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Highlights ..... 1
FDIC-Insured Commercial Banks
Quarterly Net Income and Margins ..... 2
Annual Return on Assets and Equity ..... 3
Commercial and Industrial Loan Growth Rates by State ..... 4
Commercial and Industrial Loan Growth Rates ..... 5
Annual Net Charge-off Rates and Noncurrent Loan Rates ..... 6
Bank Structural Changes ..... 7
Concentrations and Composition of Off-Balance-Sheet Derivatives ..... 8
Off-Balance-Sheet Derivatives (Notional Amounts) ..... 9
Extensions of Credit ..... 10
Interest Rate Spreads ..... 11
Debt Securities by Maturity and Region and Total Securities (debt and equity) ..... 12
Total Securities by Category ..... 13
Asset Composition and Capital Ratios ..... 14
Asset Composition and Capital Amounts ..... 15
Mutual Fund and Annuity Sales and
Fee Income ..... 16
Troubled Real Estate Asset Rates by State ..... 17
Troubled Real Estate Asset Rates ..... 18
Real Estate Assets by Type and Growth Rates ..... 19
Troubled Real Estate Assets by Region ..... 20
Noncurrent Real Estate Loans by Region ..... 21
Noncurrent Commercial and Industrial Loans by Region ..... 22
Loans to Individuals and
Delinquency Rates ..... 23
Quarterly Return on Assets and Equity ..... 24
Converting Reserves Back Into Income ..... 25
Reserve Coverage Ratio ..... 26
Return on Assets by State ..... 27
Annual Return on Assets,
Return on Equity, and Net Income ..... 28
FDIC-Insured Savings Institutions
Quarterly Net Income and Margins ..... 29
Reserve Coverage Ratio ..... 30
Real Estate Assets by Type and Growth Rates ..... 31
Troubled Real Estate Assets by Region ..... 32
Noncurrent Real Estate Loans by Region ..... 33
Noncurrent Real Estate Loans by Type ..... 34
Troubled Real Estate Asset Rates by State ..... 35
Troubled Real Estate Asset Rates ..... 36
Total Securities by Category ..... 37
Mutual Fund and Annuity Sales and Fee Income ..... 38
Number and Assets of Mutual and Stock Institutions ..... 39
Quarterly Return on Assets and Equity of Mutual and Stock Institutions ..... 40
Return on Assets by State ..... 41
Quarterly Return on Assets and Equity ..... 42
Annual Return on Assets and Equity ..... 43
All FDIC-Insured Institutions
Number and Assets of FDIC-Insured
"Problem" Institutions ..... 44
Capital Category Distribution and Definitions ..... 45
Number and Assets of Failed Institutions ..... 46
Total Liabilities and Equity Capital ..... 47
Notes to Users ..... 48

## FOURTH-QUARTER AND FULL-YEAR HIGHLIGHTS

- Commercial Banks Earn \$10.7 Billion in Fourth Quarter

Fourth-quarter net income of $\$ 10.7$ billion was $\$ 55$ million below the level of a year ago. A major reason for the decline was a $\$ 1.3$-billion swing in banks' proceeds from securities sales. In the fourth quarter of 1993, sales of securities netted $\$ 392$ million in pre-tax profits; in the fourth quarter of 1994, securities sales produced a $\$ 914$-million net loss. The change from a net profit to a net loss reflects the negative impact of higher interest rates on the market value of banks' securities holdings.

## - Full-Year 1994 Earnings Set New Record of $\$ 44.7$ Billion

Industry earnings for the full year represent an increase of \$1.6 billion from 1993's $\$ 43.1$ billion. The main areas of earnings improvement were net interest income, which increased by $\$ 7.3$ billion, and loan-ioss provisions, which were $\$ 5.9$ billion lower. The increase in net interest income was due to strong loan growth during the year, while the reduction in loan-loss provisioning was attributable to the improving outlook for asset quality.

## - Loan Growth Continues to Exhibit Momentum

Total loans held by commercial banks registered their largest quarterly increase ever in the fourth quarter, rising by $\$ 77.8$ billion. This surpassed the previous record of $\$ 71.9$ billion, achieved in the fourth quarter of 1986. For the full year, loans grew by $\$ 208.4$ billion, or 9.7 percent. This was the largest dollar increase in loans of any year in the industry's history, and the largest percentage growth since 1984, when loans grew by 14.5 percent. All major loan categories showed growth in 1994.

- Troubled Assets Decline Further, to Record Low Proportions

Banks' holdings of noncurrent loans and other real estate owned shrank to 1.01 percent of industry assets during 1994, from 1.61 percent at the beginning of the year. This is the lowest proportion in the thirteen years that banks have reported noncurrent loan amounts. Mirroring the improvement in asset quality, net loan losses for the year fell to $\$ 11.2$ billion, a decline of 35.9 percent from the previous year. This is the smallest dollar amount of net charge-offs reported since banks charged-off $\$ 10.8$ billion in 1984.

- Savings Institutions Earn \$6.4 Billion in 1994

Full-year net income of the nation's 2,152 insured savings institutions was \$431 million less than the industry earned in 1993. Rising interest rates reduced thrifts' net interest margins, producing a $\$ 1.6$-billion decline in net interest income. Higher interest rates also were largely responsible for a $\$ 428$-million reduction in proceeds from sales of securities, from a $\$ 400$-million net profit in 1993 to a $\$ 28$-million net loss in 1994.


> FDIC - Insured Commercial Banks


## Annual Return on Assets (ROA)

- 1934 - 1994


Annual Return on Equity (ROE)


## Commercial and Industrial Loan Growth Rates* <br> December 31, 1993 - December 31, 1994



```
Less than 0\%
0\% to 5\%
5\% to \(10 \%\)
\(\square\) Greater than 10\%
```

*Some growth rates have been adjusted to reflect significant interstate migrations. See Notes to Users.

|  |  | Commercial and Industrial Loans |  |  |  |  |  | Total Assets |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} \text { Growth Rate } \\ 12 / 31 / 93-12 / 31 / 94 \\ \hline \end{gathered}$ | as a \% of Assets | Rank | Percent Noncurrent ${ }^{*}$ | Rank | Total |  |
| 1 | Michigan | 22.87 | 21.09 | 2 | 0.72 | 45 | \$24,565 | \$116,456 |
| ? | New Jersey** | 20.09 | 13.13 | 23 | 2.34 | 5 | 11,500 | 87,556 |
| 3 | Louisiana | 19.83 | 9.90 | 39 | 1.13 | 29 | 4,175 | 42,175 |
| 4 | Puerto Rico*** | 19.52 | 10.45 | 36 | 2.44 | 2 | 2,784 | 26,642 |
| 5 | Nevada | 19.24 | 3.98 | 52 | 1.04 | 32 | 929 | 23,356 |
| 6 | Georgia | 18.68 | 17.69 | 6 | 0.59 | 50 | 17,605 | 99,536 |
| 7 | North Carolina | 18.23 | 16.89 | 11 | 0.46 | 51 | 19,856 | 117,564 |
| 8 | South Carolina | 17.78 | 10.88 | 33 | 1.00 | 36 | 3,393 | 31,182 |
| 9 | Utah | 17.77 | 11.05 | 32 | 1.03 | 33 | 1,895 | 17,143 |
| 10 | Oklahoma | 16.81 | 12.25 | 27 | 2.36 | 4 | 4,052 | 33,076 |
| 11 | Arizona | 16.31 | 7.33 | 49 | 0.44 | 52 | 3,146 | 42,942 |
| 12 | Florida | 15.31 | 8.94 | 44 | 0.96 | 38 | 14,681 | 164,217 |
| 13 | Colorado | 14.30 | 9.40 | 41 | 0.72 | 44 | 3,316 | 35,265 |
| 14 | Arkansas | 13.72 | 9.10 | 43 | 1.23 | 26 | 2,465 | 27,085 |
| 15 | Ohio | 13.20 | 14.66 | 17 | 0.80 | 43 | 21,514 | 146,750 |
| 16 | Idaho | 12.96 | 14.57 | 18 | 0.71 | 46 | 1,781 | 12,223 |
| 17 | North Dakota | 12.64 | 11.45 | 31 | 1.12 | 30 | 952 | 8,313 |
| 18 | Texas | 12.55 | 15.49 | 15 | 0.82 | 42 | 29,138 | 188,123 |
| 19 | Nebraska | 12.44 | 10.59 | 35 | 1.34 | 23 | 2,578 | 24,341 |
| 20 | New Mexico | 12.34 | 8.28 | 46 | 1.42 | 21 | 1,173 | 14,172 |
| 21 | Mississippi | 12.21 | 10.10 | 37 | 1.50 | 15 | 2,568 | 25,410 |
| 22 | Minnesota | 11.79 | 16.46 | 12 | 0.90 | 41 | 10,168 | 61,787 |
| 23 | Tennessee | 11.59 | 13.40 | 22 | 0.60 | 49 | 8,166 | 60,924 |
| 24 | Hawaii | 10.11 | 17.29 | 8 | 2.17 | 6 | 3,872 | 22,391 |
| 25 | Indiana | 9.57 | 12.62 | 25 | 1.11 | 31 | 8,156 | 64,606 |
| 26 | Massachusetts | 9.27 | 21.21 | 1 | 0.91 | 39 | 23,155 | 109,147 |
| 27 | Oregon | 9.10 | 18.77 | 5 | 0.91 | 40 | 5,422 | 28,893 |
| 28 | New Hampshire | 8.80 | 6.32 | 50 | 1.51 | 14 | 478 | 7,568 |
| 29 | llinois | 8.64 | 17.06 | 9 | 1.43 | 20 | 38,342 | 224,806 |
| 30 | Kentucky | 8.10 | 11.59 | 30 | 1.27 | 25 | 5,684 | 49,035 |
| 31 | California | 8.01 | 16.99 | 10 | 1.46 | 17 | 58,687 | 345,444 |
| 32 | lowa | 8.00 | 9.58 | 40 | 1.63 | 13 | 3,810 | 39,751 |
| 33 | Alabama | 7.84 | 14.25 | 20 | 0.64 | 48 | 7,316 | 51,342 |
| 34 | West Virginia | 7.79 | 8.68 | 45 | 2.10 | 7 | 1,757 | 20,238 |
| 35 | Washington | 7.54 | 19.16 | 4 | 0.68 | 47 | 8,592 | 44,845 |
| 36 | Missouri | 7.37 | 12.45 | 26 | 1.34 | 22 | 9,093 | 73,056 |
| 37 | New York** | 7.25 | 15.94 | 13 | 1.71 | 12 | 139,526 | 875,192 |
| 38 | Connecticut | 6.97 | 13.77 | 21 | 1.46 | 18 | 4,774 | 34,682 |
| 39 | Kansas | 6.51 | 10.66 | 34 | 1.85 | 9 | 3,270 | 30,664 |
| 40 | Montana | 6.50 | 12.63 | 24 | 1.47 | 16 | 991 | 7,847 |
| 41 | Wisconsin | 6.06 | 15.60 | 14 | 1.03 | 34 | 9,017 | 57,816 |
| 42 | Virginia | 5.68 | 11.74 | 29 | 1.33 | 24 | 8,896 | 75,773 |
| 43 | Pennsylvania** | 4.12 | 17.36 | 7 | 0.99 | 37 | 32,189 | 185,403 |
| 44 | South Dakota | 3.52 | 9.20 | 42 | 1.75 | 11 | 2,239 | 24,351 |
| 45 | Wyoming | 2.96 | 7.79 | 47 | 1.22 | 27 | 516 | 6,624 |
| 46 | Alaska | 2.05 | 14.75 | 16 | 1.16 | 28 | 784 | 5,316 |
| 47 | Maine | 0.55 | 14.38 | 19 | 1.45 | 19 | 1,367 | 9,506 |
| 48 | Maryland** | (4.53) | 12.01 | 28 | 1.89 | 8 | 10,487 | 87,319 |
| 49 | Vermont | (6.43) | 9.94 | 38 | 2.51 | 1 | 582 | 5,854 |
| 50 | Rhode Island | (6.45) | 19.96 | 3 | 1.00 | 35 | 3,141 | 15,734 |
| 51 | Delaware | (24.90) | 4.08 | 51 | 1.79 | 10 | 3,729 | 91,507 |
| 52 | District of Columbia** | (26.75) | 7.41 | 48 | 2.38 | 3 | 661 | 8,917 |
|  | U.S. and Territories | 9.39 | 14.69 |  | 1.27 |  | \$589,120 | \$4,010,664 |

*Commercial and industrial loans past due 90 days or more or in nonaccrual status
**Growth rates have been adjusted to reflect significant interstate migrations. See Notes to Users.
**"Adjustments for inter-industry migrations have not been made. See Notes to Users.

# Annual Net Charge-off Rates on Loans 1984-1994 

Percent of Loans

*Includes loans to foreign govemments, depository institutions and lease receivables.


# Concentration of Off－Balance－Sheet Derivatives＊ 

December 31， 1994 （Notlonal Amounts）


Next 10 Largest Participants
\＄3．1 Trillion（19．8\％）

All Other Participants（610 Banks）
$\$ 0.8$ Trillion（5．0\％）

# Composition of Off－Balance－Sheet Derivatives＊ 

 December 31， 1994 （Notional Amounts）
＊Notional amounts do not represent either the net market position or the credit exposure of banks＇off－balance－sheet derivatives activities；they represent the gross value of all contracts witten．
＊＊includes foraign exchange rate swaps，foreign currency options，and all other forwards，swaps and options．


|  | 12/90 | 12/91 | 12/92 | 12/93 | 3/94 | 6/94 | 9/94 | 12/94 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Derivatives (off-balance-sheet) (Notional Amounts, in billions of dollars) | \$6,806 | \$7,339 | \$8,785 | \$11,878 | \$13,917 | \$15,322 | \$15,768 | \$15,774 |
| Futures and Forward Contracts | 3,538 | 3,876 | 4,780 | 6,230 | 7,432 | 8,252 | 8,457 | 8,109 |
| Interest rate contracts | 895 | 1,227 | 1,738 | 2,497 | 2,972 | 3,218 | 3,447 | 3,434 |
| Foreign exchange rate contracts Other futures and forwards* | 2,615 | 2,624 $\mathbf{2 5}$ | $\begin{array}{r}3,016 \\ \hline 26\end{array}$ | $\begin{array}{r}3,689 \\ \hline 44\end{array}$ | 4,416 44 | 4,980 | 4,945 | 4,620 54 |
| Option Contracts | 1,260 | 1,393 | 1,568 | 2,386 | 2,638 | 2,727 | 2,725 | 2,841 |
| Interest rate options | 699 | 854 | 1,013 | 1,771 | 1,835 | 1,839 | 1,873 | 2,039 |
| Foreign currency options | 513 | 463 | 495 | 518 | 676 | 746 | 692 | 653 |
| Other option contracts* | 49 | 76 | 60 | 97 | 127 | 142 | 159 | 149 |
| Swaps | 2,008 | 2,071 | 2,417 | 3,262 | 3,847 | 4,344 | 4,587 | 4,823 |
| Interest rate swaps | 1,717 | 1,756 | 2,122 | 2,947 | 3,523 | 3,991 | 4,227 | 4,452 |
| Foreign exchange rate swaps Other swaps* | 286 5 | 306 8 | 279 16 | 277 38 | 295 30 | 312 41 | 323 38 | 331 40 |
| Number of banks reporting derivatives | 590 | 612 | 613 | 666 | 673 | 667 | 641 | 625 |
| Replacement cost of interest rate and foreign exchange rate contracts ** | 105 | 151 | 148 | 143 | 155 | 204 | 179 | 146 |

* Not reported by banks with less the $\$ 300$ million in assets.
** Reflects replacement cost of interest rate and foreign exchange contracts covered by isk-based-capital requirements.
Does not include foreign exchange rate contracts with an original maturity of 14 days or lass or futures contracts.


## Commercial Banks Make More Credit Available to Businesses and Consumers



Most of the loan growth has occurred in real estate loans. In the fourth quarter of 1994, home mortgage loans increased by $\$ 18.9$ billion, credit card loans increased by $\$ 17.0$ billion, and commercial and industrial loans increased by $\$ 13.7$ billion.

## Quarterly Increase in Unused Loan Commitments (\$ Billions)



Most of the growth in loan commitments has occurred in unused credit card commitments. In the fourth quarter of 1994 unused credit card commitments increased $\$ 47.0$ bilion and unused commitments for loans to businesses and consumers increased $\$ 34.1$ billion.


## Quarterly Average Interest Rates

|  | 4th Qtr | 4th Qtr | 4th Qtr | 1st Qtr | 2nd Qtr | 3rd Qtr | 4th Qtr | 1st Qtr | 2nd Qtr | 3rd Qtr | 4th Qt |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fed Funds | 1990 | 1991 | 1992 | 1993 | 1993 | 1993 | 1993 | 1994 | 1994 | 1994 | 1994 |
| (effective rate) | 7.74 | 4.82 | 3.04 | 3.04 | 3.00 | 3.06 | 2.99 | 3.21 | 3.94 | 4.49 | 5.17 |

U.S. Treasury by Maturity:

| 3-Month | 6.99 | 4.54 | 3.07 | 2.96 | 2.97 | 3.00 | 3.06 | 3.24 | 3.99 | 4.48 | 5.28 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| 1-Year | 7.30 | 4.87 | 3.56 | 3.41 | 3.38 | 3.42 | 3.53 | 3.91 | 5.13 | 5.60 | 6.60 |
| 5-Year | 8.03 | 6.56 | 5.91 | 5.48 | 5.18 | 4.95 | 4.97 | 5.48 | 6.67 | 6.96 | 7.63 |
| 30-Year | 8.55 | 7.85 | 7.53 | 7.08 | 6.86 | 6.32 | 6.13 | 6.56 | 7.36 | 7.59 | 7.96 |
| Conventional Home |  |  |  |  |  |  |  |  |  |  |  |
| Mortgages* 9.88 8.74 7.95 | 7.68 | 7.35 | 7.07 | 6.84 | 6.93 | 7.45 | 7.69 | 7.80 |  |  |  |

Source: Federal Reserve Board and Federal Housing Finance Board.

* Effective rate for loans to finance new home purchases. Includes fixed and adjustable-rate mortgages of different maturities.

Debt Securities by Maturity or Repricing Frequency ...


Total Securities*
December 31, 1994


# Total Securities* <br> December 31, 1994 <br> (\$ Millions) 

| Held-to-Maturity |  |
| :---: | :---: |
|  | Fair Value |
| Amortized to Amortized |  |
| Cost | Cost (\%) |


| Available-for-Sale |  |
| :--- | :---: |
|  | Fair Value |
| Fair $\quad$ to Amortized | Total |
| Value $\quad$ Cost (\%) | Securities |

Fair Value to Amortized Cost (\%)
U.S. Government Obligations

| U.S. Treasury | $\$ 117,915$ | 97.0 | $\$ 125,697$ | 97.1 | $\$ 243,612$ | 97.1 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| U.S. Agencies | 51,654 | 96.1 | 46,330 | 97.0 | 97,985 | 96.5 |
| Mortgage Pass - through Securities | $\mathbf{8 6 , 9 0 1}$ | 94.9 | 100,232 | 96.2 | 187,134 | 95.6 |
| Collateralized Mortgage Obligations | 85,071 | 94.2 | 54,976 | 95.3 | 140,047 | 94.6 |
| State, County, Municipal Obligations | 62,079 | 99.1 | 15,175 | 100.9 | 77,255 | 99.5 |
| Other Debt Securities | $\mathbf{2 6 , 8 4 6}$ | 94.3 | 50,072 | 100.3 | 61,355 | 98.2 |
| Equity Securities | $* *$ | $\star *$ | 15,563 | 105.6 | 15,563 | 105.6 |
| Total Securities | $\$ 430,467$ | 96.0 | $\$ 392,483$ | 97.1 | $\$ 822,949$ | 96.6 |

* Excludes trading account assets.
** Equity Securities are classffied as 'Available-for-Sale'.


## Loans and Securities* as a Percent of Assets



Equity Capital as a Percent of Assets 1934-1994


December 31, 1934 - December 31, 1994
(dollar figures in millions)

| Year | Number of Institutions | Securities | $\begin{aligned} & \text { Loans } \\ & \text { \& Leases } \end{aligned}$ | Total Assets | Equity Capital | as a Percent of Total Assets |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| End |  |  |  |  |  | Securities | Loans | Capital |
| 1994 | 10,450 | 822,949 | 2,358,177 | 4,010,664 | 312,187 | 20.5 | 58.8 | 7.78 |
| 1993 | 10,958 | 836,598 | 2,149,733 | 3,706,189 | 296,523 | 22.6 | 58.0 | 8.00 |
| 1992 | 11,462 | 772,939 | 2,031,977 | 3,505,674 | 263,403 | 22.0 | 58.0 | 7.51 |
| 1991 | 11,921 | 691,385 | 2,052,754 | 3,430,640 | 231,699 | 20.2 | 59.8 | 6.75 |
| 1990 | 12,343 | 604,622 | 2,110,170 | 3,389,471 | 218,616 | 17.8 | 62.3 | 6.45 |
| 1989 | 12,709 | 558,639 | 2,058,195 | 3,299,362 | 204,823 | 16.9 | 62.4 | 6.21 |
| 1988 | 13,123 | 535,995 | 1,932,376 | 3,130,796 | 196,545 | 17.1 | 61.7 | 6.28 |
| 1987 | 13,703 | 520,713 | 1,829,174 | 2,999,949 | 180,651 | 17.4 | 61.0 | 6.02 |
| 1986 | 14,199 | 484,865 | 1,756,438 | 2,940,699 | 182,144 | 16.5 | 59.7 | 6.19 |
| 1985 | 14,407 | 439,407 | 1,630,790 | 2,730,672 | 169,118 | 16.1 | 59.7 | 6.19 |
| 1984 | 14,483 | 385,549 | 1,508,601 | 2,508,871 | 154,103 | 15.4 | 60.1 | 6.14 |
| 1983 | 14,460 | 424,198 | 1,316,854 | 2,341,955 | 140,459 | 18.1 | 56.2 | 6.00 |
| 1982 | 14,446 | 367,008 | 1,224,405 | 2,193,867 | 128,698 | 16.7 | 55.8 | 5.87 |
| 1981 | 14,408 | 339,674 | 1,131,312 | 2,029,151 | 118,241 | 16.7 | 55.8 | 5.83 |
| 1980 | 14,435 | 325,015 | 1,016,476 | 1,855,695 | 107,599 | 17.5 | 54.8 | 5.80 |
| 1979 | 14,364 | 284,146 | 944,809 | 1,692,080 | 97,242 | 16.8 | 55.8 | 5.75 |
| 1978 | 14,391 | 269,290 | 840,972 | 1,508,331 | 87,418 | 17.9 | 55.8 | 5.80 |
| 1977 | 14,412 | 257,261 | 729,723 | 1,339,392 | 79,280 | 19.2 | 54.5 | 5.92 |
| 1976 | 14,411 | 246,132 | 633,031 | 1,182,390 | 72,248 | 20.8 | 53.5 | 6.11 |
| 1975 | 14,384 | 225,639 | 590,111 | 1,086,409 | 63,854 | 20.8 | 54.3 | 5.88 |
| 1974 | 14,228 | 188,807 | 583,871 | 1,037,338 | 59,221 | 18.2 | 56.3 | 5.71 |
| 1973 | 13,976 | 179,401 | 455,197 | 820,515 | 54,957 | 21.9 | 55.5 | 6.70 |
| 1972 | 13,733 | 178,459 | 388,902 | 730,903 | 48,387 | 24.4 | 53.2 | 6.62 |
| 1971 | 13,612 | 163,681 | 328,226 | 633,573 | 44,062 | 25.8 | 51.8 | 6.96 |
| 1970 | 13,511 | 141,370 | 298,190 | 570,167 | 40,590 | 24.8 | 52.3 | 7.12 |
| 1969 | 13,473 | 122,019 | 286,752 | 524,665 | 37,687 | 23.3 | 54.7 | 7.18 |
| 1968 | 13,488 | 135,242 | 264,671 | 500,238 | 34,518 | 27.0 | 52.9 | 6.90 |
| 1967 | 13,517 | 123,264 | 237,518 | 450,713 | 32,022 | 27.3 | 52.7 | 7.11 |
| 1966 | 13,541 | 104,286 | 220,332 | 402,946 | 29,963 | 25.9 | 54.7 | 7.44 |
| 1965 | 13,547 | 103,651 | 203,061 | 375,394 | 28,252 | 27.6 | 54.1 | 7.53 |
| 1964 | 13,493 | 100,960 | 178,649 | 345,130 | 26,627 | 29.3 | 51.8 | 7.72 |
| 1963 | 13,291 | 97,472 | 158,928 | 311,790 | 25,193 | 31.3 | 51.0 | 8.08 |
| 1962 | 13,124 | 94,912 | 142,718 | 295,983 | 23,732 | 32.1 | 48.2 | 8.02 |
| 1961 | 13,115 | 89,662 | 127,414 | 277,374 | 22,101 | 32.3 | 45.9 | 7.97 |
| 1960 | 13,126 | 81,020 | 119,878 | 256,322 | 20,635 | 31.6 | 46.8 | 8.05 |
| 1959 | 13,114 | 78,582 | 112,867 | 243,422 | 19,206 | 32.3 | 46.4 | 7.89 |
| 1958 | 13,124 | 86,056 | 100,087 | 237,474 | 18,164 | 36.2 | 42.1 | 7.65 |
| 1957 | 13,165 | 75,330 | 95,577 | 221,534 | 17,059 | 34.0 | 43.1 | 7.70 |
| 1956 | 13,218 | 73,947 | 91,705 | 216,146 | 15,992 | 34.2 | 42.4 | 7.40 |
| 1955 | 13,237 | 77,240 | 83,628 | 209,145 | 14,980 | 36.9 | 40.0 | 7.16 |
| 1954 | 13,323 | 84,142 | 71,412 | 200,589 | 14,255 | 41.9 | 35.6 | 7.11 |
| 1953 | 13,432 | 76,851 | 68,227 | 191,062 | 13,243 | 40.2 | 35.7 | 6.93 |
| 1952 | 13,439 | 76,280 | 64,728 | 186,682 | 12,560 | 40.9 | 34.7 | 6.73 |
| 1951 | 13,455 | 73,673 | 58,184 | 177,449 | 11,905 | 41.5 | 32.8 | 6.71 |
| 1950 | 13,446 | 73,198 | 52,482 | 166,792 | 11,261 | 43.9 | 31.5 | 6.75 |
| 1949 | 13,436 | 75,824 | 43,047 | 155,319 | 10,628 | 48.8 | 27.7 | 6.84 |
| 1948 | 13,419 | 70,339 | 42,388 | 152,163 | 10,139 | 46.2 | 27.9 | 6.66 |
| 1947 | 13,403 | 76,712 | 37,592 | 152,773 | 9,707 | 50.2 | 24.6 | 6.35 |
| 1946 | 13,359 | 81,469 | 30,740 | 147,365 | 9,254 | 55.3 | 20.9 | 6.28 |
| 1945 | 13,302 | 96,066 | 25,769 | 157,582 | 8,631 | 61.0 | 16.4 | 5.48 |
| 1944 | 13,268 | 82,053 | 21,355 | 134,613 | 7,944 | 61.0 | 15.9 | 5.90 |
| 1943 | 13,274 | 64,678 | 18,843 | 112,246 | 7.454 | 57.6 | 16.8 | 6.64 |
| 1942 | 13,347 | 47,344 | 18,907 | 95,459 | 7,056 | 49.6 | 19.8 | 7.39 |
| 1941 | 13,427 | 28,032 | 21,262 | 76,827 | 6,842 | 36.5 | 27.7 | 8.91 |
| 1940 | 13,438 | 24,163 | 18,398 | 70,720 | 6,673 | 34.2 | 26.0 | 9.44 |
| 1939 | 13,534 | 22,428 | 16,866 | 63,147 | 6,524 | 35.5 | 26.7 | 10.33 |
| 1938 | 13,657 | 21,451 | 16,024 | 56,800 | 6,435 | 37.8 | 28.2 | 11.33 |
| 1937 | 13,795 | 20,476 | 16,750 | 54,212 | 6,404 | 37.8 | 30.9 | 11.81 |
| 1936 | 13,969 | 22,307 | 15,965 | 56,210 | 6,329 | 39.7 | 28.4 | 11.26 |
| 1935 | 14,123 | 20,116 | 14,719 | 50,926 | 6,210 | 39.5 | 28.9 | 12.20 |
| 1934 | 14,137 | 18,172 | 14,614 | 46,448 | 6,152 | 39.1 | 31.5 | 13.24 |

*Excludes trading account assets.

## Mutual Fund and Annuity Sales* 1994

$\prod \frac{\text { Quarterly Sales (\$ Millions) }}{\text { Money Market Funds }}$
$\left.\prod\right]_{\text {Equity Securities }}^{\text {Debt Securities Funds }}$
$\prod_{\text {Annuities }}^{\text {Other Mutual Funds }}$

| $3 / 94$ |  | $6 / 94$ |
| ---: | ---: | ---: |
| $\$ 109,539$ |  | $\$ 93,088$ |
| 4,450 |  | 2,719 |
| 4,171 |  | 2,853 |
| 1,302 |  | 1,368 |
| 1,807 |  | 3,071 |


| $9 / 94 * *$ |  |  |
| ---: | ---: | ---: |
|  |  | $12 / 94$ |
|  |  | $\$ 145,957$ |
| 2,542 |  | 3,199 |
| 4,784 |  | 3,657 |
| 3,351 |  | 2,955 |
| 4,065 |  | 3,171 |



[^0]
## Troubled Real Estate Asset Rates*



| Troubled Real Estate Asset Rates December 31, 1994 (dollar figures in millions) |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Troubled Real Estate Assets* |  |  |  | Real Estate Loans |  |  |
|  |  | Percent of RE <br> Loans Plus OREO | Growth Rate $12 / 31 / 93-12 / 31 / 94$ | Rank | Total | as a \% of Assets | Rank | Total |
| 1 | New York | 6.53 | N/M | - | \$7,237 | 12.31 | 50 | \$107,700 |
| 2 | California | 4.24 | (35.64) | 38 | 5,197 | 34.99 | 7 | 120,859 |
| 3 | Delaware | 4.00 | (3.49) | 2 | 172 | 4.63 | 52 | 4,237 |
| 4 | Puerto Rico** | 3.66 | 27.77 | 1 | 262 | 26.63 | 33 | 7,095 |
| 5 | New Jersey | 3.56 | N/M | - | 1,031 | 32.73 | 18 | 28,654 |
| 6 | Vermont | 3.49 | (31.90) | 27 | 105 | 50.89 | 1 | 2,979 |
| 7 | Rhode Island | 3.45 | (41.82) | 43 | 126 | 22.89 | 42 | 3,601 |
| 8 | District of Columbia | 3.21 | N/M | - | 97 | 33.09 | 17 | 2,951 |
| 9 | New Hampshire | 3.10 | (10.96) | 4 | 83 | 34.90 | 8 | 2,642 |
| 10 | Connecticut | 2.95 | (28.71) | 20 | 349 | 33.93 | 13 | 11,767 |
| 11 | Maryland | 2.92 | N/M | - | 865 | 33.50 | 15 | 29,254 |
| 12 | Massachusetts | 2.80 | (28.02) | 19 | 688 | 22.31 | 46 | 24,346 |
| 13 | Kansas | 2.66 | (41.73) | 42 | 196 | 23.56 | 40 | 7,225 |
| 14 | Oklahoma | 2.46 | (21.23) | 15 | 187 | 22.69 | 43 | 7,507 |
| 15 | Florida | 2.31 | (26.01) | 17 | 1,489 | 39.01 | 2 | 64,055 |
| 16 | Virginia | 2.17 | (36.37) | 39 | 503 | 30.25 | 22 | 22,924 |
| 17 | New Mexico | 2.15 | (32.72) | 29 | 85 | 27.58 | 27 | 3,908 |
| 18 | Pennsylvania | 2.11 | N/M | - | 1,173 | 29.75 | 23 | 55,153 |
| 19 | Louisiana | 2.04 | (41.52) | 41 | 205 | 23.61 | 39 | 9,956 |
| 20 | Illinois | 2.04 | (23.79) | 16 | 991 | 21.46 | 47 | 48,250 |
| 21 | Missouri | 1.91 | (33.21) | 31 | 431 | 30.74 | 20 | 22,459 |
| 22 | Texas | 1.87 | (29.25) | 22 | 805 | 22.65 | 44 | 42,605 |
| 23 | Maine | 1.59 | (30.95) | 26 | 53 | 34.70 | 10 | 3,298 |
| 24 | Hawaii | 1.55 | (15.26) | 6 | 134 | 38.32 | 4 | 8,580 |
| 25 | Washington | 1.55 | (30.94) | 25 | 244 | 34.90 | 9 | 15,652 |
| 26 | South Carolina | 1.53 | (32.61) | 28 | 184 | 38.37 | 3 | 11,965 |
| 27 | Michigan | 1.50 | (42.55) | 44 | 447 | 25.45 | 34 | 29,638 |
| 28 | Georgia | 1.47 | (33.15) | 30 | 397 | 26.86 | 30 | 26,737 |
| 29 | Nevada | 1.44 | (48.18) | 47 | 45 | 13.51 | 49 | 3,154 |
| 30 | Arizona | 1.41 | (30.74) | 24 | 135 | 22.31 | 45 | 9,582 |
| 31 | South Dakota | 1.31 | (10.40) | 3 | 26 | 8.15 | 51 | 1,983 |
| 32 | Alaska | 1.27 | (34.00) | 33 | 17 | 24.43 | 37 | 1,299 |
| 33 | Indiana | 1.24 | (28.80) | 21 | 261 | 33.14 | 16 | 21,411 |
| 34 | Kentucky | 1.21 | (12.80) | 5 | 204 | 34.20 | 11 | 16,770 |
| 35 | Oregon | 1.17 | (17.70) | 12 | 101 | 29.66 | 25 | 8,570 |
| 36 | Tennessee | 1.15 | (34.45) | 36 | 226 | 32.11 | 19 | 19,562 |
| 37 | West Virginia | 1.12 | (16.45) | 8 | 82 | 35.96 | 5 | 7,278 |
| 38 | Mississippi | 1.08 | (26.01) | 18 | 79 | 28.78 | 26 | 7,312 |
| 39 | Minnesota | 1.06 | (33.87) | 32 | 176 | 26.67 | 32 | 16,476 |
| 40 | Arkansas | 1.03 | (35.30) | 37 | 85 | 30.60 | 21 | 8,289 |
| 41 | Ohio | 1.02 | (29.81) | 23 | 402 | 26.84 | 31 | 39,391 |
| 42 | Wisconsin | 1.01 | (17.65) | 11 | 197 | 33.65 | 14 | 19,452 |
| 43 | North Carolina | 0.98 | (34.11) | 35 | 342 | 29.67 | 24 | 34,881 |
| 44 | Nebraska | 0.93 | (18.92) | 14 | 44 | 19.19 | 48 | 4,670 |
| 45 | Colorado | 0.92 | (39.34) | 40 | 88 | 26.86 | 29 | 9,473 |
| 46 | North Dakota | 0.88 | (17.64) | 10 | 17 | 23.45 | 41 | 1,949 |
| 47 | Alabama | 0.87 | (16.65) | 9 | 157 | 35.27 | 6 | 18,109 |
| 48 | lowa | 0.76 | (15.66) | 7 | 77 | 25.41 | 35 | 10,102 |
| 49 | Montana | 0.67 | (34.08) | 34 | 13 | 24.65 | 36 | 1,934 |
| 50 | Utah | 0.60 | (47.75) | 46 | 28 | 27.39 | 28 | 4,695 |
| 51 | Idaho | 0.58 | (17.93) | 13 | 17 | 23.97 | 38 | 2,930 |
| 52 | Wyorning | 0.41 | (46.28) | 45 | 9 | 33.95 | 12 | 2,249 |
|  | U.S. and Territories | 2.64 | (34.69) |  | \$26,567 | 24.88 |  | \$997,677 |

*Loans secured by real estate past due 90 days or more or in nonaccrual status plus other real estate owned (OREO) as a percent of total real estate loans plus OREO.
**Adjustments for inter-industry migrations have not been made. See Notes to Users. $\mathrm{N} / \mathrm{M}$ - Not meaningful due to significant interstate migrations. See Notes to Users.

## Real Estate Assets as a Percent of Total Assets December 31， 1994



# Real Estate Loan Growth Rates <br> 1988 － 1994 

Annual Growth Rate（\％）



*Loans secured by real estate past due 90 days or more or in nonaccrual status as a percant of total real estate loans.

*Commercial and industrial loans past due 90 days or more or in nonaccrual status as a percent of total commercial and industrial loans.

Loans to Individuals


Delinquency Rates, Loans to Individuals
\% Past Due
1985 - 1994



## Quarterly Return on Equity (ROE), Annualized 1986-1994



Converting Reserves Back Into Income
Banks Reporting Negative Loan Loss Provisions
1992-1994
Number of Banks


## Reserve Coverage Ratio*



Noncurrent Loans (\$ Billions)

Loan Loss Reserves (\$ Billions)


Coverage Ratio (\%) $\begin{array}{llllllllllllllllllll}82 & 76 & 73 & 71 & 66 & 65 & 67 & 73 & 74 & 77 & 80 & 88 & 93 & 100 & 107 & 123 & 131 & 146 & 157 & 169\end{array}$
*Loan loss reserves to noncurrent loans

Return on Assets (ROA)


Rankings By ROA

|  |  | 1994 | 1993 | Change* |
| :---: | :---: | :---: | :---: | :---: |
| 1 | Nevada | 4.66 | 3.36 | 130 |
| 2 | South Dakota | 3.51 | 3.46 | 5 |
| 3 | Delaware | 3.20 | 3.09 | 11 |
| 4 | New Hampshire | 2.07 | 2.48 | (41) |
| 5 | Rhode Istand | 1.70 | 1.32 | 38 |
| 6 | Oregon | 1.62 | 1.52 | 10 |
| 7 | Alaska | 1.50 | 1.72 | (22) |
| 8 | Wyoming | 1.49 | 1.32 | 17 |
| 9 | Washington | 1.47 | 1.59 | (12) |
| 10 | Ohio | 1.46 | 1.57 | (11) |
| 11 | Nebraska | 1.45 | 1.51 | (6) |
| 12 | Maine | 1.41 | 1.02 | 39 |
| 13 | Colorado | 1.37 | 1.54 | (17) |
| 14 | Louisiana | 1.37 | 1.74 | (37) |
| 15 | West Virginia | 1.36 | 1.34 | 2 |
| 16 | lowa | 1.35 | 1.35 | 0 |
| 17 | Idaho | 1.33 | 1.33 | 0 |
| 18 | Florida | 1.29 | 1.13 | 16 |
| 19 | Michigan | 1.29 | 1.19 | 10 |
| 20 | Montana | 1.29 | 1.33 | (4) |
| 21 | Ceorgia | 1.28 | 1.18 | 10 |
| 22 | Missouri | 1.28 | 1.13 | 15 |
| 23 | Arkansas | 1.27 | 1.39 | (12) |
| 24 | Minnesota | 1.26 | 1.42 | (16) |
| 25 | New Mexico | 1.26 | 1.15 | 11 |
| 28 | Alabama | 1.25 | 1.36 | (11) |
| 27 | Maryland | 1.22 | 0.78 | 44 |


|  |  | 1994 | 1993 | Change* |
| :---: | :---: | :---: | :---: | :---: |
| 28 | North Dakota | 1.22 | 1.35 | (13) |
| 29 | Mississippi | 1.21 | 1.26 | (5) |
| 30 | Tennessee | 1.21 | 1.25 | (4) |
| 31 | Utah | 1.19 | 1.35 | (16) |
| 32 | Wisconsin | 1.18 | 1.40 | (22) |
| 33 | South Carolina | 1.12 | 1.32 | (20) |
| 34 | Indlana | 1.11 | 1.14 | (3) |
| 35 | Oklahoma | 1.10 | 1.31 | (21) |
| 36 | Pennsylvania | 1.10 | 1.23 | (13) |
| 37 | Kansas | 1.06 | 1.03 | 3 |
| 38 | Kentucky | 1.06 | 1.18 | (12) |
| 39 | California | 1.04 | 0.85 | 19 |
| 40 | Now Jersey | 1.04 | 0.83 | 21 |
| 41 | Texas | 1.04 | 1.35 | (31) |
| 42 | Virginia | 1.02 | 1.12 | (10) |
| 43 | Hawall | 1.01 | 1.13 | (12) |
| 44 | North Carolina | 0.99 | 1.18 | (19) |
| 45 | Puerto Rico | 0.98 | 1.03 | (5) |
| 46 | District of Columbia | 0.93 | (0.26) | 119 |
| 47 | Vermont | 0.92 | 0.58 | 34 |
| 48 | Massachusetts | 0.91 | 0.75 | 16 |
| 49 | New York | 0.85 | 1.03 | (18) |
| 50 | Illinois | 0.84 | 1.19 | (35) |
| 51 | Connecticut | 0.83 | 0.71 | 12 |
| 52 | Arizona | 0.67 | 0.89 | (22) |
|  | U.S. and Territories | 1.15 | 1.20 | (5) |

*YTD ROA minus ROA for the same period one year ago equals change in basis points. Basis point $=1 / 100$ of a percent. Results for the four states with the highest ROAs (NV, SD, DE \& NH) were significantly infiuenced by the presence of large credit card operations.

## Annual Return on Assets (ROA) and Equity (ROE), and Net Income

$$
1934-1994
$$



| Year | ROA <br> (Percent) | ROE <br> (Percent) | Net Income <br> (\$ Milions) |
| :---: | :---: | :---: | :---: |
| 1963 | 0.79 | 9.78 | 2,393 |
| 1962 | 0.82 | 10.24 | 2,348 |
| 1961 | 0.89 | 11.11 | 2,374 |
| 1960 | 0.93 | 11.33 | 2,257 |
| 1959 | 0.65 | 8.31 | 1,553 |
| 1958 | 0.91 | 11.82 | 2,082 |
| 1957 | 0.72 | 9.55 | 1,578 |
| 1958 | 0.69 | 9.53 | 1,476 |
| 1955 | 0.64 | 9.03 | 1,320 |
| 1954 | 0.75 | 10.72 | 1,473 |
| 1953 | 0.57 | 8.30 | 1,070 |
| 1952 | 0.59 | 8.73 | 1,067 |
| 1951 | 0.61 | 9.04 | 1,047 |
| 1950 | 0.67 | 9.79 | 1,072 |
| 1949 | 0.63 | 9.33 | 968 |
| 1948 | 0.62 | 9.48 | 941 |
| 1947 | 0.52 | 8.18 | 775 |
| 1946 | 0.59 | 10.00 | 894 |
| 1945 | 0.61 | 10.79 | 894 |
| 1944 | 0.60 | 9.56 | 736 |
| 1943 | 0.60 | 8.59 | 623 |
| 1942 | 0.49 | 6.13 | 426 |
| 1941 | 0.59 | 6.46 | 438 |
| 1940 | 0.57 | 5.80 | 383 |
| 1939 | 0.82 | 5.71 | 370 |
| 1988 | 0.51 | 4.37 | 281 |
| 1937 | 0.65 | 5.61 | 357 |
| 1936 | 0.91 | 7.81 | 490 |
| 1935 | 0.36 | 2.82 | 174 |
| 1934 | $(0.77)$ | $(5.80)$ | $(357)$ |
|  |  |  |  |
|  |  |  |  |

Quarterly Net Income


## Quarterly Net Interest Margins, Annualized

Interest Margin (\%) 1990-1994



Noncurrent Loans (\$ Billions)


Loan Loss Reserves (\$ Billions)
$\begin{array}{llllllllllllllllllll}7.5 & 7.8 & 9.1 & 9.7 & 9.2 & 9.2 & 9.1 & 9.5 & 9.6 & 9.4 & 9.0 & 8.9 & 8.7 & 8.7 & 8.9 & 8.7 & 8.8 & 8.5 & 8.1 & 7.7\end{array}$

Coverage Ratio (\%)
$\begin{array}{llllllllllllllllllll}34 & 34 & 37 & 39 & 36 & 37 & 37 & 39 & 41 & 44 & 47 & 52 & 53 & 60 & 60 & 65 & 69 & 72 & 75 & 81\end{array}$
*Loan loss reserves to noncurrent loans

## Real Estate Assets as a Percent of Total Assets

December 31， 1994

## 




| Southwest | 30.26 | 29.73 | 21.39 | 19.42 | 17.52 | 15.49 | 12.32 | 10.97 | 10.07 | 9.50 | 8.03 | 6.67 | 5.32 | 4.52 | 3.69 | 3.25 | 2.53 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Northeast | 6.67 | 7.61 | 7.81 | 7.89 | 7.95 | 7.73 | 7.39 | 6.90 | 6.31 | 6.19 | 5.6 | 5.32 | 4.69 | 4.33 | 3.97 | 3.56 | 3.15 |
| West | 3.62 | 4.03 | 4.37 | 4.40 | 4.82 | 5.30 | 5.43 | 4.96 | 4.87 | 4.99 | 4.10 | 3.95 | 3.38 | 3.45 | 3.06 | 2.65 | 2.25 |
| Rest of U．S． | 4.04 | 3.75 | 3.63 | 3.64 | 3.54 | 3.18 | 2.97 | 2.70 | 2.46 | 2.26 | 2.00 | 1.70 | 1.55 | 1.40 | 1.26 | 1.14 | 1.06 |
| Total U．S． | 5.87 | 6.26 | 5.92 | 5.91 | 5.96 | 5.88 | 5.62 | 5.15 | 4.82 | 4.74 | 4.11 | 3.83 | 3.33 | 3.18 | 2.85 | 2.52 | 2.19 |

＊Loans secured by real estate past due 90 days or more or in nonaccrual status plus other real estate owned（OREO）as a percent of total real estate loans plus OREO．


[^1]


Construction and Land

$\begin{array}{llllllllllllllllll}1-4 & \text { Family } & 1.08 & 1.65 & 1.71 & 1.83 & 1.95 & 2.08 & 2.09 & 2.02 & 2.01 & 1.97 & 1.66 & 1.58 & 1.54 & 1.51 & 1.42 & 1.30 \\ 1.17\end{array}$


*Loans secured by real estate past due 90 days or more or in nonaccrual status as a percent of total real estate loans.


December 31, 1994
(dollar figures in millions)

|  |  | Troubled Real Estate Assets* |  |  |  | Gross Real Estate Loans |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Percent of Gross RE Loans Plus OREO | $\begin{gathered} \text { Growth Rate } \\ 12 / 31 / 93-12 / 31 / 94 \end{gathered}$ | Rank | Total | $\begin{gathered} \text { as a \% of } \\ \text { Gross Assots } \end{gathered}$ | Rank | Total |
| 1 | District of Columbia | 5.28 | (32.30) | 28 | \$5 | 36.27 | 50 | \$93 |
| 2 | Maryland | 4.83 | (13.91) | 8 | 496 | 60.42 | 19 | 9,958 |
| 3 | New York | 4.22 | (35.17) | 33 | 2,604 | 52.07 | 42 | 60,965 |
| 4 | Oklahoma | 3.84 | 52.44 | 4 | 66 | 31.52 | 52 | 1,697 |
| 5 | Puerto Rico** | 3.66 | (94.56) | 50 | 5 | 57.51 | 27 | 125 |
| 6 | Delaware | 3.30 | (25.28) | 19 | 25 | 54.87 | 35 | 758 |
| 7 | Connecticut | 3.15 | (47.18) | 45 | 708 | 55.57 | 33 | 22,212 |
| 8 | Tennessee | 3.12 | 331.75 | 1 | 127 | 58.41 | 24 | 4,064 |
| 9 | Vermont | 3.08 | (33.05) | 31 | 44 | 59.38 | 21 | 1,404 |
| 10 | New Jersey | 2.82 | (19.14) | 13 | 572 | 49.07 | 43 | 20,057 |
| 11 | Texas | 2.69 | N/M | - | 816 | 53.19 | 38 | 29,974 |
| 12 | California | 2.54 | NM | - | 4,563 | 68.86 | 4 | 178,521 |
| 13 | Mississippi | 2.36 | (25.14) | 18 | 33 | 55.57 | 32 | 1,383 |
| 14 | Massachusetts | 2.24 | (37.01) | 36 | 649 | 56.87 | 29 | 28,761 |
| 15 | Virginia | 2.20 | (35.42) | 34 | 190 | 63.35 | 9 | 8,568 |
| 16 | Utah | 2.12 | (37.74) | 38 | 12 | 58.34 | 25 | 541 |
| 17 | Maine | 2.05 | (32.78) | 29 | 85 | 62.51 | 14 | 4,138 |
| 18 | North Dakota | 2.04 | (26.13) | 20 | 77 | 43.90 | 49 | 3,751 |
| 19 | New Hampshire | 1.69 | (34.80) | 32 | 87 | 46.30 | 47 | 5,114 |
| 20 | Pennsylvania | 1.56 | (23.61) | 16 | 328 | 55.33 | 34 | 20,920 |
| 21 | Florida | 1.49 | (45.22) | 44 | 268 | 57.50 | 28 | 17,849 |
| 22 | South Dakota | 1.49 | (0.71) | 6 | 5 | 47.13 | 45 | 357 |
| 23 | Rhode Island | 1.39 | (27.50) | 22 | 45 | 52.63 | 41 | 3,240 |
| 24 | Oregon | 1.34 | (22.53) | 15 | 41 | 45.77 | 48 | 3,052 |
| 25 | Alaska | 1.28 | (64.07) | 47 | 1 | 32.82 | 51 | 73 |
| 26 | Nevada | 1.22 | (40.44) | 41 | 24 | 59.19 | 22 | 1,998 |
| 27 | South Carolina | 1.21 | (35.54) | 35 | 65 | 66.64 | 6 | 5,348 |
| 28 | North Carolina | 1.20 | (44.43) | 43 | 82 | 69.77 | 3 | 6,771 |
| 29 | New Mexico | 1.20 | (29.65) | 26 | 10 | 62.57 | 13 | 790 |
| 30 | Arkansas | 1.17 | (26.65) | 21 | 17 | 46.53 | 46 | 1,489 |
| 31 | Nebraska | 1.08 | (13.84) | 7 | 54 | 61.84 | 15 | 4,959 |
| 32 | Georgia | 1.06 | (40.06) | 40 | 47 | 67.04 | 5 | 4,453 |
| 33 | Kansas | 1.03 | (16.33) | 11 | 45 | 56.68 | 31 | 4,325 |
| 34 | Missouri | 1.01 | (18.19) | 12 | 87 | 52.98 | 39 | 8,604 |
| 35 | Hawaii | 1.01 | 58.63 | 3 | 41 | 69.83 | 2 | 4,087 |
| 36 | Alabama | 1.00 | (70.88) | 48 | 15 | 63.05 | 10 | 1,476 |
| 37 | Louisiana | 0.96 | (29.09) | 24 | 23 | 54.10 | 37 | 2,444 |
| 38 | Illinois | 0.90 | (29.42) | 25 | 235 | 57.85 | 26 | 25,950 |
| 39 | Indiana | 0.84 | (15.07) | 9 | 77 | 62.92 | 11 | 9,089 |
| 40 | Ohio | 0.81 | (24.82) | 17 | 201 | 65.82 | 7 | 24,882 |
| 41 | Wyoming | 0.76 | (73.56) | 49 | 1 | 54.29 | 36 | 186 |
| 42 | Minnesota | 0.72 | (37.64) | 37 | 28 | 59.38 | 20 | 3,908 |
| 43 | Colorado | 0.72 | 16.38 | 5 | 11 | 61.60 | 17 | 1,481 |
| 44 | West Virginia | 0.71 | (31.26) | 27 | 6 | 56.84 | 30 | 795 |
| 45 | Kentucky | 0.67 | (42.99) | 42 | 25 | 61.84 | 16 | 3,704 |
| 46 | Washington | 0.66 | (27.93) | 23 | 149 | 65.13 | 8 | 22,393 |
| 47 | Michigan | 0.65 | (39.51) | 39 | 116 | 58.42 | 23 | 17,843 |
| 48 | lowa | 0.55 | (32.80) | 30 | 16 | 52.79 | 40 | 2,825 |
| 49 | Wisconsin | 0.50 | (15.59) | 10 | 68 | 62.79 | 12 | 13,650 |
| 50 | Idaho | 0.37 | (21.79) | 14 | 1 | 61.35 | 18 | 319 |
| 51 | Montana | 0.17 | (57.86) | 46 | 1 | 48.63 | 44 | 802 |
| 52 | Arizona | 0.16 | 76.11 | 2 | 1 | 106.71 | 1 | 318 |
|  | U.S. and Territories | 2.19 | (33.85) |  | \$13,303 | 59.77 |  | \$602,698 |

Lcañs secured by real estate past due 90 days or more or in nonaccrual status plus other real estate owned (OREO) as a percent of total real estate loans plus OREO.
**Adjustments for inter-industry migrations have not been made. See Notes to Users.
N/M - Not meaningful due to significant interstate migrations. See Notes to Users.

Total Securities* as a Percent of Assets


## Total Securities* (\$ Billions)

|  | $12 / 92$ | $3 / 93$ | $6 / 93$ | $9 / 93$ | $12 / 93$ | $3 / 94$ | $8 / 94$ | $9 / 94$ | $12 / 94$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| U.S. Government Obligations (non-mortgage) | $\$ 53$ | $\$ 50$ | $\$ 50$ | $\$ 50$ | $\$ 50$ | $\$ 53$ | $\$ 55$ | $\$ 54$ | $\$ 53$ |
| Mortgage - Backed Securities (excluding CMO's) | 138 | 140 | 139 | 139 | 144 | 145 | 149 | 156 | 155 |
| Collateralized Mortgage Obligations | 46 | 49 | 48 | 51 | 54 | 60 | 61 | 60 | 59 |
| All Other Securities | 30 | 26 | 27 | 29 | 27 | 28 | 26 | 26 | 23 |
| Total Securities | 268 | 265 | 264 | 269 | 276 | 287 | 292 | 296 | 290 |
| Securities as a Percent of Assets | $25.97 \%$ | $26.23 \%$ | $26.32 \%$ | $26.70 \%$ | $27.55 \%$ | $28.76 \%$ | $29.18 \%$ | $29.43 \%$ | $28.78 \%$ |

## Total Securities* <br> December 31, 1994



All Other Securities: 7.99\%
U.S. Government Obligations (non-mortgage): 18.2
*Excludes treding account assets for savings instiutions filing a Call Report.

# Mutual Fund and Annuity Sales* 

1994

| Quarterly Sales (\$ Millions) | 3/94 | 6/94 | 9/94 | 12/94 |
| :---: | :---: | :---: | :---: | :---: |
| Money Market Funds | \$ 193 | \$ 304 | \$ 279 | \$ 284 |
| Debt Securities Funds | 911 | 767 | 543 | 534 |
| Equity Securities | 404 | 331 | 231 | 265 |
| Other Mutual Funds | 155 | 117 | 114 | 112 |
| Annuities | 1,193 | 1,469 | 1,417 | 1,200 |

*Domestic office sales of proprietary, private label and third-party funds and annuities. Does not refiect redemptions.

## Fee Income from Sales and Service of Mutual Funds and Annuities Fourth Quarter 1994

(\$ Millions)
Mutual Fund and Annuity
Fee Income
Gross Operating Income
Number of Banks
Reporting These Fees
Percent of Banks
Reporting These Fees

Percent of Gross Operating Incoms**

**Gross operating income is the total of Interest income and noninterest Income.



## Quarterly Return on Assets (ROA), Annualized Mutual and Stock Savings Institutions



## Quarterly Return on Equity (ROE), Annualized Mutual and Stock Savings Institutions



Return on Assets (ROA)


Rankings By ROA

|  | 1994 | 1993 | Change* |  |
| :--- | :--- | :---: | :---: | :---: |
| 1 | Oklahoma | 1.88 | 1.67 | 21 |
| 2 | Washington | 1.51 | 1.91 | $(40)$ |
| 3 | Mannesota | 1.34 | 1.06 | 28 |
| 4 | New Jersey | 1.23 | 1.28 | $(5)$ |
| 5 | Utah | 1.21 | 2.14 | $(93)$ |
| 6 | Tennessee | 1.19 | 0.99 | 20 |
| 7 | Vermont | 1.12 | 0.68 | 44 |
| 8 | Ohio | 1.11 | 1.35 | $(24)$ |
| 9 | Montana | 1.10 | 1.44 | $(34)$ |
| 10 | Louisiana | 1.09 | 1.41 | $(32)$ |
| 11 | Delaware | 1.07 | 0.78 | 29 |
| 12 | Maine | 1.04 | 1.1 .16 | 1 |
| 13 | Wyoming | 1.02 | 1.12 | $(12)$ |
| 14 | Hawali | 1.02 | 1.13 | $(11)$ |
| 15 | New Mexico | 1.02 | 0.95 | 7 |
| 18 | North Carolina | 1.01 | $10.58)$ | 159 |
| 17 | South Carolina | 0.99 | 1.35 | $(36)$ |
| 18 | West Virginia | 0.98 | 1.70 | $(72)$ |
| 19 | Mississippi | 0.97 | 0.91 | 6 |
| 20 | Kentucky | 0.96 | 0.45 | 51 |
| 21 | Connecticut | 0.95 | 1.10 | $(15)$ |
| 22 | Arkansas | 0.94 | 1.19 | $(25)$ |
| 23 | South Dakota | 0.93 | 1.32 | $(39)$ |
| 24 | Colorado | 0.91 | 1.08 | $(17)$ |
| 25 | New Hampshire | 0.88 | 1.58 | $(88)$ |
| 26 | Arizona | 0.88 | 1.12 | $(24)$ |
| 27 | lowa |  |  |  |


|  |  | 1994 | 1993 | Change* |
| :---: | :---: | :---: | :---: | :---: |
| 28 | Rhode Island | 0.87 | 0.88 | (1) |
| 29 | Texas | 0.86 | 1.64 | (78) |
| 30 | Puerto Rico | 0.88 | 1.40 | (54) |
| 31 | Georgia | 0.84 | 1.09 | (25) |
| 32 | New York | 0.84 | 0.28 | 58 |
| 33 | Wisconsin | 0.83 | 0.93 | (10) |
| 34 | Kansas | 0.81 | 1.10 | (29) |
| 35 | Maryland | 0.80 | 0.95 | (15) |
| 36 | Pennsylvania | 0.79 | 0.99 | (20) |
| 37 | Idaho | 0.78 | 1.27 | (49) |
| 36 | Florida | 0.77 | 0.94 | (17) |
| 39 | Illinois | 0.71 | 0.99 | (22) |
| 40 | Massachusetts | 0.78 | 0.85 | (9) |
| 41 | Alabama | 0.63 | 0.51 | 12 |
| 42 | Indiana | 0.63 | 1.19 | (56) |
| 43 | Nevada | 0.63 | 0.88 | (5) |
| 44 | Oregon | 0.59 | 0.78 | (17) |
| 45 | Virginia | 0.58 | 0.42 | 14 |
| 46 | District of Columbia | 0.55 | 0.83 | (28) |
| 47 | Missouri | 0.55 | 0.88 | (31) |
| 48 | Alaska | 0.49 | 1.08 | (57) |
| 49 | Michigan | 0.27 | 0.42 | (15) |
| 50 | California | 0.11 | 0.18 | (7) |
| 51 | Nobraska | (0.38) | 0.90 | (128) |
| 52 | North Dakota | (0.63) | 1.01 | (164) |
|  | U.S. and Tentitories | 0.68 | 0.70 | (4) |

*YID ROA minus ROA for the same period one year ago equals change in basls points. Basis point $=1 / 100$ of a percent.

## Quarterly Return on Assets (ROA), Annualized

## 1987-1994

ROA \%


1987-1994



## Annual Return on Equity (ROE) FDIC - Insured Savings Institutions




| Savings Institutions | 480 | 410 | 381 | 349 | 318 | 276 | 255 | 209 | 169 | 146 | 118 | 95 | 84 | 71 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Commercial Banks | 1,012 | 1,016 | 981 | 956 | 909 | 787 | 671 | 580 | 496 | 426 | 383 | 338 | 293 | 247 |

Assets of FDIC - Insured "Problem" Institutions 1990-1994


| Savings Institutions | 298 | 291 | 274 | 245 | 223 | 184 | 167 | 128 | 103 | 92 | 89 | 71 | 59 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Commercial Banks | 342 | 528 | 535 | 495 | 488 | 408 | 377 | 326 | 281 | 242 | 53 | 42 | 36 |

# Capital Category Distribution 

 December 31, 1994
## BIF-Member Instltutions

Well Capitalized
Adequately Capitalized
Undercapitalized
Significantly Undercapitalized
Critically Undercapitalized

| Institutions |  |
| ---: | ---: |
| Number <br> of | Percent of <br> Total |
| 10,583 | $98.4 \%$ |
| 138 | $1.3 \%$ |
| 23 | $0.2 \%$ |
| 10 | $0.1 \%$ |
| 4 | $0.0 \%$ |


| Assets |  |
| :---: | ---: |
| In <br> Billions | Percent of <br> Total |
|  |  |
| $\$ 4,142.5$ | $97.5 \%$ |
| $\$ 99.2$ | $2.3 \%$ |
| $\$ 4.2$ | $0.1 \%$ |
| $\$ 0.6$ | $0.0 \%$ |
| $\$ 0.5$ | $0.0 \%$ |

## SAIF-Member Institutions

| Institutions |  |
| :---: | ---: |
| Number <br> of | Percent of <br> Total |
|  |  |
| 1,743 | $94.5 \%$ |
| 91 | $4.9 \%$ |
| 5 | $0.3 \%$ |
| 4 | $0.2 \%$ |
| 1 | $0.1 \%$ |


| Assets |  |
| :---: | ---: |
| In <br> Billions | Percent of <br> Total |
| $\$ 702.5$ | $91.0 \%$ |
| $\$ 6.3$ | $8.5 \%$ |
| $\$ 1.6$ | $0.2 \%$ |
| $\$ 1.2$ | $0.2 \%$ |
| $\$ 1.7$ | $0.2 \%$ |

Note: These tables are based solely on Call Report and Thrift Financial Report data and do not reflect supervisory upgrades or downgrades. Of the four BIF member institutions categorized as Critically Undercapitalized, one with assets of $\$ 124$ million recapitalized and one with assets of $\$ 56$ million was in the process of merging at the end of the quarter.

## Capital Category Definitions

|  | Total Risk-Based Capital* |  | Tier 1 Risk-Based Capital |  | Tier 1 <br> Leverage | Tangible Equity |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Well Capitalized | $>=10 \%$ | and | $>=6 \%$ | and | $>=5 \%$ | -- |
| Adequately Capitalized | >= $8 \%$ | and | $>=4 \%$ | and | $>=4 \%$ | -- |
| Undercapitalized | < $8 \%$ | or | < 4\% | or | < 4\% | - |
| Significantly Undercapitalized | < $6 \%$ | or | < 3\% | or | < $3 \%$ | -- |
| Critically Undercapitalized | -- |  | -- |  | -- | < $=2 \%$ |

*As a percentage of risk-weighted assets.
Note: Standards vary in some instances for the strongest institutions, those anticipating growth, and those subject to supervisory agreements or directives.

| Savings Institutions | 37 | 52 | 49 | 222 | 330 | 223 | 163 | 81 | 8 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Commercial Banks | 118 | 144 | 201 | 221 | 206 | 159 | 108 | 100 | 42 |

Assets of Failed FDIC - Insured Institutions
1985-1994


| Savings Institutions | 13.1 | 24.6 | 12.7 | 110.8 | 136.3 | 134.6 | 98.5 | 72.7 | 6.9 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Commercial Banks | 3.0 | 6.8 | 7.5 | 52.6 | 28.5 | 10.4 | 43.7 | 15.7 | 2.8 |


*Other borrowed funds include federal funds purchased, securities sold under agreement to repurchasa, FHLB and FRB borrowings and other indebtedness.
**Accounting changes affect amounts reported for December 31, 1994. See Notes to Users.

This publication contains financial data and other information for depository institutions insured by the Federal Deposit Insurance Corporation (FDIC). These notes are an integral part of this publication and provide information regarding the comparability of source data and reporting differences over time. The information presented in the FDIC Quarterly Banking Profile is divided into the following groups of institutions:

## FDIC-Insured Commercial Banks

This section covers commercial banks insured by the FDIC either through the Bank Insurance Fund (BIF) or through the Savings Association Insurance Fund (SAIF). These institutions are regulated by and submit financial reports to one of the three federal commercial bank regulators (the Board of Governors of the Federal Reserve System, the FDIC or the Office of the Comptroller of the Currency).

## FDIC-Insured Savings Institutions

This section covers savings institutions insured by either BIF or SAIF that operate under state or federal banking codes applicable to thrift institutions, except for one self-liquidatirg institution primarily funded by the FSLIC Resolution Fund (FRF). Savings institutions that have been placed in Resolution Trust Corporation conservatorship are also excluded from these tables while in conservatorship. The institutions covered in this section are regulated by and submit financial reports to one of two Federal regulators - the FDIC or the Office of Thrift Supervision (OTS).

## FDIC-Insured Institutions by Insurance Fund

Summary balance-sheet and earnings data are provided for commercial banks and savings institutions according to insurance fund membership. BIF-member institutions may acquire SAIF-insured deposits, resulting in institutions with some deposits covered by both insurance funds. Also, SAIF members may acquire BlF-insured deposits. The insurance fund membership does not necessarily reflect which fund insures the largest percentage of an institution's deposits. Therefore, the BIF-member and the SAIFmember tables each include deposits from both insurance funds. Depository institutions that are not insured by the FDIC through either the BIF or SAIF are not included in the FDIC Quarterly Banking Profile. U.S. branches of institutions headquartered in foreign countries and non-deposit trust companies are not included. Efforts are made to obtain financial reports for all active institutions. However, in some cases, final financial reports are not available for institutions that have closed or converted their charter.

## DATA SOURCES

The financial information appearing in this publication is obtained primarily from the Federal Financial Institutions Examination Council (FFIEC) Call Reports and the OTS Thrift Financial Reports submitted by all FDIC-insured depository institutions. This information is stored on and retrieved from the FDIC's Research Information System (RIS) data base.

## COMPUTATION METHODOLOGY

Certain adjustments are made to the OTS Thrift Financial Reports to provide closer conformance with the reporting and accounting requirements of the FFIEC Call Reports. The detailed schedules of the Thrift Financial Report reflect the consolidation of the parent thrift with all finance subsidiaries. All other subsidiaries are reported as investments on an equity basis or a cost basis. Some accounting differences exist, such as asset sales with recourse, for which the data necessary to reconcile these differences are not reported.
All asset and liability figures used in calculating performance ratios represent average amounts for the period (beginning-of-period amount plus end-of-period amount plus any interim periods, divided by the total number of periods). For "pooling-of-interest"
mergers, the assets of the acquired institution(s) are included in average assets since the year-to-date income includes the results of all merged institutions. No adjustments are made for "purchase accounting" mergers. Growth rates represent the percentage change over a 12 -month period in totals for institutions in the base period to totals for institutions in the current period. Tables III and IV do not provide growth rates for the "Asset Size Distribution" since many institutions migrate between size groups.

## Asset Migrations

All data are collected and presented based on the location of each reporting institution's main office. When a main office is relocated to another state, adjustments to prior-period data may be made to more accurately reflect geographic growth rates. In other situations, no adjustments are possible. For example, reported data may include assets and liabilities located outside of the reporting institution's home state. Also, institutions may change their charters, resulting in an inter-industry migration, e.g. savings institutions can convert to commercial banks. These situations can affect state and regional totals.

## RECENT ACCOUNTING CHANGES

FASB Statement 115, "Accounting for Certain Investments in Debt and Equity Securities." Requires that securities that are not held in trading accounts be measured at either amortized cost or fair (market) value, depending on their classification category. Securities classified as held-to-maturity are to be measured on an amortized cost basis; securities classified as available-for- sale are to be measured at fair value with any unrealized appreciation or depreciation, net of tax effects, reported in a separate component of equity capital. FASB 115 must be adopted for Call Report purposes for fiscal years beginning after December 15, 1993, with earlier application permitted in certain circumstances. It is noted that some institutions chose to adopt FASB 115 at an earlier dale. Prior to the adoption of FASB 115, securities not held in trading accounts were measured at amortized cost if classified as held-tomaturity, or lower of cost or market if classified as held-for-sale.
FASB Interpretation 39, "Offsetting of Amounts Related to Certain Contracts." Covers fair value amounts recognized as assets and liabilities on the balance sheet for off-balance sheet derivative contracts under which the amounts to be received or paid or items to be exchanged depend on future events or other factors (eg., future and forward contracts, interest rate swaps, exchange rate swaps, and other conditional and exchange contracts). FASB Interpretation 39 specifies that for these types of contracts it is improper to net related assets and liabilities on financial statements, unless a right of setoff exists. A list of specific criteria must be met for the right of setoff to exist. FASB interpretation 39 must be adopted for fiscal years beginning after December 15, 1993. Prior to adoption of FASB Interpretation 39, asset and liability amounts for these types of contracts were typically reported as net amounts on the Call Report without regard to setoff.

## DEFINITIONS (in alphabetical order)

Capital category distribution - each institution's capital category is calculated or estimated from its financial report and does not reflect supervisory upgrades or downgrades:

|  | Total <br> Risk-Based Capital* |  | Tier 1 Risk-Based Capital |  | Tier 1 Leverage | Tangible |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Well-capitalized | 210\% | and | $\geq 6 \%$ | and | $\geq 5 \%$ | - |
| Adequately capitalized | d $\geq 8 \%$ | and | $\geq 4 \%$ | and | $\geq 4 \%$ |  |
| Undercapitalized | <8\% | or | <4\% | or | <4\% | - |
| Significantly undercapitalized | <6\% | or | <3\% | or | <3\% | - |
| Critically undercapitaliz | zed - |  | - |  | - | $\leq 2 \%$ |

[^2]Construction and development loans - includes loans for all property types under construction, as well as loans for land acquisition and development.
Loans secured by real estate - includes home equity loans, junior liens secured by 1-4 family residential properties and all other loans secured by real estate.
Loans to individuals - includes outstanding credit card balances and other secured and unsecured consumer loans.
Mortgage-backed securities - certificates of participation in pools of residential mortgages and collateralized mortgage obligations issued or guaranteed by government-sponsored or private enterprises. Effective $3 / 31 / 94$, the full implementation of FASB 115 meant that a portion of banks' mortgage-backed securities portfolio is now reported based upon fair (market) values; previously, all mortgage-backed securities not held in trading accounts were reported at either amortized cost or lower of cost or market.
Net charge-offs - total loans and leases charged off (removed from balance sheet because of uncollectibility), less amounts recovered on loans and leases previously charged off.
Net interest margin - the difference between interest and dividends earned on interest-bearing assets and interest paid to depositors and other creditors, expressed as a percentage of average earning assets. No adjustments are made for interest income that is tax exempt.
Net operating income - income excluding discretionary transactions such as gains (or losses) on the sale of investment securities and extraordinary items. Income taxes subtracted from operating income have been adjusted to exclude the portion applicable to securities gains (or losses).
Noncurrent assets - the sum of loans, leases, debt securities and other assets that are 90 days or more past due, or in nonaccrual status. Noncurrent debt securities and other assets were not included prior to March 1991.
Noncurrent loans \& leases - the sum of loans and leases 90 days or more past due, and loans and leases in nonaccrual status. Off-balance-sheet derivatives - represents the sum of the following: interest-rate contracts, defined as: the notional value of interest-rate swaps, futures and forward contracts and option contracts; foreign-exchange-rate contracts and commodity and equity contracts (defined similarly to interest-rate contracts).
Futures and forward contracts - a contract in which the buyer agrees to purchase and the seller agrees to sell, at a specified future date, a specific quantity of underlying at a specified price or yield. These contracts exist for a variety of underlyings, including the traditional agricultural or physical commodities, as well as currencies and interest rates. Futures contracts are standardized and are traded on organized exchanges which set limits on counterparty credit exposure. Forward contracts do not have standardized terms, and are traded over the counter.
Option contracts - a contract in which the buyer acquires the right to buy from or sell to another party some specified amount of underlying at a stated price (strike price) during a period or on a specified future date, in return for compensation (such as a fee
or premium). The seller is obligated to purchase or sell the underlying at the discretion of the buyer of the contract.
Swaps - an obligation between two parties to exchange a series of cash flows at periodic intervals (settlement dates), for a specified period. The cash flows of a swap are either fixed, or determined for each settlement date by multiplying the quantity of the underlying (notional principal) by specified reference rates or prices. Except for currency swaps, the notional principal is used to calculate each payment but is not exchanged. to buy from or sell to another party some specified amount of underlying at a stated price (strike price) during a period or on a specified future date, in return for compensation (such as a fee or premium). The seller is obligated to purchase or sell the underlying at the discretion of the buyer of the contract.
Other real estate owned - primarily foreclosed property. Direct and indirect investments in real estate ventures are excluded. The amount is reflected net of valuation allowances. For institutions that file a Thrift Financial Report (TFR), the valuation allowance subtracted also includes allowances for other repossessed assets. Also, for TFR filers the components of other real estate owned are reported gross of valuation allowances.
"Problem" institutions - Federal regulators assign a composite rating to each financial institution, based upon an evaluation of financial and operational criteria. The rating is based on a scale of 1 to 5 in ascending order of supervisory concern. "Problem" institutions are those institutions with financial, operational, or managerial weaknesses that threaten their continued financial viability. Depending upon the degree of risk and supervisory concern, they are rated either a " 4 " or " 5 ". For all BIF-member institutions, and for all SAIF-member institutions for which the FDIC is the primary federal regulator, FDIC composite ratings are used. For all SAIFmember institutions whose primary federal regulator is the OTS, the OTS composite rating is used.
Return on assets - net income (including gains or losses on securities and extraordinary items) as a percentage of average total assets. The basic yardstick of bank profitability.
Return on equity - net income (including gains or losses on securities and extraordinary items) as a percentage of average total equity capital.
Risk-weighted assets - assets adjusted for risk-based capital definitions which include on-balance-sheet as well as off-balancesheet items multiplied by risk-weights that range from zero to 100 percent. A conversion factor is used to assign a balance sheet equivalent amount for selected off-balance-sheet accounts.
Securities - excludes securities held in trading accounts. Effective $3 / 31 / 94$, the full implementation of FASB 115 meant that a portion of banks' securities portfolios is now reported based upon fair (market) values; previously, all securities not in held trading accounts were reported at either amortized cost or lower of cost or market.
Troubled real estate asset rate - noncurrent real estate loans plus other real estate owned as a percent of total real estate loans and other real estate owned.

## REGIONS

Northeast - Connecticut, Delaware, District of Columbia, Maine, Maryland, Massachusetts, New Hampshire, New Jersey, New York, Pennsylvania, Puerto Rico, Rhode Island, Vermont, U.S. Virgin Islands
Southeast - Alabama, Florida, Georgia, Mississippi, North Carolina, South Carolina, Tennessee, Virginia, West Virginia
Central - Illinois, Indiana, Kentucky, Michigan, Ohio, Wisconsin

Midwest - lowa, Kansas, Minnesota, Missouri, Nebraska, North Dakota, South Dakota
Southwest - Arkansas, Louisiana, New Mexico, Oklahoma, Texas
West - Alaska, Arizona, California, Colorado, Hawaii, Idaho, Montana, Nevada, Oregon, Pacific Islands, Utah, Washington, Wyoming


[^0]:    ***Gross operating income is the total of interest income and noninterest income.

[^1]:    *Loans secured by real estate past due 90 days or more or in nonaccrual status as a percent of total real estate loans.

[^2]:    *As a percentage of risk-weighted assets.

