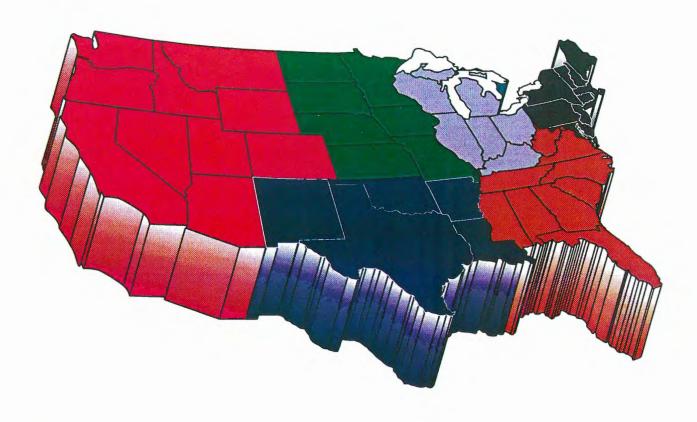
# The FDIC uarterly Robbinson

Ricki Tigert Helfer, Chairman

# Banking Profile

# GRAPH BOOK



Fourth Quarter 1994

Prepared by: FDIC Division of Research and Statistics

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# FOURTH-QUARTER AND FULL-YEAR HIGHLIGHTS

### • Commercial Banks Earn \$10.7 Billion in Fourth Quarter

Fourth-quarter net income of \$10.7 billion was \$55 million below the level of a year ago. A major reason for the decline was a \$1.3-billion swing in banks' proceeds from securities sales. In the fourth quarter of 1993, sales of securities netted \$392 million in pre-tax profits; in the fourth quarter of 1994, securities sales produced a \$914-million net loss. The change from a net profit to a net loss reflects the negative impact of higher interest rates on the market value of banks' securities holdings.

### • Full-Year 1994 Earnings Set New Record of \$44.7 Billion

Industry earnings for the full year represent an increase of \$1.6 billion from 1993's \$43.1 billion. The main areas of earnings improvement were net interest income, which increased by \$7.3 billion, and loan-loss provisions, which were \$5.9 billion lower. The increase in net interest income was due to strong loan growth during the year, while the reduction in loan-loss provisioning was attributable to the improving outlook for asset quality.

### • Loan Growth Continues to Exhibit Momentum

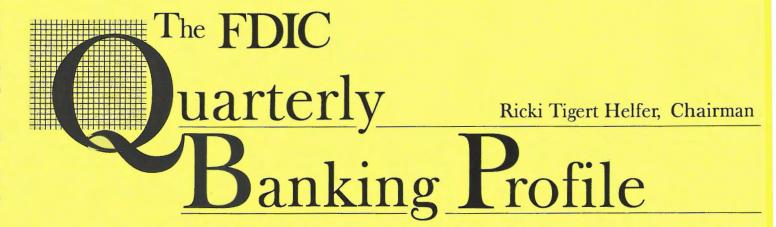
Total loans held by commercial banks registered their largest quarterly increase ever in the fourth quarter, rising by \$77.8 billion. This surpassed the previous record of \$71.9 billion, achieved in the fourth quarter of 1986. For the full year, loans grew by \$208.4 billion, or 9.7 percent. This was the largest dollar increase in loans of any year in the industry's history, and the largest percentage growth since 1984, when loans grew by 14.5 percent. All major loan categories showed growth in 1994.

# • Troubled Assets Decline Further, to Record Low Proportions

Banks' holdings of noncurrent loans and other real estate owned shrank to 1.01 percent of industry assets during 1994, from 1.61 percent at the beginning of the year. This is the lowest proportion in the thirteen years that banks have reported noncurrent loan amounts. Mirroring the improvement in asset quality, net loan losses for the year fell to \$11.2 billion, a decline of 35.9 percent from the previous year. This is the smallest dollar amount of net charge-offs reported since banks charged-off \$10.8 billion in 1984.

### • Savings Institutions Earn \$6.4 Billion in 1994

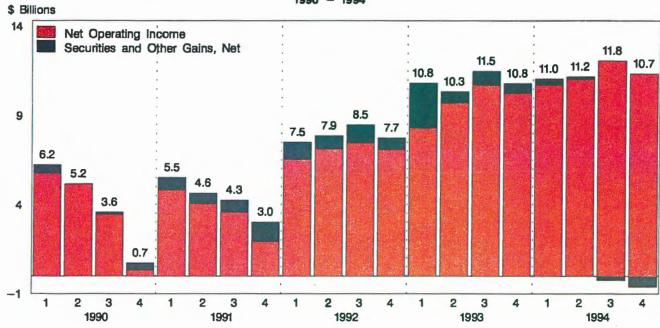
Full-year net income of the nation's 2,152 insured savings institutions was \$431 million less than the industry earned in 1993. Rising interest rates reduced thrifts' net interest margins, producing a \$1.6-billion decline in net interest income. Higher interest rates also were largely responsible for a \$428-million reduction in proceeds from sales of securities, from a \$400-million net profit in 1993 to a \$28-million net loss in 1994.



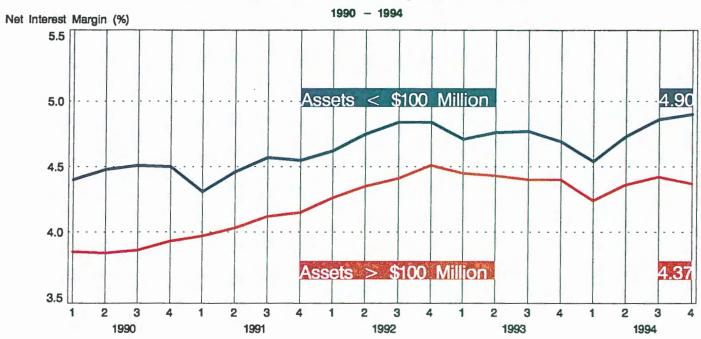
FDIC - Insured Commercial Banks

# **Quarterly Net Income**

1990 - 1994

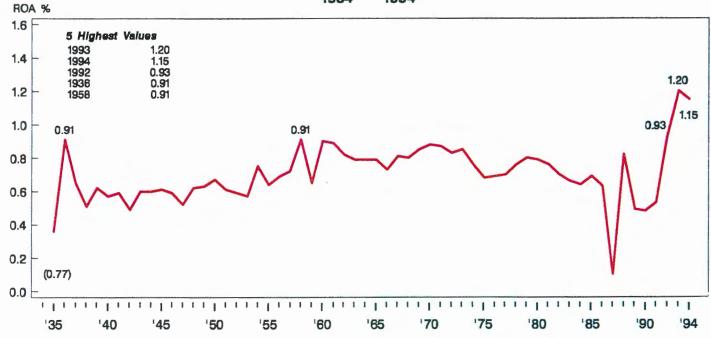


## Quarterly Net Interest Margins, Annualized



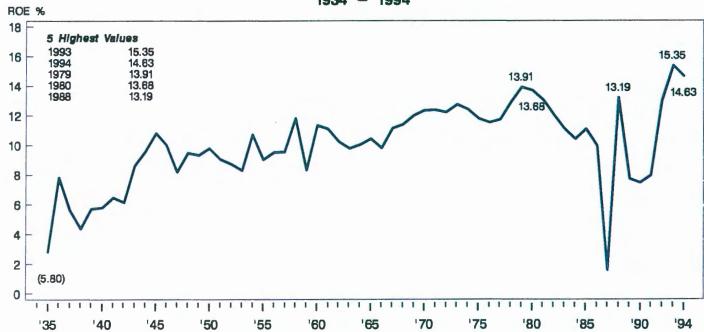
# Annual Return on Assets (ROA)

1934 - 1994

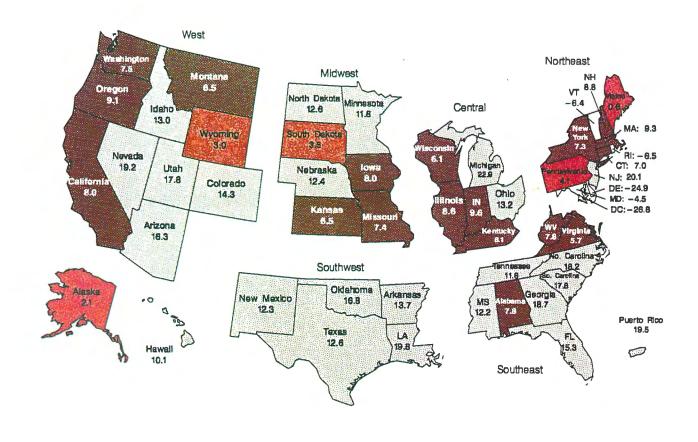


# Annual Return on Equity (ROE)

1934 - 1994



# Commercial and Industrial Loan Growth Rates\* December 31, 1993 - December 31, 1994



<sup>☐</sup> Less than 0% ☐ 0% to 5% ☐ 5% to 10% ☐ Greater than 10%

<sup>\*</sup>Some growth rates have been adjusted to reflect significant interstate migrations. See Notes to Users.

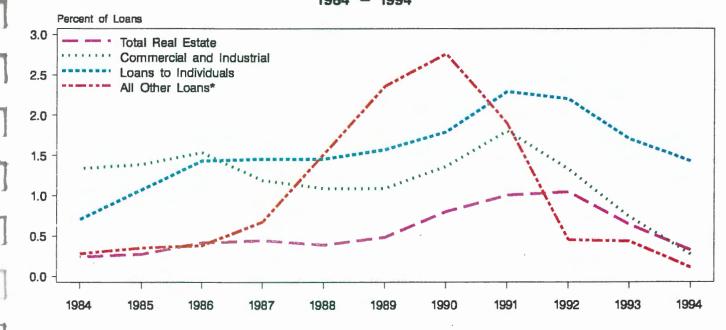
### **Commercial and Industrial Loan Growth Rates** December 31, 1994

(\$ Millions)

			Comn	nercial and	Industrial Loans	S		
		Growth Rate			Percent			Total
		12/31/93 - 12/31/94	as a % of Assets	Rank	Noncurrent*	Rank	Total	Assets
1	Michigan	22.87	21.09	2	0.72	45	\$24,565	\$116,45
2	New Jersey**	20.09	13.13	23	2.34	5	11,500	87,55
3	Louisiana	19.83	9.90	39	1.13	29	4,175	42,17
4	Puerto Rico***	19.52	10.45	36	2.44	2	2,784	26,64
5	Nevada	19.24	3.98	52	1.04	32	929	23,35
6	Georgia	18.68	17.69	6	0.59	50	17,605	99,53
7	North Carolina	18.23	16.89	11	0.46	51	19,856	117,56
8	South Carolina	17.78	10.88	33	1.00	36	3,393	31,18
9	Utah	17.77	11.05	32	1.03	33	1,895	17,14
10	Oklahoma	16.81	12.25	27	2.36	4	4,052	33,07
11	Arizona	16.31	7.33	49	0.44	52	3,146	42,94
12	Florida	15.31	8.94	44	0.96	38	14,681	164,21
13	Colorado	14.30	9.40	41	0.72	44	3,316	35,26
14	Arkansas	13.72	9.10	43	1.23	26	2,465	27,08
15	Ohio	13.20	14.66	17	0.80	43	21,514	146,75
16	Idaho	12.96	14.57	18	0.71	46	1,781	12,22
17	North Dakota	12.64	11.45	31	1.12	30	952	8,31
18	Texas	12.55	15.49	15	0.82	42	29,138	188,12
19	Nebraska	12.44	10.59	35	1.34	23	2,578	24,34
	New Mexico		8.28	46	1.42	21	1,173	14,17
20		12.34		37	1.50	15	2,568	25,41
21	Mississippi	12.21	10.10	12			10,168	
22	Minnesota	11.79	16.46		0.90	41		61,78
23	Tennessee	11.59	13.40	22	0.60	49	8,166	60,92
24	Hawaii	10.11	17.29	8	2.17	6	3,872	22,39
25	Indiana	9.57	12.62	25	1.11	31	8,156	64,60
26	Massachusetts	9.27	21.21	1	0.91	39	23,155	109,14
27	Oregon	9.10	18.77	5	0.91	40	5,422	28,89
28	New Hampshire	8.80	6.32	50	1.51	14	478	7,56
29	Illinois	8.64	17.06	9	1.43	20	38,342	224,80
30	Kentucky	8.10	11.59	30	1.27	25	5,684	49,03
31	California	8.01	16.99	10	1.46	17	58,687	345,44
32	lowa	8.00	9.58	40	1.63	13	3,810	39,75
33	Alabama	7.84	14.25	20	0.64	48	7,316	51,34
34	West Virginia	7.79	8.68	45	2.10	7	1,757	20,23
35	Washington	7.54	19.16	4	0.68	47	8,592	44,84
36	Missouri	7.37	12.45	26	1.34	22	9,093	73,05
37	New York**	7.25	15.94	13	1.71	12	139,526	875,19
38	Connecticut	6.97	13.77	21	1.46	18	4,774	34,68
39	Kansas	6.51	10.66	34	1.85	9	3,270	30,66
40	Montana	6.50	12.63	24	1.47 :	16	991	7,84
41	Wisconsin	6.06	15.60	14	1.03	34	9,017	57,81
42	Virginia	5.68	11.74	29	1.33	24	8,896	75,77
43	Pennsylvania**	4.12	17.36	7	0.99	37	32,189	185,403
44	South Dakota	3.52	9.20	42	1.75	11	2,239	24,35
	Wyoming	2.96	7.79	47	1.22	27	516	6,62
46	Alaska	2.05	14.75	16	1.16	28	784	5,31
47	Maine	0.55	14.38	19	1.45	19	1,367	9,500
48	Maryland**	(4.53)	12.01	28	1.89	8	10,487	87,319
49	Vermont	(6.43)	9.94	38	2.51	1	582	5,85
50	Rhode Island	(6.45)	19.96	3	1.00	35	3,141	15,734
51	Delaware	(24.90)	4.08	51	1.79	10	3,729	91,507
52	District of Columbia**	(26.75)	7.41	48	2.38	3	661	8,91
	U.S. and Territories	9.39	14.69	1	1.27		\$589,120	\$4,010,664

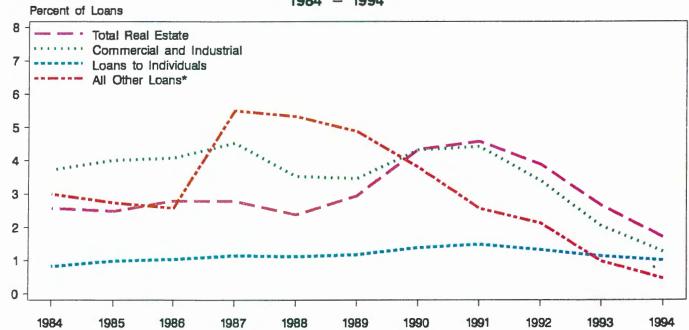
<sup>\*</sup>Commercial and industrial loans past due 90 days or more or in nonaccrual status
\*\*Growth rates have been adjusted to reflect significant interstate migrations. See Notes to Users.
\*\*\*Adjustments for inter-industry migrations have not been made. See Notes to Users.

# Annual Net Charge – off Rates on Loans



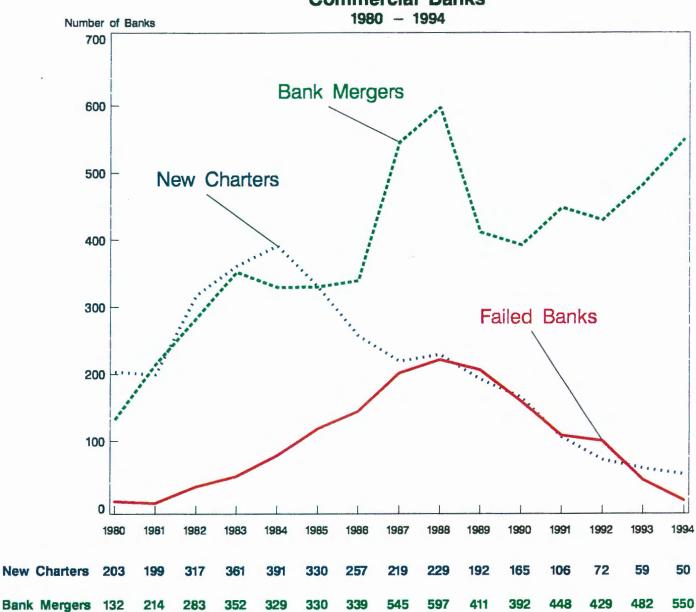
### Noncurrent Loan Rates at Year-end

1984 - 1994



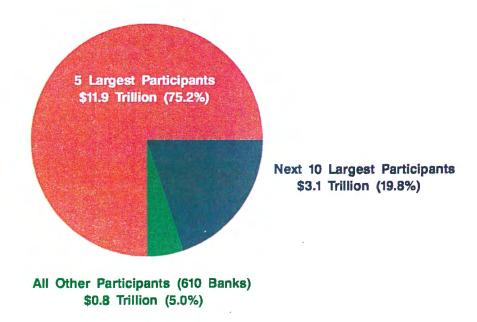
<sup>\*</sup>Includes loans to foreign governments, depository institutions and lease receivables.

# Structural Changes Among FDIC – Insured Commercial Banks

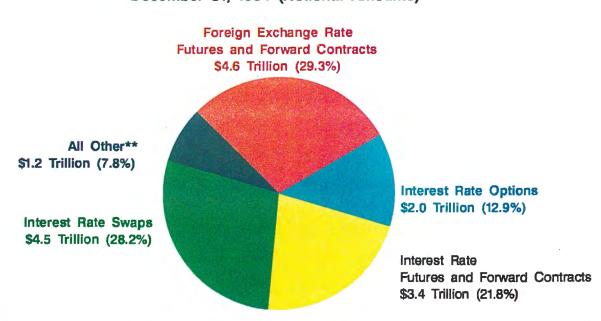


Failed Banks

# Concentration of Off-Balance-Sheet Derivatives\* December 31, 1994 (Notional Amounts)



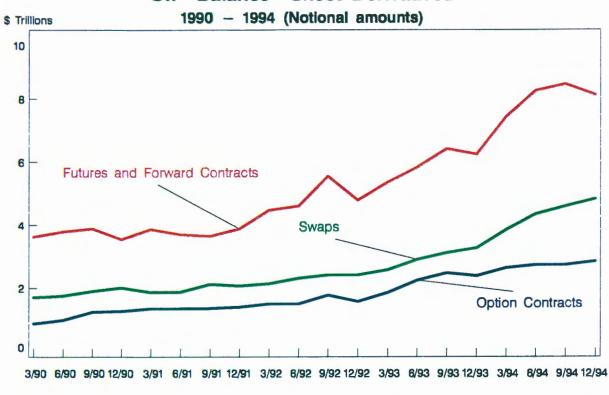
# Composition of Off – Balance – Sheet Derivatives\* December 31, 1994 (Notional Amounts)



<sup>\*</sup>Notional amounts do not represent either the net market position or the credit exposure of banks' off-balance-sheet derivatives activities; they represent the gross value of all contracts written.

<sup>\*\*</sup>Includes foreign exchange rate swaps, foreign currency options, and all other forwards, swaps and options.

### Off - Balance - Sheet Derivatives



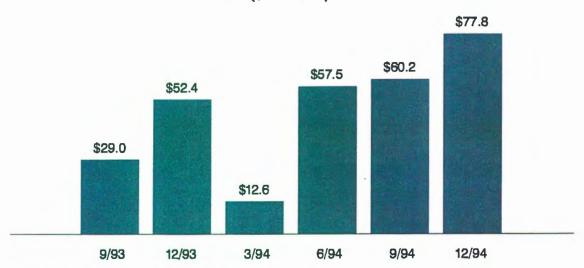
	12/90	12/91	12/92	12/93	3/94	6/94	9/94	12/94
Total Derivatives (off-balance-sheet) (Notional Amounts, in billions of dollars)	\$6,806	\$7,339	\$8,765	\$11,878	\$13,917	\$15,322	\$15,768	\$15,774
Futures and Forward Contracts Interest rate contracts Foreign exchange rate contracts Other futures and forwards*	3,538 895 2,615 29	3,876 1,227 2,624 25	4,780 1,738 3,016 26	6,230 2,497 3,689 44	<b>7,432</b> 2,972 4,416 44	8,252 3,218 4,980 53	8,457 3,447 4,945 65	8,109 3,434 4,620 54
Option Contracts Interest rate options Foreign currency options Other option contracts*	1,260 699 513 49	1,393 854 463 76	1,568 1,013 495 60	2,386 1,771 518 97	2,638 1,835 676 127	2,727 1,839 746 142	2,725 1,873 692 159	2,841 2,039 653 149
Swaps Interest rate swaps Foreign exchange rate swaps Other swaps*	2,008 1,717 286 5	2,071 1,756 306 8	2,417 2,122 279 16	3,262 2,947 277 38	3,847 3,523 295 30	<b>4,344</b> 3,991 312 41	4,587 4,227 323 38	4,823 4,452 331 40
Number of banks reporting derivatives	590	612	613	666	673	667	641	625
Replacement cost of interest rate and foreign exchange rate contracts **	105	151	148	143	155	204	179	146

<sup>\*</sup> Not reported by banks with less the \$300 million in assets.

<sup>\*\*</sup> Reflects replacement cost of interest rate and foreign exchange contracts covered by risk - based - capital requirements. Does not include foreign exchange rate contracts with an original maturity of 14 days or less or futures contracts.

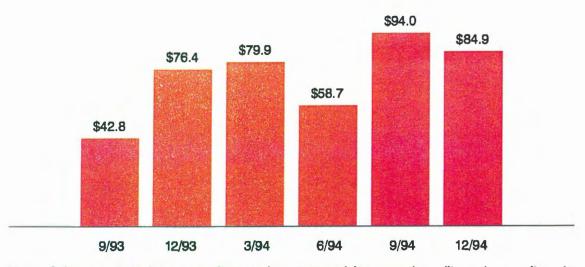
# Commercial Banks Make More Credit Available to Businesses and Consumers

# Quarterly Increase In Loans (\$ Billions)



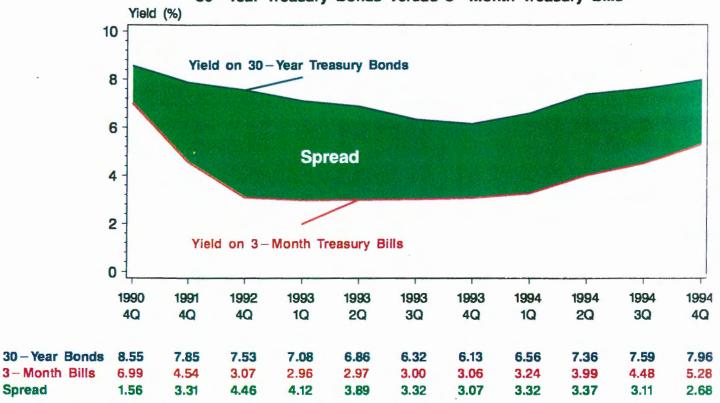
Most of the loan growth has occurred in real estate loans. In the fourth quarter of 1994, home mortgage loans increased by \$18.9 billion, credit card loans increased by \$17.0 billion, and commercial and industrial loans increased by \$13.7 billion.

# Quarterly Increase in Unused Loan Commitments (\$ Billions)



Most of the growth in loan commitments has occurred in unused credit card commitments. In the fourth quarter of 1994 unused credit card commitments increased \$47.0 billion and unused commitments for loans to businesses and consumers increased \$34.1 billion.

# Spread Between Short-Term and Long-Term Yields 30-Year Treasury Bonds Versus 3-Month Treasury Bills



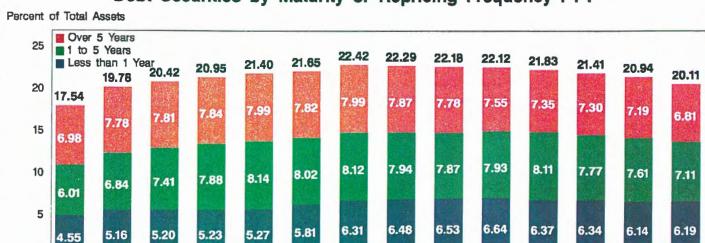
# **Quarterly Average Interest Rates**

Fed Funds	4th Qtr 1990	4th Qtr 1991	4th Qtr 1992	1st Qtr 1993	2nd Qtr 1993	3rd Qtr 1993	4th Qtr 1993	1st Qtr 1994	2nd Qtr 1994	3rd Qtr 1994	4th Qt 1994
(effective rate)	7.74	4.82	3.04	3.04	3.00	3.06	2.99	3.21	3.94	4.49	5.17
U.S. Treasury b	y Maturity	:									
3 - Month	6.99	4.54	3.07	2.96	2.97	3.00	3.06	3.24	3.99	4.48	5.28
1 – Year	7.30	4.87	3.56	3.41	3.38	3.42	3.53	3.91	5.13	5.60	6.60
5-Year	8.03	6.56	5.91	5.48	5.18	4.95	4.97	5.48	6.67	6.96	7.63
30 - Year	8.55	7.85	7.53	7.08	6.86	6.32	6.13	6.56	7.36	7.59	7.96
Conventional Ho Mortgages*	9.88	8.74	7.95	7.68	7.35	7.07	6.84	6.93	7.45	7.69	7.80

Source: Federal Reserve Board and Federal Housing Finance Board.

<sup>\*</sup> Effective rate for loans to finance new home purchases. Includes fixed and adjustable - rate mortgages of different maturities.

# Debt Securities by Maturity or Repricing Frequency . . .



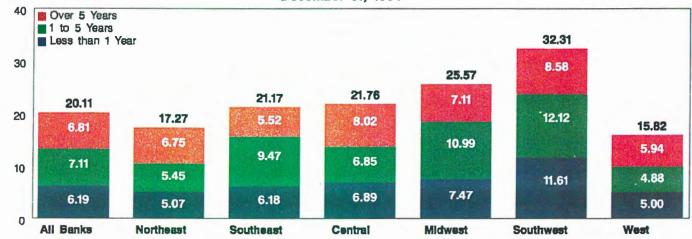
### . . . and By Region December 31, 1994

3/93

6/93

9/93

12/93



# Total Securities (Debt and Equity)

	(\$ E	Billions)						
12/92	3/93	6/93	9/93	12/93	3/94	6/94	9/94	12/94
\$327	\$339	\$335	\$341	\$350	\$371	\$361	\$352	\$342
247	257	255	259	266	282	272	259	244
80	82	80	81	84	90	89	93	98
161	171	176	178	182	181	188	187	187
145	152	159	160	155	152	147	144	140
72	72	73	76	78	79	78	78	77
55	56	54	53	57	58	60	61	61
13	13	13	14	15	15	15	15	16
\$773	\$802	\$810	\$821	\$837	\$856	\$849	\$837	\$823
	\$327 247 80 161 145 72 55	12/92 3/93 \$327 \$339 247 257 80 82 161 171 145 152 72 72 55 56 13 13	\$327 \$339 \$335 247 257 255 80 82 80 161 171 176 145 152 159 72 72 73 55 56 54 13 13 13	12/92     3/93     6/93     9/93       \$327     \$339     \$335     \$341       247     257     255     259       80     82     80     81       161     171     176     178       145     152     159     160       72     72     73     76       55     56     54     53       13     13     13     14	12/92     3/93     6/93     9/93     12/93       \$327     \$339     \$335     \$341     \$350       247     257     255     259     266       80     82     80     81     84       161     171     176     178     182       145     152     159     160     155       72     72     73     76     78       55     56     54     53     57       13     13     13     14     15	12/92         3/93         6/93         9/93         12/93         3/94           \$327         \$339         \$335         \$341         \$350         \$371           247         257         255         259         266         282           80         82         80         81         84         90           161         171         176         178         182         181           145         152         159         160         155         152           72         72         73         76         78         79           55         56         54         53         57         58           13         13         13         14         15         15	12/92       3/93       6/93       9/93       12/93       3/94       6/94         \$327       \$339       \$335       \$341       \$350       \$371       \$361         247       257       255       259       266       282       272         80       82       80       81       84       90       89         161       171       176       178       182       181       188         145       152       159       160       155       152       147         72       72       73       76       78       79       78         55       56       54       53       57       58       60         13       13       13       14       15       15       15	12/92         3/93         6/93         9/93         12/93         3/94         6/94         9/94           \$327         \$339         \$335         \$341         \$350         \$371         \$361         \$352           247         257         255         259         266         282         272         259           80         82         80         81         84         90         89         93           161         171         176         178         182         181         188         187           145         152         159         160         155         152         147         144           72         72         73         76         78         79         78         78           55         56         54         53         57         58         60         61           13         13         13         14         15         15         15         15         15

12/90

Percent of Total Assets

12/91

3/92

9/92

12/92

6/92

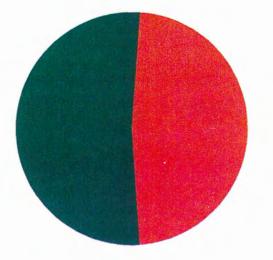
6/94

3/94

9/94

12/94

Total Securities\*
December 31, 1994



Available – for – Sale \$392 Billion (Fair Value)

Total Securities\*
December 31, 1994
(\$ Millions)

	Held -	to - Maturity	Availabl	e - for - Sale		
		Fair Value		Fair Value		Fair Value
	<b>Amortized</b>	to Amortized	Fair	to Amortized	Total	to Amortized
	Cost	Cost (%)	Value	Cost (%)	Securities	Cost (%)
U.S. Government Obligations						
U.S. Treasury	\$117,915	97.0	\$125,697	97.1	\$243,612	97.1
U.S. Agencies	51,654	96.1	46,330	97.0	97,985	96.5
Mortgage Pass - through Securities	86,901	94.9	100,232	96.2	187,134	95.6
Collateralized Mortgage Obligations	85,071	94.2	54,976	95.3	140,047	94.6
State, County, Municipal Obligations	62,079	99.1	15,175	100.9	77,255	99.5
Other Debt Securities	26,846	94.3	50,072	100.3	61,355	98.2
Equity Securities	**	**	15,563	105.6	15,563	105.6
Total Securities	\$430,467	96.0	\$392,483	97.1	\$822,949	96.6

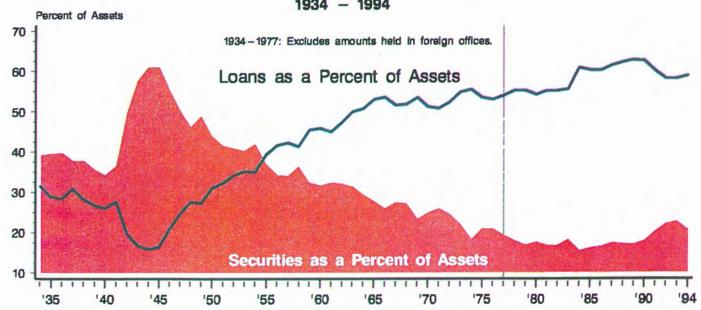
Held - to - Maturity

\$430 Billion (Amortized Cost)

<sup>\*</sup> Excludes trading account assets.

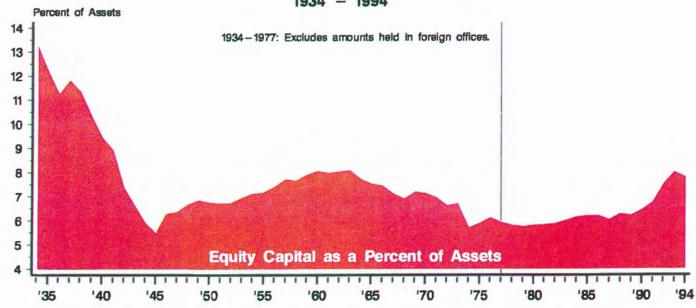
<sup>\*\*</sup> Equity Securities are classified as 'Available-for-Sale'.

# Loans and Securities\* as a Percent of Assets



<sup>\*</sup>Excludes trading account assets.

# Equity Capital as a Percent of Assets



### Loans, Securities\* and Equity Capital

December 31, 1934 - December 31, 1994

(dollar figures in millions) Number of Total Equity as a Percent of Total Assets Year Loans End Institutions Securities Loans Securities & Leases Capital Capital Assets 1994 10,450 822,949 2,358,177 4.010,664 312,187 20.5 58.8 7.78 8.00 3,706,189 22.6 58.0 1993 10,958 836,598 2,149,733 296,523 1992 11,462 772,939 2,031,977 3,505,674 263,403 22.0 58.0 7.51 20.2 59.8 6.75 1991 11,921 691,385 2,052,754 3,430,640 231,699 1990 12,343 604,622 2,110,170 3,389,471 218,616 17.8 62.3 6.45 6.21 16.9 1989 558,639 3,299,362 204,823 62.4 12,709 2,058,195 1988 196,545 17.1 61.7 6.28 13,123 535,995 1,932,376 3,130,796 180,651 17.4 61.0 6.02 1987 520,713 1,829,174 2,999,949 13,703 484,865 1,756,438 2,940,699 182,144 16.5 59.7 6.19 1986 14,199 6.19 59.7 1985 14,407 439,407 1,630,790 2,730,672 169,118 16.1 1984 154,103 60.1 6.14 14,483 385,549 1,508,601 2,508,871 15.4 1983 140,459 181 56.2 6.00 14,460 424,198 1,316,854 2,341,955 55.8 5.87 1982 14,446 367,008 1,224,405 2,193,867 128,698 16.7 5.83 1981 14,408 339,674 1,131,312 2,029,151 118,241 16.7 55.8 1980 107,599 5.80 14,435 325,015 1,016,476 1,855,695 17.5 54.8 1979 944,809 97,242 16.8 55.8 5.75 14,364 284,146 1,692,080 87,418 17.9 55.8 5.80 1978 14,391 269,290 840,972 1,508,331 19.2 5.92 1977 14,412 257,261 729,723 1,339,392 79,280 54.5 53.5 1976 246,132 633,031 1,182,390 72,248 20.8 6.11 14,411 5.88 1975 14,384 225,639 590,111 1,086,409 63,854 20.8 54.3 5.71 1974 14,228 188,807 583,871 1,037,338 59,221 18.2 56.3 1973 13,976 179,401 455,197 820,515 54,957 21.9 55.5 6.70 1972 178,459 388,902 730,903 48,387 24.4 53.2 6.62 13,733 1971 13,612 163,681 328,226 633,573 44,062 25.8 51.8 6.96 1970 13,511 141,370 298,190 570,167 40,590 24.8 52.3 7.12 1969 13,473 122,019 286,752 524,665 37,687 23.3 54.7 7.18 1968 13,488 135,242 264,671 500.238 34.518 27.0 52.9 6.90 52.7 7.11 1967 13,517 123,264 237,518 450,713 32,022 27.3 1966 13,541 104,286 220,332 402,946 29,963 25.9 54.7 7.44 7.53 1965 13,547 103,651 203,061 375,394 28,252 27.6 54.1 1964 13,493 100,960 345,130 26,627 29.3 51.8 7.72 178,649 1963 13,291 97,472 158,928 311,790 25,193 31.3 51.0 8.08 1962 142,718 295,983 23,732 32.1 48.2 8.02 13,124 94,912 1961 13,115 89,662 127,414 277,374 22,101 32.3 45.9 7.97 1960 13,126 81,020 119,878 256,322 20,635 31.6 46.8 8.05 243,422 19,206 1959 13,114 78,582 112,867 32.3 46.4 7.89 1958 13,124 86,056 100,087 237,474 18,164 36.2 42.1 7.65 1957 13,165 75,330 95,577 221,534 17,059 34.0 43.1 7.70 216,146 15,992 1956 13,218 73,947 91,705 34.2 42.4 7.40 7.16 1955 13,237 77,240 83,628 209,145 14,980 36.9 40.0 1954 200,589 14,255 41.9 35.6 7.11 13,323 84.142 71.412 1953 13,432 76,851 68,227 191,062 13,243 40.2 35.7 6.93 13,439 76,280 186,682 12,560 40.9 34.7 6.73 1952 64,728 1951 13,455 73,673 58,184 177,449 11,905 41.5 32.8 6.71 1950 13,446 73,198 52,482 166,792 11,261 43.9 31.5 6.75 1949 13,436 75,824 43,047 155,319 10,628 48.8 27.7 6.84 10,139 6.66 1948 42,388 152,163 46.2 27.9 13,419 70,339 1947 76,712 37,592 152,773 9,707 50.2 24.6 6.35 13,403 147,365 30,740 55.3 20.9 6.28 1946 9.254 13.359 81.469 1945 13,302 96,066 25,769 157,582 8,631 61.0 16.4 5.48 61.0 15.9 5.90 1944 82,053 21,355 134,613 7,944 13,268 1943 64,678 18,843 112,246 7,454 57.6 16.8 6.64 13,274 7,056 7.39 95,459 49.6 19.8 1942 47,344 18,907 13,347 1941 13,427 28,032 21,262 76,827 6,842 36.5 27.7 8.91 6,673 9.44 1940 13,438 24,163 18,398 70,720 34.2 26.0 1939 13,534 22,428 16,866 63,147 6,524 35.5 26.7 10.33 37.8 28.2 11.33 56,800 6,435 1938 16,024 13,657 21,451 1937 13,795 20,476 16,750 54,212 6,404 37.8 30.9 11.81 56,210 6,329 39.7 28.4 11.26 1936 22,307 15,965 13,969 50,926 6,210 39.5 28.9 12.20 1935 14,123 20,116 14,719 46,448 6,152 391 31.5 13.24 1934 14,137 18,172 14,614

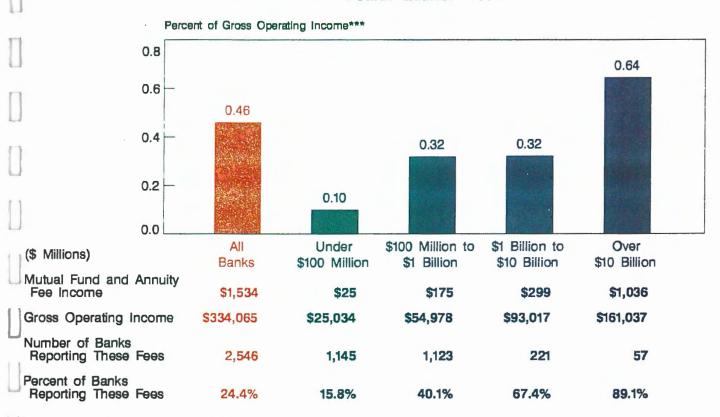
<sup>\*</sup> Excludes trading account assets.

# Mutual Fund and Annuity Sales\*

Quarterly Sales (\$ Millions)	3/94_	6/94	9/94**	12/94
Money Market Funds	\$109,539	\$93,088	\$130,912	\$145,957
Debt Securities Funds	4,450	2,719	2,542	3,199
Equity Securities	4,171	2,853	4,784	3,657
Other Mutual Funds	1,302	1,368	3,351	2,955
Annuities	1,807	3,071	4,065	3,171

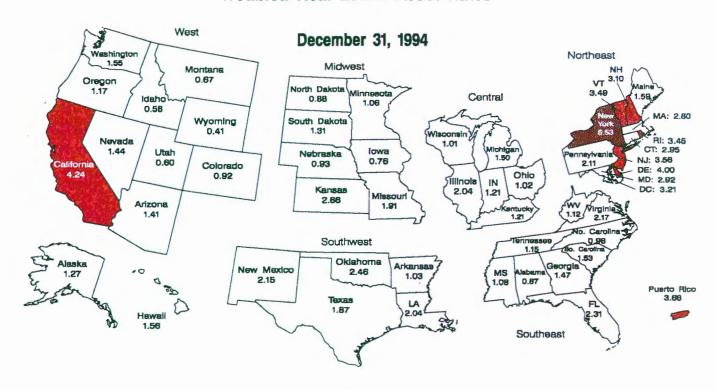
<sup>\*</sup>Domestic office sales of proprietary, private label and third - party funds and annuities. Does not reflect redemptions. \*\*Reflects an acquisition of a large mutual fund by a commercial bank.

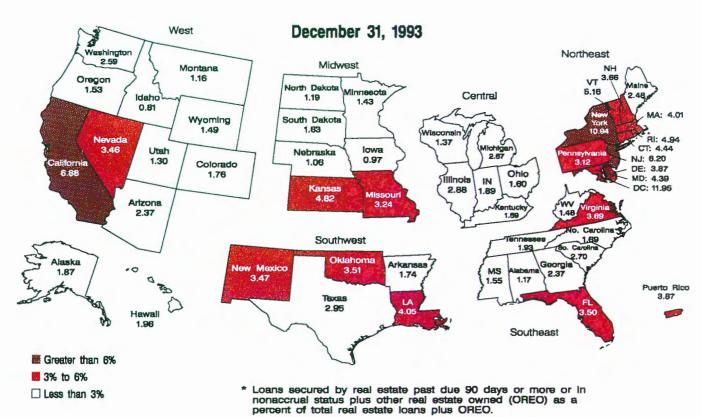
# Fee Income from Sales and Service of Mutual Funds and Annuities Fourth Quarter 1994



<sup>\*\*\*</sup>Gross operating income is the total of interest income and noninterest income.

### Troubled Real Estate Asset Rates\*





### **Troubled Real Estate Asset Rates**

December 31, 1994

(dollar figures in millions)

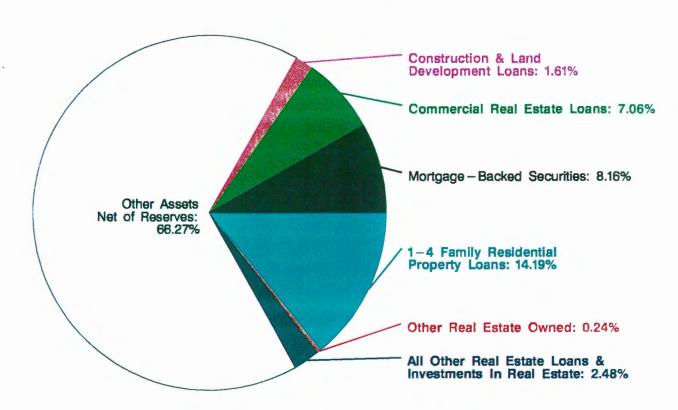
			bled Real Estate Assets	*		Real Estate Loans			
		Percent of RE Loans Plus OREO	Growth Rate 12/31/93 - 12/31/94	Rank	Total	as a % of Assets	Rank	Total	
1	New York	6.53	N/M	-	\$7,237	12.31	50	\$107,700	
2	California	4.24	(35.64)	38	5,197	34.99	7 .	120,85	
3	Delaware	4.00	(3.49)	2	172	4.63	52	4,23	
4		3.66	27.77	1	262	26.63	33	7,09	
5		3.56	N/M	.	1,031	32.73	18	28,65	
6		3.49	(31.90)	27	105	50.89	1	2,97	
7	Rhode Island	3.45	(41.82)	43	126	22.89	42	3,60	
8	District of Columbia	3.21	N/M	-	97	33.09	17	2,95	
9		3.10	(10.96)	4	83	34.90	8	2,64	
10		2.95	(28.71)	20	349	33.93	13	11,76	
11	Maryland	2.92	N/M	-	865	33.50	15	29,25	
12		2.80	(28.02)	19	688	22.31	46	24,34	
13		2.66	(41.73)	42	196	23.56	40	7,22	
14	Oklahoma	2.46	(21.23)	15	187	22.69	43	7,50	
15	1	2.31	(26.01)	17	1,489	39.01	2	64,05	
16	Virginia	2.17	(36.37)	39	503	30.25	22	22,92	
17	New Mexico	2.15	(32.72)	29	85	27.58	27	3,90	
18		2.11	N/M	20	1,173	29.75	23	55,15	
19		2.04	(41.52)	41	205	23.61	39	9,95	
20	Illinois	2.04	(23.79)	16	991	21.46	47	48,250	
21	Missouri	1.91		31	431	30.74	20	22,459	
22	Texas	1.87	(33.21) (29.25)	22	805	22.65	44	42,60	
23	Maine	1.59			53	34.70	10	3,29	
			(30.95)	26					
24	Hawaii	1.56	(15.26)	6	134	38.32	4	8,58	
25	Washington	1.55	(30.94)	25	244	34.90	9	15,652	
26	South Carolina	1.53	(32.61)	28	184	38.37	3	11,96	
27	Michigan	1.50	(42.55)	44	447	25.45	34	29,63	
28	Georgia	1.47	(33.15)	30	397	26.86		26,73	
29	Nevada	1.44	(48.18)	47	45	13.51	49	3,154	
30	Arizona	1.41	(30.74)	24	135	22.31	45	9,582	
31	South Dakota	1.31	(10.40)	3	26	8.15	51	1,983	
32	Alaska	1.27	(34.00)	33	17	24.43	37	1,299	
33	Indiana	1.21	(28.80)	21	261	33.14 :	16	21,411	
34	Kentucky	1.21	(12.80)	5	204	34.20	11	16,770	
35	Oregon	1.17	(17.70)	12	101	29.66	25	8,570	
36	Tennessee	1.15	(34.45)	36	226	32.11	19	19,562	
37	West Virginia	1.12	(16.45)	8	82	35.96	5	7,278	
38	Mississippi	1.08	(26.01)	18	79	28.78	26	7,312	
39	Minnesota	1.06	(33.87)	32	176	26.67	32	16,476	
40	Arkansas	1.03	(35.30)	37	85	30.60 :	21	8,289	
41	Ohio	1.02	(29.81)	23	402	26.84	31	39,391	
42	Wisconsin	1.01	(17.65)	11	197	33.65	14	19,452	
43	North Carolina	0.98	(34.11)	35	342	29.67	24	34,881	
44	Nebraska	0.93	(18.92)	14	44	19.19	48	4,670	
45	Colorado	0.92	(39.34)	40	88	26.86 ;	29	9,473	
46	North Dakota	0.88	(17.64)	10	17	23.45	41	1,949	
47	Alabama	0.87	(16.65)	9	157	35.27	6	18,109	
48	lowa	0.76	(15.66)	7	77	25.41	35	10,102	
49	Montana	0.67	(34.08)	34	13	24.65	36	1,934	
50	Utah	0.60	(47.75)	46	28	27.39	28	4,695	
51	Idaho	0.58	(17.93)	13	17	23.97	38	2,930	
52	Wyoming	0.41	(46.28)	45	9	33.95	12	2,249	
	U.S. and Territories	2.64	(34.69)		\$26,567	24.88		\$997,677	

<sup>\*</sup>Loans secured by real estate past due 90 days or more or in nonaccrual status plus other real estate owned (OREO) as a percent of total real estate loans plus OREO.

\*\*Adjustments for inter-industry migrations have not been made. See Notes to Users.

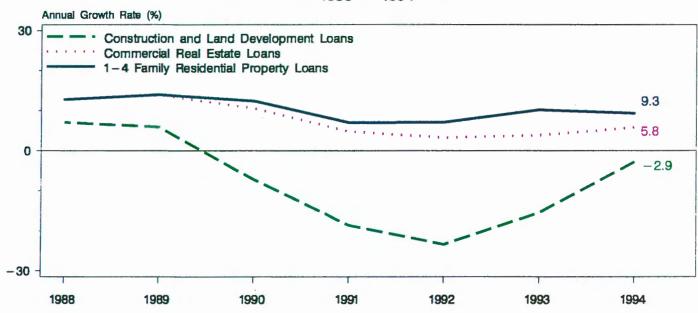
N/M - Not meaningful due to significant interstate migrations. See Notes to Users.

# Real Estate Assets as a Percent of Total Assets December 31, 1994

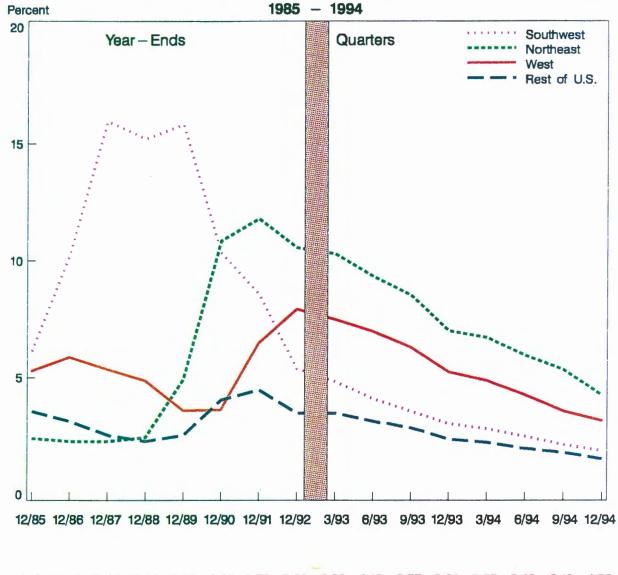


# Real Estate Loan Growth Rates

1988 - 1994



### **Troubled Real Estate Asset Rates\***



 Southwest
 6.13
 10.20
 15.96
 15.20
 15.82
 10.35
 8.58
 5.38
 4.83
 4.10
 3.57
 3.04
 2.82
 2.49
 2.13
 1.88

 Northeast
 2.39
 2.27
 2.27
 2.43
 4.93
 10.85
 11.79
 10.56
 10.29
 9.33
 8.52
 7.00
 6.71
 5.95
 5.33
 4.24

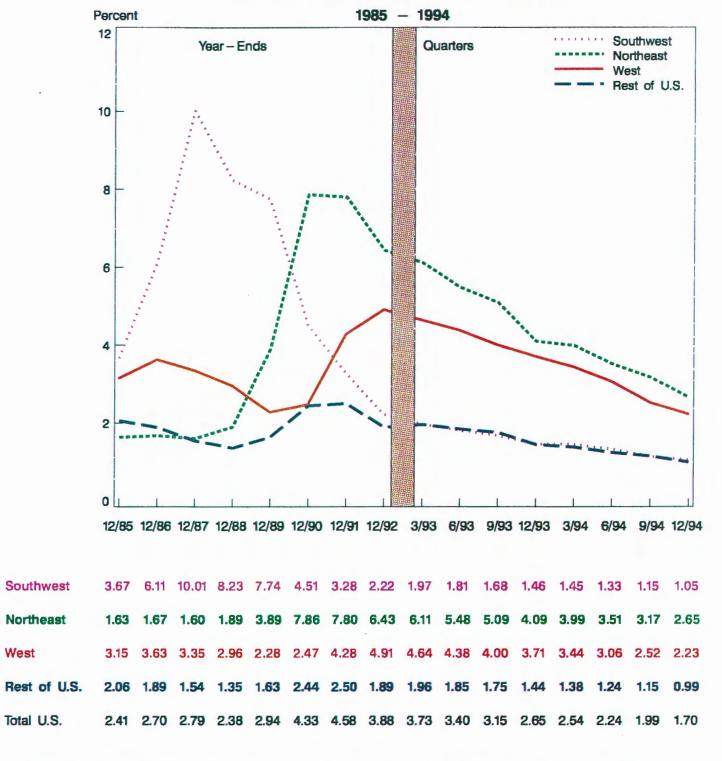
 West
 5.28
 5.87
 5.35
 4.86
 3.58
 3.62
 6.48
 7.92
 7.50
 6.98
 6.30
 5.24
 4.87
 4.27
 3.56
 3.16

 Rest of U.S.
 3.55
 3.13
 2.54
 2.28
 2.53
 4.05
 4.48
 3.47
 3.48
 3.13
 2.86
 2.36
 2.23
 1.97
 1.80
 1.52

 Total U.S.
 3.99
 4.34
 4.45
 3.91
 4.52
 6.59
 7.47
 6.66
 6.44
 5.79
 5.24
 4.33
 4.09
 3.60
 3.17
 2.64

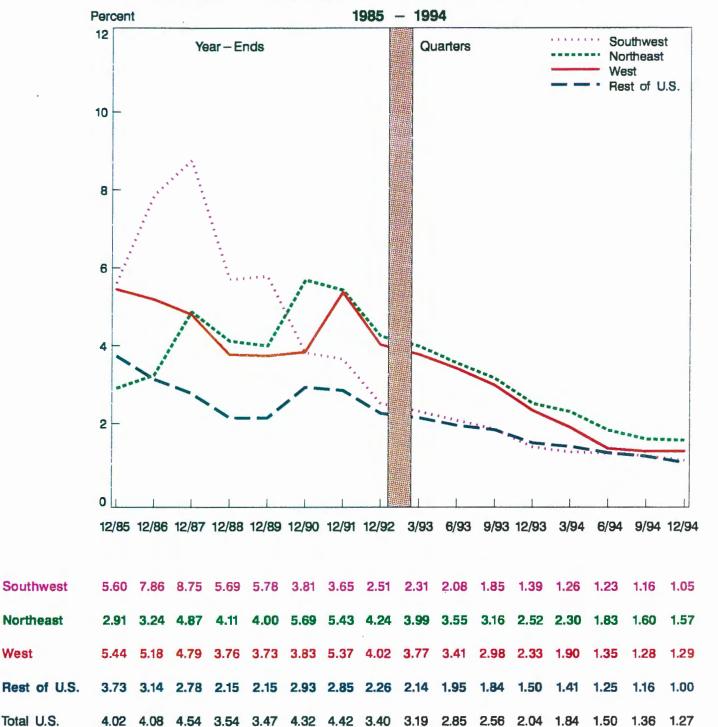
<sup>\*</sup>Loans secured by real estate past due 90 days or more or in nonaccrual status plus other real estate owned (OREO) as a percent of total real estate loans plus OREO.

### Noncurrent Real Estate Loan Rates\*



<sup>\*</sup>Loans secured by real estate past due 90 days or more or in nonaccrual status as a percent of total real estate loans.

# Noncurrent Commercial and Industrial Loan Rates\*



<sup>\*</sup>Commercial and industrial loans past due 90 days or more or in nonaccrual status as a percent of total commercial and industrial loans.

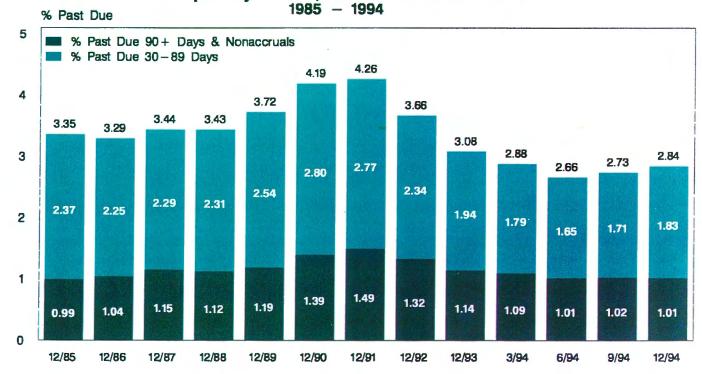
West

### Loans to Individuals

1985 - 1994

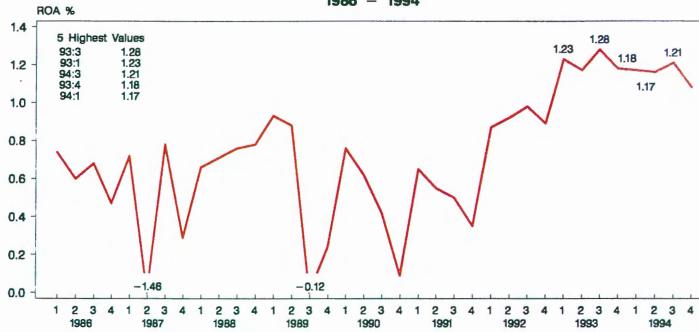


# Delinquency Rates, Loans to Individuals



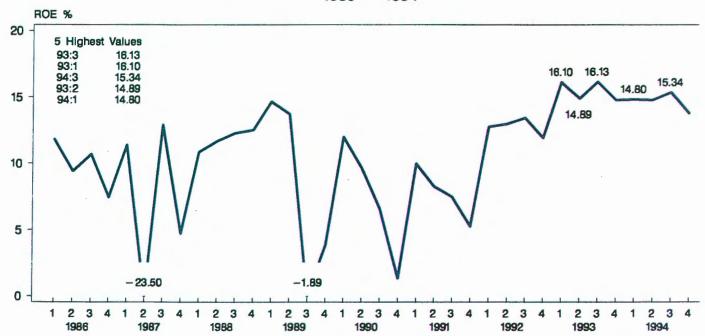
# Quarterly Return on Assets (ROA), Annualized

1986 - 1994



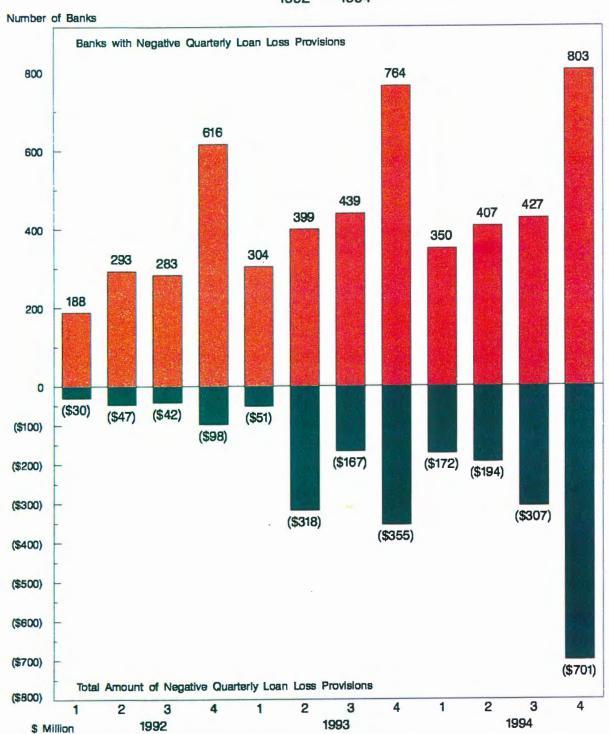
# Quarterly Return on Equity (ROE), Annualized

1986 - 1994

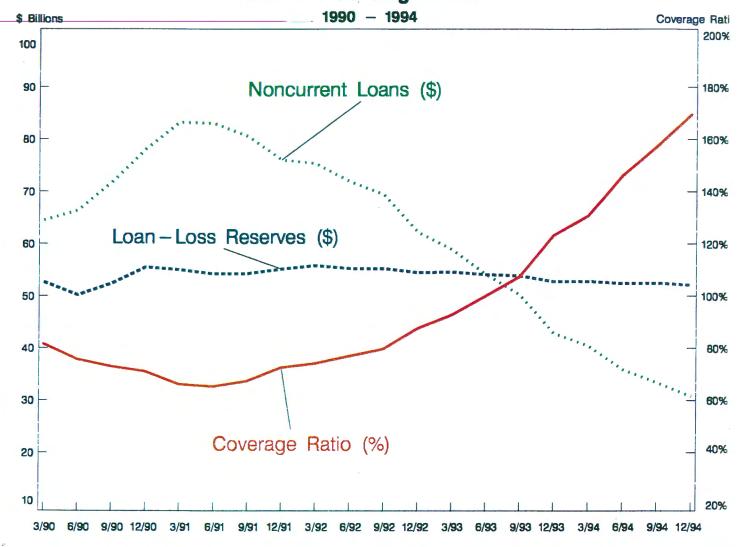


# Converting Reserves Back Into Income

Banks Reporting Negative Loan Loss Provisions 1992 - 1994

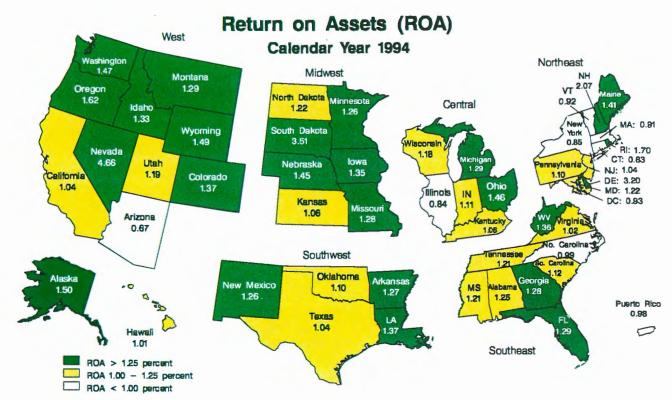


# Reserve Coverage Ratio\*



Noncurrent Loans (\$ Billions) 64.5 66.3 71.7 78.1 83.2 83.0 80.6 76.0 75.3 71.9 69.4 62.2 58.9 54.2 50.2 42.8 40.4 35.9 33.4 30.7 Loan Loss Reserves (\$ Billions) 52.6 50.2 52.4 55.5 55.1 54.3 54.3 55.1 55.8 55.3 55.3 54.5 54.6 54.1 53.9 52.8 52.9 52.4 52.4 52.1 Coverage Ratio (%) 82 76 73 71 66 65 67 73 74 77 80 88 93 100 107 123 131 146 157 169

<sup>\*</sup>Loan loss reserves to noncurrent loans



### Rankings By ROA

		1994	1993	Change*
1	Nevada	4.66	3.36	130
2	South Dakota	3.51	3.46	5
3	Delaware	3.20	3.09	11
4	New Hampshire	2.07	2.48	(41)
5	Rhode Island	1.70	1.32	38
6	Oregon	1.62	1.52	10
7	Alaska	1.50	1.72	(22)
8	Wyoming	1.49	1.32	17
9	Washington	1.47	1.59	(12)
10	Ohio	1.46	1.57	(11)
11	Nebraska	1.45	1.51	(6)
12	Maine	1.41	1.02	39
13	Colorado	1.37	1.54	(17)
14	Louisiana	1.37	1.74	(37)
15	West Virginia	1.36	1.34	2
16	lowa	1.35	1.35	0
17	Idaho	1.33	1.33	0
18	Florida	1.29	1.13	16
19	Michigan	1.29	1.19	10
20	Montana	1.29	1.33	(4)
21	Georgia	1.28	1.18	10
22	Missouri	1.28	1.13	15
23	Arkansas	1.27	1.39	(12)
24	Minnesota	1.26	1.42	(16)
25	New Mexico	1.26	1.15	11
26	Alabama	1.25	1.36	(11)
27	Maryland	1.22	0.78	44

		1994	1993	Change'
28	North Dakota	1.22	1.35	(13)
29	Mississippi	1.21	1.26	(5)
30	Tennessee	1.21	1.25	(4)
31	Utah	1.19	1.35	(16)
32	Wisconsin	1.18	1.40	(22)
33	South Carolina	1.12	1.32	(20)
34	Indiana	1.11	1.14	(3)
35	Oklahoma	1.10	1.31	(21)
36	Pennsylvania	1.10	1.23	(13)
37	Kansas	1.06	1.03	3
38	Kentucky	1.06	1.18	(12)
39	California	1.04	0.85	19
40	New Jersey	1.04	0.83	21
41	Texas	1.04	1.35	(31)
42	Virginia	1.02	1.12	(10)
43	Hawaii	1.01	1.13	(12)
44	North Carolina	0.99	1.18	(19)
45	Puerto Rico	0.98	1.03	(5)
46	District of Columbia	0.93	(0.26)	119
47	Vermont	0.92	0.58	34
48	Massachusetts	0.91	0.75	16
49	New York	0.85	1.03	(18)
50	Illinois	0.84	1.19	(35)
51	Connecticut	0.83	0.71	12
52	Arizona	0.67	0.89	(22)
	U.S. and Territories	1.15	1.20	(5)

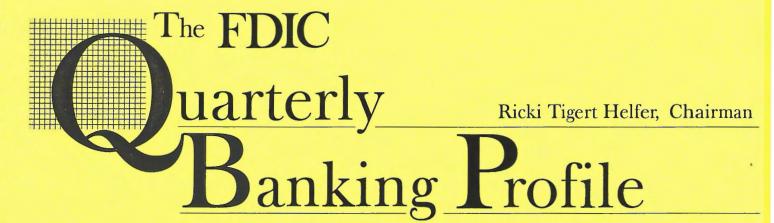
<sup>\*</sup>YTD ROA minus ROA for the same period one year ago equals change in basis points. Basis point = 1/100 of a percent. Results for the four states with the highest ROAs (NV, SD, DE & NH) were significantly influenced by the presence of large credit card operations.

# Annual Return on Assets (ROA) and Equity (ROE), and Net Income

1934 - 1994

	ROA	ROE	Net Income
Year	(Percent)	(Percent)	(\$ Millions)
1994	1.15	14.63	44,680
1993	1.20	15.35	43,069
1992	0.93	12.98	31,987
1991	0.53	7.94	17,935
1990	0.48	7.45	15,991
1989	0.49	7.71	15,575
1988	0.82	13.19	24,812
1987	0.10	1.55	2,803
1986	0.63	9.94	17,418
1985	0.69	11.07	17,977
1984	0.64	10.40	15,502
1983	0.66	11.09	14,931
1982	0.70	12.02	14,844
1981	0.76	13.04	14,722
1980	0.79	13.68	14,010
1979	0.80	13.91	12,839
1978	0.76	12.91	10,758
1977	0.70	11.72	8,881
1976	0.69	11.53	7,844
1975	0.68	11.79	7,257
1974	0.76	12.42	7,092
1973	0.85	12.73	6,580
1972	0.83	12.23	5,654
1971	0.87	12.37	5,236
1970	0.88	12.36	4,837
1969	0.85	12.01	4,335
1968	0.80	11.40	3,792
1967	0.81	11.15	3,456
1966	0.73	9.81	2,857
1965	0.79	10.43	2,861
1964	0.79	10.04	2,602

V	ROA	ROE	Net Income
Year	(Percent)	(Percent)	(\$ Millions)
1963	0.79	9.78	2,393
1962	0.82	10.24	2,348
1961	0.89	11.11	2,374
1960	0.90	11.33	2,257
1959	0.65	8.31	1,553
1958	0.91	11.82	2,082
1957	0.72	9.55	1,578
1956	0.69	9.53	1,476
1955	0.64	9.03	1,320
1954	0.75	10.72	1,473
1953	0.57	8.30	1,070
1952	0.59	8.73	1,067
1951	0.61	9.04	1,047
1950	0.67	9.79	1,072
1949	0.63	9.33	968
1948	0.62	9.48	941
1947	0.52	8.18	775
1946	0.59	10.00	894
1945	0.61	10.79	894
1944	0.60	9.56	736
1943	0.60	8.59	623
1942	0.49	6.13	426
1941	0.59	6.46	436
1940	0.57	5.80	383
1939	0.62	5.71	370
1938	0.51	4.37	281
1937	0.65	5.61	357
1936	0.91	7.81	490
1935	0.36	2.82	174
1934	(0.77)	(5.80)	(357)

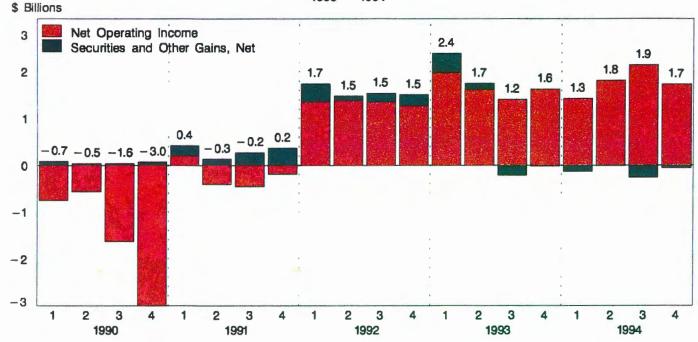


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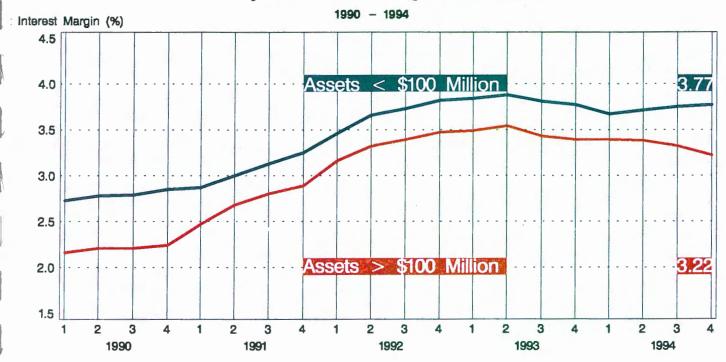
FDIC - Insured Savings Institutions

# **Quarterly Net Income**

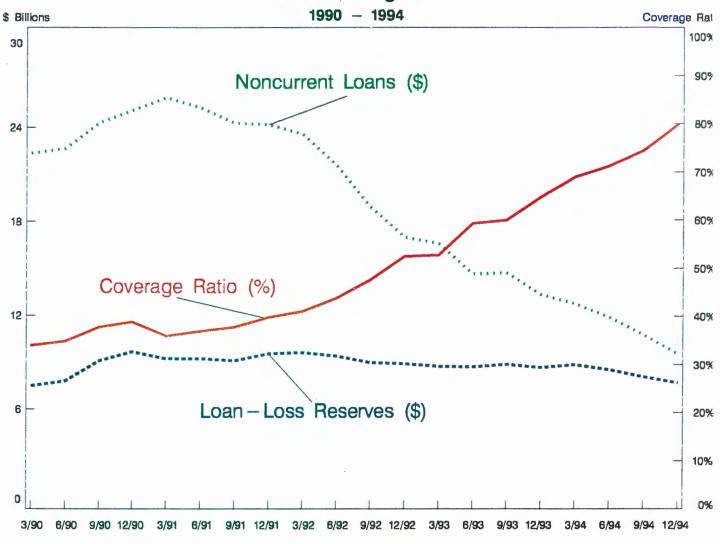
1990 - 1994



# Quarterly Net Interest Margins, Annualized







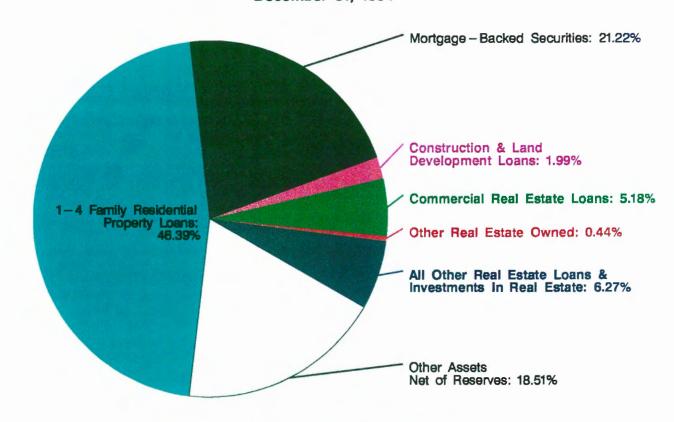
Noncurrent Loans (\$ Billions)
22.3 22.6 24.3 25.1 25.9 25.2 24.3 24.2 23.6 21.6 18.9 17.0 16.6 14.6 14.7 13.3 12.7 11.9 10.7 9.5

Loan Loss Reserves (\$ Billions)
7.5 7.8 9.1 9.7 9.2 9.2 9.1 9.5 9.6 9.4 9.0 8.9 8.7 8.7 8.9 8.7 8.8 8.5 8.1 7.7

Coverage Ratio (%)
34 34 37 39 36 37 37 39 41 44 47 52 53 60 60 65 69 72 75 81

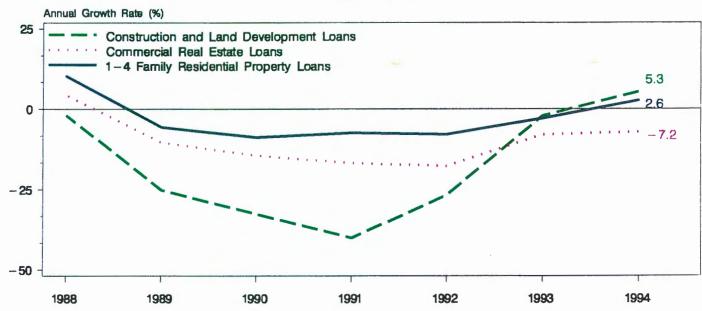
<sup>\*</sup>Loan loss reserves to noncurrent loans

# Real Estate Assets as a Percent of Total Assets December 31, 1994

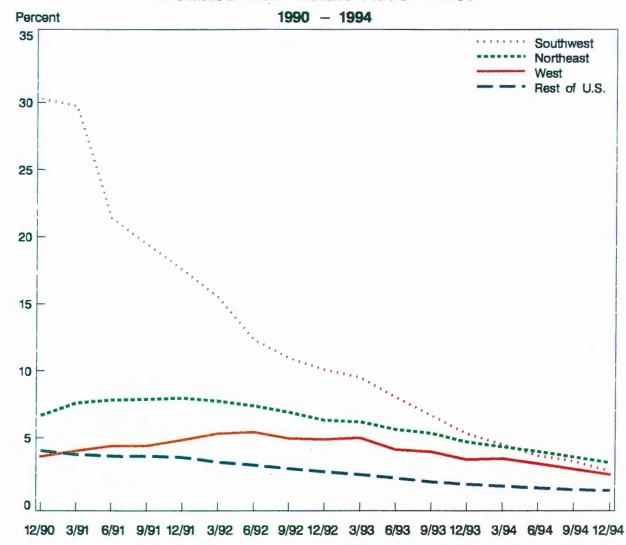


# Real Estate Loan Growth Rates

1988 - 1994



### **Troubled Real Estate Asset Rates\***



Southwest 30.26 29.73 21.39 19.42 17.52 15.49 12.32 10.97 10.07 9.50 8.03 6.67 5.32 4.52 3.69 3.25 2.53

Northeast 6.67 7.61 7.81 7.89 7.95 7.73 7.39 6.90 6.31 6.19 5.61 5.32 4.69 4.33 3.97 3.56 3.15

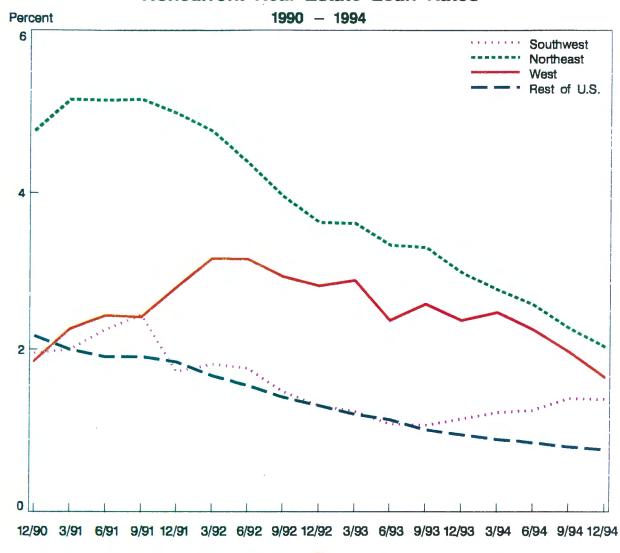
West 3.62 4.03 4.37 4.40 4.82 5.30 5.43 4.96 4.87 4.99 4.10 3.95 3.38 3.45 3.06 2.65 2.25

Rest of U.S. 4.04 3.75 3.63 3.64 3.54 3.18 2.97 2.70 2.46 2.26 2.00 1.70 1.55 1.40 1.26 1.14 1.06

Total U.S. 5.87 6.26 5.92 5.91 5.96 5.88 5.62 5.15 4.82 4.74 4.11 3.83 3.33 3.18 2.85 2.52 2.19

<sup>\*</sup>Loans secured by real estate past due 90 days or more or in nonaccrual status plus other real estate owned (OREO) as a percent of total real estate loans plus OREO.

#### Noncurrent Real Estate Loan Rates\*



 Southwest
 1.95
 2.00
 2.25
 2.44
 1.71
 1.81
 1.76
 1.46
 1.28
 1.21
 1.05
 1.03
 1.11
 1.19
 1.22
 1.37
 1.36

 Northeast
 4.79
 5.19
 5.18
 5.19
 5.01
 4.78
 4.38
 3.95
 3.62
 3.61
 3.33
 3.30
 2.98
 2.76
 2.57
 2.27
 2.03

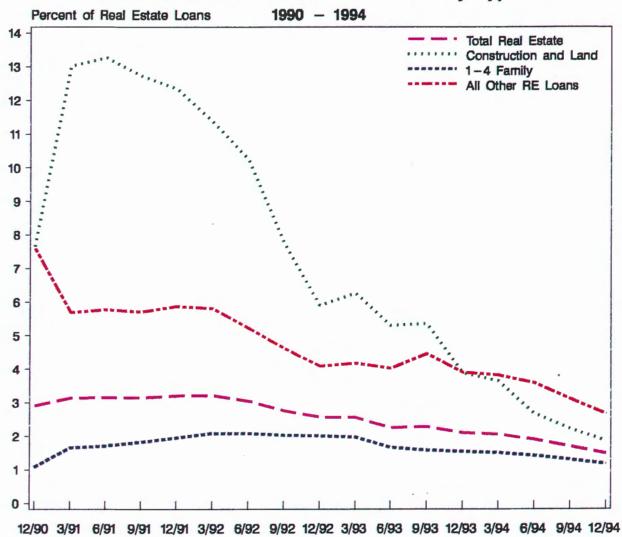
 West
 1.85
 2.26
 2.43
 2.41
 2.79
 3.16
 3.15
 2.93
 2.81
 2.88
 2.37
 2.58
 2.37
 2.47
 2.25
 1.97
 1.64

 Rest of U.S.
 2.17
 2.00
 1.90
 1.91
 1.84
 1.66
 1.54
 1.39
 1.28
 1.17
 1.10
 0.97
 0.91
 0.85
 0.81
 0.76
 0.72

 Total U.S.
 2.90
 3.13
 3.15
 3.20
 3.21
 3.04
 2.76
 2.56
 2.55
 2.25
 2.28
 2.09
 2.05
 1.89
 1.69
 1.47

<sup>\*</sup>Loans secured by real estate past due 90 days or more or in nonaccrual status as a percent of total real estate loans.

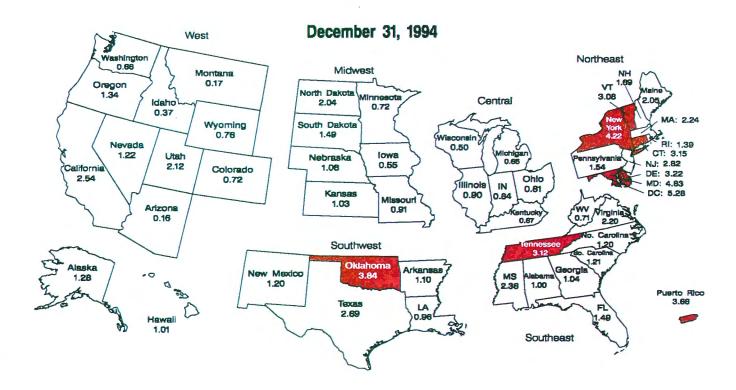
## Noncurrent Real Estate Loan Rates by Type\*

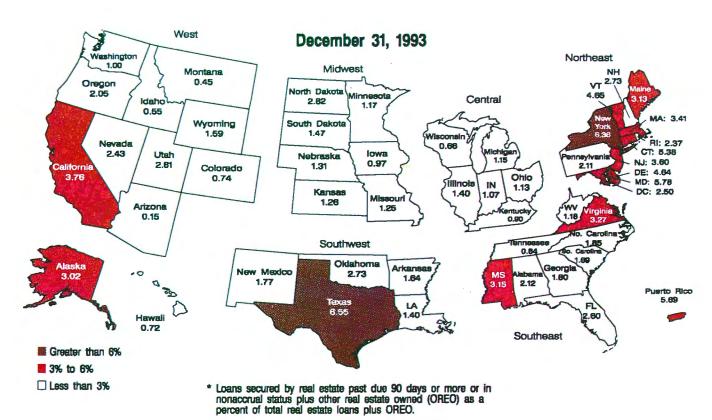


Construction and Land 7.66 13.02 13.26 12.73 12.34 11.36 10.24 7.76 5.89 6.25 5.29 5.35 3.88 3.64 2.67 2.22 1.85 1-4 Family 1.08 1.65 1.71 1.83 1.95 2.08 2.09 2.02 2.01 1.97 1.66 1.58 1.54 1.51 1.42 1.30 1.17 All Other 7.59 5.68 5.77 5.70 5.86 5.79 5.21 4.61 4.07 4.16 4.01 4.44 3.89 3.81 3.57 3.10 2.64 Total 2.90 3.13 3.15 3.15 3.20 3.21 3.04 2.76 2.56 2.55 2.25 2.28 2.09 2.05 1.89 1.69 1.47

<sup>\*</sup>Loans secured by real estate past due 90 days or more or in nonaccrual status as a percent of total real estate loans.

### **Troubled Real Estate Asset Rates\***





#### **Troubled Real Estate Asset Rates**

December 31, 1994 (dollar figures in millions)

		Troubled Real Estate Assets*				Gross Real Estate Loans			
		Percent of Gross RE   Growth Rate :			as a % of				
		Loans Plus OREO	12/31/93 - 12/31/94	Rank	Total	Gross Assets	Rank	Total	
1	District of Columbia	5.28	(32.30)	28	\$5	36.27	50	\$9	
2	Maryland	4.83	(13.91)	8	496	60.42	19	9,95	
3	New York	4.22	(35.17)	33	2,604	52.07	42	60,96	
4	Oklahoma	3.84	52.44	4	66	31.52	52	1,69	
5	Puerto Rico**	3.66	(94.56)	50	5	57.51	27	129	
6	Delaware	3.30	(25.28)	19	25	54.87	35	75	
7	Connecticut	3.15	(47.18)	45	708	55.57	33	22,212	
8	Tennessee	3.12	331.75	1	127	58.41	24	4,064	
9	Vermont	3.08	(33.05)	31	44	59.38	21	1,404	
10	New Jersey	2.82	(19.14)	13	572	49.07	43	20,057	
11	Texas	2.69	N/M		816	53.19	38	29,974	
12	California	2.54	N/M		4,563	68.86	4	178,521	
13	Mississippi	2.36	(25.14)	18	33	55.57	32	1,383	
14	Massachusetts	2.24	(37.01)	36	649	56.87	29	28,761	
15	Virginia	2.20	(35.42)	34	190	63.35	9	8,568	
16	Utah	2.12	(37.74)	38	12	58.34	25	54	
17	Maine	2.05	(32.78)	29	85	62.51	14	4,138	
18	North Dakota	2.04	(26.13)	20	77	43.90	49	3,751	
19	New Hampshire	1.69	(34.80)	32	87	46.30	47	5,114	
20	Pennsylvania	1.56	(23.61)	16	328	55.33	34	20,920	
21	Florida	1.49	(45.22)	44	268	57.50	28	17,849	
22	South Dakota	1.49	(0.71)	6	5	47.13	45	357	
23	The second section of the second seco			22	45	52.63	41	3,240	
24	Rhode Island	1.39	(27.50)	15	45	45.77	48	3,052	
_	Oregon	1.34 1.28	(22.53) (64.07)	47	1	32.82	51	73	
25	Alaska								
26	Nevada	1.22	(40.44)	41	24	59.19	22	1,998	
27	South Carolina	1.21	(35.54)	35	65	66.64 69.77	<u>6</u> 3	5,348	
28	North Carolina	1.20	(44.43)	43	82			6,771	
29	New Mexico	1.20	(29.65)	26	10	62.57	13	790	
30	Arkansas	1.17	(26.65)	21	17	46.53	46	1,489	
31	Nebraska	1.08	(13.84)	7	54	61.84	15	4,959	
32	Georgia	1.06	(40.06)	40	47	67.04	5	4,453	
33	Kansas	1.03	(16.33)	11	45	56.68	31	4,325	
34	Missouri	1.01	(18.19)	12	87	52.98	39	8,604	
35	Hawaii	1.01	58.63	3	41	69.83	2	4,087	
36	Alabama	1.00	(70.88)	48	15	63.05	10	1,476	
37	Louisiana	0.96	(29.09)	24	23	54.10	37	2,444	
88	Illinois	0.90	(29.42)	25	235	57.85	26	25,950	
39	Indiana	0.84	(15.07)	9	77	62.92	11	9,089	
10	Ohio	0.81	(24.82)	17	201	65.82	7	24,882	
11	Wyoming	0.76	(73.56)	49	1	54.29	36	186	
2	Minnesota	0.72	(37.64)	37	28	59.38	20	3,908	
13	Colorado	0.72	16.38	5	11	61.60	17	1,481	
4	West Virginia	0.71	(31.26)	27	6	56.84	30	795	
5	Kentucky	0.67	(42.99)	42	25	61.84 :	16	3,704	
6	Washington	0.66	(27.93)	23	149	65.13	8	22,393	
7	Michigan	0.65	(39.51)	39	116	58.42	23	17,843	
8	lowa	0.55	(32.80)	30	16	52.79 :	40	2,825	
9	Wisconsin	0.50	(15.59) ;	10	68	62.79	12	13,650	
0	Idaho	0.37	(21.79)	14	1	61.35	18	319	
1	Montana	0.17	(57.86)	46	1	48.63	44	802	
2	Arizona	0.16	76.11	2	1	106.71	1	318	
	U.S. and Territories	2.19	(33.85)		\$13,303	59.77		\$602,698	

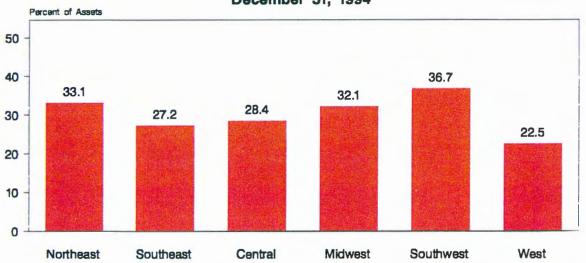
\*Loans secured by real estate past due 90 days or more or in nonaccrual status plus other real estate owned (OREO) as a percent of total real estate loans plus OREO.

\*\*Adjustments for inter-industry migrations have not been made. See Notes to Users.

N/M - Not meaningful due to significant interstate migrations. See Notes to Users.

## Total Securities\* as a Percent of Assets

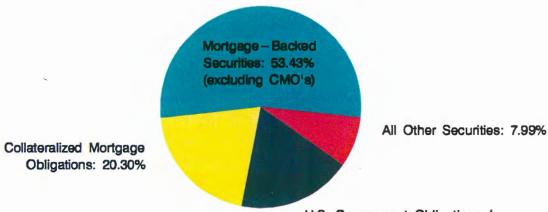
December 31, 1994



# Total Securities\* (\$ Billions)

	12/92	3/93	6/93	9/93	12/93	3/94	6/94	9/94	12/94
U.S. Government Obligations (non-mortgage)	\$53	\$50	\$50	\$50	\$50	\$53	\$55	\$54	\$53
Mortgage - Backed Securities (excluding CMO's)	138	140	139	139	144	145	149	156	155
Collateralized Mortgage Obligations	46	49	48	51	54	60	61	60	59
All Other Securities	30	26	27	29	27	28	26	26	23
Total Securities	268	265	264	269	276	287	292	296	290
Securities as a Percent of Assets	25.97%	26.23%	26.32%	26.70%	27.55%	28.76%	29.18%	29.43%	28.78%

# Total Securities\* December 31, 1994



U.S. Government Obligations (non-mortgage): 18.2

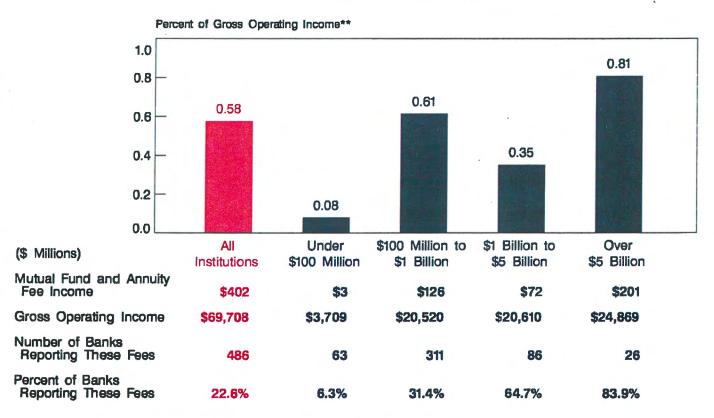
<sup>\*</sup>Excludes trading account assets for savings institutions filing a Call Report.

# Mutual Fund and Annuity Sales\* 1994

Quarterly Sales (\$ Millions)	3/94	6/94	9/94	12/94
Money Market Funds	\$ 193	\$ 304	\$ 279	\$ 264
Debt Securities Funds	911	767	543	534
Equity Securities	404	331	231	265
Other Mutual Funds	155	117	114	112
Annuities	1,193	1,469	1,417	1,200

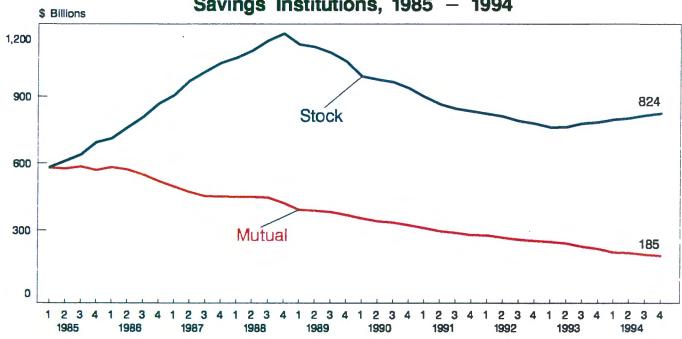
<sup>\*</sup>Domestic office sales of proprietary, private label and third-party funds and annuities. Does not reflect redemptions.

# Fee Income from Sales and Service of Mutual Funds and Annuities Fourth Quarter 1994

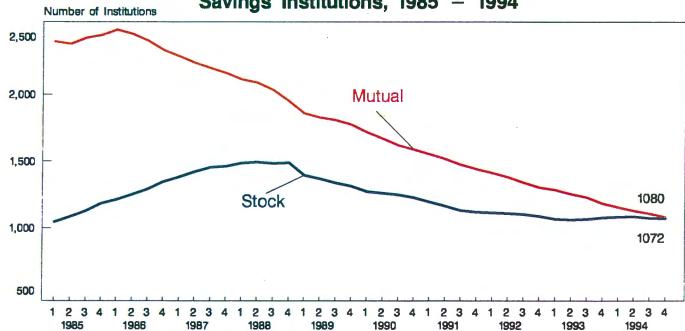


<sup>\*\*</sup>Gross operating income is the total of interest income and noninterest income.

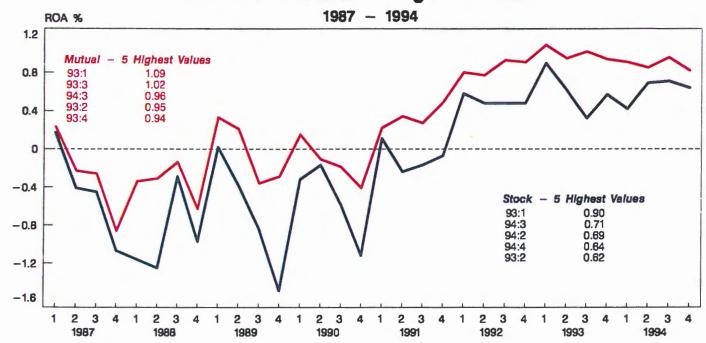
# Assets of Mutual and Stock Savings Institutions, 1985 - 1994



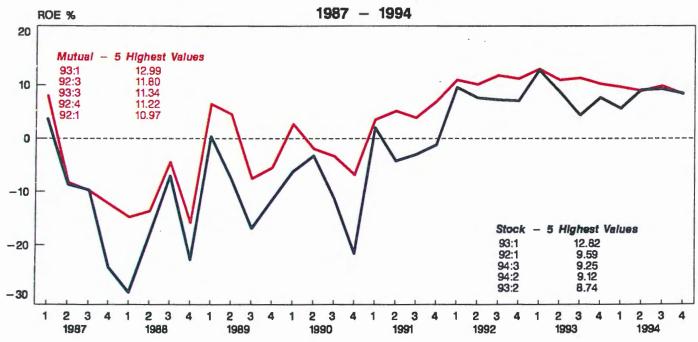
# Number of Mutual and Stock Savings Institutions, 1985 - 1994



# Quarterly Return on Assets (ROA), Annualized Mutual and Stock Savings Institutions



# Quarterly Return on Equity (ROE), Annualized Mutual and Stock Savings Institutions



#### Return on Assets (ROA) West Calendar Year 1994 Washington 1.51 Northeast Midwest Montana 1.10 Oregon North Dakota 0.59 1.12 Central Idaho -0.63MA: 0.76 Wyoming South Dakota 1.04 0.94 0.84 Nevada RI: 0.87 0.83 CT: 0.96 0.63 lowa Utah Nebraska 0.27 NJ: 1.23 88.0 California Colorado DE: 1.07 Ohio 0.11 0.93 MD: 0.80 IN 1.11 DC: 0.55 Kansas 0.77 0.63 Missourl 0.81 Arizona 0.55 88.0 0.97 0.58 No. Carolina Southwest So. Ca 1.01 Oklahoma Arkansas New Mexico MS 0.95 1.02 0.63 0.98 Puerto Rico 0.86 Texas 0.86 1.09 0 Hawali 1.02 Southeast ROA > 1.25 percent ROA 1.00 - 1.25 percent ROA < 1.00 percent

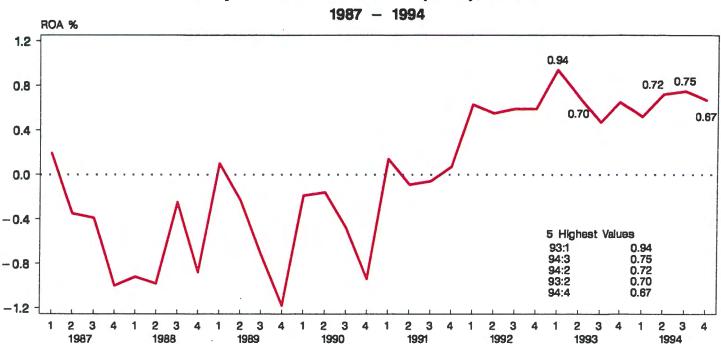
Rankings	D	
Hankings	HV	HUA
I IGI II GO		11011

		1994	1993	Change*
1	Oklahoma	1.88	1.67	21
2	Washington	1.51	1.91	(40)
3	Minnesota	1.34	1.06	28
4	New Jersey	1.23	1.28	(5)
5	Utah	1.21	2.14	(93)
6	Tennessee	1.19	0.99	20
7	Vermont	1.12	0.68	44
8	Ohio	1.11	1.35	(24)
9	Montana	1.10	1.44	(34)
10	Louisiana	1.09	1.41	(32)
11	Delaware	1.07	0.78	29
12	Maine	1.07	1.06	1
13	Wyoming	1.04	1.16	(12)
14	Hawali	1.02	1.12	(10)
15	New Mexico	1.02	1.13	(11)
16	North Carolina	1.02	0.95	
17	South Carolina	1.01	(0.58)	159
18	West Virginia	0.99	1.35	(36)
19	Mississippi	0.98	1.70	(72)
20	Kentucky	0.97	0.91	6
21	Connecticut	0.96	0.45	51
22	Arkansas	0.95	1.10	(15)
23	South Dakota	0.94	1.19	(25)
24	Colorado	0.93	1.32	(39)
25	New Hampshire	0.91	1.08	(17)
26	Arizona	0.88	1.58	(68)
27	lowa	0.88	1.12	(24)

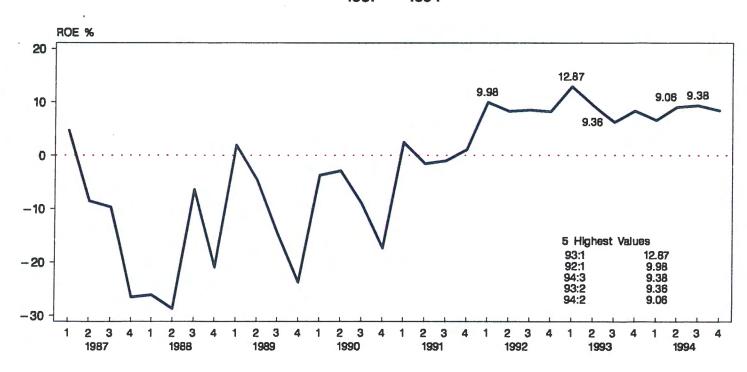
	ſ			
		1994	1993	Change*
28	Rhode Island	0.87	0.88	(1)
29	Texas	0.86	1.64	(78)
30	Puerto Rico	0.86	1.40	(54)
31	Georgia	0.84	1.09	(25)
32	New York	0.84	0.28	58
33	Wisconsin	0.83	0.93	(10)
34	Kansas	0.81	1.10	(29)
35	Maryland	0.80	0.95	(15)
36	Pennsylvania	0.79	0.99	(20)
37	Idaho	0.78	1.27	(49)
36	Florida	0.77	0.94	(17)
39	Illinois	0.77	0.99	(22)
40	Massachusetts	0.76	0.85	(9)
41	Alabama	0.63	0.51	12
42	Indiana	0.63	1.19	(56)
43	Nevada	0.63	0.68	(5)
44	Oregon	0.59	0.76	(17)
45	Virginia	0.56	0.42	14
46	District of Columbia	0.55	0.83	(28)
47	Missouri	0.55	0.86	(31)
48	Alaska	0.49	1.06	(57)
49	Michigan	0.27	0.42	(15)
50	California	0.11	0.18	(7)
51	Nebraska	(0.38)	0.90	(128)
52	North Dakota	(0.63)	1.01	(164)
	U.S. and Territories	0.68	0.70	(4)

<sup>\*</sup>YTD ROA minus ROA for the same period one year ago equals change in basis points. Basis point = 1/100 of a percent.

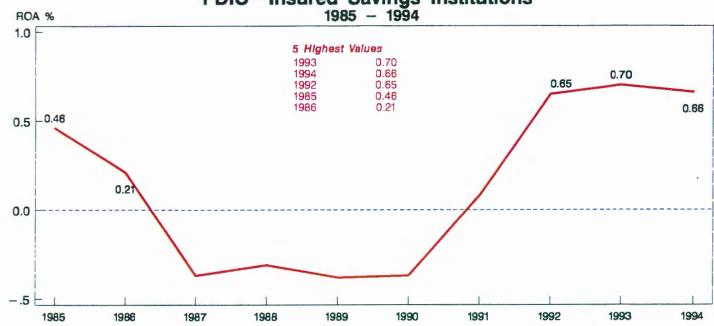
## Quarterly Return on Assets (ROA), Annualized



# Quarterly Return on Equity (ROE), Annualized 1987 - 1994

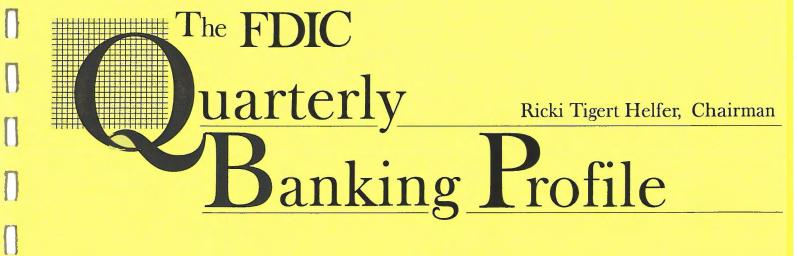


## Annual Return on Assets (ROA) FDIC – Insured Savings Institutions 1985 – 1994



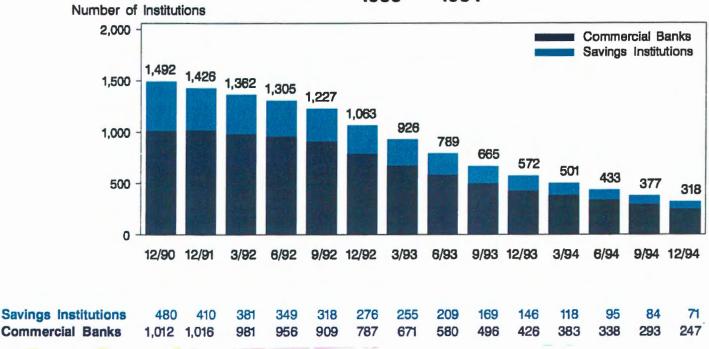
# Annual Return on Equity (ROE) FDIC – Insured Savings Institutions



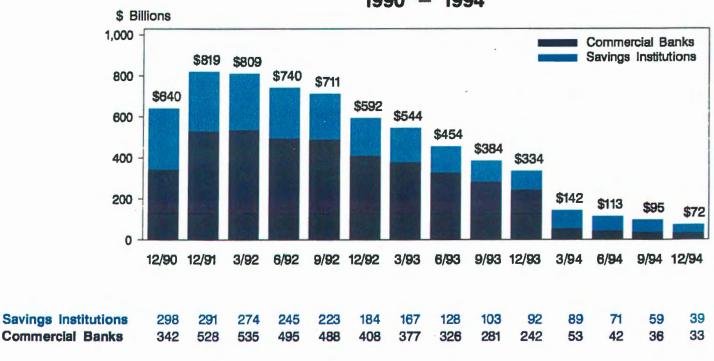


# All FDIC - Insured Institutions

## Number of FDIC-Insured "Problem" Institutions 1990 - 1994



# Assets of FDIC-Insured "Problem" Institutions 1990 - 1994



## **Capital Category Distribution**

December 31, 1994

#### **BIF-Member Institutions**

	Insti	tutions	Assets		
	Number of	Percent of Total	In Billions	Percent of Total	
Well Capitalized	10,583	98.4%	\$4,142.5	97.5%	
Adequately Capitalized	138	1.3%	\$99.2	2.3%	
Undercapitalized	23	0.2%	\$4.2	0.1%	
Significantly Undercapitalized	10	0.1%	\$0.6	0.0%	
Critically Undercapitalized	4	0.0%	\$0.5	0.0%	

#### **SAIF-Member Institutions**

	Insti	tutions	As	Assets		
	Number	Percent of	In	Percent of		
	of	Total	Billions	Total		
Well Capitalized	1,743	94.5%	\$702.5	91.0%		
Adequately Capitalized	91	4.9%	\$65.3	8.5%		
Undercapitalized	5	0.3%	\$1.6	0.2%		
Significantly Undercapitalized	4	0.2%	\$1.2	0.2%		
Critically Undercapitalized	1	0.1%	\$1.7	0.2%		

Note: These tables are based solely on Call Report and Thrift Financial Report data and do not reflect supervisory upgrades or downgrades. Of the four BIF member institutions categorized as Critically Undercapitalized, one with assets of \$124 million recapitalized and one with assets of \$56 million was in the process of merging at the end of the quarter.

#### **Capital Category Definitions**

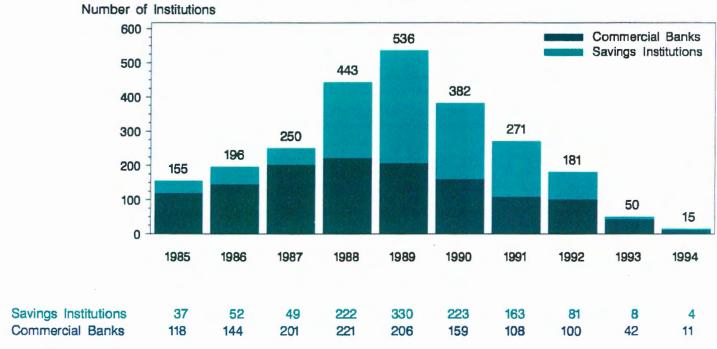
	Total Risk-Based Capital*		Tier 1 Risk-Based Capital*		Tier 1 Leverage	Tangible Equity
Well Capitalized	>= 10%	and	>= 6%	and	>= 5%	
Adequately Capitalized	>= 8%	and	>= 4%	and	>= 4%	
Undercapitalized	< 8%	or	< 4%	or	< 4%	
Significantly Undercapitalized	< 6%	or	< 3%	or	< 3%	
Critically Undercapitalized						<= 2%

<sup>\*</sup> As a percentage of risk-weighted assets.

Note: Standards vary in some instances for the strongest institutions, those anticipating growth, and those subject to supervisory agreements or directives.

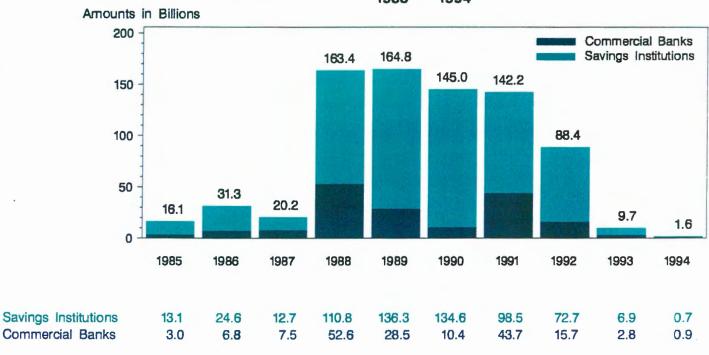
#### Number of Failed FDIC-Insured Institutions

1985 - 1994

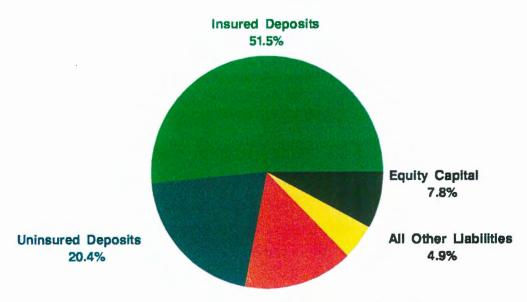


## Assets of Failed FDIC-Insured Institutions

1985 - 1994



# Total Liabilities and Equity Capital



Other Borrowed Funds\* 15.3%

(\$ Billions)	12/31/93	12/31/94	% Change
Insured Deposits (Estimated)	2,583	2,586	0.1
BIF - Insured	1,903	1,894	-0.5
SAIF - Insured	681	691	1.4
Uninsured Deposits	946	1,026	7.8
In Foreign Offices	330	432	23.6
Other Borrowed Funds*	632	769	**
All Other Liabilities	132	203	**
Subordinated Debt	40	43	7.5
Equity Capital	375	392	**
Total Liabilities and Equity Capital	4,707	5,019	6.2

<sup>\*</sup>Other borrowed funds include federal funds purchased, securities sold under agreement to repurchase, FHLB and FRB borrowings and other indebtedness.

<sup>\*\*</sup>Accounting changes affect amounts reported for December 31, 1994. See Notes to Users.

#### **NOTES TO USERS**

This publication contains financial data and other information for depository institutions insured by the Federal Deposit Insurance Corporation (FDIC). These notes are an integral part of this publication and provide information regarding the comparability of source data and reporting differences over time. The information presented in the *FDIC Quarterly Banking Profile* is divided into the following groups of institutions:

#### **FDIC-Insured Commercial Banks**

This section covers commercial banks insured by the FDIC either through the Bank Insurance Fund (BIF) or through the Savings Association Insurance Fund (SAIF). These institutions are regulated by and submit financial reports to one of the three federal commercial bank regulators (the Board of Governors of the Federal Reserve System, the FDIC or the Office of the Comptroller of the Currency).

#### **FDIC-Insured Savings Institutions**

This section covers savings institutions insured by either BIF or SAIF that operate under state or federal banking codes applicable to thrift institutions, except for one self-liquidating institution primarily funded by the FSLIC Resolution Fund (FRF). Savings institutions that have been placed in Resolution Trust Corporation conservatorship are also excluded from these tables while in conservatorship. The institutions covered in this section are regulated by and submit financial reports to one of two Federal regulators — the FDIC or the Office of Thrift Supervision (OTS).

#### FDIC-Insured Institutions by Insurance Fund

Summary balance-sheet and earnings data are provided for commercial banks and savings institutions according to insurance fund membership. BIF-member institutions may acquire SAIF-insured deposits, resulting in institutions with some deposits covered by both insurance funds. Also, SAIF members may acquire BIF-insured deposits. The insurance fund membership does not necessarily reflect which fund insures the largest percentage of an institution's deposits. Therefore, the BIF-member and the SAIFmember tables each include deposits from both insurance funds. Depository institutions that are not insured by the FDIC through either the BIF or SAIF are not included in the FDIC Quarterly Banking Profile. U.S. branches of institutions headquartered in foreign countries and non-deposit trust companies are not included. Efforts are made to obtain financial reports for all active institutions. However, in some cases, final financial reports are not available for institutions that have closed or converted their charter.

#### DATA SOURCES

The financial information appearing in this publication is obtained primarily from the Federal Financial Institutions Examination Council (FFIEC) *Call Reports* and the OTS *Thrift Financial Reports* submitted by all FDIC-insured depository institutions. This information is stored on and retrieved from the FDIC's Research Information System (RIS) data base.

#### **COMPUTATION METHODOLOGY**

Certain adjustments are made to the OTS Thrift Financial Reports to provide closer conformance with the reporting and accounting requirements of the FFIEC Call Reports. The detailed schedules of the Thrift Financial Report reflect the consolidation of the parent thrift with all finance subsidiaries. All other subsidiaries are reported as investments on an equity basis or a cost basis. Some accounting differences exist, such as asset sales with recourse, for which the data necessary to reconcile these differences are not reported.

All asset and liability figures used in calculating performance ratios represent average amounts for the period (beginning-of-period amount plus end-of-period amount plus any interim periods, divided by the total number of periods). For "pooling-of-interest"

mergers, the assets of the acquired institution(s) are included in average assets since the year-to-date income includes the results of all merged institutions. No adjustments are made for "purchase accounting" mergers. Growth rates represent the percentage change over a 12-month period in totals for institutions in the base period to totals for institutions in the current period. Tables III and IV do not provide growth rates for the "Asset Size Distribution" since many institutions migrate between size groups.

#### **Asset Migrations**

All data are collected and presented based on the location of each reporting institution's main office. When a main office is relocated to another state, adjustments to prior-period data may be made to more accurately reflect geographic growth rates. In other situations, no adjustments are possible. For example, reported data may include assets and liabilities located outside of the reporting institution's home state. Also, institutions may change their charters, resulting in an inter-industry migration, e.g. savings institutions can convert to commercial banks. These situations can affect state and regional totals.

#### RECENT ACCOUNTING CHANGES

FASB Statement 115, "Accounting for Certain Investments in Debt and Equity Securities." Requires that securities that are not held in trading accounts be measured at either amortized cost or fair (market) value, depending on their classification category. Securities classified as held-to-maturity are to be measured on an amortized cost basis; securities classified as available-for-sale are to be measured at fair value with any unrealized appreciation or depreciation, net of tax effects, reported in a separate component of equity capital. FASB 115 must be adopted for Call Report purposes for fiscal years beginning after December 15, 1993, with earlier application permitted in certain circumstances. It is noted that some institutions chose to adopt FASB 115 at an earlier date. Prior to the adoption of FASB 115, securities not held in trading accounts were measured at amortized cost if classified as held-to-maturity, or lower of cost or market if classified as held-for-sale.

FASB Interpretation 39, "Offsetting of Amounts Related to Certain Contracts." Covers fair value amounts recognized as assets and liabilities on the balance sheet for off-balance sheet derivative contracts under which the amounts to be received or paid or items to be exchanged depend on future events or other factors (eg., future and forward contracts, interest rate swaps, exchange rate swaps, and other conditional and exchange contracts). FASB Interpretation 39 specifies that for these types of contracts it is improper to net related assets and liabilities on financial statements, unless a right of setoff exists. A list of specific criteria must be met for the right of setoff to exist. FASB interpretation 39 must be adopted for fiscal years beginning after December 15, 1993. Prior to adoption of FASB Interpretation 39, asset and liability amounts for these types of contracts were typically reported as net amounts on the Call Report without regard to setoff.

#### **DEFINITIONS** (in alphabetical order)

Capital category distribution — each institution's capital category is calculated or estimated from its financial report and does not reflect supervisory upgrades or downgrades:

	Total		Tier 1			
F	Risk-Base	d F	Risk-Based	ŀ	Tier 1	Tangible
	Capital *		Capital *	L	everage	Equity
Well-capitalized	≥10%	and	≥6%	and	≥5%	
Adequately capitalized	≥8%	and	≥4%	and	≥4%	_
Undercapitalized	<8%	or	<4%	or	<4%	
Significantly						
undercapitalized	<6%	or	<3%	or	<3%	_
Critically undercapitaliz	ed —				_	≤2%

<sup>\*</sup>As a percentage of risk-weighted assets.

Construction and development loans — includes loans for all property types under construction, as well as loans for land acquisition and development.

Loans secured by real estate — includes home equity loans, junior liens secured by 1-4 family residential properties and all other loans secured by real estate.

Loans to individuals — includes outstanding credit card balances and other secured and unsecured consumer loans.

Mortgage-backed securities — certificates of participation in pools of residential mortgages and collateralized mortgage obligations issued or guaranteed by government-sponsored or private enterprises. Effective 3/31/94, the full implementation of FASB 115 meant that a portion of banks' mortgage-backed securities portfolio

reported at either amortized cost or lower of cost or market.

Net charge-offs — total loans and leases charged off (removed from balance sheet because of uncollectibility), less amounts recovered on loans and leases previously charged off.

is now reported based upon fair (market) values; previously, all

mortgage-backed securities not held in trading accounts were

Net interest margin — the difference between interest and dividends earned on interest-bearing assets and interest paid to depositors and other creditors, expressed as a percentage of average earning assets. No adjustments are made for interest income that is tax exempt.

**Net operating income** — income excluding discretionary transactions such as gains (or losses) on the sale of investment securities and extraordinary items. Income taxes subtracted from operating income have been adjusted to exclude the portion applicable to securities gains (or losses).

**Noncurrent assets** — the sum of loans, leases, debt securities and other assets that are 90 days or more past due, or in nonaccrual status. Noncurrent debt securities and other assets were not included prior to March 1991.

**Noncurrent loans & leases** — the sum of loans and leases 90 days or more past due, and loans and leases in nonaccrual status.

Off-balance-sheet derivatives — represents the sum of the following: interest-rate contracts, defined as: the notional value of interest-rate swaps, futures and forward contracts and option contracts; foreign-exchange-rate contracts and commodity and equity contracts (defined similarly to interest-rate contracts).

Futures and forward contracts — a contract in which the buyer agrees to purchase and the seller agrees to sell, at a specified future date, a specific quantity of underlying at a specified price or yield. These contracts exist for a variety of underlyings, including the traditional agricultural or physical commodities, as well as currencies and interest rates. Futures contracts are standardized and are traded on organized exchanges which set limits on counterparty credit exposure. Forward contracts do not have standardized terms, and are traded over the counter.

Option contracts — a contract in which the buyer acquires the right to buy from or sell to another party some specified amount of underlying at a stated price (strike price) during a period or on a specified future date, in return for compensation (such as a fee

or premium). The seller is obligated to purchase or sell the underlying at the discretion of the buyer of the contract.

Swaps — an obligation between two parties to exchange a series of cash flows at periodic intervals (settlement dates), for a specified period. The cash flows of a swap are either fixed, or determined for each settlement date by multiplying the quantity of the underlying (notional principal) by specified reference rates or prices. Except for currency swaps, the notional principal is used to calculate each payment but is not exchanged. to buy from or sell to another party some specified amount of underlying at a stated price (strike price) during a period or on a specified future date, in return for compensation (such as a fee or premium). The seller is obligated to purchase or sell the underlying at the discretion of the buyer of the contract.

Other real estate owned — primarily foreclosed property. Direct and indirect investments in real estate ventures are excluded. The amount is reflected net of valuation allowances. For institutions that file a *Thrift Financial Report* (TFR), the valuation allowance subtracted also includes allowances for other repossessed assets. Also, for TFR filers the components of other real estate owned are reported gross of valuation allowances.

"Problem" institutions — Federal regulators assign a composite rating to each financial institution, based upon an evaluation of financial and operational criteria. The rating is based on a scale of 1 to 5 in ascending order of supervisory concern. "Problem" institutions are those institutions with financial, operational, or managerial weaknesses that threaten their continued financial viability. Depending upon the degree of risk and supervisory concern, they are rated either a "4" or "5". For all BIF-member institutions, and for all SAIF-member institutions for which the FDIC is the primary federal regulator, FDIC composite ratings are used. For all SAIF-member institutions whose primary federal regulator is the OTS, the OTS composite rating is used.

**Return on assets** — net income (including gains or losses on securities and extraordinary items) as a percentage of average total assets. The basic yardstick of bank profitability.

**Return on equity** — net income (including gains or losses on securities and extraordinary items) as a percentage of average total equity capital.

**Risk-weighted assets** — assets adjusted for risk-based capital definitions which include on-balance-sheet as well as off-balance-sheet items multiplied by risk-weights that range from zero to 100 percent. A conversion factor is used to assign a balance sheet equivalent amount for selected off-balance-sheet accounts.

Securities — excludes securities held in trading accounts. Effective 3/31/94, the full implementation of FASB 115 meant that a portion of banks' securities portfolios is now reported based upon fair (market) values; previously, all securities not in held trading accounts were reported at either amortized cost or lower of cost or market.

**Troubled real estate asset rate** — noncurrent real estate loans plus other real estate owned as a percent of total real estate loans and other real estate owned.

#### REGIONS

Northeast — Connecticut, Delaware, District of Columbia, Maine, Maryland, Massachusetts, New Hampshire, New Jersey, New York, Pennsylvania, Puerto Rico, Rhode Island, Vermont, U.S. Virgin Islands

Southeast — Alabama, Florida, Georgia, Mississippi, North Carolina, South Carolina, Tennessee, Virginia, West Virginia

Central — Illinois, Indiana, Kentucky, Michigan, Ohio, Wisconsin

Midwest — Iowa, Kansas, Minnesota, Missouri, Nebraska, North Dakota, South Dakota

Southwest — Arkansas, Louisiana, New Mexico, Oklahoma, Texas

West — Alaska, Arizona, California, Colorado, Hawaii, Idaho, Montana, Nevada, Oregon, Pacific Islands, Utah, Washington, Wyoming