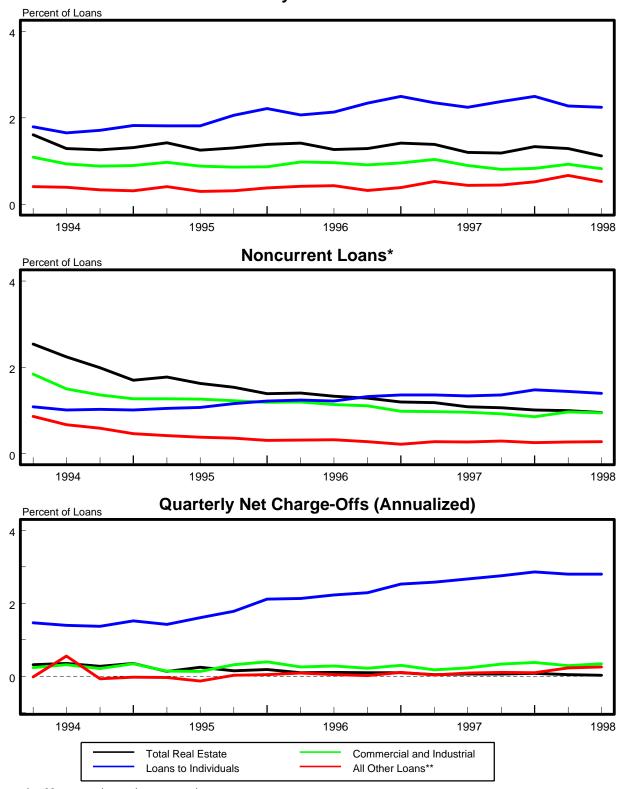
# Commercial and Industrial Loans to Small Businesses



### **Capital Ratios**

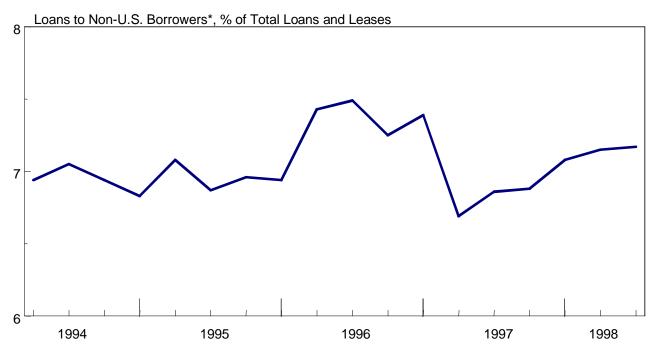


### **Loan Quality** 1994 - 1998 30-89 Day Past Due Loans



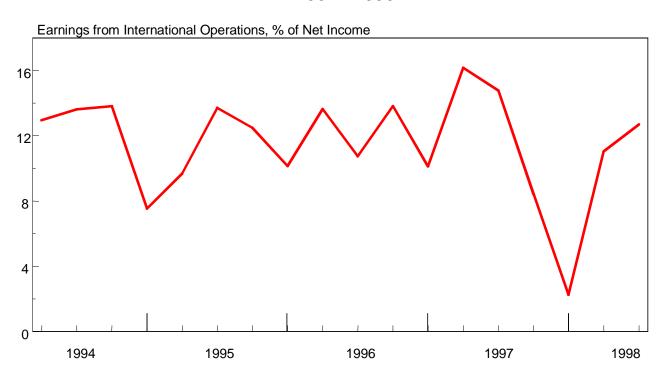
<sup>\*</sup>Loans past due 90 or more days or in nonaccrual status.
\*\*Includes loans to foreign governments, depository institutions and lease receivables.

### Banks' Lending Exposure to Foreign Borrowers 1994 - 1998

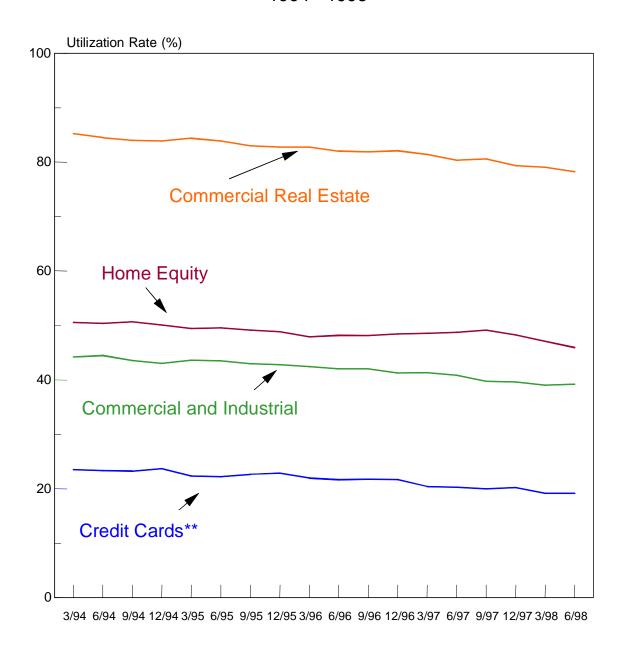


<sup>\*</sup> Includes leases and commercial and industrial loans to non-U.S. addressees, loans to foreign governments, real estate loans in foreign offices, and loans to banks in foreign countries.

#### International Operations' Contribution to Bank Earnings 1994 - 1998



### **Utilization Rates on Loan Commitments \***

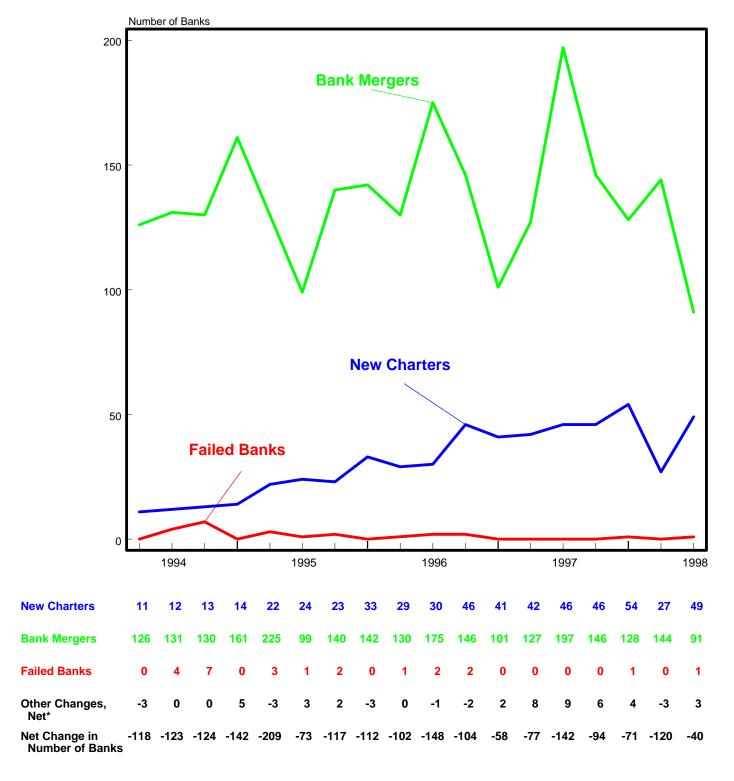


<sup>\*</sup> Utilization rates represent outstanding loan amounts as a percentage of unused loan commitments plus outstanding loan amounts.

<sup>\*\*</sup> Includes on-balance-sheet loans and off-balance-sheet securitized receivables. For 1st, 2nd, and 4th quarter Call data before 1996, loans securitized and sold are estimated using amounts reported as of 9/30.

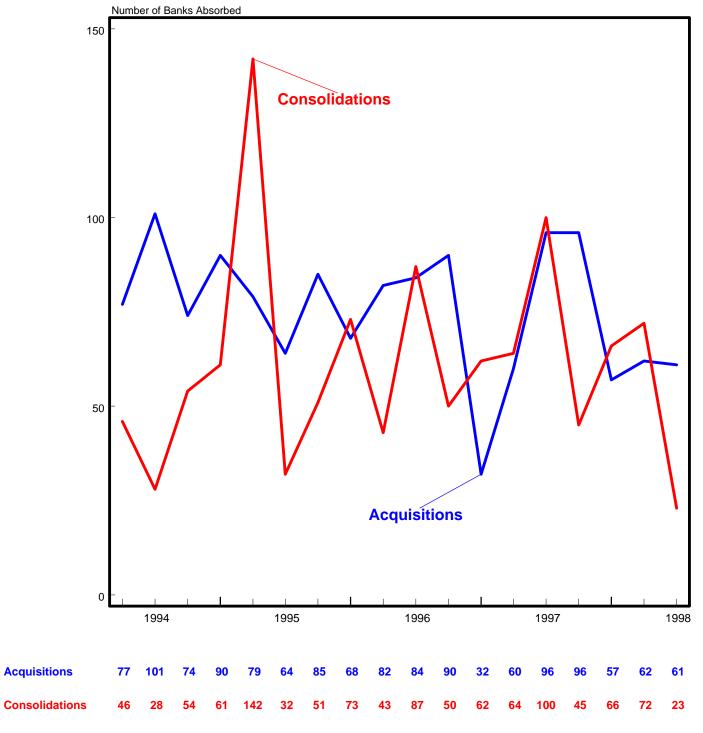
## Changes in the Number of FDIC - Insured Commercial Banks

**Quarterly, 1994 - 1998** 



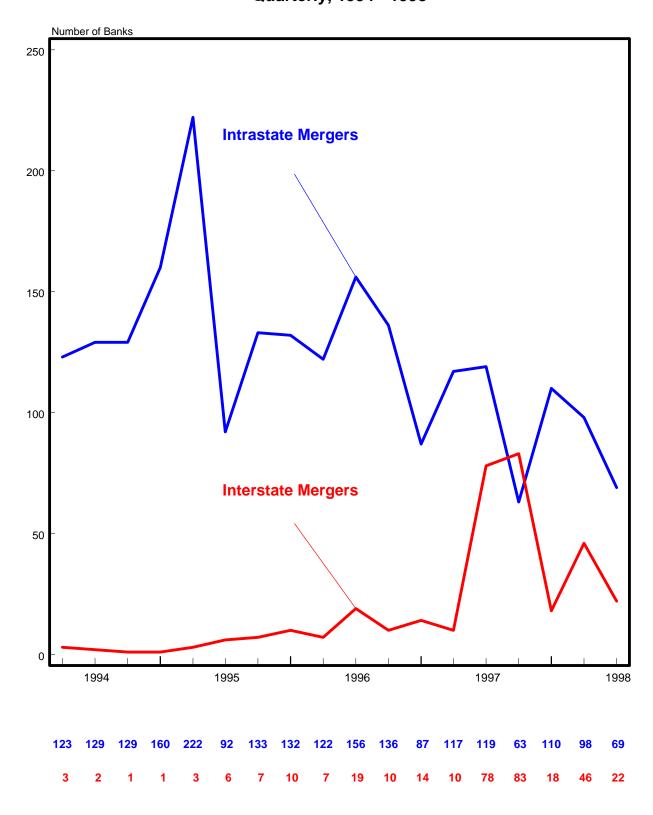
<sup>\*</sup>Includes charter conversions, voluntary liquidations, adjustments for open-bank assistance transactions, and other changes.

# Bank Mergers: Acquisitions vs Consolidations\* Quarterly, 1994 - 1998



<sup>\*</sup>Acquisitions = Change in holding company ownership within 12 months of merger. Consolidations = No change in ownership within 12 months of merger.

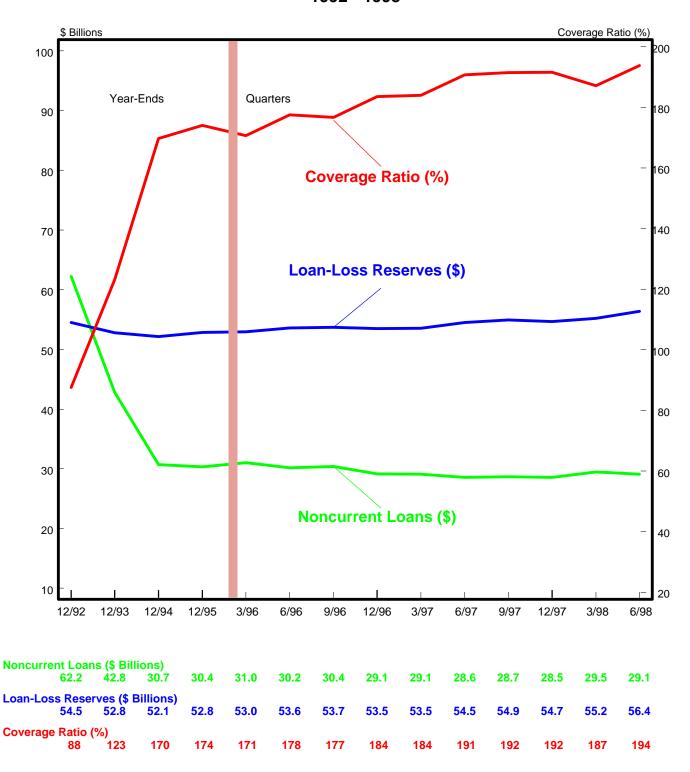
### Bank Mergers: Interstate vs Intrastate Quarterly, 1994 - 1998



Intrastate Mergers

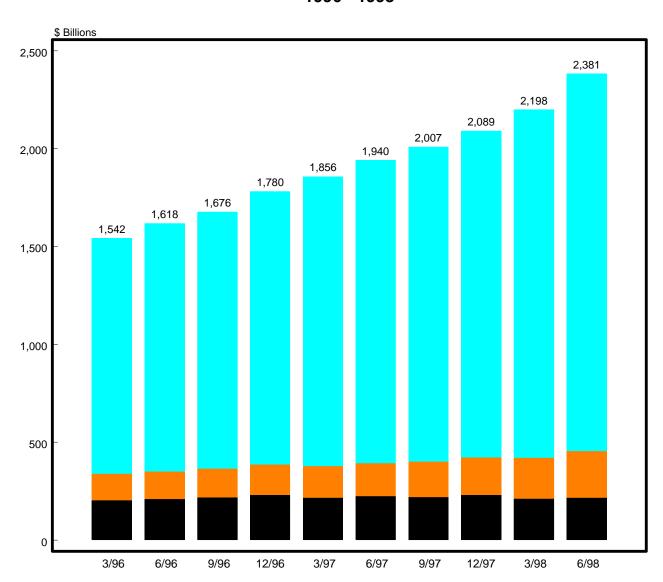
Interstate Mergers

### Reserve Coverage Ratio\* 1992 - 1998



<sup>\*</sup>Loan-loss reserves to noncurrent loans.

### **Expansion of Credit Card Lines** 1996 - 1998

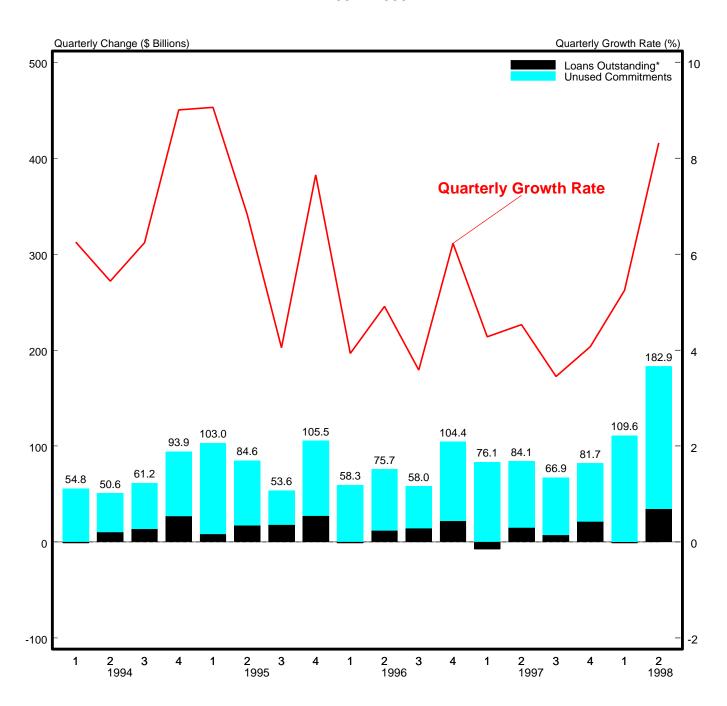


#### Loans outstanding (\$ Billions)

| Held on-b  | alance-sheet<br>203.0 | 210.4   | 217.7   | 231.6   | 215.7   | 225.1   | 220.3   | 231.1   | 211.8   | 216.9   |
|------------|-----------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Securitize | d and sold*<br>135.4  | 139.8   | 146.6   | 154.3   | 163.1   | 168.4   | 180.4   | 190.8   | 209.2   | 238.7   |
| Unused Co  | mmitments*<br>1,203.4 | 1,267.3 | 1,311.2 | 1,393.9 | 1,477.2 | 1,546.6 | 1,606.3 | 1,666.9 | 1,777.4 | 1,925.7 |
| Total      | 1,541.9               | 1,617.6 | 1,675.6 | 1,780.0 | 1,856.1 | 1,940.2 | 2,007.1 | 2,088.8 | 2,198.4 | 2,381.4 |

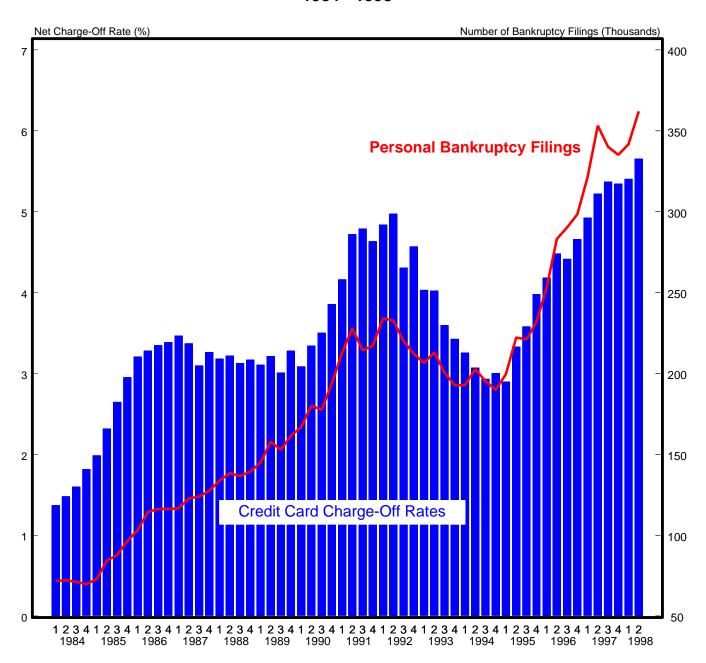
<sup>\*</sup>Off-balance-sheet.

# Quarterly Credit Card Growth Rate Credit Card Loans and Unused Commitments 1994 - 1998



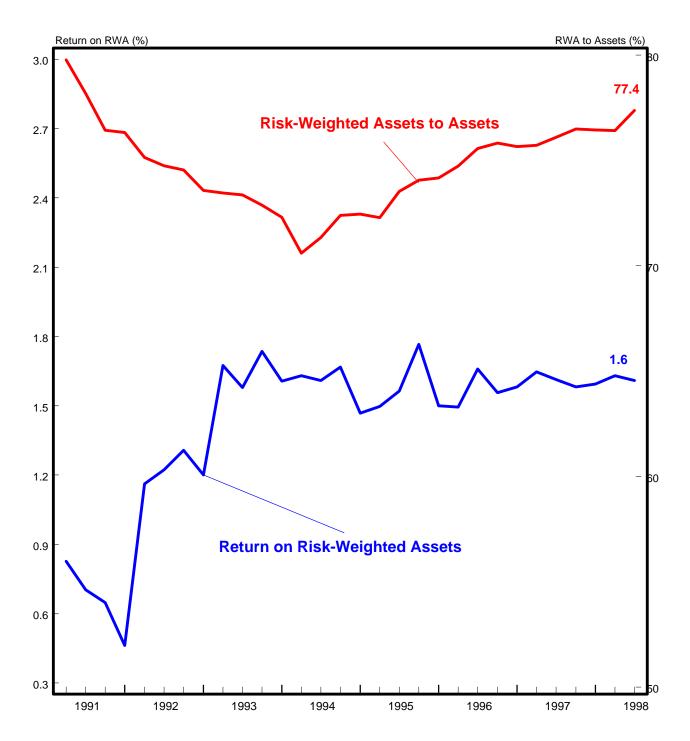
\*Includes on-balance-sheet loans and off-balance-sheet securitized receivables. For 1st, 2nd, and 4th quarter Call data before 1996, loans securitized and sold are estimated using amounts reported as of 9/30.

### Credit Card Loss Rates and Personal Bankruptcy Filings 1984 - 1998



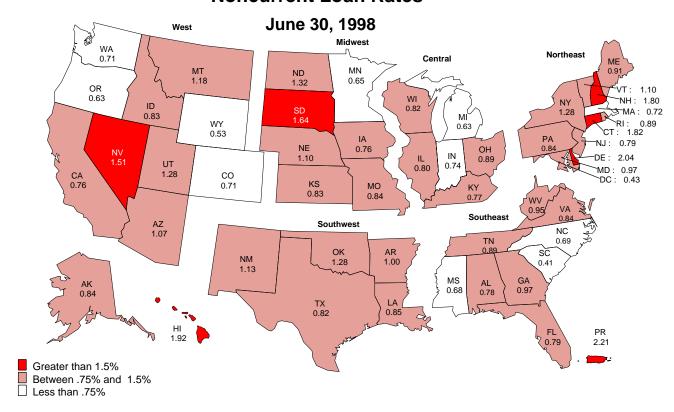
Sources: Bankruptcies - Administrative Offices of the United States Courts Charge-Off Rates - Commercial Bank Call Reports

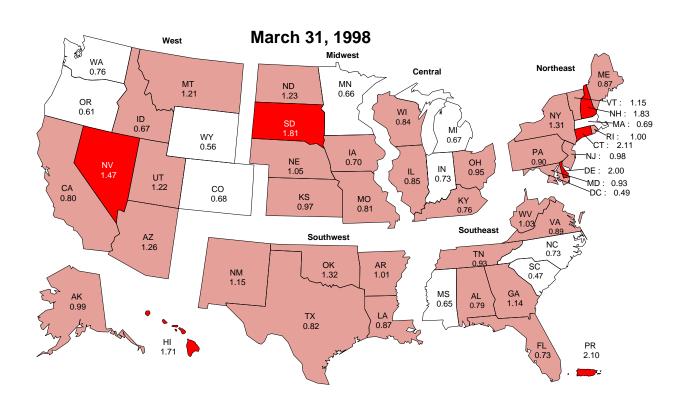
## Quarterly Return on Risk-Weighted Assets (RWA),\* and RWA to Total Assets



<sup>\*</sup>Assets weighted according to risk categories used in regulatory capital computations.

#### **Noncurrent Loan Rates\***





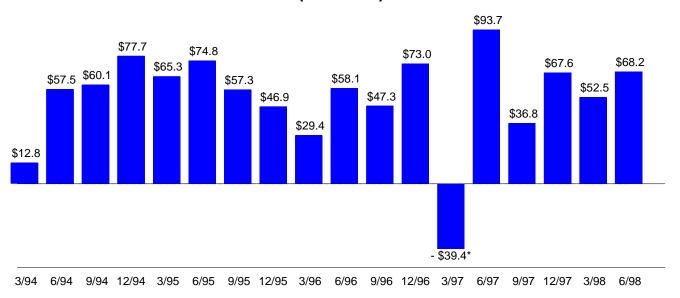
<sup>\*</sup>Noncurrent loan rates represent the percentage of loans that are past due 90 days or more or in nonaccrual status.

## Noncurrent Loan Rates\* March 31, 1998 - June 30, 1998

|                      | Total   | Loans   | Commercia | al/Industrial | Real    | Estate  | Loans to I | ndividuals | All Othe | r Loans |
|----------------------|---------|---------|-----------|---------------|---------|---------|------------|------------|----------|---------|
| State                | 6/30/98 | 3/31/98 | 6/30/98   | 3/31/98       | 6/30/98 | 3/31/98 | 6/30/98    | 3/31/98    | 6/30/98  | 3/31/98 |
| Puerto Rico          | 2.21    | 2.10    | 2.52      | 2.31          | 2.46    | 2.32    | 1.76       | 1.73       | 1.56     | 1.72    |
| Delaware             | 2.04    | 2.00    | 0.80      | 0.92          | 1.04    | 0.97    | 2.33       | 2.30       | 0.26     | 0.17    |
| Hawaii               | 1.92    | 1.71    | 2.18      | 1.08          | 2.22    | 2.36    | 1.08       | 1.15       | 0.13     | 0.44    |
| Connecticut          | 1.82    | 2.11    | 3.31      | 3.52          | 1.55    | 1.72    | 0.58       | 0.58       | 2.86     | 20.0    |
| New Hampshire        | 1.80    | 1.83    | 1.89      | 2.72          | 1.13    | 1.25    | 2.41       | 2.14       | 0.07     | 0.17    |
| South Dakota         | 1.64    | 1.81    | 1.78      | 1.74          | 1.19    | 1.08    | 1.95       | 2.06       | 0.32     | 0.66    |
| Nevada               | 1.51    | 1.47    | 0.84      | 1.10          | 1.07    | 1.11    | 1.73       | 1.62       | 1.07     | 0.13    |
| North Dakota         | 1.32    | 1.23    | 2.43      | 2.34          | 1.14    | 0.95    | 0.80       | 0.85       | 0.89     | 0.69    |
| Utah                 | 1.28    | 1.22    | 1.11      | 1.01          | 0.61    | 0.51    | 1.80       | 1.75       | 0.84     | 0.81    |
| New York             | 1.28    | 1.31    | 1.17      | 1.18          | 1.64    | 1.84    | 2.76       | 2.68       | 0.28     | 0.19    |
| Oklahoma             | 1.28    | 1.32    | 2.03      | 2.16          | 1.30    | 1.29    | 0.89       | 0.92       | 0.16     | 0.26    |
| Montana              | 1.18    | 1.21    | 3.25      | 2.90          | 0.80    | 0.92    | 0.68       | 0.73       | 0.50     | 0.64    |
| New Mexico           | 1.13    | 1.15    | 1.73      | 1.65          | 1.15    | 1.15    | 0.74       | 0.50       | 0.38     | 1.79    |
| Vermont              | 1.10    | 1.15    | 1.33      | 1.45          | 1.22    | 1.25    | 0.68       | 0.77       | 0.05     | 0.09    |
| Nebraska             | 1.10    | 1.05    | 2.58      | 2.38          | 0.81    | 0.74    | 1.41       | 1.48       | 0.19     | 0.08    |
| Arizona              | 1.07    | 1.26    | 0.93      | 0.50          | 0.49    | 0.52    | 1.81       | 2.12       | 0.23     | 0.25    |
| Arkansas             | 1.00    | 1.01    | 1.46      | 1.55          | 1.05    | 1.01    | 0.81       | 0.82       | 0.06     | 0.09    |
| Georgia              | 0.97    | 1.14    | 0.87      | 0.92          | 0.66    | 0.63    | 1.71       | 2.73       | 0.19     | 0.08    |
| Maryland             | 0.97    | 0.93    | 1.04      | 1.04          | 1.02    | 0.95    | 0.41       | 0.43       | 1.40     | 1.46    |
| West Virginia        | 0.95    | 1.03    | 2.30      | 2.62          | 0.82    | 0.87    | 0.65       | 0.67       | 0.21     | 0.07    |
| Maine                | 0.91    | 0.87    | 0.81      | 0.55          | 0.91    | 0.90    | 1.39       | 1.67       | 0.47     | 0.70    |
| Rhode Island         | 0.89    | 1.00    | 0.26      | 0.33          | 1.01    | 1.16    | 2.01       | 2.15       | 0.30     | 0.34    |
| Tennessee            | 0.89    | 0.93    | 0.54      | 0.52          | 1.11    | 1.16    | 0.75       | 0.82       | 0.30     | 0.28    |
| Ohio                 | 0.89    | 0.95    | 1.09      | 1.17          | 0.84    | 0.83    | 1.00       | 1.22       | 0.51     | 0.51    |
| Louisiana            | 0.85    | 0.87    | 0.98      | 0.98          | 0.91    | 0.90    | 0.75       | 0.86       | 0.18     | 0.23    |
| Virginia             | 0.84    | 0.89    | 0.62      | 0.59          | 0.70    | 0.74    | 1.21       | 1.34       | 0.85     | 0.33    |
| Pennsylvania         | 0.84    | 0.90    | 0.61      | 0.74          | 1.02    | 1.16    | 0.97       | 0.94       | 0.35     | 0.33    |
| Missouri             | 0.84    | 0.81    | 1.55      | 1.42          | 0.76    | 0.74    | 0.45       | 0.53       | 0.31     | 0.30    |
| Alaska               | 0.84    | 0.99    | 1.26      | 1.77          | 0.74    | 0.70    | 0.30       | 0.43       | 0.90     | 0.98    |
| Kansas               | 0.83    | 0.97    | 1.71      | 1.82          | 0.68    | 0.83    | 0.91       | 1.06       | 0.12     | 0.15    |
| Idaho                | 0.83    | 0.67    | 1.93      | 1.61          | 0.55    | 0.40    | 0.57       | 0.30       | 0.00     | 0.00    |
| Texas                | 0.82    | 0.82    | 1.18      | 1.04          | 0.84    | 0.92    | 0.55       | 0.52       | 0.31     | 0.26    |
| Wisconsin            | 0.82    | 0.84    | 1.11      | 1.21          | 0.78    | 0.74    | 0.93       | 0.93       | 0.22     | 0.39    |
| Illinois             | 0.80    | 0.85    | 0.87      | 0.91          | 0.88    | 0.90    | 0.72       | 0.79       | 0.28     | 0.47    |
| New Jersey           | 0.79    | 0.98    | 0.90      | 0.98          | 0.90    | 1.11    | 0.59       | 0.64       | 0.06     | 0.15    |
| Florida              | 0.79    | 0.73    | 0.92      | 0.64          | 0.95    | 0.92    | 0.69       | 0.69       | 0.11     | 0.10    |
| Alabama              | 0.78    | 0.79    | 0.91      | 1.12          | 0.71    | 0.67    | 1.08       | 1.09       | 0.28     | 0.20    |
| Kentucky             | 0.77    | 0.76    | 1.04      | 1.07          | 0.81    | 0.75    | 0.69       | 0.80       | 0.17     | 0.16    |
| lowa                 | 0.76    | 0.70    | 1.87      | 1.56          | 0.52    | 0.48    | 0.82       | 1.05       | 0.24     | 0.19    |
| California           | 0.76    | 0.80    | 0.84      | 0.85          | 1.04    | 1.09    | 0.38       | 0.42       | 0.20     | 0.22    |
| Indiana              | 0.74    | 0.73    | 0.89      | 0.87          | 0.65    | 0.66    | 1.00       | 0.92       | 0.26     | 0.28    |
| Massachusetts        | 0.72    | 0.69    | 0.56      | 0.50          | 0.92    | 1.04    | 1.22       | 1.06       | 0.38     | 0.27    |
| Washington           | 0.71    | 0.76    | 1.08      | 0.99          | 0.64    | 0.75    | 0.49       | 0.43       | 0.06     | 0.15    |
| Colorado             | 0.71    | 0.68    | 1.14      | 1.15          | 0.53    | 0.51    | 1.10       | 0.93       | 0.22     | 0.33    |
| North Carolina       | 0.69    | 0.73    | 0.61      | 0.61          | 0.90    | 0.90    | 0.75       | 1.03       | 0.16     | 0.16    |
| Mississippi          | 0.68    | 0.65    | 1.12      | 1.11          | 0.63    | 0.60    | 0.49       | 0.52       | 0.71     | 0.40    |
| Minnesota            | 0.65    | 0.66    | 0.91      | 0.87          | 0.60    | 0.59    | 0.61       | 0.65       | 0.36     | 0.52    |
| Oregon               | 0.63    | 0.61    | 1.11      | 1.14          | 0.46    | 0.47    | 1.00       | 0.68       | 0.02     | 0.11    |
| Michigan             | 0.63    | 0.67    | 0.73      | 0.83          | 0.61    | 0.63    | 0.50       | 0.58       | 0.46     | 0.33    |
| Wyoming              | 0.53    | 0.56    | 1.60      | 1.60          | 0.32    | 0.35    | 0.35       | 0.36       | 0.96     | 1.12    |
| District of Columbia | 0.43    | 0.49    | 0.67      | 0.78          | 0.18    | 0.18    | 1.17       | 1.17       | 0.00     | 1.56    |
| South Carolina       | 0.41    | 0.47    | 0.36      | 0.49          | 0.40    | 0.45    | 0.55       | 0.57       | 0.17     | 0.28    |
| U.S. and Territories | 0.94    | 0.98    | 0.94      | 0.96          | 0.96    | 1.00    | 1.39       | 1.44       | 0.28     | 0.27    |

<sup>\*</sup>Noncurrent loan rates represent the percentage of loans in each category that are past due 90 days or more or in nonaccrual status.

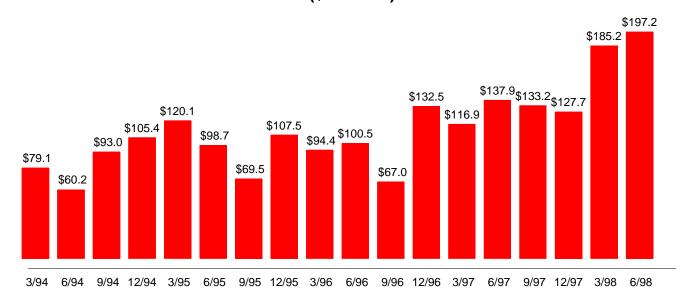
### Quarterly Change in Reported Loans Outstanding (\$ Billions)



\*In the first quarter of 1997, reporting changes resulted in a \$61.7 billion decline in foreign office loans. Loans in domestic offices increased by \$23.2 billion during the quarter.

In the second quarter of 1998, commercial and industrial loans increased by \$30.3 billion, real estate loans increased by \$11.8 billion, and loans to individuals increased by \$5.6 billion.

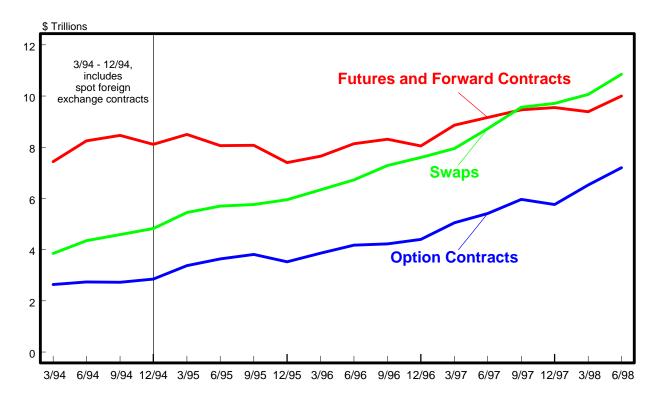
### Quarterly Change in Unused Loan Commitments (\$ Billions)



In the second quarter of 1998, unused credit card commitments increased by \$148.3 billion and unused commitments for loans to businesses increased by \$37.8 billion.

#### **Off-Balance-Sheet Derivatives**

#### 1994 - 1998 (Notional Amounts)



| Total Derivatives (off-balance-sheet)  | 12/94   | 12/95   | 12/96   | 12/97   | 3/98    | 6/98    |
|--|---------|---------|---------|---------|---------|---------|
| (Notional Amounts, in billions of dollars)   | 15, 773 | 16, 861 | 20, 035 | 25, 009 | 25, 958 | 28, 047 |
| Futures and Forward Contracts Interest rate contracts Foreign exchange rate contracts Other futures and forwards*              | 8, 110  | 7, 399  | 8, 041  | 9, 551  | 9, 380  | 10, 003 |
|  | 3, 435  | 3, 063  | 3, 201  | 4, 083  | 4, 399  | 4, 818  |
|  | 4, 620  | 4, 221  | 4, 739  | 5, 359  | 4, 866  | 5, 063  |
|  | 54      | 115     | 102     | 109     | 115     | 122     |
| Option Contracts Interest rate options Foreign currency options Other option contracts*  | 2, 841  | 3, 516  | 4, 393  | 5, 754  | 6, 518  | 7, 197  |
|  | 2, 039  | 2, 485  | 3, 156  | 3, 985  | 4, 616  | 5, 071  |
|  | 653     | 817     | 1, 033  | 1, 457  | 1, 576  | 1, 719  |
|  | 149     | 214     | 204     | 312     | 326     | 407     |
| Swaps Interest rate swaps Foreign exchange rate swaps Other swaps*   | 4, 822  | 5, 945  | 7, 601  | 9, 705  | 10, 060 | 10, 846 |
|  | 4, 450  | 5, 547  | 7, 069  | 9, 018  | 9, 346  | 10, 164 |
|  | 331     | 350     | 471     | 614     | 626     | 607     |
|  | 40      | 49      | 61      | 73      | 88      | 76      |
| Memoranda  |         |         |         |         |         |         |
| Spot foreign exchange contracts Credit derivatives Number of banks reporting derivatives Replacement cost of interest rate and | NA      | 305     | 262     | 317     | 678     | 662     |
|  | NA      | NA      | NA      | 55      | 91      | 129     |
|  | 625     | 558     | 483     | 459     | 451     | 459     |
| foreign exchange rate contracts **   | 146     | 219     | 246     | 355     | 348     | 349     |

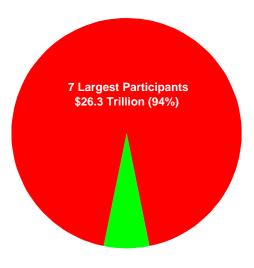
<sup>\*</sup> Not reported by banks with less than \$300 million in assets.

<sup>\*\*</sup> Reflects replacement cost of interest rate and foreign exchange contracts covered by risk-based-capital requirements.

Does not include foreign exchange rate contracts with an original maturity of 14 days or less or futures contracts.

# Concentration of Off-Balance-Sheet Derivatives\* Notional Amounts

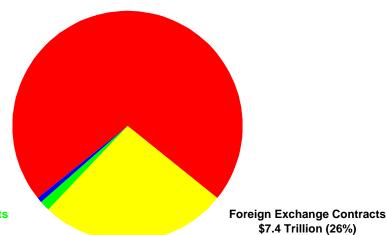
June 30, 1998



All Other Participants (452 Banks) \$1.8 Trillion (6%)

# Composition of Off-Balance-Sheet Derivatives\* Notional Amounts June 30, 1998



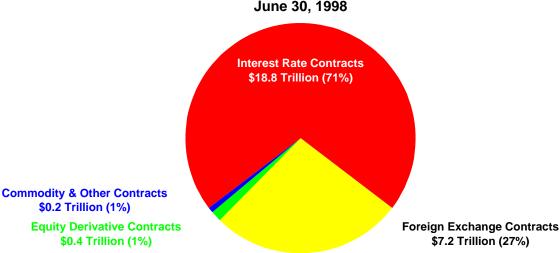


Commodity & Other Contracts \$0.2 Trillion (1%) Equity Derivative Contracts \$0.4 Trillion (1%)

\*Amounts do not represent either the net market position or the credit exposure of off-balance-sheet derivative activities of banks. They represent the gross value of all contracts written. Spot foreign exchange contracts of \$610 billion for the seven largest participants and \$52 billion for all others are not included.

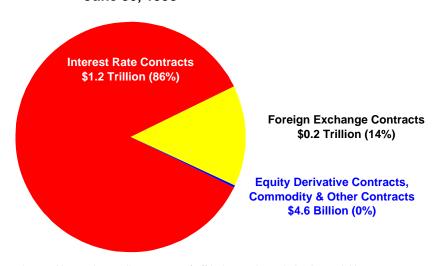
### **Purpose of Off-Balance-Sheet Derivatives\* Held for Trading Notional Amounts**

June 30, 1998



### **Not Held for Trading Notional Amounts**

June 30, 1998



\*Notional amounts do not represent either the net market position or the credit exposure of off-balance-sheet derivative activities of banks. They represent the gross value of all contracts written. Spot foreign exchange contracts of \$662 billion are not included.

### Positions of Off-Balance-Sheet Derivatives Gross Fair Values

June 30, 1998 (\$ Millions)

### **Held for Trading**

### 99 Banks Held Derivative Contracts for Trading (Marked to Market)

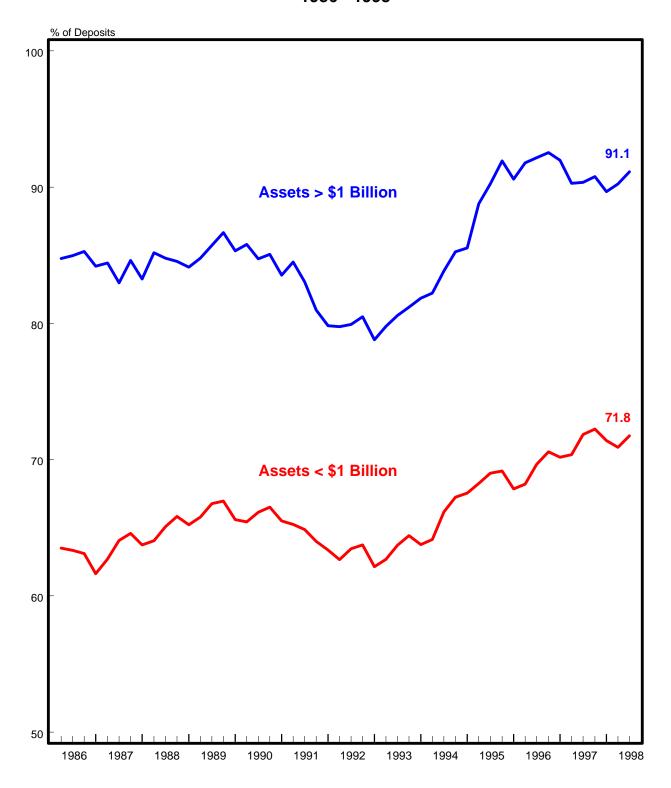
|                            | Interest<br>Rate | Foreign<br>Exchange | Equity<br>Derivatives | Commodity & Other | Total   | Net   |
|----------------------------|------------------|---------------------|-----------------------|-------------------|---------|-------|
| Seven Largest Participants |                  |                     |                       |                   |         | 960   |
| Gross positive fair value  | 177,475          | 150,334             | 27,230                | 4,900             | 359,939 |       |
| Gross negative fair value  | 177,498          | 145,494             | 30,153                | 5,834             | 358,979 |       |
| All other participants     |                  |                     |                       |                   |         | 335   |
| Gross positive fair value  | 3,137            | 7,154               | 106                   | 353               | 10,750  |       |
| Gross negative fair value  | 3,175            | 6,726               | 106                   | 407               | 10,415  |       |
| Total                      |                  |                     |                       |                   |         | 1,295 |
| Gross positive fair value  | 180,612          | 157,488             | 27,336                | 5,253             | 370,688 |       |
| Gross negative fair value  | 180,673          | 152,220             | 30,259                | 6,241             | 369,393 |       |

### **Held for Purposes Other than Trading**

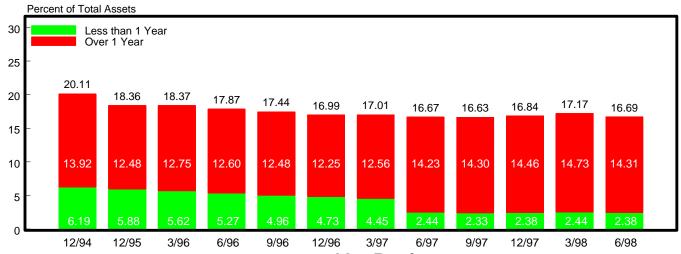
#### 444 Banks Held Derivative Contracts for Purposes Other than Trading

|                           | Interest<br>Rate | Foreign<br>Exchange | Equity<br>Derivatives | Commodity & Other | Total  | Net   |
|---------------------------|------------------|---------------------|-----------------------|-------------------|--------|-------|
| Marked to Market          |                  |                     |                       |                   |        | 207   |
| Gross positive fair value | 860              | 424                 | 2                     | 0                 | 1,287  |       |
| Gross negative fair value | 762              | 315                 | 2                     | 1                 | 1,080  |       |
| Not Marked to Market      |                  |                     |                       |                   |        | 4,540 |
| Gross positive fair value | 8,325            | 1,663               | 39                    | 14                | 10,042 |       |
| Gross negative fair value | 3,678            | 1,715               | 30                    | 80                | 5,502  |       |
| Total                     |                  |                     |                       |                   |        | 4,746 |
| Gross positive fair value | 9,185            | 2,087               | 42                    | 15                | 11,328 |       |
| Gross negative fair value | 4,440            | 2,030               | 31                    | 81                | 6,582  |       |

### Net Loans and Leases to Deposits 1986 - 1998

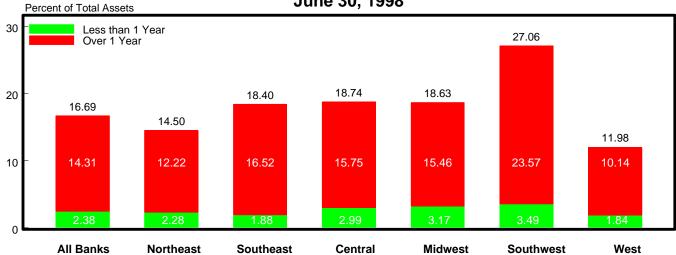


### Debt Securities by Maturity or Repricing Frequency . . .



... and by Region

June 30, 1998

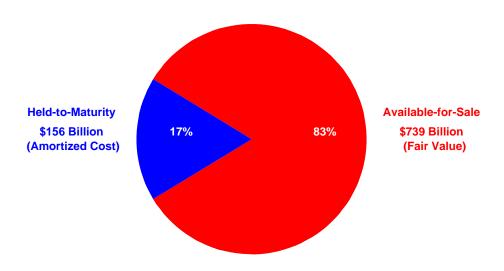


### **Total Securities (Debt and Equity)**

### (\$ Billions)

|   | 6/96 | 9/96 | 12/96 | 3/97 | 6/97 | 9/97 | 12/97 | 3/98 | 6/98 |
|---|------|------|-------|------|------|------|-------|------|------|
| U.S. Government Obligations                 | 316  | 311  | 300   | 305  | 304  | 299  | 303   | 314  | 309  |
| U.S. Treasury                               | 191  | 184  | 169   | 171  | 166  | 159  | 155   | 162  | 150  |
| U.S. Agencies                               | 125  | 127  | 131   | 134  | 139  | 140  | 148   | 151  | 159  |
| Mortgage Pass-through Securities            | 216  | 215  | 224   | 231  | 235  | 244  | 256   | 268  | 252  |
| Collateralized Mortgage Obligations         | 117  | 113  | 112   | 111  | 110  | 117  | 128   | 134  | 141  |
| State, County, Municipal Obligations        | 74   | 74   | 75    | 75   | 75   | 76   | 77    | 78   | 80   |
| Other Debt Securities                       | 65   | 66   | 68    | 69   | 71   | 77   | 83    | 84   | 84   |
| Equity Securities                           | 20   | 20   | 22    | 22   | 24   | 24   | 26    | 27   | 28   |
| Total Securities                            | 806  | 799  | 801   | 813  | 820  | 836  | 872   | 905  | 894  |
| Memoranda                                   |      |      |       |      |      |      |       |      |      |
| Fair Value of High-risk Mortgage Securities | 2    | 2    | 2     | 2    | 2    | 2    | 3     | 3    | 3    |
| Fair Value of Structured Notes              | 13   | 11   | 10    | 9    | 10   | 10   | 9     | 8    | 8    |

### **Total Securities\*** June 30, 1998



### **Total Securities\*** June 30, 1998 (\$ Millions)

|                                      | Held-to-  | Maturity     | Availab  | ole-for-Sale |            |              |
|--------------------------------------|-----------|--------------|----------|--------------|------------|--------------|
|                                      |           | Fair Value   |          | Fair Value   | _          | Fair Value   |
|                                      | Amortized | to Amortized | Fair     | to Amortized | Total      | to Amortized |
|                                      | Cost      | Cost (%)     | Value    | Cost (%)     | Securities | Cost (%)     |
| U.S. Government Obligations          |           |              |          |              |            |              |
| U.S. Treasury                        | 19, 802   | 100. 6       | 130, 166 | 100. 8       | 149, 968   | 100.8        |
| U.S. Agencies                        | 40, 034   | 100. 4       | 119, 167 | 100. 4       | 159, 201   | 100. 4       |
| Mortgage Pass-through Securities     | 33, 777   | 101. 3       | 218, 111 | 101. 0       | 251, 888   | 101. 1       |
| Collateralized Mortgage Obligations  | 21, 987   | 100. 3       | 119, 108 | 100. 3       | 141, 095   | 100.3        |
| State, County, Municipal Obligations | 34, 038   | 102. 8       | 46, 012  | 102. 8       | 80, 050    | 102. 8       |
| Other Debt Securities                | 6, 223    | 99. 0        | 77, 626  | 100. 2       | 83, 848    | 100. 1       |
| Equity Securities                    | **        | **           | 28, 446  | 110. 1       | 28, 446    | 110. 1       |
| Total Securities                     | 155, 861  | 101. 0       | 738, 635 | 101. 1       | 894, 496   | 101. 1       |
| Memoranda***                         |           |              |          |              |            |              |
| High-risk Mortgage Securities        | 3, 401    |              | 3, 394   |              |            | 99. 8        |
| Structured Notes                     | 7, 796    |              | 7, 778   |              |            | 99. 8        |

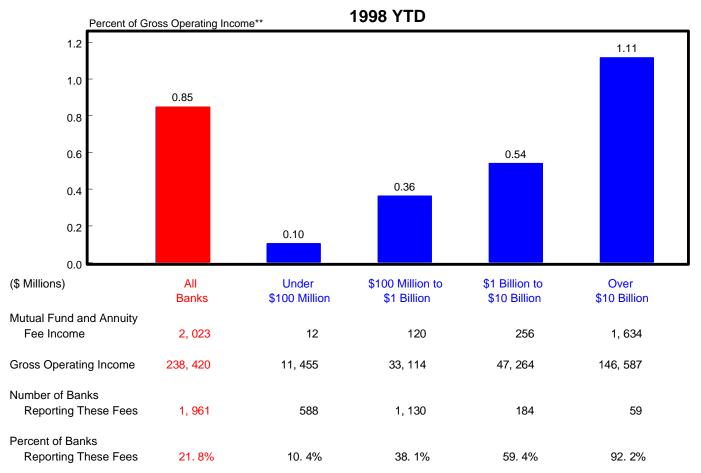
Excludes trading account assets.
 Equity Securities are classified as 'Available-for-Sale'.
 High risk securities and structured notes are included in the 'Held-to-Maturity' or 'Available-for-Sale' accounts.

### Mutual Fund and Annuity Sales\* 1997 - 1998

| Quarterly Sales (\$ Millions)                               | 6/97     | 9/97     | 12/97    | 3/98     | 6/98     |
|---|----------|----------|----------|----------|----------|
| Money Market Funds  | 232, 810 | 250, 358 | 297, 445 | 323, 793 | 332, 473 |
| Debt Securities Funds                                       | 3, 379   | 4, 430   | 5, 520   | 6, 259   | 8, 620   |
| Equity Securities   | 9, 644   | 11, 875  | 10, 406  | 12, 843  | 17, 200  |
| Other Mutual Funds  | 1, 627   | 1, 997   | 2, 377   | 2, 394   | 3, 248   |
| Annuities   | 4, 215   | 3, 788   | 3, 535   | 3, 557   | 4, 203   |
| Proprietary Mutual Fund and<br>Annuity Sales included above | 222, 181 | 241, 815 | 284, 446 | 309, 836 | 323, 645 |

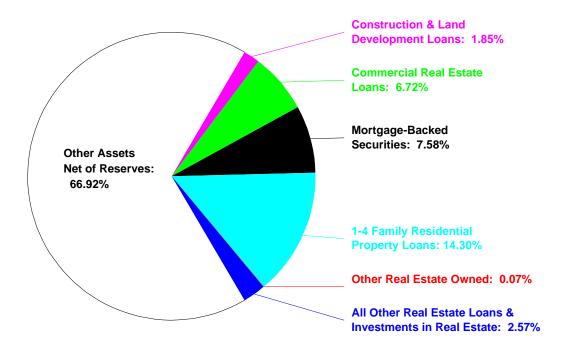
<sup>\*</sup> Domestic office sales of proprietary, private label and third-party funds and annuities. Does not reflect redemptions.

### Fee Income from Sales and Service of Mutual Funds and Annuities

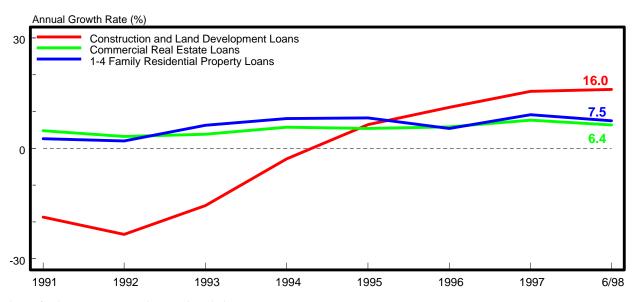


<sup>\*\*</sup> Gross operating income is the total of interest income and noninterest income.

## Real Estate Assets as a Percent of Total Assets June 30, 1998



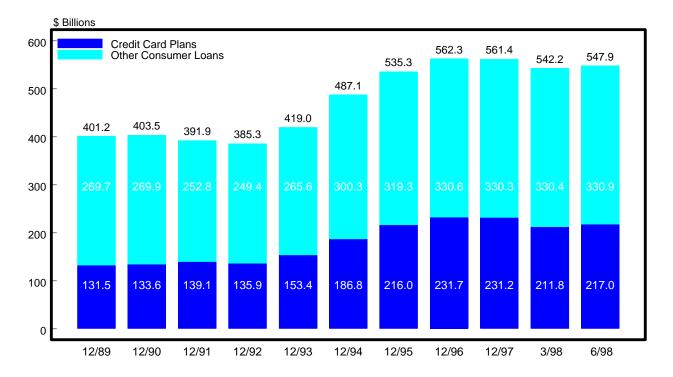
Real Estate Loan Growth Rates\* 1991 - 1998



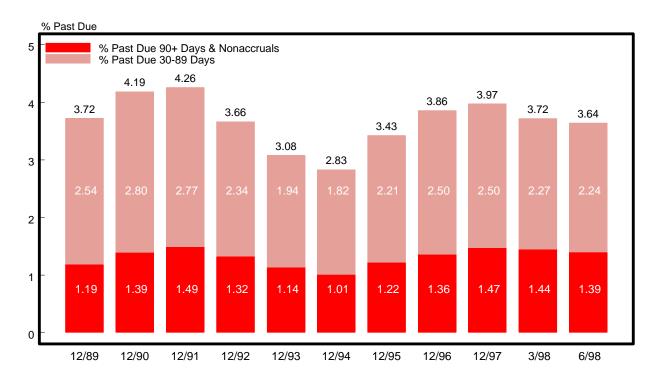
<sup>\*</sup> Growth rate for the most recent twelve-month period.

### Loans to Individuals

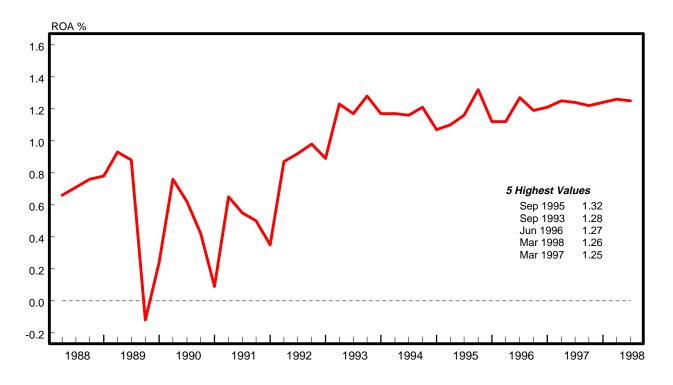
1989 - 1998



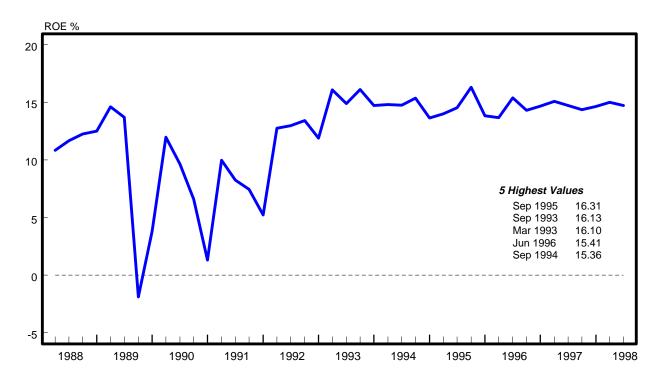
### Delinquency Rates, Loans to Individuals 1989 - 1998



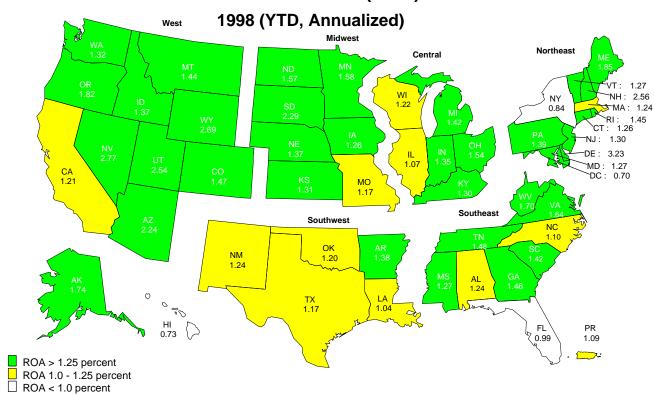
### Quarterly Return on Assets (ROA), Annualized 1988 - 1998



Quarterly Return on Equity (ROE), Annualized 1988 - 1998



### **Return on Assets (ROA)**



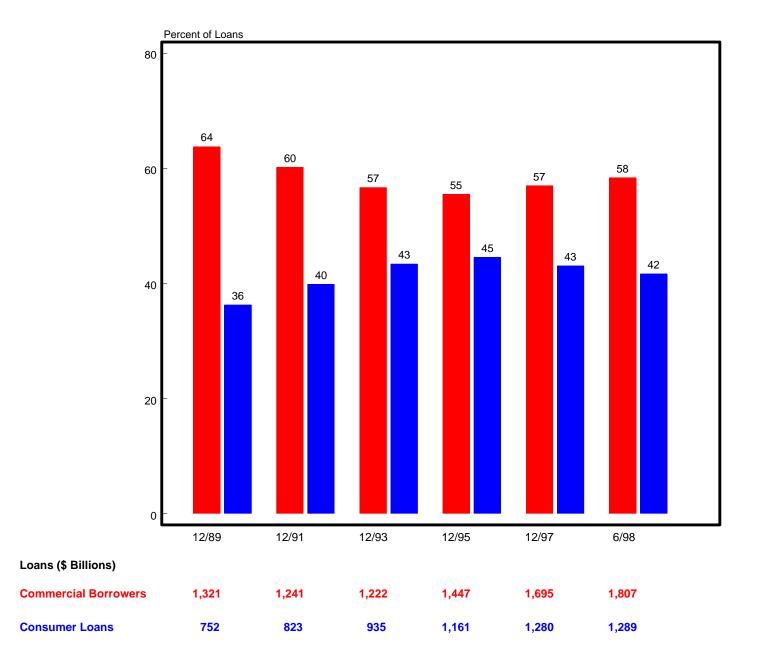
### Rankings by ROA

|                | YTD 1998 | YTD 1997 | Change* |                      | YTD 1998 | YTD 1997 | Change* |
|----------------|----------|----------|---------|----------------------|----------|----------|---------|
| Delaware       | 3.23     | 1.69     | 154     | Washington           | 1.32     | 1.40     | (8)     |
| Nevada         | 2.77     | 2.36     | 41      | Kansas               | 1.31     | 1.29     |         |
| Wyoming        | 2.69     | 2.39     | 30      | New Jersey           | 1.30     | 1.27     |         |
| New Hampshire  | 2.56     | 2.60     | (4)     | Kentucky             | 1.30     | 1.28     |         |
| Utah           | 2.54     | 1.66     | 88      | Vermont              | 1.27     | 1.38     | (11)    |
| South Dakota   | 2.29     | 2.06     | 23      | Mississippi          | 1.27     | 1.38     | (11)    |
| Arizona        | 2.24     | 1.18     | 106     | Maryland             | 1.27     | 1.26     |         |
| Maine          | 1.85     | 1.20     | 65      | lowa                 | 1.26     | 1.20     | 6       |
| Oregon         | 1.82     | 1.48     | 34      | Connecticut          | 1.26     | 1.39     | (13)    |
| Alaska         | 1.74     | 1.82     | (8)     | New Mexico           | 1.24     | 1.23     | 1       |
| West Virginia  | 1.70     | 1.39     | 31      | Massachusetts        | 1.24     | 1.42     | (18)    |
| Virginia       | 1.64     | 1.35     | 29      | Alabama              | 1.24     | 1.24     | 0       |
| Minnesota      | 1.58     | 1.58     | 0       | Wisconsin            | 1.22     | 1.21     | 1       |
| North Dakota   | 1.57     | 1.17     | 40      | California           | 1.21     | 1.20     | 1       |
| Ohio           | 1.54     | 1.39     | 15      | Oklahoma             | 1.20     | 1.11     | 9       |
| Tennessee      | 1.48     | 1.45     | 3       | Texas                | 1.17     | 1.26     | (9)     |
| Colorado       | 1.47     | 1.35     | 12      | Missouri             | 1.17     | 1.28     | (11)    |
| Georgia        | 1.46     | 1.14     | 32      | North Carolina       | 1.10     | 1.24     | (14)    |
| Rhode Island   | 1.45     | 1.38     | 7       | Puerto Rico          | 1.09     | 1.21     | (12)    |
| Montana        | 1.44     | 1.51     | (7)     | Illinois             | 1.07     | 1.08     | (1)     |
| South Carolina | 1.42     | 1.42     | 0       | Louisiana            | 1.04     | 1.24     | (20)    |
| Michigan       | 1.42     | 1.43     | (1)     | Florida              | 0.99     | 1.33     | (34)    |
| Pennsylvania   | 1.39     | 1.44     | (5)     | New York             | 0.84     | 0.97     | (13)    |
| Arkansas       | 1.38     | 1.29     | 9       | Hawaii               | 0.73     | 1.04     | (31)    |
| Nebraska       | 1.37     | 1.28     | 9       | District of Columbia | 0.70     | 1.08     | (38)    |
| Idaho          | 1.37     | 1.26     | 11      |                      |          |          |         |
| Indiana        | 1.35     | 1.28     | 7       | U.S. and Territories | 1.25     | 1.25     | 0       |

<sup>\*</sup>YTD ROA minus ROA for the same period one year ago equals change in basis points. Basis point = 1/100 of a percent. Results for four of the states with the highest ROAs (SD, NV, DE and NH) were significantly influenced by the presence of large credit card operations.

#### **Credit Risk Diversification**

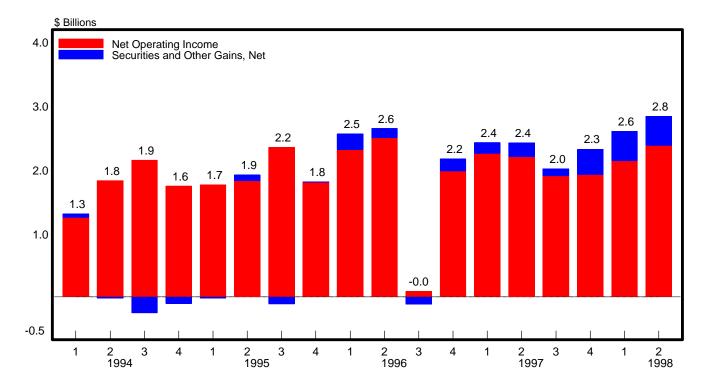
### Consumer Loans vs Loans to Commercial Borrowers (as a Percent of Total Loans)



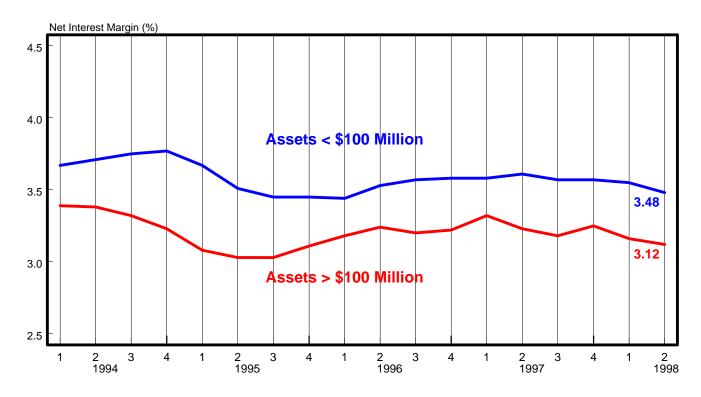
Loans to Commercial Borrowers (Credit Risk Concentrated) - These are loans that can have relatively large balances at risk to a single borrower. A single loan may represent a significant portion of the capital or income of an institution. Therefore, a relatively small number of defaults could impair the capital or income of an institution. These loans include commercial and industrial loans, commercial real estate, construction loans, and agricultural loans.

Consumer Loans (Credit Risk Diversified) - These are loans that typically have relatively small balances spread among a large number of borrowers. A number of defaults are likely but typically do not impair the capital or income of an institution. These loans include consumer and credit card loans, 1-4 family residential mortgages, and home equity loans.

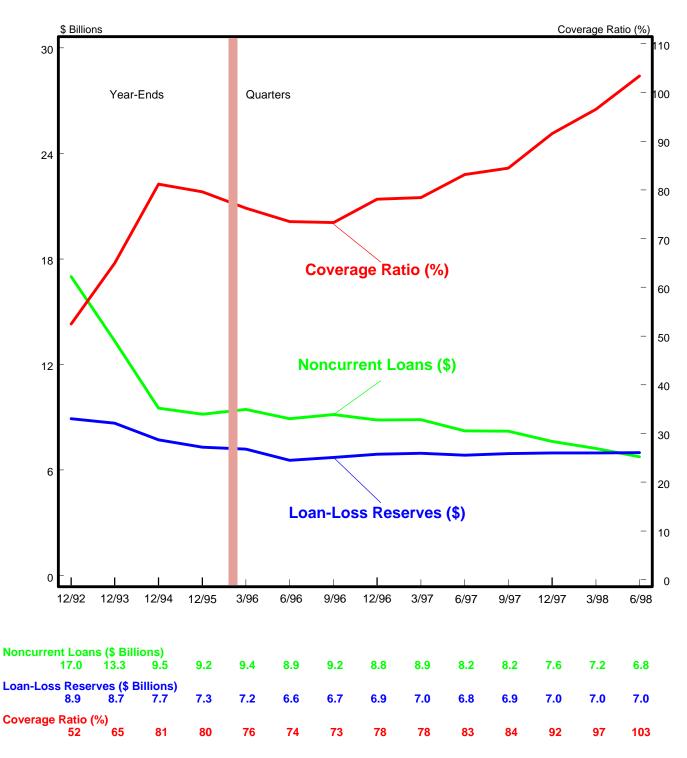
### **Quarterly Net Income**



**Quarterly Net Interest Margins, Annualized**1994 - 1998

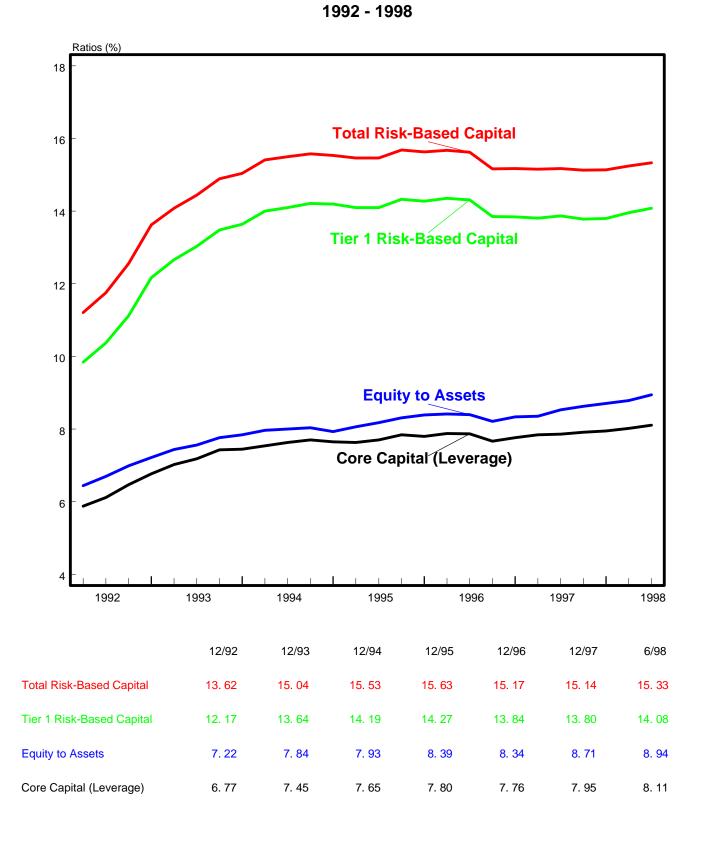


### Reserve Coverage Ratio\* 1992 - 1998



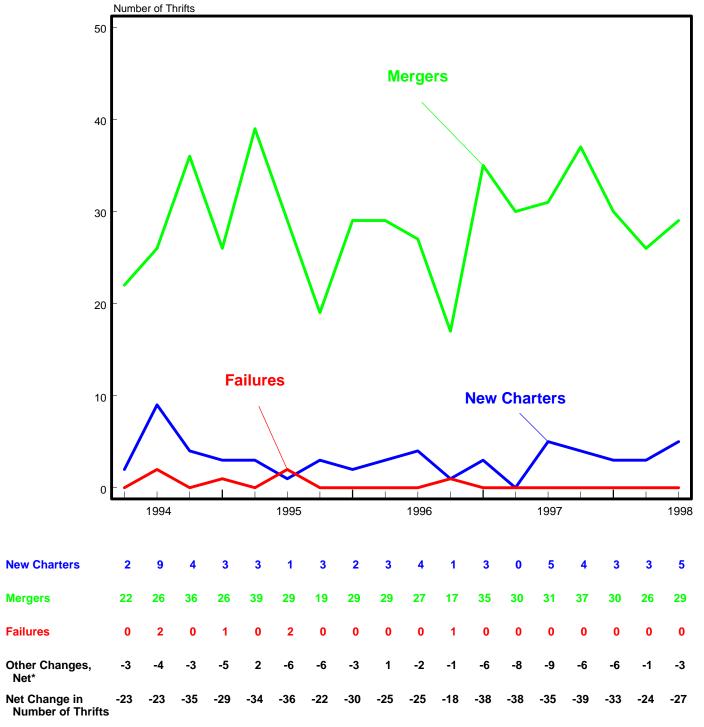
<sup>\*</sup>Loan-loss reserves to noncurrent loans. Beginning with June 1996, TFR filers report noncurrent loans net of specific reserves. Accordingly, specific reserves have been subtracted from loan-loss reserves, beginning with June 1996, to make the coverage ratio more closely comparable to prior periods.

### Capital Ratios



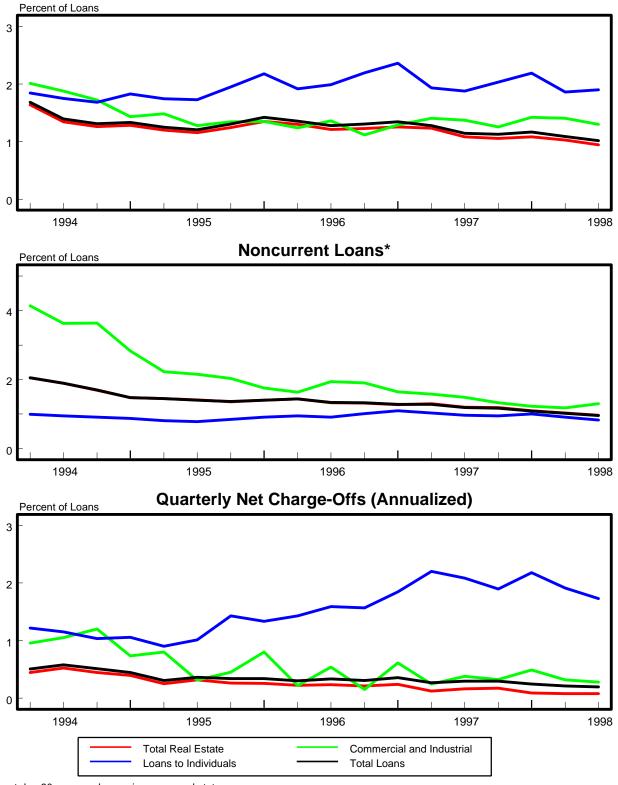
# Changes in the Number of FDIC-Insured Savings Institutions

**Quarterly, 1994 - 1998** 



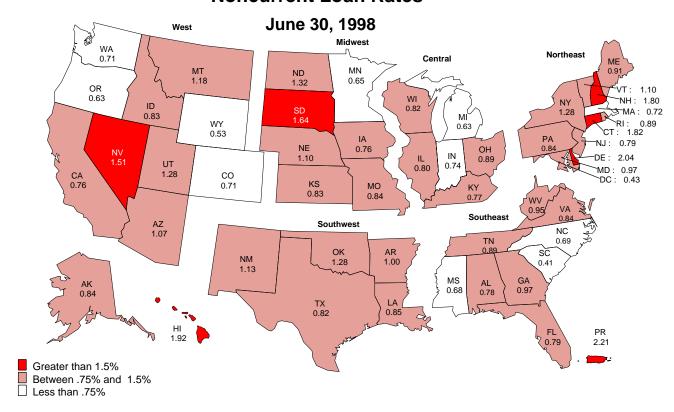
<sup>\*</sup>Includes charter conversions, voluntary liquidations, adjustments for open-bank assistance transactions and other changes.

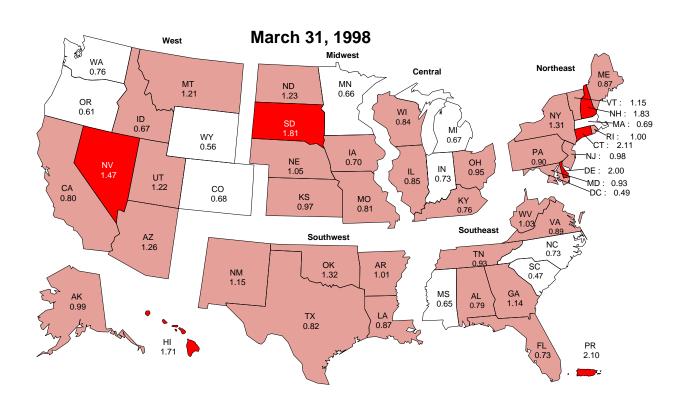
### Loan Quality 1994 - 1998 30-89 Day Past Due Loans



<sup>\*</sup>Loans past due 90 or more days or in nonaccrual status.

#### **Noncurrent Loan Rates\***





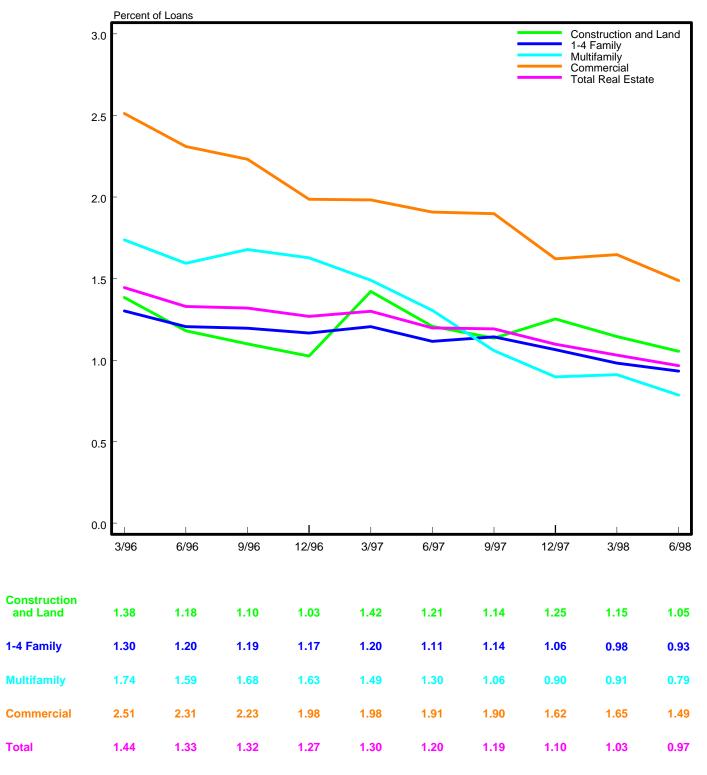
<sup>\*</sup>Noncurrent loan rates represent the percentage of loans that are past due 90 days or more or in nonaccrual status.

# Noncurrent Loan Rates\* March 31, 1998 - June 30, 1998

|                      | Total   | Loans   | Commercia    | al/Industrial | al Real Estate |              | Loans to Individuals |              |
|----------------------|---------|---------|--------------|---------------|----------------|--------------|----------------------|--------------|
| State                | 6/30/98 | 3/31/98 | 6/30/98      | 3/31/98       | 6/30/98        | 3/31/98      | 6/30/98              | 3/31/98      |
| Puerto Rico          | 7.86    | 6.81    | 18.2         | 11.0          | 6.79           | 6.14         | 5.60                 | 6.92         |
| New Jersey           | 3.85    | 3.81    | 2.08         | 2.08          | 3.97           | 3.91         | 1.51                 | 1.81         |
| Hawaii               | 2.12    | 2.08    | 3.60         | 3.21          | 2.14           | 2.10         | 0.75                 | 0.96         |
| Maryland             | 1.88    | 1.94    | 0.82         | 0.63          | 1.94           | 2.00         | 0.39                 | 0.47         |
| District of Columbia | 1.43    | 1.14    | 0.00         | 0.00          | 2.37           | 1.89         | 0.05                 | 0.00         |
| Iowa                 | 1.32    | 1.20    | 2.75         | 2.17          | 0.97           | 0.83         | 2.40                 | 2.42         |
| Vermont              | 1.28    | 1.77    | 1.16         | 3.15          | 1.30           | 1.74         | 1.22                 | 1.52         |
| New York             | 1.24    | 1.40    | 2.30         | 2.93          | 1.22           | 1.37         | 1.19                 | 1.32         |
| Texas                | 1.22    | 1.22    | 1.93         | 0.92          | 1.27           | 1.33         | 0.93                 | 0.92         |
| Utah                 | 1.21    | 1.16    | 27.3         | 21.6          | 1.06           | 1.03         | 2.37                 | 2.47         |
| Rhode Island         | 1.12    | 1.13    | 0.24         | 0.65          | 1.19           | 1.18         | 0.85                 | 0.84         |
| Mississippi          | 1.01    | 1.07    | 0.25         | 0.14          | 1.05           | 1.11         | 0.90                 | 0.95         |
| Virginia             | 0.99    | 1.16    | 0.31         | 0.69          | 0.72           | 0.91         | 1.87                 | 1.99         |
| California           | 0.95    | 1.04    | 0.58         | 0.72          | 0.96           | 1.05         | 0.78                 | 0.81         |
| Alabama              | 0.95    | 0.88    | 1.84         | 1.27          | 0.93           | 0.84         | 0.96                 | 1.24         |
| Maine                | 0.94    | 1.09    | 1.26         | 1.81          | 0.93           | 1.05         | 1.04                 | 1.17         |
| Indiana              | 0.94    | 0.86    | 1.26         | 1.34          | 0.94           | 0.82         | 0.75                 | 0.80         |
| Illinois             | 0.92    | 0.88    | 1.19         | 0.20          | 0.85           | 0.82         | 1.63                 | 1.91         |
| Georgia              | 0.92    | 0.88    | 1.19         | 0.20          | 0.83           | 0.81         | 1.67                 | 2.15         |
| Kentucky             | 0.91    | 0.80    | 3.00         | 2.59          | 0.79           | 0.74         | 1.25                 | 0.94         |
| West Virginia        | 0.91    | 1.07    | 0.82         | 3.06          | 0.02           | 0.74         | 1.83                 | 1.92         |
| Delaware             | 0.89    | 0.88    | 2.27         | 2.02          | 0.84           | 1.01         | 0.79                 | 0.63         |
| Connecticut          | 0.88    | 1.03    | 1.68         | 1.47          | 0.80           | 1.00         | 1.08                 | 1.00         |
| South Dakota         | 0.81    | 0.66    | 1.81         | 2.48          | 0.67           | 0.33         | 0.64                 | 0.66         |
| Pennsylvania         | 0.81    | 0.87    | 0.91         | 1.06          | 0.80           | 0.33         | 0.62                 | 0.85         |
| New Mexico           | 0.77    | 0.87    | 0.91         | 0.00          | 0.80           | 0.76         | 0.02                 | 0.83         |
|                      | 0.74    | 0.72    |              | 1.15          | 0.79           | 0.76         | 0.27                 |              |
| Wyoming              |         |         | 5.59         |               |                |              |                      | 1.05         |
| Florida<br>Ohio      | 0.72    | 0.85    | 1.02         | 1.17          | 0.70           | 0.83         | 0.86                 | 0.95         |
|                      | 0.71    | 0.71    | 3.15         | 1.74          | 0.72           | 0.73         | 0.45                 | 0.51         |
| New Hampshire        | 0.71    | 0.67    | 0.99<br>1.15 | 0.79<br>0.57  | 0.73<br>0.65   | 0.71<br>0.74 | 0.44                 | 0.52<br>0.78 |
| Michigan             |         |         |              |               |                |              |                      |              |
| Nebraska             | 0.65    | 0.68    | 1.44         | 2.87          | 0.66           | 0.66         | 0.36                 | 0.46         |
| Tennessee            | 0.59    | 0.61    | 0.90         | 0.55          | 0.59           | 0.62         | 0.52                 | 0.60         |
| South Carolina       | 0.57    | 0.62    | 1.20         | 1.41          | 0.52           | 0.60         | 1.01                 | 0.70         |
| Massachusetts        | 0.55    | 0.62    | 0.78         | 0.91          | 0.55           | 0.62         | 0.32                 | 0.37         |
| Arkansas             | 0.53    | 0.50    | 0.49         | 0.43          | 0.57           | 0.54         | 0.38                 | 0.31         |
| Montana              | 0.53    | 0.65    | 0.11         | 0.41          | 0.45           | 0.52         | 1.09                 | 1.38         |
| North Carolina       | 0.51    | 0.51    | 0.80         | 0.79          | 0.50           | 0.49         | 0.91                 | 0.90         |
| Missouri             | 0.49    | 0.63    | 2.27         | 1.59          | 0.46           | 0.61         | 0.63                 | 0.49         |
| Oklahoma             | 0.47    | 0.52    | 2.15         | 2.80          | 0.39           | 0.44         | 0.62                 | 0.55         |
| Alaska               | 0.47    | 0.59    | 2.20         | 2.03          | 0.34           | 0.53         | 0.39                 | 0.01         |
| Wisconsin            | 0.46    | 0.44    | 1.45         | 1.44          | 0.39           | 0.36         | 0.79                 | 0.85         |
| Minnesota            | 0.41    | 0.55    | 0.89         | 1.68          | 0.38           | 0.47         | 0.35                 | 0.45         |
| Washington           | 0.41    | 0.48    | 0.46         | 0.46          | 0.41           | 0.47         | 0.47                 | 0.99         |
| Oregon               | 0.39    | 0.48    | 1.45         | 1.33          | 0.40           | 0.55         | 0.22                 | 0.19         |
| Louisiana            | 0.38    | 0.35    | 1.92         | 0.68          | 0.34           | 0.32         | 0.71                 | 0.65         |
| Arizona              | 0.36    | 0.36    | N/A          | N/A           | 0.36           | 0.36         | 0.87                 | 0.38         |
| Kansas               | 0.34    | 0.32    | 3.78         | 0.72          | 0.30           | 0.31         | 0.62                 | 0.49         |
| Idaho                | 0.32    | 0.31    | 1.77         | 0.60          | 0.25           | 0.31         | 0.24                 | 0.20         |
| Colorado             | 0.29    | 0.30    | 1.45         | 2.86          | 0.28           | 0.27         | 0.38                 | 0.47         |
| North Dakota         | 0.15    | 0.30    | 0.13         | 0.47          | 0.15           | 0.35         | 0.16                 | 0.19         |
| U.S. and Territories | 0.96    | 1.02    | 1.30         | 1.18          | 0.97           | 1.03         | 0.83                 | 0.91         |

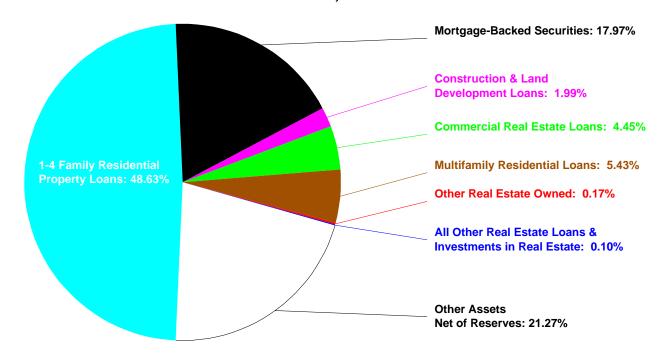
<sup>\*</sup>Noncurrent loan rates represent the percentage of loans in each category that are past due 90 days or more or in nonaccrual status.

### Noncurrent Real Estate Loan Rates by Type\* 1996 - 1998

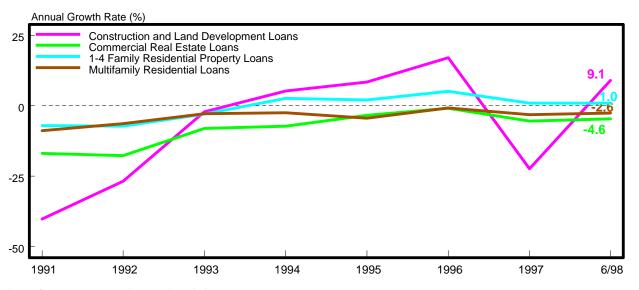


<sup>\*</sup>Noncurrent loan rates represent the percentage of loans in each category that are past due 90 days or more or in nonaccrual status.

# Real Estate Assets as a Percent of Total Assets June 30, 1998



### Real Estate Loan Growth Rates\* 1991 - 1998

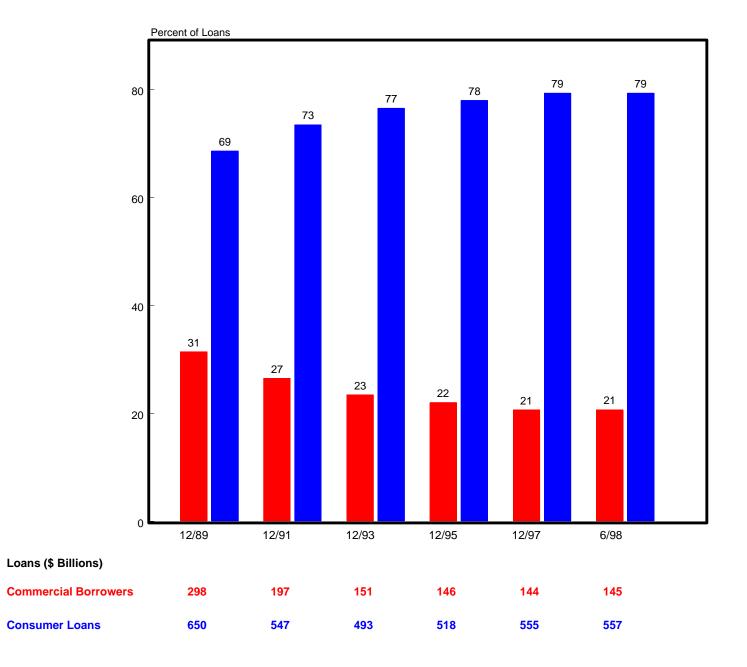


<sup>\*</sup> Growth rate for most recent twelve-month period.

Beginning in March 1997, TFR filers report balances net of loans in process.

#### **Credit Risk Diversification**

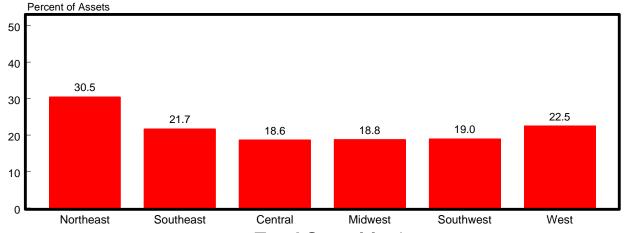
# Consumer Loans vs Loans to Commercial Borrowers (as a Percent of Total Loans)



Loans to Commercial Borrowers (Credit Risk Concentrated) - These are loans that can have relatively large balances at risk to a single borrower. A single loan may represent a significant portion of the capital or income of an institution. Therefore, a relatively small number of defaults could impair the capital or income of an institution. These loans include commercial and industrial loans, commercial real estate, construction loans, and agricultural loans.

Consumer Loans (Credit Risk Diversified) - These are loans that typically have relatively small balances spread among a large number of borrowers. A number of defaults are likely but typically do not impair the capital or income of an institution. These loans include consumer and credit card loans, 1-4 family residential mortgages, and home equity loans.

# Total Securities\* as a Percent of Assets June 30, 1998

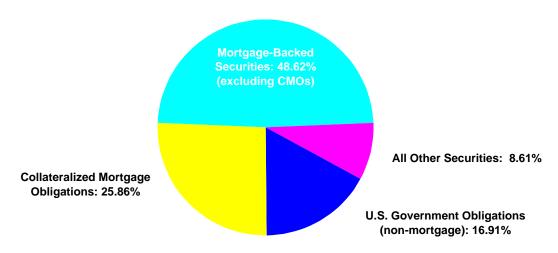


#### **Total Securities\***

#### (\$ Billions)

|   | 6/96    | 9/96    | 12/96   | 3/97    | 6/97    | 9/97    | 12/97   | 3/98    | 6/98    |
|---|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| U.S. Government Obligations (non-mortgage)    | 49      | 48      | 46      | 46      | 47      | 46      | 46      | 45      | 43      |
| Mortgage-Backed Securities (excluding CMOs)   | 150     | 146     | 140     | 138     | 137     | 132     | 131     | 128     | 123     |
| Collateralized Mortgage Obligations           | 57      | 56      | 54      | 54      | 53      | 51      | 50      | 55      | 65      |
| All Other Securities                          | 24      | 23      | 23      | 20      | 20      | 19      | 22      | 21      | 22      |
| Total Securities                              | 280     | 272     | 262     | 258     | 258     | 247     | 249     | 249     | 252     |
| Securities as a Percent of Assets             | 27. 34% | 26. 30% | 25. 51% | 25. 25% | 25. 09% | 24. 21% | 24. 23% | 23. 95% | 24. 12% |
| Memoranda                                     |         |         |         |         |         |         |         |         |         |
| Amortized Cost of Total Held-to-Maturity Sec. | 133     | 131     | 124     | 117     | 114     | 113     | 103     | 99      | 99      |
| Fair Value of Total Available-for-Sale Sec.   | 146     | 141     | 138     | 141     | 144     | 134     | 145     | 150     | 154     |

# Total Securities\* June 30, 1998



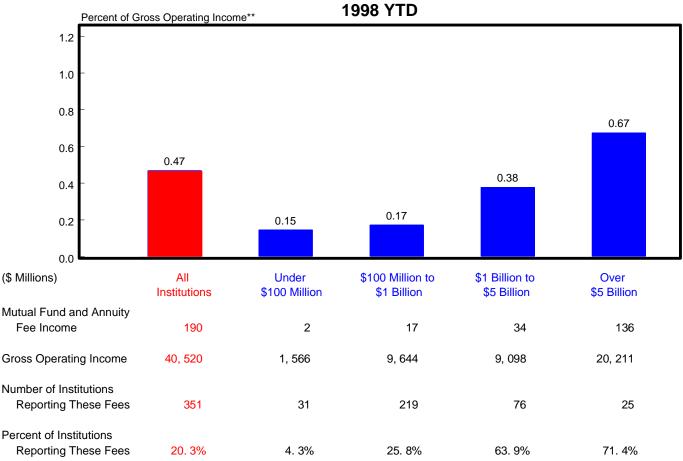
<sup>\*</sup>Excludes trading account assets for savings institutions filing a Call Report. Trading account assets for savings institutions filing a TFR are netted out of 'All Other Securities'.

### Mutual Fund and Annuity Sales\* 1997 - 1998

| Quarterly Sales (\$ Millions)                               | 6/97   | 9/97   | 12/97  | 3/98 | 6/98   |
|---|--------|--------|--------|------|--------|
| Money Market Funds  | 513    | 539    | 551    | 880  | 492    |
| Debt Securities Funds                                       | 470    | 507    | 570    | 666  | 775    |
| Equity Securities   | 529    | 566    | 614    | 768  | 875    |
| Other Mutual Funds  | 182    | 207    | 194    | 203  | 266    |
| Annuities   | 1, 332 | 1, 176 | 1, 079 | 957  | 1, 297 |
| Proprietary Mutual Fund and<br>Annuity Sales included above | 665    | 682    | 905    | 861  | 669    |

<sup>\*</sup> Domestic office sales of proprietary, private label and third-party funds and annuities. Does not reflect redemptions.

## Fee Income from Sales and Service of Mutual Funds and Annuities

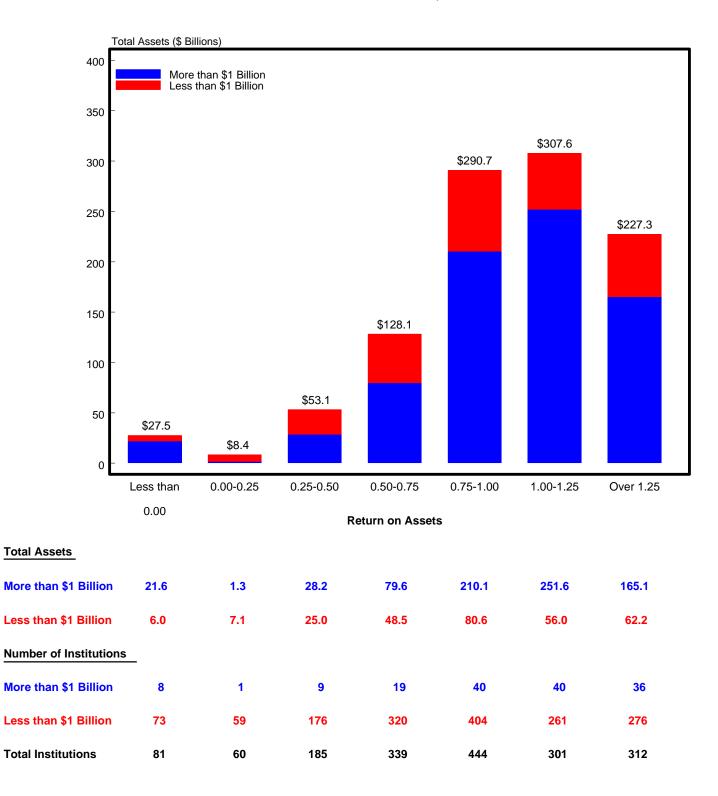


<sup>\*\*</sup> Gross operating income is the total of interest income and noninterest income.

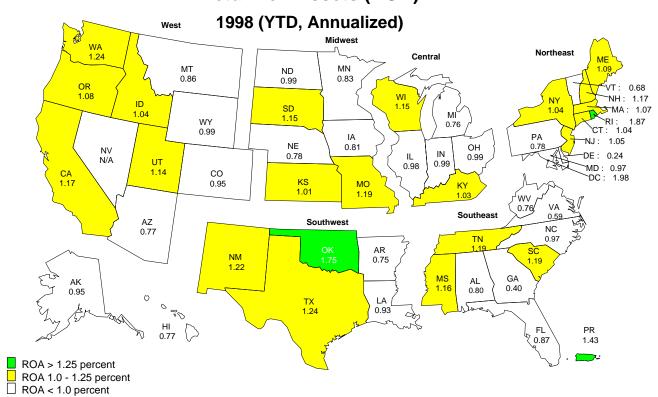
### Return on Assets (ROA)

#### by Asset Size

Second Quarter, 1998



### Return on Assets (ROA)

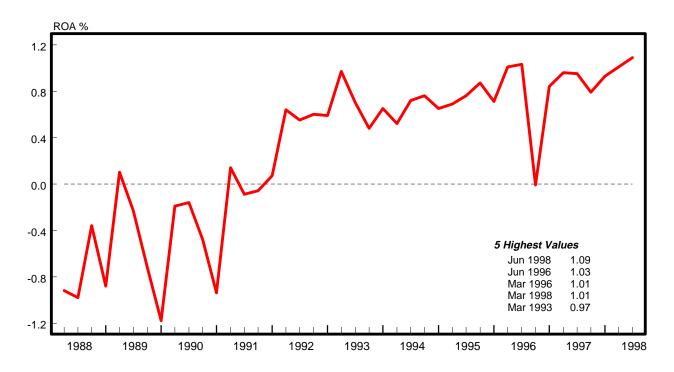


### Rankings by ROA

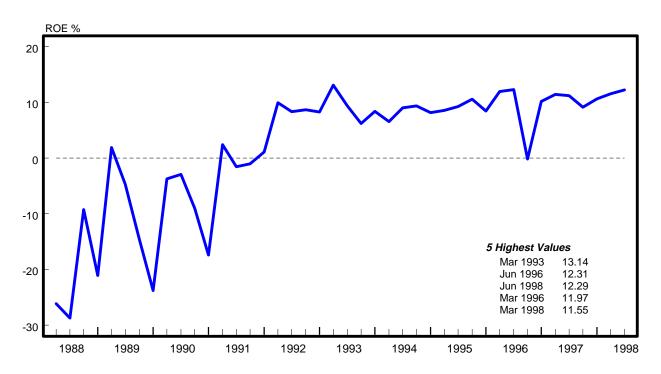
|                      | YTD 1998 | YTD 1997 | Change* |                      | YTD 1998 |      | Change* |
|----------------------|----------|----------|---------|----------------------|----------|------|---------|
| District of Columbia | 1.98     | 0.72     | 126     | North Dakota         | 0.99     | 0.91 | 8       |
| Rhode Island         | 1.87     | 1.22     | 65      | Indiana              | 0.99     | 1.11 | (12)    |
| Oklahoma             | 1.75     | 0.14     | 161     | Illinois             | 0.98     | 0.99 | (1)     |
| Puerto Rico          | 1.43     | 1.22     | 21      | North Carolina       | 0.97     | 0.99 | (2)     |
| Washington           | 1.24     | 1.33     | (9)     | Maryland             | 0.97     | 0.91 | 6       |
| Texas                | 1.24     | 1.29     | (5)     | Colorado             | 0.95     | 0.93 | 2       |
| New Mexico           | 1.22     | 1.07     | 15      | Alaska               | 0.95     | 0.94 | 1       |
| Tennessee            | 1.19     | 1.02     | 17      | Louisiana            | 0.93     | 0.99 | (6)     |
| South Carolina       | 1.19     | 1.11     | 8       | Florida              | 0.87     | 0.88 | (1)     |
| Missouri             | 1.19     | 0.58     | 61      | Montana              | 0.86     | 1.01 | (15)    |
| New Hampshire        | 1.17     | 1.06     | 11      | Minnesota            | 0.83     | 0.85 | (2)     |
| California           | 1.17     | 0.82     | 35      | Iowa                 | 0.81     | 0.93 | (12)    |
| Mississippi          | 1.16     | 1.06     | 10      | Alabama              | 0.80     | 0.80 | 0       |
| Wisconsin            | 1.15     | 1.10     | 5       | Pennsylvania         | 0.78     | 0.86 | (8)     |
| South Dakota         | 1.15     | 1.06     | 9       | Nebraska             | 0.78     | 1.01 | (23)    |
| Utah                 | 1.14     | 1.28     | (14)    | Hawaii               | 0.77     | 0.87 | (10)    |
| Maine                | 1.09     | 1.22     | (13)    | Arizona              | 0.77     | 1.19 | (42)    |
| Oregon               | 1.08     | (0.24)   | 132     | West Virginia        | 0.76     | 0.89 | (13)    |
| Massachusetts        | 1.07     | 1.02     | 5       | Michigan             | 0.76     | 0.57 | 19      |
| New Jersey           | 1.05     | 1.14     | (9)     | Arkansas             | 0.75     | 0.90 | (15)    |
| New York             | 1.04     | 0.97     | 7       | Vermont              | 0.68     | 0.29 | 39      |
| Idaho                | 1.04     | 0.88     | 16      | Virginia             | 0.59     | 0.87 | (28)    |
| Connecticut          | 1.04     | 0.98     | 6       | Georgia              | 0.40     | 0.59 | (19)    |
| Kentucky             | 1.03     | 1.07     | (4)     | Delaware             | 0.24     | 0.60 | (36)    |
| Kansas               | 1.01     | 1.07     | (6)     | Nevada               | N/A      | 1.39 | N/M     |
| Wyoming              | 0.99     | 1.04     | (5)     |                      |          |      |         |
| Ohio                 | 0.99     | 1.14     | (15)    | U.S. and Territories | 1.06     | 0.94 | 12      |

<sup>\*</sup>YTD ROA minus ROA for the same period one year ago equals change in basis points. Basis point = 1/100 of a percent.

# Quarterly Return on Assets (ROA), Annualized 1988 - 1998

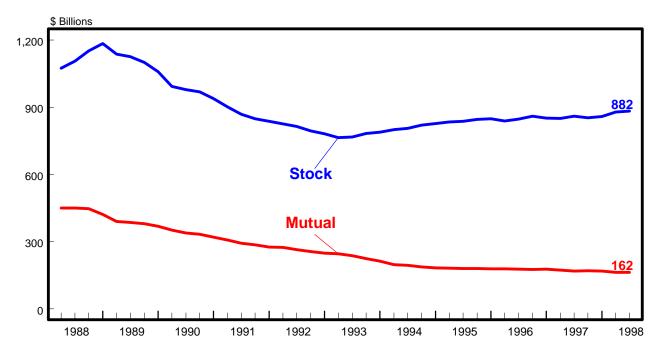


Quarterly Return on Equity (ROE), Annualized 1988 - 1998



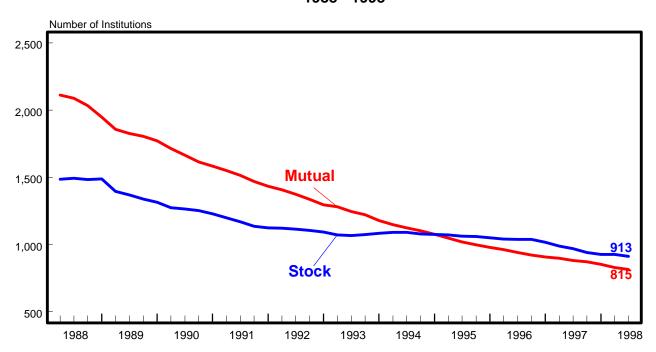
# Assets of Mutual and Stock Savings Institutions

1988 - 1998



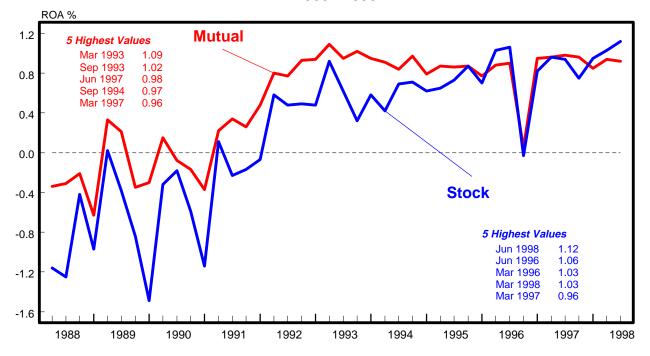
# Number of Mutual and Stock Savings Institutions

1988 - 1998

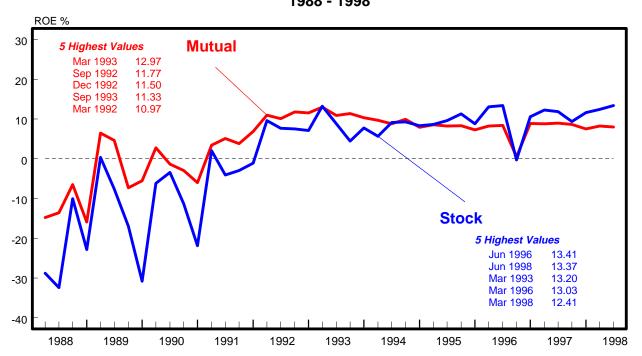


### Quarterly Return on Assets (ROA), Annualized Mutual and Stock Savings Institutions

1988 - 1998

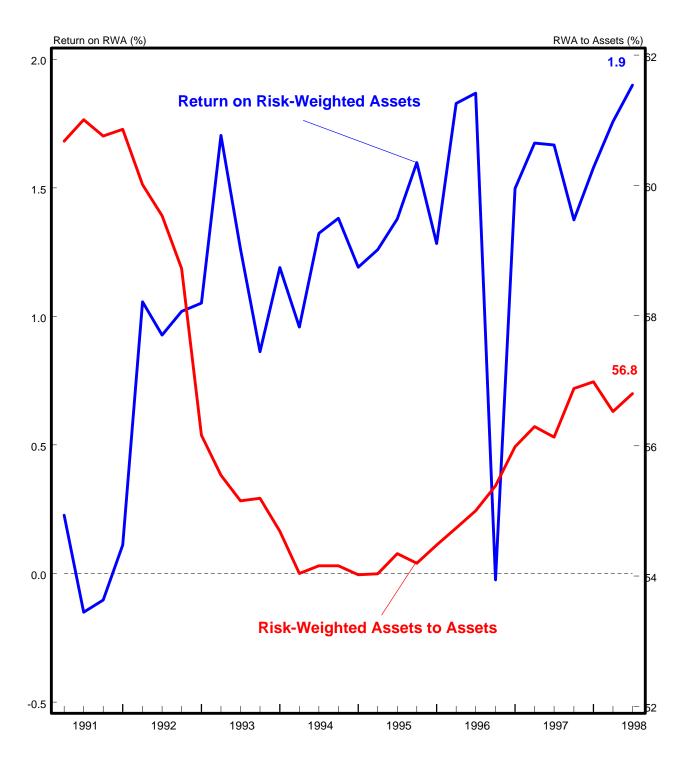


# Quarterly Return on Equity (ROE), Annualized Mutual and Stock Savings Institutions 1988 - 1998



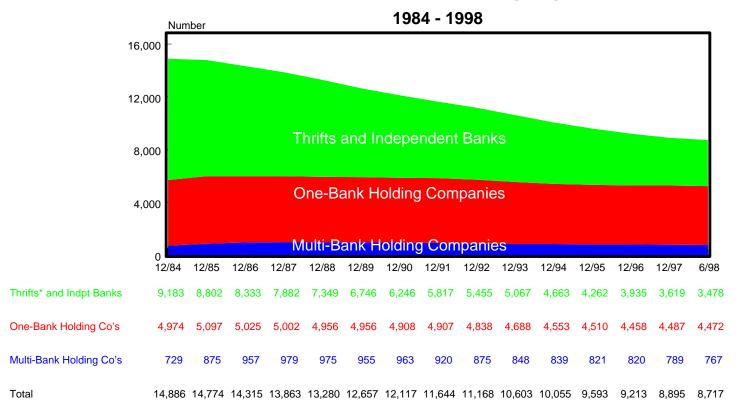
# Quarterly Return on Risk-Weighted Assets (RWA),\* and RWA to Total Assets

1991 - 1998

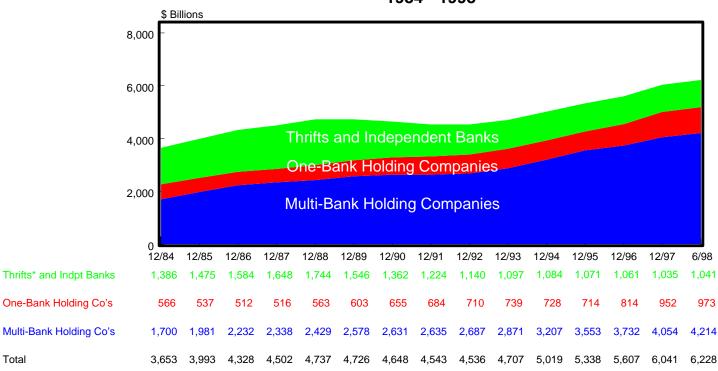


<sup>\*</sup>Assets weighted according to risk categories used in regulatory capital computations.

### **Number of FDIC-Insured Banking Organizations**



### Assets of FDIC-Insured Banking Organizations 1984 - 1998



<sup>\*</sup>Includes thrifts owned by unitary thrift holding companies or multi-thrift holding companies.

#### **Number of FDIC-Insured Institutions**

Number

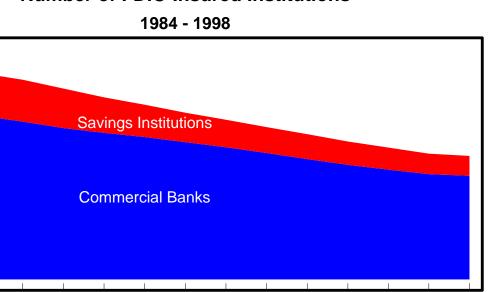
20,000

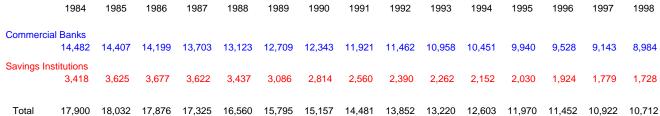
15,000

10,000

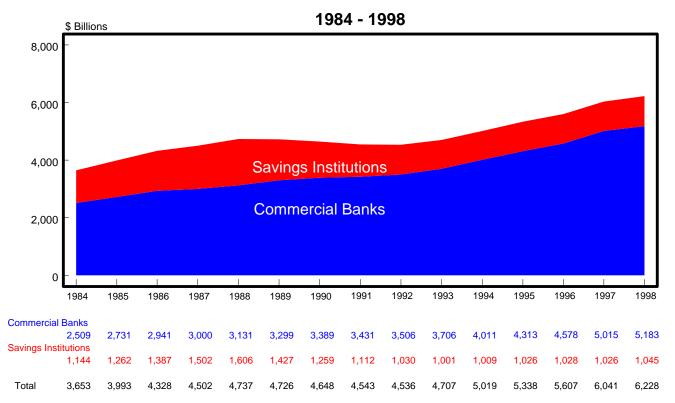
5,000

0

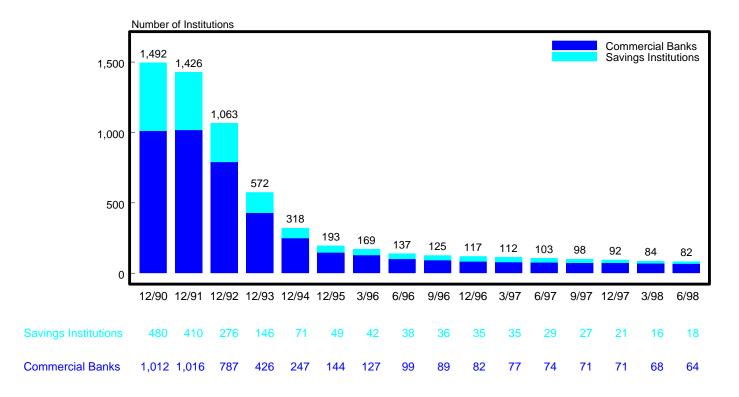




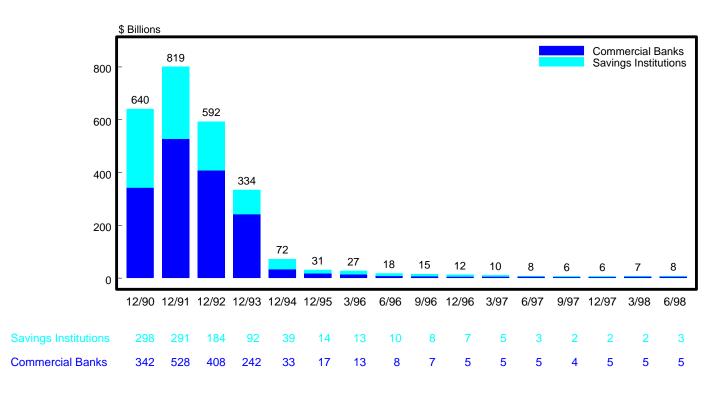
### **Assets of FDIC-Insured Institutions**



### Number of FDIC-Insured "Problem" Institutions 1990 - 1998



### Assets of FDIC-Insured "Problem" Institutions 1990 - 1998



#### **Capital Category Distribution**

June 30, 1998

#### **BIF-Member Institutions**

|                                | Institutions |            | _ | As        | sets       |  |
|--------------------------------|--------------|------------|---|-----------|------------|--|
|                                | Number       | Percent of |   | In        | Percent of |  |
|                                | of           | Total      | _ | Billions  | Total      |  |
|                                |              |            |   |           |            |  |
| Well Capitalized               | 9,058        | 98.1%      |   | \$5,445.7 | 99.4%      |  |
| Adequately Capitalized         | 160          | 1.7%       |   | \$32.3    | 0.6%       |  |
| Undercapitalized               | 14           | 0.2%       |   | \$1.3     | 0.0%       |  |
| Significantly Undercapitalized | 3            | 0.0%       |   | \$0.2     | 0.0%       |  |
| Critically Undercapitalized    | 3            | 0.0%       |   | \$0.2     | 0.0%       |  |
|                                |              |            |   |           |            |  |

#### **SAIF-Member Institutions**

|                                | Institutions |                   | As            | sets       |
|--------------------------------|--------------|-------------------|---------------|------------|
|                                | Number       | Number Percent of |               | Percent of |
|                                | of           | Total             | Billions      | Total      |
| W II Q 11 II                   | 4 445        | 00.00/            | <b>#740.0</b> | 00.40/     |
| Well Capitalized               | 1,445        | 98.0%             | \$740.9       | 99.1%      |
| Adequately Capitalized         | 28           | 1.9%              | \$6.9         | 0.9%       |
| Undercapitalized               | 1            | 0.1%              | \$0.1         | 0.0%       |
| Significantly Undercapitalized | 0            | 0.0%              | \$0.0         | 0.0%       |
| Critically Undercapitalized    | 0            | 0.0%              | \$0.0         | 0.0%       |
|                                |              |                   |               |            |

Note: These tables are based solely on Call Report data and do not reflect supervisory upgrades or downgrades. Of the three institutions categorized as critically undercapitalized, one institution with assets of \$52 million was recapitalized as of September 11, 1998.

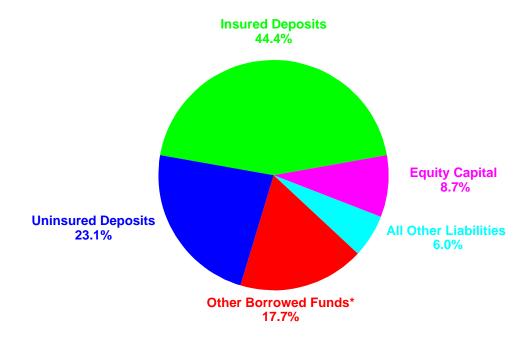
#### **Capital Category Definitions**

|                                | Total      |     | Tier 1     |     |          |     |          |
|--------------------------------|------------|-----|------------|-----|----------|-----|----------|
|                                | Risk-Based |     | Risk-Based |     | Tier 1   |     | Tangible |
|                                | Capital*   |     | Capital*   |     | Leverage |     | Equity   |
| Well Capitalized               | >=10%      | and | >=6%       | and | >=5%     |     |          |
| Adequately Capitalized         | >=8%       | and | >=4%       | and | >=4%     |     |          |
| Undercapitalized               | >=6%       | and | >=3%       | and | >=3%     |     |          |
| Significantly Undercapitalized | <6%        | or  | <3%        | or  | <3%      | and | >2%      |
| Critically Undercapitalized    |            |     |            |     |          |     | <=2%     |

<sup>\*</sup> As a percentage of risk-weighted assets.

Note: Standards vary in some instances for the strongest institutions, those anticipating growth, and those subject to supervisory agreements or directives.

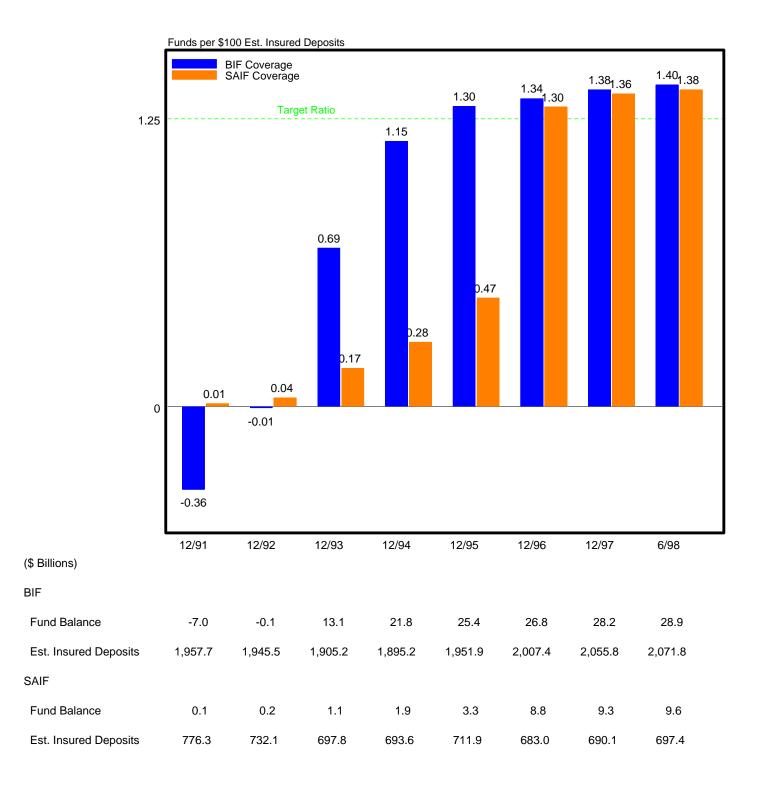
### **Total Liabilities and Equity Capital**



|                                      | 6/30/97 | 6/30/98 | % Change |
|--------------------------------------|---------|---------|----------|
| (\$ Billions)                        |         |         |          |
| Insured Deposits (Estimated)         | 2, 711  | 2, 768  | 2. 1     |
| BIF - Insured                        | 2, 022  | 2, 070  | 2. 4     |
| SAIF - Insured                       | 689     | 697     | 1. 2     |
| Uninsured Deposits                   | 1, 287  | 1, 441  | 12. 0    |
| In Foreign Offices                   | 504     | 549     | 8. 9     |
| Other Borrowed Funds*                | 996     | 1, 104  | 10. 8    |
| All Other Liabilities                | 315     | 375     | 19. 0    |
| Subordinated Debt                    | 57      | 70      | 22. 8    |
| Equity Capital                       | 491     | 539     | 9. 8     |
| Total Liabilities and Equity Capital | 5, 800  | 6, 228  | 7. 4     |

<sup>\*</sup>Other borrowed funds include federal funds purchased, securities sold under agreement to repurchase, FHLB and FRB borrowings, and other indebtedness.

### Insurance Fund Reserve Ratios December 31, 1991 - June 30, 1998

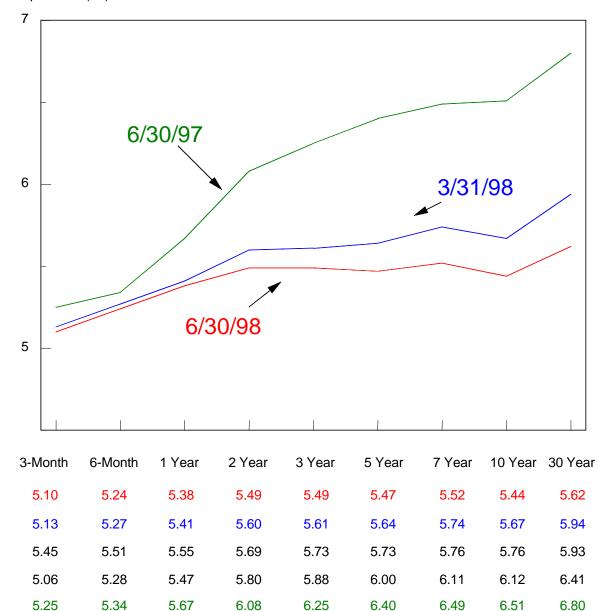


Note: Includes insured branches of foreign banks. 6/98 fund balances are unaudited.

### **U.S. Treasury Yield Curve**

June 30, 1997 - June 30, 1998

Spot Yield (%)



Source: Federal Reserve's H.15 Statistical Release

Maturity

6/30/98

3/31/98

12/31/97

9/30/97

6/30/97