uarterly Banking Profile

# GRAPH BOOK 



Third Quarter 1996

Prepared by:
FDIC Division of Research and Statistics

The Graph Book is now available on the Internet: WWW.FDIC.GOV
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## THIRD-QUARTER HIGHLIGHTS

## - Bank Earnings Surpass \$13 Billion

Insured commercial banks reported $\$ 13.2$ billion in net income for the third quarter. This is the third-highest quarterly earnings total ever reported. The average annualized return on assets (ROA) was 1.19 percent for the quarter. More than 95 percent of all commercial banks were profitable, and almost 60 percent reported higher earnings than a year earlier. For the first nine months of 1996, industry earnings totaled $\$ 38.6$ billion, an increase of 4.8 percent from the same period of 1995 . The average annualized ROA for the first three quarters was 1.19 percent, the same as in the first three quarters of 1995.

- Banks Contribute \$1 Billion to Capitalize Savings Association Insurance Fund A special assessment was levied against SAIF-assessable deposits in the third quarter to enable the SAIF to become fully capitalized. Fewer than 830 commercial banks have any SAIF deposits, but together they account for more than one-fourth of all SAIF deposits. Their share of the special assessment totaled approximately $\$ 1$ billion, and reduced their after-tax earnings by around $\$ 650$ million.


## - Dividends Rise Sharply to Support Stock Buy-Back Programs

Banks paid $\$ 10.7$ billion in dividends in the third quarter, a 54 -percent increase from the third quarter of 1995. During the quarter, 827 banks paid more in dividends than they earned, with the difference coming out of equity capital. The conversion of equity into dividends at these banks totaled $\$ 3.5$ billion. Much of the increased dividends went to bank holding companies that have announced stock buy-back programs.

## - Asset-Quality Indicators Remain Mostly Favorable

The percentage of banks' loans that were noncurrent fell to 1.11 percent at the end of September. This is the lowest percentage reported in the fifteen years that banks have been reporting noncurrent loan data. In general, asset-quality improvement was evident in commercial loan categories, while some deterioration occurred in consumer loan categories. Net loan charge-offs of $\$ 3.8$ billion were $\$ 574$ million higher than a year ago. Almost twothirds of all loans charged-off in the quarter were credit-card loans.

## - SAIF Assessment Leads to Net Loss For Thrift Industry

Insured savings institutions reported an aggregate net loss for the third quarter of \$55 million. The loss was caused by a $\$ 3.5$-billion special assessment paid by 1,621 savings institutions with $\$ 511$ billion in SAIF deposits. This assessment reduced thrifts' after-tax earnings by about $\$ 2.2$ billion. Almost two-thirds of all savings institutions reported net losses for the quarter. Of the 340 savings institutions with no SAIF deposits, less than 5 percent were unprofitable. Apart from the special assessment, the industry's underlying profitability was only slightly below the record level of the previous quarter.

## - Special Assessment Brings The SAIF to Full Capitalization

The Deposit Insurance Funds Act of 1996 included a one-time special assessment on SAIF deposits that raised $\$ 4.5$ billion and brought the SAIF reserve ratio to the statutory mandate of 1.25 percent of insured deposits, as of October 1. The legislation also spread the cost of interest payments on FICO bonds to all insured institutions. Effective January 1, 1997, deposit insurance premiums for SAIF members will be lowered substantially, to the levels now in effect for BIF members.



*Loans past due 90 or more days or in nonaccrual status.
**includes loans to foreign governments, depository institutions and lease receivables.


* Prior to 1996, credit card loans securitized and sold without recourse were reported only on the September 30 Call Report.
** Off-balance-sheet



In the third quarter of 1996, commercial and industrial loans increased by $\$ 13.3$ billion, real estate loans increased by $\$ 12.4$ billion and loans to individuals increased by $\$ 11.3$ billion.


In the third quarter of 1996, unused credit card commitments increased by $\$ 40.1$ billion and unused commitments for loans to businesses increased by $\$ 20.1$ billion.

Converting Reserves Back Into Income
Banks Reporting Negative Loan Loss Provisions
1993-1996
Number of Banks


# Concentration of Off - Balance - Sheet Derivatives* <br> Notional Amounts <br> September 30, 1996 



All Other Participants (493 Banks)
$\$ 1.3$ Trillion (6\%)

Commodity \& Other Contracts
$\$ 0.2$ Trillion (1\%)
Equity Derivative Contracts
$\$ 0.2$ Trillion (1\%)

# Composition of Off-Balance - Sheet Derivatives* 

Notional Amounts
September 30, 1996
Interest Rate Contracts
$\$ 13.3$ Trillion (67\%)


Foreign Exchange Contracts
$\$ 6.2$ Trillion (31\%)
*Amounts do not represent either the net market position or the credit exposure of banks' off-balance-sheet derivative activities. They represent the gross value of all contracts written. Spot foreign exchange contracts of $\$ 536$ billion for the eight largest participants and $\$ 31$ billion for all others are not included.

# Purpose of Off - Balance - Sheet Derivatives* Held for Trading <br> Notional Amounts <br> September 30, 1996 

Commodity \& Other Contracts
$\$ 0.2$ Trillion (1\%)
Equity Derivative Contracts
$\$ 0.2$ Trillion (1\%)
Foreign Exchange Contracts
\$6.1 Trillion (33\%)

Not Held for Trading
Notional Amounts
September 30, 1996


Foreign Exchange Contracts $\$ 0.2$ Trillion (10\%)

Equity Derivative Contracts, Commodity \& Other Contracts \$1 Billion

* Notional amounts do not represent either the net market position or the credit exposure of banks' off-balance-sheet derivative activities: They represent the gross value of all contracts written. Spot foreign exchange contracts of $\$ 567$ billion are not included.


# Positions of Off-Balance-Sheet Derivatives <br> Gross Fair Values <br> September 30, 1996 <br> (\$ Millions) 

## Held for Trading

## 131 Banks Held Derivative Contracts for Trading

 (Marked to Market)|  | Interest Rate | Foreign Exchange | Equity Derivatives | Commodity \& Other | Total | Net |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Eight Largest Participants |  |  |  |  |  | 191 |
| Gross positive fair value | 108,103 | 79,086 | 6,858 | 6,531 | 200,579 |  |
| Gross negative fair value | 104,278 | 82,830 | 6,673 | 6,607 | 200,387 |  |
| All other participants |  |  |  |  |  | 314 |
| Gross positive fair value | 1,341 | 2,178 | 5 | 63 | 3,587 |  |
| Gross negative fair value | 1,218 | 1,993 | 0 | 62 | 3,273 |  |
| Total |  |  |  |  |  | 505 |
| Gross positive fair value | 109,444 | 81,264 | 6,863 | 6,594 | 204,165 |  |
| Gross negative fair value | 105,496 | 84,822 | 6,673 | 6,669 | 203,660 |  |

## Held for Purposes Other than Trading

 476 Banks Held Derivative Contracts for Purposes Other than Trading|  | Interest Rate | Foreign Exchange | Equity Derivatives | Commodity \& Other | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Marked to Market |  |  |  |  |  | (104) |
| Gross positive fair value | 452 | 100 | 0 | 2 | 554 |  |
| Gross negative fair value | 563 | 95 | 0 | 0 | 658 |  |
| Not Marked to Market |  |  |  |  |  | (444) |
| Gross positive fair value | 7,366 | 322 | 10 | 25 | 7,723 |  |
| Gross negative fair value | 7,790 | 267 | 3 | 108 | 8,167 |  |
| Total |  |  |  |  |  | (548) |
| Gross positive fair value | 7,818 | 422 | 10 | 28 | 8,277 |  |
| Gross negative fair value | 8,353 | 361 | 3 | 108 | 8,825 |  |

Debt Securities by Maturity or Repricing Frequency . . .
Percent of Total Assets
 . . . and by Region
Percent of Total Assets
September 30, 1996

U.S. Government Obligations:
U.S. Treasury
U.S. Agencies

Mortgage Pass - through Securities
Collateralized Mortgage Obligations
State, County, Municipal Obligations
Other Debt Securities
Equity Securities
Total Securities
Total Securities (Debt and Equity)
Memoranda
Fair Value of High - risk Mortgage Securities
Fair Value of Structured Notes

| $N A$ | $N A$ | 3 | 3 | 3 | 3 | 3 | 2 | 2 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $N A$ | $N A$ | 21 | 22 | 21 | 18 | 16 | 13 | 11 |

Held - to - Maturity
$\$ 180$ Billion (Amortized Cost)


> Available - for - Sale
$\$ 620$ Billion
(Fair Value)

|  | Total Securities* <br> September 30, 1996 (\$ Millions) |  |  |  |  | Fair Value to Amortized Cost (\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Held-to - Maturity |  | Available-for-Sale |  |  |  |
|  | Amortized Cost | Fair Value to Amortized Cost (\%) | Fair <br> Value | Fair Value to Amortized Cost (\%) | Total Securities |  |
| U.S. Government Obligations |  |  |  |  |  |  |
| U.S. Treasury | \$33,258 | 99.9 | \$151,112 | 99.6 | \$184,370 | 99.7 |
| U.S. Agencies | 37,280 | 99.1 | 89,789 | 99.2 | 127,069 | 99.2 |
| Mortgage Pass-through Securities | 39,988 | 99.2 | 174,853 | 99.2 | 214,840 | 99.2 |
| Collateralized Mortgage Obligations | 24,973 | 99.3 | 87,686 | 98.8 | 112,660 | 98.9 |
| State, County, Municipal Obligations | 37,604 | 101.7 | 36,095 | 102.0 | 73,699 | 101.9 |
| Other Debt Securities | 6,925 | 94.8 | 59,647 | 103.3 | 66,572 | 102.6 |
| Equity Securities | ** | ** | 20.465 | 108.5 | 20,465 | 108.5 |
| Total Securitios | \$180,028 | 99.7 | \$619,647 | 99.9 | \$799,675 | 99.9 |
| Memoranda*** |  |  |  |  |  |  |
| High-risk Mortgage Securities | 2,276 |  | 2,214 |  |  | 97.3 |
| Structured Notes | 11,439 |  | 11,234 |  |  | 98.2 |

# Mutual Fund and Annuity Sales* 

1995 - 1996

| Quarterly Sales (\$ Millions) | 9/95 | 12/95 | 3/96 | 6/96 | 9/96 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Money Market Funds | \$174,475 | \$199,231 | \$211,968 | \$206,860 | \$221,716 |
| Debt Securities Funds | 3,022 | 3,531 | 3,693 | 3,323 | 3,131 |
| Equity Securities | 5,340 | 5,970 | 7,529 | 8,085 | 7,279 |
| Other Mutual Funds | 1,092 | 1,229 | 1,583 | 1,491 | 1,445 |
| Annuities | 2,231 | 2,198 | 2,660 | 3,723 | 3,356 |
| Proprietary Mutual Fund and Annuity Sales included above | 167,204 | 187,445 | 199,843 | 194,763 | 210,311 |

* Domestic office sales of proprietary, private label and third-party funds and annuities. Does not reflect redemptions.


# Fee Income from Sales and Service of Mutual Funds and Annuities 1996 YTD 


**Gross operating income is the total of interest income and noninterest income.

# Real Estate Assets as a Percent of Total Assets September 30， 1996 



＊Growth rate for most recent tweive－month period．


| Southwest | 15.96 | 15.20 | 15.82 | 10.35 | 8.58 | 5.38 | 3.04 | 1.88 | 1.73 | 1.60 | 1.47 | 1.40 | 1.40 | 1.45 | 1.42 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Northeast | 2.27 | 2.43 | 4.93 | 10.85 | 11.79 | 10.56 | 7.00 | 4.24 | 4.10 | 3.73 | 3.47 | 2.97 | 2.94 | 2.82 | 2.73 |
| West | 5.35 | 4.86 | 3.58 | 3.62 | 6.48 | 7.92 | 5.24 | 3.15 | 3.04 | 2.78 | 2.66 | 2.42 | 2.40 | 2.17 | 1.99 |
| Rest of U．S． | 2.54 | 2.28 | 2.53 | 4.05 | 4.48 | 3.47 | 2.36 | 1.52 | 1.49 | 1.37 | 1.32 | 1.22 | 1.25 | 1.15 | 1.13 |
| Total U．S． | 4.45 | 3.91 | 4.52 | 6.59 | 7.47 | 6.66 | 4.33 | 2.64 | 2.53 | 2.31 | 2.18 | 1.94 | 1.93 | 1.81 | 1.73 |

＊Loans secured by real estate past due 90 days or more or in nonaccrual status plus other real estate owned（OREO）as a percent of total real estate loans plus OREO．


| Southwest | 10.01 | 8.23 | 7.74 | 4.51 | 3.28 | 2.22 | 1.46 | 1.05 | 1.04 | 1.00 | 0.94 | 0.93 | 0.95 | 1.01 | 1.01 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Northeast | 1.60 | 1.89 | 3.89 | 7.86 | 7.80 | 6.43 | 4.09 | 2.65 | 2.93 | 2.64 | 2.47 | 2.17 | 2.22 | 2.16 | 2.10 |
| West | 3.35 | 2.96 | 2.28 | 2.47 | 4.28 | 4.91 | 3.71 | 2.23 | 2.17 | 2.00 | 1.89 | 1.72 | 1.68 | 1.52 | 1.38 |
| Rest of U.S. | 1.54 | 1.35 | 1.63 | 2.44 | 2.50 | 1.89 | 1.44 | 0.99 | 1.02 | 0.96 | 0.94 | 0.87 | 0.91 | 0.84 | 0.84 |
| Total U.S. | 2.79 | 2.38 | 2.94 | 4.33 | 4.58 | 3.88 | 2.65 | 1.70 | 1.77 | 1.62 | 1.54 | 1.39 | 1.41 | 1.33 | 1.29 |

*Loans secured by real estate past due 90 days or more or in nonaccrual status as a percent of total real estate loans.

*Commercial and industrial loans past due 90 days or more or in nonaccrual status as a percent of total commercial and industrial loans.


Delinquency Rates, Loans to Individuals \% Past Due 1987 - 1996


## Quarterly Return on Assets (ROA), Annualized 1987 - 1996

ROA \%


## Quarterly Return on Equity (ROE), Annualized

 1987 - 1996ROE \%


Return On Assets (ROA)


Rankings By ROA

|  |  | YTD 1996 | YTD 1995 | Change* |
| :---: | :---: | :---: | :---: | :---: |
| 28 | South Carolina | 1.30 | 1.05 | 25 |
| 29 | Indiana | 1.29 | 1.22 | 7 |
| 30 | Idaho | 1.27 | 1.24 | 3 |
| 31 | Wisconsin | 1.27 | 1.36 | (9) |
| 32 | Florida | 1.26 | 1.27 | (1) |
| 33 | North Dakota | 1.26 | 1.26 | 0 |
| 34 | Maine | 1.25 | 1.22 | 3 |
| 35 | Kentucky | 1.24 | 1.26 | (2) |
| 36 | Pennsylvania | 1.24 | 1.17 | 7 |
| 37 | Kansas | 1.22 | 1.09 | 13 |
| 38 | Texas | 1.21 | 1.16 | 5 |
| 39 | Maryland | 1.19 | 1.30 | (11) |
| 40 | Nebraska | 1.17 | 1.44 | (27) |
| 41 | Georgia | 1.15 | 1.32 | (17) |
| 42 | Massachusetts | 1.15 | 1.03 | 12 |
| 43 | Oklahoma | 1.13 | 1.09 | 4 |
| 44 | California | 1.10 | 1.35 | (25) |
| 45 | District of Columbia | 1.09 | 1.91 | (82) |
| 46 | Puerto Rico | 1.07 | 0.99 | 8 |
| 47 | Arizona | 1.02 | 0.90 | 12 |
| 48 | Hawaii | 0.99 | 1.03 | (4) |
| 49 | North Carolina | 0.99 | 0.92 | 7 |
| 50 | Illinois | 0.94 | 0.98 | (4) |
| 51 | New Jersey | 0.93 | 1.01 | (8) |
| 52 | New York | 0.91 | 0.81 | 10 |
|  | U.S. and Territories | 1.19 | 1.19 | 0 |

*YTD ROA minus ROA for the same period one year ago equals change in basis points. Basis point $=1 / 100$ of a percent. Results for four of the states with the highest ROAs (SD, NV, DE, \& NH) were signiflcantly influenced by the presence of large credit card operations.


| Loans (\$ Billions): |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Commercial Borrowers | $\$ 1,230$ | $\$ 1,321$ | $\$ 1,241$ | $\$ 1,222$ | $\$ 1,447$ | $\$ 1,554$ |
| Consumer Loans | 614 | 752 | 823 | 935 | 1,161 | 1,189 |

Loans to Commarcial Borrowars (Credit Risk Concentrated) - These are loans that can have relatively large balances at risk to a singie borrower. A single loan may represent a significant portion of an institution's capital or income. Therefore, a relatively small number of defaults could impair an institution's capital or income. These loans include commercial and industrial loans, commercial real estate, construction loans, and agricultural loans.

Consumer Loans (Credit_Bisk Dlversifled) - These are loans that typically have relatively small balances spread among a large number of borrowers. A number of defaults are likely but typically do not impair an instthution's capital or income. These loans include consumer and credit card loans, 1-4 family residential mortgages and home equity loans.




[^0]

Noncurrent Loan Rates*
September 30, 1996

|  | Total Loans |  | Commercial \& Industrial |  | Real Estate |  | Loans to Individuals |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 9/30/96 | 6/30/96 | 9/30/96 | 6/30/96 | 9/30/96 | 6/30/96 | 9/30/96 | 6/30/96 |
| Tennessee | 5.37 | 5.93 | 0.45 | 1.00 | 5.79 | 6.37 | 1.02 | 1.03 |
| District of Columbia | 3.28 | 3.65 | 0.00 | 0.00 | 4.91 | 5.24 | 0.00 | 0.19 |
| New Jersey | 2.33 | 2.02 | 3.77 | 3.75 | 2.29 | 1.98 | 2.05 | 2.08 |
| New York | 1.99 | 2.13 | 3.15 | 3.50 | 1.99 | 2.14 | 1.27 | 1.23 |
| Connecticut | 1.98 | 1.99 | 2.93 | 2.92 | 1.95 | 2.03 | 1.65 | 1.22 |
| Hawaii | 1.76 | 1.42 | 3.36 | 3.14 | 1.70 | 1.35 | 3.00 | 3.06 |
| Puerto Rico | 1.74 | 1.57 | 0.00 | 0.62 | 1.73 | 1.45 | 2.21 | 2.25 |
| Maryland | 1.71 | 1.86 | 6.42 | 3.20 | 1.64 | 1.85 | 0.73 | 0.60 |
| Mississippi | 1.65 | 1.73 | 0.24 | 1.16 | 1.72 | 1.82 | 0.73 | 0.48 |
| Nevada | 1.59 | 1.16 | 8.24 | 0.00 | 1.38 | 1.21 | 0.87 | 0.35 |
| California | 1.53 | 1.64 | 0.33 | 0.37 | 1.54 | 1.64 | 1.38 | 1.52 |
| Texas | 1.50 | 1.32 | 0.74 | 0.83 | 1.58 | 1.39 | 0.54 | 0.47 |
| Vermont | 1.31 | 1.43 | 0.40 | 0.99 | 1.35 | 1.41 | 2.10 | 2.12 |
| Oklahoma | 1.24 | 1.53 | 19.17 | 25.19 | 1.08 | 1.36 | 1.44 | 1.48 |
| New Hampshire | 1.20 | 1.19 | 1.41 | 1.52 | 1.34 | 1.29 | 0.43 | 0.44 |
| Delaware | 1.18 | 1.27 | 1.52 | 1.87 | 1.32 | 1.30 | 0.17 | 0.09 |
| Maine | 1.18 | 1.21 | 2.42 | 2.19 | 1.06 | 1.13 | 1.12 | 1.02 |
| Virginia | 1.06 | 1.04 | 1.89 | 2.46 | 0.87 | 0.81 | 1.48 | 1.88 |
| Illinois | 1.05 | 0.97 | 3.09 | 3.37 | 0.95 | 0.85 | 2.06 | 2.25 |
| Massachusetts | 1.02 | 1.09 | 1.88 | 2.18 | 1.01 | 1.07 | 0.47 | 0.47 |
| Georgia | 1.01 | 1.09 | 5.84 | 6.96 | 0.66 | 0.72 | 0.82 | 0.85 |
| Pennsylvania | 0.95 | 0.90 | 2.25 | 1.94 | 0.86 | 0.87 | 1.38 | 0.78 |
| Florida | 0.95 | 0.85 | 1.63 | 1.47 | 0.93 | 0.81 | 0.64 | 0.73 |
| Wyoming | 0.95 | 1.09 | 17.47 | 23.84 | 0.40 | 0.29 | 0.40 | 0.63 |
| New Mexico | 0.95 | 1.26 | 0.74 | 0.94 | 0.97 | 1.28 | 0.20 | 0.31 |
| Iowa | 0.94 | 0.81 | 4.57 | 4.09 | 0.64 | 0.46 | 1.56 | 1.58 |
| West Virginia | 0.94 | 1.10 | 4.95 | 4.96 | 0.63 | 0.82 | 1.67 | 1.68 |
| North Dakota | 0.92 | 0.84 | 0.13 | 0.23 | 1.05 | 1.00 | 0.55 | 0.41 |
| Rhode Island | 0.91 | 1.09 | 0.82 | 1.04 | 0.94 | 1.12 | 0.40 | 0.36 |
| Utah | 0.90 | 2.03 | 0.00 | 0.00 | 0.75 | 1.67 | 1.12 | 0.34 |
| Indiana | 0.90 | 0.80 | 2.03 | 1.20 | 0.84 | 0.75 | 0.57 | 0.70 |
| Missouri | 0.85 | 0.75 | 1.96 | 2.40 | 0.83 | 0.72 | 0.48 | 0.44 |
| Michigan | 0.79 | 0.80 | 0.85 | 1.43 | 0.77 | 0.77 | 0.89 | 0.89 |
| Alabama | 0.78 | 0.75 | 1.07 | 0.92 | 0.76 | 0.74 | 0.52 | 0.52 |
| Kentucky | 0.73 | 0.68 | 1.79 | 2.40 | 0.69 | 0.62 | 0.70 | 0.75 |
| Nebraska | 0.72 | 0.75 | 3.13 | 3.51 | 0.72 | 0.75 | 0.42 | 0.38 |
| North Carolina | 0.72 | 0.75 | 1.79 | 1.56 | 0.64 | 0.69 | 2.05 | 1.97 |
| South Carolina | 0.70 | 0.71 | 1.36 | 1.72 | 0.64 | 0.63 | 0.83 | 0.79 |
| Ohio | 0.69 | 0.65 | 1.50 | 1.44 | 0.67 | 0.63 | 0.64 | 0.49 |
| South Dakota | 0.64 | 0.63 | 2.06 | 2.13 | 0.52 | 0.56 | 0.48 | 0.40 |
| Minnesota | 0.58 | 0.43 | 0.45 | 0.38 | 0.39 | 0.32 | 1.54 | 0.94 |
| Oregon | 0.56 | 0.51 | 0.48 | 0.39 | 0.71 | 0.67 | 0.17 | 0.15 |
| Arkansas | 0.52 | 0.58 | 0.91 | 1.58 | 0.48 | 0.55 | 0.57 | 0.47 |
| Louisiana | 0.49 | 0.46 | 0.58 | 1.89 | 0.43 | 0.40 | 0.97 | 0.87 |
| Washington | 0.46 | 0.46 | 0.33 | 0.19 | 0.45 | 0.47 | 0.49 | 0.21 |
| Wisconsin | 0.37 | 0.36 | 1.65 | 0.79 | 0.27 | 0.27 | 0.99 | 0.97 |
| Kansas | 0.32 | 0.29 | 1.76 | 2.00 | 0.29 | 0.25 | 0.74 | 0.84 |
| Alaska | 0.32 | 0.28 | 0.00 | 0.00 | 0.34 | 0.27 | 0.00 | 0.57 |
| idaho | 0.30 | 0.27 | 0.00 | 0.00 | 0.31 | 0.26 | 0.11 | 0.20 |
| Montana | 0.27 | 0.20 | 0.71 | 0.69 | 0.15 | 0.12 | 0.85 | 0.48 |
| Colorado | 0.21 | 0.57 | 0.10 | 0.00 | 0.20 | 0.58 | 0.25 | 0.33 |
| Arizona | 0.17 | 0.26 | 0.00 | 0.00 | 0.14 | 0.21 | 0.53 | 0.64 |
| U.S. and Territories | 1.33 | 1.34 | 1.90 | 1.93 | 1.32 | 1.33 | 1.02 | 0.91 |

[^1]
## Quarterly Net Charge - off Rates



Southwest
Northeast
West
Rest of U.S.
Total U.S.

 $\begin{array}{lllllllllllllllllllllll}0.58 & 0.73 & 0.69 & 1.32 & 0.93 & 0.96 & 0.78 & 1.11 & 0.79 & 0.70 & 0.45 & 0.59 & 0.41 & 0.45 & 0.46 & 0.46 & 0.43\end{array}$ $\begin{array}{lllllllllllllll}0.21 & 0.27 & 0.23 & 0.15 & 0.15 & 0.29 & 0.16 & 0.13 & 0.11 & 0.15 & 0.12 & 0.12 & 0.21 & 0.14 & 0.17\end{array} 0.190 .20$


*Loans secured by real estate past due 90 days or more or in nonaccrual status plus other real estate owned (OREO) as a percent of total real estate loans plus OREO.

| Southwest | 1.71 | 1.28 | 1.11 | 1.37 | 1.26 | 1.16 | 1.22 | 1.60 | 1.52 | 1.29 | 1.41 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Northeast | 5.02 | 3.62 | 2.99 | 2.04 | 2.06 | 1.98 | 1.81 | 1.71 | 1.82 | 1.70 | 1.67 |
| West | 2.79 | 2.81 | 2.37 | 1.64 | 1.58 | 1.56 | 1.53 | 1.60 | 1.60 | 1.44 | 1.35 |
| Rest of U.S. | 1.84 | 1.28 | 0.91 | 0.72 | 0.73 | 0.72 | 0.74 | 0.81 | 0.86 | 0.82 | 0.86 |
| Total U.S. | 3.20 | 2.56 | 2.09 | 1.47 | 1.45 | 1.41 | 1.36 | 1.41 | 1.44 | 1.33 | 1.32 |

*Loans secured by real estate past due 90 days or more or in nonaccrual status as a percent of total real estate loans.
Percent Noncurrent Real Estate Loan Rates by Type*
$1994-1996$


| Construction <br> and Land | 3.64 | 2.67 | 2.22 | 1.85 | 1.76 | 1.64 | 1.52 | 1.47 | 1.38 | 1.18 | 1.10 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| 1-4 Family | 1.51 | 1.42 | 1.30 | 1.17 | 1.15 | 1.15 | 1.17 | 1.24 | 1.30 | 1.20 | 1.19 |
| Multifamily | 3.28 | 3.22 | 2.98 | 2.20 | 2.23 | 1.77 | 1.67 | 1.83 | 1.74 | 1.59 | 1.65 |
| Commercial | 4.44 | 4.01 | 3.27 | 3.19 | 3.16 | 3.26 | 2.74 | 2.47 | 2.51 | 2.31 | 2.23 |
| Total | 2.05 | 1.89 | 1.69 | 1.47 | 1.45 | 1.41 | 1.36 | 1.41 | 1.44 | 1.33 | 1.32 |

*Noncurrent loan rates represent the percentage of loans in each category that are past due 90 days or more or in nonaccrual status.

## Real Estate Assets as a Percent of Total Assets

 September 30, 1996

## Real Estate Loan Growth Rates

1989 - 1996


Credit Risk Diversification<br>Consumer Loans versus Loans to Commercial Borrowers<br>(as a \% of Total Loans)



Loans to Commercial Borrowers (Credit Risk Concentrated) - These are loans that can have relatively large balances at risk to a single borrower. A single loan may represent a significant portion of an institution's capital or income. Therefore, a relatively small number of defaults could impair an institution's capital or income. These loans include commercial and industrial loans, commercial real estate, construction loans, and agricultural loans.

Consumar Loans (Cradit Risk Dlvarsifled) - These are loans that typically have relatively small balances spread among a large number of borrowers. A number of defaults are likely but typically do not impair an institution's capital or income. These loans include consumer and credit card loans, 1-4 family residential mortgages and home equity loans.

Total Securities* as a Percent of Assets
September 30, 1996


Total Securities*
(\$ Billions)

|  | 9/94 | 12/94 | 3/95 | 6/95 | 9/95 | 12/95 | 3/96 | 6/96 | 9/96 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| U.S. Government Obligations (non-mortgage) | \$54 | \$53 | \$51 | \$49 | \$54 | \$48 | \$47 | \$49 | \$48 |
| Morgage-Backed Securities (excluding CMO's) | 156 | 155 | 156 | 156 | 153 | 157 | 150 | 150 | 146 |
| Collateralized Mortgage Obligations | 60 | 59 | 58 | 60 | 59 | 59 | 58 | 57 | 56 |
| All Other Securities | 26 | 23 | 21 | 24 | 24 | 24 | 24 | 24 | 23 |
| Total Securities | 296 | 290 | 286 | 289 | 290 | 289 | 279 | 280 | 272 |
| Securities as a Percent of Assets | 29.43\% | 28.78\% | 28.19\% | 28.44\% | 28.35\% | 28.13\% | 27.47\% | 27.34\% | 26.30\% |
| Memoranda: |  |  |  |  |  |  |  |  |  |
| Amortized Cost of Total Held-to-Maturity Sec. | 215 | 212 | 212 | 216 | 211 | 132 | 129 | 134 | 132 |
| Fair Value of Total Available-for-Sale Sec. | 81 | 78 | 74 | 73 | 79 | 157 | 150 | 146 | 142 |

## Total Securities* <br> September 30, 1996

Collateralized Mortgage Obligations: $\mathbf{2 0 . 4 5 \%}$

All Other Securities: $\mathbf{8 . 2 9 \%}$
U.S. Government Obligations (non-mortgage): 17.51\%
*Excludes trading account assets for savings institutions filing a Call Report. Trading account assets for savings institutions filing a TFR are netted out of "All Other Securities".

# Mutual Fund and Annuity Sales* <br> 1995-1996 

| $\prod$ | Quarterly Sales (\$ Millions) | 9/95 |  | 12/95 |  | 3/96 |  | 6/96 |  | 9/96 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Money Market Funds | \$ | 363 | \$ | 395 | \$ | 421 | \$ | 622 | \$ | 530 |
|  | Debt Securities Funds |  | 337 |  | 371 |  | 518 |  | 473 |  | 407 |
| II | Equity Securities |  | 339 |  | 466 |  | 587 |  | 546 |  | 458 |
|  | Other Mutual Funds |  | 131 |  | 145 |  | 183 |  | 179 |  | 157 |
|  | Annuities |  | 836 |  | 885 |  | 922 |  | 1,194 |  | 1,152 |
| 1 | Proprietary Mutual Fund and Annuity Sales included above |  | 466 |  | 555 |  | 551 |  | 961 |  | 839 |

*Domestic office sales of proprietary, private label and third-party funds and annuities. Does not reflect redemptions.

## Fee Income from Sales and Service of Mutual Funds and Annuities 1996 YTD



[^2]
## Return on Assets（ROA）

By Asset Size

Asset Size
Less than $\$ 1$ Billion
More than $\$ 1$ Billion

Total
12

| 307 | 349 | 320 |
| :--- | ---: | ---: |
| 14 | 31 | -35 |
| 321 | 380 | 355 |


| 246 |
| ---: |
| -25 |
| 271 |

124
113
22
135

## Return on Assets (ROA)


*YTD ROA minus ROA for the same period one year ago equals change in basis points. Basis point $=1 / 100$ of a percent.

## Quarterly Return on Assets (ROA), Annualized

## 1987 - 1996



## Quarterly Return on Equity (ROE), Annualized




## Quarterly Return on Assets (ROA), Annualized Mutual and Stock Savings Institutions




> All FDIC - Insured Institutions

| Thrifts＊and Independent Banks | 9,180 | 8,800 | 8,331 | 7,880 | 7,342 | 6,743 | 6,240 | 5,815 | 5,455 | 5,065 | 4,663 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 4,282 | 4,026 |  |  |  |  |  |  |  |  |  |  |
| One－Bank Holding Co．＇s | 4,975 | 5,101 | 5,024 | 5,000 | 4,963 | 4,957 | 4,909 | 4,905 | 4,835 | 4,682 | 4,545 |
| 4,506 | 4,424 |  |  |  |  |  |  |  |  |  |  |
| Multi－Bank Holding Co．＇s | 732 | 876 | 960 | 981 | 977 | 957 | 967 | 924 | 878 | 851 | 841 |
| Total | 14,887 | 14,777 | 14,315 | 13,861 | 13,282 | 12,657 | 12,116 | 11,644 | 11,168 | 10,598 | 10,049 |
| 9,605 | 9,293 |  |  |  |  |  |  |  |  |  |  |




```
Offices of FDIC - Insured Institutions
1984 - 1996
```



```
Savings Institutions
\begin{tabular}{lrrrrrrrrrrrrr} 
Main Offices & 3,418 & 3,626 & 3,677 & 3,622 & 3,438 & 3,365 & 2,993 & 2,652 & 2,471 & 2,325 & 2,154 & 2,030 & 1,961 \\
Branches & 20,305 & 20,994 & 21,329 & 21,652 & 21,789 & 22,498 & 20,554 & 18,085 & 16,387 & 15,309 & 13,977 & 13,410 & 13,308 \\
Total Offices & 23,723 & 24,620 & 25,006 & 25,274 & 25,227 & 25,863 & 23,547 & 20,737 & 18,858 & 17,634 & 16,131 & 15,440 & 15,269
\end{tabular}
Commercial Banks
```




```
Total Offices \(\quad 57,313 \mathbf{5 8 , 6 4 5} 59,50259,97660,85163,71065,74164,79264,25564,61365,59466,45466,774\)
All FDIC - Insured Institutions
```



``` Branches \(\quad 63,13565,23266,63267,92569,517 \quad 73,49973,95270,956 \quad 69,18068,96469,12169,92370,496\) Total Offices \(\quad 81,036 \quad 83,26584,508 \quad 85,250 \quad 86,07889,573 \quad 89,288 \quad 85,529 \quad 83,11382,24781,72581,89482,043\)
```



| Savings Institutions | 410 | 276 | 146 | 118 | 95 | 84 | 71 | 71 | 64 | 59 | 49 | 42 | 38 | 36 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Commercial Banks | 1,016 | 787 | 426 | 383 | 338 | 293 | 247 | 215 | 190 | 158 | 144 | 127 | 99 | 89 |


| Savings Institutions | 291 | 184 | 92 | 89 | 71 | 59 | 39 | 39 | 33 | 17 | 14 | 13 | 10 | 8 |
| :--- | :--- | :--- | ---: | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Commercial Banks | 528 | 408 | 242 | 53 | 42 | 36 | 33 | 27 | 23 | 20 | 17 | 13 | 8 | 7 |

# Capital Category Distribution 

September 30, 1996

## BIF-Member Institutions

Well Capitalized
Adequately Capitalized
Undercapitalized
Significantly Undercapitalized
Critically Undercapitalized

| Institutions |  |
| ---: | ---: |
| Number <br> of | Percent of <br> Total |
|  |  |
| 9,721 | $98.4 \%$ |
| 151 | $1.5 \%$ |
| 8 | $0.1 \%$ |
| 3 | $0.0 \%$ |
| 1 | $0.0 \%$ |


| Assets |  |
| ---: | ---: |
| In <br> Billions | Percent of <br> Total |
|  |  |
| $\$ 4,710.7$ | $99.5 \%$ |
| $\$ 22.0$ | $0.5 \%$ |
| $\$ 0.6$ | $0.0 \%$ |
| $\$ 0.3$ | $0.0 \%$ |
| $\$ 0.0$ | $0.0 \%$ |

SAIF-Member Institutions

| Institutions |  |
| ---: | ---: |
| Number <br> of | Percent of <br> Total |
|  |  |
| 1,594 | $95.9 \%$ |
| 65 | $3.9 \%$ |
| 3 | $0.2 \%$ |
| 0 | $0.0 \%$ |
| 1 | $0.1 \%$ |


| Assets |  |
| ---: | ---: |
| In <br> Billions | Percent of <br> Total |
|  |  |
| $\$ 719.2$ | $94.6 \%$ |
| $\$ 40.1$ | $5.3 \%$ |
| $\$ 0.7$ | $0.1 \%$ |
| $\$ 0.0$ | $0.0 \%$ |
| $\$ 0.0$ | $0.0 \%$ |

Note: These tables are based solely on Call Report data and do not reflect supervisory upgrades or downgrades.

## Capital Category Definitions

|  | Total <br> Risk-Based <br> Capital* |  |  | Tier 1 <br> Risk-Based <br> Capital* |  |  | Tier 1 <br> Leverage |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |

Note: Standards vary in some instances for the strongest institutions, those anticipating growth, and those subject to supervisory agreements or directives.

# Total Liabilities and Equity Capital 



* Other borrowed funds include federal funds purchased, securites sold under agreement to repurchase, FHLB and FRB borrowings and other indebtedness.
** Insured deposits reflect a shift of $\$ 23.894$ billion from SAIF to BIF insurance, as required by the Deposit Insurance Funds Act of 1996.


## Insurance Fund Reserve Ratios <br> December 31, 1989 - September 30, 1996

Funds per $\$ 100$ Est. Insured Deposits

(\$ Billions)
BIF
$\begin{array}{lllllllllll}\text { Fund Balance } & 13.2 & 4.0 & -7.0 & -0.1 & 13.1 & 21.8 & 25.5 & 25.7 & 25.8 & 26.1\end{array}$
$\begin{array}{llllllllll}\text { Est. Insured Deposits } & 1,873.8 & 1,929.6 & 1,957.7 & 1,945.6 & 1,905.3 & 1,895.2 & 1,951.7 & 1,959.5 & 1,957.9 \\ 1,981.1\end{array}$
SAIF

| Fund Balance | 0.0 | 0.0 | 0.1 | 0.3 | 1.2 | 1.9 | 3.4 | 3.7 | 3.9 | 8.7 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |


| Est. Insured Deposits | 882.9 | 830.0 | 776.4 | 732.2 | 697.6 | 693.4 | 712.4 | 716.3 | 713.2 | 688.2 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Note: Includes insured branches of foreign banks.

* SAIF fund balance includes a special assessment of $\$ 4.495$ billion that was recognized on October 1, 1996.

Insured deposits reflect a shift of $\$ 23.894$ billion from SAIF to BIF insurance, as required by the Deposit Insurance Funds Act of 1996.

## U.S. Treasury Yield Curve

September 30, 1995 - September 30, 1996
Spot Yield (\%)


| Maturity | 3-Month | 6-Month | 1 Year | 2 Year | 3 Year | 5 Year | 7 Year | 10 Year | 30 Year |
| ---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $9 / 30 / 96$ | 5.14 | 5.37 | 5.71 | 6.10 | 6.28 | 6.46 | 6.60 | 6.72 | 6.93 |
| $6 / 30 / 96$ | 5.18 | 5.37 | 5.70 | 6.11 | 6.30 | 6.47 | 6.61 | 6.94 | 7.09 |
| $3 / 31 / 96$ | 5.13 | 5.20 | 5.41 | 5.79 | 5.91 | 6.10 | 6.30 | 6.34 | 6.67 |
| $12 / 31 / 95$ | 5.10 | 5.17 | 5.18 | 5.18 | 5.25 | 5.38 | 5.49 | 5.58 | 5.96 |
| $9 / 30 / 95$ | 5.40 | 5.57 | 5.65 | 5.83 | 5.91 | 6.01 | 6.11 | 6.17 | 6.49 |

Source: Federal Reserve's H. 15 Statistical Release

This publication contains financial data and other information for depository institutions insured by the Federal Deposit Insurance Corporation (FDIC). These notes are an integral part of this publication and provide information regarding the comparability of source data and reporting differences over time. The information presented in the FDIC Quarterly Banking Profile is divided into the following groups of institutions:

## FDIC-Insured Commercial Banks

This section covers commercial banks insured by the FDIC either through the Bank Insurance Fund (BIF) or through the Savings Association Insurance Fund (SAIF). These institutions are regulated by and submit financial reports to one of the three federal commercial bank regulators (the Board of Governors of the Federal Reserve System, the FDIC or the Office of the Comptroller of the Currency).

## FDIC-Insured Savings Institutions

This section covers savings institutions insured by either BIF or SAIF that operate under state or federal banking codes applicable to thrift institutions, except for one self-liquidating institution primarily funded by the FSLIC Resolution Fund (FRF). Savings institutions that have been placed in Resolution Trust Corporation conservatorship are also excluded from these tables while in conservatorship. The institutions covered in this section are regulated by and submit financial reports to one of two Federal regulators - the FDIC or the Office of Thrift Supervision (OTS).

## FDIC-Insured Institutions by Insurance Fund

Summary balance-sheet and earnings data are provided for commercial banks and savings institutions according to insurance fund membership. BIF-member institutions may acquire SAIF-insured deposits, resulting in institutions with some deposits covered by both insurance funds. Also, SAIF members may acquire BIF-insured deposits. The insurance fund membership does not necessarily reflect which fund insures the largest percentage of an institution's deposits. Therefore, the BIF-member and the SAIFmember tables each include deposits from both insurance funds. Depository institutions that are not insured by the FDIC through either the BIF or SAIF are not included in the FDIC Quarterly Banking Profile. U.S. branches of institutions headquartered in foreign countries and non-deposit trust companies are not included. Efforts are made to obtain financial reports for all active institutions. However, in some cases, final financial reports are not available for institutions that have closed or converted their charter.

## DATA SOURCES

The financial information appearing in this publication is obtained primarily from the Federal Financial Institutions Examination Council (FFIEC) Call Reports and the OTS Thrift Financial Reports submitted by all FDIC-insured depository institutions. This information is stored on and retrieved from the FDIC's Research Information System (RIS) data base.

## COMPUTATION METHODOLOGY

Certain adjustments are made to the OTS Thrift Financial Reports to provide closer conformance with the reporting and accounting requirements of the FFIEC Call Reports. Beginning with June 1996, the Thrift Financial Report is completed on a fully consolidated basis, with the exception of subsidiary depository institutions being reported on the equity method of accounting. Prior to this time, this report reflected the consolidation of the parent thrift with finance subsidiaries. All other subsidiaries were reported on an equity or cost basis. Some accounting differences exist, such as asset sales with recourse, for which the data necessary to reconcile these differences are not reported.
All asset and liability figures used in calculating performance ratios represent average amounts for the period (beginning-of-period
amount plus end-of-period amount plus any interim periods, divided by the total number of periods). For "pooling-of-interest" mergers, the assets of the acquired institution(s) are included in average assets since the year-to-date income includes the results of all merged institutions. No adjustments are made for "purchase accounting" mergers. Growth rates represent the percentage change over a 12-month period in totals for institutions in the base period to totals for institutions in the current period. Tables III and IV do not provide growth rates for the "Asset Size Distribution" since many institutions migrate between size groups.

## Asset Migrations

All data are collected and presented based on the location of each reporting institution's main office. When a main office is relocated to another state, adjustments to prior-period data may be made to more accurately reflect geographic growth rates. In other situations, no adjustments are possible. For example, reported data may include assets and liabilities located outside of the reporting institution's home state. Also, institutions may change their charters, resulting in an inter-industry migration, e.g. savings institutions can convert to commercial banks. These situations can affect state and regional totals.

## RECENT ACCOUNTING CHANGES

FASB Statement 115, "Accounting for Certain Investments in Debt and Equity Securities" requires that securities that are not held in trading accounts be measured at either amortized cost or fair (market) value, depending on their classification category ("available-for-sale" or "held-to-maturity"). For additional details, see "Notes to Users," First Quarter, 1994, Quarterly Banking Profile.
On November 15, 1995 the FASB released a guide to the implementation of Statement 115 and provided a window (November 15, 1995 through December 31, 1995) during which banks could elect to sell or reclassify securities between categories without violating the provisions of the accounting rule. In most cases, Statement 115 requires an automatic marking-to-market of the entire held-to-maturity portfolio (previously valued at amortized cost) if any held-to-maturity security is sold or transferred. The one-time opportunity to avoid this requirement was designed to allow the sale or reclassification of securities from the held-to-maturity category to available-for-sale or the trading portfolio without tainting the entire held-to-maturity category. The FASB announcement and guide also sought to provide further clarification of Statement 115, and correct misinterpretations of the original pronouncement.

## DEFINITIONS (in alphabetical order)

Capital category distribution - each institution's capital category is calculated or estimated from its financial report and does not reflect supervisory upgrades or downgrades:

|  | Total <br> Risk-Based | Tier 1 <br> Risk-Based | Tier 1 | Tangible |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Capital * | Capital * | Leverage | Equity |  |

*As a percentage of risk-weighted assets.
Construction and development loans - includes loans for all property types under construction, as well as loans for land acquisition and development.
Derivative contracts, gross fair values (positive/negative) are reported separately and represent the amount at which a
contract could be exchanged in a transaction between willing parties, other than in a forced or liquidation sale. If a quoted market price is available for a contract, the fair value reported for that contract is calculated using this market price. If quoted market prices are not available, the reporting banks use the best estimate of fair value based on quoted market prices of similar contracts or on valuation techniques such as discounted cash flows. This information is reported only by banks with assets greater than \$100 million.
Loans secured by real estate-includes home equity loans, junior liens secured by 1-4 family residential properties and all other loans secured by real estate.
Loans to individuals - includes outstanding credit card balances and other secured and unsecured consumer loans.
Mortgage-backed securities - certificates of participation in pools of residential mortgages and collateralized mortgage obligations issued or guaranteed by govermment-sponsored or private enterprises. Effective 3/31/94, the full implementation of FASB 115 meant that a portion of banks' mortgage-backed securities portfolio is now reported based upon fair (market) values; previously, all mortgage-backed securities not held in trading accounts were reported at either amortized cost or lower of cost or market.
Net charge-offs - total loans and leases charged off (removed from balance sheet because of uncollectibility), less amounts recovered on loans and leases previously charged off.
Net interest margin - the difference between interest and dividends earned on interest-bearing assets and interest paid to depositors and other creditors, expressed as a percentage of average eaming assets. No adjustments are made for interest income that is tax exernpt.
Net operating income - income excluding discretionary transactions such as gains (or losses) on the sale of investment securities and extraordinary iterns. Income taxes subtracted from operating income have been adjusted to exclude the portion applicable to securities gains (or losses).
Noncurrent assets - the sum of loans, leases, debtsecurities and other assets that are 90 days or more past due, or in nonaccrual status. Noncurrent debt securities and other assets were not included prior to March 1991.
Noncurrent loans \& leases-the sum of loans and leases 90 days or more past due, and loans and leases in nonaccrual status.
Off-balance-sheet derivatives - represents the sum of the following: interest-rate contracts (defined as the notional value of interest-rate swap, futures, forward and option contracts), foreign-exchange-rate contracts, commodity contracts and equity contracts (defined similarly to interest-rate contracts).
Futures and forward contracts - a contract in which the buyer agrees to purchase and the seller agrees to sell, at a specified future date, a specific quantity of underlying at a specified price or yield. These contracts exist for a variety of underlyings, including the traditional agricultural or physical commodities, as well as currencies and interest rates. Futures contracts are standardized and are traded on organized exchanges which set limits on counterparty credit exposure. Forward contracts do not have standardized terms and are traded over the counter.
Option contracts - a contract in which the buyer acquires the right to buy from or sell to another party some specified amount
of underlying at a stated price (strike price) during a period or on a specified future date, in return for compensation (such as a fee or premium). The seller is obligated to purchase or sell the underlying at the discretion of the buyer of the contract.
Swaps - an obligation between two parties to exchange a series of cash flows at periodic intervals (settlement dates), for a specified period. The cash flows of a swap are either fixed, or determined for each settlement date by multiplying the quantity of the underlying (notional principal) by specified reference rates or prices. Except for currency swaps, the notional principal is used to calculate each payment but is not exchanged. to buy from or sell to another party some specified amount of underlying at a stated price (strike price) during a period or on a specified future date, in return for compensation (such as a fee or premium). The seller is obligated to purchase or sell the underlying at the discretion of the buyer of the contract.
Other real estate owned - primarily foreclosed property. Direct and indirect investments in real estate ventures are excluded. The amount is reflected net of valuation allowances. For institutions that file a Thrift Financial Report (TFR), the valuation allowance subtracted also includes allowances for other repossessed assets. Also, for TFR filers the components of other real estate owned are reported gross of valuation allowances.
"Problem" institutions - Federal regulators assign a composite rating to each financial institution, based upon an evaluation of financial and operational criteria. The rating is based on a scale of 1 to 5 in ascending order of supervisory concern. "Problem" institutions are those institutions with financial, operational, or managerial weaknesses that threaten their continued financial viability. Depending upon the degree of risk and supervisory concern, they are rated either a " 4 " or " 5 ". For all BIF-member institutions, and for all SAIF-member institutions for which the FDIC is the primary federal regulator, FDIC composite ratings are used. For all SAIF-member institutions whose primary federal regulator is the OTS, the OTS composite rating is used.
Return on assets - net income (including gains or losses on securities and extraordinary items) as a percentage of average total assets. The basic yardstick of bank profitability.
Return on equity - net income (including gains or losses on securities and extraordinary items) as a percentage of average total equity capital.
Risk-weighted assets - assets adjusted for risk-based capital definitions which include on-balance-sheet as well as off-balancesheet items multiplied by risk-weights that range from zero to 100 percent. A conversion factor is used to assign a balance sheet equivalent amount for selected off-balance-sheet accounts.
Securities - excludes securities held in trading accounts. Effective $3 / 31 / 94$, the full implementation of FASB 115 meant that a portion of banks' securities portfolios is now reported based upon fair (market) values; previously, all securities not held in trading accounts were reported at either amortized cost or lower of cost or market.
Troubled real estate asset rate - noncurrent real estate loans plus other real estate owned as a percent of total real estate loans and other real estate owned.

## REGIONS

Northeast - Connecticut, Delaware, District of Columbia, Maine, Maryland, Massachusetts, New Hampshire, New Jersey, New York, Pennsylvania, Puerto Rico, Rhode Island, Vermont, U.S. Virgin Islands
Southeast - Alabama, Florida, Georgia, Mississippi, North Carolina, South Carolina, Tennessee, Virginia, West Virginia Central - Illinois, Indiana, Kentucky, Michigan, Ohio, Wisconsin

Midwest - lowa, Kansas, Minnesota, Missouri, Nebraska, North Dakota, South Dakota
Southwest - Arkansas, Louisiana, New Mexico, Oklahorna, Texas
West - Alaska, Arizona, California, Colorado, Hawaii, Idaho, Montana, Nevada, Oregon, Pacific Islands, Utah, Washington, Wyoming


[^0]:    *Loan-loss reserves to noncurrent loans. Beginning with June 1996, TFR filers report noncurrent loans net of specific reserves. Accordingly, specific reserves have been subtracted from loan-loss reserves, beginning with June 1996, to make the coverage ratio more closely comparable to prior periods.

[^1]:    *Noncurrent loan rates represent the percentage of loans in each category that are past due 90 days or more or in nonaccrual status.

[^2]:    **Gross operating income is the total of interest income and noninterest income.

