First Quarter, 1994

FDIC
Division of Research
\& Statistics
Don Inscoe
Associate Director,
Statistics Branch
(202)898-3940

Tim Critchfield (202) 898-8557

Jim McFadyen (202) 898-7027

Ross Waldrop (202) 898-3951

- Commercial Banks Earn \$11.1 Billion In First Quarter
- Improved Asset Quality Lifts Core Earnings As Credit Losses Fall To Nine-Year Low
- Loans To Commercial Borrowers Grow Throughout U.S.
- No Banks Fail During The Quarter

Insured commercial banks reported net income of \$11.1 billion for the first quarter of 1994. Earnings were below the record $\$ 11.5$ billion earned in the third quarter of last year, but they represent an increase of $\$ 254$ million from first-quarter 1993 earnings. The year-to-year improvement in net income was achieved despite one-time accounting changes that added $\$ 1.8$ billion in extraordinary gains to earnings a year ago, and a $\$ 436$-million decline in large banks' foreign exchange trading income. Net operating income reached a new quarterly record of $\$ 10.72$ billion, slightly above the $\$ 10.69$ billion registered in the third quarter of last year. Lower loanloss provisions and overhead expenses, as well as increased noninterest income, were the main factors responsible for the record operating profits. The average return on assets for the quarter was 1.17 percent, down slightly from 1.18 percent in the previous quarter, and 1.23 percent a year earlier. Fewer than one bank in twenty was unprofitable in the first quarter, but a majority of smaller banks saw their earnings decline from a year ago.

Chart A — Quarterly Net Income of FDIC-Insured Billions Commercial Banks, 1990-1994


Loan-loss provisions fell for the sixth consecutive quarter, as banks set aside $\$ 2.7$ billion in the first quarter to cover future credit losses. This was \$2 billionless than a year ago, providing the single largest year-to-year
boost to industry earnings. Total noninterest expense of $\$ 34.6$ billion was $\$ 2.1$ billion lower than in the previous quarter, and $\$ 429$ million below the level of a year ago. This is the first time since banks began reporting quarterly earnings in 1983 that the industry has registered a year-to-year decline in noninterest expense. The decline was primarily due to reduced losses at banks in the Northeast and West regions on sales of loans and foreclosed properties.
Noninterest income continued to expand in the first quarter, although the rate of increase slowed. Reduced gains on foreign exchange trading were largely responsible for the slowdown. Banks earned $\$ 18.6$ billion in noninterest income in the first quarter, an increase of 5.5 percent over the first quarter of 1993. In contrast, noninterest income grew at a 14.2 percent rate last year. Net interest income was $\$ 527$ million higher in the first quarter than a year earlier, due to an increase of 6.7 percent in interest-earning assets. Net interest margins narrowed for the fifth consecutive quarter, as asset yields declined more rapidly than average funding costs. The average net interest margin in the first quarter was 4.26 percent, the lowest level since the third quarter of 1991. The decline in both average yields and funding costs came despite two 25 basis-point increases in the target fed funds rate during the quarter.

Chart B — Quarterly Net Interest Margins of FDIC-Insured Commercial Banks, 1986-1994 Net Interest Margin (\%)


Noncurrent loans at commercial banks declined for the twelfth consecutive quarter, to $\$ 40.3$ billion, a reduction of $\$ 2.4$ billion from the previous quarter, and $\$ 18.6$ billion less than a year ago. Noncurrent loans are now less than half the peak level of $\$ 83.3$ billion reported at the end of the first quarter of 1991, and are at their lowest level since the end of 1982. Inventories of foreclosed properties also continued to decline, falling for the sixth consecutive quarter, to $\$ 15$ billion. Although the greatest improvements in asset quality occurred at banks in the Northeast and West regions, banks in other areas of the U.S. also reported reduced levels of troubled assets. The rapid pace of asset quality improvement has resulted in lower loan losses and enabled the industry to cut its provisions for future losses. The $\$ 2.7$ billion provision in the first quarter was the lowest quarterly total since the first quarter of 1984, when banks set aside $\$ 2.1$ billion. The $\$ 2.6$ billion in net loan charge-offs taken in the first quarter was the lowest amount since banks charged off $\$ 2.2$ billion in the first quarter of 1985.
Total assets grew by $\$ 137$ billion in the first quarter, with much of the growth consisting of a \$99-billion increase in banks' trading account assets. This increase stemmed from changes in accounting for the on-balance-sheet amounts associated with certain off-balance-sheet derivatives contracts (FASB Interpretation 39; see Notes to Users, p. 18). Banks' securities holdings grew by $\$ 19$ billion in the first quarter. A new accounting rule (FASB Statement 115) affecting the reported value of over half of all securities held by banks meant that the amount of securities reported at the end of the first quarter was $\$ 309$ million less than would have been reported under the old rules. The only loan categories exhibiting strong growth were commercial and industrial loans, which increased by $\$ 10.6$ billion, and consumer installment loans, which grew by $\$ 5.7$ billion. The growth in commercial and industrial loans was the largest quarterly increase since the fourth quarter of 1986, and marks the second consecutive quarter that commercial lending has shown strong growth. In both the first quarter and the fourth
quarter of 1993, commercial and industrial loans have increased in all regions. Real estate loans registered only nominal growth of $\$ 104$ million during the quarter, as banks' holdings of residential mortgage loans declined by $\$ 1.4$ billion, and loans for construction and land development feil by $\$ 2.4$ billion. Only real estate loans secured by commercial properties showed any significant growth during the quarter, increasing by $\$ 2.6$ billion (1 percent). Other assets increased by $\$ 10.4$ billion as a result of an increase in accounts receivable related to sales of securities.
Equity capital increased by $\$ 4.2$ billion during the first quarter, the smallest quarterly increase since the fourth quarter of 1991, when equity grew by $\$ 1.4$ billion. Retained earnings of $\$ 4.9$ billion were 25 percent less than a year ago, as dividend payments to shareholders rose by 44 percent, to $\$ 6.2$ billion. Loan-loss reserves grew slightly from yearend levels, but ended the quarter $\$ 1.7$ billion lower than a year earlier. The industry's "coverage ratio" continues to set new records, as noncurrent loans decline. At the end of the first quarter, banks held $\$ 1.31$ in reserves for every dollar of noncurrent loans. High coverage levels have prompted a growing number of banks to take negative loan-loss provisions, and put some reserves back into earnings. A year ago, 301 banks reported negative loss provisions totaling $\$ 50.6$ million; in the first quarter, 347 banks took negative loss provisions totaling $\$ 167.3$ million.
At the end of March, there were 10,840 commercial banks reporting financial results, a net decline of 118 from the end of 1993, and 490 fewer banks than reported a year earlier. There were 127 mergers, accounting for almost all of the reduction in the number of commercial banks in the first quarter, since no commercial banks failed. This is the first time since the second quarter of 1978 that no commercial banks have failed in a quarter. There were 11 new charters issued. The number of banks on the FDiC's "Problem List" fell for the ninth consecutive quarter, to 383 , while the combined assets of "problem" banks declined for the eighth consecutive quarter, to $\$ 53$ billion.


[^0]TABLE I-A. Selected Indicators, FDIC-Insured Commercial Banks

|  | 1994* | 1993* | 1993 | 1992 | 1991 | 1990 | 1989 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Return on assets (\%)........................................... | 1.17 | 1.23 | 1.20 | 0.93 | 0.53 | 0.48 | 0.49 |
| Return on equity (\%). | 14.82 | 16.10 | 15.37 | 12.99 | 7.94 | 7.45 | 7.71 |
| Core capital (leverage) ratio (\%)............................ | 7.62 | 7.49 | 7.66 | 7.20 | 6.49 | 6.17 | 6.09 |
| Noncurrent assets plus other real estate owned to assets (\%) $\qquad$ | 1.46 | 2.42 | 1.61 | 2.54 | 3.02 | 2.94 | 2.30 |
| Net charge-offs to loans (\%)................................... | 0.48 | 0.85 | 0.84 | 1.27 | 1.59 | 1.43 | 1.16 |
| Asset growth rate (\%)........................................... | 9.39 | 2.26 | 5.72 | 2.18 | 1.21 | 2.73 | 5.38 |
| Net operating income growth (\%)........................... | 28.92 | 26.99 | 35.66 | 92.44 | -0.63 | 2.53 | -38.70 |
| Number of institutions reporting............................. | 10,840 | 11,330 | 10,958 | 11,462 | 11,921 | 12,343 | 12,709 |
| Percentage of unprofitable institutions.................... | 4.21 | 5.16 | 4.71 | 6.85 | 11.59 | 13.44 | 12.50 |
| Number of problem institutions.............................. | 383 | 671 | 426 | 787 | 1,016 | 1,012 | 1,092 |
| Assets of problem institutions (in billions)................ | \$53 | \$377 | \$242 | \$408 | \$528 | \$342 | \$188 |
| Number of failed/assisted institutions..................... | 0 | 8 | 42 | 100 | 108 | 159 | 206 |

*Through March 31, ratios annualized where appropriate. Asset growth rates are for 12 months ending March 31.
TABLE II-A. Aggregate Condition and Income Data, FDIC-Insured Commercial Banks

| (dollar figures in millions) |  | $\begin{gathered} \hline \text { Preliminary } \\ \text { 1st Quarter } \\ 1994 \\ \hline \end{gathered}$ | $\begin{gathered} \text { 4th Quarter } \\ 1993 \\ \hline \end{gathered}$ |  |  | $\begin{aligned} & \text { \%Change } \\ & \text { 93:1-94:1 } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Number of institutions reporting.......................................... |  | 10,840 | 10,958 |  |  | -4.3 |
| Total employees (full-time equivalent) CONDITION DATA |  | 1,488,488 | 1,493,500 |  |  | 1.4 |
| Total assels................................................................... |  | \$3,843,219 | \$3,705,953 |  |  | 9.4 |
| Loans secured by real estate....................................... |  | 922,952 | 922,857 |  |  | 6.1 |
| Commercial \& industrial loans....................................... |  | 549,423 | 538,835 |  |  | 3.2 |
| Loans to individuals.................................................... |  | 421,793 | 419,004 |  |  | 10.5 |
| Farm loans.. |  | 36,007 | 37,134 |  |  | 8.6 |
| Other loans \& leases.................................................... |  | 238,793 | 238,396 |  |  | 11.4 |
| Less: Unearned income................................................ |  | 6,199 | 6,744 |  |  | -24.7 |
| Total loans \& leases...................................................... |  | 2,162,768 | 2,149,481 |  |  | 6.9 |
| Less: Reserve for losses................................................ |  | 52,903 | 52,737 |  |  | -3.1 |
| Net loans \& leases........................................................... |  | 2,109,865 | 2,096,744 |  |  | 7.2 |
| Securities...................................................................... |  | 855,602 | 836,590 |  |  | ** |
| Other real estate owned.................................................. |  | 14,987 | 16,255 |  |  | -40.5 |
| Goodwill and other intangibles......................................... |  | 18,406 | 18,027 |  |  | 13.7 |
| All other assets.............................................................. |  | 844,359 | 738,336 |  |  | ** |
| Total liabilities and capital.................................................. |  | 3,843,219 | 3,705,953 |  |  | 9.4 |
| Noninterest-bearing deposits............................................ |  | 549,512 | 571,822 |  |  | 12.0 |
| Interest-bearing deposits................................................. |  | 2,207,368 | 2,182,260 |  |  | 2.0 |
| Other borrowed funds..................................................... |  | 538,319 | 497,834 |  |  | ** |
| Subordinated debt........................................................... |  | 37,227 | 37,372 |  |  | 8.1 |
| All other liabilities........................................................... |  | 209,998 | 120,079 |  |  | ** |
| Equity capital................................................................ |  | 300,795 | 296,587 |  |  | ** |
| Loans and leases 30-89 days past due............................... |  | 29,324 | 28,667 |  |  | -14.0 |
| Noncurrent loans and leases............................................. |  | 40,345 | 42,706 |  |  | -31.5 |
| Restructured loans and leases........................................... |  | 6,219 | 10,176 |  |  | -44.2 |
| Direct and indirect investments in real estate....................... |  | 611 | 543 |  | 75 | 28.5 |
| 1-4 Family residential mortgages....................................... |  | 514,413 | 515,816 |  |  | 10.5 |
| Mortgage-backed securities............................................. |  | 331,720 | 336,803 |  |  |  |
| Earning assels............................................................... |  | 3,312,275 | 3,290,602 |  |  | 6.7 |
| Long-term assets ( $5+$ years). <br> Volatile liabilities |  | 533,809 | 527,439 |  |  | 4.5 |
|  |  | 1,043,137 | N/M |  | NM | ** |
| Foreign office deposits. |  | 355,877 | 329,997 |  |  | 16.9 |
| Unused loan commitments................................................. |  | 1,536,464 | 1,456,376 |  |  | 18.4 |
| Off-balance-sheet derivatives............................................. |  | 13,916,661 | 11,875,428 |  |  | 42.5 |
|  | Full Year |  | Preliminary |  |  |  |
|  |  | Full Year |  | 1st Qtr | 1st Qtr | \%Change |
|  | 1993 | 1992 | \%Change | 1994 | 1993 | 93:1-94:1 |
| INCOME DATA Total interest income. | \$245, | \$255,224 | -4.0 | \$60,576 | \$61,196 | -1.0 |
| Total interest expense. <br> Net interest income. | 105, | 121,803 | -13.2 | 25,423 | 26,569 | -4.3 |
|  | 139, | 133,421 | 4.4 | 35,153 | 34,626 | 1.5 |
| Provision for loan losses................................... |  | 26,043 | -35.6 | 2,728 | 4,746 | -42.5 |
| Total noninterest income................................... |  | 65,645 | 14.2 | 18,636 | 17,669 | 5.5 |
| Total noninterest expense................................. | 139, | 130,963 | 6.6 | 34,611 | 35,040 | -1.2 |
| Securities gains (losses).................................. |  | 4,007 | -23.6 | 559 | 992 | -43.6 |
| Applicable income taxes.................................... | 19,8 | 14,484 | 37.2 | 5,910 | 4,492 | 31.6 |
| Extraordinary gains, net $\qquad$ Net income $\qquad$ |  | 409 | 403.0 | (36) | 1,798 | N/M |
|  | 43, | 31,992 | 34.8 | 11,062 | 10,808 | 2.4 |
| Net charge-offs................................................ | 17. | 25,646 | -31.8 | 2,599 | 4,321 | -39.9 |
| Cash dividends. $\qquad$ <br> Net operating income. $\qquad$ | 22,0 | 14,129 | 55.9 | 6,209 | 4,300 | 44.4 |
|  |  | 28,638 | 35.7 | 10,720 | 8,315 | 28.9 |


| FIRST QUARTER Preliminary <br> (The way it is ...) | All Institutions | Asset Size Distribution |  |  |  | Geographic Distribution by Region |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Lessthan $\$ 100$Million | $\$ 100$ Million to <br> \$1 Billion |  | Greater than $\$ 10$ Billion | East |  |  | West |  |  |
|  |  |  |  |  |  | Northeast | Southeast | Ceniral | Midwest | Southwest | West |
| Number of institutions reporting............... | 10,840 | 7,674 | 2,787 | 325 | 54 | 870 | 1,806 | 2,383 | 2,687 | 1,920 | 1,174 |
| Total assets (in billions). | \$3,843.2 | \$330.7 | \$682.1 | \$1,062.4 | \$1,768.0 | \$1,497.4 | \$608.2 | \$625.9 | \$250.6 | \$296.8 | \$564.4 |
| Total deposits (in billions). | 2,756.9 | 290.2 | 576.9 | 774.5 | 1,115.3 | 944.2 | 459.7 | 466.5 | 197.4 | 245.4 | 443.7 |
| Net income (in millions) .......................... | 11,062 | 942 | 2,027 | 3,799 | 4,295 | 4,054 | 1,801 | 1,804 | 894 | 897 | 1,613 |
| \% of unprofitable institutions................... | 4.2 | 4.8 | 2.9 | 1.5 | 0.0 | 5.4 | 3.9 | 2.9 | 2.7 | 3.5 | 11.2 |
| \% of institutions with earnings gains......... | 46.0 | 44.5 | 47.6 | 64.6 | 64.8 | 51.1 | 51.1 | 44.0 | 44.7 | 38.6 | 53.3 |
| Performance Ratios (annualized, \%) |  |  |  |  |  |  |  |  |  |  |  |
| Yield on earning assets. | 7.34 3.08 | 7.30 276 | 7.21 | 7.33 260 | 7.42 3.68 | 7.87 3.96 | 6.96 2.68 | 6.98 2.75 | 7.27 271 | 6.56 2.37 | 7.29 2.27 |
| Net interest margin....... | 4.26 | 4.54 | 4.59 | 4.73 | 3.74 | 3.92 | 4.28 | 4.23 | 4.56 | 4.19 | 5.02 |
| Noninterest income to earning assets...... | 2.26 | 1.18 | 1.42 | 2.56 | 2.65 | 2.89 | 1.70 | 1.59 | 2.35 | 1.74 | 2.31 |
| Noninterest expense to earning assets..... | 4.19 | 3.85 | 3.90 | 4.44 | 4.23 | 4.34 | 3.87 | 3.70 | 4.31 | 3.98 | 4.81 |
| Net operating income to assets............... | 1.14 | 1.12 | 1.16 | 1.40 | 0.96 | 1.07 | 1.16 | 1.14 | 1.37 | 1.20 | 1.14 |
| Return on assets................................... | 1.17 | 1.14 | 1.19 | 1.43 | 1.01 | 1.12 | 1.20 | 1.17 | 1.42 | 1.22 | 1.15 |
| Return on equity................................... | 14.82 | 11.64 | 13.54 | 17.44 | 14.40 | 15.35 | 14.97 | 14.40 | 16.37 | 14.67 | 13.32 |
| Net charge-offs to loans and leases......... | 0.48 | 0.13 | 0.27 | 0.68 | 0.50 | 0.74 | 0.24 | 0.28 | 0.41 | 0.07 | 0.58 |
| Loan loss provision to net charge-offs..... | 104.98 | 206.59 | 133.31 | 104.15 | 94.61 | 101.63 | 113.88 | 143.01 | 122.62 | 102.35 | 86.73 |
| Condition Ratios (\%) |  |  |  |  |  |  |  |  |  |  |  |
| Loss allowance to: |  |  |  |  |  |  |  |  |  |  |  |
| Loans and leases... | 2.45 | 1.74 | 1.86 | 2.52 | 2.77 | 2.97 | 1.88 | 1.89 | 2.00 | 1.84 | 2.89 |
| Noncurrent loans and leases................. | 131.13 | 134.22 | 125.71 | 147.13 | 123.78 | 115.15 | 166.69 | 165.59 | 157.59 | 165.73 | 122.40 |
| Noncurrent assets plus ofher real estate owned to assets. | 1.46 | 1.02 | 1.24 | 1.35 | 1.69 | 1.90 | 0.98 | 0.87 | 0.97 | 0.84 | 1.97 |
| Equity capital ratio.................................. | 7.83 | 9.87 | 8.86 | 8.27 | 6.78 | 7.12 | 7.99 | 8.07 | 8.72 | 8.30 | 8.60 |
| Core capital (leverage) ratio.................... | 7.62 | 9.82 | 8.75 | 7.94 | 6.56 | 7.03 | 7.81 | 7.98 | 8.61 | 8.01 | 7.92 |
| Net loans and leases to deposits............. | 76.53 | 59.04 | 66.70 | 82.29 | 82.17 | 80.42 | 77.87 | 77.93 | 72.42 | 56.84 | 78.10 |
| Growth Rates (year-to-year, \%) |  |  |  |  |  |  |  |  |  |  |  |
| Assets................................................ | 9.4 | - | - | - | - | 12.6 | 9.3 | 9.0 | 6.8 | 4.9 | 5.4 |
| Equity capital....................................... |  | - | - | - | - | * | * | * | * |  |  |
| Net interest income............................... | 1.5 | - | - | - | - | 1.3 | 3.1 | 0.8 | 7.2 | 1.2 | -0.9 |
| Net income.......................................... | 2.4 | - | - | - | - | 6.8 | 12.4 | -2.7 | 9.2 | -32.3 | 13.9 |
| Noncurrent assets plus other real estate owned.. | -34.2 | - | - | - | - | -35.4 | -34.2 | -29.2 | -13.4 | -34.9 | -36.9 |
| Net charge-offs...................................... | -39.9 | - | - | - | - | -42.3 | -36.2 | -42.0 | -21.5 | -63.2 | -35.3 |
| Loan loss provision............................... | -42.5 | - | - | $\bullet$ | - | -39.1 | -50.2 | -43.4 | -30.6 | -68.8 | -48.1 |
| PRIOR FIRST QUARTERS (The way it was ...) |  |  |  |  |  |  |  |  |  |  |  |
| Number of institutions..................... 1993 | 11,330 | 8,215 | 2,741 | 322 | 52 | 911 | 1,877 | 2,497 | 2,762 | 2,008 | 1,275 |
| .................................... 1991 | 12,249 | 9,178 | 2,702 | 323 | 46 | 1,053 | 1,942 | 2,697 | 2,937 | 2,157 | 1,463 |
| .................... 1989 | 13,004 | 10,187 | 2,446 | 329 | 42 | 1,090 | 1,944 | 2,905 | 3,078 | 2,491 | 1,496 |
| Total assets (in billions)................... 1993 | \$3,513.5 | \$344.8 | \$669.3 | \$1,004.4 | \$1,495.0 | \$1,329.6 | \$556.4 | \$574.3 | \$234.7 | \$283.0 | \$535.5 |
| .................................... 1991 | 3,351,1 | 359.1 | 652.9 | 1,050.5 | 1,288.6 | 1,266.5 | 506.5 | 544.6 | 225.6 | 264.0 | 543.9 |
| ..................................... 1989 | 3,149.7 | 375.2 | 578.7 | 987.3 | 1,208.5 | 1,261.5 | 448.3 | 506.1 | 202.7 | 258.5 | 472.6 |
| Return on assets (\%)...................... 1993 | 1.23 | 1.28 | 1.26 | 1.26 | 1.19 | 1.15 | 1.16 | 1.28 | 1.38 | 1.90 | 1.05 |
| ..................................... 1991 | 0.65 | 1.16 | 0.83 | 0.65 | 0.43 | 0.39 | 0.60 | 0.92 | 1.09 | 0.62 | 0.91 |
| .................................... 1989 | 0.93 | 0.92 | 0.96 | 0.94 | 0.91 | 0.87 | 0.99 | 1.09 | 1,25 | 0.12 | 1.16 |
| Net charge-offs to loans \& leases (\%) |  |  |  |  |  |  |  |  |  |  |  |
| .................................... 1993 | 0.85 | 0.29 | 0.43 | 0.94 | 1.09 | 1.33 | 0.42 | 0.52 | 0.58 | 0.21 | 0.91 |
| .................................... 1991 | 1.20 | 0.46 | 0.74 | 1.54 | 1.31 | 1.58 | 0.94 | 0.70 | 0.92 | 1.24 | 1.14 |
| .................................... 1989 | 0.74 | 0.54 | 0.60 | 0.81 | 0.79 | 0.61 | 0.42 | 0.61 | 0.95 | 1.68 | 0.96 |
| Noncurrent assets plus |  |  |  |  |  |  |  |  |  |  |  |
| OREO to assets (\%).................... 1993 | 2.42 | 1.38 | 1.69 | 2.08 | 3.22 | 3.32 | 1.63 | 1.34 | 1.20 | 1.35 | 3.28 |
| .................................... 1991 | 3.23 | 1.78 | 2.11 | 3.09 | 4.32 | 4.80 | 2.39 | 1.77 | - 1.58 | 2.77 | 2.73 |
| .................................... 1989 | 2.23 | 1.94 | 1.76 | 1.51 | 3.13 | 2.46 | 1.14 | 1.21 | 1.62 | 4.69 | 2.65 |
| Equity capital ratio (\%).................... 1993 | 7.79 | 9.66 | 8.54 | 8.05 | 6.84 | 7.03 | 7.81 | 8.18 | 8.85 | 8.13 | 8.58 |
| ..................................... 1991 | 6.66 | 9.05 | 7.84 | 6.66 | 5.39 | 5.91 | 7.14 | 7.26 | 7.94 | 6.71 | 6.78 |
| .................................... 1989 | 6.41 | 8.92 | 7.52 | 6.40 | 5.11 | 5.99 | 6.98 | 6.91 | 7.89 | 5.86 | 6.13 |

*New accounting rules and/or reporting detail became effective March 31, 1994. See Notes to Users, pp. 18-19.
REGIONS: Northeast-Connecticut, Delaware, District of Columbia, Maine, Maryland, Massachusetts, New Hampshire, New Jersey, New York, Pennsylvania, Puerto Rico, Rhode Island, Vermont, U.S. Virgin Islands
Southeast - Alabama, Florida, Georgia, Mississippi, North Carolina, South Carolina, Tennessee, Virginia, West Virginia
Central-Illinois, Indiana, Kentucky, Michigan, Ohio, Wisconsin
Midwest - lowa, Kansas, Minnesota, Missouri, Nebraska, North Dakota, South Dakota
Southwest - Arkansas, Louisiana, New Mexico, Oklahoma, Texas
West - Alaska, Arizona, California, Colorado, Hawaii, Idaho, Montana, Nevada, Oregon, Pacific Islands, Utah,Washington, Wyoming

TABLE IV-A. Full Year 1993, FDIC-Insured Commercial Banks

| Number of institutions reporting | All Institutions | Asset Size Distribution |  |  |  | Geographic Distribution by Region |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Lessthan $\$ 100$Million | ```$100 Million to $1 Billion``` |  | Greater than $\$ 10$ Billion | East |  |  | West |  |  |
|  |  |  |  |  |  | Northeast | Southeast | Central | Midwest | Southwest | West |
|  | 10,958 | 7,788 | 2,788 | 327 | 55 | 878 | 1,818 | 2.412 | 2,706 | 1,937 | 1,207 |
| Total assets (in billions).......................... | \$3,706.0 | \$335.0 | \$677.0 | \$1,063.5 | \$1,630.5 | \$1,399.7 | \$594.5 | \$612.4 | \$251.3 | \$293.8 | \$554.3 |
| Total deposits (in billions)....................... | 2,754.1 | 294.5 | 576.4 | 782.9 | 1,100.3 | 940.7 | 456.1 | 468.5 | 200.0 | 246.1 | 442.5 |
| Net income (in millions).......................... | 43,116 | 3,738 | 7,666 | 13,448 | 18,264 | 15,208 | 6,774 | 7,607 | 3,503 | 3,963 | 6,060 |
| \% of unprofitable institutions.................... | 4.7 | 4.9 | 4.1 | 5.8 | 0.0 | 9.3 | 5.0 | 3.1 | 1.8 | 2.5 | 14.2 |
| $\%$ of institutions with earnings gains........ | 66.7 | 63.3 | 74.5 | 80.1 | 85.5 | 78.1 | 73.6 | 69.2 | 58.1 | 63.4 | 68.0 |
| Performance Ratios (\%) |  |  |  |  |  |  |  |  |  |  |  |
| Yield on earning assets.... | 7.74 | 7.67 | 7.58 | 7.54 | 7.97 | 8.29 | 7.37 | 7.39 | 7.54 | 6.93 | 7.73 |
| Cost of funding earning assets................ | 3.34 | 2.98 | 2.85 | 2.74 | 4.04 | 4.31 | 2.87 | 2.95 | 2.97 | 2.57 | 2.46 |
| Net interest margin................................ | 4.40 | 4.69 | 4.73 | 4.80 | 3.93 | 3.98 | 4.49 | 4.43 | 4.57 | 4.36 | 5.27 |
| Noninterest income to earning assels...... | 2.37 | 1.12 | 1.45 | 2.59 | 2.90 | 2.94 | 1.72 | 1.79 | 2.56 | 1.73 | 2.54 |
| Noninterest expense to earning assets..... | 4.41 | 3.91 | 4.05 | 4.63 | 4.54 | 4.60 | 4.01 | 3.88 | 4.37 | 4.20 | 5.11 |
| Net operating income to assets............... | 1.09 | 1.06 | 1.09 | 1.24 | 0.99 | 0.94 | 1.15 | 1.21 | 1.38 | 1.14 | 1.08 |
| Return on assets................................... | 1,20 | 1.15 | 1.17 | 1.32 | 1.16 | 1.12 | 1.20 | 1.29 | 1.44 | 1.39 | 1.12 |
| Return on equity.................................... | 15.37 | 11.75 | 13.60 | 16.32 | 16.60 | 15.70 | 15.19 | 15.88 | 16.47 | 17.12 | 12.94 |
| Net charge-offs to loans and leases......... | 0.84 | 0.35 | 0.51 | 0.92 | 1.02 | 1.27 | 0.43 | 0.51 | 0.61 | 0.28 | 0.96 |
| Loan loss provision to net charge-offs...... | 95.84 | 122.70 | 118.44 | 106.69 | 82.80 | 89.20 | 116.43 | 120.46 | 113.82 | 45.26 | 93.88 |
| Condition Ratios (\%) |  |  |  |  |  |  |  |  |  |  |  |
| Loss allowance to: |  |  |  |  |  |  |  |  |  |  |  |
| Loans and leases... | 2.45 | 1.74 | 1.86 | 2.48 | 2.82 | 3.00 | 1.90 | 1.87 | 1.94 | 1.83 | 2.86 |
| Noncurrent loans and leases................ | 123.49 | 132.51 | 122.89 | 139.87 | 114.44 | 110.02 | 155.00 | 157.14 | 152.01 | 159.83 | 111.32 |
| Noncurrent assets plus other real estate owned to assets. $\qquad$ | 1.61 | 1.05 | 1.29 | 1.42 | 1.97 | 2.15 | 1.08 | 0.93 | 0.99 | 0.92 | 2.19 |
| Equity capital ratio................................. | 8.00 | 9.77 | 8.74 | 8.13 | 7.25 | 7.48 | 8.02 | 8.12 | 8.68 | 8.26 | 8.74 |
| Core capital (leverage) ratio.................... | 7.66 | 9.73 | 8.58 | 7.81 | 6.75 | 7.24 | 7.75 | 7.94 | 8.45 | 7.79 | 7.87 |
| Net loans and leases to deposits............. | 76.13 | 58.94 | 66.24 | 81.43 | 82.15 | 79.96 | 77.03 | 76.77 | 71.98 | 56.79 | 79.04 |
| Growth Rates (year-to-year, \%) |  |  |  |  |  |  |  |  |  |  |  |
| Assets................................................ | 5.7 | - | - | - | - | 7.0 | 8.1 | 5.3 | 3.8 | 4.0 | 2.3 |
| Equity capital........................................ | 12.6 | - | - | - | - | 15.5 | 14.1 | 8.8 | 6.9 | 17.5 | 9.5 |
| Net interest income............................... | 4.4 | - | - | - | - | 3.7 | 5.8 | 3.9 | 7.0 | 7.0 | 3.0 |
| Net income.......................................... | 34.8 | - | - | - | - | 44.2 | 29.1 | 31.1 | 14.8 | 29.1 | 41.7 |
| Noncurrent assets plus other real estate owned. $\qquad$ | -33.1 | - | - | - | - | -35.1 | -28.0 | -27.7 | -13.2 | -36.5 | -35.3 |
| Net charge-offs.................................... | -31.8 | - | - | - | - | -27.8 | -44.9 | -44.8 | -17.2 | -54.6 | -25.7 |
| Loan loss provision............................... | -35.6 | - | - | - | - | -33.6 | -39.6 | -39.2 | -18.6 | -76.9 | -33.8 |
| PRIOR FULL YEARS <br> (The way it was ...) |  |  |  |  |  |  |  |  |  |  |  |
| Number of institutions..................... 1992 | 11,462 | 8,292 | 2,790 | 329 | 51 | 922 | 1,892 | 2,521 | 2,791 | 2,047 | 1,289 |
| ... 1990 | 12,343 | 9,254 | 2,715 | 325 | 49 | 1,070 | 1,958 | 2,717 | 2,954 | 2,179 | 1,465 |
| ... 1988 | 13,123 | 10,292 | 2,468 | 323 | 40 | 1,080 | 1,945 | 2,927 | 3,109 | 2,557 | 1,505 |
| Total assets (in billions)................... 1992 | \$3,505.5 | \$346.0 | \$680.1 | \$1,034.1 | \$1,445.3 | \$1,307.6 | \$550.0 | \$581.5 | \$242.0 | \$282.6 | \$541.7 |
| .................................... 1990 | \$3,389.5 | \$359.6 | \$655.6 | \$1,044.4 | \$1,330.0 | \$1,290.5 | \$507.8 | \$551.7 | \$231.2 | \$267.6 | \$540.8 |
| .......... 1988 | \$3,130.8 | \$378.6 | \$592.8 | \$996.9 | \$1,162.4 | \$1,243.4 | \$439.9 | \$506.2 | \$210.1 | \$261.6 | \$469.6 |
| Relurn on assets (\%)...................... 1992 | 0.93 | 1.04 | 1.01 | 1.02 | 0.81 | 0.81 | 0.99 | 1.02 | 1.30 | 1.12 | 0.82 |
| .................................... 1990 | 0.48 | 0.70 | 0.76 | 0.35 | 0.38 | 0.03 | 0.61 | 0.82 | 0.98 | 0.46 | 0.92 |
| .................................. 1988 | 0.82 | 0.64 | 0.74 | 0.77 | 0.96 | 0.98 | 0.97 | 1.06 | 0.87 | -0.73 | 0.83 |
| Net charge-offs to loans \& leases (\%) |  |  |  |  |  |  |  |  |  |  |  |
| ..................................... 1992 | 1.27 | 0.56 | 0.75 | 1.38 | 1.57 | 1.77 | 0.83 | 0.96 | 0.78 | 0.67 | 1.30 |
| ..................................... 1990 | 1.43 | 0.72 | 0.85 | 1.37 | 1.88 | 2.03 | 0.90 | 0.90 | 0.99 | 1.39 | 1.16 |
| .................................... 1988 | 1.00 | 0.89 | 0.78 | 1.05 | 1.10 | 0.83 | 0.63 | 0.73 | 1.31 | 2.43 | 1.26 |
| Noncurrent assets plus |  |  |  |  |  |  |  |  |  |  |  |
| OREO to assets (\%).................... 1992 | 2.54 | 1.37 | 1.71 | 2.15 | 3.50 | 3.55 | 1.62 | 1.35 | 1.18 | 1.50 | 3.46 |
| .................................... 1990 | 2.94 | 1.71 | 1.99 | 2.82 | 3.85 | 4.37 | 2.04 | 1.58 | 1.43 | 2.72 | 2.53 |
| ....................... 1988 | 2.14 | 1.91 | 1.72 | 1.53 | 2.96 | 2.35 | 1.02 | 1.15 | 1.52 | 4.55 | 2.65 |
| Equity capital ratio (\%).................... 1992 | 7.51 | 9.38 | 8.20 | 7.69 | 6.62 | 6.93 | 7.60 | 7.86 | 8.43 | 7.31 | 8.17 |
| .................................... 1990 | 6.45 | 8.98 | 7.67 | 6.33 | 5.26 | 5.65 | 7.02 | 7.04 | 7.67 | 6.51 | 6.65 |
| ................................... 1988 | 6.28 | 8.72 | 7.23 | 6.15 | 5.10 | 5.93 | 6.93 | 6.75 | 7.45 | 5.67 | 5.90 |

TABLE V-A. Real Estate Loan Performance and Other Real Estate Owned, FDIC-Insured Commercial Banks

| March 31, 1994 | All Institutions | Assel Size Distribution |  |  |  | Geographic Distribution by Region |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Lessthan $\$ 100$Million | $\begin{gathered} \$ 100 \text { Million } \\ \text { to } \\ \$ 1 \text { Billion } \\ \hline \end{gathered}$ | $\begin{gathered} \$ 1 \text { Billion } \\ \text { to } \\ \$ 10 \text { Billion } \end{gathered}$ | Greater than \$10 Billion | East |  |  | West |  |  |
|  |  |  |  |  |  | Northeast | Southeast | Central | Midwest | Southwest | West |
| Percent of Loans 30-89 Days Past Due |  |  |  |  |  |  |  |  |  |  |  |
| All loans secured by real estate........................... | 1.60 | 1.60 | 1.42 | 1.55 | 1.78 | 2.05 | 1.16 | 1.35 | 1.20 | 1.37 | 1.84 |
| Construction and development.......................... | 2.52 | 1.27 | 1.89 | 2.38 | 3.45 | 3.39 | 0.95 | 2.10 | 1.36 | 1.48 | 4.16 |
| Commercial real estate.................................... | 1.83 | 1.34 | 1.36 | 1.87 | 2.42 | 2.80 | 1.02 | 1.32 | 1.49 | 1.16 | 2.20 |
| Multifamily residential real estate. | 1.71 | 1.31 | 1.32 | 1.96 | 1.89 | 2.39 | 0.96 | 1.45 | 0.87 | 0.68 | 2.41 |
| 1-4 Family residential*...................................... | 1.47 | 1.83 | 1.48 | 1.31 | 1.49 | 1.72 | 1.35 | 1.40 | 0.98 | 1.53 | 1.46 |
| Home equity loans.. | 0.80 | 1.26 | 0.86 | 0.74 | 0.80 | 1.01 | 0.63 | 0.59 | 0.58 | 1.44 | 0.76 |
| Commercial RE loans not secured by real estate... | 1.78 | 1.47 | 1.29 | 1.12 | 2.13 | 2.23 | 0.64 | 1.39 | 5.36 | 0.28 | 1.83 |
| Percent of Loans Noncurrent** |  |  |  |  |  |  |  |  |  |  |  |
| All real estate loans................ | 2.54 | 1.24 | 1.63 | 2.38 | 3.73 | 3.99 | 1.41 | 1.34 | 1.40 | 1.45 | 3.44 |
| Construction and development.......................... | 7.51 | 1.55 | 3.44 | 6.18 | 13.48 | 11.96 | 2.70 | 3.89 | 2.01 | 1.23 | 13.71 |
| Commercial real estate.................................... | 3.82 | 1.58 | 2.27 | 3.70 | 6.28 | 6.47 | 2.37 | 1.81 | 2.88 | 2.29 | 4.49 |
| Mulifamily residential real estate....................... | 3.60 | 1.71 | 2.24 | 2.64 | 6.35 | 7.04 | 1.49 | 1.36 | 2.44 | 1.26 | 4.45 |
| 1-4 Family residential*.. | 1.16 | 0.94 | 0.96 | 1.13 | 1.39 | 1.67 | 0.75 | 0.86 | 0.55 | 0.91 | 1.49 |
| Home equity loans.. | 0.77 | 0.95 | 0.70 | 0.60 | 0.93 | 1.31 | 0.40 | 0.38 | 0.26 | 0.74 | 0.57 |
| Commercial RE loans not secured by real estate... | 4.44 | 1.94 | 1.53 | 2.06 | 5.88 | 9.20 | 3.05 | 1.71 | 2.80 | 0.57 | 2.06 |
| Percent of Loans Charged-off (net, annualized) |  |  |  |  |  |  |  |  |  |  |  |
| All real estate loans.................. | 0.32 | 0.05 | 0.13 | 0.24 | 0.61 | 0.76 | 0.08 | 0.14 | 0.03 | -0.04 | 0.31 |
| Construction and development... | 0.80 | 0.08 | 0.33 | 0.61 | 1.51 | 2.13 | 0.00 | 1.09 | -0.03 | -0.07 | 0.40 |
| Commercial real estate.................................... | 0.57 | 0.06 | 0.17 | 0.39 | 1.34 | 1.49 | 0.18 | 0.14 | 0.13 | -0.07 | 0.46 |
| Multifamily residential real estate....................... | 0.48 | 0.12 | 0.28 | 0.44 | 0.80 | 1.31 | 0.07 | 0.20 | -0.34 | -0.26 | 0.59 |
| 1-4 Family residentiaj*... | 0.11 | 0.04 | 0.08 | 0.09 | 0.18 | 0.26 | 0.03 | 0.03 | 0.03 | 0.00 | 0.14 |
| Home equity loans...................................... | 0.24 | 0.15 | 0.10 | 0.12 | 0.41 | 0.22 | 0.06 | 0.04 | 0.02 | 0.04 | 0.56 |
| Commercial RE loans not secured by real estate... | 0.71 | 0.47 | -0.06 | 0.08 | 1.05 | 1.45 | 0.00 | -0.01 | -0.10 | -0.17 | 0.69 |
| Total Loans Outstanding (in billions) |  |  |  |  |  |  |  |  |  |  |  |
| All real estate loans................... | \$923.0 | \$97.7 | \$225.0 | \$281.6 | \$318.6 | \$269.8 | \$193.8 | \$159.8 | \$60.8 | \$64.4 | \$174.4 |
| Construction and development.......................... | 64.0 | 6.0 | 15.2 | 21.6 | 21.2 | 16.1 | 15.5 | 9.9 | 3.4 | 4.9 | 14.3 |
| Commercial real estate.......... | 270.3 | 26.8 | 76.3 | 90.6 | 76.5 | 73.7 | 57.9 | 49.9 | 16.2 | 20.2 | 52.3 |
| Muttifamily residential real estate....................... | 29.7 | 2.3 | 8.3 | 9.8 | 9.2 | 7.9 | 5.8 | 5.8 | 2.1 | 2.0 | 6.0 |
| 1-4 Family residential*. | 442.5 | 49.3 | 105.3 | 130.7 | 157.2 | 124.4 | 98.8 | 76.2 | 30.3 | 33.9 | 78.9 |
| Home equity loans....... | 71.9 | 2.5 | 13.0 | 26.3 | 30.2 | 26.1 | 12.2 | 12.4 | 2.3 | 0.8 | 18.1 |
| Commercial RE loans not secured by real estate... | 16.5 | 0.3 | 1.4 | 4.4 | 10.5 | 5.4 | 2.4 | 2.1 | 0.6 | 0.8 | 5.3 |
| Other Real Estate Owned (in millions) |  |  |  |  |  |  |  |  |  |  |  |
| All other real estate owned.. | \$14,987 | \$1,086 | \$2,608 | \$3,122 | \$8,172 | \$7,856 | \$1,835 | \$1,197 | \$569 | \$907 | \$2,624 |
| Construction and development......................... | 3,038 | 153 | 624 | 1,021 | 1,240 | 1,218 | 526 | 264 | 115 | 147 | 768 |
| Commercial real estate.................................... | 7,744 | 513 | 1,244 | 1,493 | 4,495 | 4,131 | 935 | 676 | 342 | 548 | 1,111 |
| Multifamily residential real estate....................... | 949 | 50 | 131 | 133 | 636 | 676 | 48 | 56 | 18 | 22 | 129 |
| 1-4 Family residential..................................... | 2,163 | 293 | 543 | 436 | 890 | 937 | 297 | 172 | 63 | 132 | 562 |
| Farmland....................................................... | 213 | 76 | 66 | 30 | 42 | 21 | 29 | 22 | 31 | 58 | 54 |
| Other real estate owned in foreign offices. | 880 | 0 | 0 | 9 | 870 | 873 | 0 | 7 | 0 | 0 | 0 |

*Excludes home equity loans.
**Noncurrent loan rates represent the percentage of loans in each category that are past due 90 days or more or that are in nonaccrual status.

## Mutual Fund and Annuity Sales <br> First Quarter, 1994*



Sales (\$ Billions)
Money Market Funds
Debt Securities Funds Equity Securities Funds Other Mutual Funds Annuities

[^1]- Savings Institutions Earn \$1.3 Billion In The First Quarter
- Balance-Sheet Restructurings Reduce Profits
- Industry Assets Fall Below \$1 Trillion For First Time Since 1983
- No Savings Institutions Fail, For Second Consecutive Quarter

Private-sector savings institutions earned $\$ 1.3$ billion in the first quarter of 1994, for an annualized return on assets (ROA) of 0.52 percent. Net income was $\$ 365$ million below the amount earned in the previous quarter, and was $\$ 1.1$ billion less than savings institutions reported in the first quarter of 1993, when one-time accounting gains and other extraordinary items contributed $\$ 304$ million to earnings. The contributions to earnings from lower loan-loss provisions, reduced overhead expense and higher net interest income were negated by large losses related to balance-sheet restructurings by a few large institutions. Average profitability was virtually unchanged from the previous quarter at institutions with less than $\$ 5$ billion in assets. Losses and reduced income at several institutions with assets above $\$ 5$ billion caused a decline in that group's average ROA to -0.07 percent, from 0.49 percent in the fourth quarter of 1993. Over 94 percent of all savings institutions were profitable in the first quarter.


First-quarter earnings benefited from a \$264-million decline from the previous quarter in provisions for future loan losses. Noninterest expense fell by $\$ 301$ million, while net interest income was $\$ 65$ million higher. Despite these improvements, the industry's net income was pulled down by an $\$ 824$-million decline in noninterest income and a \$148-million drop in extraordinary gains (from a \$12-million extraordinary loss in the fourth quarter of 1993 to a $\$ 160-$ million loss). A large share of these declines can be traced to balance-sheet restructuring losses of $\$ 411$ million announced by two of the twenty largest thritts. Another "top $20^{\prime \prime}$ institution announced balance-sheet restructuring losses that added $\$ 136$ million to the industry's noninterest expense. ${ }^{1}$
The average net interest margin was 3.41 percent, almost unchanged from the 3.39 percent of the fourth quarter of 1993, but down from 3.51 percent a year ago. A decline in average asset yields from the previous quarter was offset by a similar drop in average funding costs. The declines in average yields and funding costs occurred despite the two increases in interest rates in the first quarter. On average,
margins narrowed slightly at smaller institutions, as their asset yields fell more sharply than their funding costs. Larger thrifts were able to limit the decline in their average asset yields as their funding costs fell. Institutions in the Northeast region actually saw their margins increase, as their average asset yield remained at the level of the previous quarter.
Improvements in asset quality strengthened the industry's balance sheet. Troubled assets - noncurrent assets plus other real estate owned (OREO) - fell from 2.10 percent of total industry assets to 1.96 percent during the quarter. This marks the first time that troubled assets have fallen below the 2 percent level since savings institutions began uniform reporting of noncurrent assets in 1990. A year ago, troubled assets represented 3.02 percent of all industry assets. The annualized ratio of net loan charge-offs to loans and leases was 0.51 percent in the first quarter, the lowest level since the first quarter of 1990. Net charge-offs of $\$ 792$ million contributed to the $\$ 571$-million decline in noncurrent loans during the quarter. Other real estate owned fell by $\$ 876$ million during the quarter.

*Loans secured by real estate past due 90 days or more or in nonaccrual status as a percent of total real estate loans.

Noncurrent real estate loans fell to 2.05 percent of total real estate loans from 2.09 percent at the end of the last quarter and 2.55 percent a year ago. ${ }^{2}$ Institutions in the Northeast and West regions continue to have the highest noncurrent real estate loan rates, at 2.75 and 2.47 percent, respectively. For the rest of the U.S., the average noncurrent rate is 0.89 percent. A year ago, noncurrent real estate loans in

[^2]the Northeast region averaged 3.60 percent of total real estate loans; in the West region, the average was 2.88 percent. Although the Northeast region still has the higher noncurrent rate, it has enjoyed more rapid improvement with lower loan charge-offs over the past twelve months than the West region. Net charge-offs of real estate loans averaged 0.47 percent at Northeast region thrifts in the first quarter; for institutions in the West region, the average was 0.69 percent.

Improvement in the industry's balance sheet is reflected in stronger reserve coverage and higher capital ratios. Net loan charge-offs were $\$ 204$ million ( 20 percent) lower than in the previous quarter, and were less than loan-loss provisions plus other additions to reserves. The resulting \$175-million increase in reserves, combined with the $\$ 571$ million reduction in noncurrent loans, raised the industry's "coverage ratio" in the first quarter from 65 cents in reserves for every dollar of noncurrent loans to 69 cents. A year earlier, savings institutions held only 53 cents in reserves for every dollar of noncurrent loans. The industry has improved its "coverage ratio" in every quarter since the fourth quarter of 1990 . Equity capital grew by $\$ 971$ million during the quarter, raising the average core capital "leverage" ratio to 7.55 percent at the end of March. This is the fourteenth consecutive quarterly improvement in this ratio.
Total savings institution assets fell below $\$ 1$ trillion for the first time since 1983, and the number of institutions reporting fell to 2,240 from 2,262 at the end of 1993. Both the number and assets of savings institutions continue to
decline, primarily as a result of mergers with commercial banks. Seventeen savings institutions with $\$ 7$ billion in assets either were acquired by commercial banks or switched to commercial bank charters in the first quarter. Savings institutions acquired nine Resolution Trust conservatorships with $\$ 555$ million in assets, and four commercial banks with $\$ 485$ million in assets. Seven savings institutions were acquired by other thrifts, accounting for the rest of the decline in the number of institutions. During the quarter, twenty-eight mutual savings institutions with $\$ 18$ billion in assets converted to stock organizations. Mutuals now account for 48 percent of all savings institutions and hold 20 percent of the industry's assets.
Total real estate loans fell by $\$ 12$ billion in the first quarter due to an $\$ 11$-billion drop in home mortgages. Mortgagebacked securities increased by $\$ 7$ billion to $\$ 206$ billion, and now represent 21 percent of all thrift assets. This shift in the asset mix is partially explained by a $\$ 3.7$-billion securitization of home mortgages by one large institution in the first quarter. This one securitization accounted for over half of the increase in mortgage-backed securities and over a third of the decline in home mortgage loans within the industry.
The first quarter of 1994 marks the second quarter in a row in which no failures of insured savings institutions occurred. The number of "problem" savings institutions continues to shrink. At the end of March, there were 118 "problem" institutions with $\$ 89$ billion in assets, compared to the end of 1993 when there were 146 institutions with assets of $\$ 92$ billion.

## Troubled Real Estate Asset Rates* March 31, 1994



Greater than 6\%
Between $3 \%$ and $6 \%$

* Noncurrent real estate loans plus other real estate owned
-Less than $3 \%$ as a percent of total real estate loans plus OREO.

TABLE I-B. Selected Indicators, FDIC-Insured Savings Institutions*

|  | 1994** | 1993** | 1993 | 1992 | 1991 | 1990 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Return on assets (\%). | 0.52 | 0.94 | 0.70 | 0.66 | 0.07 | -0.38 |
| Return on equity (\%)......................................... | 6.63 | 12.87 | 9.27 | 9.53 | 1.20 | -6.82 |
| Core capital (leverage) ratio (\%)......................... | 7.55 | 7.02 | 7.48 | 6.77 | 5.54 | 4.62 |
| Noncurrent assets plus other real estate owned to assets (\%). $\qquad$ | 1.96 | 3.02 | 2.10 | 3.07 | 3.96 | 3.98 |
| Net charge-offs to loans (\%)............................... | 0.51 | 0.55 | 0.64 | 0.59 | 0.65 | 0.60 |
| Asset growth rate (\%)...................................... | -1.28 | -8.15 | -2.85 | -7.44 | -11.61 | -11.79 |
| Net operating income growth (\%)........................ | -27.39 | 45.72 | 10.51 | N/M | N/M | N/M |
| Number of institutions....................................... | 2,240 | 2,352 | 2,262 | 2,390 | 2,561 | 2,815 |
| Percentage of unprofitable institutions.................. | 5.67 | 4.51 | 5.79 | 7.66 | 18.51 | 30.12 |
| Number of problem institutions............................ | 118 | 255 | 146 | 276 | 410 | 480 |
| Assets of problem institutions (in billions).............. | \$89 | \$167 | \$92 | \$184 | \$291 | \$298 |
| Number of failed/assisted institutions................... | 0 | 3 | 8 | 81 | 163 | 223 |

**Through March 31, ratios annualized where appropriate. Asset growth rates are for 12 months ending March 31.
TABLE II-B. Aggregate Condition and Income Data, FDIC-Insured Savings Institutions*

"Excludes institutions in Resolution Trust Corporation conservatorship and one self-liquidating institution.
*"*New accounting rules and/or reporting detail became effective March 31, 1994. See Notes to Users, pp.18-19.

TABLE III-B. First Quarter 1994, FDIC-Insured Savings Institutions*

| FIRST QUARTER Preliminary (The way it is ....) | All Institutions | Asset Size Distribution |  |  |  | Geographic Distribution by Region |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Lessthan $\$ 100$Million | $\begin{gathered} \$ 100 \text { Million } \\ \text { to } \\ \$ 1 \text { Billion } \end{gathered}$ | \$1 Billion <br> to <br> \$5 Billion | Greater than \$5 Billion | East |  |  | West |  |  |
|  |  |  |  |  |  | Northeast | Southeast | Central | Midwest | Southwest | West |
| Number of institutions reporting............... | 2,240 | 1,031 | 1,037 | 144 | 28 | 823 | 356 | 565 | 165 | 146 | 185 |
| Total assets (in billions).......................... | \$996.7 | \$52.3 | \$298.1 | \$306.7 | \$339.6 | \$338.4 | \$84.1 | \$150.4 | \$52.2 | \$57.2 | \$314.4 |
| Total deposits (in billions)........................ | 766.3 | 45.5 | 248.4 | 227.9 | 244.6 | 274.3 | 66.7 | 117.7 | 38.9 | 37.1 | 231.6 |
| Net income (in millions).......................... | 1,303.6 | 110.6 | 621.0 | 630.9 | (59.0) | 735.2 | 166.8 | 205.7 | 114.1 | 152.6 | (70.7) |
| \% of unprofitable institutions................... | 5.7 | 5.5 | 5.3 | 6.9 | 17.9 | 5.5 | 5.9 | 2.7 | 3.6 | 4.8 | 17.8 |
| \% of institutions with earnings gains........ | 37.2 | 35.4 | 36.9 | 51.4 | 42.9 | 37.4 | 39.0 | 37.9 | 30.3 | 37.7 | 36.8 |
| Performance Ratios (annualized, \%) |  |  |  |  |  |  |  |  |  |  |  |
| Yield on earning assets..................... | 6.89 | 7.14 | 7.04 | 6.88 | 6.72 | 6.94 | 6.97 | 7.03 | 6.81 | 6.63 | 6.80 |
| Cost of funding earning assets................ | 3.48 | 3.47 | 3.43 | 3.46 | 3.53 | 3.23 | 3.60 | 3.63 | 3.79 | 3.69 | 3.55 |
| Net interest margin................................ | 3.41 | 3.67 | 3.61 | 3.42 | 3.18 | 3.72 | 3.37 | 3.40 | 3.02 | 2.94 | 3.24 |
| Noninterest income to earning assets...... | 0.62 | 0.66 | 0.70 | 0.82 | 0.34 | 0.61 | 0.74 | 0.65 | 0.84 | 1.22 | 0.42 |
| Noninterest expense to earning assets..... | 2.64 | 2.88 | 2.76 | 2.56 | 2.56 | 2.67 | 2.60 | 2.49 | 2.23 | 2.47 | 2.79 |
| Net operating income to assets............... | 0.58 | 0.84 | 0.84 | 0.84 | 0.08 | 0.86 | 0.86 | 0.89 | 0.95 | 1.06 | -0.09 |
| Return on assets................................... | 0.52 | 0.85 | 0.84 | 0.83 | -0.07 | 0.87 | 0.79 | 0.55 | 0.89 | 1.07 | -0.09 |
| Return on equity.................................... | 6.63 | 9.00 | 9.60 | 10.58 | -0.98 | 10.79 | 9.63 | 6.37 | 11.23 | 14.93 | -1.21 |
| Net charge-offs to loans and leases......... | 0.51 | 0.08 | 0.20 | 0.62 | 0.73 | 0.52 | 0.25 | 0.11 | 0.16 | 0.34 | 0.78 |
| Loan loss provision to net charge-offs...... | 94.15 | 151.39 | 123.70 | 81.22 | 95.27 | 74.88 | 69.88 | 100.21 | 87.69 | 75.49 | 107.96 |
| Condition Ratios (\%) |  |  |  |  |  |  |  |  |  |  |  |
| Loss allowance to: |  |  |  |  |  |  |  |  |  |  |  |
| Loans and leases................................ | 1.42 | 0.90 | 1.24 | 1.54 | 1.55 | 1.66 | 1.20 | 0.85 | 0.82 | 0.91 | 1.64 |
| Noncurrent loans and leases................ | 69.43 | 60.62 | 75.49 | 77.40 | 61.98 | 60.23 | 97.14 | 112.31 | 126.16 | 77.03 | 67.15 |
| Noncurrent assets plus other real estate owned to assets | 1.96 | 1.33 | 1.62 | 2.07 | 2.25 | 2.45 | 1.31 | 0.67 | 0.74 | 1.86 | 2.44 |
| Noncurrent RE loans to RE loans............ | 2.05 | 1.42 | 1.61 | 2.02 | 2.51 | 2.75 | 1.18 | 0.73 | 0.64 | 1.19 | 2.47 |
| Equity capital ratio................................. | 7.97 | 9.49 | 8.81 | 7.86 | 7.10 | 8.18 | 8.36 | 8.63 | 7.88 | 7.22 | 7.46 |
| Core capital (leverage) ratio.................... | 7.55 | 9.41 | 8.63 | 7.49 | 6.37 | 7.99 | 8.12 | 8.36 | 7.35 | 6.77 | 6.70 |
| Gross real estate assets to gross assets.. | 78.47 | 71.73 | 73.92 | 78.38 | 83.60 | 73.87 | 77.95 | 79.41 | 77.59 | 76.48 | 83.61 |
| Gross 1-4 family mortgages to gr. assets. | 43.82 | 50.10 | 43.59 | 37.50 | 48.76 | 39.45 | 46.20 | 47.35 | 44.44 | 28.49 ; | 48.94 |
| Net loans and leases to deposits............. | 79.96 | 73.92 | 73.37 | 76.82 | 90.71 | 70.21 | 78.66 | 78.15 | 78.96 | 66.59 | 95.12 |
| Growth Rates (year-to-year, \%) |  |  |  |  |  |  |  |  |  |  |  |
| Assets................................................ | -1.3 | - | - | - | - | 3.0 | -15.0 | -0.3 | 4.8 | 1.4 | -3.3 |
| Equity capital....................................... | ** | - | - | - | - | ** | ** | ** | ** | ** | ** |
| Net interest income............................... | -3.6 | - | - | - | - | -0.2 | -17.6 | -4.0 | -4.1 | -0.3 | -3.3 |
| Net income.......................................... | -45.4 | - | - | - | - | -12.7 | 3.3 | -46.1 | -16.0 | $-56.2^{\text {? }}$ | -113.6 |
| Noncurrent assets plus ather real estate owned. $\qquad$ | -36.0 | - | - | - | - | -31.1 | -50.7 | -28.8 | -34.1 | -51.2 | -36.4 |
| Net charge-offs..................................... | -10.3 | - | - | - | - | -23.7 | -47.1 | -15.2 | 22.4 | -22.8 | 6.7 |
| Loan loss provision.............................. | -19.6 | - | - | - | - | -44.7 | -61.6 | -58.7 | -9.0 | -22.9 | 13.0 |
| PRIOR FIRST QUARTERS <br> (The way lt was...) |  |  |  |  |  |  |  |  |  |  |  |
| Number of institutions,.................... 1993 | 2,352 | 1,095 | 1,081 | 149 | 27 | 845 | 401 | 582 | 174 | 152 | 198 |
| .................................. 1992 | 2,528 | 1,168 | 1,153 | 175 | 32 | 895 | 449 | 617 | 187 | 161 | 219 |
| .................................. 1991 | 2,750 | 1,292 | 1,229 | 196 | 33 | 961 | 504 | 657 | 198 | 183 | 247 |
| Total assets (in billions).................. 1993 | \$1,009.6 | \$55.3 | \$311.9 | \$314.8 | \$327.6 | \$328.5 | \$99.0 | \$150.8 | \$49.9 | \$56.4 | \$325.1 |
| .................................. 1992 | 1,099.1 | 58.6 | 331.5 | 354.1 | 354.9 | 374.9 | 116.0 | 156.0 | 49.7 | 61.2 | 341.3 |
| ....... 1991 | 1,209.5 | 63.6 | 357.7 | 400.0 | 388.3 | 402.6 | 139.1 | 164.7 | 51.5 | 72.5 | 379.1 |
| Return on assets (\%)....................... 1993 | 0.94 | 1.03 | 1.01 | 1.08 | 0.73 | 1.02 | 0.65 | 1.02 | 1.10 | 2.37 | 0.64 |
| .................................. 1992 | 0.63 | 0.76 | 0.69 | 0.71 | 0.49 | 0.42 | 0.71 | 0.83 | 0.76 | 1.64 | 0.56 |
| .................................. 1991 | 0.14 | 0.24 | 0.23 | 0.14 | 0.03 | -0.18 | 0.20 | 0.45 | 0.58 | 0.25 | 0.24 |
| Net charge-offs to loans \& leases (\%) |  |  |  |  |  |  |  |  |  |  |  |
| .................................. 1993 | 0.55 | 0.15 | 0.24 | 0.58 | 0.85 | 0.68 | 0.40 | 0.14 | 0.13 | 0.46 | 0.69 |
| .................................. 1992 | 0.57 | 0.27 | 0.42 | 0.67 | 0.67 | 0.88 | 0.45 | 0.24 | 0.43 | 0.32 | 0.48 |
| ............................... 1991 | 0.58 | 0.27 | 0.51 | 0.79 | 0.49 | 0.98 | 0.55 | 0.21 | 0.30 | 0.61 | 0.36 |
| Noncurrent assets plus |  |  |  |  |  |  |  |  |  |  |  |
| OREO to assets (\%)............. 1993 | 3.02 | 1.77 | 2.38 | 2.92 | 3.94 | 3.67 | 2.25 | 0.94 | 1.17 | 3.86 | 3.71 |
| .................................. 1992 | 3.87 | 2.26 | 2.94 | 4.11 | 4.75 | 4.88 | 3.07 | 1.36 | 1.47 | 6.66 | 4.01 |
| .................................. 1991 | 4.15 | 2.49 | 3.53 | 4.97 | 4.15 | 5.10 | 3.74 | 1.38 | 1.82 | 13.91 | 2.95 |
| Equity capital ratio (\%).................... 1993 | 7.44 | 8.67 | 7.95 | 7.39 | 6.81 | 7.50 | 7.72 | 8.09 | 7.29 | 6.64 | 7.17 |
| .................................. 1992 | 6.44 | 7.83 | 6.95 | 6.34 | 5.84 | 6.49 | 6.39 | 7.05 | 5.84 | 5.67 | 6.35 |
| .................................. 1991 | 5.72 | 7.33 | 6.48 | 5.33 | 5.17 | 6.17 | 5.51 | 6.28 | 4.87 | 3.32 | 5.66 |

[^3]| Number of institutions reporting | All <br> Institutions | Asset Size Distribution |  |  |  | Geographic Distribution by Region |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Lessthan $\$ 100$Million | $\begin{gathered} \$ 100 \text { Million } \\ \text { to } \\ \$ 1 \text { Billion } \end{gathered}$ | \$1 Billion to \$5 Billion | Greater than $\$ 5$ Billion | East |  |  | West |  |  |
|  |  |  |  |  |  | Northeast | Southeast | Central | Mid west | Southwest | West |
|  | 2,262 | 1,048 | 1,040 | 146 | 28 | 826 | 367 | 568 | 166 | 147 | 188 |
| Total assets (in billions).......................... | \$1,000.8 | \$53.4 | \$298.8 | \$306.8 | \$341.8 | \$336.6 | \$89.1 | \$150.8 | \$50.9 | \$56.9 | \$316.5 |
| Total deposits (in billions).. | 774.2 | 46.4 | 249.5 | 231.0 | 247.3 | 275.4 | 70.6 | 118.2 | 38.8 | 37.4 | 233.8 |
| Net income (in millions).......................... | 6,867.0 | 526.4 | 2,748.3 | 1,865.4 | 1,726.9 | 2,205.1 | 632.9 | 1,410.1 | 482.3 | 929.7 | 1,206.9 |
| \% of unprofitable institutions................... | 5.8 | 4.9 | 5.6 | 12.3 | 14.3 | 5.9 | 8.2 | 2.8 | 1.8 | 1.4 | 16.5 |
| \% of institutions with earnings gains......... | 69.2 | 66.1 | 73.0 | 65.8 | 60.7 | 77.0 | 67.6 | 66.2 | 65.7 | 62.6 | 55.3 |
| Performance Ratios (\%) |  |  |  |  |  |  |  |  |  |  |  |
| Yield on earning assets.... | 7.28 | 7.62 | 7.52 | 7.17 | 7.13 | 7.28 | 7.39 | 7.51 | 7.39 | 6.84 | 7.21 |
| Cost of funding earning assets................ | 3.81 | 3.81 | 3.78 | 3.73 | 3.89 | 3.52 | 3.95 | 3.97 | 4.18 | 3.89 | 3.91 |
| Net interest margin................................ | 3.48 | 3.81 | 3.73 | 3.44 | 3.24 | 3.76 | 3.44 | 3.55 | 3.20 | 2.95 | 3.30 |
| Noninterest income to earning assets...... | 0.87 | 0.72 | 0.88 | 0.89 | 0.87 | 0.68 | 0.92 | 0.79 | 0.87 | 1.77 | 0.94 |
| Noninterest expense to earning assets..... | 2.74 | 2.79 | 2.87 | 2.77 | 2.59 | 2.90 | 2.79 | 2.55 | 2.42 | 2.60 | 2.73 |
| Net operating income to assets............... | 0.67 | 0.95 | 0.86 | 0.68 | 0.44 | 0.64 | 0.76 | 0.99 | 0.94 | 1.44 | 0.34 |
| Return on assets.................................. | 0.70 | 1.00 | 0.94 | 0.62 | 0.52 | 0.67 | 0.73 | 0.96 | 0.98 | 1.65 | 0.39 |
| Return on equity ................................... | 9.27 | 11.25 | 11.45 | 8.31 | 7.53 | 8.76 | 9.58 | 11.60 | 13.07 | 24.39 | 5.34 |
| Net charge-offs to loans and leases......... | 0.64 | 0.15 | 0.29 | 0.50 | 1.10 | 0.66 | 0.33 | 0.11 | 0.15 | 0.27 | 1.00 |
| Loan loss provision to net charge-offs...... | 108.35 | 166.29 | 146.10 | 118.11 | 95.67 | 94.11 | 128.70 | 221.65 | 132.20 | 101.26 | 109.45 |
| Condition Ratios (\%) |  |  |  |  |  |  |  |  |  |  |  |
| Loss allowance to: |  |  |  |  |  |  |  |  |  |  |  |
| Loans and leases................................ | 1.36 | 0.89 | 1.23 | 1.54 | 1.41 | 1.66 | 1.23 | 0.84 | 0.83 | 0.87 | 1.48 |
| Noncurrent loans and leases................ | 65.13 | 57.51 | 71.85 | 75.00 | 55.86 | 56.11 | 91.26 | 107.84 | 108.72 | 80.65 | 62.85 |
| Noncurrent assets plus other real estate owned to assets $\qquad$ | 2.10 | 1.39 | 1.74 | 2.16 | 2.45 | 2.72 | 1.48 | 0.72 | 0.83 | 2.26 | 2.44 |
| Noncurrent RE loans to RE loans............ | 2.09 | 1.49 | 1.67 | 2.06 | 2.53 | 2.97 | 1.28 | 0.73 | 0.76 | 1.11 | 2.37 |
| Equity capital ratio................................. | 7.84 | 9.33 | 8.61 | 7.71 | 7.04 | 8.00 | 7.97 | 8.53 | 7.90 | 7.12 | 7.42 |
| Core capital (leverage) ratio.................... | 7.48 | 9.24 | 8.44 | 7.36 | 6.48 | 7.82 | 7.76 | 8.28 | 7.48 | 6.69 | 6.81 |
| Gross real estate assets to gross assets.. | 78.78 | 72.43 | 74.70 | 78.18 | 83.89 | 74.25 | 77.56 | 80.09 | 78.50 | 76.27 | 83.80 |
| Gross 1-4 family mortgages to gr. assets. | 44.74 | 50.77 | 44.52 | 38.38 | 49.71 | 40.50 | 46.48 | 47.81 | 45.32 | 29.68 | 49.94 |
| Netloans and leases to deposits............. | 80.91 | 74.70 | 74.40 | 77.16 | 92.15 | 71.06 | 79.16 | 78.28 | 77.94 | 69.77 | 96.66 |
| Growth Rates (year-to-year, \%) |  |  |  |  |  |  |  |  |  |  |  |
| Assets..... | -2.9 | - | - | - | - | -1.3 | -18.2 | 0.2 | 3.0 | -7.4 | -0.7 |
| Equity capital........................................ | 5.5 | - | - | - | - | 8.7 | -12.9 | 8.3 | 15.4 | 4.2 | 5.8 |
| Net interest income.............................. | -1.1 | - | - | - | - | 0.5 | -19.5 | 3.5 | 6.5 | 6.8 | -0.7 |
| Net income.......................................... | 2.1 | - | - | - | - | 9.8 | -25.3 | 6.2 | -10.3 | 0.3 | 12.2 |
| Noncurrent assets plus other real estate owned $\qquad$ | -33.6 | - | - | - | - | -29.5 | -50.1 | -27.2 | -31.0 | -46.7 | -32.8 |
| Net charge-offs..................................... | 2.1 | - | - | - | - | -30.5 | -31.4 | -43.5 | -30.1 | -19.9 | 58.5 |
| Loan loss provision............................... | -16.8 | - | - | - | - | -29.9 | -43.8 | -21.7 | -29.5 | -52.6 | -0.2 |
| PRIOR FULL YEARS <br> (The way it was...) |  |  |  |  |  |  |  |  |  |  |  |
| Number of institutions..................... 1992 | 2,390 | 1,109 | 1,094 | 158 | 29 | 852 | 416 | 590 | 176 | 154 | 202 |
| ..... 1991 | 2,561 | 1,184 | 1,166 | 182 | 29 | 909 | 459 | 620 | 187 | 163 | 223 |
| ..... 1990 | 2,815 | 1,322 | 1,252 | 205 | 36 | 982 | 521 | 666 | 203 | 188 | 255 |
| Total assets (in billions)................... 1992 | \$1,030.2 | \$55.9 | \$316.2 | \$325.3 | \$332.7 | \$341.2 | \$109.0 | \$150.5 | \$49.5 | \$61.4 | \$318.7 |
| .................................. 1991 | \$1,113.0 | \$58.9 | \$334.5 | \$380.9 | \$338.7 | \$377.1 | \$122.2 | \$155.0 | \$49.7 | \$63.5 | \$345.4 |
| ................................ 1990 | \$1,259.2 | \$64.4 | \$364.8 | \$424.4 | \$405.6 | \$411.2 | \$151.9 | \$172.2 | \$55.7 | \$77.5 | \$390.7 |
| Return on assets (\%)...................... 1992 | 0.66 | 0.86 | 0.81 | 0.68 | 0.46 | 0.60 | 0.77 | 0.90 | 1.12 | 1.55 | 0.34 |
| ................................... 1991 | 0.07 | 0.34 | 0.24 | 0.05 | -0.11 | -0.39 | 0.09 | 0.51 | 0.58 | 0.54 | 0.21 |
| .................................. 1990 | -0.38 | 0.05 | -0.22 | -0.58 | -0.38 | -0.79 | -0.52 | 0.24 | 0.04 | -0.07 | -0.28 |
| Net charge-offs to loans \& leases (\%) |  |  |  |  |  |  |  |  |  |  |  |
| .................................. 1992 | 0.59 | 0.23 | 0.37 | 0.67 | 0.76 | 0.89 | 0.38 | 0.20 | 0.21 | 0.34 | 0.60 |
| .................................. 1991 | 0.65 | 0.30 | 0.50 | 0.84 | 0.66 | 1.12 | 0.58 | 0.21 | 0.28 | 0.41 | 0.45 |
| ................................... 1990 | 0.60 | 0.25 | 0.57 | 0.73 | 0.57 | 0.91 | 0.60 | 0.24 | 0.35 | 0.77 | 0.46 |
| Noncurrent assets plus |  |  |  |  |  |  |  |  |  |  |  |
| OREO to assets (\%).............. 1992 | 3.07 | 1.79 | 2.35 | 3.12 | 3.92 | 3.80 | 2.43 | 0.99 | 1.24 | 3.92 | 3.60 |
| .................................. 1991 | 3.96 | 2.25 | 3.13 | 4.57 | 4.40 | 5.13 | 3.65 | 1.38 | 1.61 | 7.44 | 3.65 |
| ............................... 1990 | 3.98 | 2.37 | 3.48 | 4.91 | 3.72 | 4.85 | 3.96 | 1.37 | 2.55 | 13.21 | 2.60 |
| Equity capital ratio (\%)..................... 1992 | 7.22 | 8.47 | 7.71 | 7.12 | 6.62 | 7.26 | 7.48 | 7.89 | 7.05 | 6.32 | 6.96 |
| .................................. 1991 | 6.17 | 7.78 | 6.79 | 5.85 | 5.62 | 6.19 | 6.02 | 6.87 | 5.47 | 4.62 | 6.26 |
| .................... 1990 | 5.36 | 7.27 | 6.34 | 4.94 | 4.62 | 6.09 | 4.87 | 6.38 | 4.42 | 3.04 | 4.93 |

[^4]TABLE V-B. Real Estate Loan Performance and Other Real Estate Owned, FDIC-Insured Savings Institutions*

| March 31, 1994 | All Institutions | Asset Size Distitibution |  |  |  | Geographic Distribution by Region |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Lessthan $\$ 100$Million | $\$ 100$ Million to <br> \$1 Billion | \$1 Billion to \$5 Billion | Greater than \$5 Billion | East |  |  | West |  |  |
|  |  |  |  |  |  | Northeast | Southeast | Central | Midwest | Southwest | West |
| Percent of Loans 30-89 Days Past Due |  |  |  |  |  |  |  |  |  |  |  |
| All loans secured by real estate............... | 1.64 | 2.19 | 1.53 | 1.45 | 1.79 | 1.83 | 1.40 | 1.07 | 1.31 | 1.36 | 1.86 |
| Construction, development and land................... | 1.28 | 1.10 | 1.11 | 1.78 | 0.94 | 2.48 | 1.16 | 0.82 | 0.96 | 0.50 | 1.03 |
| Commercial real estate.................................... | 2.47 | 2.06 | 2.07 | 2.21 | 3.37 | 2.32 | 2.06 | 1.16 | 2.43 | 1.76 | 3.23 |
| Multifamily residential real estate.i..................... | 1.84 | 2.08 | 1.83 | 2.10 | 1.67 | 1.65 | 1.26 | 0.99 | 1.26 | 1.45 | 2.12 |
| 1-4 Family residential...................................... | 1.53 | 2.27 | 1.45 | 1.21 | 1.69 | 1.74 | 1.34 | 1.08 | 1.23 | 1.41 | 1.65 |
| Percent of Loans Noncurrent** |  |  |  |  |  |  |  |  |  |  |  |
| All real estate foans............................................ | 2.05 | 1.42 | 1.61 | 2.02 | 2.51 | 2.75 | 1.18 | 0.73 | 0.64 | 1.19 | 2.47 |
| Construction, development and iand................... | 3.64 | 1.63 | 2.93 | 5.89 | 2.63 | 7.68 | 2.44 | 1.36 | 0.95 | 0.73 | 4.79 |
| Commercial real estate.................................... | 4.42 | 2.76 | 3.94 | 4.76 | 4.96 | 5.47 | 2.53 | 2.09 | 2.57 | 2.39 | 4.71 |
| Multifamily residential real estate....................... | 3.26 | 3.71 | 2.65 | 3.74 | 3.19 | 4.88 | 1.88 | 1.08 | 0.84 | 2.09 | 3.22 |
| 1-4 Family residential...................................... | 1.51 | 1.17 | 1.06 | 1.14 | 2.16 | 1.91 | 0.85 | 0.56 | 0.45 | 1.06 | 1.97 |
| Percent of Loans Charged-off (net, annualized) |  |  |  |  |  |  |  |  |  |  |  |
| All real estate loans........................................... | 0.45 | 0.07 | 0.18 | 0.55 | 0.64 | 0.47 | 0.20 | 0.09 | 0.11 | 0.25 | 0.69 |
| Construction, development and land................... | 0.50 | 0.11 | 0.17 | 0.99 | 0.85 | 1.12 | 0.23 | 0.04 | 0.82 | -0.01 | 0.68 |
| Commercial real estate... | 1.36 | 0.24 | 0.54 | 1.97 | 1.93 | 1.30 | 1.27 | 0.71 | 0.60 | 2.79 | 1.60 |
| Multifamily residential real estate........................ | 1.09 | 0.39 | 0.69 | 1.15 | 1.24 | 0.84 | 0.46 | 0.38 | 0.51 | 0.14 | 1.39 |
| 1-4 Family residential...................................... | 0.24 | 0.03 | 0.07 | 0.22 | 0.42 | 0.27 | 0.05 | 0.02 | 0.02 | 0.04 | 0.42 |
| Total Loans Outstanding (in billions) |  |  |  |  |  |  |  |  |  |  |  |
| All real estate loans........................................... | \$583.3 | \$32.3 | \$174.7 | \$159.4 | \$217.0 | \$177.3 | \$50.6 | \$88.4 | \$27.9 | \$22.1 | \$217.0 |
| Construction, development and land................... | 18.8 | 1.6 | 9.3 | 5.5 | 2.5 | 4.2 | 3.9 | 3.7 | 0.9 | 2.0 | 4.1 |
| Commercial real estate.................................... | 55.7 | 2.7 | 20.3 | 17.4 | 15.2 | 23.1 | 5.1 | 5.5 | 2.1 | 1.7 | 18.2 |
| Multifamily residential real estate. | 64.1 | 1.3 | 12.5 | 19.5 | 30.8 | 14.7 | 1.7 | 6.8 | 1.4 | 1.4 | 38.1 |
| 1-4 Family residential...................................... | 444.9 | 26.7 | 132.7 | 117.0 | 168.5 | 135.3 | 39.9 | 72.5 | 23.5 | 17.0 | 156.6 |
| Other Real Estate Owned (in millions)*** |  |  |  |  |  |  |  |  |  |  |  |
| All other real estate owned............ | \$6,796 | \$193 | \$1,803 | \$2,798 | \$2,002 | \$2,912 | \$445 | \$305 | \$183 | \$770 | \$2,181 |
| Consiruction, development and land...... | 1,809 | 27 | 532 | 1,060 | 189 | 870 | 143 | 38 | 20 | 369 | 369 |
| Commercial real estate.................................... | 2,254 | 59 | 688 | 848 | 660 | 943 | 199 | 167 | 100 | 228 | 617 |
| Multifamily residential real estate....................... | 1,287 | 25 | 249 | 605 | 408 | 424 | 18 | 49 | 48 | 182 | 567 |
| 1-4 Family residential..................................... | 2,336 | 104 | 575 | 583 | 1,075 | 901 | 137 | 101 | 44 | 78 | 1,075 |
| Troubled Real Estate Asset Rates**** (\% of total RE assets) |  |  |  |  |  |  |  |  |  |  |  |
| All real estate loans........................................... | 3.17 | 2.01 | 2.61 | 3.71 | 3.40 | 4.32 | 2.04 | 1.07 | 1.29 | 4.52 | 3.45 |
| Construction, development and land................... | 12.12 | 3.32 | 8.20 | 21.19 | 9.59 | 23.62 | 5.86 | 2.35 | 3.20 | 15.98 | 12.74 |
| Commercial real estate.................................... | 8.14 | 4.82 | 7.09 | 9.18 | 8.91 | 9.18 | 6.18 | 5.00 | 7.05 | 14.02 | 7.83 |
| Multifamily residential real estate....................... | 5.17 | 5.55 | 4.55 | 6.64 | 4.45 | 7.55 | 2.90 | 1.79 | 4.09 | 13.35 | 4.64 |
| 1-4 Family residential....................................... | 2.02 | 1.55 | 1.49 | 1.63 | 2.78 | 2.56 | 1.19 | 0.70 | 0.63 | 1.51 | 2.64 |

*Excludes institutions in Resolution Trust Corporation conservatorship and one self-liquidating institution.
**Noncurrent loan rates represent the percentage of loans in each category that are past due 90 days or more or that are in nonaccrual status.
**"All other real estate owned" is shown net of valuation allowances. The individual categories of OREO do not net out valuation allowances of TFR filers.
****Noncurrent real estate loans plus other real estate owned as a percent of total real estate loans plus OREO.


- Total Assets Surpass \$4.8 Trillion
- Insured Deposits Decline Slightly
- No Insured Institutions Fail In The First Quarter

Total assets of all 13,080 private-sector, FDIC-insured commercial banks and savings institutions reached $\$ 4.8$ trillion on March 31, up 2.8 percent for the quarter and 7 percent over the year-earlier date. Accounting changes, primarily stemming from FASB Interpretation 39 (see Notes to Users), added approximately $\$ 100$ billion to total assets in the first quarter of 1994. Securities contributed $\$ 30$ billion to first-quarter growth, while total loans were essentially unchanged, as growth in commercial and industrial loans largely offset a decline in 1-to-4 family mortgage loans.
Accounting and reporting changes also impacted the liability structure of insured institutions, increasing the ratio of nondeposit liabilities to total liabilities. Estimated FDIC-insured deposits in private-sector institutions were down 0.3 percent since year-end and 1.1 percent from a year ago. Deposits insured by the Bank Insurance Fund (BIF) declined 0.4 percent in the first quarter and 0.9 percent for the 12-month period, while those insured by the Savings Association Insurance Fund (SAIF) fell 0.1 percent in the first quarter and 1.8 percent for the year. Because of the accounting changes which boosted firstquarter assets, the equity-to-assets ratio ( 7.86 percent) fell slightly from December but remained higher than the level a year ago.
In the first quarter of 1994, no insured institutions failed, were placed in conservatorship or received financial assistance from the FDIC.
An institution's insurance fund membership and primary federal supervisor are generally determined by the institution's charter type. BIF members are predominant-
ly commercial banks supervised by one of the three federal banking agencies, and SAIF members are predominantly savings institutions supervised by the Office of Thrift Supervision (OTS). However, changes in charter type and deposit acquisitions can alter the relationships among charter type, primary federal supervisor and insuring fund. These developments are discussed below.
"Sasser" institutions. Since 1989, institutions have been permitted to switch charter type and primary federal supervisor without changing insurance fund membership. In the first quarter of 1994, 20 SAIF-member institutions changed charters, with nineteen becoming state-chartered savings banks, supervised by the FDIC, and one becoming a national bank, supervised by the OCC. On March 31, 293 SAIF-member institutions were subject to supervision by one of the three federal banking agencies.
"Oakar" deposits. A member of one insurance fund may acquire deposits insured by the other fund, but this portion of the acquiring institution's deposits retains coverage under the other fund. On March 31, 1994, 586 BIF-member institutions held an estimated $\$ 144$ billion in SAIF-insured deposits, or 21.2 percent of all SAIFinsured deposits;* and 30 SAIF-member institutions held an estimated $\$ 5.7$ billion in BIF-insured deposits, or 0.3 percent of all BIF-insured deposits.
*This includes Home Savings of America (total assets $\$ 50$ billion), a BIF-member savings bank which had $\$ 35$ billion in SAIF-insured deposits on March 31.

Estimated FDIC-Insured Deposits by Fund Membership and Type of Institution March 31, 1994*

| (dollar figures in millions) | Number of Institutions | Total Assets | Total Deposits | Estimated Insured Deposits |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | BIF | SAIF | Total |
| Private-Sector Commercial and Savings Institutions |  |  |  |  |  |  |
| FDIC-Insured Commercial Banks.............................. | 10,840 | 3,843,219 | 2,756,880 | 1,728,458 | 113,558 | 1,842,016 |
| BIF-member. | 10,768 | 3,827,748 | 2,744,592 | 1,727,712 | 105,554 | 1,833,267 |
| SAIF-member. | 72 | 15,471 | 12,288 | 745 | 8,004 | 8,749 |
| FDIC-Insured Savings Institutions. | 2,240 | 996,694 | 766,338 | 166,049 | 565,537 | 731,586 |
| OTS-Supervised Savings Institutions............................ | 1,631 | 768,880 | 579,009 | 22,293 | 529,957 | 552,250 |
| BIF-member. | 17 | 71,515 | 54,478 | 17,354 | 35,134 | 52,488 |
| SAIF-member** | 1,614 | 697,365 | 524,531 | 4,939 | 494,823 | 499,763 |
| FDIC-Supervised State Savings Banks........................ | 609 | 227,814 | 187,329 | 143,756 | 35,580 | 179,336 |
| BIF-member. | 388 | 188,133 | 154,279 | 143,756 | 3,531 | 147,287 |
| SAIF-member. | 221 | 39,681 | 33,050 | 0 | 32,049 | 32,049 |
| Total Private-Secior Commercial and Savings Institutions. | 13,080 | 4,839,913 | 3,523,218 | 7 |  |  |
| BIF-member............. | 11,173 | 4,087,396 | 2,953,350 | 1,888,822 | 44,220 | 2,573,602 |
| SAIF-member............................................................................................................ | 1,907 | 752,518 | 569,869 | 5,685 | 534,875 | 540,560 |
| Other FDIC-Insured Institutions |  |  |  |  |  |  |
| RTC Conservatorships... | 48 | 19,744 | 16,182 | 0 | 16,008 | 16,008 |
| U.S. Branches of Foreign Banks (as of 12/31/93).............. | 52 | 10,055 | 4,686 | 2,304 | 0 | 2,304 |
| Total FDIC-Insured Institutions....................................... | 13,180 | 4,869,712 | 3,544,066 | 1,896,811 | 695,104 | 2,591,914 |

TABLE I-C. Selected Indicators, All FDIC-Insured Institutions*

| (dollar figures in milijons) | 1994** | 1993** | 1993 | 1992 | 1991 | 1990 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Number of institutions reporting.................................. | 13,080 | 13,682 | 13,220 | 13,852 | 14,482 | 15,158 |
| Total assets. | \$4,839,913 | \$4,523,045 | \$4,706,759 | \$4,535,729 | \$4,543,611 | \$4,648,642 |
| Total deposits.. | 3,523,218 | 3,456,353 | 3,528,234 | 3,526,944 | 3,594,272 | 3,637,267 |
| Number of problem institutions................................... | 501 | 926 | 572 | 1,063 | 1,426 | 1,492 |
| Assets of problem institutions (in billions)..................... | \$142 | \$545 | \$334 | \$592 | \$819 | \$640 |
| Number of failed/assisted institutions........................... | 0 | 11 | 50 | 181 | 271 | 382 |
| Assets of failed/assisted institutions (in billions)............. | \$0 | \$3 | \$10 | \$88 | \$142 | \$145 |

**As of March 31.
TABLE II-C. Aggregate Condition and Income Data, All FDIC-Insured Institutions*


TABLE I-D. Selected Indicators, BIF-Member Depository Institutions*

| (dollar figures in millions) | 1394** | 1993** | 1993 | 1992 | 1991 | 1990 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Number of institutions reporting.................................. | 11,173 | 11,674 | 11,291 | 11,813 | 12,305 | 12,791 |
| Total assets............................................................ | \$4,087,396 | \$3,751,809 | \$3,949,498 | \$3,711,462 | \$3,660,425 | \$3,646,838 |
| Total deposits.. | 2,953,350 | 2,856,908 | 2,951,735 | 2,873,079 | 2,881,739 | 2,861,441 |
| Number of problem institutions.. | 418 | 737 | 472 | 856 | 1,089 | 1,046 |
| Assets of problem institutions (in billions)...................... | \$79 | \$427 | \$269 | \$464 | \$610 | \$409 |
| Number of failed/assisted institutions........................... | 0 | 7 | 41 | 122 | 127 | 169 |
| Assets of failed/assisted institutions (in billions)............. | \$0 | \$1 | \$4 | \$44 | \$63 | \$15 |

${ }^{* *}$ As of March 31.
TABLE II-D. Selected Aggregate Condition and Income Data, BIF-Member Depository Institutions*

*Excludes insured branches of foreign banks.
**New accounting rules and/or reporting detail became effective March 31, 1994. See Notes to Users, pp. 18-19.

TABLE I-E. Selected Indicators, SAIF-Member Depository Institutions*

| (dollar figures in millions) | 1994*** | 1993** | 1993 | 1992 | 1991 | 1990 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Number of institutions reporting.. | 1,907 | 2,008 | 1,929 | 2,039 | 2,177 | 2,367 |
| Total assets......................................................... | \$752,518 | \$771,237 | \$757,261 | \$824,267 | \$883,187 | \$1,001,804 |
| Total deposits......................................................... | 569,869 | 599,445 | 576,500 | 653,865 | 712,533 | 775,826 |
| Number of problem institutions................................... | 83 | 189 | 100 | 207 | 337 | 446 |
| Assets of problem institutions (in billions)...................... | \$63 | \$117 | \$65 | \$128 | \$209 | \$231 |
| Number of failed/assisted institutions.......................... | 0 | 4 | 9 | 59 | 144 | 213 |
| Assets of failed/assisted institutions (in billions)............. | \$0 | \$2 | \$6 | \$44 | \$79 | \$130 |

**As of March 31.
TABLE II-E. Selected Aggregate Condition and Income Data, SAIF-Member Depository Institutions*

*Excludes institutions in Resolution Trust Corporation conservatorship and one self-liquidating institution.
** New accounting rules and/or reporting detail became effective March 31, 1994. See Notes to Users, pp. 18-19.

Number of FDIC - Insured "Problem" Institutions 1990 - 1994
Number of Institutions


| Savings Institutions | 480 | 410 | 381 | 349 | 318 | 276 | 255 | 209 | 169 | 146 | 118 |
| :--- | ---: | ---: | ---: | ---: | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Commercial Banks | 1,012 | 1,016 | 981 | 956 | 909 | 787 | 671 | 580 | 496 | 426 | 383 |

Assets of FDIC-Insured "Problem" Institutions 1990 - 1994


| Savings Institutions | 298 | 291 | 274 | 245 | 223 | 184 | 167 | 128 | 103 | 92 | 89 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | ---: | :--- |
| Commercial Banks | 342 | 528 | 535 | 495 | 488 | 408 | 377 | 326 | 281 | 242 | 53 |

## NOTES TO USERS

This publication contains financial data and other information for depository institutions insured by the Federal Deposit Insurance Corporation (FDIC). These notes are an integral part of this publication and provide information regarding the comparability of source data and reporting differences over time. The information presented in the FDIC Quarterly Banking Profile is divided into the following groups of institutions:

## FDIC-Insured Commercial banks (Tables I-A through V-A.)

This section covers commercial banks insured by the FDIC either through the Bank Insurance Fund (BIF) or through the Savings Association Insurance Fund (SAIF). These institutions are regulated by and submit financial reports to one of the three federal commercial bank regulators (the Board of Governors of the Federal Reserve System, the FDIC or the Office of the Comptroller of the Currency).
FDIC-Insured Savings Institutions (Tables I-B through V-B.)
This section covers savings institutions insured by either BIF or SAIF that operate under state or federal banking codes applicable to thrift institutions, except for one self-liquidating institution primarily funded by the FSLIC Resolution Fund (FRF). Savings institutions that have been placed in Resolution Trust Corporation conservatorship are also excluded from these tables while in conservatorship. The institutions covered in this section are regulated by and submit financial reports to one of two Federal regulators - the FDIC or the Office of Thrift Supervision (OTS).

## FDIC-Insured Institutions by Insurance Fund

(Tables I-C through II-E.)
Summary balance-sheet and earnings data are provided for commercial banks and savings institutions according to insurance fund membership. BIF-member institutions may acquire SAIF-insured deposits, resulting in institutions with some deposits covered by both insurance funds. Also, SAIF members may acquire BIF-insured deposits. The insurance fund membership does not necessarily reflect which fund insures the largest percentage of an institution's deposits. Therefore, the BIF-member and the SAIFmember tables each include deposits from both insurance funds. Depository institutions that are not insured by the FDIC through either the BIF or SAIF are not included in the FDIC Quarterly Banking Profile. U.S. branches of institutions headquartered in foreign countries and non-deposit trust companies are not included. Efforts are made to obtain financial reports for all active institutions. However, in some cases, final financial reports are not available for institutions that are closed or converted their charter.

## DATA SOURCES

The financial information appearing in this publication is obtained primarily from the Federal Financial Institutions Examination Council (FFIEC) Call Reports and the OTS Thrift Financial Reports submitted by all FDIC-insured depository institutions. This information is stored on and retrieved from the FDIC's Financial Time Series (FTS) data base.

## COMPUTATION METHODOLOGY

Certain adjustments are made to the OTS Thrift Financial Reports to provide closer conformance with the reporting and accounting requirements of the FFIEC Call Reports. The detailed schedules of the Thrift Financial Report reflect the consolidation of the parent thrift with all finance subsidiaries. All other subsidiaries are reported as investments on an equity basis or a cost basis. Some accounting differences exist, such as asset sales with recourse, for which the data necessary to reconcile these differences are not reported.
All asset and liability figures used in calculating performance ratios represent average amounts for the period (beginning-of-period amount plus end-of-period amount plus any interim periods, divided by the total number of periods). For "pooling-of-interest" mergers, the assets of the acquired institution(s) are included in average assets since the year-to-date income includes the results of all merged institutions. No adjustments are made for "purchase accounting" mergers. Growth rates represent the percentage change over a 12-month period in totals for institutions in the base period to totals for institutions in the current period. Tables III and

IV do not provide growth rates for the "Asset Size Distribution" since many institutions migrate between size groups.

## RECENT ACCOUNTING CHANGES

FASB Statement 115, "Accounting for Certain Investments in Debt and Equity Securities." Requires that securities that are not held in trading accounts be measured at either amortized cost or fair (market) value, depending on their classification category. Securities classified as held-to-maturity are to be measured on an amortized cost basis; securities classified as available-for-sale are to be measured at fair value with any unrealized appreciation or depreciation, net of tax effects, reported in a separate component of equity capital. FASB 115 must be adopted for Call Report purposes for fiscal years beginning after December 15, 1993, with earlier application permitted in certain circumstances. It is noted that some institutions chose to adopt FASB 115 at an earlier date. Prior to the adoption of FASB 115, securities not held in trading accounts were measured at amortized cost if classified as held-tomaturity, or lower of cost or market if classified as held-for-sale.
FASB Interpretation 39, "Offsetting of Amounts Related to Certain Contracts." Covers fair value amounts recognized as assets and liabilities on the balance sheet for off-balance-sheet derivative contracts under which the amounts to be received or paid or items to be exchanged depend on future events or other factors (e.g., future and forward contracts, interest-rate swaps, exchange-rate swaps, and other conditional and exchange contracts). FASB Interpretation 39 specifies that for these types of contracts it is improper to net related assets and liabilities on financial statements, unless a right of setoff exists. A list of specific criteria must be met for the right of setoff to exist. FASB interpretation 39 must be adopted for fiscal years beginning after December 15, 1993. Prior to adoption of FASB Interpretation 39, asset and liability amounts for these types of contracts were typically reported as net amounts on the Call Report without regard to setoff.

## DEFINITIONS (in alphabetical order)

All other assets - total cash, balances due from depository institutions, premises, fixed assets, direct investments in real estate, investment in unconsolidated subsidiaries, customers' liability on acceptances outstanding, assets held in trading accounts, federal funds sold, securities purchased with agreements to resell, and other assets. Beginning $3 / 31 / 94$, FASB Interpretation 39 limited the netting of related trading assets and liabilities, which had the effect of increasing the amount of trading account assets reported.
All other liabilities - bank's liability on acceptances, limited-life preferred stock, and other liabilities. Effective 3/31/94, includes revaluation losses on assets held in trading accounts.
BIF-insured deposits (estimated) - the amount of deposits in accounts of less than $\$ 100,000$ insured by the BIF. For SAIF-member "Oakar" institutions, it represents the adjusted attributable amount acquired from BIF members.
Capital category distribution - each institution's capital category is calculated or estimated from its financial report and does not reflect supervisory upgrades or downgrades:

|  | Total Risk-Based Capital * |  | $\begin{gathered} \text { Tier } 1 \\ \text { Risk-Based } \\ \text { Capital * } \end{gathered}$ |  | Tier 1 everage | Tangible |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Well-capitalized | $\geq 10 \%$ | and | 26\% | and | $\geq 5 \%$ | - |
| Adequately capitalized | d $\geq 8 \%$ | and | $\geq 4 \%$ | and | $\geq 4 \%$ |  |
| Undercapitalized | <8\% | or | <4\% | or | <4\% | - |
| Significantly undercapitalized | <6\% | or | <3\% | or | <3\% | - |
|  |  |  | - |  | - | $\leq 2 \%$ |

*As a percentage of risk-weighted assets.
Construction and development loans - includes loans for all property types under construction, as well as loans for land acquisition and development.
Core capital - common equity capital plus noncumulative perpetual preferred stock plus minority interest in consolidated subsidiaries, less goodwill and other ineligible intangible assets. The
amount of eligible intangibles (including mortgage servicing rights) included in core capital is limited in accordance with supervisory capital regulations.
Cost of funding earning assets - total interest expense paid on deposits and other borrowed money as a percentage of average earning assets.
Direct and indirect investments in real estate - excludes loans secured by real estate and property acquired through foreclosure.
Earning assets - all loans and other investments that earn interest or dividend income.
Estimated insured deposits - estimated amount of insured deposits (account balances less than $\$ 100,000$ ). The sum of all deposit balances in accounts of less than $\$ 100,000$ plus the number of accounts with balances greater than $\$ 100,000$ multiplied by $\$ 100,000$.
Failed/assistedinstitutions - An institution fails when regulators take control of the institution, placing the assets and liabilities into a bridge bank, conservatorship, receivership, or another healthy institution. This action may require the FDIC - or the RTC - to provide funds to cover losses. An institution is defined as "assisted" when the institution remains open and receives some insurance funds in order to continue operating.
FHLB advances - borrowings from the Federal Home Loan Bank (FHLB) reported by institutions that file a Thrift Financial Report. Institutions that file a Call Report do not report borrowings ("advances") from the FHLB separately.
Goodwill and other intangibles - intangible assets include mortgage servicing rights, purchased credit card relationships and other identifiable intangible assets.
Loans secured by real estate - includes home equity loans, junior liens secured by 1-4 family residential properties and all other loans secured by real estate.
Loans to individuals - includes outstanding credit card balances and other secured and unsecured consumer loans.
Long-term assets ( $5+$ years) - loans and debt securities with remaining maturities or repricing intervals of over five years.
Mortgage-backed securities - certificates of participation in pools of residential mortgages and collateralized mortgage obligations issued or guaranteed by government-sponsored or private enterprises. Effective 3/31/94, the full implementation of FASB 115 meant that a portion of banks' mortgage-backed securities portfolio is now reported based upon fair (market) values; previously, all mortgage-backed securities not in held trading accounts were reported at either amortized cost or lower of cost or market.
Net charge-offs - total loans and leases charged off (removed from balance sheet because of uncollectibility), less amounts recovered on loans and leases previously charged off.
Net interest margin - the difference between interest and dividends earned on interest-bearing assets and interest paid to depositors and other creditors, expressed as a percentage of average earning assets. No adjustments are made for interest income that is tax exempt.
Net operating income -income excluding discretionary transactions such as gains (or losses) on the sale of investment securities and extraordinary items. Income taxes subtracted from operating income have been adjusted to exclude the portion applicable to securities gains (or losses).
Noncurrent assets - the sum of loans, leases, debt securities and other assets that are 90 days or more past due, or in nonaccrual status. Noncurrent debt securities and other assets were not included prior to March 1991.
Noncurrent loans \& leases - the sum of loans and leases 90 days or more past due, and loans and leases in nonaccrual status.
Number of institutions reporting - the number of institutions that actually filed a financial report.
Off-balance-sheet derivatives - represents the sum of the following: interest-rate contracts, defined as: the notional value of interest-rate swaps, futures and forward contracts and option contracts; foreign-exchange-rate contracts and commodity and equity contracts (defined similarly to interest-rate contracts).

Other borrowed funds - federal funds purchased, securities sold with agreements to repurchase, demand notes issued to the U.S. Treasury, other borrowed money, mortgage indebtedness and obligations under capitalized leases. Effective $3 / 31 / 94$, includes newly-reported item "Trading liabilities," less revaluation losses on assets held in trading accounts.
Other real estate owned - primarily foreclosed property. Direct and indirect investments in real estate ventures are excluded. The amount is reflected net of valuation allowances. For institutions that file a Thrift Financial Report (TFR), the valuation allowance subtracted also includes allowances for other repossessed assets. Also, for TFR filers the components of other real estate owned are reported gross of valuation allowances.
Percent of institutions with earnings gains - the percent of institutions that increased their net income (or decreased their losses) compared to the same period a year earlier.
"Problem" institutions - Federal regulators assign a composite rating to each financial institution, based upon an evaluation of financial and operational criteria. The rating is based on a scale of 1 to 5 in ascending order of supervisory concern. "Problem" institutions are those institutions with financial, operational, or managerial weaknesses that threaten their continued financial viability. Depending upon the degree of risk and supervisory concern, they are rated either a " 4 " or " 5 ". For all BIF-member institutions, and for all SAIF-member institutions for which the FDIC is the primary federal regulator, FDIC composite ratings are used. For all SAIFmember institutions whose primary federal regulator is the OTS, the OTS composite rating is used.
Restructured loans and leases - loan and lease financing receivables with terms restructured from the original contract. Excludes restructured loans and leases that are not in compliance with the modified terms.
Return on assets - net income (including gains or losses on securities and extraordinary items) as a percentage of average total assets. The basic yardstick of bank profitability.
Return on equity - net income (including gains or losses on securities and extraordinary items) as a percentage of average total equity capital.
Risk-weighted assets - assets adjusted for risk-based capital definitions which include on-balance-sheet as well as off-balancesheet items multiplied by risk-weights that range from zero to 100 percent. A conversion factor is used to assign a balance sheet equivalent amount for selected off-balance-sheet accounts.
SAIF-insured deposits (estimated) - the amount of deposits in accounts of less than $\$ 100,000$ insured by the SAIF. For BIF-member "Oakar" institutions, it represents the adjusted attributable amount acquired from SAIF members.
Securities - excludes securities held in trading accounts. Effective $3 / 31 / 94$, the full implementation of FASB 115 meant that a portion of banks' securities portfolios is now reported based upon fair (market) values; previously, all securities not in held trading accounts were reported at either amortized cost or lower of cost or market.
Troubled real estate asset rate - noncurrent real estate loans plus other real estate owned as a percent of total real estate loans and other real estate owned.
Unused loan commitments - includes credit card lines, home equity lines, commitments to make loans for construction, loans secured by commercial real estate, and unused commitments to originate or purchase loans.
Volatile liabilities - the sum of large-denomination time deposits, foreign-office deposits, federal funds purchased, securities sold under agreements to repurchase, and other borrowings. Beginning $3 / 31 / 94$, new reporting detail permits the exclusion of other borrowed money with original maturity of more than one year; previously, all other borrowed money was included. Also beginning $3 / 31 / 94$, the newly-reported item "Trading liabilities," less revaluation losses on assets held in trading accounts, is included.
Yield on earning assets - total interest, dividend and fee income earned on loans and investments as a percentage of average earning assets.


[^0]:    *Growth rates reflect adjustments for the consolidation of one DC bank with $\$ 3.4$ billion in assets into a bank domiciled in Maryland

[^1]:    *Domestic office sales of proprietary, private label and third-party funds and annuities.

[^2]:    ${ }^{1}$ Each of the three institutions accounted for its restructuring differently. One restructuring charge reduced nohinterest income by $\$ 280$ million, another increased noninterest expense by $\$ 136$ million, and the third increased extraordinary losses by \$131 million. The restructurings included asset and goodwill writedowns to facilitate asset sales, and the termination of high-cost swaps and borrowings.
    ${ }^{2}$ At the end of the first quarter, noncurrent real estate loans accounted for 94 percent of all noncurrent loans at FDIC-insured savings institutions.

[^3]:    *Excludes institutions in Resolution Trust Corporation conservatorship and one self-liquidating institution.
    **New accounting rules and/or reporting detail became effective March 31, 1994. See Notes to Users, pp.18-19.

[^4]:    *Excludes institutions in Resolution Trust Corporation conservatorship and one self-liquidating institution.

