John E Ryan, Deputy and Acting Chier Executive Officer

* 695 Thrifts Closed by RTC from its Inception in August 1989 Through March 1994. 23.1 Million Deposit Accounts have been Protected.
* Three Institutions Closed in February. Twelve Institutions Closed in March.
* RTC Sold or Collected Assets with a Book Value of $\$ 4.0$ Billion in February, \$403 Billion, Net of Assets Put Back to RTC, Since Inception.
* Recoveries on Asset Reductions Totaled \$1.7 Billion (41\% of Book Value) in February, $\$ 359$ Billion ( $89 \%$ of Book Value) Since Inception.


## RTC CASELOAD

In March, the RTC resolved twelve institutions to bring the total number of resolutions to 695 since the inception of the RTC in 1989. As of March 31, 1994, the RTC had 48 institutions remaining in its conservatorship program. All of the remaining institutions have been marketed for resolution, and it is expected that they all will be resolved by the third quarter of 1994. No institutions were placed in conservatorship in February or March.

## ASSET INVENTORY

In February, the amount of assets under RTC management, including both conservator-
ships and receiverships, decreased from $\$ 61$ billion to $\$ 57$ billion. The decrease in assets reflects the ongoing sales effort by the RTC to reduce its asset inventory. The $\$ 57$ billion of assets under RTC management on



February 28 consisted of: $\$ 11$ billion in cash and securities, $\$ 7$ billion in performing 1-4 family mortgages, $\$ 9$ billion in other performing loans, $\$ 12$ billion in delinquent loans, $\$ 5$ billion in real estate, $\$ 6$ billion in investments in subsidiaries, and $\$ 7$ billion in other assets.

The 60 conservatorships held $\$ 22$ billion in gross assets on February 28, 1994. Of the total, cash and securities (including a substantial amount of short term securities purchased with the proceeds of asset sales) represented $34 \%$; performing $1-4$ family mortgages, $20 \%$; other performing loans, $18 \%$; delinquent loans, $7 \%$; real estate, $4 \%$; investments in subsidiaries, $7 \%$; and other assets, $10 \%$.

Assets in receiverships remaining from the 683 institutions closed by the RTC amounted to $\$ 35$ billion on February 28. Because many of the relatively marketable assets have been sold before an institution enters a receivership, most of the assets retained by the RTC in receivership consisted of lower quality, less marketable assets. Thus, real estate and delinquent loans represented $43 \%$ of receivership assets. Cash, securities, and performing $1-4$ family mortgages represented only $15 \%$ of receivership assets. The $\$ 35$ billion excludes approximately $\$ 10$ billion in cash, liquid investments, and accounts receivable accumulated from receivership collections.

## ASSET REDUCTIONS

In February, the proceeds of asset sales and other principal collections were $\$ 1.7$ billion. This included $\$ 0.2$ billion in sales proceeds from conservatorships, $\$ 0.6$ billion in other conservatorship asset collections, $\$ 0.4$ billion in receivership sales, and $\$ 0.5$ billion from other receivership principal collections. Also, less than $\$ 50$ million was received from resolution sales. From inception through February, the RTC collected $\$ 147$ billion from securities, $\$ 101$ billion from 1-4 family mortgages, $\$ 51$ billion from other mortgages,
$\$ 28$ billion from non-mortgage loans, $\$ 15$ billion from real estate, and $\$ 19$ billion from other assets.

In terms of book value, February sales and collections were $\$ 4.0$ billion. The average recovery rate on the collection of these assets was $41 \%$. During the month, the RTC recovered $96 \%$ from securities, $96 \%$ from 1-4 family mortgages, $43 \%$ from other mortgages, $49 \%$ from non-mortgage loans, $41 \%$ from real estate, and $15 \%$ from other assets. The asset recovery rate of $41 \%$ in February was a drop from $68 \%$ in Janauary. Most of this drop was attributable to sales of $\$ 1.1$ billion of Judgements and Deficiencies which had a negligible recovery rate.

From the inception of the RTC through February, book value asset reductions were $\$ 403$ billion, and the RTC recovered $89 \%$ on these collections. From inception, the RTC has recovered $98 \%$ from securities, $96 \%$ from $1-4$ family mortgages, $78 \%$ from other mortgages, $90 \%$ from non-mortgage loans, $55 \%$ from real estate, and $71 \%$ from other assets.

The RTC also collected $\$ 0.1$ billion in receivership income in February. From its inception to February 28, 1994, the RTC has collected $\$ 18.5$ billion in receivership income.

## MAJOR ASSET SALES:

* Snowcreek, a 52-acre parcel of land located in Park City, Utah, was sold to Wind River Petroleum, Inc., Salt Lake City, Utah, for $\$ 1.7$ million, or 15 percent of its original book value. The property, comprised of undeveloped land and a convenience store, was an asset retained by the RTC following the resolution of Western Savings and Loan Association, Phoenix, Arizona, on May 31, 1990.
* Superstition III, a 929-acre parcel of undeveloped residential land in Gilbert, Arizona, was sold to Lennar Communities Development, Inc. of Miami, Florida, for $\$ 3.8$ million, or 21 per-
Inception through February 1994

|  | Conservatorships |  | Resolution <br> Sales (Net) * | Receiverships |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Sales | Collections |  | Salea | Collections |  |
| Securitios | 500.782 | \$48.321 | \$23.038 | \$8,472 | \$8,467 | \$147,080 |
| 1-4 Family Mortgages | 28.289 | 17.472 | 15,408 | 30,122 | 9,151 | 100,533 |
| Other Mortgages | 7.467 | 11,721 | 5,533 | 17.188 | 8,675 | 50,583 |
| Other Lomes | 5.140 | 10.475 | 3,362 | 4,756 | 4,152 | 27,887 |
| REO | 7.244 | 0 | 146 | 7,300 | 0 | 14,089 |
| Other Assets | 2,348 | 3.088 | 411 | 3,651 | 0,200 | 18,705 |
| TOTALS | \$111.270 | 501.079 | \$47,089 | \$71,488 | \$37,051 | \$359,477 |

February 1994

|  | Conservatorships |  | Resolution Sales | Receiverships |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Sales | Collections |  | Sales | Collections |  |
| Securties | \$21 | 5304 | 518 | 508 | \$49 | $\$ 471$ |
| 1-4 Family Mortgages | 2 | 87 | 0 | 12 | 67 | 168 |
| Other Mortgages | 36 | 37 | 0 | 217 | 144 | 434 |
| Other Loans | 49 | 103 | 0 | 6 | 28 | 188 |
| REO | 68 | 0 | 0 | 90 | 0 | 157 |
| Other Assets | 20 | 37 | 0 | 20 | 168 | 245 |
| TOTALS | \$176 | \$588 | \$18 | \$442 | 5457 | \$1,601 |


|  | Conservatorships |  | Resolution Saies | Receiverships |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Sales | Coilections |  | Salos | Collections |  |
| Securitios | $\$ 35$ | 5847 | \$18 | \$105 | 557 | $\$ 861$ |
| 1-4 Family Mortgages | 10 | 187 | 0 | 04 | 136 | 435 |
| Other Mortgages | 75 | 102 | 0 | 640 | 279 | 1.090 |
| Other Losns | 73 | 210 | 0 | 22 | 68 | 374 |
| REO | 86 | 0 | 0 | 164 | 0 | 250 |
| Other Assets | 21 | 68 | 0 | 21 | 282 | 390 |
| TOTALS | \$300 | \$1,212 | \$18 | \$1,045 | \$822 | \$3,408 |

[^0]cent of its original book value. The property was an asset retained by the RTC following the resolution of Sun State Savings and Loan Association, FSA, Phoenix, Arizona, on November 30, 1990.

* The Wickenburg Inn, a 2, 790-acre tennis and guest ranch located north of Wickenburg, Arizona, was sold to Petroleum, Inc. of Wichita, Kansas, for $\$ 3.2$ million, or 52 percent of its original book value. The ranch was an asset retained by the RTC following the resolution of Security Savings and Loan Association, Scottsdale, Arizona, on March 15, 1991.
* A 13.8-acre tract of vacant land located in Pembroke Pines, Florida, was sold to Pasadena at Pembroke Lakes South, Ltd., Pembroke Pines, for $\$ 1$ million, or 42.5 percent of its original book value. The land, which is zoned for commercial development, was an asset retained by the RTC following the resolution of Flagler Federal Savings and Loan Association, Miami, on March 27, 1992.


## THRIFT CLOSINGS

The RTC closed three institutions in February and twelve institutions in March. As of the end of March, RTC resolutions had protected 23.1 million deposit accounts from financial loss. These accounts had an average account balance of $\$ 9,000$.

The total number of thrift closings was 683 from the establishment of the RTC in August 1989 through February 28, 1994. These thrifts held $\$ 224$ billion in assets at the time of closure. Of the total, $\$ 48$ billion of assets, or $21 \%$, were sold to acquirers (after taking into account assets returned to the RTC under putback provisions of resolution transactions).

Estimated resolution costs for the 683 closed thrifts totaled $\$ 82.7$ billion, representing $32 \%$ of their total liabilities at the time of resolution. The $\$ 82.7$ billion reflects a revision by the RTC, on institutions resolved through December 31, 1993, in estimated resolution costs based upon an update of estimated asset recovery rates for receiverships. If the insured deposits of all 683 institutions had been paid
out to depositors, the estimated resolution cost would have been $\$ 86.1$ billion. The $\$ 3.5$ billion difference represented the estimated savings, or premiums, over insured deposit payout costs. These savings were equal to $2 \%$ of core deposits, represented by deposits with balances below $\$ 80,000$.

Of the 683 cases, 436 were purchase and assumption transactions (P\&As), in which deposits, certain other liabilities, and a portion of the assets were sold to acquirers. Another 158 were insured deposit transfers (IDTs), in which the acquiring institutions served as paying agents for the RTC, established accounts on their books for the depositors of the failed institutions, and acquired some of their assets in many cases. The remaining 89 were insured deposit payoffs (POs) in which the RTC directly paid depositors their insured deposits and retained all of the assets.

Most attractive franchises were resolved using P\&As, and these acquirers paid considerably higher premiums over deposit payoff costs: $2.57 \%$ of core deposits, compared to $0.67 \%$ for IDTs. The P\&A transactions included 35 Accelerated Resolution Program (ARP) cases, in which the institutions were closed without first being placed in the conservatorship program.

## SOURCES AND USES OF FUNDS

From its inception through February 28, 1994, the RTC obtained $\$ 120$ billion in funds from the following external sources: $\$ 50$ billion in FIRREA appropriations, $\$ 41$ billion in loss funds authorized by 1991 Acts of Congress, and $\$ 29$ billion in Federal Financing Bank (FFB) borrowings. The RTC also obtained $\$ 102$ billion in recoveries from receiverships.

The FIRREA appropriations include $\$ 30.1$ billion from REFCORP, $\$ 18.8$ billion in Treasury funding, and $\$ 1.2$ billion in FHLB contributions. The Resolution Trust Cor-
poration Funding Act of 1991 and the RTC Refinancing, Restructuring, and Improvement Act of 1991 provided for an additional $\$ 30$ billion and $\$ 25$ billion, respectively, in loss funds through Treasury appropriations. The Improvement Act allowed the RTC to obligate funds for new resolutions up to April 1, 1992. On April 30, 1992, the RTC returned $\$ 18.3$ billion to the Treasury Department that had not been obligated by the April 1, 1992 deadline. The RTC Completion Act, enacted into law on December 17, 1993, authorizes the Treasury to provide the RTC with up to $\$ 18.3$ billion in loss funds. If more than $\$ 10$ billion is needed, the Secretary of the Treasury must certify that RTC is complying with specified management reforms. As of February 28, 1994, $\$ 4$ billion of the $\$ 18.3$ billion had been released by the Thrift Depositor Protection Oversight Board to fund resolutions.

Working capital, obtained from the FFB, is used for the temporary funding of assets retained by the RTC when institutions are resolved. Working capital has also been used to replace high-cost liabilities and meet liquidity needs of conservatorship institutions. The RTC's outstanding borrowings and other liabilities are subject to a limitation prescribed by FIRREA.

The 683 resolutions through February 28 required outlays of $\$ 197.5$ billion from the RTC. Outstanding advances to conservatorships existing at the end of February totaled $\$ 7.1$ billion. Interest on FFB borrowings was $\$ 8.2$ billion. This left $\$ 9.8$ billion in cash on hand on February 28.


## NEWS NOTES

## RTC TO AUCTION \$349 MILLION IN NON-PERFORMING LOANS IN KANSAS CITY

Non-performing loans with a total book value of $\$ 349$ million will be auctioned by the RTC in Kansas City, Missouri, on April 26 and 27.

The two-day auction, one of the last in a series of nationwide loan auctions by the RTC, will feature 6,199 loans grouped into 225 packages that have been stratified by product type and geographic location.
"Buyers should take advantage of one of the RTC's last major loan auctions before we go out of business," said John E. Ryan, Deputy Chief Executive Officer of the RTC. "We encourage investors of all capital sizes to bid on our many packages of one- to four-family mortgages and other non-performing loans."

The non-performing loan packages, comprised primarily of one- to four-family mortgages, also include consumer, commercial, and land loans. Packages range in book value from $\$ 100,000$ to $\$ 4$ million. The loans are primarily secured by assets in California, Texas, Florida, and the Northeast.

Qualified buyers, including those with moderate capital levels, are encouraged to participate. In accordance with the RTC's Small Investor Program (SIP), several loan packages have been reduced in size and localized, giving investors an opportunity to bid on assets in their geographic areas. These SIP offerings include 10 one-to-four family mortgage loan packages and 27 other loan packages, each with a total book value of less than $\$ 500,000$.

The loans auctioned on April 26 will consist primarily of one- to four-family mortgages; the loans auctioned on April 27 will consist of consumer, commercial, and land loans. The average loan package size will be $\$ 1.8$ million on April 26, and $\$ 1.1$ million on April 27, which is smaller than the average size of $\$ 2.2$ million in the previous national non-performing loan auction.

The auction will be held at the Kansas City Convention Center, Bartle Hall, 301 West 13th Street, Kansas City, beginning at 1 p.m. on April 26 and at 9 a.m. on April 27.

Prospective bidders may obtain bid packages and additional information by contacting the auctioneer, JBS \& Associates, Inc., at 1-800-943-5524. Loan documents may be reviewed by appointment at the RTC auction center at 2345 Grand Avenue, Kansas City. The office will be open between March 28 and April 25, Monday through Friday, from 8 a.m. until 6 p.m., and on Saturday, from 9 a.m. until 3 p.m. The office will be closed on Sunday.

## FURTHER INFORMATION

All RTC public documents, including RTC press releases and policy statements, are available from the RTC Reading Room at 202-416-6940. Written requests should be mailed to the RTC Reading Room, 801 17th Street, NW, Washington, DC 20434-0001.

To receive the RTC Review monthly, write to: RTC Office of Corporate Communications, 12th Floor, RTC Review Mailing List, 801 17th Street, NW, Washington, DC 204340001.


|  |  | RTC Resolutions <br> Inception to February 28, 1994 <br> (Dollars in Billions) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Deal Type * | Number of Cases | Total Assets | Estimated Savings Over Payout Cost | $\begin{gathered} \text { Estimated } \\ \text { Savings/ } \\ \text { Core Deposits ** } \end{gathered}$ | Percentage of Assets Passed*\#* | Total Deposits | Number of Accounts (000's) |
| IDT | 158 | \$30.3 | \$0.1 | 0.67 \% | 12.44 \% | \$30.7 | 2,985 |
| PA | 436 | 186.3 | 3.3 | 2.57 | 23.76 | 165.0 | 19,350 |
| PO | 89 | 7.7 | 0.0 | 0.00 | 0.00 | 8.3 | 616 |
| Total | 683 | \$224.3 | \$3.5 | 2.23\% | 21.40\% | \$203.9 | 22,951 |

* Deal Type:

IDT = Insured Deposit Transfer
PA $=$ Purchase of Assets and Assumption of Liabilities
PO = Insured Deposit Payoff
** Core deposits are estimated as deposits with balances below $\$ 80,000$.
*** Assets passed are net of putbacks.
Note: Asset and estimated cost data reflect post-closing revisions and may differ from data previously released. Number of Accounts are as of quarter before resolution.


|  | Asset Reductions By Type of Asset (Dollars in Millions) |  |  |
| :---: | :---: | :---: | :---: |
|  | Inception Through 2/28/94 | February 1994 | $\begin{gathered} 1994 \\ \text { To Date } \end{gathered}$ |
| Cash \& Securities |  |  |  |
| Book Value Reduction | \$150,614 | \$489 | \$897 |
| Discount from Book Value | 3,534 | 18 | 36 |
| Sales \& Principal Collections | 147,080 | 471 | 861 |
| 1-4 Family Mortgages |  |  |  |
| Book Value Reduction | 104,278 | 175 | 467 |
| Discount from Book Value | 3,745 | 6 | 32 |
| Sales \& Principal Collections | 100,533 | 168 | 435 |
| Other Mortgages |  |  |  |
| Book Value Reduction | 64,476 | 1,005 | 2,065 |
| Discount from Book Value | 13,893 | 571 | 969 |
| Sales \& Principal Collections | 50,583 | 434 | 1,096 |
| Other Loans |  |  |  |
| Book Value Reduction | 30,875 | 379 | 623 |
| Discount from Book Value | 2,988 | 193 | 249 |
| Sales \& Principal Collections | 27,887 | 186 | 374 |
| Real Estate |  |  |  |
| Book Value Reduction | 26,595 | 384 | 645 |
| Discount from Book Value | 11,906 | 227 | 395 |
| Sales \& Principal Collections | 14,689 | 157 | 250 |
| Other Assets |  |  |  |
| Book Value Reduction | 26,527 | 1,614 | 1,897 |
| Discount from Book Value | 7,822 | 1,369 | 1,507 |
| Sales \& Priricipal Collections | 18,705 | 245 | 390 |
| Total Assets |  |  |  |
| Book Value Reduction | 403,365 | 4,045 | 6,594 |
| Discount from Book Value | 43,888 | 2,384 | 3,188 |
| Sales \& Principal Collections | \$359,477 | \$1,661 | \$3,406 |

Notes: Data for inception through February 28, 1994 are net of putbecks recorded to date.
Data exclude asset transfers between receiverships, subsidiaries,
and RTC Corporate.

Resclution sales are shown at book value. Proceeds of assets sales at resolution are not separable from amounts paid for deposits of resolved thritis.

## Beginning Assets and Asset Reductions Inception Through February 1994 (Dollars in Billions)

683 Closed Institutions


60 Conservatorship Institutions

|  |  <br> Securities | 1-4 Family <br> Mortgages | Other <br> Mortgages | Other <br> Loans | Real Estate | Subsidiaries | Other <br> Assets | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets at Takeover., | \$21.4 | \$15.0 | \$10.9 | \$3.3 | \$2.9 | \$1.3 | \$2.8 | \$57.6 |
| Reductions During Conservatorship |  |  |  |  |  |  |  |  |
| Sales Proceeds........ | 14.4 | 7.0 | 3.3 | 1.1 | 1.3 | 0.1 | 0.8 | 27.9 |
| Payment \& Maturities. | 17.4 | 3.8 | 2.1 | 2.5 | 0.0 | 0.1 | 0.9 | 26.8 |
| Other Changes (Net) ........ | (18.0) | (0.6) | 1.6 | (1.6) | 0.7 | (0.4) | (1.0) | (19.3) |
| Conservatorship Assets as of February 28, 1994 | \$7.6 | \$4.7 | \$3.9 | \$1.3 | \$0.9 | \$1.4 | \$2.2 | \$22.1 |

## Beginning Assets and Asset Reductions Inception Through February 1994 (Dollars in Billions)

All 743 Institutions


/1 Includes net losses on sales, charge-offs of goodwill and certain equity investments and other assets, accumulation and investment of cash, and new loans and asset purchases.
/2 Includes asset balance adjustments and principal losses.

13 Excludes accumulation of approximately $\$ 10.2$ billion of receivership cash and investments available for the payment of expenses and dividends.
/4 Transfer of REO from one subsidiary to a receivership is included in Other Changes.


[^0]:    *Nef Resolution Sales are net of all putbacke recorded to dete.
    Note: Receivership sales and colbetions include sales and coilections of assets held by RTC in its corporate capacity.
    The distribution of Receivership sales and collections for 1989 and 1990 is eatimated.

