## GRAPH BDOK



Second Quarter 1996

Prepared by：
FDIC Division of Research and Statistics
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# FDIC - Insured Commercial Banks 

Quarterly Net Income


## Quarterly Net Interest Margins, Annualized

Net Interest Margin (\%)

$$
1992-1996
$$



*Loans past due 90 or more days or in nonaccrual status.
**includes loans to foreign governments, depository institutions and lease receivables.

*Loan-loss reserves to noncurrent loans.

## Commercial and Industrial Loan Growth Rates＊ <br> June 30， 1995 －June 30， 1996


$\square$ Less than 0\％
$\square 0 \%$ to $5 \%$
园 $5 \%$ to $10 \%$
EGreater than $10 \%$
＊Some growth rates have been adjusted to reflect significant interstate migrations．See Notes to Users．

|  |  | Commercial and Industrial Loans |  |  |  |  |  | Total Assets |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |
|  |  | $\begin{aligned} & \text { Growth Rate } \\ & 6 / 30 / 95-6 / 30 / 96 \\ & \hline \end{aligned}$ | as a \% of Assets |  | Percent Noncurrent* | Rank | Total |  |
| 1 | New Hampshire | 22.86 | 7.01 |  | 0.94 | 36 | \$694 | \$9,898 |
| 2 | Puerto Rico | 22.24 | 12.09 | 30 | 2.32 | 7 | 3,575 | 29,577 |
| 3 | Delaware ** | 20.61 | 2.10 | 52 | 1.54 | 16 | 2,234 | 106,387 |
| 4 | Louisiana | 16.97 | 11.67 | 33 | 1.70 | 15 | 5,233 | 44,834 |
| 5 | South Carolina | 16.77 | 11.92 | 32 | 1.33 | 23 | 3,033 | 25,434 |
| 6 | Nevada ** | 14.32 | 3.66 | 51 | 1.85 | 13 | 938 | 25,612 |
| 7 | North Dakota | 14.21 | 12.79 | 27 | 2.95 | 1 | 1,046 | 8,172 |
| 8 | District of Columbia ** | 14.05 | 6.67 | 50 | 0.76 | 47 | 313 | 4,688 |
| 9 | Utah ** | 13.68 | 12.42 | 29 | 0.87 | 42 | 2,930 | 23,591 |
| 10 | Virginia ** | 12.87 | 10.07 | 42 | 0.81 | 44 | 8,534 | 84,708 |
| 11 | Colorado | 12.29 | 10.97 | 38 | 1.11 | 32 | 4,128 | 37,612 |
| 12 | South Dakota | 11.37 | 10.83 | 39 | 1.84 | 14 | 2,892 | 26,691 |
| 13 | lilinois ** | 11.36 | 19.72 | 5 | 1.48 | 17 | 47,676 | 241,736 |
| 14 | Ohio ** | 11.02 | 16.05 | 19 | 0.93 | 38 | 26,591 | 165,727 |
| 15 | Texas | 9.88 | 17.14 | 10 | 1.07 | 33 | 34,549 | 201,554 |
| 16 | Alabama | 9.87 | 14.65 | 20 | 0.90 | 39 | 8,584 | 58,608 |
| 17 | lowa | 9.31 | 11.03 | 37 | 2.04 | 12 | 4,506 | 40,869 |
| 18 | Oregon ** | 9.05 | 20.92 | 3 | 0.82 | 43 | 5.119 | 24,471 |
| 19 | Wyoming | 8.87 | 7.68 | 47 | 2.23 | 9 | 611 | 7,961 |
| 20 | New York** | 8.50 | 16.07 | 18 | 1.27 | 27 | 157,594 | 980,883 |
| 21 | Tennessee | 8.10 | 13.89 | 23 | 0.65 | 48 | 9,614 | 69,238 |
| 22 | California** | 7.72 | 18.25 | 8 | 1.14 | 31 | 72,038 | 394,781 |
| 23 | Arizona | 7.57 | 6.96 | 49 | 0.31 | 52 | 3,759 | 54,022 |
| 24 | Georgia ** | 7.56 | 16.50 | 15 | 0.64 | 49 | 23,623 | 143,199 |
| 25 | Nebraska | 7.51 | 11.51 | 35 | 2.28 | 8 | 3,035 | 26,374 |
| 26 | Indiana | 7.41 | 14.56 | 21 | 0.99 | 34 | 9,471 | 65,028 |
| 27 | Minnesota | 7.09 | 17.62 | 9 | 0.93 | 37 | 12,184 | 69,155 |
| 28 | Oklahoma | 7.00 | 13.28 | 26 | 2.44 | 4 | 4,660 | 35,094 |
| 29 | Arkansas | 6.91 | 9.22 | 43 | 1.29 | 24 | 2,725 | 29,541 |
| 30 | North Carolina ** | 6.86 | 16.85 | 13 | 0.94 | 35 | 30,501 | 181,033 |
| 31 | Alaska | 6.32 | 16.92 | 12 | 1.34 | 21 | 949 | 5,608 |
| 32 | Mississippi | 6.12 | 10.56 | 40 | 1.25 | 29 | 2,931 | 27,756 |
| 33 | Wisconsin | 5.68 | 16.80 | 14 | 1.17 | 30 | 10,474 | 62,359 |
| 34 | Missouri ** | 5.68 | 14.44 | 22 | 1.29 | 25 | 11,648 | 80,644 |
| 35 | Kansas | 5.58 | 11.57 | 34 | 2.42 | 5 | 3,713 | 32,101 |
| 36 | Washington ${ }^{\text {** }}$ | 5.17 | 20.20 | 4 | 0.64 | 51 | 8,937 | 44,236 |
| 37 | Michigan ** | 4.39 | 24.74 | 1 | 0.64 | 50 | 27,757 | 112,188 |
| 38 | Vermont | 3.99 | 11.09 | 36 | 2.06 | 11 | 660 | 5,953 |
| 39 | Florida ** | 3.95 | 8.80 | 45 | 0.79 | 46 | 13,680 | 155,415 |
| 40 | New Mexico | 3.80 | 8.94 | 44 | 1.45 | 18 | 1,325 | 14,817 |
| 41 | Pennsylvania** | 3.52 | 18.37 | 7 | 0.80 | 45 | 35,218 | 191,754 |
| 42 | Kentucky | 3.05 | 12.47 | 28 | 1.25 | 28 | 6,256 | 50,145 |
| 43 | Montana | 2.83 | 13.77 | 24 | 2.33 | 6 | 1,137 | 8,257 |
| 44 | Maine | 1.63 | 17.07 | 11 | 1.40 | 19 | 1,507 | 8,830 |
| 45 | West Virginia | 1.17 | 8.06 | 46 | 2.21 | 10 | 1,789 | 22,201 |
| 46 | Massachusetts ${ }^{\text {+7}}$ | (0.43) | 22.84 | 2 | 0.89 | 40 | 34,033 | 149,033 |
| 47 | New Jersey ** | (0.97) | 16.22 | 16 | 1.33 | 22 | 16,264 | 100,298 |
| 48 | Hawaii | (1.78) | 18.55 | 6 | 2.55 | 2 | 3,999 | 21,555 |
| 49 | Maryland ** | (4.88) | 11.98 | 31 | 1.27 | 26 | 7,858 | 65,600 |
| 50 | Connecticut ** | (5.6i) | 10.22 | 41 | 2.53 | 3 | 833 | 8,152 |
| 51 | Phode Island ** | (10.90) | 13.55 | 25 | 1.35 | 20 | 803 | 5,925 |
| 52 | Idaho ** | (16.88) | 16.16 | 17 | 0.87 | 41 | 1,059 | 6,554 |
|  | U.S. and Territories | 7.09 | 15.59 |  | 1.14 |  | \$685,414 | \$4,396,846 |

**ommercial and industrial loans past due 90 days or more or in nonaccrual status
**Growth rates have been adjusted to reflect significant interstate migrations. See Notes to Users.


## * Off-balance - sheet

Note: Credit card loans securitized and sold without recourse are not included.


Sources: Bankruptcies - Administrative Office of the United States Courts Charge-Off Rates - Commercial Bank Call Reports

Converting Reserves Back Into Income
Banks Reporting Negative Loan Loss Provisions



[^0]
# Concentration of Off-Balance-Sheet Derivatives* 

Notional Amounts
June 30, 1996


All Other Participants (497 Banks)
$\$ 1.2$ Trillion (6\%)

## Composition of Off - Balance - Sheet Derivatives*

## Commodity \& Other Contracts

\$0.2 Trillion (1\%)
Equity Derivative Contracts
$\$ 0.2$ Trillion (1\%)
Notlonal Amounts
June 30, 1996
Interest Rate Contracts
$\$ 12.5$ Trillion (66\%)


Foreign Exchange Contracts $\$ 6.1$ Trillion (32\%)

[^1]
# Purpose of Off-Balance - Sheet Derivatives* <br> Held for Trading 

Notional Amounts
June 30, 1996


## Not Held for Trading

Notional Amounts
June 30, 1996


Foreign Exchange Contracts \$0.1 Trillion (8\%)

Equity Derivative Contracts, Commodity \& Other Contracts \$1 Billion

[^2]
# Positions of Off-Balance-Sheet Derivatives Gross Fair Values 

June 30, 1996
(\$ Millions)

Nine Largest Participants
Gross positive fair value
Gross negative fair value
All other participants
Gross positive fair value
Gross negative fair value

Total
Gross positive fair value
Gross negative fair value

Held for Trading
135 Banks Held Derivative Contracts for Trading (Marked to Market)

|  | Interest Rate | Foreign Exchange | Equity Derivatives | Commodity \& Other | Total | Net |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Nine Largest Participants |  |  |  |  |  | 346 |
| Gross positive fair value | 92,343 | 88,428 | 7,090 | 5,130 | 192,990 |  |
| Gross negative fair value | 89,136 | 90,907 | 7,203 | 5,397 | 192,644 |  |
| All other participants |  |  |  |  |  | 174 |
| Gross positive fair value | 1,333 | 2,204 | 5 | 101 | 3,643 |  |
| Gross negative fair value | 1,284 | 2,086 | 0 | 99 | 3,468 |  |
| Total |  |  |  |  |  | 520 |
| Gross positive fair value | 93,676 | 90,632 | 7,095 | 5,230 | 196,632 |  |
| Gross negative fair value | 90,420 | 92,993 | 7,203 | 5,496 | 196,112 |  |

## Held for Purposes Other than Trading <br> 485 Banks Held Derivative Contracts for Purposes Other than Trading

|  | Interest Rate | Foreign Exchange | Equity Derivatives | Commodity \& Other | Total | Net |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Marked to Market |  |  |  |  |  | (173) |
| Gross positive fair value | 460 | 102 | 0 | 1 | 563 |  |
| Gross negative fair value | 569 | 167 | 0 | 0 | 736 |  |
| Not Marked to Market |  |  |  |  |  | $(1,000)$ |
| Gross positive fair value | 6,984 | 702 | 8 | 24 | 7,718 |  |
| Gross negative fair value | 8,052 | 543 | 4 | 120 | 8,718 |  |
| Total |  |  |  |  |  | $(1,174)$ |
| Gross positive fair value | 7,444 | 804 | 8 | 25 | 8,281 |  |
| Gross negative fair value | 8,621 | 710 | 4 | 120 | 9,455 |  |

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Quarterly Net Interest Margins, Annualized
Net Interest Margin (\%)

```
1992 - 1996
```



*Loans past due 90 or more days or in nonaccrual status.
**Includes loans to foreign governments, depository institutions and lease receivables.

*Loan - loss reserves to noncurrent loans.

## Commercial and Industrial Loan Growth Rates * June 30, 1995 - June 30, 1996

Less than 0\%0\% to 5\%5\% to 10\%
Greater than 10\%
*Some growth rates have been adjusted to reflect significant interstate migrations. See Notes to Users.

## Commercial and Industrial Loan Growth Rates

June 30, 1996
(\$ Millions)

|  |  | Commercial and Industrial Loans |  |  |  |  |  | Total Assets |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Growth Rate $6 / 30 / 95-6 / 30 / 96$ | as a \% of Assets | Rank | Percent Noncurrent* | Rank | Total |  |
| 1 | New Hampsinire | 22.86 | 7.01 | 48 | 0.94 | 36 | \$694 | \$9,898 |
| 2 | Puerto Fico | 22.24 | 12.09 | 30 | 2.32 | 7 | 3,575 | 29,577 |
| 3 | Delaware ** | 20.61 | 2.10 | 52 | 1.54 | 16 | 2,234 | 106,387 |
| 4 | Louisiana | 16.97 | 11.67 | 33 | 1.70 | 15 | 5,233 | 44,834 |
| 5 | South Carolina | 16.77 | 11.92 | 32 | 1.33 | 23 | 3,033 | 25,434 |
| 6 | Nevada ** | 14.32 | 3.66 | 51 | 1.85 | 13 | 938 | 25,612 |
| 7 | North Dakota | 14.21 | 12.79 | 27 | 2.95 | 1 | 1,046 | 8,172 |
| 8 | District of Columbia ** | 14.05 | 6.67 | 50 | 0.76 | 47 | 313 | 4,688 |
| 9 | Utah ${ }^{* *}$ | 13.68 | 12.42 | 29 | 0.87 | 42 | 2,930 | 23,591 |
| 10 | Virginia ** | 12.87 | 10.07 | 42 | 0.81 | 44 | 8,534 | 84,708 |
| 11 | Colorado | 12.29 | 10.97 | 38 | 1.11 | 32 | 4,128 | 37,612 |
| 12 | South Dakota | 11.37 | 10.83 | 39 | 1.84 | 14 | 2,892 | 26,691 |
| 13 | Hilinois ** | 11.36 | 19.72 | 5 | 1.48 | 17 | 47,676 | 241,736 |
| 14 | Ohio ** | 11.02 | 16.05 | 19 | 0.93 | 38 | 26,591 | 165,727 |
| 15 | Texas | 9.88 | 17.14 | 10 | 1.07 | 33 | 34,549 | 201,554 |
| 16 | Alabama | 9.87 | 14.65 | 20 | 0.90 | 39 | 8,584 | 58,608 |
| 17 | lowa | 9.31 | 11.03 | 37 | 2.04 | 12 | 4,506 | 40,869 |
| 18 | Oregon ** | 9.05 | 20.92 | 3 | 0.82 | 43 | 5,119 | 24,471 |
| 19 | Wyoming | 8.87 | 7.68 | 47 | 2.23 | 9 | 611 | 7,961 |
| 20 | New York* | 8.50 | 16.07 | 18 | 1.27 | 27 | 157,594 | 980,883 |
| 21 | Tennessee | 8.10 | 13.89 | 23 | 0.65 | 48 | 9,614 | 69,238 |
| 22 | California ** | 7.72 | 18.25 | 8 | 1.14 | 31 | 72,038 | 394,781 |
| 23 | Arizona | 7.67 | 6.96 | 49 | 0.31 | 52 | 3,759 | 54,022 |
| 24 | Georgia ** | 7.56 | 16.50 | 15 | 0.64 | 49 | 23,623 | 143,199 |
| 25 | Nebraska | 7.51 | 11.51 | 35 | 2.28 | 8 | 3,035 | 26,374 |
| 26 | Indiana | 7.41 | 14.56 | 21 | 0.99 | 34 | 9,471 | 65,028 |
| 27 | Minnesota | 7.09 | 17.62 | 9 | 0.93 | 37 | 12,184 | 69,155 |
| 28 | Oklahoma | 7.00 | 13.28 | 26 | 2.44 | 4 | 4,660 | 35,094 |
| 29 | Arkansas | 6.91 | 9.22 | 43 | 1.29 | 24 | 2,725 | 29,541 |
| 30 | North Carolina ** | 6.86 | 16.85 | 13 | 0.94 | 35 | 30,501 | 181,033 |
| 31 | Alaska | 6.32 | 16.92 | 12 | 1.34 | 21 | 949 | 5,608 |
| 32 | Mississippi | 6.12 | 10.56 | 40 | 1.25 | 29 | 2,931 | 27,756 |
| 33 | Wisconsin | 5.68 | 16.80 | 14 | 1.17 | 30 | 10,474 | 62,359 |
| 34 | Missouri ${ }^{\text {+* }}$ | 5.68 | 14.44 | 22 | 1.29 | 25 | 11,648 | 80,644 |
| 35 | Kansas | 5.58 | 11.57 | 34 | 2.42 | 5 | 3,713 | 32,101 |
| 36 | Washington ** | 5.17 | 20.20 | 4 | 0.64 | 51 | 8,937 | 44,236 |
| 37 | Michigan "* | 4.39 | 24.74 | 1 | 0.64 | 50 | 27,757 | 112,188 |
| 38 | Vermont | 3.99 | 11.09 | 36 | 2.06 | 11 | 660 | 5,953 |
| 39 | Florida** | 3.95 | 8.80 | 45 | 0.79 | 46 | 13,680 | 155,415 |
| 40 | New Mexico | 3.80 | 8.94 | 44 | 1.45 | 18 | 1,325 | 14,817 |
| 41 | Pennsylvania ** | 3.52 | 18.37 | 7 | 0.80 | 45 | 35,218 | 191,754 |
| 42 | Kentucky | 3.05 | 12.47 | 28 | 1.25 | 28 | 6,256 | 50,145 |
| 43 | Montana | 2.83 | 13.77 | 24 | 2.33 | 6 | 1,137 | 8,257 |
| 44 | Maine | 1.63 | 17.07 | 11 | 1.40 | 19 | 1,507 | 8,830 |
| 45 | West Virginia | 1.17 | 8.06 | 46 | 2.21 | 10 | 1,789 | 22,201 |
| 46 | Massachusetts ** | (0.43) | 22.84 | 2 | 0.89 | 40 | 34,033 | 149,033 |
| 47 | New Jersey ** | (0.97) | 16.22 | 16 | 1.33 | 22 | 16,264 | 100,298 |
| 48 | Hawaii | (1.78) | 18.55 | 6 | 2.55 | 2 | 3,999 | 21,555 |
| 49 | Maryland ** | (4.88) | 11.98 | 31 | 1.27 | 26 | 7,858 | 65,600 |
| 50 | Connecticut ** | (5.61) | 10.22 | 41 | 2.53 | 3 | 833 | 8,152 |
| 51 | Rhode Island ** | (10.90) | 13.55 | 25 | 1.35 | 20 | 803 | 5,925 |
| 52 | Idaho "* | (16.88) | 16.16 | 17 | 0.87 | 41 | 1,059 | 6,554 |
|  | U.S. and Territories | 7.09 | 15.59 |  | 1.14 |  | \$685,414 | \$4,396,846 |

*Commercial and industriai loans past due 90 days or more or in nonaccrual status
*"Growth rates have been adjusted to reflect significant interstate migrations. See Notes to Users.


(\$ Billions)

| ■ Loans outstanding | 129.4 | 136.5 | 158.6 | 192.7 | 210.1 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| ■ Unused commitments* | 517.7 | 599.9 | 744.5 | $1,008.0$ | $1,221.4$ |

* Off-balance - sheet

Note: Credit card loans securitized and sold without recourse are not included.

## Credit Card Loss Rates and Personal Bankruptcy Filings 1984 - 1996



Sources: Bankruptcies - Administrative Office of the United States Courts Charge - Off Rates - Commercial Bank Call Reports

Converting Reserves Back Into Income
Banks Reporting Negative Loan Loss Provisions
1993-1996
Number of Banks



* Not reported by banks with less than $\$ 300$ million in assets.
** Reflects replacement cost of interest rate and foreign exchange contracts covered by risk-based-capital requirements. Does not include foreign exchange rate contracts with an original maturity of 14 days or less or futures contracts.


## Concentration of Off－Balance－Sheet Derivatives＊

Notional Amounts
June 30， 1996


> All Other Participants (497 Banks)
> $\$ 1.2$ Trillion ( $6 \%$ )

## Composition of Off－Balance－Sheet Derivatives＊

## Commodity \＆Other Contracts

\＄0．2 Trillion（1\％）
Equity Derivative Contracts
\＄0．2 Trilition（1\％）

# Notional Amounts 

June 30， 1996
Interest Rate Contracts
$\$ 12.5$ Trillion（66\％）


Foreign Exchange Contracts $\$ 6.1$ Trillion（32\％）
＊Amounts do not represent either the net market position or the credit exposure of banks＇off－balance－sheet derivative activities． They represent the gross value of all contracts written．Spot foreign exchange contracts of $\$ 534$ billion for the nine largest participants and $\$ 26$ billion for all others are not included．

Purpose of Off-Balance-Sheet Derivatives* Held for Trading
Notional Amounts
June 30, 1996


Not Held for Trading<br>Notional Amounts June 30, 1996



Foreign Exchange Contracts $\$ 0.1$ Trillion (8\%)

Equity Derivative Contracts, Commodity \& Other Contracts \$1 Billion

[^3]
# Positions of Off-Balance-Sheet Derivatives Gross Fair Values 

June 30, 1996
(\$ Millions)

## Held for Trading

135 Banks Held Derivative Contracts for Trading
(Marked to Market)

| Nine Largest Participants | Rer |  | 促 |  | Total | 346 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Gross positive fair value | 92,343 | 88,428 | 7,090 | 5,130 | 192,990 |  |
| Gross negative fair value | 89,136 | 90,907 | 7,203 | 5,397 | 192,644 |  |
| All other participants |  |  |  |  |  | 174 |
| Gross positive fair value | 1,333 | 2,204 | 5 | 101 | 3,643 |  |
| Gross negative fair value | 1,284 | 2,086 | 0 | 99 | 3,468 |  |
| Total |  |  |  |  |  | 520 |
| Gross positive fair value | 93,676 | 90,632 | 7,095 | 5,230 | 196,632 |  |
| Gross negative fair value | 90,420 | 92,993 | 7,203 | 5,496 | 196,112 |  |

## Held for Purposes Other than Trading

485 Banks Held Derivative Contracts for Purposes Other than Trading

|  | Interest Rate | Foreign Exchange | Equity Derivatives | Commodity \& Other | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Marked to Market |  |  |  |  |  | (173) |
| Gross positive fair value | 460 | 102 | 0 | 1 | 563 |  |
| Gross negative fair value | 569 | 167 | 0 | 0 | 736 |  |
| Not Marked to Market |  |  |  |  |  | $(1,000)$ |
| Gross positive fair value | 6,984 | 702 | 8 | 24 | 7,718 |  |
| Gross negative fair value | 8,052 | 543 | 4 | 120 | 8,718 |  |
| Total |  |  |  |  |  | $(1,174)$ |
| Gross positive fair value | 7,444 | 804 | 8 | 25 | 8,281 |  |
| Gross negative fair value | 8,621 | 710 | 4 | 120 | 9,455 |  |



In the second quarter of 1996, real estate loans increased by $\$ 13.9$ billion, loans to individuals increased by $\$ 13.2$ billion and industrial loans increased by $\$ 9.5$ billion.

Quarteriy Increase In Unused Loan Commltments (\$ Billions)


In the second quarter of 1996, unused credit card commitments increased by $\$ 54.0$ billion and unused commitments for loans to businesses increased by $\$ 29.1$ billion.

## Net Loans and Leases to Deposits 1985 - 1996




Debt Securitles by Maturity or Repricing Frequency ...
Percent of Total Assets




## * Excludes trading account assets.

** Equity Securities are classified as 'Available-for-Sale'.
*** High risk securities and structured notes are included in the 'Held-to-Maturity' or 'Available-for-Sale' accounts.

# Mutual Fund and Annuity Sales* 

## 1995 - 1996

| Quarterly Sales (\$ Millions) | 6/95 | 9/95 | 12/95 | 3/96 | 6/96 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Money Market Funds | \$163,711 | \$174,475 | \$199,231 | \$211,965 | \$206,860 |
| Debt Securities Funds | 2,805 | 3,022 | 3,531 | 3,692 | 3,323 |
| Equity Securities | 4,696 | 5,340 | 5,970 | 7,528 | 8,086 |
| Other Mutual Funds | 1,001 | 1,092 | 1,229 | 1,583 | 1,491 |
| Annuities | 2,592 | 2,231 | 2,198 | 2,644 | 3,723 |
| Proprietary Mutual Fund and Annuity Sales included above | 157,013 | 167,204 | 187,445 | 199,843 | 194,763 |

[^4]
## Fee Income from Sales and Service of Mutual Funds and Annuities 1996 YTD




Noncurrent Loan Rates* June 30, 1996

|  | Total Loans |  | Commercial \& Industrial |  | Real Estate |  | Loans to Individuals |  | All Other Loans |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 6/30/96 | 3/31/96 | 6/30/96 | 3/31/96 | 6/30/96 | 3/31/96 | 6/30/96 | 3/31/96 | 6/30/96 | 3/31/96 |
| Connecticut | 2.20 | 1.41 | 2.53 | 1.03 | 2.19 | 1.92 | 1.96 | 1.11 | 0.36 | 0.11 |
| Puerto Rico | 2.06 | 2.19 | 2.32 | 2.48 | 2.42 | 2.63 | 1.40 | 1.38 | 2.05 | 2.25 |
| Hawaii | 1.78 | 1.60 | 2.55 | 2.27 | 1.69 | 1.47 | 0.84 | 1.15 | 0.86 | 0.88 |
| Delaware | 1.77 | 1.77 | 1.54 | 2.27 | 1.66 | 1.98 | 1.82 | 1.77 | 0.37 | 0.22 |
| Vermont | 1.61 | 1.64 | 2.06 | 1.73 | 1.83 | 1.97 | 0.43 | 0.33 | 0.16 | 0.11 |
| District of Columbia | 1.61 | 1.83 | 0.76 | 1.13 | 1.58 | 1.55 | 2.36 | 2.29 | 0.02 | 7.52 |
| South Dakota | 1.59 | 1.55 | 1.84 | 1.90 | 1.01 | 1.07 | 1.74 | 1.65 | 0.68 | 0.54 |
| New York | 1.59 | 1.74 | 1.27 | 1.44 | 3.00 | 3.09 | 2.62 | 2.73 | 0.29 | 0.34 |
| New Hampshire | 1.57 | 1.49 | 0.94 | 0.86 | 1.81 | 1.57 | 1.48 | 1.54 | 1.11 | 0.51 |
| New Jersey | 1.45 | 1.83 | 1.33 | 2.00 | 1.76 | 2.05 | 0.69 | 0.63 | 0.19 | 0.48 |
| Oklahoma | 1.44 | 1.46 | 2.44 | 2.44 | 1.37 | 1.41 | 0.56 | 0.59 | 1.06 | 1.01 |
| California | 1.34 | 1.51 | 1.14 | 1.16 | 1.97 | 2.29 | 0.34 | 0.40 | 0.42 | 0.29 |
| Maine | 1.30 | 1.37 | 1.40 | 1.78 | 1.48 | 1.53 | 0.87 | 0.73 | 0.51 | 0.50 |
| Maryland | 1.23 | 1.06 | 1.27 | 1.18 | 1.41 | 1.21 | 0.87 | 0.76 | 0.38 | 0.24 |
| Kansas | 1.18 | 1.13 | 2.42 | 2.29 | 1.04 | 1.00 | 0.87 | 0.83 | 0.32 | 0.31 |
| Nevada | 1.18 | 1.29 | 1.85 | 1.77 | 0.61 | 0.55 | 1.26 | 1.49 | 0.07 | 0.04 |
| Massachusetts | 1.17 | 1.05 | 0.89 | 0.72 | 1.88 | 1.64 | 0.94 | 1.22 | 0.35 | 0.17 |
| Illinois | 1.10 | 1.17 | 1.48 | 1.54 | 1.11 | 1.23 | 0.77 | 0.83 | 0.22 | 0.20 |
| Nebraska | 1.09 | 1.00 | 2.28 | 2.09 | 0.89 | 0.83 | 1.18 | 1.15 | 0.27 | 0.15 |
| North Dakota | 1.08 | 1.03 | 2.95 | 2.63 | 0.97 | 0.83 | 0.43 | 0.44 | 0.21 | 0.35 |
| Virginia | 1.07 | 1.15 | 0.81 | 1.07 | 1.05 | 1.10 | 1.36 | 1.39 | 0.18 | 0.27 |
| Louisiana | 1.03 | 1.16 | 1.70 | 1.90 | 1.02 | 1.12 | 0.68 | 0.78 | 0.36 | 0.49 |
| Utah | 1.02 | 1.03 | 0.87 | 1.06 | 0.52 | 0.50 | 1.67 | 1.77 | 0.82 | 0.43 |
| New Mexico | 1.01 | 1.06 | 1.45 | 1.45 | 1.07 | 1.26 | 0.63 | 0.56 | 0.85 | 0.28 |
| Florida | 1.00 | 1.05 | 0.79 | 0.76 | 1.14 | 1.23 | 0.84 | 0.82 | 0.45 | 0.43 |
| Rhode Island | 0.98 | 1.09 | 1.35 | 1.34 | 1.06 | 1.30 | 1.11 | 1.61 | 0.04 | 0.12 |
| Alaska | 0.95 | 0.98 | 1.34 | 1.28 | 1.05 | 1.02 | 0.32 | 0.22 | 0.27 | 2.10 |
| Montana | 0.95 | 1.06 | 2.33 | 2.68 | 0.62 | 0.76 | 0.67 | 0.60 | 0.36 | 0.34 |
| Arizona | 0.94 | 0.92 | 0.31 | 0.24 | 0.59 | 0.56 | 1.54 | 1.50 | 0.10 | 0.10 |
| Kentucky | 0.92 | 0.95 | 1.25 | 1.50 | 0.95 | 0.98 | 0.59 | 0.58 | 0.86 | 0.43 |
| Missouri | 0.92 | 1.03 | 1.29 | 1.39 | 0.90 | 1.02 | 0.52 | 0.61 | 0.69 | 0.82 |
| Pennsylvania | 0.92 | 1.00 | 0.80 | 0.84 | 1.26 | 1.38 | 0.67 | 0.74 | 0.15 | 0.15 |
| West Virginia | 0.91 | 0.95 | 2.21 | 2.17 | 0.81 | 0.85 | 0.55 | 0.62 | 0.01 | 0.01 |
| Texas | 0.87 | 0.77 | 1.07 | 0.91 | 0.96 | 0.85 | 0.51 | 0.49 | 0.39 | 0.30 |
| Georgia | 0.86 | 0.81 | 0.64 | 0.59 | 0.82 | 0.88 | 1.40 | 1.15 | 0.07 | 0.08 |
| Wisconsin | 0.83 | 0.81 | 1.17 | 1.12 | 0.81 | 0.77 | 0.62 | 0.72 | 0.31 | 0.23 |
| South Carolina | 0.83 | 0.76 | 1.33 | 0.61 | 0.80 | 0.92 | 0.39 | 0.42 | 0.39 | 0.33 |
| Mississippi | 0.81 | 0.82 | 1.25 | 1.13 | 0.77 | 0.84 | 0.56 | 0.61 | 0.82 | 0.50 |
| Indiana | 0.81 | 0.81 | 0.99 | 1.04 | 0.80 | 0.80 | 0.76 | 0.75 | 0.42 | 0.36 |
| Arkansas | 0.80 | 0.80 | 1.29 | 1.52 | 0.85 | 0.77 | 0.53 | 0.51 | 0.19 | 0.11 |
| lowa | 0.79 | 0.81 | 2.04 | 1.78 | 0.51 | 0.48 | 0.82 | 1.21 | 0.17 | 0.17 |
| Ohio | 0.77 | 0.79 | 0.93 | 1.05 | 0.67 | 0.72 | 0.96 | 0.90 | 0.24 | 0.20 |
| Wyoming | 0.74 | 0.65 | 2.23 | 2.00 | 0.35 | 0.27 | 0.41 | 0.38 | 2.45 | 2.47 |
| Minnesota | 0.70 | 0.70 | 0.93 | 0.84 | 0.70 | 0.76 | 0.49 | 0.50 | 0.53 | 0.46 |
| Michigan | 0.70 | 0.76 | 0.64 | 0.79 | 0.86 | 0.90 | 0.55 | 0.58 | 0.47 | 0.26 |
| Washington | 0.69 | 0.75 | 0.64 | 0.86 | 0.85 | 0.85 | 0.35 | 0.32 | 0.76 | 1.07 |
| Alabama | 0.62 | 0.64 | 0.90 | 0.76 | 0.47 | 0.56 | 0.85 | 0.86 | 0.16 | 0.12 |
| North Carolina | 0.60 | 0.66 | 0.94 | 1.00 | 0.62 | 0.71 | 0.33 | 0.34 | 0.15 | 0.15 |
| Tennessee | 0.59 | 0.60 | 0.65 | 0.54 | 0.53 | 0.60 | 0.77 | 0.76 | 0.30 | 0.26 |
| Colorado | 0.59 | 0.56 | 1.11 | 0.81 | 0.48 | 0.50 | 0.47 | 0.47 | 0.43 | 0.57 |
| Oregon | 0.57 | 0.65 | 0.82 | 1.09 | 0.46 | 0.49 | 0.65 | 0.41 | 0.36 | 0.57 |
| Idaho | 0.51 | 0.49 | 0.87 | 0.65 | 0.38 | 0.33 | 0.36 | 0.39 | 0.46 | 0.85 |
| U.S. and Territories | 1.12 | 1.18 | 1.14 | 1.20 | 1.33 | 1.41 | 1.22 | 1.24 | 0.32 | 0.32 |

[^5]
## Real Estate Assets as a Percent of Total Assets

 June 30, 1996

Real Estate Loan Growth Rates
1989 - 1996


Troubled Real Estate Asset Rates*


| Southwest | 15.96 | 15.20 | 15.82 | 10.35 | 8.58 | 5.38 | 3.04 | 1.88 | 1.73 | 1.60 | 1.47 | 1.40 | 1.40 | 1.45 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Northeast | 2.27 | 2.43 | 4.93 | 10.85 | 11.79 | 10.56 | 7.00 | 4.24 | 4.10 | 3.73 | 3.47 | 2.97 | 2.94 | 2.82 |
| West | 5.35 | 4.86 | 3.58 | 3.62 | 6.48 | 7.92 | 5.24 | 3.15 | 3.04 | 2.78 | 2.66 | 2.42 | 2.40 | 2.17 |
| Rest of U.S. | 2.54 | 2.28 | 2.53 | 4.05 | 4.48 | 3.47 | 2.36 | 1.52 | 1.49 | 1.37 | 1.32 | 1.22 | 1.25 | 1.15 |
| Total U.S. | 4.45 | 3.91 | 4.52 | 6.59 | 7.47 | 6.66 | 4.33 | 2.64 | 2.53 | 2.31 | 2.18 | 1.94 | 1.93 | 1.81 |

*Loans secured by real estate past due 90 days or more or in nonaccrual status plus other real estate owned (OREO) as a percent of total real estate loans plus OREO.


[^6]

| Southwest | 8.75 | 5.69 | 5.78 | 3.81 | 3.65 | 2.51 | 1.39 | 1.05 | 1.11 | 1.19 | 1.18 | 1.11 | 1.20 | 1.29 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Northeast | 4.87 | 4.11 | 4.00 | 5.69 | 5.43 | 4.24 | 2.52 | 1.57 | 1.62 | 1.50 | 1.40 | 1.31 | 1.33 | 1.18 |
| West | 4.79 | 3.76 | 3.73 | 3.83 | 5.37 | 4.02 | 2.33 | 1.29 | 1.16 | 1.36 | 1.37 | 1.30 | 1.14 | 1.12 |
| Rest of U.S. | 2.78 | 2.15 | 2.15 | 2.93 | 2.85 | 2.26 | 1.50 | 1.00 | 0.98 | 0.99 | 1.00 | 1.03 | 1.10 | 1.07 |
| Total U.S. | 4.54 | 3.54 | 3.47 | 4.32 | 4.42 | 3.40 | 2.04 | 1.27 | 1.27 | 1.26 | 1.22 | 1.19 | 1.20 | 1.14 |

*Commercial and industrial loans past due 90 days or more or in nonaccrual status as a percent of total commercial and industrial loans.


Delinquency Rates, Loans to Individuals



Loans（\＄Billions）：

| ■ Commercial Borrowers | $\$ 1,230$ | $\$ 1,321$ | $\$ 1,241$ | $\$ 1,222$ | $\$ 1,447$ | $\$ 1,524$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| ■ Consumer Loans | 614 | 752 | 823 | 935 | 1,161 | 1,172 |

Loans＿to＿Commerclal Borrowers＿（Credit＿Rlsk Concentrated）＿－These are loans that can have relatively large balances at risk to a single borrower．A single loan may represent a significant portion of an institution＇s capital or income．Therefore，a relatively small number of defaults could impair an institution＇s capital or income．These loans include commercial and industrial loans， commercial real estate，construction loans，and agricultural loans．

Consumer Loans＿（Credit＿Risk＿Diversified）－These are loans that typically have relatively small balances spread among a large number of borrowers．A number of defaults are likely but typically do not impair an institution＇s capital or income．These loans include consumer and credit card loans，1－4 family residential mortgages and home equity loans．
Return On Assets (ROA)

ROA < 1.0 percent
Rankings By ROA

| 1 | Nevada | 3.14 | 3.51 | $(37)$ |
| :--- | :--- | :---: | :---: | :---: |
| 2 | New Hampshire | 2.58 | 2.62 | $(4)$ |
| 3 | Wyoming | 2.32 | 1.80 | 52 |
| 4 | South Dakota | 2.29 | 2.94 | $(65)$ |
| 5 | Delaware | 2.07 | 2.71 | $(64)$ |
| 6 | Vermont | 1.82 | 1.08 | 74 |
| 7 | Oregon | 1.66 | 1.64 | 2 |
| 8 | Washington | 1.63 | 1.70 | $(7)$ |
| 9 | Connecticut | 1.50 | 0.99 | 51 |
| 10 | Alaska | 1.49 | 1.34 | 15 |
| 11 | Minnesota | 1.47 | 1.28 | 19 |
| 12 | Mississippi | 1.43 | 1.35 | 8 |
| 13 | Missouri | 1.42 | 1.28 | 14 |
| 14 | Colorado | 1.38 | 1.31 | 7 |
| 15 | Tennessee | 1.38 | 1.30 | 8 |
| 16 | Virginia | 1.38 | 1.26 | 12 |
| 17 | Louisiana | 1.37 | 1.34 | 3 |
| 18 | Michigan | 1.37 | 1.21 | 16 |
| 19 | New Mexico | 1.37 | 1.34 | 3 |
| 20 | Ohio | 1.36 | 1.33 | 3 |
| 21 | West Virginia | 1.36 | 1.31 | 5 |
| 22 | Alabama | 1.35 | 1.22 | 13 |
| 23 | Florida | 1.33 | 1.24 | 9 |
| 24 | Idaho | 1.33 | 1.20 | 13 |
| 25 | Rhode Island | 1.33 | 1.63 | $(30)$ |
| 26 | Montana | 1.32 | 1.46 | $(14)$ |
| 27 | Arkansas | 1.31 | 1.23 | 8 |


| 28 | South Carolina | 1.31 | 0.91 | 40 |
| :--- | :--- | ---: | ---: | ---: |
| 29 | Utah | 1.30 | 1.25 | 5 |
| 30 | Indiana | 1.25 | 1.21 | 4 |
| 31 | lowa | 1.24 | 1.24 | 0 |
| 32 | Kentucky | 1.24 | 1.24 | 0 |
| 33 | Maine | 1.24 | 1.05 | 19 |
| 34 | Pennsylvania | 1.23 | 1.11 | 12 |
| 35 | Kansas | 1.22 | 1.01 | 21 |
| 36 | Wisconsin | 1.22 | 1.25 | $(3)$ |
| 37 | District of Columbia | 1.21 | 1.09 | 12 |
| 38 | North Dakota | 1.21 | 1.22 | $(1)$ |
| 39 | Massachusetts | 1.20 | 0.96 | 24 |
| 40 | Georgia | 1.19 | 1.32 | $(13)$ |
| 41 | Texas | 1.19 | 1.14 | 5 |
| 42 | Puerto Rico | 1.17 | 0.95 | 22 |
| 43 | California | 1.16 | 1.05 | 11 |
| 44 | Oklahoma | 1.13 | 1.05 | 8 |
| 45 | Nebraska | 1.12 | 1.40 | $(28)$ |
| 46 | Arizona | 0.98 | 1.16 | $(18)$ |
| 47 | New Jersey | 0.98 | 0.88 | 10 |
| 48 | North Carolina | 0.98 | 0.73 | 25 |
| 49 | Hawail | 0.96 | 0.99 | $(3)$ |
| 50 | Illinois | 0.94 | 1.00 | $(6)$ |
| 51 | New York | 0.90 | 0.75 | 15 |
| 52 | Maryland | 0.73 | 1.26 | $(53)$ |
|  |  |  |  |  |
|  | U.S. and Territories | 1.18 | 1.13 | 5 |

*YTD ROA minus ROA for the same period one year ago equals change in basis points. Basis point $=1 / 100$ of a percent. Results for four of the states with the highest ROAS ( $S D, N V, D E, \& N H$ ) were significantly influenced by the presence of large credit card operations.


# FDIC - Insured Savings Institutions 

## Quarterly Net Income



Quarterly Net Interest Margins, Annualized


*Loan-loss reserves to noncurrent loans. Beginning with June 1996, TFR filers report noncurrent loans net of specific reserves. Accordingly, specific reserves have been subtracted from loan-loss reserves, beginning with June 1996, to make the coverage ratio more closely comparable to prior periods.


Q Between $.75 \%$ and $1.5 \%$
$\square$ Less than . $75 \%$

* Noncurrent loan rates represent the percentage of loans that are past due 90 days or more or in nonaccrual status.

Noncurrent Loan Rates*.
June 30, 1996

|  | Total Loans |  | Commercial \& Industrial |  | Real Estate |  | Loans to Individuals |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 6/30/96 | 3/31/96 | 6/30/96 | 3/31/96 | 6/30/96 | 3/31/96 | 6/30/96 | 3/31/96 |
| Tennessee | 5.93 | 6.67 | 1.00 | 0.41 | 6.37 | 7.22 | 1.03 | 0.91 |
| District of Columbia | 3.65 | 4.17 | 0.00 | 0.00 | 5.24 | 5.79 | 0.19 | 0.37 |
| New York | 2.13 | 2.30 | 3.50 | 3.57 | 2.13 | 2.31 | 1.25 | 1.37 |
| Utah | 2.03 | 1.07 | 0.00 | 0.00 | 1.67 | 0.91 | 0.34 | 0.68 |
| New Jersey | 2.02 | 2.21 | 3.75 | 4.26 | 1.98 | 2.16 | 2.08 | 2.52 |
| Connecticut | 1.99 | 2.06 | 2.92 | 2.42 | 2.03 | 2.10 | 1.22 | 1.58 |
| Maryland | 1.86 | 1.72 | 3.20 | 2.15 | 1.85 | 1.70 | 0.60 | 0.79 |
| Mississippi | 1.73 | 1.64 | 1.16 | 0.30 | 1.82 | 1.69 | 0.48 | 0.68 |
| California | 1.64 | 1.83 | 0.37 | 0.31 | 1.64 | 1.84 | 1.52 | 1.55 |
| Puerto Rico | 1.57 | 1.89 | 0.62 | 5.29 | 1.45 | 1.66 | 2.25 | 2.47 |
| Oklahoma | 1.53 | 1.77 | 25.19 | 31.87 | 1.36 | 1.68 | 1.48 | 0.81 |
| Vermont | 1.43 | 1.57 | 0.99 | 0.80 | 1.41 | 1.57 | 2.12 | 2.33 |
| Hawaii | 1.42 | 1.32 | 3.14 | 1.32 | 1.35 | 1.28 | 3.06 | 2.54 |
| Texas | 1.32 | 1.54 | 0.83 | 0.78 | 1.39 | 1.63 | 0.47 | 0.54 |
| Delaware | 1.27 | 1.23 | 1.87 | 0.44 | 1.30 | 1.29 | 0.09 | 0.30 |
| New Mexico | 1.26 | 1.03 | 0.94 | 0.21 | 1.28 | 1.06 | 0.31 | 0.20 |
| Maine | 1.21 | 1.26 | 2.19 | 2.48 | 1.13 | 1.18 | 1.02 | 0.99 |
| New Hampshire | 1.19 | 1.26 | 1.52 | 1.04 | 1.29 | 1.43 | 0.44 | 0.48 |
| Nevada | 1.16 | 0.72 | 0.00 | 0.00 | 1.21 | 0.74 | 0.35 | 0.35 |
| West Virginia | 1.10 | 0.76 | 4.96 | 2.32 | 0.82 | 0.63 | 1.68 | 1.52 |
| Massachusetts | 1.09 | 1.19 | 2.18 | 1.94 | 1.07 | 1.19 | 0.47 | 0.55 |
| Rhode Island | 1.09 | 1.10 | 1.04 | 1.02 | 1.12 | 1.12 | 0.36 | 0.65 |
| Georgia | 1.09 | 0.84 | 6.96 | 3.21 | 0.72 | 0.66 | 0.85 | 0.96 |
| Wyoming | 1.09 | 0.79 | 23.84 | 11.33 | 0.29 | 0.45 | 0.63 | 0.54 |
| Virginia | 1.04 | 1.09 | 2.46 | 1.17 | 0.81 | 0.91 | 1.88 | 1.77 |
| Illinois | 0.97 | 0.92 | 3.37 | 0.50 | 0.85 | 0.85 | 2.25 | 1.95 |
| Pennsylvania | 0.90 | 0.98 | 1.94 | 1.63 | 0.87 | 0.95 | 0.78 | 1.01 |
| Florida | 0.85 | 0.82 | 1.47 | 1.72 | 0.81 | 0.78 | 0.73 | 0.76 |
| North Dakota | 0.84 | 1.01 | 0.23 | 0.21 | 1.00 | 1.22 | 0.41 | 0.45 |
| lowa | 0.81 | 0.74 | 4.09 | 2.02 | 0.46 | 0.54 | 1.58 | 1.28 |
| Michigan | 0.80 | 0.74 | 1.43 | 3.07 | 0.77 | 0.68 | 0.89 | 0.86 |
| Indiana | 0.80 | 0.84 | 1.20 | 0.75 | 0.75 | 0.83 | 0.70 | 0.56 |
| North Carolina | 0.75 | 0.81 | 1.56 | 2.76 | 0.69 | 0.75 | 1.97 | 1.47 |
| Alabama | 0.75 | 0.55 | 0.92 | 1.70 | 0.74 | 0.53 | 0.52 | 0.29 |
| Nebraska | 0.75 | 0.83 | 3.51 | 3.17 | 0.75 | 0.84 | 0.38 | 0.36 |
| Missouri | 0.75 | 0.71 | 2.40 | 1.55 | 0.72 | 0.69 | 0.44 | 0.49 |
| South Carolina | 0.71 | 0.68 | 1.72 | 2.03 | 0.63 | 0.61 | 0.79 | 0.60 |
| Kentucky | 0.68 | 0.75 | 2.40 | 3.22 | 0.62 | 0.69 | 0.75 | 0.75 |
| Ohio | 0.65 | 0.68 | 1.44 | 0.69 | 0.63 | 0.67 | 0.49 | 0.54 |
| South Dakota | 0.63 | 0.73 | 2.13 | 0.29 | 0.56 | 0.86 | 0.40 | 0.37 |
| Arkansas | 0.58 | 0.60 | 1.58 | 0.61 | 0.55 | 0.62 | 0.47 | 0.36 |
| Colorado | 0.57 | 0.54 | 0.00 | 0.23 | 0.58 | 0.55 | 0.33 | 0.25 |
| Oregon | 0.51 | 0.55 | 0.39 | 0.17 | 0.67 | 0.73 | 0.15 | 0.15 |
| Louisiana | 0.51 | 0.61 | 3.71 | 1.89 | 0.41 | 0.57 | 0.91 | 0.69 |
| Washington | 0.46 | 0.49 | 0.19 | 0.66 | 0.47 | 0.49 | 0.21 | 0.37 |
| Minnesota | 0.43 | 0.51 | 0.38 | 0.32 | 0.32 | 0.43 | 0.94 | 0.89 |
| Wisconsin | 0.36 | 0.33 | 0.79 | 1.37 | 0.27 | 0.25 | 0.97 | 0.83 |
| Kansas | 0.29 | 0.35 | 2.00 | 2.64 | 0.25 | 0.32 | 0.84 | 0.51 |
| Alaska | 0.28 | 0.23 | 0.00 | 0.00 | 0.27 | 0.26 | 0.57 | 0.02 |
| Idaho | 0.27 | 0.58 | 0.00 | 0.00 | 0.26 | 0.59 | 0.20 | 0.26 |
| Arizona | 0.26 | 0.40 | 0.00 | 0.00 | 0.21 | 0.33 | 0.64 | 0.72 |
| Montana | 0.20 | 0.14 | 0.69 | 0.63 | 0.12 | 0.09 | 0.48 | 0.31 |
| U.S. and Territories | 1.34 | 1.44 | 1.94 | 1.64 | 1.33 | 1.44 | 0.92 | 0.95 |

*Noncurrent ioan raies represent tine percentage oí ioans in each category that are past due 90 days or more or in nonaccrual status.

Southwest
Northeast

West
Rest of U.S.
Total U.S.


## Quarterly Net Charge - off Rates

Total Loans by Region
1992 - 1996
$\begin{array}{lllllllllllllll}0.31 & 0.23 & 0.49 & 0.46 & 0.21 & 0.30 & 0.18 & 0.34 & 0.21 & 0.40 & 0.28 & 0.16 & 0.19 & 0.26 & 0.30\end{array} 0.24 \quad 0.40$ $\begin{array}{llllllllllllllllll}0.96 & 0.89 & 1.05 & 0.68 & 0.74 & 0.61 & 0.82 & 0.52 & 0.41 & 0.56 & 0.47 & 0.36 & 0.40 & 0.42 & 0.41 & 0.27 & 0.32\end{array}$ $\begin{array}{llllllllllllllll}0.65 & 0.58 & 0.73 & 0.69 & 1.32 & 0.93 & 0.96 & 0.78 & 1.11 & 0.79 & 0.70 & 0.45 & 0.59 & 0.41 & 0.45 & 0.46\end{array} 0.46$ $\begin{array}{lllllllllllllll}0.27 & 0.21 & 0.27 & 0.23 & 0.15 & 0.15 & 0.29 & 0.16 & 0.13 & 0.11 & 0.15 & 0.12 & 0.12 & 0.21 & 0.14\end{array} 0.17 \quad 0.19$ $\begin{array}{llllllllllllllll}0.63 & 0.56 & 0.69 & 0.55 & 0.77 & 0.59 & 0.70 & 0.51 & 0.58 & 0.51 & 0.45 & 0.30 & 0.36 & 0.34 & 0.34 & 0.30\end{array} 0.33$

Troubled Real Estate Asset Rates*

*Loans secured by real estate past due 90 days or more or in nonaccrual status plus other real estate owned (OREO) as a percent of total real estate loans plus OREO.

*Loans secured by real estate past due $\mathbf{9 0}$ days or more or in nonaccrual status as a percent of total real estate loans.


| Constructlon <br> and Land | 3.64 | 2.67 | 2.22 | 1.85 | 1.76 | 1.64 | 1.52 | 1.47 | 1.38 | 1.18 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| 1-4 Famlly | 1.51 | 1.42 | 1.30 | 1.17 | 1.15 | 1.15 | 1.17 | 1.24 | 1.30 | 1.20 |
| Multifamily | 3.28 | 3.22 | 2.98 | 2.20 | 2.23 | 1.77 | 1.67 | 1.83 | 1.74 | 1.59 |
| Commercial | 4.44 | 4.01 | 3.27 | 3.19 | 3.16 | 3.26 | 2.74 | 2.47 | 2.51 | 2.31 |
| Total | 2.05 | 1.89 | 1.69 | 1.47 | 1.45 | 1.41 | 1.36 | 1.40 | 1.44 | 1.33 |

*Noncurrent loan rates represent the percentage of loans in each category that are past due 90 days or more or in nonaccrual status.

## Real Estate Assets as a Percent of Total Assets

June 30, 1996


Real Estate Loan Growth Rates
1989 - 1996


## Credit Risk Diversification

## Consumer Loans versus Loans to Commercial Borrowers <br> （as a \％of Total Loans）



Loans to Commercial Borrowers＿（Credit＿Risk Concentrated）－These are loans that can have relatively large balances at risk to a single borrower．A single loan may represent a significant portion of an institution＇s capital or income．Therefore，a relatively small number of defaults could impair an institution＇s capital or income．These loans include commercial and industrial loans， commercial real estate，construction loans，and agricultural loans．

Consumer Loans（Credit Risk Dlversified）－These are loans that typically have relatively small balances spread among a large number of borrowers．A number of defaults are likely but typically do not impair an institution＇s capital or income．These loans include consumer and credit card loans，1－4 family residential mortgages and home equity loans．

## Total Securities* as a Percent of Assets <br> June 30, 1996




|  | $6 / 94$ | $9 / 94$ | $12 / 94$ | $3 / 95$ | $6 / 95$ | $9 / 95$ | $12 / 95$ | $3 / 96$ | $6 / 96$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| U.S. Government Obligations (non-mortgage) | $\$ 55$ | $\$ 54$ | $\$ 53$ | $\$ 51$ | $\$ 49$ | $\$ 54$ | $\$ 48$ | $\$ 47$ | $\$ 49$ |
| Mortgage-Backed Securities (excluding CMO's) | 149 | 156 | 155 | 156 | 156 | 153 | 157 | 150 | 150 |
| Collateralized Mortgage Obligations | 61 | 60 | 59 | 58 | 60 | 59 | 59 | 58 | 57 |
| All Other Securities | $\underline{26}$ | $\underline{26}$ | $\underline{29}$ | $\underline{21}$ | $\underline{24}$ | 24 | 24 | 24 | $\underline{24}$ |
| Total Securities | 292 | 296 | 290 | 286 | 289 | 290 | 289 | 279 | 280 |
| Securities as a Percent of Assets | $29.18 \%$ | $29.43 \%$ | $28.78 \%$ | $28.19 \%$ | $28.44 \%$ | $28.35 \%$ | $28.13 \%$ | $27.47 \%$ | $27.34 \%$ | Memoranda:


| Amortized Cost of Total Held-to-Maturity Sec. | 206 | 215 | 212 | 212 | 216 | 211 | 132 | 129 | 134 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| Fair Value of Total Available - for - Sale Sec. | 86 | 81 | 78 | 74 | 73 | 79 | 157 | 150 | 146 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


U.S. Government Obligations (non-mortgage): 17.56\%
*Excludes trading account assets for savings institutions filing a Call Report. Trading account assets for savings institutions filing a TFR are netted out of "All Other Securities".

# Mutual Fund and Annuity Sales* 

1995 - 1996

| Quarterly Sales (\$ Millions) | 6/95 |  | 9/95 |  | 12/95 |  | 3/96 |  | 6/96 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Money Market Funds | \$ | 310 | \$ | 363 | \$ | 395 | \$ | 421 | \$ | 622 |
| Debt Securities Funds |  | 357 |  | 337 |  | 371 |  | 518 |  | 473 |
| Equity Securities |  | 264 |  | 339 |  | 466 |  | 587 |  | 546 |
| Other Mutual Funds |  | 98 |  | 131 |  | 145 |  | 183 |  | 179 |
| Annuities |  | 1,011 |  | 836 |  | 885 |  | 922 |  | 1,194 |
| Proprietary Mutual Fund and Annuity Sales included above |  | 432 |  | 466 |  | 555 |  | 551 |  | 961 |

*Domestic office sales of proprietary, private label and third-party funds and annuities. Does not reflect redemptions.

## Fee Income from Sales and Service of Mutual Funds and Annuities 1996 YTD

Percent of Gross. Operating Income**


[^7]Return on Assets (ROA)
By Asset Size


Asset Size

| Less than \$1 Billion | 87 | 93 | 224 | 423 | 448 | 289 | 260 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| More than \$1 Billion | 3 | 2 | -13 | 26 | 45 | 32 | 36 |
| Total | 90 | 95 | 237 | 449 | 493 | 321 | 296 |

Return on Assets (ROA)

## Quarterly Return on Assets (ROA), Annualized <br> 1987 - 1996



Quarterly Return on Equity (ROE), Annualized



Number of Mutual and Stock
Savings Institutions, 1987 - 1996


## Quarterly Return on Assets (ROA), Annualized Mutual and Stock Savings Institutions






[^8]

Savings Institutions Commercial Banks Total

## Number of FDIC－Insured Institutions

## 1984 － 1996



Commercial Banks

Branches $\quad 42,83044,23845,30346,27347,72851,00153,39852,87152,79353,65555,14456,51357,02257,015$
Total Offices $\quad 57,313 \mathbf{5 8 , 6 4 5} 59,50259,97660,85163,71065,74164,79264,25564,61365,59466,45466,86366,704$

All FDIC－Insured Institutions
 Branches $\quad 63,13565,23266,63267,92569,51773,49973,95270,95669,18068,96469,12169,92370,33670,293$
Total Offices $81,03683,26584,50885,25086,07889,57389,28885,52983,11382,24781,72581,89482,18181,963$

## Capital Category Distribution

June 30, 1996

| Well Capitalized | 9,839 | $98.5 \%$ |
| :--- | ---: | ---: |
| Adequately Capitalized | 133 | $1.3 \%$ |
| Undercapitalized | 11 | $0.1 \%$ |
| Significantly Undercapitalized | 2 | $0.0 \%$ |
| Critically Undercapitalized | 3 | $0.0 \%$ |


| Assets |  |
| ---: | ---: |
| In <br> Billions | Percent of <br> Total |
| $\$ 4,660.6$ | $99.6 \%$ |
| $\$ 16.9$ | $0.4 \%$ |
| $\$ 1.2$ | $0.0 \%$ |
| $\$ 0.1$ | $0.0 \%$ |
| $\$ 0.1$ | $0.0 \%$ |

## SAIF-Member Institutions

Well Capitalized
Adequately Capitalized
Undercapitalized
Significantly Undercapitalized
Critically Undercapitalized

| Institutions |  |
| ---: | ---: |
| Number <br> of | Percent of <br> Total |
|  |  |
| 1,643 | $97.7 \%$ |
| 33 | $2.0 \%$ |
| 5 | $0.3 \%$ |
| 0 | $0.0 \%$ |
| 1 | $0.1 \%$ |


| Assets |  |
| ---: | ---: |
| In <br> Billions | Percent of <br> Total |
| $\$ 722.2$ | $97.5 \%$ |
| $\$ 18.3$ | $2.5 \%$ |
| $\$ 0.4$ | $0.1 \%$ |
| $\$ 0.0$ | $0.0 \%$ |
| $\$ 0.0$ | $0.0 \%$ |

Note: These tables are based solely on Call Report data and do not reflect supervisory upgrades or downgrades. Of the four institutions categorized as critically undercapitalized, two with assets of $\$ 59$ million were closed as of September 5, 1996.

## Capital Category Definitions

|  | Total Risk-Based Capital* |  | Tier 1 <br> Risk-Bas <br> Capital |  | Tier 1 Leverage |  | Tangible Equity |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Well Capitalized | $>=10 \%$ | and | $>=6 \%$ | and | $>=5 \%$ |  | -- |
| Adequately Capitalized | > $=8 \%$ | and | $>=4 \%$ | and | $>=4 \%$ |  | -- |
| Undercapitalized | $>=6 \%$ | and | $>=3 \%$ | and | $>=3 \%$ |  | -- |
| Significantly Undercapitalized | < 6\% | or | < $3 \%$ | or | < $3 \%$ | and | > $2 \%$ |
| Critically Undercapitalized | -- |  | -- |  | -- |  | <= $2 \%$ |

* As a percentage of risk-weighted assets.

Note: Standards vary in some instances for the strongest institutions, those anticipating growth, and those subject to supervisory agreements or directives.

## Total Liabilities and Equity Capital



[^9]
## Insurance Fund Reserve Ratios <br> December 31, 1989 - June 30, 1996

Funds per \$100 Est. Insured Deposits

(\$ Billions)
BIF

| Fund Balance | 13.2 | 4.0 | -7.0 | -0.1 | 13.1 | 21.8 | 25.5 | 25.7 | 25.8 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Est. Insured Deposits | $1,873.8$ | $1,929.6$ | $1,957.7$ | $1,945.6$ | $1,905.3$ | $1,895.2$ | $1,951.7$ | $1,959.9$ | $1,958.3$ |

SAIF

| Fund Balance | 0.0 | 0.0 | 0.1 | 0.3 | 1.2 | 1.9 | 3.4 | 3.7 | 3.9 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| Est. Insured Deposits | 882.9 | 830.0 | . 776.4 | 732.2 | 697.6 | 693.4 | 712.4 | 715.8 | 713.4 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Note: Includes insured branches of foreign banks.

## NOTES TO USERS

This publication contains financial data and other information for depository institutions insured by the Federal Deposit Insurance Corporation (FDIC). These notes are an integral part of this publication and provide information regarding the comparability of source data and reporting differences over time. The information presented in the FDIC Quarterly Banking Profile is divided into the following groups of institutions:

## FDIC-Insured Commercial Banks

This section covers commercial banks insured by the FDIC either through the Bank Insurance Fund (BIF) or through the Savings Association Insurance Fund (SAIF). These institutions are regulated by and submit financial reports to one of the three federal commercial bank regulators (the Board of Governors of the Federal Reserve System, the FDIC or the Office of the Comptroller of the Currency).

## FDIC-Insured Savings Institutions

This section covers savings institutions insured by either BIF or SAIF that operate under state or federal banking codes applicable to thrift institutions, except for one self-liquidating institution primarily funded by the FSLIC Resolution Fund (FRF). Savings institutions that have been placed in Resolution Trust Corporation conservatorship are also excluded from these tables while in conservatorship. The institutions covered in this section are regulated by and submit financial reports to one of two Federal regulators - the FDIC or the Office of Thrift Supervision (OTS).

## FDIC-Insured Institutions by Insurance Fund

Summary balance-sheet and earnings data are provided for commercial banks and savings institutions according to insurance fund membership. BIF-member institutions may acquire SAIF-insured deposits, resulting in institutions with some deposits covered by both insurance funds. Also, SAIF members may acquire BIF-insured deposits. The insurance fund membership does not necessarily reflect which fund insures the largest percentage of an institution's deposits. Therefore, the BIF-member and the SAIFmember tables each include deposits from both insurance funds. Depository institutions that are not insured by the FDIC through either the BIF or SAIF are not included in the FDIC Quarterly Banking Profile. U.S. branches of institutions headquartered in foreign countries and non-deposit trust companies are not included. Efforts are made to obtain financial reports for all active institutions. However, in some cases, final financial reports are not available for institutions that have closed or converted their charter.

## DATA SOURCES

The financial information appearing in this publication is obtained primarily from the Federal Financial Institutions Examination Council (FFIEC) Call Reports and the OTS Thrift Financial Reports submitted by all FDIC-insured depository institutions. This information is stored on and retrieved from the FDIC's Research Information System (RIS) data base.

## COMPUTATION METHODOLOGY

Certain adjustments are made to the OTS Thrift Financial Reports to provide closer conformance with the reporting and accounting requirements of the FFIEC Call Reports. Beginning with June 1996, the Thrift Financial Report is completed on a fully consolidated basis, with the exception of subsidiary depository institutions being reported on the equity method of accounting. Prior to this time, this report reflected the consolidation of the parent thrift with finance subsidiaries. All other subsidiaries were reported on an equity or cost basis. Some accounting differences exist, such as asset sales with recourse, for which the data necessary to reconcile these differences are not reported.
All asset and liability figures used in calculating performance ratios represent average amounts for the period (beginning-of-period
amount plus end-of-period amount plus any interim periods, divided by the total number of periods). For "pooling-of-interest" mergers, the assets of the acquired institution(s) are included in average assets since the year-to-date income includes the results of all merged institutions. No adjustments are made for "purchase accounting" mergers. Growth rates represent the percentage change over a 12-month period in totals for institutions in the base period to totals for institutions in the current period. Tables III and IV do not provide growth rates for the "Asset Size Distribution" since many institutions migrate between size groups.

## Asset Migrations

All data are collected and presented based on the location of each reporting institution's main office. When a main office is relocated to another state, adjustments to prior-period data may be made to more accurately reflect geographic growth rates. In other situations, no adjustments are possible. For example, reported data may include assets and liabilities located outside of the reporting institution's home state. Also, institutions may change their charters, resulting in an inter-industry migration, e.g. savings institutions can convert to commercial banks. These situations can affect state and regional totals.

## RECENT ACCOUNTING CHANGES

FASB Statement 115, "Accounting for Certain Investments in Debt and Equity Securities" requires that securities that are not held in trading accounts be measured at either amortized cost or fair (market) value, depending on their classification category ("available-for-sale" or "held-to-maturity"). For additional details, see "Notes to Users," First Quarter, 1994, Quarterly Banking Profile.
On November 15, 1995 the FASB released a guide to the implementation of Statement 115 and provided a window (November 15, 1995 through December 31, 1995) during which banks could elect to sell or reclassify securities between categories without violating the provisions of the accounting rule. In most cases, Statement 115 requires an automatic marking-to-market of the entire held-to-maturity portfolio (previously valued at amortized cost) if any held-to-maturity security is sold or transferred. The one-time opportunity to avoid this requirement was designed to allow the sale or reclassification of securities from the held-to-maturity category to available-for-sale or the trading portfolio without tainting the entire held-to-maturity category. The FASB announcement and guide also sought to provide further clarification of Statement 115, and correct misinterpretations of the original pronouncement.

## DEFINITIONS (in alphabetical order)

Capital category distribution - each institution's capital category is calculated or estimated from its financial report and does not reflect supervisory upgrades or downgrades:

| (Percent) | Total Risk-Bas Capital |  | Tier 1 Risk-Based Capital * |  | Tier 1 Leverage |  | Tangible Equity |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Well-capitalized | $\geq 10$ | and | $\geq 6$ | and | $\geq 5$ |  | - |
| Adequately capitalized | d $\geq 8$ | and | $\geq 4$ | and | $\geq 4$ |  | - |
| Undercapitalized | $\geq 6$ | and | $\geq 3$ | and | $\geq 3$ |  | - |
| Significantly undercapitalized | <6 | Or | $<3$ | or | $<3$ | and | $>2$ |
| Critically undercapitalized | - |  | - |  | - |  | $\leq 2$ |

Construction and development loans - includes loans for all property types under construction, as well as loans for land acquisition and development.
Derivative contracts, gross fair values (positive/negative) are reported separately and represent the amount at which a
contract could be exchanged in a transaction between willing parties, other than in a forced or liquidation sale. If a quoted market price is available for a contract, the fair value reported for that contract is calculated using this market price. If quoted market prices are not available, the reporting banks use the best estimate of fair value based on quoted market prices of similar contracts or on valuation techniques such as discounted cash flows. This information is reported only by banks with assets greater than $\$ 100$ million.
Loans secured by real estate - includes home equity loans, junior liens secured by 1-4 family residential properties and all other loans secured by real estate.
Loans to individuals - includes outstanding credit card balances and other secured and unsecured consumer loans.
Mortgage-backed securities - certificates of participation in pools of residential mortgages and collateralized mortgage obligations issued or guaranteed by government-sponsored or private enterprises. Effective 3/31/94, the full implementation of FASB 115 meant that a portion of banks' mortgage-backed securities portfolio is now reported based upon fair (market) values; previously, all mortgage-backed securities not held in trading accounts were reported at either amortized cost or lower of cost or market.
Net charge-offs - total loans and leases charged off (removed from balance sheet because of uncollectibility), less amounts recovered on loans and leases previously charged off.
Net interest margin - the difference between interest and dividends earned on interest-bearing assets and interest paid to depositors and other creditors, expressed as a percentage of average earning assets. No adjustments are made for interest income that is tax exempt.
Net operating income - income excluding discretionary transactions such as gains (or losses) on the sale of investment securities and extraordinary items. Income taxes subtracted from operating income have been adjusted to exclude the portion applicable to securities gains (or losses).
Noncurrent assets - the sum of loans, leases, debt securities and other assets that are 90 days or more past due, or in nonaccrual status. Noncurrent debt securities and other assets were not included prior to March 1991.
Noncurrent loans \& leases - the sum of loans and leases 90 days or more past due, and loans and leases in nonaccrual status.
Off-balance-sheet derivatives - represents the sum of the following: interest-rate contracts (defined as the notional value of interest-rate swap, futures, forward and option contracts), foreign-exchange-rate contracts, commodity contracts and equity contracts (defined similarly to interest-rate contracts).
Futures and forward contracts - a contract in which the buyer agrees to purchase and the seller agrees to sell, at a specified future date, a specific quantity of underlying at a specified price or yield. These contracts exist for a variety of underlyings, including the traditional agricultural or physical commodities, as well as currencies and interest rates. Futures contracts are standardized and are traded on organized exchanges which set limits on counterparty credit exposure. Forward contracts do not have standardized terms and are traded over the counter.
Option contracts - a contract in which the buyer acquires the right to buy from or sell to another party some specified amount
of underlying at a stated price (strike price) during a period or on a specified future date, in return for compensation (such as a fee or premium). The seller is obligated to purchase or sell the underlying at the discretion of the buyer of the contract.
Swaps - an obligation between two parties to exchange a series of cash flows at periodic intervals (settlement dates), for a specified period. The cash flows of a swap are either fixed, or determined for each settlement date by multiplying the quantity of the underlying (notional principal) by specified reference rates or prices. Except for currency swaps, the notional principal is used to calculate each payment but is not exchanged. to buy from or sell to another party some specified amount of underlying at a stated price (strike price) during a period or on a specified future date, in return for compensation (such as a fee or premium). The seller is obligated to purchase or sell the underlying at the discretion of the buyer of the contract.
Other real estate owned - primarily foreclosed property. Direct and indirect investments in real estate ventures are excluded. The amount is reflected net of valuation allowances. For institutions that file a Thrift Financial Report (TFR), the valuation allowance subtracted also includes allowances for other repossessed assets. Also, for TFR filers the components of other real estate owned are reported gross of valuation allowances.
"Problem" institutions - Federal regulators assign a composite rating to each financial institution, based upon an evaluation of financial and operational criteria. The rating is based on a scale of 1 to 5 in ascending order of supervisory concern. "Problem" institutions are those institutions with financial, operational, or managerial weaknesses that threaten their continued financial viability. Depending upon the degree of risk and supervisory concern, they are rated either a " 4 " or " 5 ". For all BIF-member institutions, and for all SAIF-member institutions for which the FDIC is the primary federal regulator, FDIC composite ratings are used. For all SAIF-member institutions whose primary federal regulator is the OTS, the OTS composite rating is used.
Return on assets - net income (including gains or losses on securities and extraordinary items) as a percentage of average total assets. The basic yardstick of bank profitability.
Return on equity - net income (including gains or losses on securities and extraordinary items) as a percentage of average total equity capital.
Risk-weighted assets - assets adjusted for risk-based capital definitions which include on-balance-sheet as well as off-balancesheet items multiplied by risk-weights that range from zero to 100 percent. A conversion factor is used to assign a balance sheet equivalent amount for selected off-balance-sheet accounts.
Securities - excludes securities held in trading accounts. Effective $3 / 31 / 94$, the full implementation of FASB 115 meant that a portion of banks' securities portfolios is now reported based upon fair (market) values; previously, all securities not held in trading accounts were reported at either amortized cost or lower of cost or market.
Troubled real estate asset rate - noncurrent real estate loans plus other real estate owned as a percent of total real estate loans and other real estate owned.

## REGIONS

Northeast - Connecticut, Delaware, District of Columbia, Maine, Maryland, Massachusetts, New Hampshire, New Jersey, New York, Pennsylvania, Puerto Rico, Rhode Island, Vermont, U.S. Virgin Islands
Southeast - Alabama, Florida, Georgia, Mississippi, North Carolina, South Carolina, Tennessee, Virginia, West Virginia
Central - Illinois, Indiana, Kentucky, Michigan, Óhio, Wisconsin

Midwest - lowa, Kansas, Minnesota, Missouri, Nebraska, North Dakota, South Dakota
Southwest - Arkansas, Louisiana, New Mexico, Oklahoma, Texas
West - Alaska, Arizona, California, Colorado, Hawaii, Idaho, Montana, Nevada, Oregon, Pacific Islands, Utah, Washington, Wyoming


[^0]:    * Not reported by banks with less than $\$ 300$ million in assets.
    ** Reflects replacement cost of interest rate and foreign exchange contracts covered by risk-based-capital requirements. Does not include foreign exchange rate contracts with an original maturity of 14 days or less or futures contracts.

[^1]:    *Amounts do not represent either the net market position or the credit exposure of banks' off-balance-sheet derivative activities. They represent the gross value of all contracts written. Spot foreign exchange contracts of $\$ 534$ billion for the nine largest participants and $\$ 26$ billion for all others are not included.

[^2]:    * Notional amounts do not represent either the net market position or the credit exposure of banks' off-balance-sheet derivative activities: They represent the gross value of all contracts written. Spot foreign exchange contracts of $\$ 560$ billion are not included.

[^3]:    * Notional amounts do not represent either the net market position or the credit exposure of banks' off-balance-sheet derivative activities: They represent the gross value of all contracts written. Spot foreign exchange contracts of $\$ 560$ billion are not included.

[^4]:    * Domestic office sales of proprietary, private label and third-party funds and annuities. Does not reflect redemptions.

[^5]:    Noncuirientit luan rates represent the percentage of loans in each category that are past due 90 days or more or in nonaccrual status.

[^6]:    ＊Loans secured by real estate past due 90 days or more or in nonaccrual status as a percent of total real estate loans．

[^7]:    **Gross operating income is the total of interest income and noninterest income.

[^8]:    * Includes thrifts owned by unitary thrift holding companies or multi-thrift holding companies.

[^9]:    * Other borrowed funds include federal funds purchased, securites sold under agreement to repurchase, FHLB and FRB borrowings other indebtedness.

