#### Federal Deposit Insurance Corporation

#### INTERAGENCY BANK MERGER ACT APPLICATION

Public reporting burden for this collection of information is estimated to average 3031 and 1819 hours for nonaffiliate and affiliate transactions, respectively, including the time to gather and maintain data in the required form, to review instructions, and to complete the information collection. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to:

Office of the Executive SecretaryPaperwork Reduction Act, Legal Division, Federal Deposit Insurance Corporation (FDIC), 550 17th Street, NW, Washington, DC-20429; Secretary, Board of Governors of the Federal Reserve System (Board), 20th and C Streets, NW, Washington, DC -20551; or Licensing Policy and Systems Activities

Division, Office of the Comptroller of the Currency (OCC), 250 E400 7th Street, S.W.,SW, Washington, DC -20219; or Corporate Activities Division, Office of Thrift Supervision, 1700 G Street, N.W., Washington, DC -20552; and to the Office of Management and Budget, Paperwork Reduction Project, Washington, DC 20503.

An organization or a person is not required to respond to a collection of information unless it displays a currently valid OMB control number.

#### GENERAL INFORMATION AND INSTRUCTIONS

### **Preparation and Use**

This application is used to effect a <u>merger</u> transaction under section 18(c) of the Federal Deposit Insurance Act (FDIA), as amended (12 U.S.C. § 1828(c)), and for national banks, <u>using sources of merger authority, such as 12 U.S.C. §§ 215, 215a. This application is used for a "Merger transaction" includes a merger, consolidation, or other combining transaction between assumption of deposit liabilities, and certain asset transfers between or among two or more institutions. An application is required for merger transactions between or among affiliated institutions (affiliate transactions), as well as for merger transactions between affiliated parties (affiliated transaction); institutions.</u>

An affiliate transaction refers to a merger, consolidation, other combination, or transfer of any deposit liabilities, between depository institutions that are controlled by the same holding company. It includes a transaction or other business combination (including a purchase and assumption) between institutions that are commonly controlled (for example, between a depository institution and an affiliated interim institution. Applicants proposing affiliate transactions are not required to complete questions 1216 through 1418 of this form.

All questions must be answered with complete and accurate information that is subject to verification. If the answer is "none," "not applicable," <u>"not available,"</u> or "unknown," so state. Answers of <u>"not available" or "unknown"</u> should be explained.

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The questions in the application are not intended to limit the Aapplicant's presentation, nor are the questions intended to duplicate information supplied on another form or in an exhibit. For such information, aA cross reference to the information is acceptable. Any-such cross reference must be made to a specific cite or location in the documents, so the information can be locatedfound easily. Supporting information for all relevant factors, setting forth the basis for Aapplicant's conclusions, should accompany the application. The responsible regulatory agency may request additional information. Provide the approximate approval date needed to consummate.

Applications involving insured depository institutions must be submitted to the responsible regulatory agency of the depository institution that is the acquiring, assuming, or resulting institution (resultant institution). All questions about preparing the merger application should be directed to that agency, along with the information requested in the application and other information requested by the responsible agency. In addition, all applications involving a noninsured bank or institution must be submitted to the FDIC.

For additional information regarding the processing procedures and guidelines and any supplemental information that may be required, please refer to the appropriate responsible regulatory agency's procedural guidelines (i.e.,for example, the OCC's Rules and Regulations (12 C.F.R. Part 5), the Comptroller's Licensing Manual, the FDIC's Rules and Regulations [(12 C.F.R. Part 303]) and Statement of Policy on Bank Merger Transactions, or the OTS' Application Processing Handbook) or contact the agency directly for specific instruction. The Applicant may contact and other relevant policy statements. Contact the responsible regulatory agency directly for specific instruction, or visit theits website at www.fdic.gov, www.occ.treas.gov, and www.federalreserve.gov.

#### **Insurance Fund Conversions and Oakar Transactions**

With the prior approval of the FDIC, Section 5(d)(2) of the FDIA (12 U.S.C. 1815(d)(2)) allows an insured depository institution to convert from a Bank Insurance Fund (BIF) member to a Savings Association Insurance Fund (SAIF) member or from a SAIF to a BIF member. Insurance fund exit and entry fees apply.

Section 5(d)(3) of the FDIA (12 U.S.C. 1815(d)(3)), pertaining to Oakar transactions, permits a direct merger or a purchase and assumption transaction by which a member of BIF or SAIF assumes deposits insured by the other insurance fund subject to the satisfaction of certain conditions.

If applying for approval of a transaction covered by either Section 5(d)(2) or 5(d)(3), check the appropriate box on Page 1 of this form.

#### **Interim Charters and Federal Deposit Insurance**

An interim state or federal depository institution charter may be used to facilitate a merger or consolidation transaction. An interim institution is one that does not operate independently but exists, usually for a very short period of time, solely as a vehicle to accomplish a merger transaction combination (for example, to facilitate the acquisition of 100 percent of the voting

shares of an existing depository institution). The processing procedures and guidelines for chartering an interim institution may be found in the guidelines of the <a href="appropriate\_responsible">appropriate\_responsible</a> regulatory agency.

Applicants should <u>consult the FDIC's Rules and Regulations (12 C.F.R. § 303.62(b)(2)) or</u> contact the FDIC <u>directly</u> to discuss relevant deposit insurance requirements. An application for deposit insurance is not required in connection with a merger <u>transaction</u> (other than a purchase and assumption) between a federally chartered interim institution and an existing FDIC-insured depository institution, including those instances in which the resulting institution is to operate under the charter of the federal interim institution. However, an application for deposit insurance is required if a state-chartered interim bank or savings association is <u>organized solely</u> to <u>facilitate a merger transaction which will</u> be <u>insured. Mergersreviewed by a Federal banking agency other than the FDIC. Merger transactions (including a purchase and assumption)</u> between an FDIC-insured institution and a <u>noninsured\_non-FDIC-insured</u> institution are subject to FDIC approval under section 18(c)(1) of the FDIA (12 U.S.C. § 1828(c)(1)).

In making its determination to grant deposit insurance under section 5(a) of the FDIA (12 U.S.C. § 1815(a)), the FDIC will consider the factors enumerated in section 6 of the FDIA (12 U.S.C. § 1816). If applying for deposit insurance under section 5(a), check the appropriate boxes on the top of Page 1 of this the application form and include with this application any additional relevant information.

#### **Establishment of Branches and Branch Closings**

This Interagency Bank Merger Act Application will be deemed to constitute an application to operate the target institution's main office and branches as branches of the applicant pursuant to section 9 of the Federal Reserve Act (12 U.S.C. § 321) in the case offor state member banks, section 18(d) of the FDIA (12 U.S.C. § 1828(d)) for other-state-chartered nonmember insured banks, and 12 U.S.C. § 36 for national banks to operate the Target Institution's branches, and 12 C.F.R. 5.31 for federal savings associations.

If a branch is closed as a result of a merger, consolidation, or other combination, referRefer to the Interagency Policy Statement on Branch Closings and applicable law for branch closure notice requirements under section 42 of the FDIA (12 U.S.C. § 1831r-1).) if a branch is closed as a result of a merger transaction.

#### **Notice of Publication**

An Aapplicant must publish notice of the proposed acquisition in a newspaper of general circulation in the community or communities in which the main office of each of the parties to the transaction is located (12 U.S.C. 1828(c)(3)). Contact the appropriate§ 1828(c)(3)), or if there is no such newspaper in any such community, then in a newspaper of general circulation published nearest to the community. A copy of the affidavit(s) of publication should be submitted to the responsible regulatory agency. Contact the responsible regulatory agency for the specific requirements of the notice of publication.

#### **Compliance**

An applicant is expected to comply with all representations and commitments made in the application.

Transactions subject to the Hart-Scott-Rodino Antitrust Improvements Act of 1976 (15 U.S.C. § 18a), which applies to certain very large transactions, require a pre-merger filing with the Federal Trade Commission and the Department of Justice. Refer to the Federal Trade Commission's website for specific details (www.ftc.gov).

#### **Electronic Submission**

In addition to an original application and the appropriate number of signed copies, the responsible regulatory agencies would like to haverequest that the applicant submit an electronic copy of the information in the application, especially of the financial projections. Submission of an electronic copy is voluntary. It will be used only for internal review and processing, and those portions granted confidential treatment will not be released to the public. The For electronic copy may be provided on a computer diskette, using common word processing and spreadsheet software. For E mail submissions, contact the appropriate responsible regulatory agency for instructions and information about secure transmission of confidential material. For the Board, the application may be submitted in paper form, or electronically through the Board's webbased application E-Apps. Additional information on E-Apps may be found on the Board's public website. For the Office of the Comptroller of the Currency (OCC), the application may be submitted in paper form, or electronically through the OCC's webbased application CATS. Additional information on CATS may be found on the OCC's public website.

#### **Confidentiality**

Any Aapplicant desiring confidential treatment of specific portions of the application must submit a request in writing with the application. The request must discuss the justification for the requested treatment. The Aapplicant's reasons for requesting confidentiality should specifically demonstrate the harm (for example, loss of competitive position, invasion of privacy) that would result from public release of information under the Freedom of Information Act (5 U.S.C. § 552).- Information for which confidential treatment is requested should be: (1) specifically identified in the public portion of the application (by reference to the confidential section); (2) separately bound; and (3) labeled "Confidential." The Aapplicant should follow the same procedure when requesting confidential treatment for the subsequent filing of supplemental information to the application.

The Aapplicant should contact the appropriate responsible regulatory agency for specific instructions regarding requests for confidential treatment. The appropriate responsible regulatory agency will determine whether the information will be treated as confidential and will advise the Aapplicant of any decision to make available to the public information labeled as "Confidential."

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# <u>Federal Deposit Insurance Corporation</u>

#### INTERAGENCY BANK MERGER ACT APPLICATION

Check all that apply: Form of Transaction (Select all that apply) **Type of Filing** -Filed Pursuant To Affiliate/Corporate Reorganization Merger 12 U.S.C. § 1828(c) Nonaffiliate Combination with Interim Consolidation 12 U.S.C. §§ 215, 215a-c **Depository Institution** Purchase and Assumption ☐ 12 U.S.C. § 1815(a) Nonaffiliate Combination with Interim Depository Institution Branch Purchase and Assumption Other\_ Other **Applicant Depository Institution** Name Charter/ Docket / Certificate Number Street City ZipIPCode State **Target Institution** Name Charter/ Docket / Certificate Number Street City ZipIPCode State Resultant Institution (if different than Aapplicant) Name Charter/ Docket / Certificate Number Street City State Zip#PCode

Con	tact	Po	rson
COU	llaci		i sun

Name	Title/	Employer		
Street				
City	State	Z <sub>p</sub> PCode		
Telephone-Number		<del>Fax Number</del>		
INTE	RAGENCY BANK MERGE	Email_Address R-ACT-APPLICATION		

- 1. Describe the transaction's purpose, structure, significant terms, and conditions, and termination dates of related contracts or agreements; and financing arrangements, including any plan to raise additional equity or incur debt.
- 2. Indicate any other filings related to this transaction with other state and federal regulators.
- 3. Discuss whether and how the resultant institution's business strategy and operations will remain the same or change from that of the applicant. Identify new business lines. Provide a copy of the business plan, if available. Discuss the plan for integrating any new businesses into the resultant institution.
- 4. Provide a copy of (a) the executed merger or transaction agreement, including any amendments, (b) any board of directors' resolutions related to the transaction, and (c) interim charter, names of organizers, and any other related documents, if applicable.
- 5. Describe any issues regarding the permissibility of the proposal with regard to applicable state or <u>federal</u> laws or regulations (for example, nonbank activities, branching, <u>or</u> qualified thrift <u>lender'slender</u> test).
- 6. Describe any nonconforming or impermissible assets or activities that Aapplicant or Rresultant I institution may not be permitted to retain under relevant law or regulation, including the method of and anticipated time period for divestiture or disposal.
- 7. Provide the following financial information.
  - a. Pro Forma Balance Sheet forma balance sheet, as of the end of the most recent quarter-and for the first year of operation after the transaction. Indicate separately for the aApplicant and Ttarget I institution each principal group of assets, liabilities, and capital accounts;

debit and credit adjustments (explained by footnotes) reflecting the proposed acquisition; and the resulting pro forma combined balance sheet. Goodwill and all other intangible assets should be listed separately on the balance sheet. Indicate the amortization period and method used for any intangible asset and the accretion period of any purchase discount on the balance sheet.

- b. Projected Combined Statement of Income for the balance sheets and corresponding income statements as of the end of the first yearthree years of operation following consummation. Describe the assumptions used to prepare the projected statements.
- c. Provide a discussion on the valuation of the target entity and any anticipated goodwill and other intangible assets.
- d. Pro Forma and Projected Regulatory Capital Schedule, as of the end of the most recent quarter and foreach of the first yearthree years of operation, indicating:
  - Each component item for Tiercommon equity tier 1 (Core) and Tier 2 (Supplementary) Capital, Subtotal for Tiercapital, additional tier 1 and Tier 2 Capital (less any investment in unconsolidated or nonincludable subsidiaries), Total Capital (include Tier 3 if capital and tier 2 capital pursuant to the currently applicable), capital requirements.
  - Total risk-weighted assets.
  - Capital Ratios: (1) Tier 1 capital to total risk weighted assets; (2) Total capital to total risk-weighted assets; and (3) Tier 1 capital to average total consolidated assets (leverage ratio).
  - 6Common equity tier 1 capital, tier 1 capital, total capital, and leverage ratios
    pursuant to the capital regulations. If applicable, also provide the applicant's existing
    and pro forma supplementary leverage ratio pursuant to the current capital adequacy
    regulations.
- 8. List the directors and senior executive officers of the Rresultant Institution and provide the name, address, position with and shares held in the Rresultant Institution or holding company, and principal occupation (if a director). Indicate any changes to the applicant's current directors and senior executive officers that would occur at the resultant institution. Applicants should consult with the responsible regulatory agency regarding whether any biographical or financial information should be submitted with respect to any new principal shareholders, directors, and senior executive officers.
- 9. Describe any litigation or investigation by local, state, or federal authorities involving the applicant or any of its subsidiaries or the target or any of its subsidiaries that is currently pending or was resolved within the last two years.

- <u>10</u>. Describe how the proposal will <u>meetassist in meeting</u> the convenience and needs of the community. <u>to be served, including, but not limited to, the following:</u>
  - a. Summarize efforts undertaken or contemplated by the applicant to ascertain and address the needs of the community(ies) to be served, including community outreach activities, as a result of the proposal.
  - <u>a.b.</u> For the combining institutions, list any significant anticipated changes in services or products that will result from the consummation of the transaction. <u>If any services or products will be discontinued, describe and explain the reasons.</u>
  - c. To the extent that any products or services would be offered in replacement of any products or services to be discontinued, indicate what these are and how they would assist in meeting the convenience and needs of the communities affected by the transaction.
  - <u>d.</u> Discuss any enhancements in products or services expected to result from the transaction.
- 8. Discuss the programs, products, and activities of the Applicant or the Resultant Institution that will meet11. Describe how the applicant and resultant institution will assist in meeting the existing or anticipated needs of its community(ies) under the applicable criteria of the Community Reinvestment Act (CRA) and its implementing regulations, -including the needs of low—and moderate—income geographies and individuals. This discussion should include, but not necessarily be limited to, a description of the following:
  - a. The significant current and anticipated programs, products, and activities, including lending, investments, and services, as appropriate, of the applicant and the resultant institution.
  - b. The anticipated CRA assessment areas of the resultant institution. If the resultant institution's CRA assessment area would not include any portion of the current assessment area of the target or the applicant, describe the excluded areas.
  - c. The plans for administering the CRA program for the resultant institution following the transaction.
  - a.d. For an Aapplicant or Ttarget Iinstitution that has received a CRA composite rating of "needs to improve" or "substantial noncompliance" institution-wide or, where applicable, in a state or a multi-state MSA, multistate Metropolitan Statistical Area (MSA), or has received an evaluation of less than satisfactory performance in an MSA or in the non-MSA portion of a state in which the applicant is expanding as a result of the combination transaction, describe the specific actions, if any, that have been taken to address the deficiencies in the institution's institution's CRA performance record since the rating.
- 12. The Dodd-Frank Wall Street Reform and Consumer Protection Act requires regulators to consider the risk to the stability of the United States banking and financial systems when reviewing a merger transaction between financial institutions. Discuss any effect(s) that the

- proposed transaction may have on the stability of the United States banking and financial systems.
- 13. The Riegle-Neal Interstate Banking and Branching Efficiency Act of 1994 (12 U.S.C. § 1831u) (R-N) imposes additional considerations for certain interstate mergers between insured banks. Savings associations are not subject to 12 U.S.C. 1831u. If subject to these provisions, discuss authority; compliance with state age limits and host state(s) filing requirements; and applicability of nationwide and statewide concentration limits. In addition, discuss any other restrictions that the states seek to apply (including state antitrust restrictions). R-N. If subject to these provisions, please provide the following information:
  - a. Identify any host states involved with this transaction that require the target to be in operation for a minimum number of years and discuss compliance with the R-N age requirement (12 U.S.C. § 1831u(a)(5)).
  - b. Indicate that (1) the applicant has complied or will comply with the applicable filing requirements of any host state(s) that will result from the transaction and (2) the applicant has sent a copy of the merger application to the state bank supervisor of the resultant host state(s).
  - c. Indicate applicability of R-N nationwide and statewide deposit concentration limits to the transaction. If applicable, discuss compliance.
  - d. Indicate applicability of state-imposed deposit caps, if any. If applicable, discuss compliance.
  - e. Address whether:
    - i. Each bank involved in the transaction is adequately capitalized on the date of filing.
    - ii. The resultant institution will be well capitalized and well managed upon consummation of the transaction.
  - f. Discuss compliance with the CRA requirement of R-N.
  - g. Discuss permissibility of retention of the target's main office and branches.
  - <u>h.</u> Discuss any other restrictions that the host states seek to apply (including state antitrust restrictions).
- 14. List all offices of the applicant or target that: (a) will be established or retained as branches, including the main office, of the target institution, (b) are approved but unopened branch(es) of the target institution, including the date the current federal and state agencies granted approval(s), and (c) are existing branches that will be closed or consolidated as a result of the proposal (to the extent the information is available) and indicate the effect on the branch customers served. For each branch, list the popular name, street address, city, county, state, and IP

eode.zip code, specifying any that are in low- and moderate-income geographies.<sup>1</sup>

- 15. As a result of this transaction, if the Aapplicant will be or will become affiliated with a company engaged in insurance activities that is subject to supervision by a state insurance regulator, provide:
  - a. The name of the company.
  - b. A description of the insurance activity that the company is engaged in and has plans to conduct.
  - c. A list of each state and the lines of business in that state in which the company holds, or will hold, an insurance license. Indicate the state where the company holds a resident license or charter, as applicable.

If <u>this is</u> a nonaffiliate transaction, the <u>Aapplicant</u> also must reply to items  $\frac{1216}{1418}$  through  $\frac{1418}{1418}$ .

- 16. Discuss the effects of the proposed transaction on existing competition in the relevant geographic market(s) where the Aapplicant and the Ttarget I institution operate. The Aapplicant should contact the appropriate responsible regulatory agency for specific instructions to complete the competitive analysis.
- 17. If the proposed transaction involves a branch sale or any other divestiture of all or any portion of the bank, savings association or nonbank company (.—Iin the case of a merger transaction under 12 U.S.C. § 1828(c)(1)) to mitigate competitive effects, discuss the timing, purchaser, and other specific information.
- 18. Describe any management interlocking relationships (12 U.S.C. §§ 3201-3208) that currently exist or would exist following consummation. Include a discussion of the permissibility of the interlock with regard to relevant laws and regulations.

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<sup>&</sup>lt;sup>1</sup> Please designate branch consolidations as those terms are used in the Joint Policy Statement on Branch Closings, 64 FR 34844 (June 29, 1999).

#### **CERTIFICATION**

We hereby certify that our board of directors, by resolution, has authorized the filing of this application, and that to the best of our knowledge, it contains no misrepresentations or omissions of material facts. In addition, we agree to notify the <u>responsible regulatory</u> agency if the facts described in the filing materially change prior to receiving a decision or prior to consummation. Any misrepresentation or omission of a material fact constitutes fraud in the inducement and may subject us to legal sanctions provided by 18 U.S.C. §§ 1001 and 1007.

We acknowledge that approval of this application is in the discretion of the appropriate federal bankingresponsible regulatory agency. Actions or communications, whether oral, written, or electronic, by an agency or its employees in connection with this filing, including approval of the application if granted, do not constitute a contract, either express or implied, or any other obligation binding upon the responsible regulatory agency, other federal banking agencies, the United States, any other agency or entity of the United States, or any officer or employee of the United States. Such actions or communications will not affect the ability of any federal banking agency to exercise its supervisory, regulatory, or examination powers under applicable law and regulations. We further acknowledge that the foregoing may not be waived or modified by any employee or agent of a federal banking agency or of the United States.

Signed this	_day of		·
Day	Month		Year
		_by	
Applicant			Signature of Authorized Officer <sup>2</sup>
			Print or Type Name
		by	Title
Target Institution		_	Signature of Authorized Officer <sup>2</sup>
			Print or Type Name
			m: d
			Title

<sup>&</sup>lt;sup>2</sup>In multiple-step combinations, applicants should ensure that authorized officers of the combining institutions sign.

# SUPPLEMENT TO INTERAGENCY BANK MERGER ACT APPLICATION COMPTROLLER OF THE CURRENCY

# OFFICE OF THRIFT SUPERVISION SUPPLEMENT TO INTERAGENCY BANK MERGER ACT APPLICATION

All OCC and OTS Aapplicants should provide the following supplemental information with their application:

- 19. a. If any of the combining institutions have entered into commitments with community organizations, civic associations, or similar entities concerning providing banking services to the community, describe the commitment.
  - b. If the Regultant Linstitution will not assume the obligations entered into by the Tearget Linstitution, explain the reasons and describe the impact on the communities to be affected.

#### If filing with the OCC:

- 17. Identify and state the activity of each subsidiary to be acquired.
  - 20. If acquiring a non-national bank subsidiary, provide the information and analysis of the subsidiary's activities that would be required if it were established pursuant to 12 C.F.R. § 5.34 or 5.39.

## If filing with the OTS:

17. Provide the information to satisfy the requirements of 12 C.F.R. 563.22(d)(1)(vi).

### SUPPLEMENT TO INTERAGENCY BANK MERGER ACT APPLICATION FEDERAL RESERVE SYSTEM

All

The Certification on page # need not be provided by the target institution. FRB Applicants should modify their Certification accordingly.

<u>In addition, all FRB applicants</u> should provide the following supplemental information with their application:

- 15. If the pro-forma consolidated assets of Applicant's parent holding company are less than \$150 million and parent company long-term debt will exceed 30 percent of parent company equity capital accounts on a pro-forma basis, provide cash flow projections for the parent company which clearly demonstrate the ability to reduce the long-term debt-to-equity ratio to 30 percent or less within 12 years of consummation.
- 21. Indicate whether the applicant's investment in bank premises in establishing or retaining the branches following consummation of the transaction is consistent with Section 208.21 of the Board's Regulation H.

# SUPPLEMENT TO INTERAGENCY BANK MERGER ACT APPLICATION FEDERAL DEPOSIT INSURANCE CORPORATION

All FDIC <u>Aapplicants</u> should provide the following supplemental information with their applications:

22. This section supplements question 1216 of the Interagency Bank Merger Act Application for transactions between nonaffiliated parties. Additional guidance relating to the FDIC's consideration of the competitive factors in a proposed merger transaction is contained in the FDIC's Rules and Regulations (12 C.F.R. § 303 Subpart D) and Statement of Policy on Bank Merger Transactions (2 FDIC Law, Regulations, and Related Acts (FDIC) 5145).5145), which may be found at www.fdic.gov/regulations/laws/rules/index.html.

#### I. Delineation of the relevant geographic market(s).

The relevant geographic market includes the areas in which the offices to be acquired are located and from which those offices derive the predominant portion of their loans, deposits, or other business. The relevant geographic market also includes the areas where existing and potential customers impacted by the proposed merger <u>transaction</u> may practically turn for alternative sources of banking services.

- a. Prepare schedules for the Aapplicant Linstitution and Ttarget Linstitution showing the total number of accounts and total dollar volume of deposits for each municipality or census tract, where applicable, according to the recorded address of the depositor (do not submit supporting data). Small amounts may be aggregated and identified as "other." If the Aapplicant Linstitution is a multi-office institution, the Aapplicant Linstitution deposit information should be provided only for those offices within or proximate to the area(s) described below under paragraph (b).
- b. Identify those areas where existing and potential customers of the offices to be acquired may practically turn for alternative sources of banking services. If consideration of the availability of such alternative banking services results in a market area considerably different from that indicated by the sources of deposits, discuss and provide necessary supporting information.
- c. Using the information collected in paragraphs (a) and (b), provide a narrative description of the delineated relevant geographic market(s).

<sup>&</sup>lt;sup>3</sup> In most cases, total deposits will serve as an adequate proxy for the overall share of banking business in the relevant geographic market area; however, other analytical proxies may be appropriate in certain cases (for example, a merger transaction involving trust companies).

d. Provide any additional information necessary to support the delineated relevant geographic market(s). Supporting information may include relevant demographic information, locations of major employers, retail trade statistics, and/or information on traffic patterns. Applicants mayshould consult with the applicable FDIC Regional Office in determining whether additional information is necessary.

### II. Competition in the relevant geographic market(s).

- a. Prepare a schedule of participating and competing banking institutions' offices, divided into three sections:
  - (i) Applicant <u>Finstitution's</u> offices within or proximate to the relevant geographic market(s);
  - (ii) Target <u>Hinstitution's</u> offices within or proximate to the relevant geographic market(s); and
  - (iii) Competitor banking offices located or competing within the delineated relevant geographic market(s).

To the extent known, also include banking offices approved but not yet open. The following presentation format is suggested:

		Distance and Direction From Nearest Office	
Name and Location of Banking	Total	Applicant	Target
Office	Deposits	Institution	Institution

- b. For each office listed in paragraph (a), provide the street address; total deposits as reported in the most recent FDIC Summary of Deposits Data Book (www2.fdic.gov/databanksod/index.asp); and distance and general direction from the nearest office of the Aapplicant and Ttarget Institution. In cases where the delineated relevant geographic market includes a significant portion of a larger metropolitan area, provide only a listing of financial institutions and the aggregate total deposits of all offices operated by each within the delineated relevant geographic market(s).
- c. Discuss the extent and intensity of competition in the delineated relevant geographic market(s) provided by nonbank institutions, such as other depository institutions (for example, credit unions) and non-depositorynondepository institutions (for example, industrial loan companies, finance companies, and/or government agencies). For those institutions regarded as competing in the delineated relevant geographic market(s), provide name, address, and services supplied.